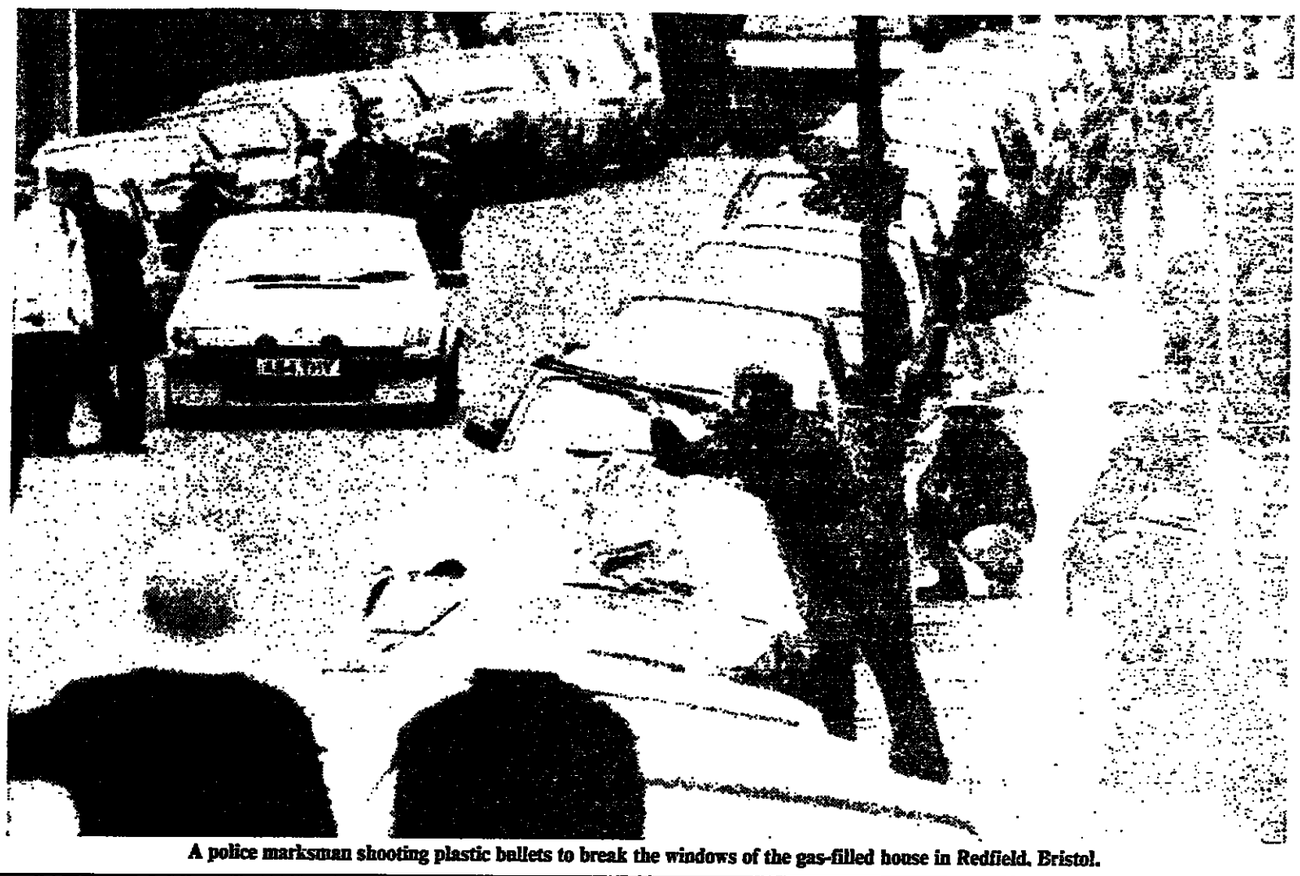
THE TIMES

No 62,900 THURSDAY OCTOBER 15 1987 25p

Killer judged to be 'a fit and proper person' to keep weapons

Man kills 4 after police return guns



A police marksman shooting plastic bullets to break the windows of the gas-filled house in Redfield, Bristol.

By Michael McCarthy

A gun enthusiast killed four people in Bristol yesterday, less than two months after Michael Ryan's carnage at Hungerford.

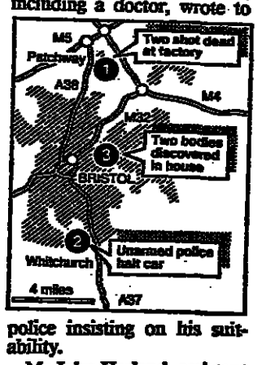
The man's shotguns had been confiscated last year by police, but then returned them to him as a "fit and proper person to possess them".

Three shotguns and more than 500 rounds of ammunition were found in his car when he surrendered to two unarmed police officers after an incident which bore striking parallels to the Ryan case.

The gunman, aged 24 and unemployed, bludgeoned to death a woman and her daughter, booby-trapped a house by turning on gas taps and lighting the stove, and shot dead two workmates of a former girlfriend when he failed to abduct her at gun point from her office.

The two women killed were Mrs Margaret Weaver, aged 55, and her daughter Linda, aged 27.

Somerset and Avon police said last night that they had confiscated the gunman's two licensed shotguns after an incident with police in Wales last year, but they were returned after three people, including a doctor, wrote to police insisting on his suitability.



Mr John Harland, assistant chief constable, defended the decision last night. "We were correct to give him his weapons back", he said. "We had written testimony from three persons, including a professionaly qualified doctor, who clearly stated that he was a fit and proper person to possess a shotgun without danger to the public."

The killings began at 9.57am yesterday when the gunman, carrying two shotguns, entered the Alexandra Workware clothing factory on the Patchway Industrial Estate in north Bristol, intending to abduct a former girlfriend, Miss Alison Woodward, aged 21, who worked in the computer room.

He told her: "Come on, we're going." Miss Woodward dived under a table and the man fired twice around the room indiscriminately, hitting two of her colleagues.

One, Mr David Pursall, aged 28, a former policeman from Downend, Bristol, whose wife Hilary gave birth to twins three months ago, was killed instantly. the other, Mr John Peterson, aged 48, of Alveston, Avon, was critically injured and died in hospital later.

The gunman fled in a white Marina, leaving Miss Woodward behind. Last night she was said to be deeply shocked.

Police sent out a general alert and mobilized their three tactical firearms teams of ten men each, but it was two unarmed officers in a patrol car from Bath, Police Constables Peter Pugsley and Mark Nicholson, who saw the Marina 45 minutes later on the A37 near the village of Whitchurch.

The signalled for the gunman to stop and he did so. Then, using their cars' public address system, they persuaded him to get out and surrender. In the car they found a sawn off shotgun, a pump action shotgun, a double barrelled shotgun and more than 500 rounds of ammunition for the weapons.

The man told police to go to Rosebury Park, in the Bristol suburb of Redfield, where a house had been turned into a gas-filled time bomb with all the gas taps turned on and a chip pan left on a lighted gas ring. He said he expected the house to explode.

Police threw a cordon around the area and evacuated nearly 100 families while three "very brave" gas board workers dug down to the gas main immediately outside the house and shut if off.

Police marksmen then fired plastic bullets through the windows of the house to allow the gas to disperse. When they entered they found the blood-stained bodies of the a mother and daughter, in the bathroom upstairs. they had been savagely been beaten to death.

A neighbour, Mrs Enid Knowles, said she believed the gunman had formerly belonged to a rifle club.Police said last night that they did not believe the man had any current membership of gun clubs but were checking on possible former memberships.

Mr Harland said: "The gunmen did legitimately hold a shotgun certificate.

"It does not have a specific number of weapons on it. The possession of a shotgun certificate allows you to buy as many weapons as you wish, and perhaps there is room for a change in the law here."

In February or March 1986, Mr Harland said, the gunmen was stopped by police in Aberystwyth, and found to have a shotgun in his car.

The Welsh police asked the Avon and Somerset force to make inquiries about the man's suitability to possess the weapon and while the inquiry continued the two guns the man then possessed were taken away from him.

They were returned to him, Mr Harland said, when three people, a doctor, the man's mother, and "a young lady he was associating with at the time", wrote to police saying he was a fit and proper person to hold them.

The man was in legal possession of two of the three guns he was found with yesterday, Mr Harland said. Possession of a sawn-off shotgun was illegal, "as you cannot be in possession of an altered weapon".

Mr Harland could not say why Aberystwyth police had considered that there were grounds for the gunman's shotgun licence to be investigated.

The man did not give any reason for wanting to own shotguns, Mr Harland said. "He's not required to give a reason for possessing a shotgun."

Last night police were still questioning a man about the incident.



Police Constables Mark Nicholson (left) and Peter Pugsley, who persuaded the gunman to surrender.

BP shares likely to cost 330p

By David Young
Energy Correspondent

Small investors will be able to buy shares in BP at about 330p, compared with last night's closing price of 351p, with the City predicting that they will be able to collect an instant profit when share dealings begin.

The discount price was calculated last night by the Treasury and the Government's financial adviser, NM Rothschild, and will be officially announced to the Stock Exchange at 9am today. Fuller details of the share sale will be announced by Mr Norman Lamont, the Financial Secretary to the Treasury later today.

An estimated 6 million potential investors have registered an interest in buying shares. Details, page 25

IN PART 2

Brady sent off

Liam Brady, the Republic of Ireland midfield player, was sent off at Lansdowne Road but his side still beat Bulgaria 2-0 in a European championship football qualifying match ..... Page 47

TIMES FOCUS

The Royal College of Art, Britain's only postgradnate institution devoted to the study of art, design and communication, is celebrating its 150th anniversary ..... Pages 31-34

Headhunters

Even headhunters need to be headhunted, says an introduction to today's seven-page General Appointments section ..... Pages 35-41

Portfolio Gold

- The Times Portfolio Gold daily competition prize of £4,000 was won yesterday by one reader. Details, page 3.
- Portfolio list, page 29

INDEX

Home News	2-7
Overseas	8-12
Business	25-30
Sport	44-48
Appointments	35-41
Arts	20
Births, deaths, marriages	19
Books	21
Bridge	18
City Diary	27
Court	18
Crème de la Crème	42,43
Crosswords	15,24
Diary	16
Entertainments	22
Features	14-16
Information	22
Law Report	43
Leading articles	17
Letters	17
Obituary	18
Sale room	3
Science	18
TV & Radio	23
Weather	24

Yard says arrests will grow

By Stewart Tendler
Crime Reporter

Scotland Yard sources indicate that the list of arrests in the Guinness Affair has not ended with Mr Gerald Ronson's appearance in court yesterday.

More financial figures linked to the takeover bid for Distillers are expected to be arrested by the 16-man detective team formed this summer by the Yard's Fraud Squad.

The investigations into the Guinness affair have involved the police, Department of Trade inspectors, officials from the Securities Exchange Commission in New York, and lawyers working for two Directors of Public Prosecutions.

The investigation is not as large as the City of London inquiry into the £248 million collapse of Johnson Matthey Bankers which now employs 30 detectives headed full-time by the head of the City police's fraud unit.

But Guinness is the largest public company scrutinized by the DTI in recent years and what the Guinness case lacks in numbers or money it makes up for with the range of its *dramatis personae*.

The investigation began without announcement last December 1.

Ronson denies guilt in Guinness affair

By Lawrence Lever

Mr Gerald Ronson, the multi-millionaire head of the Heron garages and petrol group who faces eight charges arising out of the Guinness affair, yesterday denied he had done anything wrong.

Lord Mishcon, his solicitor, said after Mr Ronson was granted bail of £500,000 at Bow Street Magistrates Court: "My client is adamant that he at no time acted dishonourably, let alone dishonestly."

Mr Ronson arrived in court immaculately dressed, wearing a charcoal grey pinstripe suit and a gold handkerchief matching a gold and blue striped tie.

He was met by Det Supt Richard Botright, who is leading the Fraud Squad investigation into Guinness.

He had to wait, standing at the side of the court for 10 minutes while the case of a homeless defendant facing credit card offences was heard.

Mr Ronson has been charged with stealing £5.8 million from Guinness, and faces six other charges arising out of his role in the share support operation carried out to boost Guinness's share price during the takeover bid for Distillers.

He was remanded on bail until November 6 on condition that he surrender his passport and provide two sureties of £250,000 each.

The sureties were provided by Mr Trevor Chinn, chairman of the Lex Service garage group, and Mr Harvey Sonning, a property developer.

The magistrate, Mr William Robins, ruled that Mr Ronson should surrender his passport to the police with the understanding that he could apply for its return if he wanted it to travel abroad on business.

The conditions for the return of the passport were that

One trial likely 25

Mr Ronson give 48 hours' notice to police of any trip and gives details of his destination, date of departure and return.

Mr Ronson sat impassively, leaning forward in the dock with his hands tightly clasped together throughout the 13-minute hearing.

He said nothing during the hearing or afterwards.

At one point, when the sureties were called into the witness box, he appeared confused by the court procedure and uncertain whether the court clerk was indicating that he should leave the dock.

Mr Ronson, a father of four daughters, who lives in a luxury mansion in Winnington Road, Hampstead, North London, was besieged by photographers and TV crews as he arrived and left the court.

Police had to force a path through the crowd for the boss of the Heron Group.

He faces two charges of stealing £2,875,000 between December 1, 1985 and May 30, 1986, and £3,000,000 between December 1, 1985 and November 3, 1986.

He has also been charged with falsifying documents with a view to gaining £2,875,000 for Heron Managements Limited, one of his companies.

- Mr Ronson's companies received £5.8 million from Guinness in return for buying £25 million worth of Guinness shares. The payment was divided into a £5 million success fee and a £800,000 indemnity for losses incurred on the shares. Mr Ronson has returned all the money to Guinness in a letter to Sir Norman Macfarlane, the Guinness chairman. He said that he was not aware that he had been party to anything improper.

Shares are hit by US deficit

By David Smith
Economics Correspondent

Shares on Wall Street and in London slumped yesterday, after the announcement in Washington of a $15.68 billion (£9.48 billion) US trade deficit for August. The figure was an improvement on the record $16.47 billion July figure, but not by as much as expected.

The Dow Jones industrial average was down by 68 points at 2,439 in mid-afternoon trading, after being 81 points down earlier. in London, the FT-SE 100 index fell by 27.3 points to 2,322.9.

The dollar and the US bond market also fell, and there are expectations of an early rise in the US official discount rate. Money market interest rates climbed sharply, and the interest rate on long-dated US government bonds rose above 10 per cent to a 23-month high.

The pound rose by 85 points to $1.6545 as the dollar dipped by a pfenning to DM1.8105 and fell from Y143.75 to Y142.55.

The fear in the markets is that, after three bad sets of trade figures, higher interest rates and a US recession will be needed to correct the trade deficit. Details, page 25
Wall Street, page 28

BR staff to buy engineering works

By Rodney Cowton and Tim Jones

British Rail is about to make history by selling one of its engineering workshops to a group of managers and employees in a scheme welcomed by the main rail unions.

It is understood that the employees will take a 13 per cent share in the buy-out of the Doncaster Wagon Works, South Yorkshire.

The National Union of Railwaymen, in spite of its firm commitment to a nationalized rail network, said last night that it supported the purchase.

A spokesman said that "given the whole outfit is on the slide we prefer the works to be sold to people who know what they are doing rather than to anyone else".

He said: "We accept that we are in the real world and must act in the best interests of our workforce. Given that the works are to be sold. we believe the management move is the most acceptable way forward."

British Rail would not confirm that any decision had been taken. However, it is known that a management buy-out of the Doncaster works, which employs 740 people, has been under negotiation for some months. It was confirmed that a recommendation had been made to Mr Paul Channon, Secretary of State for Transport, but no decision had been announced.

The workforce will own 13 per cent of the shares in the company, under the terms of the buy-out, through the employee share ownership scheme operated by Unity Trust, the union-sponsored bank. The cost of the shares will be repaid out of company profits over a number of years.

The buy-out is led by Mr Steve Hinton, who will be

Continued on page 24, col 1

Thatcher in dispute over Fiji

From Andrew McEwen
Vancouver

A deep disagreement between Britain and Australia over the Fiji crisis emerged yesterday at the Commonwealth Heads of Government Conference here.

Mr Bob Hawke, the Prime Minister of Australia, pressed for a quick, Commonwealth-led solution to the crisis, while Mrs Thatcher believed that Fiji should be allowed time to resolve its own problems.

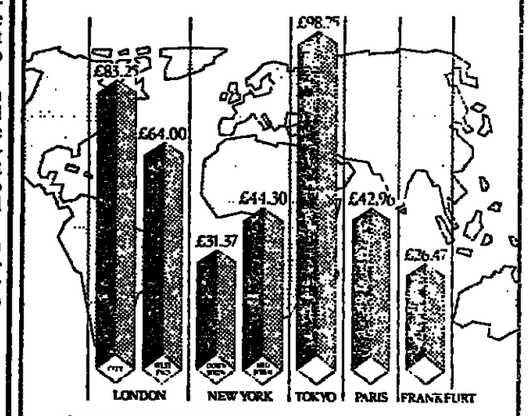
Mr Hawke's influence with other Pacific countries could be greatly enhanced if he succeeds in persuading Commonwealth leaders to adopt his approach. It is expected to be discussed in more detail today.

The Queen, caught between diametrically opposed viewpoints, was thought by Australian, but not British, sources to

Continued on page 24, col 3

INTERNATIONAL RENT SURVEY

Compiling a rent survey of the world's financial centres is right up our street



TOTAL RECURRENT COST COMPARISON AS AT AUTUMN 1987

Send for our International Rent Survey for all the facts and figures

Weatherall Green & Smith
22 Chancery Lane London WC2A 1LT
Telephone 01-405 6944

BBC to launch subscription service for doctors

By Richard Evans, Media Editor

The BBC unveiled a radical pay-as-you-view television package last night which could raise £1 million a year for the corporation.

The plan, forwarded to the Government by Mr Michael Checkland, the director-general, involves transmitting specialist medical programmes on BBC2 after close-down. Doctors who want to receive the service will make a special payment for it.

The hour-long programmes, including up-to-date medical developments and prescription information, will be automatically recorded and broadcasts will be scrambled to make them inaccessible to the public.

The BBC's decision to support a limited subscription service represents a dramatic change in thinking, and is an important development in the run-up to the Government's White Paper on broadcasting, due to be published early in 1988.

However, Mr Checkland gave a warning yesterday against taking the idea of subscription television too far.

Fifth channel 3

"We believe subscription has much to offer, and the new technology should be exploited to increase the range of services available to the public.

"But we are sceptical of the benefits of reducing our present BBC2 service which is available to all, and replacing it with a subscription service which will be available to few", he said.

The BBC's announcement was its official response to a Home Office study on subscription television, published this summer, which included recommendations that part of BBC2's daytime schedule should be replaced with a subscription service.

Mr Checkland said it would be a "backward step" to deprive licence-payers in any way of well-established and much-used services. "There are some programmes, for example coverage of major sporting events, which we believe should remain available to the whole audience, and not become a monopoly of subscription services."

The medical service will be developed jointly by the BBC and British Direct Television Limited. Programme content will be approved by an independent panel of medical advisers.

Mr Marmaduke Hussey, chairman of the BBC Board of Governors, said he was pleased the Home Office report offered an independent endorsement that the licence fee was the most cost-effective method of financing the BBC.

Responding to the report's proposals for a fifth, and possibly sixth, television station, he said the BBC should be a programme supplier rather than operator if the stations were established.

- A study by the Broadcasting Research Unit has shown that the public does not blame television for the rise in violence in society — but viewers do object to homosexuality on the screen.

NEWS SUMMARY

Officer 'knifed in Barlinnie riot'

A prison officer told a court yesterday that he was chased *in Barlinnie Prison, Glasgow, by a masked prisoner* wielding a knife.

James Rooney, aged 25, told the third day of the trial at Glasgow High Court of nine prisoners facing 115 charges of attempted murder, robbing, rioting and assault that he was slightly hurt by the knife as the inmate lashed out at *him.*

Mr Rooney said he was trapped in a third-floor cell with five other warders for a day after a hail of missiles, including furniture, batteries, beds and a steel dustbin, were thrown at them by inmates.

He told the court that a short truce had been agreed with the prisoners when an inmate was trapped inside a blazing cell. A prison officer emerged from the barricaded cell to free the trapped man.

Two other men, charged in connection with the five-day riot at the jail last January, who did not answer bail on Monday, have had warrants issued for their arrest.

The trial continues today.

Church decline

Membership of the Church of England has continued its gradual fall but congregations have more than kept pace with inflation in their gifts to charity and to the Church, according to statistics published today.

The number attending Sunday worship in the Church of England fell *from 1,542,000 in 1970* to 1,179,000 in 1985. Just under a third of live births are followed by christenings in church.

Church Statistics (Church House Bookshop, Great Smith Street, London SW1; £2.50).

Paisley in protest

The Rev Ian Paisley yesterday staged a protest against Dr Patrick Hillery, President of the Irish Republic, as he began a speech to the European Parliament.

Mr Paisley, leader of the Democratic Unionist Party, stood at the back of the chamber at Strasbourg shouting: "Extradite the IRA murderers now".

Afterwards Mr Paisley said: "The assembly got the message that Dr Hillery heads a country that will not implement the European *Convention on the* supression of terrorism".

Police to sue Rover

The Police Federation is to issue a writ against Austin Rover for compensation for officers seriously injured last year in a spate of crashes involving police cars.

It is alleged that the accidents resulted from petrol spilling from faulty filler caps fitted to Metros.

Solicitors acting for the federation said that there had been up to 20 accidents involving police Metros across the country and as many as seven officers had been seriously injured. West Midlands police have operated as many as 300 Metros but they are now being replaced with larger cars.Austin Rover has declined to comment in detail until the matter is before the court.

Top-note choirboy



Adrian Phillips, aged 12, was named as choirboy of the year in the British Electric Traction competition. He took first prize in the contest after singing "Hark the Echoing Air" by Purcell, and "Let Me Wander" by Handel.

The boy, from Macclesfield in Cheshire, who wins £250, said: "Now I've won this the other kids at school won't take the mickey out of me". A £2,000 prize also goes to his church, St Michael's, Macclesfield.

Car production up

Car production from British factories is expected to rise by 15 per cent this year to reach 1,180,000 vehicles, the highest output since 1978.

Ford made 261,207 cars in the first eight months of 1987, 26.6 per cent more than in the same period last year. Vauxhall production is up 16.9 per cent and Jaguar 12.3 per cent. Overall car production rose by 14.1 per cent in the first eight months to 751,986, compared with 658,830 for the corresponding period in 1986.

Hurd fears 'tens of thousands' of refugee pleas

By Martin Fletcher
Political Reporter

Mr Douglas Hurd, Home Secretary, said yesterday that Britain could face tens of thousands of applications for refugee status if last Monday's Court of Appeal decision halting deportation of six Tamils to Sri Lanka was allowed to stand.

He confirmed that in view of the "deeply serious implications" of that judgement he would appeal immediately to the House of Lords and would seek the earliest possible hearing.

As reported in *The Times* yesterday, he is also believed to be ready to make urgent changes to the law if the lords fail to overturn the ruling.

The Home Office will argue that the Court of Appeal, headed by Sir John Donaldson, Master of the Rolls, was mistaken in its definition of a "refugee".

According to the United Nations Convention on Refugees the criterion for approving applications should be that there was "a well-founded fear of persecution".

The Government believed this meant that the applicant had to establish not only *his* fear but also that the fear was objectively justified. The Court of Appeal took the view that an applicant had only to demonstrate a genuine fear, regardless of whether it was objectively justified.

"If the judgement stands it will, in future, substitute entirely subjective for objective criteria in the determination of refugee claims", the Home Office said yesterday.

Last year Britain received 3,882 applications for refugee status, including 1,009 from Sri Lanka, of which 459 were granted.

Speaking on BBC radio, Mr Hurd said that if the Court of Appeal ruling was not overturned it "would leave us open to a great deal of exploitation and abuse by people who are simply trying to get round the immigration control".

He suggested it could lead to an increase in applications from just under 4000 to nearer the West German figure of 100,000.

Britain had a very good reputation for helping refugees, he said. "But we are now faced with a different situation in which very large numbers of people are footloose, in the sense that they are trying to establish themselves in Europe, using the claim to refugee status as a way of getting round the immigration control."

No decisions on outstanding applications for refugee status will be taken until the House of Lords has heard the appeal.

● The Indian, Nigerian and Ghanaian governments are upset at the unfair way in which the British visa system is operating, according to a report by the Joint Council for the Welfare of Immigrants today (Our Home Affairs Correspondent writes).

The criticism of the three governments was expressed by their officials at meetings with the joint council's representatives.

The report is based on visits to the five countries on whose citizens visa requirements were announced by Mr Hurd on September 1, 1986.

Out of Sight: the new visit visa system overseas (JCWI, 115, Old Street, London EC1V 9JR; £2.50).

Leading article, page 17

Labour threatens to block committees if defence swap fails

By Martin Fletcher, Political Reporter

Labour is threatening to halt the entire select committee system in the coming parliamentary session if it is thwarted in its attempt to put a member of CND on the key all-party defence committee.

Mr Derek Foster, Labour's chief whip, said yesterday that his party would block the formation of any of the 14 departmental watchdog committees if, as expected, the Conservatives try to frustrate his plan to substitute a unilateralist for one of the three existing Labour members, all of whom oppose the party's non-nuclear defence stance.

Backed by the Labour left, Mr Foster has already declared his intention to replace at least one of the three – Mr Bruce George, Mr Dick Douglas and Dr John Gilbert, the star inquisitor of the committee's celebrated Westland inquiry. He also hopes to put a second Campaign for Nuclear Disarmament member on the committee, as he believes the general election *result entitles Labour to an*other place.

Such a move will be furiously resisted, not just by the Labour trio, but also by the Conservatives. They will argue that the presence of a CND member could wreck the work of what is arguably the leading select committee because the Ministry of Defence would end its invaluable and hard-earned access to classified information.

Yesterday however, Mr Foster, who is to write to Mr John Wakeham, Leader of the House, expressing his views, insisted that "we cannot have anyone else choosing our representatives, certainly not the Ministry of Defence or the Conservative Party".

A number of Labour MPs who belong to CND have applied to sit on the committee. If the Committee of Selection ignores Mr Foster's recommendations, Labour can block the formation of not just the defence committee, but all committees, simply by shouting "Object" when the Commons is asked to approve proposed memberships. Ultimately there would have to be a debate on the floor of the House.

By the same means, the Conservatives can block approval of a defence committee which includes a CND member.

After the 1983 general election, the Alliance parties hindered the formation of several committees for months over their insistence on representation on both the defence and Welsh affairs committees.

This time, senior Tory backbenchers have been pressing to have the committees reestablished at the earliest opportunity, arguing that with Labour in post-election disarray, the committees must assume added responsibility for scrutinizing the Government's work.

A leading contender for a place on the defence committee is Miss Joan Ruddock, the former chairman of CND and vice-chairman of Labour's backbench defence committee. She told *The Times* she deeply resented the suggestion that those opposed to nuclear weapons were in any way untrustworthy or disloyal to the nation.

Meanwhile, the Government has yet to tell Labour of its proposals for the Scottish and Welsh affairs select committees, for both of which it lacks a majority. Again, Mr Foster indicated that Labour could block the formation of other committees until a satisfactory agreement on those was reached.

There is also disagreement between the two main parties on the number of members Labour should have on each committee and the number of chairmanships it should be given.

Because Labour increased its representation in the Commons at the general election, it is claiming an extra place on most committees. This means that the Government's majority will frequently be reduced to the uncomfortable margin of one.

Labour is also claiming the chairmanships of two more departmental committees. According to Labour sources, the Conservatives have responded by demanding back the chairmanship of the social services committee.



The Princess Royal naming London University's new coxed eight, bearing her name, at Chiswick yesterday.

Meacher attacks City pay

By Nicholas Wood, Political Correspondent

Labour leaders declared war yesterday on astronomical boardroom salaries, pledging a new investigative commission to control them and a ban on "tax dodge" share option schemes for company directors.

Mr Michael Meacher, the party's employment spokesman, cited the £2.5 million a year paid to Mr Christopher Heath, managing director of Baring Securities, as evidence that market forces are generating "grotesque excesses" in earnings at director level.

He said that such payments undermined innovation and creativity, brought incentives into disrepute, benefited a tiny minority, were self-determined and were fuelling an unstable stock market boom.

"No economic system can maximize its potential when it pays its scientists, researchers, inventors, designers and engineers within the £10,000 to £25,000 range, yet pays a man who markets stocks and shares abroad 100 to 250 times as much", he told a meeting of the executive of Cohse, the health service union, in London.

Mr Gordon Brown, a Treasury spokesman, highlighted the "growing scandal of multi-million pound share option schemes" which, he said, were allowing a group of top company directors to escape income tax.

Citing a survey carried out by the magazine *Financial Weekly*, he said that the directors of Britain's 85 biggest companies had issued themselves *share options* ensuring massive bonuses totalling £186.3 million.

Under the Finance Act, 1984, executives are liable for 30 per cent capital gains tax, *not 60 per cent income tax*, on share option schemes if the shares are held for more than three years.

Typically, a businessman takes an option to buy shares in his company at the price applying at the time, then sells them later at their market value.

Mr Brown said that the cost to the taxpayer in lost revenue was at least £35 million. Sir Ralph Halpern, of Burtons, had made profits of more than £4 million on such schemes and saved £1 million in tax. Sir Christopher Hogg, of Cortaulds, stood to benefit to the tune of £1,328,000.

US professor hits at cough vaccine

By Paul Vallely

Evidence that whooping cough vaccine can cause brain damage is incontrovertible, one of the world's leading neurologists told the High Court in London yesterday.

Dr John Menkeys, professor of neurological paediatrics at the University of California, Los Angeles, was called as an expert witness in a test case which could determine the outcome of more than 200 legal actions being brought by the parents of children who, it is claimed, have suffered permanent brain damage as the result of careless use of the pertussis vaccine.

Cases of brain damage were not common, Professor Menkeys told the court. However, since the 1960s he had encountered more than two dozen examples of permanent brain damage which, in his opinion, were caused by the vaccine.

His certainty was based on three factors. The children involved had been perfectly healthy before the vaccine was given and had no history of neurological illness or epilepsy. The first signs of damage had occurred in most cases within 24 hours of the innoculation. Subsequent diligent examinations over periods of several years failed to uncover any alternative cause.

The case was strengthened by comparing children who had become ill after a triple diptheria and tetanus (DPT) vaccine with those who had been inoculated with only a diptheria and tetanus (DT) drug.

He said: "Of previously normal children who developed a neurological illness, 2.4 per cent had received a DPT vaccine within three days of the onset of their illness. By contrast, this was seen in only 0.8 per cent of youngsters receiving the DT."

The case continues. It is expected to last more than three months and at least 10 more eminent scientists are to give evidence.

School teachers demand 15% rise

By John Clare
Education Correspondent

A claim for a 15.5 per cent increase in teachers' pay from April 1 next year was announced yesterday by the second biggest teaching union, the National Association of Schoolmasters Union of Women Teachers.

The claim would add more than £1 billion to the pay bill for more than 400,000 teachers in England and Wales and raise the average salary to £15,000 per annum.

It will be submitted to the interim advisory committee set up earlier this year by Mr Kenneth Baker, Secretary of State for Education and Science, after he suspended teachers' negotiating rights and awarded them a 16.4 per cent rise.

Mr Fred Smithies, the union's general secretary, said the claim consisted of the estimated average rise in non-manual earnings in 1987 plus 7.5 per cent as a "step towards the restoration of professionally comparative pay levels".

The union's objective is that after two years in the profession graduate teachers, currently on £8,200, should be paid the average salary of a non-manual worker, which next year will be £11,470.

It wants senior teachers, currently on £17,500, to be paid twice the average salary of non-manual workers.

"Until teachers are properly paid, good quality people will *not be attracted to the* profession," Mr Smithies said.

"My advice to those who are teaching is to polish up their languages and go and work in Germany or Luxembourg, *where teachers are* decently treated."

● Polytechnics and higher education colleges in England and Wales are to be given another £65 million in grant next year.

European bank card agreement

Europe's 100 million bank card holders should be able to *use their bank cards more* widely in about three years after an agreement yesterday between European banks.

The banks, members of the European Council for Pay*ments Services, have agreed in* principle to recognize each others' cards, and to provide each others' cardholders with a full range of services.

The system would do away with *the need for consumers* to have large numbers of bank and credit cards.

The aim of the agreement is to create a new electronic payments system in Europe.

The new agreement covers many of Europe's largest banks and several large credit card networks such as Visa, Eurocheque, and Eurocard/Mastercard.

Bankers emphasized, however, that the agreement was still at an early stage and none of the details of how the common card system would work had been discussed.

Murder jury told of plan to rob family

One of the three men accused of murdering the Cleaver family in Hampshire told a detective they had intended to go to Bournemouth for a day at the *seaside, robbing the house on* the way home, it was alleged yesterday.

John Daly said they planned to tie the family up and rob them, wearing stock*ing masks for their raid on* Burgate House, Fordingbridge, a jury at Winchester Crown Court was told.

Mr Daly, his brother George Daly, both of Deedmore Road, Coventry, and George Stephenson, of Elgar Road, Coventry, deny murdering a retired publisher, Mr Joseph Cleaver and his wife Hilda, both aged 82, their son Thomas, his wife Wendy, and her residential nurse, Mrs Margaret Murphy, on September 1 last year.

Mr Stephenson and Mr George Daly also deny charges of rape and robbery and Mr Stephenson two charges of aiding and abetting in the rape of Mrs Wendy Cleaver. Mr John Daly has admitted *charges of rape and robbery.* The jury has been told four of the victims were burnt alive.

Yesterday the jury listened to a taped police interview with Mr John Daly played through loudspeakers. During the interview with Det Insp Keith Wright, Mr Daly frequently replied, "No comment", and would not say who had been with him at the house.

*The officer said the follow*ing day he saw Mr Daly and in a conversation that was not taped, the officer asked him: "It was Stephenson and George, wasn't it?"

He said that after a long pause Daly replied: "Yeah. I'll only tell you so much though because I don't want to drop them in it."

The trial continues today.

Architects propose £100m facelift for V & A

By Lynda Murdin

It will cost more than £100 million to take the Victoria and Albert Museum into the next century if a Masterplan, published yesterday, is carried out.

Architects propose cleaning the facade, restoring the spectacular North and South Courts, and erecting a building near the Exhibition Road entrance to house a new shop and twentieth and twenty-first century exhibition spaces.

The V & A's labyrinth of accumulated galleries and corridors and false ceilings would be removed to restore the building, completed in 1909, to its original form.

The Masterplan, adopted by the trustees, was prepared by the architects, Michael Hopkins and Partners, and responds to guidelines set out last year in an internal policy document, *Towards 2000*. Cleaning the facade, which the report suggests gives the impression the museum is the "poor relation in South Kensington", is a priority.

At yesterday's launch, Mr Hopkins said: "Time is running out. These buildings are beginning to deteriorate.

"We have to rediscover great sequences of promenades, courts and galleries that have been blocked off, probably after the Second World War. We have to display objects with a mini*mum of fuss, putting them in* their historical and social context, and we have to adapt the environment in line with modern conservation methods."

Treasures long stored — not always in safety, as last year's flooding showed — will be put on display again. Among them is the Indian collection, not seen for 40 years.

Parts of the hidden building are treasures, such as Victorian glass and iron roofs, frescoes by Lord Leighton, and, under acres of linoleum, beautiful mosaic floors. "Some could yet be discovered", Sir Roy Strong, the V & A's director said.

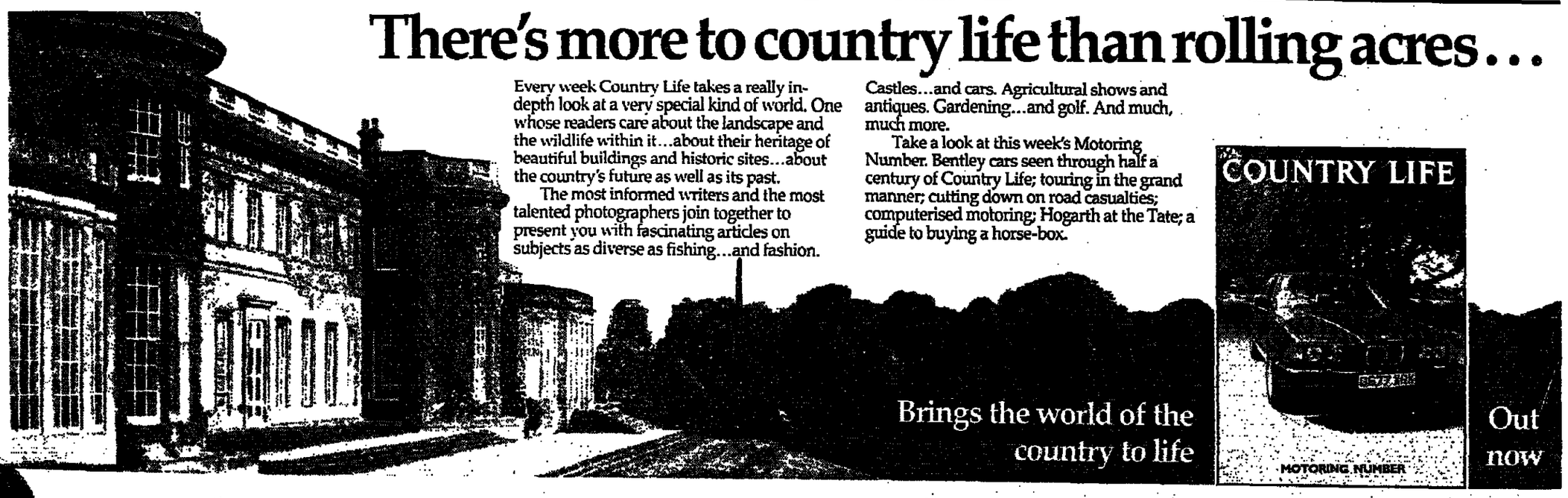
All the museum needs now is the money, between £8 million and £10 million a year until 2,000. A sponsorship drive is to be instigated and it is hoped the Government might increase its annual capital projects grant of £4 million.

Sir Roy, who leaves in December, said he believed the Masterplan would probably take several years longer to complete than the decade envisaged.

● Protesters yesterday won the right to challenge in the High Court plans for new shops and offices in the Covent Garden conservation area to help to pay for improvements to the Royal Opera House.

Mr Justice Roch gave the Covent Garden Community Association, which has opposed the scheme, permission to seek an order quashing approval given by Westminster City Council.

There's more to country life than rolling acres...



Every week Country Life takes a really in-depth look at a very special kind of world. One whose readers care about the landscape and the wildlife within it...about their heritage of beautiful buildings and historic sites...about the country's future as well as its past.

The most informed writers and the most talented photographers join together to present you with fascinating articles on subjects as diverse as fishing...and fashion. Castles...and cars. Agricultural shows and antiques. Gardening...and golf. And much, much more.

Take a look at this week's Motoring Number. Bentley cars seen through half a century of Country Life; touring in the grand manner; cutting down on road casualties; computerised motoring; Hogarth at the Tate; a guide to buying a horse-box.

Brings the world of the country to life

Out now

Girls must get more places in grammar schools, judge rules

By John Clare, Education Correspondent

Birmingham City Council is acting illegally by providing almost twice as many grammar school places for boys as for girls, a High Court judge ruled yesterday.

Mr Justice McCullough granted the Equal Opportunities Commission a declaration that the council is in breach of the 1975 Sex Discrimination Act.

Six grammar schools in the city offer places each year to 390 boys and only 210 girls.

The judge said it was clear that girls were being treated less favourably because of their sex.

However, he refused to order the council to remedy the matter. He said he was sure it could be relied on to do what it must.

Mr Alan Hart, chief executive of the commission, said the result would give girls a better chance of a grammar school place. "Now that the law has been clarified we expect Birmingham to correct the imbalance."

The council immediately issued a statement pointing out that it had no legal powers to force the six voluntary-aided, single-sex schools to alter their policies; that was a matter for the trustees and governors.

The council said it had inherited the problem. It denied discriminating and strongly supported equal opportunities for all.

The statement added that the council was considering appealing against the judgement.

Mr Hart replied that the council had two options. It could make more grammar school places available itself or it could cease to maintain the voluntary-aided schools. "It's up to them to do something about it."

Mr Martin Rogers, head master of the King Edward VI Foundation, which runs five of the six schools, said the answer was to provide an extra stream in each of the two girls' grammar schools.

"Eighty-five per cent of the cost would fall on the Department of Education and the rest on the foundation.

"We would be happy to fund our share. I'm sure the Government would too. It says it's very much in favour of grammar schools.

"The only problem is our application to expand the schools would have to be backed by the council."

Birmingham abolished most of its grammar schools in the mid-1970s. It tried to close the rest in 1981 but was deterred by a public outcry, which included a petition with more than 600,000 signatures.

Mr Graham Campbell, secretary of the National Grammar Schools Association, welcomed the judgement.

He said the 155 remaining grammar schools in England and Wales had more places for boys than girls for historical reasons.

"Up to 100 years ago, one didn't bother to educate girls. I hope now there will be more places for them."

Twenty-eight authorities still have selective education. Kent, with 28, has the most grammar schools, followed by Lincolnshire, with 15, and Buckinghamshire, with 14.

Law Report, page 43

Shinto blessing for museum's new wing



A Shinto high priest, Negi Minoru Taki, at the British Museum yesterday where a ceremony of *Kikoshiki* — a blessing — was performed to mark the beginning of work on the new Japanese Gallery. £40,000 was later handed over from the Japanese government towards a £5 million appeal fund. So far, £3.7 million has been raised for the building, which is to house the museum's collection of 22,000 Japanese items (Photograph: Nick Rogers).

'Brutality' court martial

Sergeant cleared of assaults

By Craig Seton

An Army sergeant who admitted throwing a CS gas canister among recruits and shouting "grenade" as a joke was yesterday cleared by a court martial of four other charges of assaulting young soldiers and neglecting his duty.

Sergeant David Miller, of The Devonshire and Dorset Regiment, is still accused of hooding a young private with a sack while forcing him to kneel over a burning CS gas canister.

He faces a further charge of exposing recruits to CS gas without the protection of respirators.

Sergeant Miller, based at the Prince of Wales's Division depot, Whittington Barracks, Lichfield, Staffordshire, has denied all six charges during the court martial at Tern Hill Barracks, Market Drayton, Shropshire.

On the second day of the hearing he was found not guilty of four charges after his defence submitted that there was no case to answer.

He was cleared of two charges of failing to prevent Corporal Bart Thomas, of The Royal Regiment of Wales, from hitting recruits on their bare buttocks with a baseball bat and attacking young soldiers with a bat during a mattress inspection.

He was also cleared of kicking a soldier and striking a recruit with a pace stick.

Yesterday Staff-Sergeant Charles Derrick, of the Army's Special Investigation Branch, said that in an interview, Sergeant Miller told him: "I heard that Corporal Thomas used to hit recruits during range training, but let's face it, that is common practice if they make mistakes."

The sergeant was alleged to have said that no recruits made allegations about the NCOs. "They always seem to clam up when we discuss it."

During the Special Investigation Branch interview about the alleged hooding of Private Simon Freeth, the sergeant denied that he had been involved.

He said he had found dirty clothing in the private's locker and remarked that he would have been subjected to a court martial if such untidiness had been discovered by a senior officer when he was a young recruit.

Later, he heard laughter coming from a room where the young recruits were gathered and when he entered, Sergeant Miller said, he found Private Freeth hooded.

The sergeant said he put his cigarette in an ashtray on the floor which accidentally set light to packing materials from a CS gas container. He said he was surprised to see the room starting to fill with gas.

After the prosecution case, 11 young soldiers and former soldiers from Sergeant Miller's Plassey Platoon at Lichfield gave character evidence on his behalf.

The hearing continues today.

Option of fifth television channel to be studied

By Richard Evans
Media Editor

A study of the feasibility of a fifth "terrestrial" television channel was announced by the Government last night.

The decision to evaluate a rival to BBC 1 and 2, and ITV and Channel 4, comes after the Prime Minister's recent broadcasting seminar at Downing Street.

The research, commissioned jointly by the Department of Trade and Industry and the Home Office, will also investigate the possibilities of microwave frequencies in broadcasting.

The Government still hopes to issue its White Paper on broadcasting early next year, so the studies are likely to be completed before 1988.

Last night, ministers from both departments emphasized that no decision would be reached without an assessment of the technical options and the impact on existing television channels, cable television and the planned satellite broadcasting.

A study for the Home Office this summer concluded that most of urban Britain could be covered by a fifth television channel using the four UHF frequencies now occupied for non-broadcasting purposes.

The recommendation has infuriated radio astronomers, who use one of the UHF channels, and has been treated with suspicion by television engineers.

The Independent Broadcasting Authority, which, with the BBC, Home Office and Department of Trade and Industry, will carry out the fifth television channel study, has already conducted preliminary inquiries which highlighted technical difficulties.

At least 50 new transmitters would be required and most homes would need a new receiving aerial. A fifth channel could cause considerable interference to existing programmes.

Corporal tells of Hyde Park blast

A cavalryman gave a graphic account yesterday of the IRA bomb attack which killed four soldiers and seven horses in Hyde Park, London, five years ago.

In a statement read to a Central Criminal Court jury, Corporal of HorseOliver Pitt, of The Blues and Royals, said he was among 16 members of the Household Cavalry riding towards Hyde Park when there was a loud explosion and his horse went down.

He fell over his horse's head and went face first on to the road. "I felt no pain. I heard screaming around me. I saw and felt blood dripping from my head into the road and realized a bomb had exploded.

"I looked around me and saw what I can only describe as carnage. There were four or five people motionless and about three severely injured horses."

Police Constable John Davis, a mounted police officer, said in a statement he had been on horseback at the rear of the troop when the bomb went off. There was a huge explosion "and a feeling of wind force and heat on my face.

"After the explosion I was standing on my feet, holding the reins of my horse. I cannot remember whether I got off or was blown off my horse. The area was filled with black smoke."

The accounts by Corporal Pitt and PC Davis, were read to the jury by Mr Roy Amlot, prosecuting on the third day of the trial of Gilbert McNamee, aged 26, an electrician from Crossmaglen, Co Armagh, who denies constructing the 20lb radio-controlled bomb which exploded on July 20, 1982.

● The six men jailed for life for the IRA public house bombings in Birmingham 12 years ago, in which 21 people were killed, are to allege a "massive cover-up" in the case when their new appeals open next month.

At a pre-appeal review in London yesterday, Lord Gifford, QC, representing two of the six, told appeal judges that only a few of those involved in the case had since come forward to tell the truth.

He told Lord Lane, the Lord Chief Justice, Lord Justice O'Connor and Lord Justice Stephen Brown: "My clients say there has been a massive cover-up. That is the problem with which this court will have to grapple."

Portfolio Gold

Winner's cash for BP shares

The winner of the latest *Times* Portfolio Gold £4,000 prize is planning to invest some of the cash in the forthcoming British Petroleum share issue.

Mr Harry Balch, aged 69, a retired London solicitor, said he had been considering investing in the issue when he heard of his win, so it seemed the ideal opportunity.

Mr Balch, of Tyrwhitt Road, Deptford, south-east London, said he would probably be buying shares with the rest of the money.

He has been a reader of *The Times* since his youth and has been playing the Portfolio competition since it started.

Portfolio cards can be obtained by sending a stamped addressed envelope to:
Portfolio Gold,
***The Times*,**
PO Box 40,
Blackburn,
BB1 6AJ.

Tennant items are a sell-out

By Sarah Jane Checkland
Art Market Correspondent

SALEROOM

Yesterday marked a victory for English eccentricity over Nazi memorabilia in the auction rooms. Whereas the belongings of the late Stephen Tennant sold like hotcakes at Wilsford Manor in Wiltshire, Adolph Hitler's hat and paintings failed to excite the buyers at Phillips.

Sotheby's reported phenomenal prices at Wilsford, as well as an extra frisson of excitement provided by Uri Geller and Lord Linley mingling with the bidders. Prices for the morning alone were almost what had been estimated for the full two days — £700,000. The total for the first day was £1.5 million, with every item sold.

Top prices were for the quality, serious items such as a pair of late eighteenth century porphyry columns which went for £33,000 (estimate £2,500 to £4,000). A Chinese lacquer and gilt screen was sold to Spink for £27,500, thereby overshooting its estimate by £17,000. The London dealer, Christopher Gibbs, spent £18,700 (estimate £10,000 to £15,000) on a Chinese Chippendale-style George III carved giltwood mirror.

But kitsch also commanded high prices. A zebra skin pouffe from the 1940s went for £3,960 (estimate £200 to £300) to a private American buyer, and a sugar-pink painted plaster lamp in the shape of a palm tree fetched £935 — £600 above its estimate.

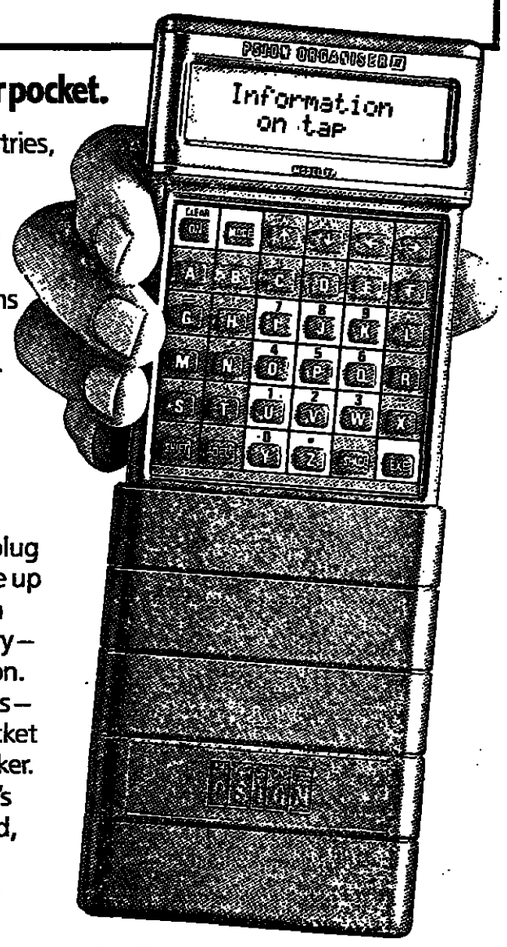
In the event, the first day's sale finished with many contented buyers. Not least was Uri Geller, who managed to buy what he came for: a huge lump of rock crystal bought by Tennant in 1937. Now mounted like a trophy on a stand, it was estimated at £300 to £500, and cost Geller £5,720.

Meanwhile, it was a disappointing day for Phillips, particularly as regards Hitler's hat. Reputedly worn by Hitler from 1938 until his death, and appearing at the important sale of twentieth century militaria, the field-grey peaked cap had a history strong enough to convince the auction house and, they had thought, at least five private buyers, mainly from America.

In the event, none of them turned up, and although estimated at between £25,000 and £35,000, it was bought in at £10,000. Phillips hope to find a fanatic to buy it before many days pass.

Almost as disappointing were the nine paintings by Hitler for sale, of which only three sold, for £2,750 each.

Abraca d'abacus.



Psion Organiser II. The magic of a personal assistant in your pocket.

No pocket size machine can offer you more help throughout the day, every day, than the Psion Organiser II. And that's a fact.

For a start, its built in diary will record your appointments from now until the year 2000. And unlike any other diary you've ever had, it can be set to buzz to remind you up to an hour before an appointment — and show you who, when and where at a glance.

It has a built in address book and filing system that will find who or what you want on the flimsiest of clues. For example, even if you cannot remember a person's name, simply entering three or four letters of their home town or place of work is enough to recall all the details. Instantly.

It has a multi-memory, multi-function calculator that allows you to review and change your entries, and to add your own special functions to make your life easier. It can even prompt you for the figures it needs.

It has a clock and eight alarms which can be individually set to ring hourly, daily or weekly.

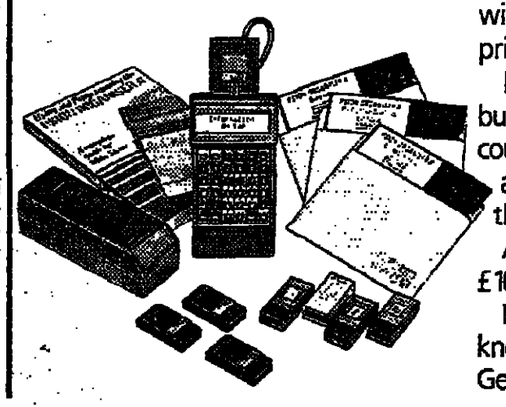
And all that is just the tip of the iceberg.

Psion Organiser II is a very powerful computer system, already tailored to help you throughout the day. You can plug in extra memory packs, to give up to 320k at a time, and you can change them — and the battery — without losing vital information. You can plug in program packs — to give you, for example, a Pocket Spreadsheet or Spelling Checker. You can program it yourself (it's easy — we show you how). And, using our Comms Link, Psion Organiser II can communicate with office bound computers, printers and modems.

In short, it's the most powerful business and personal aid you could ever slip into your pocket, a machine that practically thinks with you.

And prices start from under £100.

Put everything you need to know in the palm of your hand. Get Psion Organiser II from



leading retailers, including Allders, Dixons, House of Fraser, John Lewis, Laskys, Ryman, Underwood and Wilding Office Equipment.

PSION

Psion Limited, Psion House, Harcourt Street, London W1H 1DT Tel: 01-723 9408
Telex: 296489 PSIONC G. Fax: 01-724 6646

*Lotus and 1-2-3 are registered trademarks of Lotus Development Corp

Countryside changing as rural jobless figures drop

By John Spicer

The average rate of unemployment in rural areas of England is still a big problem, but has dropped from 10.4 per cent to 9.7 per cent in the past year, latest figures show.

Lord Vinson, chairman of the Development Commission for Rural England, says in a report that there is no cause for complacency, and that much of rural England still has unemployment above the national average.

However the figures were a welcome sign of the falling total. He said he was heartened by the contribution the commission was able to make by creating some 5,000 jobs a year.

Lord Vinson said there was still a limited range of job opportunities in rural areas, where about 10 million people live. As many as 7,000 agricultural jobs were lost last year in England alone, with thousands more from the industries which service farmers.

He added: "As agriculture continues to experience a severe shake-out, jobs will be shed at a very high rate". About 30,000 agricultural jobs were lost between 1980 and 1986.

The commission believed that while farm diversification would be of great benefit to many farmers, jobs would still have to be found for the redundant farmworker who was unlikely to be employed on the land.

The report highlights the wide range of activity now found in country areas. New statistics from the commission's main agency, the Council for Small Industries in Rural England, covering the 27,000 firms a year it helps, underlines the number of high-technology firms in rural areas.

Only 14 per cent of firms helped are the traditional country crafts such as pottery and farriery. More than a quarter are involved in activities that apply new technologies in either product or manufacture. These include plastics, electronics, clothes production and food and drink.

Lord Vinson says that with the growth of modern communications, rural areas are becoming increasingly attractive to high-technology firms.

The report says that the depletion of the stock of low-cost housing for local village people caused by immigration from towns and cities or by the purchasing of second or holiday homes was another cause for concern.

It says that government policy, particularly the "right to buy" legislation, has reduced the supply of low-cost rented housing available in small villages.

Development Commission for Rural England, Annual Report 1986/87 (The Development Commission, 11 Cowley Street, London SW1P 3NA; £8).

What one sailboarder does, three can do better



Mark Kasprowicz, Tony Gilmore and Peter Williams sail out of Portland Harbour at Weymouth yesterday in the annual Johnnie Walker International Speed Sailing Championships. The British trio leads the tridem sailboarding class, so far attaining speeds of up to 14 knots (Photograph: Nick Rogers).

Communications breakthrough

Britain leads in data-sending battle

By Robert Matthews
Technology Correspondent

A British electronics company has beaten rivals in the United States and Japan and built a key element of a telecommunications network of the next century which has the potential to handle all the world's telephone conversations simultaneously.

The millimetre-size device, to be unveiled by Plessey at a telecommunications exhibition in Geneva later this month, is an optical switch which handles the pulses of light making up a telephone call beamed down optical fibres. Such optically-based systems have an almost limitless capacity to transmit data, with the pulses being generated using lasers the size of a grain of sugar.

Optical signals now have to be changed back into slow, traditional electronic pulses at exchanges.

Many technological developments still in the laboratory, including high-definition colour television with stereo sound, and video-telephones, also demand a switch capable of operating fast enough to handle the pulse trains.

Plessey have built the ultra-fast optical switch, which operates thousands of times faster than even the most advanced telephone switch now available, using crystals of lithium niobate. By applying an electric field to the crystals, their optical properties change, and the switch made either transparent or opaque to the passage of the light pulse.

Professor William Gosling, the company's technical director, believes that the new optical switch will have more immediate applications, by providing emergency rerouting of calls in overloaded or damaged parts of the existing optically-based telephone network.

"The fact that we are now able to actually demonstrate a device of this complexity outside a laboratory environment gives Britain a significant position in this technology", the professor said.

£150,000 award for printers

By John Spicer

Fifty-nine dismissed printer workers who took their case to an industrial tribunal were told yesterday they can share £150,000. The men intend to divide the money democratically, depending on length of service, but they will not get their jobs back.

The cheque was handed to the solicitor representing the 59 members of the National Graphical Association after the hearing at the Midland Hotel in Derby, by lawyers acting for Trader Webb Offset Ltd of Heanor, Derbyshire, the company that dismissed them last year.

The printers, who agreed to the out-of-court settlement, had claimed unfair dismissal from the printing plant, which produces 2 million newspapers a week, including the *Trader* series of three papers.

Mr Ron Senchak, father of the NGA chapel, who was accused at the tribunal of having a "them and us" attitude to management, said: "Nothing can compensate us fully, apart from reinstatement in our jobs and union recognition".

Plumbing snags for Royal Yacht

By Alan Hamilton

A problem with plumbing has interrupted sea trials of the Royal Yacht Britannia after a £10 million refit at Devonport dockyard.

The vessel had to return to port when a fault developed in a heat exchanger which affected the plumbing for Britannia's domestic services, and staff worked through the night to replace it.

A dockyard spokesman, taking refuge in royal discretion, said: "If the repairs had not been done it would have been less than comfortable for the Royal Family to have sailed in her".

According to the dockyard there is nothing seriously wrong with the vessel, which yesterday resumed a week of sea trials before being handed back for royal duties on November 3.

Britannia, now 34 years old, has had the most extensive and expensive refit of her life, which began soon after she returned from the Queen's state visit to China and Hong Kong last October.

Since her launch at the John Brown yard at Clydebank in 1953 at a cost of just over £2 million, Britannia has required four big refits. Her last, only three years ago, cost £6 million and converted her engines from burning heavy fuel oil to diesel.

Gold charge remand

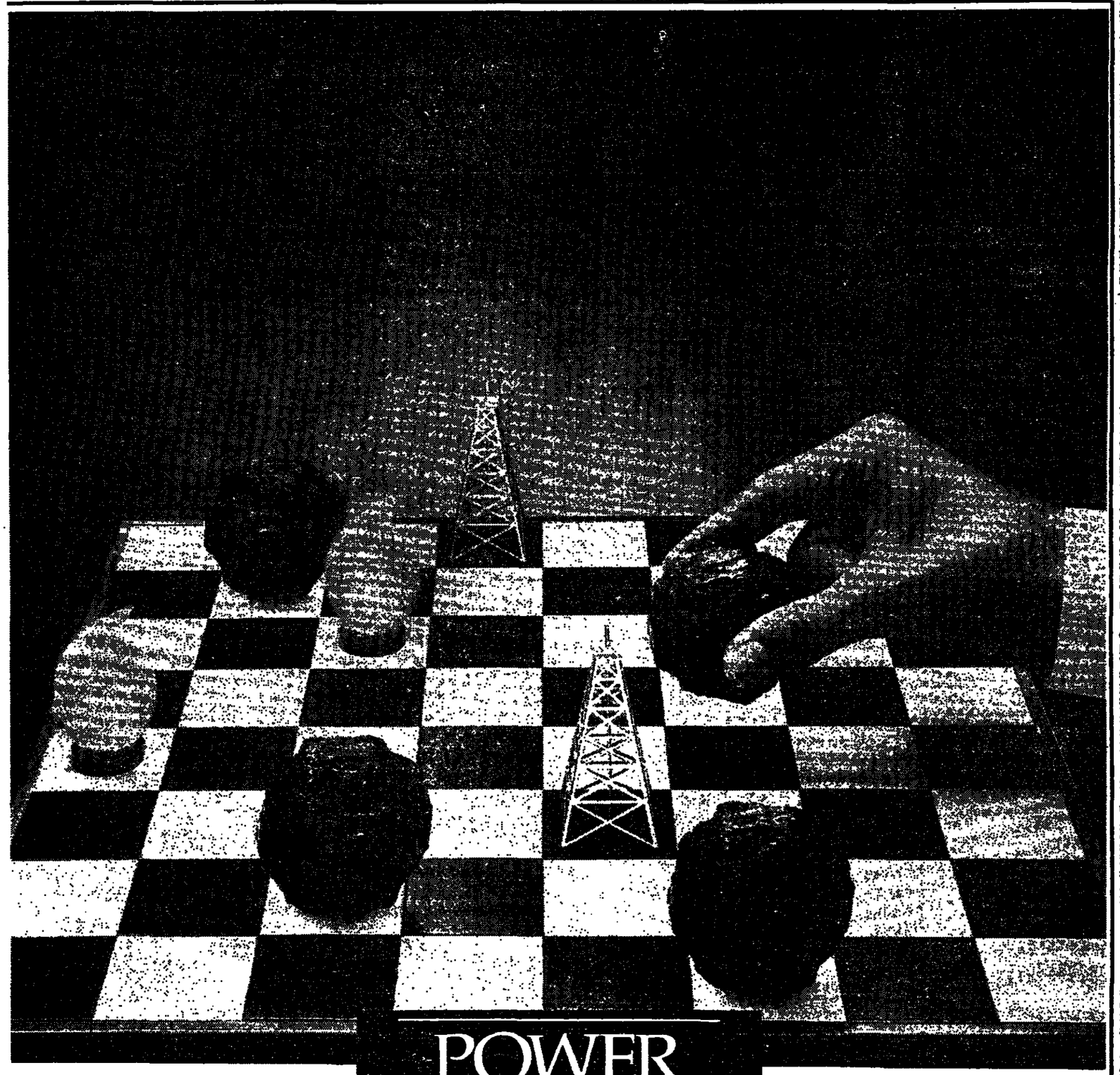
A chartered accountant accused of conspiring with others to handle £750,000 proceeds of the £26 million Brink's Mat gold bullion robbery at Heathrow appeared before Horseferry Road magistrates, central London, yesterday.

Puthencherayi Medayil, aged 58, of High Barnet, north London, was remanded on £60,000 bail.

Counselling for police

A stress counselling service has been set up in Leicestershire to help policemen to get over traumatic experiences. In a pilot scheme officers took part in voluntary confidential sessions with a hospital clinical psychologist.

It was believed that some policemen might be unable to discuss their feelings with relatives or colleagues.



POWER GAME

It's a game any Financial Director can play.

The object is to choose a source of energy which has (i) a low, continuing steady price and (ii) long-term security of supply.

Get it right and your company wins the enormous advantage of knowing exactly where it stands on energy costs—right now and right into the future. Here is some extra information to help you formulate your game plan.

Power that lasts

There are enough coal reserves in this country to last for hundreds of years, way after North Sea oil and gas have run out. And British Coal has never been in better shape.

Coal production costs are the lowest in Western Europe. Productivity has rocketed 21% in a year.

Coal is low in price and high in availability—a pattern British Coal is confident can be maintained well into the 21st century.

We have the technology

British Coal leads the world both in mining and combustion technology. That means companies using coal enjoy the world's most advanced equipment—in design, automatic control and environmental safeguards.

British through and through

Virtually all our mining equipment and boiler plant is designed and made in Britain. Every year British Coal spends more than £1000 million with British suppliers and over £38 million on research and development. Adding even greater emphasis to the role British Coal is playing in the regeneration of British industry.

A wide portfolio of help

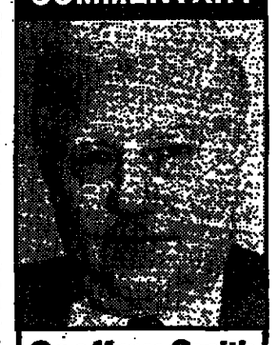
British Coal offers every kind of coal to every type of industry. We help produce everything from chemicals to cars, tomatoes to tarmac, pints of beer to pintas of milk. And every one of our customers has the backing of our free technical service and countrywide support through the Coal Distributive Trade.

Make your move now

If your organisation needs a source of energy with a price that's not at the mercy of the dollar or international juggling, do what so many other leading companies have done. Make the move to British Coal—and win the power game. Ring Marketing Department (Industrial Branch) on 01-235 2020.

British COAL
POWER IN THE LAND

COMMENTARY



Geoffrey Smith

No sooner is the party conference season over than Dr David Owen is once more swiftly into action in the attempt to seize public attention. He has published this week the first two of a projected series of pamphlets from his Campaign for Social Democracy, and on Tuesday evening I went to hear him speak at a crowded public meeting in Islington, north London.

The hall was just about full, with more than 300 people. Some had certainly come to criticize. Some were there from sheer curiosity. But the balance of applause and sentiment was clearly on his side. This was a supportive meeting.

It was a tribute to the power of his personality that so many people should have turned out when we have all just had a surfeit of politics with the party conferences following so soon after the general election. His firmness, his courage and his capacity to inspire the loyalty of a band of followers were all impressive.

Yet as the meeting progressed, and he was subjected to questioning, an inconsistency became all too apparent. At one moment he was lambasting the Liberals for their sogginess and unreliability. That is what he believes and what he needs to proclaim in order to justify his refusal to merge with them.

Then a few minutes later he was acknowledging his respect for them. They had all worked together better than most people had realized, and he hoped they would do so again. "We are not in the business", he declared, "of triggering off internal, internecine warfare among ourselves.

So was the Alliance something he was glad to escape from because the Liberals were impossible partners? Or

Hole in political strategy

is it something he would like to restore because the Liberals are necessary partners? It would have been reasonable to draw both conclusions from what Dr Owen was saying at different points in the evening.

This indicates not a momentary lapse in rhetoric but a hole in his political strategy. Where exactly does he go next? When pressed on this he took refuge in the adage that it is wise to "jump your fences one by one". Well, yes, but as he soars into the air a wise horseman likes to have some idea of what is on the other side.

What he seems to want is some kind of arrangement with the new party that would allow the Owenites a clear run in a number of constituencies. They would then keep a place on the political stage and wait to see what turned up.

But it must be in the interest of the new party to show that the Owenites have no future. That would be the best way of persuading as many Social Democrats as possible to go with the merger. So the new party cannot want to give a clear run to more than the three sitting Owenite MPs at the most.

Tough and tender

Yet that would not be much good to Dr Owen. A political party needs different kinds of people to be effective. It needs its quota of idealists. It needs those who find politics a more sociable hobby than gardening. But it needs men and women of personal ambition as well.

They provide the drive, the hardness in combat and often the realism that are essential. But not many of them would want to stay for long with a party in which those not already in Parliament had very little chance of getting there. If the Owenites are to be more than a band of personal adherents the more ambitious of them must have a prospect of a parliamentary career.

That means that they must either knock the new party out of the way, which Dr Owen does not seem to be contemplating, or induce it to concede an electoral pact. If it is not granted readily, as it surely would not be, it would have to be extracted by force. That suggests a period of internecine warfare, whatever Dr Owen may say or want.

If the Owenites have to fight the new party in by-elections in order to persuade it to cooperate that will give a new meaning to the phrase "tough and tender". But what impression would it make on the electorate?

NHS losing specialists to private hospitals

By Jill Sherman, Social Services Correspondent

Hospitals forced to turn critically ill patients away because of a shortage of skilled nurses, may be losing one in four of their most highly trained staff to the private sector, a survey has shown.

Some hospitals, particularly in London, have a 25 per cent shortage of specially trained nurses – equal to the number who leave the health service every year to work in the private sector.

The survey, funded by the Department of Health, shows that every year 385 nurses obtain post-basic qualifications in theatre nursing. But 100 nurses with this specialized training go to work in private hospitals.

The survey, conducted by Professor Brian Williams, head of the department of community medicine at Sheffield University, showed that while the overall number of nurses who left the health sevice in 1985 to join both private hospitals and private nursing homes was relatively small – 1,770 out of a total of 30,000 leaving the health service every year – the private sector was poaching nurses from areas in the health service which faced the worst recruitment problems.

Speaking at the Independent Hospital Association's annual conference in London yesterday, Professor Williams said that of the nurses who moved from the NHS to private hospitals, only 25 per cent had no special experience. Two hundred nurses had experience in theatre nursing, of which half had post-basic theatre experience, 14 per cent had intensive care unit and coronary care training and 10 per cent had training in renal care and oncology.

He said there was little evidence to show that they had left the health service for more money or for more flexible hours. "Our survey showed that a similar proportion of those leaving the NHS working full time, also worked full time in the private sector", he said.

However, the Royal College of Nursing said yesterday that nurses were attracted to better working conditions in the private sector.

"The pay rates are not much higher, but nurses are drawn to the fringe benefits, which include a better physical environment, better canteen facilities and perks such as creches," a spokesman said. Conditions in the private sector were also less stressful.

The survey also disclosed that those joining private hospitals were yuppie-type, newly trained nurses under 30. "Two thirds of all nurses joining the private sector are aged between 20 and 30, with only 11 per cent over 40."

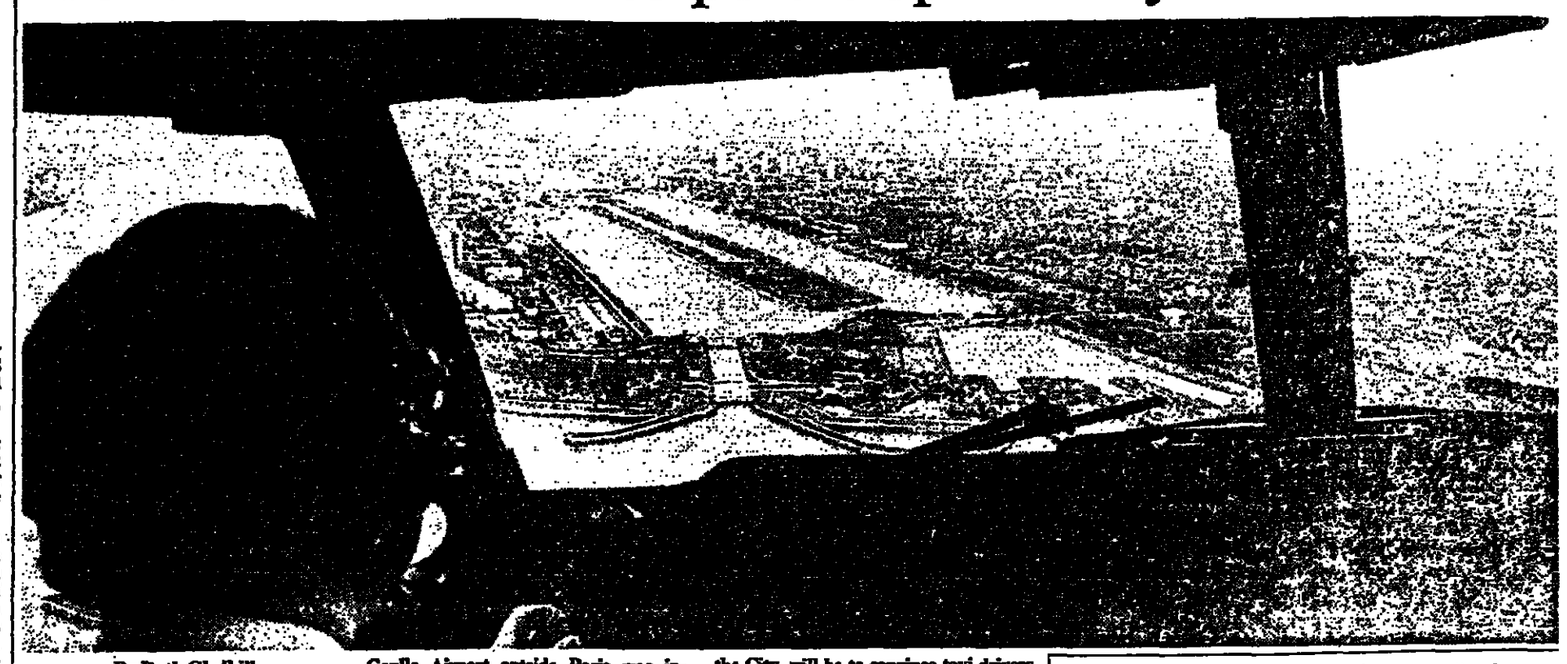
The independent sector suffered a higher turnover than the NHS, with an annual turnover of 27 per cent of its 52,800 nurses, the survey showed. The NHS had only a 14 per cent annual turnover of its 250,000 nurses.

Professor Williams said that less than 1 per cent of those nurses joined the NHS from the private sector and most left either to get married or start families. Switching from one private hospital to another was also uncommon.

Later the conference passed a resolution rejecting the imposition of a training levy on private patients, on the grounds that they had already contributed through taxation. However, the conference did support a motion calling for the private sector to train more nurses in specialist skills.

● Nurses in Hartlepool have been told to put their hats back on in a £3,000 attempt to make them look more professional.

London Docklands Stolport is open – if you can find it



By Ruth Gledhill

Forty-six passengers celebrated a landmark in aviation yesterday with the the first commercial flight out of the City Airport in London's Docklands.

A fixed-wing Brymon Dash 7, piloted by Captain Harry Gee, was the first aircraft to leave the airport, which received its licence from the Civil Aviation Authority just hours before. A pilot's eye view of the airport runway from Captain Gee's cockpit is shown in the photograph by Tim Bishop.

The 75-minute flight to Charles de Gaulle Airport outside Paris was inaugurating a passenger service to Paris, Brussels and Plymouth which begins officially on October 26.

Yesterday's flight follows seven years of planning by Brymon, the Plymouth commuter carrier, to take advantage of the world's first Stolport (short take-off and landing airport).

The airport will be a boon for executives in a hurry to make the 15-mile journey from central London to Heathrow. But an early problem for the new airport, six miles from the heart of the City, will be to convince taxi drivers that it exits at all.

Many of yesterday's passengers, mainly journalists and officials from Brymon, discovered that finding the airport by taxi could be difficult. When asked at Waterloo for the City of London Airport, my own taxi driver headed straight for the heliport at Battersea.

After a lengthy discussion he was persuaded to head for Docklands, where a number of policemen were unable to direct him. His final charge for the journey was £12.20, compared with less than £2 by Underground to Heathrow.

Co-op ends advertising in 'sex-and-sleaze Star'

The Co-operative Wholesale Society last night became the latest big company to stop advertising in *The Star* because of the tabloid newspaper's plunge down-market (Our Media Editor writes).

The withdrawal of its £360,000 account because of the newspaper's "sex-and-sleaze content", comes after the decision by Tesco to stop advertising with the paper.

"We have been seriously disturbed by the change in the nature of *The Star* in recent weeks", Mr David Skinner, the Co-op's deputy chief executive, retail and sales, said.

Disease fantasies in casualty wards

By Thomson Prentice, Science Correspondent

A "Falklands war veteran" who turned up at a London hospital with symptoms of a heart attack was not all that he seemed. His cardiac condition was as false as his exploits with The Parachute Regiment at Goose Green.

Instead, the man aged 49 was suffering from a form of Munchausen's syndrome, the medical term for imaginary illnesses and invented case histories which pose a growing challenge to hospital staff.

The Army had never heard of him, his battalion did not exist, and another hospital unit where he said he had a heart operation had no record of him.

But he had numerous surgical scars indicating that he had fooled other hospitals into operating needlessly on him.

According to a report in this month's *Journal of the Royal Society of Medicine*, many hundreds of such cases present themselves at hospitals every year. Often the patients use aliases or give fictitious next-of-kin and some forge their medical records.

Many have been so convincing that they have undergone major operations such as coronary artery bypasses. Others have tampered with equipment used to diagnose their condition in an attempt to fool doctors.

A study by heart specialists at the Royal Free Hospital, London, has identified 36 cases of cardiac Munchausen's syndrome, also known as "cardiopathia fantastica" in a 10 year period, including one man who was probably admitted six times under different names.

Most of the patients walked into hospital complaining of chest pains. One had two "cardiac arrests" after admission. Another was readmitted three times in a month with phantom pains. A man aged 67 who feigned a heart attack in hospital was given cardiac massage. Next morning he seemed well, and left after being confronted by doctors.

Later that day he reappeared in the emergency department and seemed to have another heart attack. But he quickly recovered when a nurse whispered in his ear that one of the same doctors was coming to see him.

The authors of the report, Dr Tom Evans and Dr Edward Dickinson, calculate that perhaps 1,500 such cases a year present themselves at hospitals throughout Britain.

A computer-based register similar to a "black list" might help hospital staff identify the fakers, but in the absence of that, a healthy suspicion is an advantage, they say.

The classic pointers to Munchausen's syndrome include an acute, harrowing history, truculence, evasiveness and a dislike of close questioning, they add.

The syndrome was named after Baron Munchausen, an eighteenth century European nobleman who invented extraordinary stories of his military exploits. A £16 million film, *The Adventures of Baron Munchausen*, directed by Terry Gilliam, the former *Monty Python* writer and actor, is being made on location in Rome.

Journal of the Royal Society of Medicine, October 1987.

Girl aged five months is given new heart

By Peter Davenport

Surgeons have given a new heart to a girl aged five months in a six-and-a-half hour operation which ended early yesterday.

The operation was carried out at the Freeman Hospital, Newcastle upon Tyne, by a team headed by Mr Christopher McGregor, a consultant cardio-thoracic surgeon.

Yesterday the baby, who was not identified by the hospital, was said to be in a stable condition with surgeons satisfied at her progress in the immediate aftermath of the operation.

The baby had been in the hospital for six weeks suffering from cardio-myopathy, an inoperable heart condition.

She is one of the youngest children to receive a new heart in the United Kingdom. Harefield Hospital, the leader in the field of child heart transplants, has performed operations on 53 children aged under 16 since August 1984, with 36 of them still surviving.

The other transplant centre, at Papworth Hospital, said yesterday that it had carried out only two operations on children under 10 years. The youngest was a boy aged six whose operation was performed in May last year, who is still alive.

The youngest transplant patient in the UK was Hollie Roffey, who received a new heart when aged only 10 days at the National Heart Hospital in London in July 1984, but she survived for only 18 days.

IBM announces its first computer show in 76 years.

(There's no harm in showing off once in a while).

Loath as we are to make an exhibition of ourselves, IBM has finally decided to show what it is made of.

Hence IBM '87.

Your first chance to see the largest range of IBM hardware and software ever assembled in the UK.

Which is good news, of course, for computer connoisseurs.

But equally good news for the rest of the business community.

Because IBM '87 is about more than just computers. It's about partnership. And success.

Our aim is to show you how working closely with IBM can get results.

Experts from IBM will be on hand to discuss your business needs, and explain how IBM, with its specially trained dealers and agents, will work with you to provide a complete business solution. Not just computers, but software, advice and support whenever necessary.

Whether your business requires a complex computer network, or simply a personal computer for word processing, you will find the answer at IBM '87. With special theme days focusing on different business areas, there is sure to be something for you.

For your tickets, send off the coupon today. A chance like this doesn't come round every 76 years.

Please send me tickets for IBM '87.
At The Business Design Centre, Islington Green, London N1. October 27th-November 6th (including Saturday) 10am-6pm daily.
Name_____ Position_____
Company_____
Type of Business_____
Address_____
_____
_____ Postcode_____
Telephone (Work)_____

Please indicate the number of tickets required for each theme day.

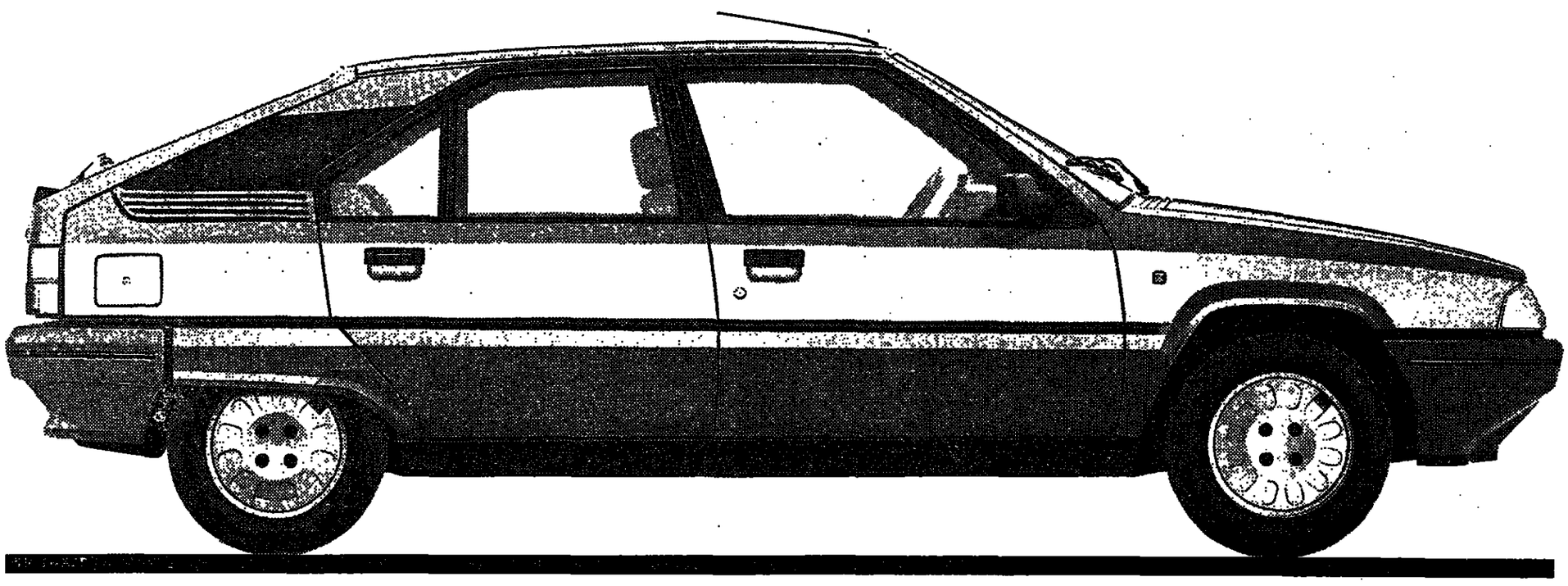
Retail Banking & Building Societies		Tues 27th Oct	☐
Institutional Banking & Finance		Wed 28th Oct	☐
Local Gov't, Utilities & Health		Thur 29th Oct	☐
Local Gov't, Utilities & Health		Fri 30th Oct	☐
Small Business		Sat 31st Oct	☐
Retail & Distribution		Mon 2nd Nov	☐
Leisure		Tues 3rd Nov	☐
Manufacturing	Wed 4th Nov ☐	Thur 5th Nov	☐
Insurance		Fri 6th Nov	☐

Send this coupon to Jackie Waite, IBM United Kingdom Limited, Freepost, London W4 5BR, or telephone 01-995 7700 during working hours.

IBM '87
TOMORROW'S SOLUTIONS TODAY

NO WONDER THE CITROËN BX IS THE FASTEST SELLING DIESEL.

IT'S JUST BROKEN 21 SPEED RECORDS.



Citroën have been re-writing the record books.

Up to the end of August the Citroën BX has been Britain's best selling diesel.† Beating some big household names on the way.

In August this year, a standard BX 19 RD broke no fewer than 21 Class E U.K. speed records.*

Thanks in no small part to a new, more powerful 71BHP 1905cc diesel engine.

The records tumbled in a continuous twenty-four hour test supervised by the RAC and Motor Magazine at the Millbrook Test Track.

Average speed over the twenty-four hours was a remarkable 100.23mph.

And the car clocked up an incredible 2,405 miles. The equivalent of travelling from London to Rome and back again.

The only stops being for changes of driver, refuelling and tyre and oil checks.

Oh, we did need to top up the engine with half a pint of oil.

With this level of performance, as well as diesel reliability, smooth ride, and high levels of specification, is it any wonder the BX is the best selling diesel in the United Kingdom?

The BX range of diesels offers a choice of two engine sizes, in saloons and estate, and starts from only £7375. So why not test drive our record breaker now.

For further information and your nearest dealer, dial 100 and ask for Freefone Citroën U.K. Limited or write to Citroën Freepost at the address below.

CITROËN BX DIESEL

†SOURCE SMMT Y.T.D. END AUGUST 1987. *RECORDS SUBJECT TO FINAL RATIFICATION BY THE R.A.C. MOTOR SPORT AUTHORITY. CITROËN BX DIESEL RANGE FROM £7,375 TO £9,142. DIESEL ESTATE £8,688. PRICES CORRECT AT TIME OF GOING TO PRESS AND INCLUDE CAR TAX, VAT, FRONT/REAR SEAT BELTS. DELIVERY AND NUMBER PLATES EXTRA. FOR FURTHER INFORMATION WRITE TO DEPT T13, FREEPOST CITROEN, LONDON N4 1BR.

Bereaved mother tells of '20 years of loving care lost in a second'

Government launches drink-drive campaign

By Daniel Ward, Motor Industry Correspondent

A mother whose daughter was killed by a drunken driver made an emotional appeal yesterday at the launch of the Government's latest publicity drive against drink-driving.

Mrs Audrey Probart, whose daughter, Vanessa, aged 20, died after her car was hit head-on near Windsor, said: "People must be made more aware of the criminal nature of drinking and driving".

In a brave and emotional speech, made without notes, Mrs Probart told journalists at the launch of the six-week £700,000 television campaign: "It took one hour to cut Vanessa out of the car and then her poor wrecked body survived for a week in hospital.

"We felt that 20 years of loving care had gone in a second."

Mrs Probart said she would like to see no alcohol allowed for drivers.

The publicity campaign is spearheaded by a television commercial in which a mother recounts the tragedy of her young daughter maimed for life by a drunken driver.

The mother is seen leaving hospital after visiting her daughter, who will never return home because of her injuries. The drunken driver left hospital after just three days.

Viewers will see the commercial, aimed at male drinkers between 20 and 35 years old, at least twice before the beginning of November. The previous campaign, featuring a classroom with an empty seat and a distraught fireman, will be repeated.

Research has shown that although gory scenes of car accidents have little effect, particularly on young drinkers, commercials highlighting the emotional toll of drink-drive accidents are proving effective.

Each year more than 1,200 people are killed as a result of drink driving, and excess alcohol is responsible for one in 10 of all road accidents.

Mr Peter Bottomley, Minister for Roads and Traffic, said at yesterday's launch: "The message is that it is wrong to force alcohol on to a driver".

In the past eight years the number of people driving after heavy drinking had been cut by two-thirds, but more people were still killed and injured on British roads in two weeks than in the whole Falklands campaign.

Birmingham officials conceded yesterday that their city had the worst record in the country for drink-related accidents, with one death or injury every day in the West Midlands as a result of drinking.

Mr Mike McKnight, head of the city's accident research team, said most accidents involved young people. "You are more likely to be killed in a drink driving accident in Birmingham than anywhere. It is an unenviable distinction."

The Government will be keen to see the results of a campaign by Leicester police, who have have been instructed by Mr Michael Hurst, their chief constable, to breath-test all drivers involved in accidents or committing a moving traffic offence between 10pm and 4am.

Leading article, page 17



"It took an hour to cut her out of her car and her poor wrecked body survived just a week": Drink-drive victim Vanessa Probart and (right) her mother, Mrs Audrey Probart, with Mr Bottomley at yesterday's campaign launch (Photograph: Graham Wood).

'Staff rise' warning on water sell-off

By David Walker
Public Administration Correspondent

The Government has been warned that water authorities have been inflating their staff numbers as part of their campaign against its plan to regulate them after privatization.

In a submission to Mr Nicholas Ridley, Secretary of State for the Environment, the Country Landowners' Association has called for an independent audit of the water authorities' personnel.

It told the minister that the water authorities had increased the number of staff said to be working on pollution control and flood prevention to scupper government plans for a national rivers authority to take over those functions once the water authorities are sold.

The Water Authorities Association says the national authority would need a staff of 7,000 and is lobbying against it on the grounds that it would be an unwieldy new quango.

Mr Alan Longworth, the landowners' water adviser, said yesterday: "Mr Ridley should call in management consultants and get an independent estimate of how many people are monitoring pollution, or are on standby against flooding of the kind we have seen recently in Essex."

Majority survive legion disease

Legionnaires' Disease kills far fewer people than is generally believed, a conference organized by the Royal Society of Health was told yesterday.

Dr Ron Fallon, consultant in laboratory medicine at Ruchill Hospital, Glasgow, told the conference in the city that although outbreaks at Stafford and Glasgow had achieved widespread publicity, fewer than 200 people had died from the disease in the United Kingdom since 1979. The fatality rate rarely went above 12 per cent among those who contracted the disease.

Dr Chris Bartlett, consultant epidemiologist at the Communicable Disease Surveillance Centre in Collingdale, London, said barely 1 per cent of the population was susceptible to the disease.

From 1979 to 1986 there were 1,299 notified cases and 162 deaths in England and Wales. Fatalities had been particularly high in 1980 and 1985 when outbreaks occurred in hospitals. Other big outbreaks were mostly in hotels and hospitals which contained modern cooling systems for air conditioning, showers, whirlpools, and even respiratory equipment.

Dr Bartlett said the worst months for the disease were September and October, when middle-aged and elderly people took holidays.

Irradiated food safe, says expert

By John Young, Agriculture Correspondent

A senior government scientist has recommended the use of irradiation to preserve foodstuffs.

Professor Cecil McMurray, deputy chief scientist at the Northern Ireland Department of Agriculture, said he expected a government announcement on the procedure early in the new parliamentary session.

Professor McMurray said the use of gamma photons for food irradiation gave no cause for public alarm. Irradiation was not the same as radiation – its effect was no different from that of a microwave oven.

He has been conducting tests with a gamma beam irradiator at the Agriculture and Food Science Centre in Belfast since last April. Although it is said to be a simple machine, it contains a large quantity of cobalt 60 and is housed in a specially constructed building with 5ft-thick walls and a claxon warning system. The room is tested for radiation leaks before visitors are admitted.

Irradiation destroys salmonella bacteria and prolongs shelf-life. The shelf-life of a fresh chicken can be prolonged from three days to three weeks, and strawberries still taste sweet and pleasant five weeks after being picked.

It is already used in several countries including Japan, The Netherlands, Israel and South Africa, but imports of irradiated food are not allowed into Britain.

A report in 1981 by a joint committee of the World Health Organization, the Food and Agriculture Organization and the International Atomic Energy Authority concluded that up to a given limit it presented no hazard and introduced no special nutritional or microbiological problems.

The Government subsequently set up its own advisory committee, which reached broadly similar conclusions, but suggested that irradiated food would have to be identified to give consumers a choice. As no suitable means of detection has yet been discovered, Professor McMurray's staff has been working on new tests.

Irradiation plants have been in operation in Britain for more than 20 years, primarily for the bacteriological sterilization of medical supplies, and are said to have an excellent safety record.

First NHS course for teaching dyslexics

By Sarah Thompson, Education Reporter

A special course for teachers of dyslexic children starting at St Bartholomew's Hospital in the City of London in January will be the only one of its kind available in the National Health Service.

The one-year part time course, which will lead to a Royal Society of Arts qualification recognized by the Department of Education and Science, will receive no NHS funding but will be based at the hospital's dyslexia clinic, a centre for diagnosing and providing remedial teaching for dyslexic children and adults.

The course can take up to 15 students at a time, most on bursaries from charities such as the Dyslexia Education Trust.

A £1.5 million campaign was launched this month by the British Dyslexia Association and other bodies to increase teacher training within the private sector

Dyslexia, or word-blindness, was recognized as a medical problem more than a ceatury ago but only achieved official recognition by the Government as an educational problem seven years ago.

Of the 300,000 children estimated to have dyslexia to some degree, only one in 10 receives any specialist teaching, mostly in the private sector.

According to Dr Beve Hornsby, who trains teachers of dyslexic children at the charity-funded Hornsby Centre in Wandsworth, state trained remedial teachers receive no specific training for dyslexia, particularly in phonetics and linguistic techniques that are needed to help the dyslexic child to build up language understanding from scratch.

"It is a very bad situation", she said yesterday. "There is a lack of understanding among the authorities with the result that remedial teacher training is very poor and inadequate as far as dyslexics are concerned".

WE'RE STILL HERE!

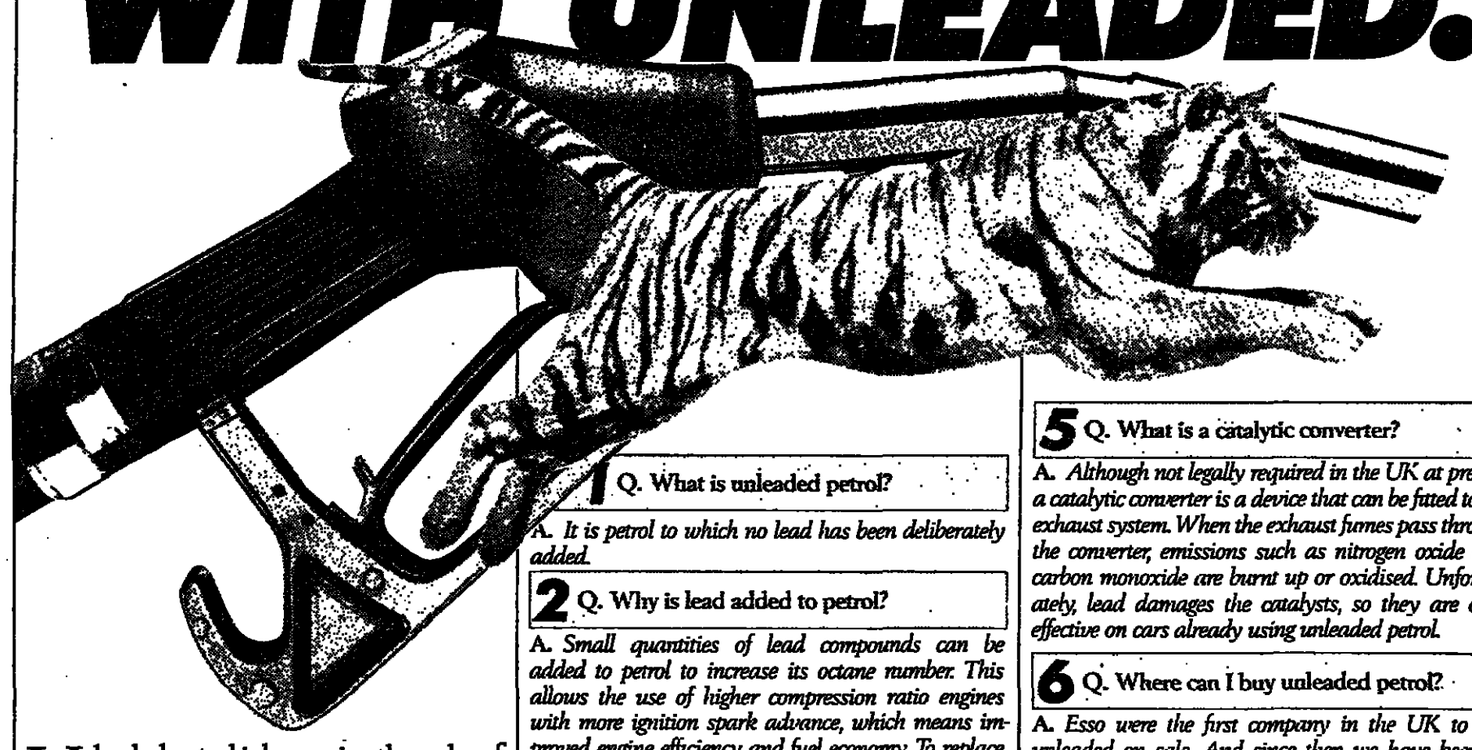
DESPITE BRITISH TELECOM, THE WEST END OFFICE OF MANAGEMENT PERSONNEL IS FULLY OPERATIONAL.

IF YOU WISH TO CONTACT US BY TELEPHONE, PLEASE CALL OUR CITY OFFICE ON 01-256 5041, OR FAX A MESSAGE ON 01-409 3058. WE ARE HOPING THAT BRITISH TELECOM WILL RESUME NORMAL SERVICE ONE DAY!

2 SWALLOW PLACE
LONDON
W1R 7AA
(01-408 1694)

Management Personnel

LEAPING AHEAD WITH UNLEADED.



Unleaded petrol is becoming the order of the day for more and more motorists in Britain.

And the company that is serving them best is Esso.

We were the first company to introduce unleaded petrol in Britain, opening our first pump in June 1986.

Since then, our national network of strategically chosen sites has steadily grown and is far larger than that of any of our competitors. By December 1987, there will be over 200 Esso stations offering Esso Unleaded.

You may ask, "What has this to do with me? My car can't run on it."

The surprising fact is that 40% of post-1985 cars can run on unleaded petrol with minor adjustments to their engines. Eventually, of course, all new cars will be designed to run on unleaded, which should be widely available in the UK and other EEC countries by October 1989.

For motorists, the changeover will probably raise a series of questions – which is why we've produced this page.

Alternatively, you can pick up the Esso Unleaded leaflets, including our Service Station Site Directory, at your nearest Esso station.

We hope that in this European Year of the Environment you will find them helpful.

1 Q. What is unleaded petrol?

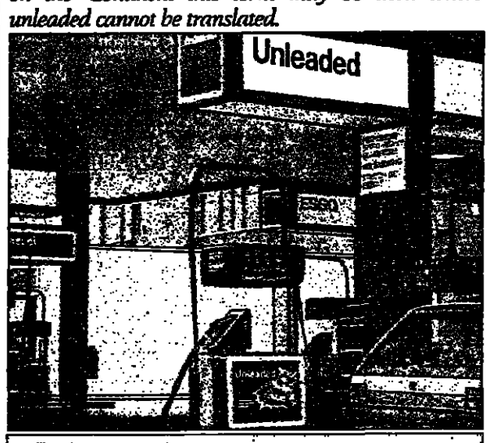
A. *It is petrol to which no lead has been deliberately added.*

2 Q. Why is lead added to petrol?

A. *Small quantities of lead compounds can be added to petrol to increase its octane number. This allows the use of higher compression ratio engines with more ignition spark advance, which means improved engine efficiency and fuel economy. To replace lead we have to introduce more high octane compounds to compensate.*

3 Q. What is 'low lead' petrol compared to unleaded?

A. *Low lead refers to the normal leaded petrol which is currently available. This is because the lead content was reduced in all petrol to 0.15g per litre on 1st January 1986 from its previous level of 0.40g per litre, in line with British Standard 4040. Unleaded petrol is allowed to contain up to 0.013g per litre which is why it cannot be called 'lead free', although on the Continent this term may be used where unleaded cannot be translated.*



4 Q. Can I use unleaded petrol in my car?

A. *The majority of cars in the United Kingdom have been designed to run on leaded petrol. However, nearly 40% of post-1985 petrol cars are now capable of running on unleaded fuel, although most will need some minor adjustments to allow this. Eventually all new petrol cars will incorporate the necessary modifications for them to run on unleaded. Before attempting to use unleaded petrol you should check first with your car dealer or motor manufacturer.*

5 Q. What is a catalytic converter?

A. *Although not legally required in the UK at present, a catalytic converter is a device that can be fitted to the exhaust system. When the exhaust fumes pass through the converter, emissions such as nitrogen oxide and carbon monoxide are burnt up or oxidised. Unfortunately, lead damages the catalysts, so they are only effective on cars already using unleaded petrol.*

6 Q. Where can I buy unleaded petrol?

A. *Esso were the first company in the UK to put unleaded on sale. And since then we have been increasing the number of our service stations that sell unleaded petrol. We have more stations selling unleaded than our competitors – and by the end of 1987 the number of sites will have risen to over 200. For details of where you can buy Esso Unleaded please pick up a FREE copy of our latest site directory from any Esso station.*

7 Q. How will I know which pump dispenses unleaded petrol?

A. *Esso Unleaded pumps are clearly marked UNLEADED and will usually have a small pump nozzle and identification cover marked UNLEADED on the nozzle.*

8 Q. What happens if I inadvertently put the wrong fuel in my car?

A. *Given the safeguards mentioned above it would be very difficult for you to do so. However, an isolated incident may not be too serious. Unleaded petrol used in an engine designed to take leaded, or leaded petrol used in an unleaded engine, could eventually cause damage to the engine.*

9 Q. What about other petrol fuelled equipment, like my lawn mower and chain saw?

A. *Some will operate successfully on unleaded. However, you should check with the manufacturer or dealer for specific advice and follow their recommendations.*

10 Q. For how long will leaded petrol continue to be available?

A. *Unleaded petrol will be phased in over a number of years. Therefore both leaded and unleaded will be available for a transition period which will be as long as the present product is required to supply today's cars.*

11 Q. What happens if I take my car to the Continent?

A. *Both leaded and unleaded petrol are available in Europe. There may be slight differences in unleaded to take account of local conditions, but this is unlikely to affect a car that can run on unleaded petrol.*

Esso
Quality at work for Britain.
A MEMBER OF THE EXXON GROUP

Setback for Britain on appeal over Spycatcher

By Michael Evans, Defence Correspondent

The Government will have to wait until next year before bringing legal proceedings to try to stop Mr Peter Wright, the former MI 5 officer, from reaping the rewards of his bestselling book, *Spycatcher*.

Yesterday Australia's highest court agreed to hear the Government's final appeal against the decision in the New South Wales court last month to lift the temporary ban on the sale of the book.

But Chief Justice Sir Anthony Mason, in the High Court of Australia in Canberra, rejected the Government's request for the book to be banned until the appeal hearing next year.

Although 70,000 copies of Mr Wright's book have now been sold in Australia, the Government is determined to pursue the legal battle in an attempt to uphold the principle that all former members of Britain's security services have a "lifelong" obligation of confidentiality.

The publishers, Heinemann Australia, are pledged to keep a running total of the profits made from the sale of the book because of the Government's intention to stop Mr Wright from benefiting financially from *Spycatcher*.

Yesterday Government sources in London said that a court order would be sought to seize all profits from the sale of the book in Australia, provided the appeal hearing next year was successfully concluded.

If the Government's case was rejected, it would be more difficult to pursue the profits issue, Whitehall sources admitted yesterday.

An application for a court order to seize the profits will be made at the same time as the appeal hearing next year.

Yesterday the court in Canberra ordered the Government to make a written submission for its appeal before December 15.

But before then the Government is likely to face a new battle in London over another book, *Inside Intelligence*, written by Mr Anthony Cavendish, a former member of MI 6.

The publishers, Cassell, are waiting to see the result of the legal action against a number of British newspapers charged over the *Spycatcher* affair, following the publication of several passages from the book. Court hearings are to begin on November 16.

It is possible that Mr Cavendish's book could be published, if the newspapers win the case. Mr Cavendish has no intention of publishing the book outside Britain.

At present Sir John Bailey, the Treasury Solicitor, has warned the publishers that large sections of the book would have to be removed before it would be acceptable for publication. The ruling has effectively stopped the book from being published.

Mr Wright, aged 72, a former officer in the British counter-espionage agency MI 5, has been fighting a legal battle for more than two years to publish *Spycatcher* in Australia.



People handicapped by 12 years of civil war passing through the Green Line which divides Beirut's Christian and Muslim sectors yesterday in a protest against sectarian violence.

Barschel death tranquillizer clue

Geneva (Reuter) — Swiss police said yesterday that sleeping pills and tranquillizers were found in the stomach of Uwe Barschel, the West German politician whose fully-clothed body was discovered in a Geneva hotel room at the weekend.

Herr Barschel, the former Prime Minister of Schleswig-Holstein, involved in a "dirty tricks" election scandal, was found dead in the bathtub of his hotel room.

Giving the results of a post mortem examination, the police spokesman, Mr Marcel Vaudroz, told a news conference: "The medical statement is that in Barschel's stomach there were five medical products... They were sleeping pills and tranquillizers."

However, the chemical analysis regarding the quantities of drugs was not yet complete and police had not determined that he committed suicide, the spokesman said. "The conclusions of the coroner are that there were no signs of violence on the body or in the mouth of Herr Barschel," he added.

Mr Vaudroz said West German police had given Swiss investigators a photograph of a man Herr Barschel met in Geneva on Saturday and police were trying to identify him.

Alfonsín freezes pay and prices

From Eduardo Cué
Buenos Aires

Argentina, in a series of wide-ranging reforms designed to halt its inflationary spiral and spur economic growth, yesterday imposed a freeze on wages and prices, sharply increased taxes and public services, and reduced government interference in the financial markets.

The tough austerity measures were accompanied by a 12 per cent increase in wages and retirement benefits and a 75 per cent rise in the minimum salary, designed to calm growing labour unrest.

But the effect of the wage changes on real purchasing power will be moderated by increases of 18 per cent for fuel and 15 per cent for transport, gas and electricity.

The wage and price freeze includes all products and services except those specifically exempted by the Government — including newspapers, fine wines and liqueurs, most books, cigarettes, rice and coffee.

The price of cigarettes, an important source of revenue for the government, went up 45 per cent on Monday.

As part of its austerity plan, the Government devalued the Austral by 11.8 per cent, only days after a similar devaluation last week.

It also announced that the Central Bank would no longer regulate the interest rates paid on regular savings accounts, thereby allowing the rate to be set by free market forces.

In recent months, the Central Bank has consistently increased the interest paid on savings accounts in an unsuccessful attempt to halt the rise of the American dollar on the black market.

Some of the measures announced yesterday clearly took the country's political and labour leaders by surprise. While there has been speculation that public services budgets would rise by 15 per cent, the increases in wages and retirement payments were expected to be substantially lower than those finally announced.

The 80 per cent increase in the minimum wage, to the equivalent of more than £60 per month, was especially unexpected.

The General Confederation of Labour announced yesterday afternoon it had cancelled plans to call a general strike tomorrow to demand higher wages. For his part, the Peronist opposition leader, Señor Antonio Cafiero, said he could support the plan if the burden did not fall on the poorest segments of society. The reaction in the financial markets will be known today when banks and exchange houses, which were closed by the Government in anticipation of the measures, open for the first time since Friday.

The increase in taxes is designed to reduce the fiscal deficit to 3.2 per cent of the gross domestic product. Initial estimates indicated that the Government will raise between £1.21 billion and £1.81 billion with the new taxes.

Since its defeat in provincial and legislative elections last month, President Alfonsín's Radical Government has been seeking ways to halt inflation while trying to calm the labour discontent at the root of its unpopularity.

WORLD SUMMARY

Reagan minister joins Dole camp

Washington — Another Cabinet minister is leaving the Reagan Administration to campaign for Senator Robert Dole, who is running second in the opinion polls in his bid for the Republican presidential nomination (Christopher Thomas writes).

Mr William Brock, the Secretary of Labour, is expected to announce his departure today. He is a highly respected political strategist who will have the stature to take firm control of Mr Dole's campaign. His roots are in the South, where the Kansas senator is weakest.

Mr Brock is the second Cabinet minister to leave to join the Dole campaign. Mrs Elizabeth Dole resigned as Secretary of Transportation a few weeks ago to campaign for her husband. Mr Brock and Mr Reagan have not always seen eye to eye.

Court clears Zaccaro

New York — A New York court yesterday cleared Mr John Zaccaro, husband of the former vice-presidential candidate, Mrs Geraldine Ferraro, on charges of extortion and attempted theft in a city cable television project (Charles Bremner writes). Mrs Ferraro, who stood as Mr Walter Mondale's running-mate in his Democratic presidential campaign in 1984, burst into tears at the verdict.

The case tarnished Mrs Ferraro's campaign and contributed to Mr Mondale's defeat in 1984. She stood by her husband throughout the trial, earning praise from local newspapers for her loyalty.

One of the couple's three children, a university student, is awaiting trial on charges of dealing in cocaine.

Death bid by suspect

Athens — James Eric Gottfried, an Irishman charged with the murder of an American tourist on Mykonos, was reported seriously ill in hospital on Syros, where he was being treated under guard after a suicide attempt and a heart attack (Mario Modiano writes).

Hospital sources said Gottfried appeared to have tried to slash his wrists, but his injuries were quite superficial and he was able to give a full deposition to the local magistrate last week. But after last Friday's heart attack, doctors were treating his illness as serious.

Swoop on Muslims

Jerusalem — About 60 Palestinians have been arrested in the occupied Gaza Strip in the past few days in crackdown on Islamic Jihad, a Muslim radical group believed responsible for most of the area's violence over the past year (Ian Murray writes).

The round-up follows two shoot-outs between the group and counter-espionage agents in the past two weeks in which seven Palestinians and one Israeli officer died. The name of one of the dead was only released 10 days after he was ambushed.

Manila bomb blast

Manila — A bomb exploded yesterday outside the luxury Manila Garden Hotel in the city's business district (Humphrey Hawksley writes). Windows nearby were blown out and four people were slightly injured.

A Philippines Government spokesman blamed the "ultra-left" for the attack — a reference to Communist guerrillas. He said they were trying to destabilize the economy. The hotel is partly owned by Japan Air Lines.

Thais jail slanderer

Bangkok — A prominent Thai politician, Mr Veera Musikapong, was sentenced yesterday to six years' imprisonment for slandering the Thai King and the Crown Prince (Neil Kelly writes). He is to appeal to the Supreme Court.

The charge arose from remarks he made during last year's election campaign when he said that if he were born again he would choose to be born in the Royal Palace, implying that the royal family had an easy life.

Pacifist is jailed

Athens — Mihalis Marangakis, a pacifist aged 30, was given a four-year jail term by a court-martial at Kavala, in northern Greece, on charges of insubordination (Mario Modiano writes).

He is the first Greek conscientious objector to refuse conscript service on non-religious grounds.

Three European parliamentarians attended his trial in a show of solidarity. His offer to do alternative civilian service was rejected.

Amin divorce suit



Bonn (AP) — Sarah Kyolaba Amin, left, aged 32, the wife of the former Ugandan dictator Idi Amin, appeared before a Bonn court yesterday to seek a divorce.

The former leader was not present or represented during the brief, closed-door session, court officials said. They said they had sent a notice of the divorce hearing to his last known address, in Saudi Arabia, months ago. The court will give its ruling on October 30.



A sharp intake:
Up to 216 direct flights a week. More destinations and frequency to France than any other airline. (There are in fact direct flights from London to ten major cities throughout France.)
That includes London to Paris – up to twenty-one in all – each way per day.
Another deep breath:
You can travel direct to Paris from all four London airports – Heathrow, Gatwick, Stansted, London City (STOLport),* as well as Birmingham, Manchester, Bristol, Aberdeen, Edinburgh and Dublin. That's a pretty comprehensive service.
It's also quick but nevertheless comfortable. Basically (or rather luxuriously) because we've upgraded Club Class on our London-Paris route adding 50% extra seating.
But then, even Economy Class offers not only more legroom but in-flight catering with complimentary wine or drinks.
Just one call books your flight, hotel, hire car.
Air France. Breathe the words.

AIR PARIS
AIR NANTES
AIR STRASBOURG
AIR BORDEAUX
AIR LYONS
AIR TOULOUSE
AIR MONTPELLIER
AIR MARSEILLES
AIR LILLE
AIR NICE

AIR FRANCE

TAKE A DEEP BREATH.

*From 26th October 1987, in conjunction with Brymon Airways.

Contact your Travel Agent or Air France, 158 New Bond Street, London W1Y 0AY. Tel: 01-499 9511.
Heathrow Airport: 01-759 2311. Manchester: 061-436 3800. Cargo Bookings: 01-897 2811. Prestel: 202423.

Fiji's loyalty to crown

Coup leader is said to want Queen to stay head of state

From Gavin Bell, Suva

Affection and a sense of loyalty towards the Queen remain strong in Fiji, despite the military takeover. Flags of the Realm still fly above government buildings, and the word "royal" remains on police and military insignia.

Judging by a recent conversation between Mr Filipe Bole, the newly appointed Foreign Minister, and Colonel Sitiveni Rabuka, the country's self-appointed ruler, these sentiments extend to the top man.

Mr Bole, in an interview with *The Times*, reported the exchange as follows:

"I asked Colonel Rabuka what is going to be the relationship now that we are a republic, with all the royal things in Fiji. He said: 'Well, nobody has said that the Queen should not be our head of state'. I said: 'What do you mean? Don't you realize the legal implications of that? It's the cost of your coup, you can't extricate yourself constitutionally from that'. He said: 'Well, can we still have the Queen as our head of state?' I said: 'I don't know, I'm not a lawyer. I think you can't'."

Mr Bole said that he concluded the conversation with the mischievous suggestion that Colonel Rabuka might wish to "make her a chief, or something like that".

Mr Bole told *The Times* that Fiji wished to retain its close ties with Britain, Australia and New Zealand, but was moving to establish trade links with South-East Asian countries as an insurance against losing its traditional allies. His priority was to clarify relations with the three Commonwealth countries.

"The trade relations and various forms of technical and security assistance which come principally from these countries is our lifeline," he said.

"We have started looking into other areas, particularly among the newly industrialized countries in South-East Asia. It is a sort of insurance policy. All we are doing is to initiate moves towards new friends, in case we get no response from the Commonwealth."

Foreign Ministry officials were planning visits to Malaysia, Singapore, the Philippines, Thailand, Indonesia and South Korea. France had also approached Fiji with a view to developing relations, and discussions were being arranged with China and Taiwan.

However this would be a significant shift in Fijian foreign policy, and Mr Bole would prefer to continue "the old ties".

"Just about every permanent secretary and every minister here has been educated either in the United Kingdom, or Australia, or New Zealand. We know them. We are familiar with them, so it's much easier to get along with them. There is a certain rapport that you can't just break overnight."

In particular, defence cooperation with Australia and New Zealand had provided Fiji with a vital security umbrella. "It is a very important question, I can't just brush it aside. That is why I am emphasizing the old links, because we don't want to be left high and dry."

Mr Bole confirmed that Colonel Muammar Gadaffi, the Libyan leader, had offered financial assistance, but said: "He is not known in this part of the world. I don't think this proposal will ever be pursued in Fiji."

The Minister welcomed what he regarded as the moderate and conciliatory tone of Mrs Thatcher's statements at the Commonwealth Heads of Government meeting in Vancouver. "I am hoping that Mrs Thatcher's advice will be accepted by the others. We want to remain a member of the Commonwealth. I think even the Army knows the benefit of that."



Nobel Prize for physics pioneers

By Robert Matthews
Technology Correspondent

This year's Nobel Prize for physics has been awarded to the two scientists who discovered the high-temperature superconducting materials which are now attracting world-wide interest.

Dr Alex Mueller, aged 60, of West Germany, and Dr Georg Bednorz, aged 38, of Switzerland have won the £205,000 prize only 18 months after making their discovery.

The speed with which the prize was given underlines the significance of the breakthrough.

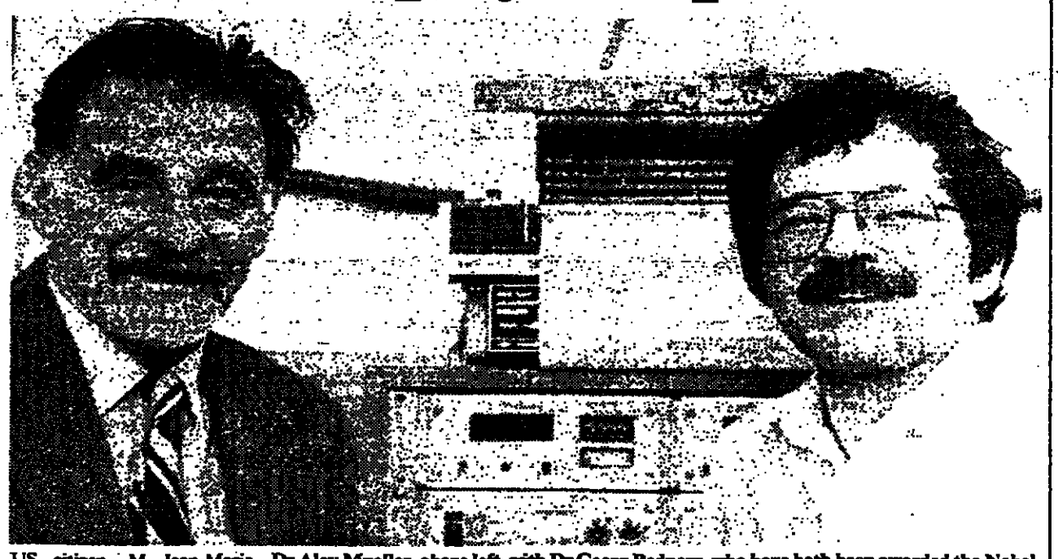
An international race is now under way to exploit the family of materials, discovered by the pair, which have the unique ability to lose all their electrical resistance when chilled with liquid nitrogen.

Ultra-fast computers and powerful magnets for medical scanners are among the applications which are now being investigated.

Dr Mueller and Dr Bednorz made their discovery in the Zurich laboratories of the US computer company, International Business Machines Corporation.

Dr Mueller says he first got the idea of investigating the electrical resistance of the materials, which are based on so-called "rare earths" such as yttrium, in 1983. The final breakthrough came on January 27, 1986.

The 1987 Nobel Chemistry prize was awarded yesterday to Mr Charles Pedersen, now a US citizen, M Jean-Marie Lehn, a Frenchman, and Mr Donald Cram, an American.



Dr Alex Mueller, above left, with Dr Georg Bednorz, who have both been awarded the Nobel Prize for work in superconductivity; and, below from left, the chemistry laureates, Mr Donald Cram, Mr Charles Pedersen, and M Jean-Marie Lehn.



The three won the prize for their work on synthesizing organic compounds of low molecular weight and very special properties.

In particular, they carried out work that isolated the factors which determined the ability of such molecules to recognize each other and fit into each other like a key fits a lock.

The work also has the potential of developing new chemicals, which could help in environmental protection.

White House warning

Duarte urges caution over Central America peace deal

From Christopher Thomas, Washington

President José Napoleon Duarte of El Salvador, echoing the Reagan Administration's reservations about the new Central America peace accord, gave a warning yesterday that there was "reason for caution" as the pact moved towards the November 7 deadline for implementation.

Of all the Central American leaders, Señor Duarte is the one the Reagan Administration can most rely on to reflect American concerns about aspects of the peace agreement initiated by President Oscar Arias of Costa Rica. He has little choice but to do so: he owes his very survival to the US, which provides about 80 per cent of El Salvador's federal budget.

Señor Duarte, sounding somewhat lukewarm about prospects for the peace accord, insisted in a ceremony on the White House lawn that compliance with its terms must be fully verified by special commissions set up under the agreement.

Although he did not name Nicaragua, he was obviously referring to the Sandinista Government.

He urged the Organization of American States (OAS) and its member-nations — particularly the United States — to take an active role in verification. "I am convinced that there cannot be peace in Central America without freedom and democracy," he said. And those would be achieved only through comprehensive dialogue and a negotiated ceasefire.

Señor Duarte, who is on a state visit to the United States, broke protocol and strode across the South lawn to kiss the American flag, saying: "I have many times seen people with hate in their hearts put fire to the American flag. Permit me to go up to your flag and in the name of my people give it a kiss."

Mr Reagan said that although the prospects for peace in Central America were far from certain, they were better than at any time this decade. Resurrecting an old charge not heard for some time, he said the armed insurgency in El Salvador was "trained and headquartered in a nearby country," a reference to Nicaragua.



President Duarte: Owes his survival to the US.

"We want to see the peace process succeed," he insisted. "That process is dependent on genuine democratic reform, on respect for human rights, and on open and free elections.

It depends on respect for freedom of speech, religion and assembly. It depends on honest dialogue between those now engaged in deadly combat."

In another development Mr Jim Wright, Democratic Speaker of the House of Representatives, said the award of the Nobel Peace Prize to President Arias ensured that Congress would not approve the Reagan Administration's request for new aid to the Nicaraguan Contras.

The Administration plans to submit a request for $270 million (£169 million)

● MANAGUA: The Sandinista Government said it had declared a unilateral 30-day ceasefire against Contra rebels in a fourth section of Nicaragua (AP reports).

The ceasefire, which will continue until November 13, covers a 240-square-mile area in the central part of Zelaya province, about 165 miles northeast of the capital.

Gorbachov's revolution

West assesses its role in Russia's battle for reform

From Michael Binyon, Washington

What is America to make of Mr Mikhail Gorbachov, the Soviet leader? For a year the Reagan Administration and the American people have watched, with growing astonishment, the extraordinary upheaval within the Soviet Union. America has been thrown off balance while Mr Gorbachov has decisively captured the world's attention and the diplomatic initiative.

In a month he will be here. On the eve of his arrival, at a critical juncture in US-Soviet relations, professors, statesmen, diplomats and government officials have joined together in concluding that a new Russian revolution is underway. Mr Gorbachov is occasionally compared to Peter the Great.

The changes, they say, are real, profound and of momentous import. Unless the West reacts swiftly to meet the challenge, it will miss an historic opportunity to allay decades of conflict, moderate Soviet power and encourage the reforms that have the potential to transform the Soviet Union in a way that only a year ago the West could not even dare to hope for.

This assessment is no longer confined to the liberals and disarmament advocates. A conference in Minnesota last weekend brought together not only Sovietologists and academics excited by the changes, but European foreign ministers, congressmen, business leaders and senior members, past and present, of the Reagan Administration.

They all endorsed a report, by the Institute for East-West Security Studies, that represents the first real attempt to define the significance of what is happening and draw up a Western response.

Herr Hans-Dietrich Genscher, the West German Foreign Minister, urged Nato to take Mr Gorbachov seriously, to "hold him to his word". Though change might take decades, the West should engage Mr Gorbachov in every field and offer co-operation.

A more open Soviet Union was a more predictable partner; whoever took only the worst-case scenario was a "political deadweight".

Mr Walter Mondale, the former Vice-President, called on his country to strengthen Mr Gorbachov's hand at home in the way that it had helped Mr Deng Xiaoping's reforms in China with credit, cooperation and approbation. Senator Bill Bradley of New Jersey said the West must seize new opportunities, keeping its antennae sensitive to hear the "soft inner voice" of the Soviet Union as well as to pick up the threats.

Mr John Whitehead, the Deputy Secretary of State, gave one of the most optimistic assessments of Mr Gorbachov's changes yet voiced by the Administration when he called them "promising and hopeful," and a "source of opportunities" for the West to advance its interests constructively.

The report concludes that Mr Gorbachov's changes, though so far only beginnings with the ultimate intentions unclear, have already moved Soviet policy towards long-standing Western preferences.

It picks out seven crucial areas:

● Arms control, where Moscow has moved towards Western positions on verification, raised the prospect of asymmetrical conventional force reductions, accepted the principle of deep strategic cuts and proposed a concept of "sufficiency" instead of parity in military forces;

● The role of the military, which is now reduced in top policy councils, with spending restraints and less secrecy;

● The international economy, with a turning away from autarky and interest in co-operating with bodies like GATT;

● The domestic economy, with decentralization and calls for better management and statistics;

● Human rights, with a degree of toleration unthinkable just three years ago;

● Regional issues, with lower priority given to military expansion in the Third World;

● Eastern Europe, where Mr Gorbachov has permitted more flexible expression of national interests.

All this, both the report and the conference agreed, was new and welcome. But the purpose was not to do the West a favour but to make the Soviet Union more efficient, end its isolation and ossification, restore initiative while giving it some breathing space abroad.

US-Soviet relations might improve rapidly — Mr Whitehead mentioned 23 different sets of negotiations now going on — but political and ideological competition was likely to remain a key factor.

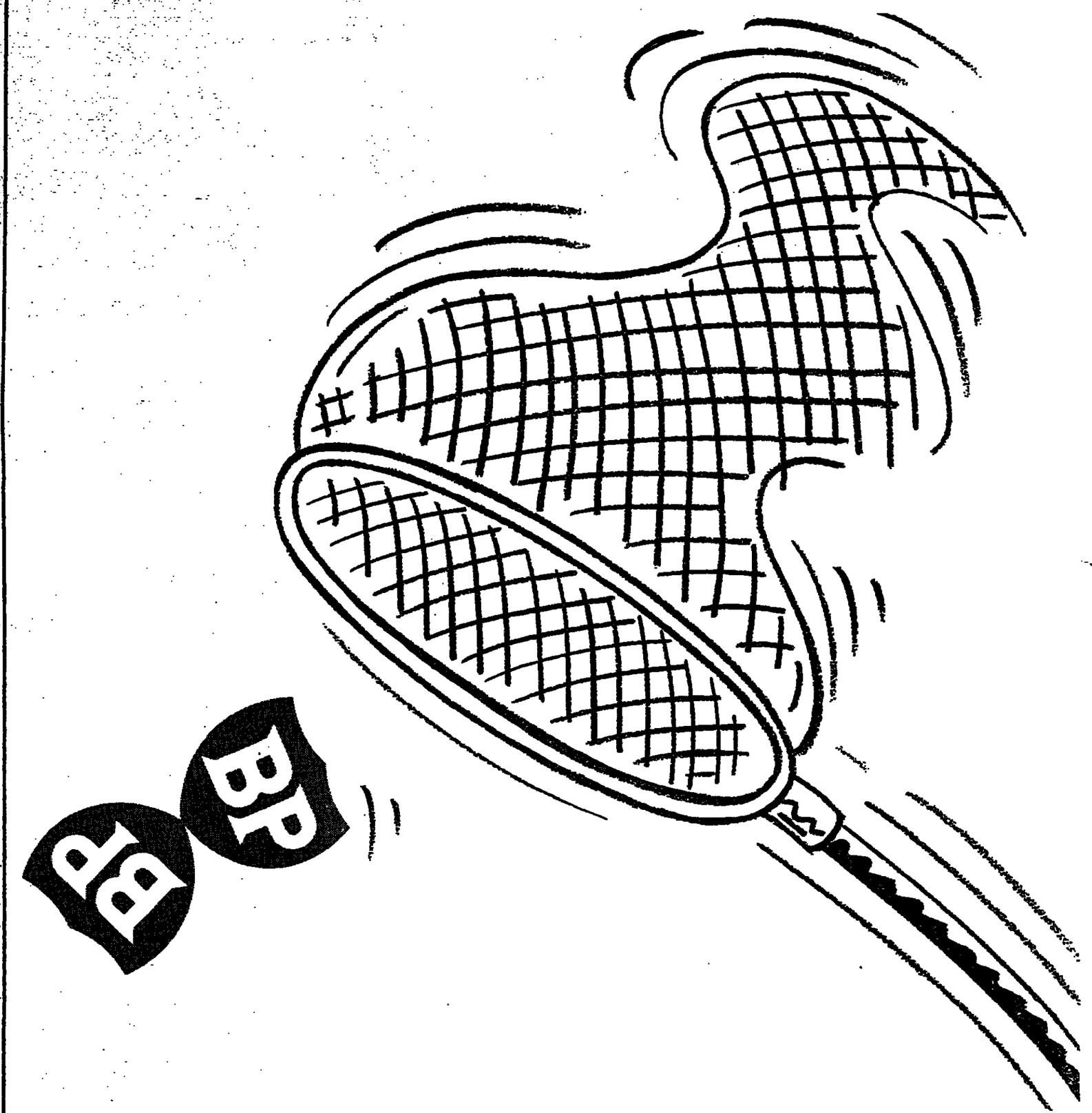
The question now facing the West was should and could it help him? What means could America use to nudge reform in the right direction and ensure it was irreversible? What are the real interests of the West, whose cohesion and co-operation has been so helped by the common Soviet threat? Would a richer Soviet Union be more stable or more dangerous?

Most people thought it a mistake for the West to tailor its policies to suit Mr Gorbachov. Western actions could have only a marginal effect, and being seen as Mr Gorbachov's cheer-leaders might actually hurt him. The battle for reforms would be decided on domestic issues — and perhaps Eastern Europe.

More importantly, the West should not make any pre-emptive concessions, but should press home its continuing concerns on human rights and Soviet adventurism in the Third World.



Washington — Dr Armand Hammer is expected to brief officials here after Kremlin talks about his meeting with President Najibullah of Afghanistan and fly dissident Miss Ida Nudel back to the US (Michael Binyon writes).



BP

IF YOU'RE QUICK YOU CAN STILL NET SOME SHARES.

If the thought of missing out on the BP Share Offer gives you butterflies, there's no need to panic. You can still reserve a prospectus by phoning 0272 272 272.

Alternatively, from October 20th, you can pick up a prospectus and application form from your local bank, Post Office or BP service station. Or look out for them in national newspapers.

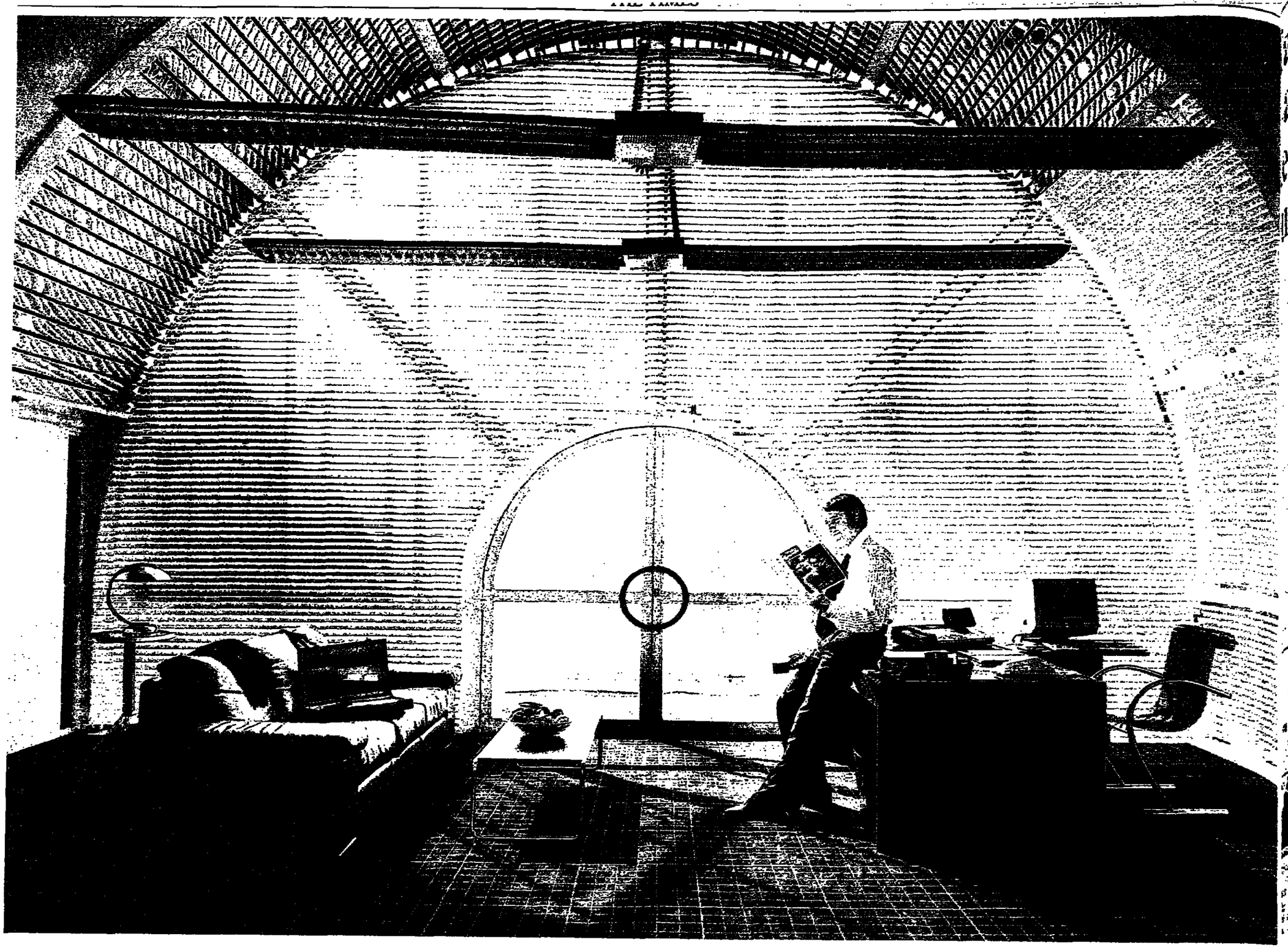
The BP Share Offer opens on Tuesday, October 20th. And you'll have until 10.00am on October 28th to buy the Government's remaining shares in BP on the special Offer terms.

These include payment by instalments. And, if you're eligible, you'll also receive one bonus share for every ten shares you are allocated in the Offer and hold on to for three years — up to a maximum of 150 bonus shares.

But remember, you'll have to hurry if you want to catch the Offer.

BRITAIN'S BIGGEST SHARE OFFER. BP BE PART OF IT.

Issued by NM Rothschild & Sons Limited on behalf of HM Government.



Sometimes required reading can be desired reading.

The Economist

Available every Friday.

صكنا من الاصل

هكذا من الأصل

Tamil rebels and rains keep Indians out of Jaffna

From Michael Hamlyn, Colombo

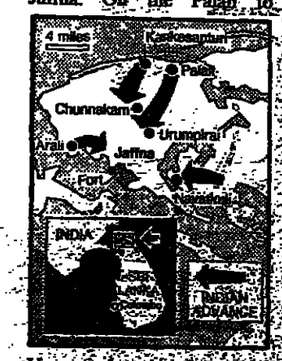
The Indian advance into the northern Sri Lankan town of Jaffna, held by Tamil guerrillas, was partly bogged down yesterday by determined resistance and pouring rain.

Indian officials also confirmed last night that the number of their casualties was more than double what they had admitted on Tuesday.

The High Commission said that 30 Indian soldiers had been missing when the previous figures were given, and they were now to be officially counted among the dead.

So the total has risen to 57, but no figure was given for yesterday's toll. The updated number of Indian wounded is put at 225.

The High Commission spokesman said the troops had made some progress along the Kankesanturi to Chunnakam axis. They had passed Chunnakam and were some four miles from the centre of Jaffna. On the Palali to Urumpirai axis there had been very little fighting "because of the rain".



There was a report of a second airborne landing of troops yesterday behind the strongholds of the Liberation Tigers of Tamil Eelam, whose defiance of the Indians precipitated the present offensive.

Helicopter-borne commandos landed two days ago in the Urumpirai area, which is close to the Jaffna University campus. The local Tigers' headquarters are across the road from the university, and it is thought that the Indians' aim was to capture the rebels' leader, Mr Velupillai Prabhakaran, in a surprise attack. The commandos were said to have suffered very heavy casualties.

On the eastern axis, Indian troops have reached Navatkuli, but in the west the troops inside the old Dutch fort have made no progress into the town centre despite continued fighting there.

Tamil representatives are complaining about the heavy toll on civilians and property. The Citizens' Committee of Jaffna has issued a statement, declaring that the damage to property is worse than that caused by the Sri Lankan Army's "Operation Liberation" earlier this year.

The secretary of the committee, who is also the local chairman of the Red Cross, Mr S. Balasubramaniam, said that around 100 innocent civilians had been killed in mortar shelling by Indian forces.

But Indian officials insist that they are doing their best to keep civilian casualties at a minumum. "The whole operation would have been finished within 72 hours if we had used the full firepower at our command," the spokeman said. He added that most of the Indian casualties had happened because "we are going over exposed terrain", while the Tigers were "entrenched and surrounded by civilians".

The Indians say a huge number of residents on the Jaffna peninsula — around 375,000 — have become refugees from the fighting. They are causing a vast logistical problem, and it is proving extremely difficult to get food to them.

There are supplies with the local administration, and the Sri Lankan Government has authorized the handing out of seven days rations.

The Indians have also brought in additional supplies. "But we are facing some distribution problems", they said. "There are bottlenecks, which we are trying to overcome."

Hospitals in the area are reported to be overflowing. One small hospital at Manipai is simply not able to cope with the numbers of wounded going to it, and has run out of blood and other essential supplies.

More than 2,500 guerrillas in the area are estimated to be facing motre than 6,000 Indian soldiers.

Some indication of the costs of the continuing ethnic troubles to Sri Lanka were given yesterday after the weekly Cabinet meeting. The Government's total expenditure in the past 12 months has been 83.8 billion rupees (around £1.6 billion), and revenue has been 47.3 billion rupees. The total budget deficit for the year has therefore been approaching 36.5 billion rupees.





Delighted Miami Beach residents hauling ashore television sets from containers washed off the freighter Hybur Trader by Hurricane Floyd, which lashed southern Florida this week. The Venezuelan cargo ship Alma Llanez, right, was abandoned by her crew of 25 in rough seas.

Murder casts shadow over Haitian elections

From Alan Tomlinson, Port-au-Prince

The murder of a second candidate for the Haitian presidency this week cast a new shadow over an election campaign which has been paralysed by violence and fear.

Campaigning came to a halt in June, when an attempt by the military caretaker Government to wrest control of the process from an independent electoral commission led to some 50 deaths in clashes between demonstrators and troops before the junta backed down.

Presidential candidates refrained from campaigning throughout August after one of the 29 declared candidates was hacked to death by a right-wing mob and another was forced to seek refuge in the Argentine Embassy following a gun battle with soldiers. Since then the remaining candidates have been absorbed by the task of hiring bodyguards.

The blood-letting continued with the slaughter of up to 200 people in a pitched battle between right and left-wing peasant groups.

When municipal elections failed to take place in the terror-charged atmosphere, it began to look as though next month's general elections might also be postponed. Political leaders accused the Army of trying to sabotage the democratic process by instigating the violence, or at the very least, doing nothing to prevent it. The accusations were followed by calls for a boycott of the poll unless the junta stepped down.

Since a collapse of the democratic transition would almost certainly have brought about the suspension of United States aid, the armed forces chief, General Henri Namphy, reassured the United Nations this month that a free and fair ballot would be held as scheduled on November 29, enabling him to hand over to a civilian president on February 7, the second anniversary of the fall of the Duvalier dictatorship.

Opposition groups have since revived their stalled campaigns. They have been joined by the powerful Roman Catholic Church in urging followers to put aside all thoughts of a boycott, forget the junta and focus instead on replacing it by the government of their choice.

"Experience showed that, despite all efforts to remove it, the provisional Government remained in power," Mr Gerard Gourgues, whose National Front for Concerted Action had hitherto led the boycott movement, said. "Politicians must be guided by reality. The parties re-evaluated the situation and saw it was bad strategy to preach abstention which could only put them out of the race."

But no sooner had the race been rejoined than events plunged the country into a new crisis.

Last week, the junta squared off for a new challenge to the Electoral Commission by approving the candidacies of several former Duvalier ministers widely suspected of corruption. Prominent among them is Mr Clovis Desinor, whose 12-year career under the Duvalier regime included two terms as Finance Minister.

The new constitution, approved by referendum earlier this year, requires former public servants seeking re-election to be discharged by the legislature from any suggestion of financial malfeasance. In the absence of a legislature until one is elected next month, the junta duly obliged, employing its temporary powers of decree, to grant the necessary absolutions.

The atmosphere of crisis returned this week, after Mr Yves Volel, a candidate given little chance of winning following his parting of the ways with the popular Christian Democrats, was shot dead in the capital on Tuesday.

Witnesses claimed he was shot dead in cold blood by plain clothes detectives when he visited police headquarters to demand the release of an imprisoned client.

China welcomes end to travel ban

Taipei (Reuter) — Peking yesterday welcomed Taiwan's decision to relax a 38-year ban on travel to China, but added that mainlanders should be allowed to visit relatives on Taiwan.

Thousands of Taiwanese sneak into China each year through Hong Kong or Tokyo. They will soon be able to go without fear of being branded as traitors by the Nationalist Government in Taipei.

"Taiwan compatriots are warmly welcome to come to the mainland to visit their relatives or travel," the New China News Agency quoted a government official as saying. "People living on both sides of the Taiwan Strait should be allowed to visit their relatives," the official said.

Almost two million people, including 600,000 soldiers, sailed to Taiwan from China in 1949 after the communist Red Army swept the Nationalists from power. Many retired soldiers have ended up in low-paying jobs. They were discouraged from marrying or owning land in Taiwan on the ground that they must be ready to fight their way back to the mainland. Their plight has aroused public sympathy.

"My cherished dream will soon be realized," was Mr Kuo Hsiao-yueh's reaction to the news. Mr Kuo, aged 57, a retired soldier who is now a taxi driver, said he was making plans to visit his sisters in China's Shandong province.

But Taipei rejected demands that it allow unregulated tourism, saying only those with close relatives in China will be allowed to visit.

● **Foreigners barred:** China announced yesterday that foreigners were barred from visiting Tibet, where anti-Chinese rioting broke out this month, unless they had special permission or were part of organized tour groups (Reuter reports).

Milan designs plan to foil fashion pirates

From Roger Boyes Rome

Italy's top clothes designers, worried about fashion pirates who run off copied models at basement prices, have decided to build special security devices into their spring and summer collections.

Fashion analysts estimate that the thefts, sometimes called label frauds, cost Italian designers up to £2 billion in lost sales and severely dent their standing abroad. The Turin-based Gruppo Finanziaria Tessile — the second largest Italian fashion group — will put holograms (three-dimensional pictures) on its labels. These will resemble the strip on credit and bankers' cards and will not be removable, nor will it be possible to photocopy them.

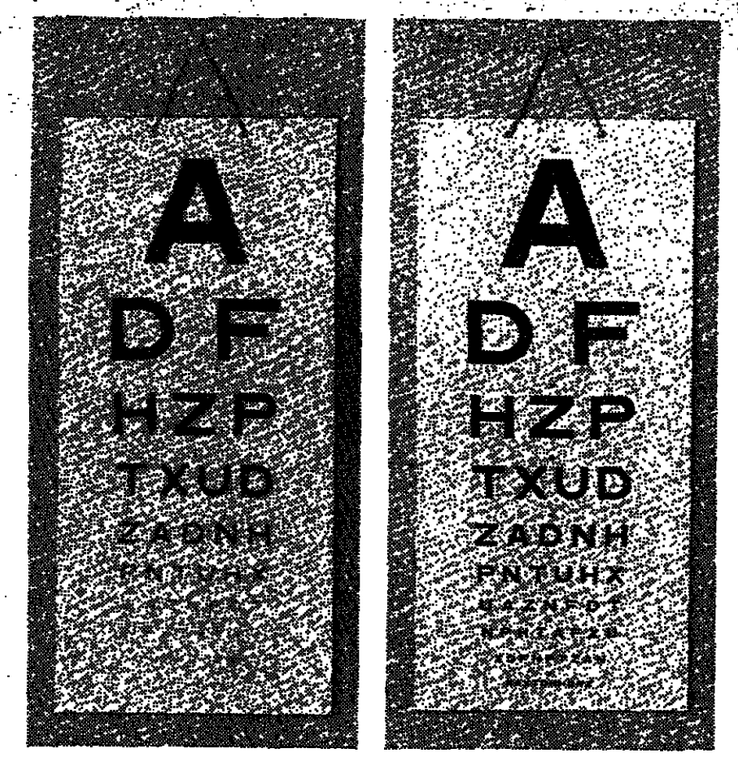
The first holograms will be used by Gruppo Finanziaria Tessile's subsidiary, Cidat, which produces the collections of exclusive designers like Valentino, Ungaro and Claude Montana.

Simple theft of designs has long been a problem, both in Milan and Paris. The latest victim was Krizia who earlier this year was raided by fashion burglars. In 10 minutes they cleaned out her entire collection — from jeans to evening wear — from her Milan studio.

The fashion fraud squad in Milan believes that the clothes — worth several hundreds of thousands of pounds — were then smuggled to the Far East, probably Taiwan. They were then copied by fast-working Asian seamstresses, given fake Krizia labels and sold to European boutiques. Typically, a genuine Krizia dress could cost nearly £1,000 while an immaculate copy — perhaps in cheaper materials — can be bought for £300.

The hologram device will try to give the designer dresses a kind of copyright and is intended to make the customer more discerning.

THE ADVANTAGE OF THE NEW PC 1640 IS VERY EASY TO SEE.



TYPICAL COMPUTER GRAPHICS ENHANCED COMPUTER GRAPHICS

Amstrad's new PC 1640 looks like being every bit as successful as their first PC.

Enhanced Colour Display monitors have superb graphics that have to be seen to be believed.

And all PC 1640 system units incorporate an in-built Lotus graphics expansion board that can take practically all the industry standard enhanced graphics programs.

Suddenly applications like desktop publishing and computer aided design are available to everyone.

There are 9 very competitively priced models in the range. From £499 to £1199 plus VAT.*

And all come with a standard 640K RAM memory, 3 full size expansion slots, a mouse and free software.

As ever, keyboard and mono or colour monitor are also included in the price.

So if you're in business, you should make it your business to take a closer look.

*THE NEW AMSTRAD PC 1640. NOW WITH ENHANCED GRAPHICS OPTION† AND 640K MEMORY



†except CD Model

Please send me further information on the PC 1640.

NAME _____ COMPANY _____

ADDRESS _____

_____ T. 15 10

POSTCODE _____ TELEPHONE _____

THE AMSTRAD PC 1640

AVAILABLE THROUGH: ADL · ADT · ALLDERS · COMET · COMPUTER MARKETING · DIXONS · ELTEC · FIRST SOFTWARE · HILL INTERNATIONAL · LASKYS · JOHN LEWIS · LIGHTNING · MBS · METYCLEAN · MICRO PERIPHERALS · NORBAIN · NORTHAMBER · OFFICE INTERNATIONAL · P&P · SANDHURST · HUGH SYMONS · VISTEC · WILDINGS

*Recommended retail prices including VAT range from £575.85 to £1378.85. Prices correct at 24.9.87 but may change without notice.

AMSTRAD

Amstrad plc., Box 462, Brentwood, Essex CM13 3EF
Telephone: (0277) 262326.

Overworked British fleet faces new Gulf burden

Fears for defence of minehunters

By Nicholas Beeston

There is growing concern in the Gulf that Britain's Armilla Patrol, already overstretched by escort duties for British merchant vessels and Royal Navy minesweepers, may not be able to offer adequate protection to Dutch and Belgian navy minehunters when they arrive in the region by the end of the month.

Under an informal agreement reached last month between London, The Hague and Brussels, Britain has undertaken to make its two-warship contingent in the Gulf available to The Netherlands and Belgium, whose minehunters have only limited defensive capabilities.

The trilateral agreement was reached by politicians in the spirit of Western naval co-ordination in the Gulf.

But the military realities of implementing the operation may prove different for naval commanders at sea.

British sources in the region have admitted to *The Times* that the Armilla Patrol is already overworked, and that the protection of the European ships will receive low priority from the British warships.

One British source said: "We have only a limited number of warships available to protect our merchant shipping and our own minesweepers.

"So the Belgians and Dutch will be third in line for consideration. We have hedged our bets a bit on this one."

Another British source in the region appeared to confirm the confusion that reigned between the three allied navies.

He said: "It is not clear how the Belgian and Dutch navies fit into the pattern of events."

In contrast, a Belgian naval source said yesterday that the protection of the minesweepers and hunters, Breydel and Bovesse, and the supply ship, Zinnia, due to arrive in the region at the end of this month, was totally in the hands of the Royal Navy.

"Our ships have only limited defence capabilities and we have put ourselves entirely in the hands of the Royal Navy warships for protection," he said.

"We have confidence in them. They would not have made the promise if they did not think they could keep it."

A Dutch source in the Gulf said that the minehunters Hellevoetsluis and Maassluis were due to arrive in the Gulf of Oman in nine days, and that the specifics of how co-operation would be conducted between the three navies would probably be worked out by liaison officers when the Belgians arrived by the end of the month.

Britain's minesweepers are now operating in the same area as the Armilla Patrol, from the Strait of Hormuz to Bahrain.

It is expected that the Belgians and Dutch will conduct their sweeping and hunting operations in the same stretch of water.

The area has recently been the scene of numerous attacks against shipping by Iranian speedboats, and shipping sources have recently reported sighting mines floating off the coast of the United Arab Emirates. The Royal Navy exploded two mines earlier this week.

The allied powers operating in the Gulf have co-ordinated minehunting operations, with the US Navy taking responsibility for the northern stretches from Bahrain to Kuwait, while the French Navy is sweeping the Gulf of Oman.

In the past two weeks, Paris has reported locating four mines in the Gulf of Oman on the approach to the Strait of Hormuz.



Seaman John Brinson of the USS Crommelin receiving a warm welcome home from his wife and baby daughter after his ship's return to Long Beach, California, from the Gulf

● BAGHDAD: An Iranian gunboat attacked the Liberian-flag tanker Atlantic Peace with machine-gun fire in the southern Gulf (Reuter reports).

But shipping sources said there were neither casualties nor any significant damage to the 84,631-tonne ship.

A tragedy for innocent played out in Baghdad

From Charles Knevitt, Baghdad

She must have been no more than three years old, gazing up at me questioningly yesterday as she lay in Yarmouk Hospital in the southern suburbs of Baghdad.

Her bloodied cheeks were puffy, a bandage circled her head and a drip hung beside her in the eight-bed ward of the intensive care unit. In the adjoining ward lay a family of five from a house next to the primary school flattened in Tuesday's Iranian missile attack.

A fresh pool of blood was mopped up on the orders of Dr Ani, the senior surgeon, but nothing could remove that smell of war.

The paediatric ward of this 865-bed hospital had been cleared to make way for the sudden influx of casualties from the latest Iranian missile to hit the outskirts of Baghdad. More than 150 children were ferried to the hospital in ambulances and private cars. Two babies and a woman married two days previously were among those killed. Yesterday the death toll stood at 30 children and six adults, and thousands took part in a funeral march, some calling for vengeance, past the ruins of the school.

As I waited in his office to receive a telephone call to say whether I could tour the wards, Dr Sabah, the hospital's general director, drank tea and chain smoked.

"Our enemy know they hit children, it is quite deliberate," he said. "It seems they don't like children. Even in Basra most of the casualties are children," he said, in a reference to the southern port of Iraq that has seen some of the heaviest fighting.

There have been several attacks in this area. But they have not dented his staff's morale. "They are in high spirits," said Dr Sabah. "The enemy do not like peace or children. My staff understand that so ... they give everything — blood, transportation, overtime."

The telephone rang. "You have the green light" he said, with a smile. "Mr Khalid will escort you."

Outside the police were having difficulty controlling families anxious to see their loved ones. Nurses were crying at the scene of such distress.

"When will they be allowed in?" I asked Dr Ani. "Soon. A few at a time," he replied. Dr Ani is unmoved: he has seen it all before. Most of those who died were directly hit by the blast. Those who survived were crushed by walls and roofs, or hit by flying glass.

A trolley was wheeled by, a blood-spattered shroud masked its passenger. No one said anything, as if embarrassed that they had failed to save another life.

"Have you see enough?" Dr Ani asked "Enough," I replied.

Baghdad always becomes more subdued after such an attack, with noticeably less traffic and people on the streets.

For the most part, there is little evidence of a country at war for seven years. At the airport the most ominous signs are to inform foreign visitors that they must undergo an Aids test if they stay longer than five days. The city is a blaze of light at night and there is no curfew. Food and drink are plentiful.

Iraqi soldiers on the rooftops train their binoculars on the bikini-clad women using hotel swimming pools. It is a surreal experience to sit on the balcony of one's hotel room, listening to the hotel's radio watching an anti-aircraft battery on a man-made mound on the bank of the Tigris.

Five years ago a French engineer was killed by anti-aircraft gunners. He was in his room on the 18th floor of one of the hotels.

The new motorways teem with *Toyotas*, double-deck buses (a reminder that Iraq was under British control from 1917 to 1937) and ministerial Mercedes cars.

But the main concourse of the railway station is shuttered. Earth-filled concrete tubs to thwart suicide car bombers are a common feature.

And everywhere the stately or smiling visage of President Hussein looks down — as oil sheikh, tank commander, infantry man, teacher and protector of children.

Hope for breakthrough in Iran embassy siege

From Philip Jacobson
Paris

As the "war of the embassies" between France and Iran drags on past its hundredth day, the first suggestion of a limited truce has just surfaced here in Paris.

According to French foreign office sources, 10 of the 40 or so Iranians who have been marooned behind a strong police cordon at No 4, Avenue d'Iéna since diplomatic relations broke down in July may soon be allowed to leave their mission's elegant premises close by the Arc de Triomphe. It was, said the Quai d'Orsay, a unilateral gesture of goodwill which the French hope might pave the way for further moves to solve the problem completely.

Nobody would greet such a breakthrough with greater enthusiasm than the several dozen French policemen condemned to a round-the-clock vigil outside No 4. One of them observes with feeling: *"Ici on meurt d'ennui"* — We're dying of boredom here. With winter approaching, the wind cuts down the avenue like a knife. The night shift is particularly unpopular: hour after hour staring at the brightly floodlit embassy building knowing that nothing is going to happen.

Alas for the hopes of the gendarmerie, the man at the centre of the impasse is emphatically not to be included among the Iranians earmarked for liberation. He is Mr Wahid Gordji, dangerous security risk or innocent translator depending on which side's version one accepts — whose refusal to leave the embassy for questioning by a Parisian judge about possible links with Middle Eastern terrorism largely precipitated the crisis.

Mr Gordji has been marooned inside No 4 from that day, or so we must conclude — no outsider has spoken to him since the press was summoned to the Avenue d'Iéna to hear him indignantly deny any connection with terrorists and reaffirm his claim to diplomatic immunity from the judge's attentions.

An enterprising French television crew did subsequently snatch a brief sequence of Mr Gordji walking in the embassy's garden. The Iranians immediately retaliated by setting up large mirrors to dazzle cameras.

Until quite recently, it was possible to pass the time of day with whoever picked up the embassy phone, but questions about Mr Gordji were never answered. It goes without saying that the embassy is bugged, and French intelligence agents have also been observed installing what are assumed to be listening devices in the immediate vicinity.

The siege has assumed an unvarying pattern. Every morning around 9.30, the Iranian charge d'affaires rolls up in his chauffeur-driven limousine, passes through security checks and stops inside the cordon.

Someone inside the embassy, perhaps Mr Gordji himself, slides open the grille on the front gate and the ambassador scuttles in without a backward glance.

Food and drink arrive at the embassy twice a day from the kitchens of a smart restaurant called, La Maison de l'Iran. It is always looked over carefully by a couple of French security agents, who claim to know the menu off by heart. (For the record, beef and chicken shish kebab, plenty of fresh fruit, and no alcohol.)

At the end of the first week of the siege, the French foreign office received the restaurant's bill for approximately £5,000. Not amused, the Quai d'Orsay passed it swiftly on to the ambassador for settlement.

At regular intervals, the embassy's rubbish is carted away by plain clothes policemen. They have the unappealing job of picking through it at their leisure.

For the well-heeled residents of the area, the scene outside No 4 has become an irritating fact of daily life. After vociferous protest, they did get the long, broad avenue reopened for traffic, and the endless identity checks have become more perfunctory.

Even so, an elegant woman informed me with some distress that she had recently asked one senior police officer when he thought things might return to normal. "Perhaps by Christmas?" she ventured, only to receive the gloomy response: "Which year?"

Wake up to Sainsbury's breakfast prices.

87p Nabisco Shredded Wheat 27's



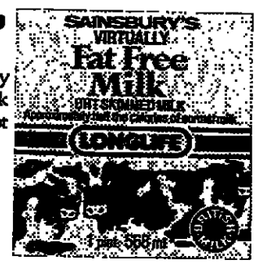


52p Chiver's Olde English Marmalade 1lb

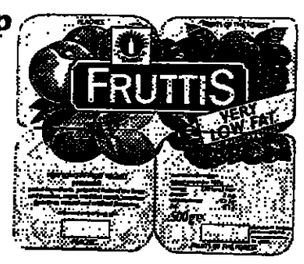


44p Sainsbury's Pure Orange Juice Longlife 1ltr

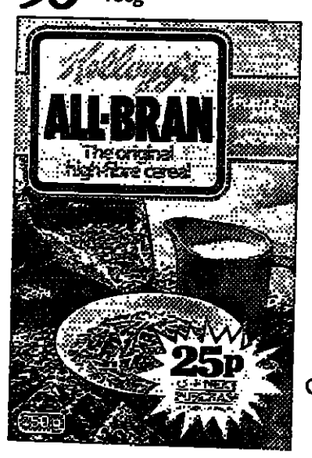
21p Sainsbury's Virtually Fat Free Milk Longlife 1pt



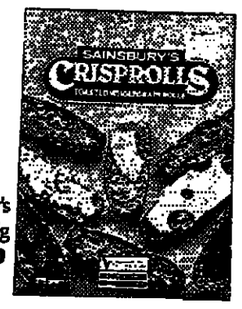
Fruttis Yogurt Longlife 4 x 125g 49p



95p Kellogg's All-Bran 750g



Sainsbury's Crisprolls 275g 59p



Good food costs less at Sainsbury's.

ALL MERCHANDISE IS SUBJECT TO AVAILABILITY. SOME LINES ARE AVAILABLE AT LARGER BRANCHES ONLY

Canadian Tories get a beating

Ottawa — The Conservative Government of New Brunswick has suffered the most massive defeat in Canadian political history after running the affairs of the East-Coast province for 17 years (John Best writes).

The Liberals under Mr Frank McKenna, their 39-year-old new leader, won all 58 seats in the provincial legislature in Tuesday's voting.

It was only the second clean sweep in Canadian history at either the federal or provincial level. Mr Richard Hatfield, aged 56, the Premier who has served in the legislature for 26 years, lost his seat to a 46-year-old teacher.

He has been Premier since the Tories took office in 1970.

Farm protest

Hong Kong (Reuter) — More than 1,000 angry farmers, some waving empty rice bowls, protested against a new law prohibiting the dumping of animal waste, saying it would drive them out of business.

Death threats

The Hague (Reuter) — The Dutch Prime Minister, Mr Ruud Lubbers has been the subject of three telephone death threats and security surrounding him has been increased.

Slip toll

Andorra (Reuter) — The death toll in a landslide in Andorra has risen to three and police said they were investigating reports that 14 people were still missing.

Body found

Stockholm (Reuter) — The body of Goran Larsson, aged 33, one of three Swedes kidnapped last month in a Unita ambush east of the Angolan capital, Luanda, has been found buried 15 miles from where he was captured.

Suttee halted

Delhi (Reuter) — A 60-year-old Indian widow who tried to burn herself to death on her husband's funeral pyre, was taken off the blazing fire by police, who placed her "under protection".

WALLACE HEATON

World Famous Brands-World Famous Service

Zoom in for the European Compact of the Year 1987-88



PENTAX Zoom-70

'Pentax has gone one better and produced the Zoom-70, a compact with a wide-to-tele zoom plus a macro focus facility'... 'overall results were extremely good'
AMATEUR PHOTOGRAPHER Camera Test 14.3.87

'It's a doddle to use' '...a camera that's as easy to use as a compact yet has all the versatility of an SLR's standard zoom'
CAMERA WEEKLY, 23.87

Features include ● 35-70mm Power Zoom Lens ● Infra-red autofocus ● Macro close-up function down to 24 inches ● Motorwind and rewind ● Automatic built-in zoom flash ● Handy focus lock ● Self-timer ● LCD data display

Wallace Heaton Price £199.99

WALLACE HEATON

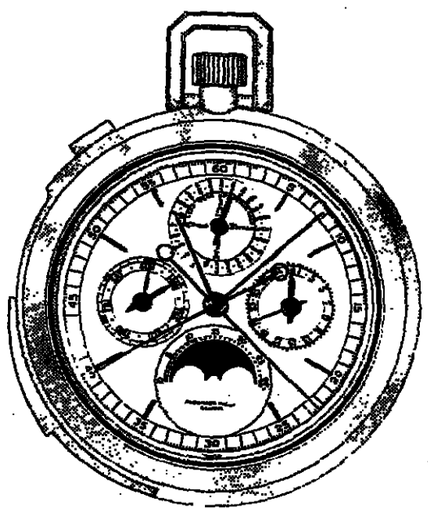
The Wallace Heaton Bond

● World's Leading Brands ● 125 Years Expert Service ● Free Local Delivery and Installation ● Comprehensive After-Sales Service ● Export Facilities ● Phone/Mail Order Service

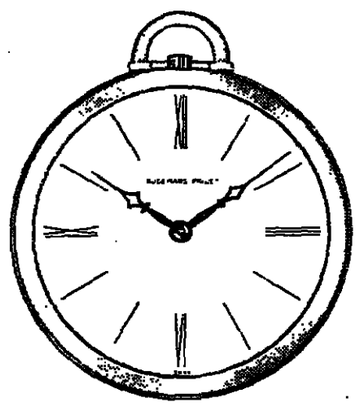
127 NEW BOND STREET, LONDON W1 TELEPHONE: 01-499 8307

صكذا في الأصل

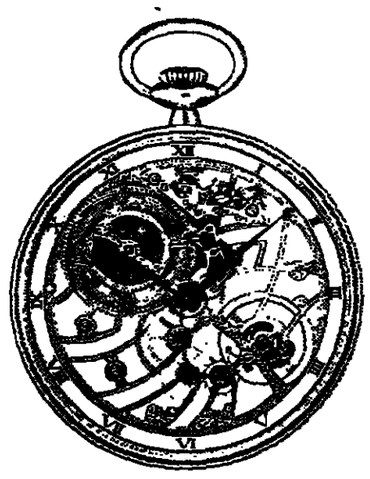
ONLY THE VERY DEDICATED CAN MAKE HISTORY.



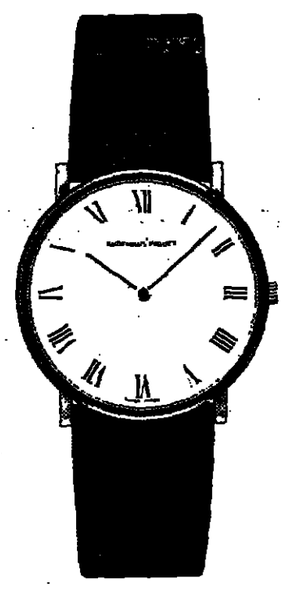
1915. Audemars Piguet creates the "Grande Complication": an incredible time-piece with fifteen different functions, including 1/5th of a second chronograph, stop-watch, minute repeater, and both a perpetual and a lunar calendar. Ever since, Audemars Piguet has produced this master-piece on a yearly basis.



1925. Audemars Piguet creates the thinnest pocket watch ever made (1.32 mm), thus paving the way for the creation of contemporary watches.



1934. Audemars Piguet creates the first-ever pocket watch with a skeleton movement, where each and every part was, and still is to day, fashioned, engraved and assembled by hand.

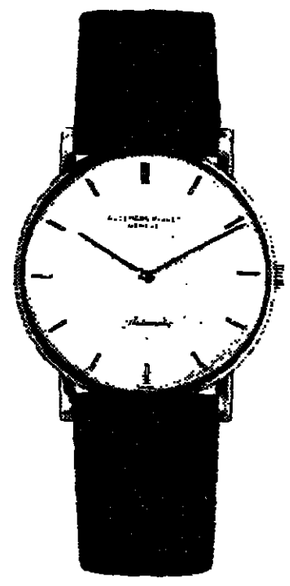


1946. Audemars Piguet creates the thinnest wrist-watch in the world (1.64 mm), equipped with a 9" movement that is still used in the current Audemars Piguet time-pieces.

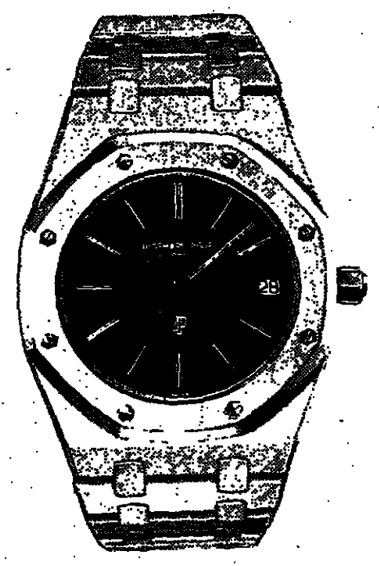
When two of Switzerland's master watch-makers Jules Audemars and Edward Piguet joined forces in 1875, it was the beginning of one of the most famous horological partnerships the world would ever know.

Their inventive genius combined with their technical know-how laid the foundations of what has since become the Audemars Piguet tradition.

The original work of Audemars Piguet has been carried on and expanded. But the company has always adhered faithfully to its original philosophy: to strive for the ultimate perfection in watch-making.



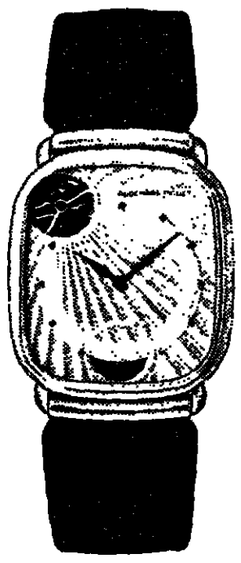
1967. Audemars Piguet creates the thinnest automatic wrist-watch in the world (2.45 mm) with central rotor in 21 kt. gold, thus opening a new chapter in the history of the mechanical watch.



1972. Audemars Piguet creates the Royal Oak, the first luxury watch in stainless steel. One of the greatest designs of the 20th century.



1978. Audemars Piguet creates the first ultra-thin automatic Perpetual Calendar wrist-watch, once again creating a trend that is to influence the entire field of watchmaking.



1986. Audemars Piguet creates the first-ever automatic wrist-watch with a tourbillon mechanism (total height 4.80 mm), one of the finest achievements in micromechanical watchmaking.

Audemars Piguet

La plus prestigieuse des signatures.

AVAILABLE AT:

ASPREY, GARRARD, LONDON HILTON.
MAPPIN & WEBB, DAVID MORRIS, TYME,
THE WATCH GALLERY AND WATCHES OF SWITZERLAND

HEALTH

The public face of alcoholism

Betty Ford has kicked her habits and encouraged American women to make health a priority. The former First Lady talks to Victoria McKee

Betty Ford's painfully public mastectomy, facelift and fight against alcoholism inspired millions of American women to go for health screenings, to refuse to succumb to wrinkles and to kick the bottle. In the five years since the Betty Ford Centre, of which she is president, was dedicated, her name has become synonymous with rehabilitation. For that she will be guaranteed a place in America's hall of fame long after her husband's administration has been forgotten.

But the former First Lady, speaking in carefully measured tones from Rancho Mirage – her home in California, just a few miles from the centre – insists that the lion's share of the credit belongs to Watergate: "It was the timing of my mastectomy that did it." Her husband had just been sworn in to office, making a strong point about openness. "No secrets any more. So we couldn't just say vaguely that I was having 'women's problems', and all the details were given out."

Suddenly Betty Ford, the supportive wife, was catapulted into the limelight – although not in a manner she would have chosen. To many Americans her mastectomy remains the most memorable aspect of Gerald Ford's presidency. Certainly it had the most dramatic influence on the nation's health.

"A lot of women's lives were saved, they tell me, because of me," she says, with some pride. "So when we later addressed the problem of my dependency on drink and drugs, we felt that going to the Press might again be helpful."

It takes a lot of courage for a woman to admit, to herself and to her family, that she is an alcoholic. She has set down the true story of her struggle for survival in *Betty: A Glad Awakening*, a detailed, and often dull, chronicle on the treatment of an alcoholic. No literary masterpiece, it should nevertheless provide immeasurable comfort to anyone whose life is touched by alcoholism or any other unwelcome dependency. It is 10 years since she took her last drink, but she will always be an alcoholic.

Phil Roach



Coming clean: Betty Ford, who believes that her openness has helped to save American women's lives

"It is a chronic, progressive disease"

"Once you think you've got it licked, you're in trouble," she maintains. "It's a chronic, progressive and sometimes fatal disease." She believes in the theory of genetic predisposition towards alcoholism, but she also believes that it takes certain additional factors to tip you over the edge. The booze and the pills were her "escape hatch" during the years of emptiness and frustration when she was left at home with several small children while her husband was forging a career on Capitol Hill. "When Jerry became Minority Leader of the House, I was proud of him . . . but I was beginning to feel sorry for myself. It was poor me, who do they think is making it possible for him to travel all over the United States giving those speeches?"

Many women, not just politicians' wives, will recognize this emotion. Although the White House years provided some comfort ("I was somebody. When I spoke people listened"), she was later hit hard by the "empty nest" syndrome, and a feeling of having outlived her usefulness.

She emphasizes that it is pointless to try to control drinking without obliterating its cause. "If a patient goes back home to the same situation, the cure will not be effective," she says. "That is why at the centre we have a family programme, and we require at least one family member, or other concerned person, to participate."

She is fiercely proud of the centre that bears her name and of which she is president. She makes a point of saying that she wants truck drivers as well as executives to come, and stresses that it's not just celebrities like Elizabeth Taylor who can afford beds in the communal dormitories. "Anyone can apply for one of the 40 beds – 20 in the men's, 20 in the women's wing – and the cost is very minimal compared to that of most treatment centres, because we are a non-profit organization," she says. (The proceeds from her book will go to the centre.)

But her idea of minimal cost turns out to be $6,300 (about £3,900) for the basic four-week programme. However, the centre does offer "scholarship-type programmes – we advance them the money and they repay it later".

No matter how much you pay, and even if you *are* Elizabeth Taylor, you won't be allowed to wallow in the luxury of a private room, as most people "need other people to pull them out of themselves".

It is often forgotten that she had to rough it with the sailors – some of them admirals, admittedly – at the Long Beach naval centre for her rehabilitation. The hardest part of her treatment was coming to terms with the fact that she had a problem: "My make-up wasn't smeared, I wasn't dishevelled, I behaved politely, and I never finished off a bottle, so how could I be an alcoholic?" Discovering that alcoholism came in crystal glasses and was a guest at the best parties was a major breakthrough.

After her four weeks at the naval centre she discovered the highs and lows of life without her "props"; she remembers temper tantrums and a total loss of humour. When she told her husband that she'd seen a mouse in the house and he turned to the caretaker and said: "She must be drinking again" she didn't see the joke.

Her equilibrium seems to have returned; as she prepares to celebrate her 40th wedding anniversary and 70th birthday and 10th dry year (1988), she enjoys teasing her husband that while he's now only an ex-president, she is an *active one*. After all those years of playing the supporting role, it is nice to be the star.

© Times Newspapers Ltd 1987

Betty – A Glad Awakening *is published by Robson Books (£10.95)*

MEDICAL BRIEFING

Sunseekers and sandflies

Until this week leishmaniasis, a disease named after Sir William Leishman, a Victorian Indian Army doctor, wasn't known outside medical circles; but headlines suggesting that a bite from a sandfly while basking on a Mediterranean beach might result in catching an Aids-like killer disease disturbed many of the hundreds of thousands of people who save all year for a fortnight in the sun.

Both the HIV virus and the parasitic blood-born protozoan, *Leishmania*, destroy the body's immune system, but there the similarity ends. The most important difference is that unlike the HIV virus, the protozoan can be killed by a specific, albeit unpleasant, treatment. Usually the patient is given daily injections of antimony for six to 10 days, which cause nausea and vomiting. Current statistics show that over 90 per cent of cases of leishmaniasis can be successfully treated. These figures have been collected from India, Africa, Central and Southern America, where the disease is rife and where malnutrition and poverty have already sapped the patients' resistance before they were infected. Recovery figures will be even higher for well-fed affluent Europeans, as the clinical manifestations and outcome of leishmaniasis are known to be related to the patient's general health.

Only experts can say whether the disease is spreading in the Mediterranean area, where cases have always been found. But as the other hosts of the protozoan are usually stray dogs and rodents the disease should not present too large a public health problem in more sophisticated resorts.

The signs and symptoms of the disease depend on the strain of protozoan involved; the generalized form, also known as kala-aza, or dumdum fever, results in a high intermittent fever, enlarged liver, spleen and lymphatic glands. When death does occur it is usually from some opportunistic infection.

The vital male check

There would rightly be uproar from women if a general examination by a doctor did not include examination of the breasts; but male patients still don't expect their testicles to be examined by the doctor, despite the fact that testicular cancer is the commonest tumour for men between the ages of 20 and 34, and is increasing. Fortunately the disease is usually curable if diagnosed in time.

In the *British Medical Journal*, R.P. Cole, from Southampton General Hospital, quotes two cases in which the patient's initial complaint was one of backache. One of the patients, a 17-year-old, had actually been treated by traction in hospital because of spinal nerve root irritation before anybody thought of looking at his testes. A remarkable omission, as the patient had had surgery for an undescended testis, and these are known to be particularly liable to develop malignant change. Fortunately, despite spinal and lung secondaries, the patient is now doing well and is disease-free.

The other boy, a 15-year-old, didn't fare any better in the diagnostic stakes; he was referred first to the orthopaedic surgeons, who, when he didn't improve, handed him on to the rheumatologists who thought he was suffering from ankylosing spondylitis, a form of arthritis. Only when the patient became so ill that he was admitted to hospital was his scrotum examined. Unfortunately, in spite of intensive chemotherapy, he died. Cancer specialists insist that the early detection of testicular tumours will not improve until it becomes routine to examine the genitalia in the young male.

Save our sewers

Last weekend thousands of householders in East Anglia discovered that when a river bursts its banks, the water becomes contaminated by the contents of the sewers, some of which will have burst or overflowed.

Crumbling sewers are presenting problems with considerable public health implications which have been known for some years. The present system was installed for a much smaller population in the 19th and early 20th centuries. It is now overloaded, and the pipes are cracked and leaking. As the fluid leaks out, it erodes the supporting soil so that the pressure from a passing lorry can easily cause a complete fracture. Replacing them is enormously expensive and a great inconvenience.

A recent invention, Superaqua, offers hope that the cracked pipes can be repaired without digging them up. The technique is simple: the sewer is cleaned, side branches are closed off, and the first of two solutions is pumped into the main shaft to fill the cracks and defective joints, and to penetrate the pipe where it has become porous with age. It also leaks out and surrounds the defective pipe. The superfluous first fluid having been sucked out, a second fluid is then pumped in. This reacts with any of the first liquid which has persisted around the faults in the canal and the resulting combined resin forms a new rock-hard bed for the sewer to lie on, and a leakproof pipe. After the chemical left in the pipe has been pumped out, the sewer is watertight for a further 50 years.

In the swim

Secretory otitis media, more usually known as glue ear, is a cause of deafness in children. It is a particularly trying handicap as well as interfering with a child's lessons, it also prevents the child from swimming. Doctors generally discourage sufferers from swimming because the chlorine in the average swimming pool is thought to irritate the back of the nose and throat; this causes swelling in the Eustachian tube, which prevents it from regulating the pressure in the middle ear behind the eardrum.

Ear, nose and throat surgeons at Addenbrooke's Hospital, Cambridge, have recently examined this widely accepted theory. Their work, described in the *Journal of Otolaryngology*, has shown that although chlorine has an effect on the middle ear, it is negligible.

Andrew Grace, the senior registrar in ENT who led the research team, suggests that children with glue ear should be allowed into swimming pools, particularly as modern, automatically controlled chlorination means that levels of chlorine will in future be much lower.

Dr Thomas Stuttaford

Training space-age tourists

The first space trippers will expect to travel in comfort, so a new research team is confronting serious travel sickness

Britain may be out of the space race, but at the Institute for Space Bio-Medicine at Sheffield University, they are boldly preparing for the day when the modern traveller faces the next frontier: space tourism.

Professor Kim Scratcherd, director of the new institute, which officially opens next week with an inaugural symposium attended by experts from the Soviet Union, the European Space Agency and Nasa, believes the age of space travel for the masses is not that far away: "It is only 30 years since the first Sputnik, so I think we can assume that ordinary people will be able to visit a space platform before the end of this century."

But there are still one or two uncomfortable wrinkles, such as serious travel sickness, that need to be ironed out.

It is to study the effects of space on ordinary mortals, as opposed to highly-trained *astronauts, that the institute, set* up with a modest £50,000 "pump priming" grant from the university and the first of its kind in Britain, has been opened.

The processes of ageing (like brittle bones, caused by loss of calcium), the effects of radiation, and psychological responses are just some of the intriguing areas that will be researched.

Space platforms, only a few hundred miles away from earth could be reached *in a* matter of hours. But while Nasa talks of lunar colonies and "space babies" by the year 2017, the Sheffield unit will be making a detailed study of the effects of radiation on subsequent generations because, if a woman goes into space without knowing she is pregnant, they need to know if there could be any likely genetic effects on the foetus.

The spin-off of space biomedicine may be a greater understanding of some of our earthly ills. "There was a time when we took people to the Arctic or into deserts to make discoveries about things like bronchitis and asthma," Scratcherd points out.

"So now we are trying to find out about the wasting effect of lack of exercise on bones and muscles, why people get anaemia and many other health problems.

"Surgeons here are already doing research on volunteers. We shall stick people into a water tank up to their necks for nine hours, or for as long as they can stand it, to look at hormone changes when there is a shift in body fluids."

The Sheffield team hope to attract money from grant-awarding bodies and through contacts with industry. The initiative for the venture stems from Mrs Thatcher's pre-election visit to Moscow when Anglo-Soviet co-operation on the non-military use of space was agreed.

"We don't know how much the Russians have discovered about health-related matters," says Scratcherd, "and we are beginning to wonder if they have found out things they are not telling us."

"When engineers, commercial travellers and tourists start working and moving around in space the two biggest problems they will face are radiation and the lack of gravity," says Dr David Grundy, deputy director of the institute. "It is possible that radiation damage can bring on degenerative diseases much earlier than on earth, so space could provide a helpful model for conquering them." He points out that osteoporosis (brittle bones), for instance, causes debilitating injuries in 50 per cent of women and costs the NHS £150 million a year, so the search for a cure is very worthwhile.



Using space to conquer disease: Dr David Grundy

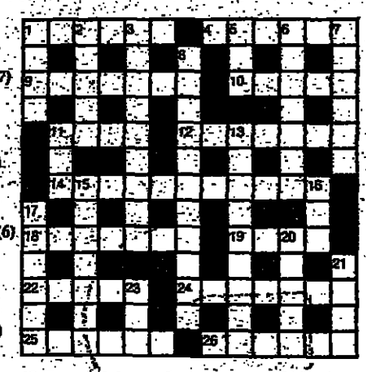
If the revolutionary Hotol, the first spacecraft to take off and land, ever comes into use in Britain, we could reach Australia in only 45 minutes by travelling through the stratosphere, but 50 per cent of us would suffer severe space hangovers, according to Grundy.

"Affected passengers would suffer nausea, vomiting, sweating and disorientation. Various organs from the muscles in their feet to their taste-buds are all affected. The psychological and physical health of the people who are going to be permanently manning the space platforms, as well as that of travellers, has to go hand in hand with technological developments."

Heather Kirby

© Times Newspapers Ltd 1987

CONCISE CROSSWORD NO 1387



ACROSS
1 Drink (6)
4 Pass by (6)
9 Amusement park (7)
10 Fundamental (5)
11 Not as much (4)
12 Fish hawks (7)
14 N. Alaska tip (6,5)
18 Surface grooving (7)
19 Muscat state (4)
22 Cliff face shelf (5)
24 Structure (7)
25 Eccentric old man (6)
26 Slender (6)

DOWN
1 Dodgy (4)
2 Drinking bout (5)
3 Small restaurant (9)
5 Toss (3)
6 Back door (7)
7 Surplus (6)
8 Citizen Kane star (5,6)
11 Scientist's workroom (3)
13 Peter and the Wolf composer (9)
15 Minos' daughter (7)
16 Score of 100 (3)
17 Time zone travel fatigue (3,3)
20 Large Uranus satellite (5)
21 Lake, marsh (4)
23 Look over (3)

SOLUTION TO NO 1386
ACROSS: 1 Bongship 5 Draw 9 Deposit 10 All in 11 Canal 12 Reach 13 Salad 15 Besom 16 Asset 18 Bream 20 Tutor 21 Abridge 23 Sobs 24 Tempered
DOWN: 1 Ledger 2 Nuptials 3 SAS 4 Intensive care 6 Role 7 Wanted 8 Hailsham 11 Chambers 14 Lysander 15 Brutus 17 Thread 19 Sub 22 Rap

10% p.a. MONTHLY INCOME! TAX FREE*

This specially designed investment offers you a high monthly income which has risen year by year and is completely free from income tax.

Look at the table showing how the income from £10,000 invested in April 1982 has risen from £89.32 per month to £197.37 per month. And the results, taking half yearly income, are equally impressive.

In addition to producing the income shown below, your original investment of £10,000 would have increased to £25,679 by April 1987.

To take full advantage of this exceptional opportunity, complete and return the coupon without obligation right away.

Income produced from £10,000 invested in April 1982 ending in 10% of your capital per annum.

Average Monthly Income–April–April.				
1982/3	1983/4	1984/5	1985/6	1986/7
£89.32	£108.91	£132.78	£161.88	£197.37

* Assumes your Capital Gains Tax allowance of £6600 is not exceeded. All Figures are based on an average annual growth rate achieved, including re-investment of dividends, and on an offer to bid basis. In certain circumstances this may result in a depreciation in capital as it is based on the selling of units within an investor's holding, and it should be remembered that past performance cannot necessarily be taken as a guide to the future as unit values can fall as well as rise.

Please send me full details of this outstanding investment opportunity by return.

Name

Address

Postcode:

Date of Birth Tel:

I may consider an investment of £

LM42

RJ TEMPLE & COMPANY
Principal Administrative Office: Lyndean House, 43-46 Queens Road, Brighton BN1 3XB. Tel: (0273) 821177

FIMBRA

Our representative will only visit you if invited to do so.

ANGER Charities. Don't get mad, get involved.

SLOTH The art of being lazy.

PRIDE A scarlet woman goes for gold.

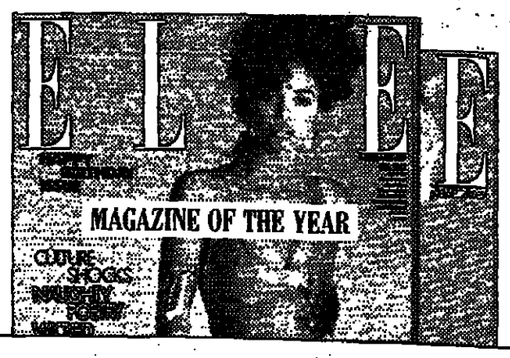
NOVEMBER ELLE IS DEADLY.

COVETOUSNESS Gem up.

GLUTTONY Posh nosh.

ALL THE WICKED FACTS IN A SPECIAL 32 PAGE EXTRA. OUT NOW.

LUST Frocks to shock.



ENVY Objects of desire.

SPECTRUM

As the Commonwealth heads meet in Vancouver, Africa's elder statesman is still relishing the centre stage

Tears of the old showman

When he was starting out in life as an impecunious young teacher, Kenneth Kaunda went into a bookshop in Lusaka, then capital of Northern Rhodesia, and was turned out and directed to the door at the rear for African "boys". On another occasion he was beaten up for presuming to use the whites' entrance to a café.

The two incidents are said to have made a profound impression on him and to have helped to set him on the path to a political career. On October 24, 1964, he became president of an independent Zambia, and has ruled that country ever since with a distinctly personal blend of humility, devoutness, informality and periodic ruthlessness in dealing with his political opponents.

Apart from the Queen herself, few among the Commonwealth heads of state and government in Vancouver this week have been such regular attenders at these biennial reunions of the former imperial power and its dominions and possessions. Among African Commonwealth leaders, now that Tanzania's Julius Nyerere has gone into retirement, Dr Kaunda is the unquestioned elder statesman.

The only other survivor in power from the pre-independence generation of black leaders is Dr Hastings Kamuzu Banda of Malawi, but he is now an ailing recluse. By contrast, Kaunda still relishes his role on the international stage. He currently chairs, for the second time, the Organisation of African Unity (OAU) and is also chairman of the so-called "frontline" states.

At 63, his hair may be white, and no longer rise brush-like from his head as it used to, but KK, as he is universally known, is still extremely fit. A vegetarian, he neither drinks nor smokes, eats sparingly, fasts regularly, prays often, and works a 16-18 hour day. He still plays a canny game of golf on the course laid out in the elegant grounds of State House where cries of "fore" are more likely to be directed at antelope and peacocks than dawdling fellow players.

So far as is known, KK has every intention of being the sole candidate in the next presidential elections, which are due to be held in September or October next year. Not only is there no heir apparent; there is not even a generally agreed short list of possible successors. His enthusiasm for the political fray has not been dampened by the personal sadness over the death of his son from Aids.

Kaunda was the first of the Commonwealth leaders to arrive in Vancouver, where he staged his own pre-summit fringe event, the Parallel Commonwealth Conference on Southern Africa, and made an impassioned plea to Brian Mulroney, the Canadian Prime Minister, to lead a campaign for tougher economic sanctions by the Commonwealth countries against South Africa.

He rebuked Mrs Thatcher, asking: "How is it possible that the people who fought Nazi Germany and sacrificed so much . . . can conspire with the Nazis of today in South Africa and tell us: 'Do not impose sanctions because they will bite you'?"

It was a vintage performance. The outbursts of emotion, in which the voice often breaks and tears are dabbed away with a flowing white handkerchief, have become famous hallmarks of the Kaunda style.

The public dressing-down meted out to the hapless Sir Geoffrey Howe, the Foreign Secretary, during his abortive EEC mission to southern Africa last year, will long be remembered. It was only "out of love and respect for that young lady Queen Elizabeth" that he had agreed to see him at all, Kaunda told his visitor.

Yet for all the theatre, and a weakness for apocalyptic rhetoric, the most persistent feature of Kaunda's years in power has been pragmatism. This, and in particular his preparedness to talk to South Africa's white rulers, has on more than one occasion put him at odds with his hard-line neighbours.

A landlocked nation, Zambia shares frontiers with eight countries, and over the past decade or so there has been war in four of them, Rhodesia, Mozambique, Angola and Namibia. Further south looms the threat of a racial conflagration that could engulf the whole region. It has been said of the Zambians by one Western observer that "they have learnt their vulnerability the hard way. It tends to make them cautious and sensible in foreign policy. They won't sup with the devil, but they will talk to him". The same holds true of Dr Kaunda.

In 1971, it was revealed that he had for years been in secret correspondence with the then South African Prime Minister, John Vorster. Kaunda met Vorster in a railway carriage on a bridge spanning the Victoria Falls in 1975 in an effort to mediate a settlement in Rhodesia. The meeting failed to achieve that larger aim, but did lead to the release from detention in Rhodesia of Robert Mugabe and Joshua Nkomo.

Later, Zambia played host to Nkomo's guerrillas, exposing itself to air raids from Ian Smith's forces and later making for uneasy relations with Mugabe's independent Zimbabwe. (When Zimbabwe's new rulers renamed the streets of Harare, formerly Salisbury, after African leaders, they bestowed Kaunda's name on a dingy road by the railway station in what was seen as a deliberate snub).

Not surprisingly, all Mugabe's old suspicions of his loquacious neighbour were aroused when, on April 30, 1982, Kaunda, without consulting his front-line colleagues, held a meeting with Vorster's successor, P.W. Botha, in a caravan parked under a marula tree on the South African-Botswana border. Kaunda had hoped to nudge Pretoria into some movement on the intractable Namibia issue, but the meeting achieved very little.

In February, 1984, he was again active as a go-between, this time in American-brokered negotiations between the South Africans and the Angolans which led, in February, 1984, to the signing in Lusaka of a short-lived security agreement. Later that year, he hosted an abortive conference on Namibia which brought together representatives of Pretoria, the South West Africa People's Organisation (the guerrilla movement fighting for Namibia's independence) and the internal political parties in South African-run Namibia.

At the 1985 Commonwealth conference in the Bahamas, Kaunda played a key role in the formation of the Eminent Persons Group which visited South Africa last year in a vain attempt to persuade Pretoria to negotiate with the outlawed African National Congress.

If Kaunda now urges sanctions, even though he knows they would have a devastating effect on his own country, it is because he feels that all other non-violent means of putting pressure on Pretoria have been exhausted. But there are many Zambians who wish that their leader would spend less time worrying about the problems of Africa as a whole and devote more attention to his own country's daunting economic and political difficulties. Economic growth is stagnant, copper, which earns 90 per cent of export receipts, is a declining asset, and the population of seven million is growing at more than three per cent a year. This all adds up to gloomy prospects for the future.

Kaunda finds himself in a classic Third World dilemma. Last December he was forced to send in troops to quell serious riots in towns in the copperbelt. These were triggered by the removal of food subsidies and a 120 per cent increase in the price of mealie meal, Zambia's staple diet.

The withdrawal of the subsidies was among the austerity measures insisted on by the International Monetary Fund (IMF) as part of a long-term plan to restore health to the Zambian economy, which had run up more than $5,000 million in foreign debt. Last May he kicked the IMF out, saying its policies were too harsh. But now he is having difficulty in persuading the Western donors who prop up the economy that his government's New Economic Recovery Programme is any sort of credible alternative.

Paranoia about alleged South African-backed plots and subversion has become more evident over the past year, and there is a growing concern that what has been one of the more open and tolerant one-party states in Africa is becoming increasingly authoritarian.

Michael Hornsby



THE TIMES PROFILE

KENNETH KAUNDA

- 1924: Born in Lubwa, then Northern Rhodesia, son of a minister-teacher.
- 1943: Teacher in Lubwa. Active as scoutmaster.
- 1951: District organizer of Northern Rhodesia African National Congress.
- 1955: Spends two months in jail for possessing banned literature.
- 1960: President of United National Independence Party.
- 1964: Becomes President of independent Zambia.
- 1972: Signs Bill making Zambia one-party state.
- 1984: Hosts conference on Namibia, acts as mediator between South Africa and Angola.

FINDINGS

A weekly series on research

ZOOLOGY

Snail invaders are wreaking havoc on the French Polynesian island of Moorea, home of a unique group of snails belonging to the genus *Partula*. The seven species found on Moorea are under severe threat from a predator snail called *Euglandia*. This was deliberately introduced to keep down numbers of another introduced snail, the giant African, an agricultural pest. Although it has failed in this task, *Euglandia* has severely reduced the *Partula* populations. Happily, *Partula* has been the subject of a number of classic studies of evolution and genetics and there are laboratory collections. An intensive breeding programme is now proposed.

Andrew Loudon

BIOLOGY

Genetically engineered micro-organisms (GEMs), designed to prevent frost forming on strawberry or potato plants, are being tested in California, under the auspices of the US Environmental Protection Agency, which wants to be sure that any bacteria or fungi with altered genetic characteristics do not harm insects, animals, crops or humans. Another fear is that such organisms might help plants to evolve into "super weeds", which could become immune to eradication techniques.

Andrew Wiseman

PUBLIC OPINION

British spending on mineral water has increased by 250 per cent in the last five years, compared with just over 40 per cent in the US, 20 per cent in Germany and 14 per cent in France, according to a new *Euromonitor* report. But the British have a long way to go: the French still drink 10 times and the Germans 16 times the mineral water we do.

Robert Worcester

The new force in the computer industry goes from strength to strength. The unique combination of products and services offered by COMPAREX, the BASF and Siemens joint operation, is winning.
COMPAREX

Our customer base across Europe and the Middle East is expanding rapidly and includes leaders from all sections of industry and commerce.
COMPAREX

Our product range is growing as fast as our business, offering better solutions, higher performance and leading the industry for reliability. We have already installed Europe's largest mainframe and this is only the start.
COMPAREX

Support, service and advice are integral parts of our solutions. Wherever you are, over 30 years of accumulated experience is just a phonecall away and we are investing to support the applications of the 90's and beyond.
COMPAREX

We're the largest PCM in Europe and intend to remain No.1 by offering you the best technical and financial alternatives.
COMPAREX

COMPAREX
Information Systems Limited
151 Wembley Park Drive
Wembley
Middlesex HA9 8JG
Telephone 01-908 3100

Europe's most successful compatible systems company.

COMPAREX
A BASF and Siemens Company

THE TIMES DIARY

Family fortunes

Sir John Arnold is about to end months of speculation by announcing his retirement as president of the family division of the High Court. I understand that Sir John, 72, will leave at the end of term on December 21 and fulfil his last formal engagement on January 10. He is said to have bought a retirement home in Italy. Three contenders are in the running for the £71,750-a-year job: Sir Ronald Waterhouse, 61, a family division judge for nine years; 68-year-old Sir Francis Purchas, who left the division for the Court of Appeal in 1982; and Dame Elizabeth Butler-Sloss, currently presiding over the Cleveland child abuse hearings. The appointment of a woman need not be ruled out on the grounds that Dame Elizabeth's brother is Lord Havers. His office assured me yesterday that the presidency rests on the Prime Minister's recommendation rather than the Lord Chancellor's.

Blue stockings

The enterprise of the small-business minister John Cope, who to the consternation of some of his more stuffy platform colleagues held up a pair of tights at the Tory conference last week, has paid off. The minister, in highlighting the manufacturer's expertise at incorporating logos, including the Tories', into the weave, gave a unexpected fillip to the stall of the party's Blue Rosette Club in Blackpool. The club, which was selling party paraphernalia, doubled its profit to £22,000. The reason seems simple to me: female representatives needed to wear at least two pairs of hose to keep warm in the gales.

Booker token

With the Booker Prize now just a fortnight away, I can tell you now which way one of the five judges will vote. Reviewing one of the shortlisted books, Brian Moore's *The Colour of Blood*, novelist Allan Massie wrote: "This is Moore's best book to date and the best novel I have read this year." Massie was unrepentant yesterday, saying that he had checked with the Book Trust, which manages the Booker, before inserting the sentence. The joy at Moore's publishers, Cape, is muted however. Cape has still not forgiven Massie for savaging in print another novel of which it had high hopes, Ian McEwan's *The Child in Time*. When the Booker shortlist was announced two weeks later, McEwan's novel was not on it.



● The times they are a-changing for Bob Dylan. One fan who arrived at the folk singer's concert in Birmingham this week clutching a spare ticket worth £13.50 found no takers. Despairing, he finally sold it to a tout — who offered the princely sum of £2 "or half a dozen cheeseburgers".

Protection mob

Nice work if you can get it seems to be the message from the Data Protection Act tribunal. This quasi-judicial body, set up by the Home Secretary two years ago as a watchdog for the new Act, officially starts work on November 11 when the legislation comes into force. The team of 20 will form the appeal body for companies and institutions who wish to maintain personal computer files but who have been considered unsuitable by the registrar. Members of the tribunal have already been awarded two pay rises for their attendance, even though they haven't held a single meeting. Admittedly no payments — currently £104 for a full and £52 for a half day's labour — have been shelled out to the mixture of lawyers, businessmen and consumer representatives, but with treatment like that I bet there'll be few absentees.

Point taken

Children these days are holding out for a lot more than the bribe of a sweetie before they allow themselves to be vaccinated. In Lancashire's St Helens and Knowsley district health authority, which admits it has an "extremely poor record on immunization" for rubella, whooping cough and diphtheria, all children seen between now and February are to be entered in a lottery. Prizes are premium bonds worth between £5 and £400, but I'm assured the draw will not strain health service resources. The money is being put up by a private hospital.

PHS

Prisoners of planet Earth

by James Eberle

Britain's future as a serious member of the European space community has reached a turning point. Ministers will attend a meeting of the European Space Agency in The Hague next month to decide on projects that will set the pattern of European space activity for at least 15 years. Yet the government has not taken a coherent view of our future in space.

Two years ago, it set up the British National Space Centre to combine the disparate groups with an interest in space, and identify a national space strategy. Last summer the centre advocated a significant expansion of Britain's space effort. But in July Mrs Thatcher announced that the government "was not able to find any more resources" for the space budget, a sentiment echoed by Kenneth Clarke a few days ago.

Mrs Thatcher appeared to be looking to the private sector to fund any expansion. Indeed it was with apparent reluctance that the government agreed a few weeks later to make available a further £4 million to uphold some existing commitments. The new advisory council on science and technology has the centre's space plan on its immediate agenda, but little time to produce a strategic reappraisal.

A report on European space policy by five leading European foreign policy institutes, to be published soon, examined the political, economic, scientific, technological, security, social and cultural aspects of space. It concluded that a quantitative and qualitative jump is necessary towards a collective space policy, if Western Europe is to have anything more than a walk-on part in the world.

No country can afford to go it alone in space. But the value countries derive from collaborative programmes largely depends on what they put in — not just in terms of money, but in expertise and effort. And this depends on having a sound national programme.

Will it matter if Britain largely opts out of space research? Or would we be wise to let others take the lead, in the hope that we may later benefit from their experience? The arguments are complex, and require a hard-headed assessment of financial, technical and industrial risks.

What is even more important is that decisions about space are not merely decisions about another area of technology, with its requirements for resources to be judged against the competing claims of other technologies. Its exploitation requires, and can stimulate, many other leading-edge technologies. Too few people in Britain seem to realize to what extent space has already altered our lives — worldwide live television coverage; the global flow of financial information; weather forecasting; security. All these and more have been transformed through space activities.

Of course there are costs, which must be borne by private as well as government investment. The government should not be profligate with public money. But in the short-term, private industry cannot contribute more than its current investment, already on a par with the government's public funding of civilian space. If the government will not take the lead, Britain's position as a space power and serious producer must be seriously threatened. The alternative, to be a user only, means dependence on the rest of the world, on their terms.

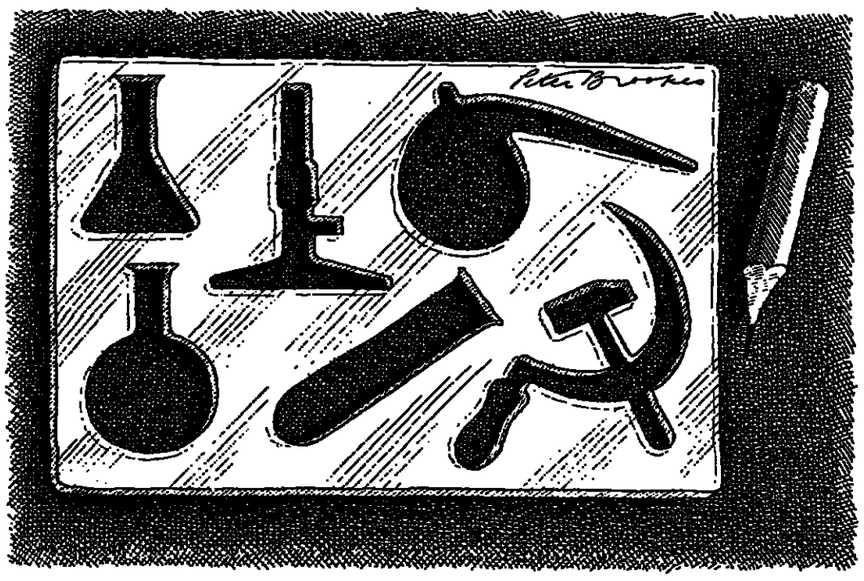
And if we want to preserve a strong defence policy we must take into account the contribution space-based systems can make to a credible nuclear deterrent. It is no coincidence that France has just announced an 80 per cent increase in its military space budget.

British history is littered with examples of lack of political vision in matters of technical judgement. At the beginning of the 19th century, their Lordships of the Admiralty stated that they regarded it "their bounden duty to discourage to the utmost of their ability the employment of steam vessels". Their successors in the 1920s "saw no use for aeroplanes". More recently, we have paid heavily for failing to get in on the ground floor of the development of the European Community.

If Britain turns against the tide of Europe in space, we shall again be left on the sidelines of a major extension of European co-operation, in which British interests in security and economic advancement are at stake.

Admiral Sir James Eberle is Director of the Royal Institute of International Affairs, co-signatory of Europe's Future in Space: a Joint Policy Report *and co-author, with Dr Helen Wallace, of* British Space Policy and International Collaboration.

Sue Cameron on Conservative suspicions of subversion at the DES



Will school reform survive the Soggies?

The latest Whitehall careers guide contains what sounds suspiciously like a Government Health Warning about the Department of Education and Science. Written for the Association of First Division Civil Servants by a group of young officials, it says: "The department has picked up a reputation for being full of soggy, *Guardian*-reading intellectuals; this is going a bit far but there is perhaps a grain of truth."

A grain? Many right-wing Tories would say that a heaped tablespoonful might be nearer the mark. One claimed this week: "The trouble is that many senior civil servants at the DES were put in place by Labour and they have no political sympathy for this government's views."

The radical right, worried that proposals for sweeping changes in the education system might be deliberately watered down by leftward-leaning officials, have been conducting a low key but well orchestrated campaign against the so-called Soggies of the DES. But do they have any real grounds for suspicion? And when the government's education reform bill is unveiled this autumn by Kenneth Baker, will it bear the fingerprints of dubiously damp officials?

The Tory right's distrust is rooted in the battle over school vouchers — which the radicals lost. Last year the Institute of Economic Affairs published a booklet by Arthur Seldon, one of its former directors, cataloguing the kind of ploys allegedly used by civil servants to scupper any voucher schemes. It ranges from a tacit lack of co-operation to undermining ministers' authority by telling embarrassing tales to the press. Along the way it takes in such guerrilla tactics as supporting proposals that civil servants privately believed would fail.

"What they did," said one indignant educationist, "was to put forward such a feeble voucher scheme that Sir Keith Joseph, the then Education Secretary, flatly rejected it. They then went to the other extreme and came up with proposals so red in tooth and claw that the Cabinet took fright and threw them out." Clearly some Conservative radicals have learnt the hard way to respect the abilities of the civil servants in the department. What is now in question is whether those same abilities are being used to obstruct some of Baker's planned reforms.

A number of civil servants seem to have private reservations about the degree and pace of the change being proposed for schools. What is also certain is that they are currently under considerable administrative pressure. The education department is one of the smallest in Whitehall and it has been given remarkably little time to draft a major bill. As one insider put it: "Everyone here is looking a bit shell-shocked."

Yet even the department's sternest critics admit that its officials are an honourable lot who may go in for obstruction but only within the rules of the game. More to the point, Baker himself is thought to be tolerably pleased with the way his bill is going.

When he first took over from Sir Keith nearly 18 months ago he is reported to have been more than a little alarmed by what he found. It was not signs of sogginess that troubled him, rather the fear that rigor mortis might have set in. That in itself could be more of a pointer to the real state of the DES. A government department is only as good as its political boss. Given a Sir Keith Joseph or a Shirley Williams, both intellectually impressive but incapable of taking decisions without prolonged agonizing, any department would plough itself swiftly into the sand. With the ambition and drive of a Margaret Thatcher or, it would seem, a Kenneth Baker behind them, their performance perks up no end.

"You can't delay things the way you used to be able to do — not under Baker," said one civil servant a little mournfully. But only a little. As with the heroines of Barbara Cartland's novels, civil servants like 'em masterful. Nor can many of them resist a minister who gives *their* department a higher public profile. Baker has made them feel like winners.

But what of his reforming policies? Here, even the Conservative right says that he started off a little ahead of the game. They point out that, compared with vouchers, his proposals are considerably less radical, thus more acceptable to DES traditionalists. The more thoughtful among the radical right go further and say that some of the government's most vaunted and dramatic reforms have been on the department's own private agenda for years.

The introduction of a core curriculum, the assessment of teachers and regular tests for pupils can be traced back directly to proposals that officials recommended to James Callaghan when he was Prime Minister.

It is a different story when it comes to schools opting out of local authority control. This momentous reform is seen by some in the DES as a violation of the 1944 Education Act. Some fear opting out could disrupt the smooth-running of the education system.

One Conservative right-winger believes the proposals on opting out could be "the least developed of them all". Nor would some DES stalwarts dissent: "It may be more true of older officials, but some of these changes do cut across the grain of the traditional Civil Service view," said one. "That is why some of us may be reluctant to go as far and as fast as Ken Baker and the Prime Minister want to go. And yes, I suppose that reluctance could show itself in a certain emphasis on the difficulties."

But does Baker want to go as far and as fast as the Prime Minister?

One of the beliefs that has sustained the right in its attacks on the DES is that Mrs Thatcher views the education department with a baleful eye.

The job of Education Secretary was the first and only Cabinet post that Mrs Thatcher held before No 10. A tough and determined minister, she was superb at fighting her department's corner in Cabinet, and under her aegis public spending on education went from 4 to 6 per cent of the national income. Small wonder that, when she left, her officials threw protocol to the winds and held a formal party for her.

Exactly when the horrid suspicion that DES officials had bamboozled her into "going native" first began to dawn on the Prime Minister, history does not relate. But dawn it did, according to those close to her.

"Today her attitude seems to be that if she had known then what she knows now, it would all have been very different," remarked one Conservative. Perhaps that is why today she sometimes seems determined to get her own back by urging tougher lines on reforms than Kenneth Baker. He has publicly denied newspaper reports of a clash. Yet close observers believe the headlines have given him the chance to placate the education world, notably the Conservative local authorities, by showing what a moderate line he is taking compared with her.

However, surely even the engaging Baker must find it distinctly uncomfortable and possibly dangerous to be at variance with his Prime Minister? "Oh no," said one of his colleagues. "The relationship between them is like . . . Disraeli and Queen Victoria. He handles her beautifully."

Perhaps if Baker studies long and diligently, he may one day aspire to be almost as good at handling Mrs Thatcher as those soggy intellectuals in the Department of Education and Science.

India risks everything on a final push

Colombo

The Indian offensive to break the power of the Liberation Tigers of Tamil Eelam, and its leader, Velupillai Prabhakaran, appears to be bogged down on the outskirts of the northern Sri Lankan town of Jaffna, but there is no doubt about India's determination to succeed.

Its soldiers have suffered so many casualties that their blood is up, and they seem minded to blast their way into the crowded centre of the city without regard to claims by the Tamil rebels that they are carrying out as destructive an attack as the Sri Lankan army did a few months ago.

The Sri Lankans, indeed, shrank from a direct assault on the narrow streets and high-walled yards of the town, partly because of the cost of such an operation, but also because of warnings from the Indian government that it would not be tolerated.

That is not the only irony of this campaign. Another is that the Indians are facing bullets from guns supplied from weapon stores on Indian soil, fired by Tigers trained in Indian camps.

The Indians none the less hope to have accomplished their task by the weekend. But when they clamber over the rubble and survey what remains of the city, they will still have to find a way of creating a political solution acceptable to Tamils on both sides of the Palk Strait.

How can they do it? If they stop before Prabhakaran is totally defeated, they will no doubt hope to reimpose the solution reached in talks between him and the Indian High Commissioner, Jyoti Nath Dixit, on three days at the end of September. Under that agreement, the Indians thought they had Prabhakaran's approval of the establishment of an interim administration for the north and east of the country, with names agreed, and only the official announcements to be made by President Jayewardene.

But as the High Commission pointed out last night, that agreement was reneged on by the Tigers. The reason for rejection was not clear, but it was apparent that Prabhakaran thought he had approved the name of the leader of the administration, and when a different name was published he felt betrayed.

No doubt if he is undefeated when negotiations restart, he will attempt to gain through talks what he has failed to gain by the gun. But perhaps the greatest danger will come if the Tigers are completely defeated. "If Prabhakaran and all eight of his commanders are eliminated, then we shall be OK," said a Sri Lankan minister. "Then we can create an administration without them. We can call in the TULF and Plot and Telo and the ENDLF, and we shall be in business."

The first initials represent the Tamil moderate political party, the Tamil United Liberation Front, and the other three less successful militant groups.

The problem with this solution is that it ignores a very strong Tamil commitment to "the boys" who laid down their lives for the security of the Tamil people, and for the political idea of an autonomous united Tamil province. One of the TULF former MPs, Vettivelu Yogeshwaran, who was MP for Jaffna, told me yesterday: "The LTTE [the Tigers] must be brought into the democratic process. Even if the leadership is all driven off they are a disciplined group, and the second-line leadership could still take part."

It is clear that Prabhakaran's ideas will live after him, and if hard-line Sinhala politicians try to ignore them, the notion of a permanent solution could come unstuck. A forgiving line towards the LTTE cadres will make it much easier for them to be drawn into the political mainstream.

It will also help to make the destruction of Jaffna more palatable to the 40 million Tamils watching anxiously from the south Indian state of Tamil Nadu. There could be a bitter reaction from there, if opposition politicians see an opportunity to make political capital out of Rajiv Gandhi's adventure. A bold political initiative could do much to draw the teeth of the protest that M. Karunanidhi, the leader of the opposition DMK, is planning.

Karunanidhi is a former ally, and therefore now the most bitter enemy of the ruling chief minister of Tamil Nadu, M.G. Ramachandran. The chief minister is in alliance with Gandhi, and may be vulnerable to this kind of attack.

It would be a mistake for Gandhi to ally himself now with Sinhala chauvinism, however much the logic of his situation may drive him to it.

Michael Hamlyn

Ronald Butt

The head of the matter

Where do political parties get their thinking from? The answer is different for each party. Labour starts from the basis of a clear idea of the good society, known as socialism, which has a well known 19th century pedigree. It then struggles violently with itself to democratize the theory, trying to adapt it to the real world and the real world to it.

The Conservatives are different. They work not from a blueprint but from a few general but fundamental political principles which are rooted in an empirical understanding of the relationship between government and society. The first is that a good society evolves organically and is not to be constrained by teleological theory. The second is that clear constitutional conventions, above all the sovereignty of the Crown in Parliament, must be pre-eminent.

The third principle requires that each individual should have the maximum freedom under the law consistent with the well-being of his fellows, and that the power of the state should be minimized because it is the most corrupting power of all.

The ideas are very clear but they do not carry precise requirements. These have to be worked out in the light of the social conditions of the time and in an exchange of understanding with the political nation. Those who lead the Tory party put propositions to the people and listen and respond to public opinion and grievances. Conservatives do not know far in advance precisely where society should go but they do know where it should not go, and at every turn in an uncharted road they should test the terrain by their principles.

But the process requires consistent political sensitivity and hard thinking, and the question whether the Tory party is sufficiently equipped for this should be very much in the Prime Minister's mind as she appoints a new party chairman. Attention has been distracted from this consideration by an insubstantial and largely irrelevant discussion about whether it is right or feasible for Lord Young, the favoured candidate, to be both party chairman and Secretary of State for Trade and Industry. The question that ought to be asked about whoever becomes Tory chairman is what his chief objectives should be.

The Conservative Party's real problem is not its organization which, though it was worse prepared for campaigning in 1987 than in 1983, was not all that bad, apart from its appalling advertising during the recent election campaign. There was no director of communications and, as a result, it seemed as though Saatchis were running Smith Square instead of vice versa. The result was glossy but empty promotion which put the medium above the message.

But what the Conservative Party lacks more fundamentally is a thought-machine. It has suffered a great deal from the downgrading of the old Research Department, which had been founded as a financially independent organization in 1929, when it operated through committees, on which backbenchers were included, with specific terms of reference to address the major problems that seemed to lie ahead. After the war, it was much expanded under Rab Butler, and although the legendary post-war intake of Macleod, Maudling and Powell was as peculiar to the time as the mature ex-service generation of undergraduates, the Research Department remained a vigorous promoter of new thinking until its autonomy was ended and it left its own premises in Old Queen Street to be absorbed in Smith Square.

Now it is starved of money and cannot attract people of the old calibre. Its young officials have less contact with ministers than their predecessors because ministers' special advisers are always at hand to write the speeches that once came from the Research Department. Yet the special advisers are generally no substitute for the Research Department because they are locked into immediate problems and have little time to think ahead. Nor is the independent Centre for Policy Studies, founded in 1974 by Sir Keith Joseph and Mrs Thatcher, a substitute. It was a powerhouse of Thatcherite thinking when Thatcherism was a creed fighting to be heard, but that creed is now orthodoxy and the CPS is a cross between a ginger-group and a publishing house.

It may be asked why a thought-department should be needed by a government which is as astonishingly innovative, as this one is in its third term, with new plans for social change. But the government has been impelled to devise these plans pragmatically simply in order to find remedies for current abuses brought about by the undermining activities of the extreme left; hence the new housing legislation, the community charge and the plans for independent state schools. Under its energetic leader, the government is devising pragmatic action to deal with particular ills, just as it did with inflation and trade union reform.

But when these ills are overcome the Tories will need to know which direction to take and how far to push along existing lines. Privatization for ever may not be the answer; there is always a point at which enough is enough in politics and new ills require new remedies.

If the Conservatives are serious about winning a fourth term against a Labour Party which by 1991 can only have the camouflage of moderation, they need to start thinking about the long term now and providing the means for thought by people not wholly immersed in current problems. Neither organization nor presentation will be at the heart of the matter. Preparing the intellectual ground for what is as yet unknowable, will be the heart of the matter.

however . . . Joseph Connolly

When kippers were king

I was wading through the estate agents' advertisements — "totally unique semi-detached villa", "brand newly built coach house with stabling for three cars" — when my eye fell upon something quite unrelated and much more rewarding: a once-in-a-lifetime sale of genuine 1960s clothing.

Now this was my decade, and although I must admit that it was chiefly notable for being positively awash with genuine 1960s clothing, very little of it was accessible to me. But from a distance, I was a Dedicated Follower of Fashion — distanced, dedicated, and broke.

Initially, this wasn't too much of a problem because the early Beatles dressed with all the pizzazz of undertakers, and so in order to be fab and also gear, one needed only a black knitted tie, a black corduroy jacket, and one's hair combed forward into one's eyes. Beatle boots were the real goal here, and I was thrilled to bits when I got mine; the headmaster was this side of rapturous, however, and ordered me to saw off the Cuban heels, this resulting in my stumping around like Popeye for the rest of term, with the pointed toes sticking up into the air like Turkish slippers.

Then there came the vogue for old military uniforms, and so off I traipsed to I Was Lord Kitchener's Valet at the slummier end of Portobello Road, where I did my best to get excited over endless dismal bales of dank mess jackets and Edwardian policemen's capes. For £3 I bought some tatty tunic or other, and wore it with little gold-framed, pink-tinted granny glasses, which rendered it impossible to see where one was going. Such fashion sense demonstrated that, for a modest outlay, one could look absolutely ridiculous.

But just as one was growing tired of sloping around like a half-blind Chelsea pensioner, so the fashion wheel turned to a new, colourful and hideously expensive area: psychedelia.

Now don't get me wrong — I didn't now wish to resemble a refugee from Sgt Pepper's Lonely Hearts Club Band, but to go with my dinky little Lord John suit (actually bought in Carnaby Street, I quiver to tell you) I yearned for a genuine kipper tie, riotously incorporating every colour of the spectrum.

The originator and purveyor of the classiest kippers was rather serendipitously called Mr Fish, and the item I craved was priced at 6gns; now the aforementioned Lord John suit had cost only £29 19s 11d — and I was paying for *that* by instalments — so the beautiful tie was out. I unpicked the back seam of a regular one instead, and ironed it flat — the end-product possessing much of the chic and élan of a baby's bib.

I must admit that I went to this clothing sale with something approaching trepidation. Was it seemly, I asked myself, to blatantly go in quest of one's long lost youth? Would bell-bottomed hipsters with 4in belt loops still have the same allure? How would tapered paisley tab-collared shirts cope with a seriously thickened girth? In fact, I only stopped babbling to myself when I became aware of being eyed with querulous suspicion by an elderly lady manning one of the trestle tables.

"Are you all right, dear?" she inquired.

I didn't answer immediately; I was struck speechless by all the glories before me: Union Jack waistcoats, collarless Beatle jackets, a polka-dot shirt with a Long John collar — and ties, kipper ties — hundreds of them.

"Oh!" I effused. "Oh, too *much!* Switched on! Way out!"

She backed away a bit, poor old thing. "Gear!" I elucidated.

"It's all gear, dear," she said.

But I'd gone into a trance again, for there lay before me — I would swear it — the very tie I had longed for 20 years ago: 5in wide, garish, and with a genuine Mr Fish label. I wondered what the old girl would take for it.

"Ah!" she said. "An original eight-colourway Mr Fish kipper *circa* 1967. Forty quid."

Good Lord, I thought, nothing changes — I *still* couldn't afford the flaming tie. But maybe, I consoled myself as I trudged through the door marked Way Out, maybe it was just as well — some things should remain in the past. And then I faltered: should I just rush back and buy the thing? I resisted; £40 for a dusty memory? It was just too too *much*.

THE TIMES
1 Pennington Street, London, E1 9XN Telephone: 01-481 4100

FEAR AND THE REFUGEE

Monday's Court of Appeal ruling in favour of six Tamils claiming refugee status in Britain has given rise to fears that anyone and everyone who arrives in this country from a troubled part of the world and wishes to stay will in future be able to do so. The Home Secretary, Mr Douglas Hurd, himself suggested yesterday that the number of applications for political asylum could rise many times over, from an average of 4,000 last year to 100,000 in future years.

The decision to take the case to the House of Lords is thus correct. Whether the law lords uphold the Court of Appeal decision or not, their judgment should clarify the limits or otherwise of what amounts to a new interpretation of the law as it applies to refugees.

The letter of the law, framed in accordance with the United Nations Convention, defines a refugee as someone with a "well-founded" fear of persecution, a formulation which has hitherto been interpreted as allowing for an outside assessment of the risks to which the would-be refugee is exposed. In allowing the Tamils' appeal, the Court of Appeal under Sir John Donaldson decided, however, that the legal definition of a refugee could cover a person who *genuinely* feared persecution in the country from which he was escaping, even if that fear was judged by others to be baseless.

Fear was by its very nature subjective, the court ruled, and the term "well-founded" could qualify its subjectivity, but could not "transform" it. In other words, fear was fear and had to be respected as such by a court, even if it was, in the eyes of other people, not supported by the facts.

If this is indeed what the Court of Appeal decision implies, concern is warranted. The linguistic contortions required by Sir John Donaldson to support his ruling suggest either a flawed argument or an unusual degree of special pleading – either of which is likely to be detected by the usually commonsensical law lords. The line between unfounded and well-founded fear may be a thin one, but it is hard to argue that it does not, or should not, exist – even in so sensitive a matter as a request for political asylum.

The UN formulation of "well-founded fear of persecution" has been as serviceable a test for refugee status as anything yet devised. The risk now is that the whole notion will be discredited, leaving the courts and the Home Office to judge – perhaps more harshly and less reliably than before – who constitutes a genuine refugee and who is seeking no more than to escape from a war zone or achieve a higher standard of living.

If it stands, however, the Court of Appeal's decision may also be used to raise false hopes among would-be refugees. The court determined only that the six Tamils could be considered refugees. It did not open the way for their automatic permanent settlement in Britain. That will be determined according to whether the court judges that their lives or freedom are under threat in their home country. Fear, "well-founded" or subjective, does not come into that question.

The Court of Appeal definition has raised the possibility of a new category of "refugees" who will not necessarily have a right of asylum. It has thus introduced new contradictions into an already rough and ready legal process.

A PACIFIC ISSUE

Whatever anyone at the Commonwealth heads of government meeting may say, there is precious little which any external government or individual can do about the seizure and consolidation of power by the military regime in Fiji. Whether or not Fiji remains a member of the Commonwealth is not the greatest problem facing it. Nor for that matter is its status as a monarchy.

As long as the Governor-General, Ratu Sir Penaia Ganilau, was there, representing the authority of the Crown, then Fijians, whatever their political and ethnic sympathies, could feel themselves still united under that central authority. If, however, the country is determined to seek new status as a republic, it would be unfair to the Governor-General for Britain to use him as an instrument of power. If the position of Ratu Ganilau is obstructing attempts to resolve the outstanding questions about the future of Fiji, it is sensible that he should be allowed to step down.

It would follow that the Queen's role in Fiji would end too and that the status of that country would be changed. It would be a break in its history – and one which has occurred in unhappy circumstances, without the authority of a properly constituted government in Suva. But it would not necessarily be permanent. Nor would it be unprecedented in the Commonwealth.

To that extent, the Australian approach to the Fijian crisis, as reported from Vancouver, deserves support. The precise details remain obscure – probably because Mr Bob Hawke, the Australian Prime Minister, does not himself know what they are. But the plan he has so far drawn up would at least get Britain and the Commonwealth off the hook.

The Fiji question is not one which involves great strategic issues. Mr Hawke's attempt to find a form of words acceptable to Britain as a final communique is sensible – the more so because this ought to prepare the ground for some more local, Pacific influences to be brought to bear on the key issue of democratic rights for all Fijians.

The attitude apparently adopted by Britain, that Fiji should be left to settle all its problems on its own, is unsatisfactory. The final logic of that position would be to allow its people to find their own solution, come what may – even if this leads to civil war.

If Fiji's friends are to help the country regain its equilibrium, then the best forum in which they might do so is that of its neighbours in the Pacific region. The Commonwealth is a large and disparate body of powers which have precious little in common with Fiji, apart from their former shared allegiance to the Crown and (in the case of most of them) Third World status. But the Pacific forum represents many common interests among those who should have a greater understanding of what can be done. If this sounds like passing the buck, so be it. The buck is best left to safer pairs of hands than those now reaching for it in the Commonwealth.

This is the route upon which Mr Hawke would seem to be intent. Exactly how he intends to tackle it when he gets there is another question. But so far he deserves support for trying.

THE BORING AMERICAN

Vice-President George Bush this week formally declared his candidacy for the 1988 Republican presidential nomination at last. So far, the most persistently hostile thing being said about him is that he is boring.

He is not accused of being extreme, racist, right-wing, a supply-sider, an ideologue, or a cold-warrior – the usual charges. Just boring. Such a complaint would not have turned his country's Founding Fathers against him. One of the aims of the Constitution which they drafted was to "insure domestic Tranquillity". But they lived in an age when statesmen were not supposed to be entertaining.

They were supposed to be faceless, competent and gentlemanly. Mr Bush would have been their man. It is his sad fortune, however, to be seeking the presidency in the restless America of the present. And so, though manifestly well-bred by nature, he was this week reduced to boasting about his undeniably brave war record – when seeking to refute the charge that he was "a wimp" (the second most persistent charge against him).

Mr Bush could do with the Reagan Administration having been less successful at routing its domestic opponents. Then they might have had more exciting charges to make against him, and he would have seemed more exciting too. The Iran-Contra affair, and the Judge Bork affair, are the transient excitements of the Administration's dying last years. Over the seven years so far, as a whole, Mr Reagan (and therefore Mr Bush) have done what Mrs Thatcher has done to her opponents.

By winning over the all-important blue-collar vote to the side of market conservatism, they have forced most of their opponents to embrace versions of market conservatism too. And they have countered the Democratic Party's identification with a policy of "peace" with the Soviet Union by the traditional tactic of stealing the policy. The result is a shortage of issues for 1988.

Some observers, in Europe and in the United States, will say that this is proof of the Reagan era's complacency. But it could just as well be proof that, after the disturbances attendant upon newly-acquired world power – McCarthyism, desegregation, assassinations, Vietnam and Watergate – "domestic Tranquillity" has returned.

It will not stay for long. The restlessness and tendency towards nihilism in the American political class – politicians, speechwriters, the media – will see to that. That class will encourage those blue-collar workers to take their Reaganite prosperity for granted, and to believe in the existence of injustices and issues as yet unknown. The new objects of discontent may not become known in time for 1988. It could still be a relatively issue-free campaign. But, if Mr Bush is elected, they will arrive to plague him soon enough.

Then there is the Soviet Union. Some Americans believe that, by doing deals with that power, they can make sure that it no longer troubles them. A previous generation of Americans made that mistake about the rest of the world after 1918. Once a superpower, it is likely to be very difficult to stop being one. The other superpower has no intention of doing so.

Mr Bush may well be a bore. His times, however, will not be. That will also be true if the presidency is won by any of his equally tedious Democratic rivals. The only interesting thing about them, so far, has been their tendency to destroy themselves one after another. The only one who is not a bore is the front-runner, the Reverend Jesse Jackson – front-runner by virtue of his being the only one of whom most Americans have now heard. Of him *The New Republic*, which supports the Democratic Party, has just written: "What if Jesse Jackson were white? The truth is he'd be a laughing stock." So there are worse things than being boring – even in America.

Preserving books

From Mr Graham A. Game

Sir, I read with interest Peter Lewis's article on "The Oxford blues" (October 12).

The effect of financial cutbacks on libraries and museums is more widespread than many people may think.

I run a small business employing three highly skilled book restorers, and only a few years ago libraries and museums accounted for 80 per cent of our turnover; but alas, now such work has completely dried up, due entirely to "cutbacks".

If appeal funds are the way to raise money, then potential sponsors should be in no doubt as to the importance of keeping our heritage alive for future generations; it is vital that these important books are preserved or repaired before the damage becomes terminal.

If it is left too late, let's not assume that there will always be the craftsmen available to carry out the work.

Yours faithfully,
G. GAME,
Muir & Game,
Craft Bookbinders,
16 Stoneham Street,
Coggeshall,
Essex.

LETTERS TO THE EDITOR

Obstacles on road towards an Anglo-Irish settlement

From Mr John D. Taylor, MP for Strangford (Ulster Unionist) and MEP for Northern Ireland

Sir, Dr Garret FitzGerald (October 7) lists his so-called points of progress arising from the Anglo-Irish Agreement. It is easy for those who do not live in Northern Ireland to proclaim progress. Those of us in Ulster have to be more realistic.

In November, 1985, after she had signed an agreement which gave a foreign country a say in the government of part of the United Kingdom, Mrs Thatcher said it would bring peace, reconciliation, stability, and a devolved institution at Stormont. After two years everyone knows these claims to be totally baseless. I give some examples:

Deaths by violence by the IRA have risen by 50 per cent since the Agreement was signed.

The SDLP still refuses to support the security forces.

The SDLP even refuses to encourage Roman Catholics to join the police.

The Dublin Government has introduced no new extradition laws.

Since the Agreement the Northern Irish political parties have not talked to each other.

The chances of devolution have disappeared.

The NI Secretary of State and his ministers are boycotted by most people (note how he was shunned in Carrickfergus last week as the people welcomed the Duke of York).

Community relations are at their worst since 1972.

Local government is almost in a state of collapse, with 18 of the 26 councils operating forms of protest against the Agreement.

Thousands of people are withholding their rates to express resentment at the Agreement.

The Dublin Government now has a greater say in the administration of Ulster than have its elected MPs at Westminster.

Ulster MPs are still not allowed to table amendments to Northern Irish legislation (about which there has been advance consultation with Dublin) even though they can table amendments to English, Welsh, or Scottish laws.

The Agreement has increased bitterness, instability, and violence. It has detached most people from the administration of Northern Ireland – democracy is now dead in the province.

Dublin and London both refused to consult with the Northern Ireland people before the Agreement. They then paid no attention to the views of the people after the Agreement. The principles of democracy – consultation and dialogue with the people – were abandoned. Is it too late for London to recognise that an early alternative to the Agreement is needed?

Yours etc,
J. D. TAYLOR,
European Parliament,
Strasbourg, France.
October 12.

From the Director of Public Prosecutions for Northern Ireland

Sir, The reference to "supergrass trials" in Dr FitzGerald's letter (October 7), as it stands, is capable of being read as implying that since and as a result of the Anglo-Irish Agreement different standards are now applied in the prosecution of offences in Northern Ireland.

I wish to place on record that no such implication would be warranted.

It is the duty of the Director of Public Prosecutions for Northern Ireland to consider in respect of each individual case reported to him whether the available evidence and the circumstances of the case warrant the institution of criminal proceedings. The Director must reach his decisions on the basis of the existing law and his independent professional judgement in every case.

Matters relevant to the Director's decision in accomplice evidence cases were stated to Parliament by the Attorney-General (as the present Lord Chancellor then was) on October 24, 1983 (Official Report HC 24 October 1983 cc 3-5) and it is these matters, viewed in the light of the judgments given by the courts, which alone continue to be relevant to the Director's decision in any case which is reported for his consideration.

Yours faithfully,
BARRY SHAW,
The Royal Courts of Justice,
Belfast.

From the Rev Desmond Wilson

Sir, As a member of the "nationalist minority" in Northern Ireland, please let me comment on Dr Garret FitzGerald's claim that "greater progress has been made in convincing us that we have a future in our own land than happened for decades previously".

The fact is that some of the changes listed by Dr FitzGerald have not occurred while others have occurred without the help of the Anglo-Irish Agreement. The people of Northern Ireland have been left – largely due to the bungling of his government – in a very sad state indeed, which shows no sign whatever of substantial improvement.

Dr FitzGerald entered into disastrous discussions with the British Government with inadequate negotiating skills, a gross misunderstanding of the situation in Northern Ireland, and an opinion of what he was achieving which can only be described as self-indulgent.

In November, 1985, he boasted to the Dáil that already the RUC was accompanying the UDR on patrols. Now, nearly two years later, he merely reports "some progress in implementing the policy of having the UDR accompanied by the RUC on occasions when they meet the public".

Dr FitzGerald's overriding political idea – that you can solve structural political problems by inserting more Catholics into inadequate and failed systems – simply helps prolong the sectarianism of which he is one of the foremost and most popular proponents.

Yours faithfully,
DESMOND WILSON,
Springhill Community House Ltd,
123 Springhill Avenue,
Belfast.

From Mr Conor Ryan

Sir, Your leader (October 13) suffers from warped logic in its support for Mr Tom King's loyalty declaration in Northern Ireland. Whilst noting the decline in support of Sinn Fein in recent times, you declare support for a stance which can only increase that support again.

In both the Republic of Ireland and Northern Ireland, Sinn Fein's vote has shown a marked decline in recent general elections. In the North there was an 8 per cent swing among nationalist voters to the Social Democratic and Labour Party. In the South, the drop was from 3 per cent to 2 per cent of the national vote.

This has been achieved largely through the good sense of the Anglo-Irish Agreement, whose main objective has been the bolstering of constitutional politics. But its sound objectives will be hindered greatly if the IRA and its political wing are offered a martyrdom clause on a plate, in the same mistaken way in which internment was introduced in the 1970s.

There will be more than "embarrassments" as a result of this foolhardy action. There will be a definite increase in support for Sinn Fein – and added to Dublin's perceptions of a reneging on Anglo-Irish pledges to introduce fairer courts, there may also be the excuse which the Irish Government needs to break the Anglo-Irish Agreement.

Yours faithfully,
CONOR RYAN,
77 Ashbourne Road,
Mitcham, Surrey.

Laying blame for Zeebrugge

From Mr Colin Allen

Sir, The verdict returned at the inquest into the Zeebrugge ferry disaster (report, October 9) must reflect the general feeling that this was an accident which should never have been allowed to happen.

However, rather than attempting to apportion blame to individuals after the event, the focus should surely be on the system of regulation which allowed a clearly appalling state of affairs to go unnoticed for so long.

One must ask why there was apparently little or no supervision by the appropriate government department of the company's operating or safety procedures, such as there is of every facet of British airline operations. Was the sea thought to be safe, and the company so competent, that no supervision was needed?

To take a prime example, one wonders whether the relevant authorities were aware that these ships had no device to alert the captain as to the position of the bow doors; and, if they were, why no action was taken until after the disaster occurred.

Surely, Sir, if any good can be derived from this accident it is that the serious deficiencies in safety regulations it disclosed should be remedied forthwith, so that similar accidents may be avoided in the future.

Yours faithfully,
C. C. ALLEN (Principal Inspector of Accidents (Air), Accidents Investigation Branch, Department of Transport, 1972-1985),
Ivy Cottage,
Newton Valence,
Nr Alton, Hampshire.
October 10.

Core curriculum

From Mr Peter McDougall

Sir, Core curriculum improvements are unlikely to make great differences to the standards reached by school leavers unless some alterations are made to the amount of time available in school to teach this curriculum. In State schools there is only about 15 minutes' difference between the length of a five-year-old's day and a sixth-former's.

The colleges of this university attempt positively to discriminate in favour of entrants from the State sector, but with the best will in the world the proportion of students from comprehensives is still only of the order of 60 per cent of our intake, whilst the proportion of children in such schools is over 90 per cent. As long as admissions officers hold A-level results, sporting achievements, physical fitness and broad cultural backgrounds in some regard this imbalance is likely to continue.

When one knows that it is highly unlikely there will be anybody to be found in a State school other than the caretaker and cleaning staff after 5 pm and compares that with the fact that the day boys at Durham School, for example, go home at 9 pm, it is not surprising that there are some differences in the overall maturity in favour of the private-sector candidate for admission to universities.

But even more important than that are the differences to be found in attitudes to work. Many State schools have developed a splendid ethos where hard work is the norm, but it is difficult to deny that even these could not be improved with an extra hour a day. Even just one extra hour on the school day would bring great benefits to the education of 90 per cent of our children.

Yours sincerely,
PETER McDOUGALL,
University of Durham,
School of Education,
Leazes Road,
Durham.

Bucharest today

From Mr James Cellan-Jones

Sir, May I join with Jessica Douglas-Home (October 8) in a plea for the buildings of Bucharest? As director of the BBC Television serial, *Fortunes of War*, I had to portray the city as it was in 1939, and after one visit, in July, 1986, it quickly became apparent that most of the old landmarks about which I had read had either disappeared, were sadly dilapidated or clumsily and cursorily patched up.

On the advice of the British Ambassador, we attempted to recreate the city in Ljubljana and Zagreb, with, I think, some success; but my memory of that sad city and its warm and fiercely independent people will stay with me for a long time.

I should also mention the marvellous work being done by the British Council with inadequate funds: queues of Romanians come every day to read in the library, often at great personal risk.

Yours faithfully,
JAMES CELLAN-JONES,
19 Cumberland Road,
Kew, Surrey.

Tax on marriage

From Professor R. C. Whitfield

Sir, Your leader (October 12) on tax and the married woman is most welcome.

The National Campaign for the Family, whose public launch you reported (October 2), wishes to see a prompt end to all aspects of taxation discrimination against married couples. This discrimination has become far-reaching and is now a significant disincentive to couples forming and sustaining legalised and secure family relationships upon which the future of our society depends.

Fiscal recognition in the tax and benefits systems must also be given to the full-time work that women (and some men) do as homemakers for the benefit of children or other dependent relatives. A realistic "home care allowance" could, for example, replace a range of piecemeal benefits, including child benefit.

Yours faithfully,
RICHARD WHITFIELD,
The National Campaign for the Family,
c/o The Salvation Army (Legal Section),
101 Queen Victoria Street, EC4.

Weight watchers

From Mr Brian Johnson

Sir, Recent articles in your paper concerning overcharging by British Telecom only serve to highlight the result of permitting the use for trade of measuring equipment that is not subject to the controls of the Weights and Measures Acts. In particular, such equipment is not subject to random checks by inspectors of weights and measures, whilst detailed and comprehensive controls do apply, quite properly, to purchases of such items as food, liquor and petrol.

Other examples of similar non-control are to be found in the case of meters for gas, electricity and water. Before long, if your recent report (September 21) is proved correct, the latter example of such metering will also be imposed upon the community at large.

Is it not time that all these cases of non-control were brought within the ambit of the Weights and Measures Acts which have, in one form or another, served to police sales by quantity so well since Magna Carta?

Yours faithfully,
BRIAN JOHNSON,
9 Stoneham Close,
Mallings,
Lewes, East Sussex.

New enlightenment

From Mr John White

Sir, In his letter ("Downs and ups in trade unionism", October 12) Mr Leif Mills seems to consider that the development of unions is a matter of increased membership only.

That may well be so in relation to the block vote and the power of union leaders. But the real development of trade unions because of, and not "in spite of", legal intervention has surely been in the attitudes of a few enlightened leaders and hundreds of thousands of members who wish to move away from the old ways of confrontation, cliché phrases, and aggressive and militant action at conference table and outside across our countryside.

I do not question that trade unions are essential in democracy; but some of their leaders have yet to learn that membership will continue to fall unless it is represented in a spirit of constructive progress and not in the perpetuation of negative, destructive and hostile attitudes.

Union members are no longer the manipulated vote they once were.

Yours etc,
JOHN WHITE,
Kingscliffe House,
138 Marine Parade,
Brighton, Sussex.

Small dividends

From Mr W. J. Capper

Sir, A letter in your issue of October 8 referred to the cost of sending and receiving small dividends.

Why don't companies select a suitable charity and give small shareholders the option to waive dividends in its favour?

All parties would benefit, and with a convenant the charity could also recover the tax.

Yours faithfully,
W. J. CAPPER,
8 Maes Y Rhedyn,
Talbot Green,
Nr Pontyclun, Mid Glamorgan.
October 12.

War games

From Miss Margaret Slack

Sir, As I returned from a walk this afternoon I was intrigued by a notice fastened to the gatepost of a house at the bottom of my road. It read,

Conkers: 2 *very* small conkers, 1p; 1 small conker, 1p; 1 large conker, 3p; 1 very large conker, 5p.

There appeared to be a few takers judging by the queue of boys at the side door, although I heard one of the boys remark: "That's what's known as initiative, but I don't think he'll make much money".

Yours faithfully,
MARGARET SLACK,
10 Hazelhurst Court,
Chellow Dene,
Bradford, West Yorkshire.
October 11.

ON THIS DAY

OCTOBER 15 1928

Sir Geoffrey Vickers won a Victoria Cross at the Battle of Loos in 1915. He was a man of many parts: solicitor, administrator and an admired writer on the art of administration. He also gave good service to the National Coal Board and made important contributions to mental health.

BALLOON JUMPING.

EXPERIMENTS AT HALTON

(From Our Special Correspondent)

HALTON, Oct. 13.

On a wide stretch of level grassland at the aerodrome here this afternoon, Mr. C. G. Vickers, V.C., of Pembroke-gardens, W., successfully carried out some experiments in balloon jumping which were witnessed and taken part in by a party of friends and other people interested.

Mr. Vickers told me that his thoughts were originally directed to the subject by a free balloon flight which he made with some friends in 1924, when he went up at the Blackwall Tunnel about 6 o'clock on a summer evening and alighted near Oxford about midnight. At a hill which was encountered during the journey the balloon was subjected to some rather violent bouncing. This experience suggested to Mr. Vickers the possibility of making gigantic leaps, by relieving the human body of weight by means of a balloon whose lifting power was adjusted to the purpose. He discussed the idea with friends, but did not at once put it into practice.

Afterwards jumping of this kind was done by others in America and in England, where a man named Dobbs was killed by coming into contact with live wires. In these cases the jump was made from the feet simply. Mr. Vickers to-day tried an improvement on this method. He carried a long pole and used it to get his spring from the ground as often as was necessary, instead of relying on the unaided muscles of the legs. The result was to give greater force to his upward leap. Other advantages which Mr. Vickers had in mind in adding a pole to a jumper's equipment were that it might be used in case of need to fend his body away from an obstacle or to lessen the force of impact with the ground.

The experiments were carried out without mishap. A balloon of 7,000 cubic feet capacity, provided by Messrs. Spencer Brothers, was used. Its size was larger than just suited the need and the excess was compensated by ballast. Careful measures were taken to guard against accident. The balloon was never allowed to pass out of possibility of control, but had lines attached to it, the ends of which were held by men on the ground. When Mr. Vickers had been fastened beneath the balloon by parachute harness he met with some initial difficulty in taking off. The upper part of his pole, 14ft. long, became embarrassed in the converging ropes of the balloon above, and he shortened it to about 10ft. Then he sprang up and crossed the expanse of ground selected for the trial, perhaps 500 or 600 yards wide, in a series of jumps. At first he only rose to a height of about 10ft. and came down again at short distances, but as he reached the further side of the ground he went up 25 or 30 feet and crossed a long stretch of the course before coming to the earth again . . .

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE

October 14: The Prince Edward this morning visited Racal Electronics plc at Brentford and afterwards at their Telecommunications Headquarters, Newbury, was entertained at luncheon by the Chairman and Chief Executive (Sir Ernest Harrison).

Lieutenant-Colonel Sean O'Dwyer was in attendance.

The Princess Royal, President of the British Knitting and Clothing Export Council, this morning visited S & S Ellis Ltd, Falcon Works, Copperfield Road, London E3.

Her Royal Highness, Chancellor of the University of London, this afternoon visited the University's Boathouse in Chiswick in celebration of its 50th Anniversary and named a boat "The Princess Royal".

The Princess Royal, President, the British Olympic Association, this evening attended the launch of the Association's Olympic Appeal in the Great Hall, Barclays Bank plc, Lombard Street, London EC3.

Mrs Charles Ritchie was in attendance.

KENSINGTON PALACE

October 14: The Princess of Wales, Patron, the National Hospitals for Nervous Diseases, this morning visited the National Hospital, Finchley.

Viscountess Camden and Commander Richard Aylard, RN were in attendance.

The Princess Margaret, Countess of Snowdon today visited Liverpool and was received on arrival at Liverpool Airport by Her Majesty's Lord Lieutenant for Merseyside (Wing Commander K.M. Stoddart).

Her Royal Highness this morning commissioned the new web-offset press at the Printing Works of J&C Moores Ltd, and later visited the Bluecoat Society of Arts.

The Princess Margaret, Countess of Snowdon this afternoon visited the factory of King and Fowler Ltd, in commemoration of the Centenary of the Company.

Her Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by The Hon Mrs Wills and Major The Lord Napier and Ettrick.

Princess Alice, Duchess of Gloucester, as President, was today entertained to Luncheon by The National Gardens Scheme to mark the occasion of their Diamond Jubilee at 57 Lower Belgrave Street, SW1.

Mrs Michael Harvey was in attendance.

The Duchess of Gloucester, as Patron, was present this evening at the Starlight Ball in aid of Asthma Research Council at the Hilton Hotel, Park Lane, W1.

Mrs Michael Wigley was in attendance.

The Prince of Wales has appointed Major Christopher Peter Lavender, 2nd Battalion, King Edward VII's Own Gurkhas, to be Equerry to His Royal Highness from Monday November 9. Major Lavender succeeds Lieutenant-Colonel Brian Anderson, 5th Royal Inniskilling Dragoon Guards, who will be returning to his regiment to assume Command.

The Duchess of York celebrates her birthday today.

Science report

Keeping control of cholesterol

By John Newell

A new drug used to lower blood cholesterol levels, and so to reduce the risk of coronary heart disease, represents one of the first pay-offs from Nobel prize winning research into the fundamental mechanisms by which the body regulates cholesterol levels.

The drug is based on a substance called lovastatin. It is effective in treating patients suffering from familial hypercholesterolaemia (FH). As the name implies, people are more at risk when there is a family history of the condition.

The research was by doctors Michael Brown and Joseph Goldstein of the University of Texas. They won the Nobel prize in 1985 for medicine for discovering how blood cholesterol is regulated and why abnormally high levels can be caused by inheriting abnormal genes.

Lovastatin has now been approved for clinical use by the American Food and Drug Administration and is being produced by the pharmaceutical company Merck, Sharp and Dohme.

Lovastatin is unsuitable for children, pregnant women or women who plan to have children. But for the middle-aged men with high cholesterol levels which cannot be effectively treated by diet, and who are most at risk from coronary heart disease, the drug may offer hope.

Doctors Brown and Goldstein showed cholesterol is removed from the blood stream by carrier chemicals called low density lipoproteins (LDL). These fasten on to cholesterol chemically and take it out of the blood through LDL receptors in arterial walls.

Most LDL receptors are in the liver, which removes excess cholesterol from the blood and breaks it down.

The rate at which the liver takes cholesterol out of the blood must be balanced by the rate at which it makes new cholesterol. People affected by FH have an abnormality in the gene for the LDL receptor which affects their liver's ability to remove cholesterol from the blood stream.

Lovastatin stops the liver from making cholesterol by inhibiting one of the enzymes which catalizes one essential step in its synthesis. Because the liver cannot make cholesterol it has to absorb more of it.

As a consequence the liver creates more and more LDL receptors through which it can absorb the extra cholesterol it needs.

In this way lovastatin not only lowers blood cholesterol levels to normal but keeps them normal.

Bridge

British lose 6-24 to Taiwan

From a Bridge Correspondent, Ocho Rios, Jamaica

After five rounds in the Bermuda Bowl world bridge team championship only four points separated the leaders from the fifth place.

Britain had just won convincingly against New Zealand and the tables read Taiwan 87, Canada 86.5, Venezuela 86, Pakistan 84, Britain 83, Brazil 61, New Zealand 57, Jamaica 47.

In the day's second match, however, the British found the Taiwanese in top form and lost 6-24. They hope to recover ground in the last round of the first round robin when they meet the host country Jamaica.

In the women's Venice Cup Italy and the United States seem booked for the two vacant places in the semi-finals.

Standing after six rounds: Bermuda Bowl: 1 Chinese Taipei 111, 2 Canada 101.5, 3 Venezuela 101, 4 Pakistan 100, 5 Britain 89, 6 Brazil 75, 7 Jamaica 66, 8 New Zealand 57. Venice Cup: 1 Us 121, 2 Italy 119, Australia 105, 4 China 91, 5 Venezuela 76, 6 Egypt 73, 7 Argentina 71, 8 Jamaica 53.

Beautiful Britain in Bloom

Countess Spencer presented national awards at the Beautiful Britain in Bloom ceremony held yesterday at the Vintners' Hall. Lord Parry was the host. The competition is organized by the Keep Britain Tidy Group and sponsored by Barratt Developments plc. A record 933 cities, towns and villages participated. The main award winners were:

Aberdeen, Douglas, Stratford-upon Avon, Lympstone and Lund Countess Spencer also presented the Fulvia Lewis Keep Britain Tidy Trophy to Bury St Edmunds, the Beautiful Britain Award to Crewe, the Gordon Ford Trophy to Stratford-upon Avon, the Asmer Trophy to Bath, the International Flower Bulb Centre Award to St Florence, the Bob Hare Award to Aberdeen's Japanese Garden, the Moran Memorial Award to Mr Jim Woods, of Killyleagh, The Rees Greweres Society Prizes to Lympstone, Lund and Harthill with Woodall, the Barratt Award for all round community effort to Dartmouth, and the Barratt National Garden Competition Trophy to Susan James from Nottingham.

Commendation certificates were presented to the other winning national finalists: Cardiff, Oxford, Colwyn, Falkirk, Llandudno, Moffat, Moira, Ednell, Killyleagh, Pool of Muckhart, Purdysburn and Shipton Moyne.

Loriners' Company

The following have been elected officers of the Loriners' Company for the ensuing year:

Master: Mr Robin H Furnuse: Upper Warden, Mr John S. Walker-Arnott; Under Warden, Mr Richard Walker-Arnott



Professor J.K. Galbraith, the economist, is 79 today

Birthdays today

Lord Baden-Powell, 51; Sir George Bishop, former chairman, Booker McConnell, 74; Mr H.M. Colvin, architectural historian, 68; the Right Rev G.V. Farwell, Abbot of Worth, 74; Professor J.K. Galbraith, economist, 79; the Very Rev E.W. Heaton, Dean of Christ Church, Oxford, 67; Sir John Martin, civil servant, 83; Mr Mario Puzo, author, 67; Mr George Sava, author and consulting surgeon, 84; Baroness Serota, 68; Lieutenant-General Sir William Stratton, 84; Mr Roscoe Tanner, tennis player, 35; Mr Justice Vinelott, 64; General Sir Richard Ward, 70.

Lord Dormand of Easington

The life barony conferred on Mr John Donkin Dormand has been gazetted by the name, style and title of Baron Dormand of Easington, of Easington in the County of Durham.

Lord Joseph

The life barony conferred on Sir Keith Sinjohn Joseph has been gazetted by the name, style and title of Baron Joseph, of Portsoken in the City of London.

Dinners

Fan Makers' Company

Mr Robin Leigh-Pemberton, Governor of the Bank of England, was the principal guest at a court dinner of the Fan Makers' Company held last night at St Botolph's Hall, Bishopsgate. Mr R.A. Pollitt, Master, presided. Sir Hugo Huntington-Whiteley, Sir Allan Davis, and the Masters of the Armourers and Brasiers', Cordwainers', Glaziers' and Patternmakers' Companies were among those present.

National Liberal Club

The Hungarian Ambassador was the guest of honour at a dinner given last night by the Political and Economic Circle of the National Liberal Club at Whitehall Place. Mr Jack Speyer, Chairman of the British group of Liberal International, presided and Baroness Robson of Kiddington, Baroness Seear and Mr Alex Carlile, QC, MP, were among the guests.

Forthcoming marriages

Mr G.R. Argent and Miss E.S. Walker
The engagement is announced between Gavin Richard, elder son of Mr and Mrs T.H. Argent, of Staplefield, West Sussex, and Emma Spring, younger daughter of the late Lieutenant-Colonel and Mrs G.B. Walker, formerly of Tatham, Lancaster.

Captain D.C.N. Barron and Miss E.E. Campbell
The engagement is announced between David Barron, The Gordon Highlanders, eldest son of the late Lieutenant-Colonel G.R.L. Barron, MC, and of Mrs Gerry Barron, of Sanderin, Gracious Pond, Chobham, Surrey, and Eila, youngest daughter of Lieutenant-Colonel and Mrs Robert Campbell, of Altries, Maryculter, Aberdeen.

Mr J.M. Bellak and Miss N.R. Lewis
The engagement is announced between John Maximillian, eldest son of Mr and Mrs J.G. Bellak, of Tittensor Chase, Staffordshire, and Nicola Rose, daughter of Mr and Mrs J.S. Lewis, of London, NW2.

Mr J.E.M. Belton and Miss L.J. Henshall
The engagement is announced between John Edmund Morton, son of Mr and Mrs E. Belton, of Streatham, London, SW16, and Lesley Jane, daughter of Mr J.F. Henshall, of Upper Poppleton, York, and Mrs D. Dickinson, of Ampelouri, Cyprus. The marriage will take place at St Paul's Church, Covent Garden, London, WC2, on October 31, 1987.

M M.J. Bernard and Miss P.M.E. Gray
The engagement is announced between Michel Jacques, only son of M and Mme Paul Bernard, of Marseille and Cassis, France, and Priscilla, younger daughter of Mr Charles H. Gray, OBE, of Kensington, London, and of the late Mrs Gray.

Mr D.C. Buttery and Miss B-A. Thompson
The engagement is announced between David Christians, eldest son of Mr and Mrs Michael Buttery, of Walton-on-the-Hill, Surrey, and Beverley-Ann, youngest daughter of Mr and Mrs Neil Thompson, of Bishops Lydeard, Somerset.

Mr A.D. Caffyn and Miss R.E. Mueller
The engagement is announced between Andrew, elder son of Mr and Mrs Neville Caffyn, of Shawford, Hampshire, and Rosalind, daughter of Dr and Mrs Peter Mueller, of Sunninghill, Berkshire.

Mr M.R.J. Chenery and Miss A.J. Whelan
The engagement is announced between Mark, son of Mr and Mrs R.J. Chenery, of Wroxton St Mary, Oxfordshire, and Amanda, younger daughter of the Rev P.W.A. and Mrs Whelan, of Tufnell Park, London.

Mr P.J. Dixon and Miss S.L. Brownjohn
The engagement is announced between Peter John, only son of Mr and Mrs J.A. Dixon, of Chingford, London, and Sally Louise, only daughter of Mr and Mrs R.P Brownjohn, of Stoneleigh, Surrey.

Mr R.L. Dawson Scott and Miss E. Cooper
The engagement is announced between Robert, only son of Mr and Mrs E.W. Dawson Scott, of Holt, Constantine Bay, Cornwall, and Elaine, eldest daughter of Mr A. Cooper and of Mrs E. Hammond, of Tivoli, Bath.

Mr N.G. Glennie and Miss S.K. Williamson
The engagement is announced between Nigel, son of Mr and Mrs David Glennie, of Bridge House, Shilton, Oxfordshire, and Kay, daughter of Mr Robin Williamson and the late Mrs Williamson, of Chamberlaynes Farm House, Bere Regis, Dorset.

Mr W.G. Higgins and Miss J.M. Laughton
The engagement is announced between William Gordon, younger son of Mr Philip Higgins, of Florida, United States, and Mrs Sheilagh Higgins, of Walton-on-Thames, Surrey, and Joanna Margaret, elder daughter of Professor and Mrs Michael Laughton, of Dulwich, London.

Mr T.J.M. Love and Miss A.L. McCorquodale
The engagement is announced between Timothy, younger son of Mr and Mrs D.Love, of Walberswick, Suffolk, and Anna, daughter of Dr and Mrs H. McCorquodale, of Chalfont St Peter, Buckinghamshire.

Mr J.R. Mahony and Miss S.C.H. Neilson
The engagement is announced between Jeremy, youngest son of the late Commander "Spike" Mahony, RN, and Mrs Daphne Mahony, of Merrets, Ropley, Hampshire, and Suzie, daughter of Mr and Mrs Nigel Neilson, of Woolfield Farm, Froxfield, Hampshire.

Mr R.H. McCabe and Miss C.M. Rees Phillips
The engagement is announced between Robert Harold, elder son of Mr and Mrs Robert McCabe, of Wylies Gardens, Rathfriland, Co Down, and Caroline Mary, daughter of the late Mr Paul Rees Phillips and of Mrs Rees Phillips, of Hampstead Garden Suburb, London.

Mr D.M.E. Moorat and Miss F.M. Cole
The engagement is announced between David, younger son of Major and Mrs E.F.E. Moorat, of Colchester, Essex, and Fay, younger daughter of Mr and Mrs L.T. Cole, of Chippenham, Wiltshire.

Mr A. Shaw and Mrs L. Day
The engagement is announced, and the marriage will take place in Bishops Stortford on October 24, 1987, of Alan, elder son of Mr and Mrs Thomas Shaw, of Stevenage, Hertfordshire, and Lindsay, only daughter of Mr and Mrs Derek Fuller, of Ware, Hertfordshire.

Captain J.D. Stuart and Miss S.E. Fleming
The engagement is announced between James Stuart, Scots Guards, elder son of Mr and Mrs A.C. Stuart, of Llantwit Major, South Glamorgan, and Sarah, daughter of Lieutenant-Colonel and Mrs J.M.R. Fleming, of Kilmacolm, Renfrewshire.

Mr N.P. Taylor and Miss C. Waddilove
The engagement is announced between Neil Philip, younger son of Mr and Mrs Brian Taylor, of East Horsley, Surrey, and Claire, only daughter of Mr and Mrs Geoffrey Waddilove, of Petersfield, Hampshire.

Marriages

Mr M.W.R. Dean and Miss A.R. Byrd
The marriage took place on October 3, in the United States, of Mr Michael Dean, elder son of Lieutenant-Colonel Peter Dean, and Mrs Philip Warburton-Lee, to Miss Anne Byrd, younger daughter of Mr Beverley Byrd and Mrs William Cook, of Clarke County, Virginia.

Mr N.G.E. Hawkings-Byass and Miss C.B. Johnston
The marriage of Mr Nicholas G.E. Hawkings-Byass and Miss Clare B. Johnston took place at the Church of St Paul's, Knightsbridge, on October 10.

The bride was attended by Coco Britz, Leonora Wood, Natalia Mapelli Mozzi, Piers Carr and Edoardo Mapelli Mozzi. Mr Michael Covell was best man.

Anniversaries

BIRTHS: Virgil, Andes, near Mantua, Italy, 70 BC; Evangelista Torricelli, designer of the barometer, Faenza, Italy, 1608; Allan Ramsay, poet, Crawford, Strathclyde, 1686; Florence Nightingale, Florence, 1820; Friedrich Nietzche, philosopher, Röcken, Germany, 1844; John L Sullivan, champion heavyweight boxer, Roxbury, Massachusetts, 1858; Sir Pelham (P.G.) Wodehouse, Guildford, Surrey, 1881.

DEATHS: Tadeusz Kosciuszko, Polish patriot, Soleure, Switzerland, 1817; Raymond Poincaré, president of France 1913-20, Paris, 1934; Pierre Laval, head of the Vichy government of France 1942-44, executed, 1945; Hermann Göring, committed suicide, Nürnberg, 1946; James McAuley, poet, Hobart, Tasmania, 1976.

Starlight Ball

The Duchess of Gloucester, Patron of the Asthma Research Council, attended the Starlight Ball held last night at the Hilton International hotel. She was received by Mr Robert J. Montague, chairman of the ball.

Hallowe'en Ball

The Hallowe'en Ball at the Inner Temple will be held on Saturday, October 31. Tickets are available from The Treasurers Office. Telephone 01-353 8462.

Memorial service

Mr D. Byng

A service of thanksgiving for the life of Mr Douglas Byng was held yesterday at St Paul's, Covent Garden. The Rev Michael Hurst-Bannister, Senior Chaplain to the Actors' Church Union, officiated. Miss Elisabeth Welch read from the works of Sir Noel Coward and Mr Robert Flemyng read the lesson. Mr Jack Tripp gave an address and Miss Evelyn Laye read A Reflection by Canon Henry Scott Holland. Among those present were:

Mrs Marjorie Leeson, Mrs B M Turpin, Mr and Mrs R K Turpin, Jonathan and Nicholas Turpin, Mr Antony Brown, Mr Maurice Mariner, Miss Elizabeth Leake, Mr and Mrs Eric Vaughan, Mrs Katherine MacGuire, the Countess of Burford, the Countess of Shannon, Jacqueline Lady Kilmarry Sir Alec Guinness, Mr Stephan Grappelli, Mr Danny La Rue, Miss Margarella Scott, Miss Florence Desmond, Miss Cleo Laine, Mr and Mrs Derek Fowlds, Mrs Michael Relph, Mr and Mrs Robert Nesbit, Miss Avril Angers, Mrs Stanley Holloway, Mr Anthony Powell, Mr Roy Hudd (Entertainment Artistes Benevolent Fund), Mr Lew Lane (Grand Order of Water Rats), Mr Dennis Van Thal (London Management), Mr Charles Vance (Theatres Advisory Council), Mr Denis Warrilow (British Music Hall Society) with Mr Eric Gansler, Mr Patrick Newley (Patrick Newley Associates) Mrs Diana Calvin (Quakers' Society of Friends), Mr Ken Sephton (Gallery First Nighters Club) Mr John Chandler (also representing Catholic Stage Guild), Mr George Hoare (Theatre Royal, Drury Lane), Mr Eric Payne, Mr Jocelyn Thomas, Mr E C Stanmore, Mr and Mrs Peter Martineau, Mr and Mrs Ivor Drummond, Miss Jacqueline Lacey, Mr Liam Galvin, Mr Tom Bazalgette, Mr Barry Welland, Mr David Rolfe, Mr Brian Lowe, Mr Henri Berkeliger, Mr Paul Reading, Mrs Caroline Cornish, Mr Stephen Mitchell, Mr Bertie Hare, Mr Leo Limerick, Mr Willoughby Gray, Mr Peter Wilmore, Mr and Mrs Stefan Vaughan-Lewis, Miss Dagmar Odin-Pearse, Miss Dorothy Dampier, Mr Lionel Stevens, Mr Frederick Steppings, Mr Geoffrey Hann, Mr John Baptist and Mr Patrick Ide.



Put the reliability, skills and loyalty of the Armed Services to work for you.

All these people and scores of others have gained their experience and skills as members of the Armed Services, the Police and other organisations of similar standing.

And they all obtained their current positions in civilian life by becoming members of The Corps; a unique employment service providing commerce and industry with men and women who have been trained to achieve high standards.

We are already famous for providing staff in the traditional uniform of The Corps but we also have several hundred non-uniformed personnel in a wide variety of management and technical posts. You provide the job brief and, after our selection and screening, we provide you with exactly the right people to interview.

The breadth of talent and abilities required to keep the Services running is considerable. We can seek out these candidates and put their skills to work for you.

A talk with us may provide you with just the person you need.

Tel: 01-353 1125 for more information, or fill in the coupon.

To: Corps of Commissionaires, 3 Crane Court, Fleet Street, London EC4A 2EJ
Please send me further information

Name: _____ Title: _____

Company: _____

Address: _____

Tel No: _____

The Corps of Commissionaires
A unique employment service based on trust.

London, Belfast, Birmingham, Bristol, Edinburgh, Glasgow, Leeds, Liverpool, Manchester, Newcastle. T8

OBITUARY

MR BASIL WRIGHT

Poet of the British documentary film

Mr Basil Wright, who died yesterday, at the age of 80, was one of the Young Turks of the British documentary movement of the 1930s, whose leader, John Grierson, called him "the best cutter in the business". His *Song of Ceylon* is one of the enduring classics and a monument to the best of British documentary; but it is only one in a whole corpus of work as director and producer. He was also a distinguished critic and a brilliant teacher.

Basil Charles Wright was born on June 12, 1907. He was educated at Sherborne and at Corpus Christi, Cambridge, where he read Classics and economics.

He went into films after coming down from Cambridge, becoming Grierson's assistant in the formation of the Empire Marketing Board's film unit, which later developed into the GPO Film Unit.

In its days under the aegis of the Empire Marketing Board, Wright soon found himself directing a series of documentaries such as *Windmill in Barbados*, *Cargo from Jamaica*, and *Liner Cruising South* — all inspired basically by aspects of the board's work but transcending their immediate propaganda purpose by making a personal and poetic statement of response to exotic locations.

The climax of this series came in 1934 with the highly acclaimed *Song of Ceylon*. It was constructed on musical lines, a poetic evocation of Ceylon and its people working in the fields, worshipping at their shrines, mingling the past with the present in a traditional way of life which contrasted violently with the roar of big business and the development of industry which are presented in the film's central section.

It was, certainly, a romantic view, but the documentary movement had room for the poetic as well as the didactic, and Wright's work, as well as evoking a ready response at home, did much to spread the fame of British documentary abroad, winning, among other prizes, the Gold Medal and Prix du Gouvernement at the Brussels Festival in 1935.

The same year saw another famous documentary, *Night Mail*, which Wright directed with Harry Watt for the GPO Film Unit. This short film — beautifully photographed and sharply edited — boasted more famous names than many features: the verse-commentary was by Auden, the music by Britten, and the sound track was directed by Cavalcanti.

In 1937, Wright broadened his interests to include film production. He founded the Realist Film Unit, which provided a production framework for many of his own films as well as those by younger directors.

At this time he directed *Children at School* and *The Face of Scotland*, but his energies became increasingly absorbed in organization and the supervision of other directors' work when he joined Film Centre in 1939 as executive producer, which post he retained until 1944.

Though his work as producer during the war years was of great value in keeping up the standard of films required by ministries and other organizations, there were many who regretted that it left him so little time for direction.

In 1945, he was appointed producer-in-charge of the Crown Film Unit, and in 1946 he became advisor to the Director General of the Ministry of Information, so that it was not until 1950 that he was able to do anything new — *Waters of Time*, an exquisite study of the Thames with a verse commentary by Paul Dehn, commissioned for the Festival of Britain.

More of the best, however, was yet to come. In 1953, he and Paul Rotha were recruited by Unesco to film *World Without End* — an attempt to show how men may help others while also helping themselves. It was a physically complex collaboration: Wright went to Siam while Rotha went to Mexico, and although they had agreed beforehand on the main theme, each decided for himself how best to illustrate it.

They kept in touch by airmail and telegram, but when the finished film emerged an harmonious whole, it was still difficult to credit that two men with such distinct styles had not worked it out in minute detail in advance.

World Without End was a *tour de force*, a lucid exposition of Unesco's work in backward communities with many moments of outstanding visual beauty. The commentary, which was written and delivered by Rex Warner, and the music by Elisabeth Lutyens were also models of their kind; and it was one of the first new films to achieve an immediate nationwide showing on television.

Another film of this period brought Wright back home from foreign fields for something quintessentially English — *The Stained Glass at Fairford*, a loving exploration of the mediaeval glass in a village church, which, incidentally, gave him his first opportunity to use colour on film.

In 1958, he embarked on his longest and, in many ways, his most ambitious film, *Immortal Land*, in which a lifelong love of Greek life and landscape found expression in memorable images. This venture was carried out under the auspices of Marsden Film Productions — a partnership formed by Wright and his mother, Gladys (née Marsden).

Wright was, first and foremost, a poet of the film. His view of life was unabashedly romantic and personal, so that his films, apart from their own very considerable merits, formed a welcome oasis in the mass of the more didactic documentaries of the 1930s.

He spent his later years lecturing and teaching, particulary in the United States. He published, in 1949, *The Use of the Film*, and, more recently, in 1974, *The Long View*, a personal journey across the previous four decades of film-making.

Wright was a man on whom others could, and did, rely. He had integrity, a quiet disposition, and was the godfather to countless children. He himself never married.

MR LEONARD MATCHAN

Mr Leonard Matchan, who built up the remarkable cosmetic packaging business, Cope Allman Ltd, out of the remnants of an ailing Birmingham bedstead manufacturers, has died in the Channel Islands. He was 76.



Matchan found no difficulty combining Socialist beliefs with business methods which which were as robust as his physique. He campaigned for the Labour Party, stood as a Parliamentary candidate for Poole, and was known for his good labour relations. But he had no hesitation in revamping his company's financial structure in the 1960s, in order to avoid its having to pay large sums under the Labour Government's corporate income tax.

Leonard Joseph Matchan was born on March 26, 1911, the son of a freelance sewing machine engineer. He left school at sixteen, and taught himself accountancy. He worked for Billy Butlin, which put him in touch with the entertainment world.

He found himself advising showbusiness people on their often chaotic tax affairs. He became somewhat "starstruck" by these erratic lives, and went to America, determined to make movies.

But in Hollywood the nearest he ever got to the stars was the cosmetics used to create their screen images. Max Factor perceived his flair in this field, and when Matchan returned to Britain in 1936, made him their first employee in this country.

He was soon general manager of all their European operations.

During the war he was seconded to the Board of Trade, to produce cosmetics.

He was also served as President of the Toilet Preparations Association from 1940 to 1948.

Although excused military service, he was, however, active in areas germane to the war effort. He commanded a Home Guard company and had special responsibility under Ernest Bevin, for reducing factory absenteeism.

In 1948, he left Max Factor, who, under his stewardship, had seen their outlets on this side of the Atlantic grow from a small London shop to a vast European and Commonwealth export operation.

Revlon now wooed him, and in 1949 he started their European sales organization by establishing a factory at Maesteg in the depressed South Wales valleys. This was a great success, making lipstick holders and other fashion accessories; and in was in packaging that Matchan was to make a business impact on his own account.

In 1956, he took over Cope Allman, Ltd., a company whose somnolent brass bedstead manufactury had seen better days. By the time he gave up the chairmanship in 1973 the firm had sixty factories in a dozen countries, with a business based on packaging cosmetics but also embracing, cranes and bicycles.

Matchan saw no contradictions in being a Socialist tycoon. In 1967, he bought Brecqhou, a rocky islet closely adjoining the fief of the Dame of Sark. This conferred on him certain ancient, if barren, privileges, such as membership of the Parliament of Sark.

But Matchan kinged over his 165-acres domain. He had no subjects, to be sure, save his own domestic establishment and a large menagerie of pets. But in the year of the investiture of the Prince of Wales, he saw to it that Brecqhou issued its own postage stamps, as part of the general homage to the event.

With his physical presence — he stood well over six feet and weighed 18-stone — Matchan was a noted character in the business world. He was big, bouncy and uninhibited in his dealings. Colleagues often described him as being a cross between Billy Cotton and Winston Churchill.

Of the paradox of his Socialist heart but capitalist head, he would merely wryly remark: "Why should the Tories have a monopoly of brains and wealth?".

He leaves his widow, a son, and a daughter.

MR PETER SPENCER

Mr Peter Spencer, MBE, pilot and painter, died on October 7. He was 63.

He tasted tragedy at an early age. He had been to Cambridge on a Royal Air Force scholarship before going to Florida for training. He returned to this country to fly Dakotas, and took part in the Rhine crossing, towing gliders.

He and fate met at Ford Aerodrome, Sussex, on March 27, 1945. The twenty-years-old Spencer, just back from a mission, was being ferried across the runway in a truck. A Mosquito aircraft ploughed straight into the vehicle. His right arm was severed at the shoulder; the other was paralysed for life.

He found inspiration in the life of Erich Stegmann, a German artist who had lost the use of his own arms as a result of polio.

He received a grant from the Mouth and Foot Painting Artists' Association, went to the Wallasey School of Art, and developed a considerable talent for painting, holding the brush between his teeth. He had the satisfaction of seeing his work exhibited.

He joined the association itself in 1958, and received his MBE in 1980 for his services to art and the disabled.

He lived a life as full and active as his disabilities permitted. He drove with his feet; was a councillor for a number of years; and was made deputy lieutenant for Mersyside. He also served as president of the British Limbless ex-Service Men's Association.

His biography, *No Man an Island*, was published in 1970.

His wife, June, whom he married in 1951, survives him with their son and daughter.

Mr Frederick Manning, CBE, MC, TD, who died on September 16, at the age of 90, was a Post Office communications expert who became director of the Post Office for Wales and Border Counties. He also did important work for military communications and was active in the life of London University.

AIR CDRE R. C. JONAS

Air Commodore R. C. Jonas, OBE, who has died at the age of 79, was Director of Intelligence at the Air Ministry in the 1950s, and before that Air Attaché in Washington.

Robert Carter Jonas was born on October 30, 1907, and educated at Haileybury and at Cranwell. He commanded two fighter squadrons before the war.

The most dramatic part of his service was in Malta, where he arrived early in the siege to take command of the Luqa station when the island had to be defended with a ragbag of old aircraft against the aerial onslaught launched from Italy. He was mentioned in despatches.

At the end of the war he was with the RAF delegation in Washington. He then commanded No 3 Service Flying Training School before returning to America as air attaché.

Dr Jan van Loewen, who has died in Lucerne, at the age of 85, was a literary agent whose clients at one time or another included Graham Greene, Noel Coward, Terence Rattigan, Jean Cocteau and Jean Anouilh.

BIRTHS, MARRIAGES, DEATHS

I will refresh those who are weary and will satisfy with food everyone who is weak from hunger.
Jeremiah 3 : 25

BIRTHS

ALLEN - On October 13th 1987, to Alice and Kit of Newman Street Farm, Shepton Mallet, Somerset, a son.

AMERSHI-WILSON - On 13th January, Ashley Riccardo, a brother for Amadeus.

AUSTIN - On October 7th, at St Peter's Hospital, Chertsey, to Karen (née Holloway) and John, a daughter, Charlotte Amy, a sister for Edward.

AYLWARD - On October 12th, to Lesley and William, a son, William, a brother for Victoria.

BAKER - On Monday October 12th, to Karen (née Reekie) and Malcolm, a son Andrew Alan Robert.

BANES - On October 11th, to David and Jolie a son Johnathan Timothy David and brother to Joel Matthew and Suzanna Jane.

BLAIN - On October 12th, to Sophie (née Andrese) and Douglas, a son, Thomas, a brother for Edward.

CLEVETT - On October 12th 1987, in Jeddah, to Colleen and Graham, a daughter Espena Kate.

COOMBS - On October 7th, at Redhill, Surrey, to Susan and Paul, a daughter, Charlotte Mary, a sister for Giles and Madeleine.

FELLOWES - On October 12th, to Roger and Fiona at BMH Rinteln, a daughter, Sophia Grant Lyon.

GEORGIADIS - On October 11th 1987, to Ann and Alexander, a son.

GINNESS - On October 2nd, to Bunny and Kevin, a daughter Unity Emily.

HOLBY - On October 12th, at home in Croydon to Evangeline and Stephen, a daughter, Verity Madeleine, a sister for Isabella and Philip.

HULL - On October 12th 1987, to Vanessa (née Brown) and Jeffrey, a daughter Rebecca Elizabeth.

LEVETT - On September 30th, to Diana (née Mills) and Tim, a daughter, Alexandra, a sister for Andrew

NORRIS - On October 7th, at Princess Alexandra Hospital, Harlow, to Jacqueline (née Hessayon) and Paul, a daughter Georgia Kathleen, a sister for Ella.

PELLY - On October 12th, in New York, to Caroline (née Griffith) and John, a daughter Alice Mary.

PONSFORD - On October 9th, at Walsgrave Hospital, Coventry, to Sam (née Hemachudha) and Richard, a son, Mark James.

QUINEY - On October 9th, at the West London Hospital, to Jane (née Hurst) and Robert, a son Frederick Robert Eugene.

VON BERGEN on 6th October 1987, to Deborah (née Bliss) and Hugh, a daughter - Lucy Helen.

WORSSAM - On October 10th 1987 at Hastings, to Amanda and Mark, a son, Henry Anthony, a brother for Jennifer.

DEATHS

ARMSTRONG - On October 1st, suddenly in hospital, the Right Honourable William Henry Cecil John Robin 3rd Baron Armstrong of Sanderburgh and Cragside, formerly of Eton and Trinity College Cambridge, late Captain Scots Guards and A.D.C. to F.M. Montgomery in 1939/45 war. Dearly loved husband of Marietta and father of Francis and Isabella. Private Cremation took place on October 7th. No flowers or letters please.

BAWTREE - On October 13th, 1987, at home, Jane, very peacefully with her unusual patience and dignity, forever loved wife of Ken; much loved Mum of Nick, Jenny, Sally and Lindy. Marvellous Granny to her eight grandchildren. Funeral at Harting Parish Church, South Harting on Monday 19th of October at 2.30 pm.

BERKELEY - On October 11th 1987, peacefully, Norah Marie-Louise, aged 75 years. Adored wife of Monty Berkeley, beloved mother of Robin, Grahame and Christopher and much loved grandmother. Funeral at Lawrence Church, Hawkhurst, Kent on Friday October 16th at 12.30pm, followed by burial. Family flowers only, but donations, if desired, to The British Heart Foundation, c/o C. Waterhouse and Sons, High Street, Burwash, East Sussex.

BROWN - On October 11th, suddenly and peacefully at Salisbury General Hospital, in her 87th year, Doris M. Brown. Formerly of King Edward's School, Birmingham and Headmistress of Brentwood County High School, Essex. Funeral private. Thanksgiving service on Saturday October 17th at St Mark's Church, Salisbury at 11.30 am.

BUTLER - On October 12th 1987, peacefully in an Eastbourne Nursing home, Ida. Funeral service at Eastbourne Crematorium on Wednesday October 21st at 2.00pm. Flowers and enquiries to Hatne & Son Ltd. 19 South Street, Eastbourne, Sussex.

CARR-WALKER - On October 13th, in hospital Charles Ian of 'Curlew', Burton Leonard. Beloved husband of Rena, much loved father of Carole Rose, Richard and Diana, a dearly loved father-in-law and Grandpa. Service at Burton Leonard Church on Saturday October 17th at 11 am, followed by interment. Family flowers only please but donations in lieu to Chest Heart and Stroke Association, Tavistock Square, London, WC1H 9JE.

CLARK - On Tuesday October 13th, Laurence Waller Clark, late of Temple Gardens, Moor Park at Chacombe House Nursing Home, aged 73 years. Beloved husband of Marion and father of Oliver and Barnaby. Private cremation.

COMPTON - On Tuesday October 13th 1987, suddenly and peacefully, at The Mount Penshurst, Betty Tresyllian (Lady Compton C.B.E.) aged 75, dearly beloved wife of Sir Edmund Compton G.C.B. Loving Mother and Grandmother. Private funeral service at Penshurst on Friday October 16th at 1.30 pm. Followed by private cremation. Family flowers only.

DUNCAN - On October 11th 1987, in Nice, Jack, dear brother of Dorothy and much loved cousin of Sylvia and David Loch.

GORDON LENNOX - On October 12th, suddenly but peacefully in King Edward VII Hospital, Midhurst, Barbara, 5 months after Sandy. Cremation at Chichester 4.30 pm Friday October 16th. Service of Thanksgiving a' Ising in November.

HENDON - On October 13th at Queen Elizabeth Hospital, Montreal, after a short illness, Lt Col Allan William Grendon OBE, late of the Royal Highland Fusiliers. Dearly loved husband of Sheila Mary and father of Geraldine Louise and Linda Lorraine. Private funeral in Montreal. A memorial service will be held at St Andrews & St Pauls Church Montreal on Saturday 17th October 1987.

HOARE - On October 13th, at Ditchingham Hospital, Norfolk, Elizabeth Mary (née Hebendon), widow of The Reverend A.H.M. Hoare, M.A., dearly loved mother of Arthur and Penelope. Funeral service St Andrew's Parish Church, Framingham Pigot, Saturday October 17th at 3.30pm. Followed by interment. Family flowers only, but if desired, donations for The Chest, Heart & Stroke Association may be sent to: The Reg Copping Funeral Service, Chapel Road, Shotesham, Norwich, Norfolk, NR16 1YP. Tel: 0508 80280.

HUNT - On October 13th 1987, peacefully, Alfred James of Pensford near Bristol in his 90th year. Loved brother of Bernard and father of Richard and Brian. Cremation service at Canford Crematorium Bristol on Monday October 19th at 11.40am.

JONES - On 13th October 1987, Enid aged 63, beloved wife of Ted and mother of Miranda, Clare and Isabella, peacefully after a long illness bravely fought. Funeral private. Donations, if desired, to St Michael Sobell House, Churchill Hospital, Oxford.

KING - On October 12th, Dr. George M. King, Physician Superintendent, St. Cadoc's Hospital, Caerleon, Gwent, from 1943 - 1964. Enquiries Tovey Bros F.D. Tel: 0633 66848

LAYNG - On October 12th, peacefully in Oxford, Mabel Kathleen in her 90th year. Widow of the Rev T. M. Layng and much loved mother of Allison and Tom. Funeral Service at St Andrews Parish Church, Linton Road, Oxford, 12 noon Wednesday October 21st 1987, followed by private cremation. No flowers please, but donations, if desired, to St Andrews Church New Building Fund, c/o 231 Woodstock Road, Oxford. OX2 7NY.

LONG - On 10th October 1987, suddenly after a very happy evening with friends at Wellington College, Michael William Long, aged 64 years of Crowthorne Berkshire. Ex-glider pilot Regiment (Arnhem) son of the late William and Ellen Long and a very dear brother of Ann Lovegrove-Fraser. Pat Roach and Liz Scofield and proud and loving uncle and great uncle to his nephews and nieces. Funeral service at 2pm at Wellington College Chapel, Berkshire, on Tuesday October 20th 1987. Family flowers only, if desired donations to Chest Heart and Stroke Association c/o David Greedy, The House Of Grace, Dukes Ride, Crowthorne Berkshire.

McNEILL - On October 11th, suddenly at home, John, dear husband of Eileen, step father and friend of Julia, Jeremy and Johnnie.

PATERSON - On October 10th 1987, at Wye, Kent, Anne May (Dickie) Mackeogie wife of the late William Paterson and dearly loved mother of Anne-Mary. Funeral at Charing Crematorium, Ashford on Thursday October 15th at 12 noon. Interment of ashes at Kilmorack, Beauly, on Monday October 19th at 2.30 pm. Family flowers only. Donations to Flying Doctor Service, Wye, or Highland Hospice, Inverness.

PILKINGTON - On October 13th 1987, Miss E.V. (Betty), much loved sister of Madge Lewis, the late Raymond Pilkington and Robert Wright, and daughter of the late Colonel Charles Pilkington and Mrs B.A. Wright.

PRIOR - On Tuesday October 13th 1987, peacefully at her home Bay Roc, St. Lawrence, Jersey C.I., Winnifred Mary Isabel Prior (née Jackson) widow of Commander Redvers Prior DSO DSC RN Mother of Robert, Mary, Jane and Margy. Funeral private. Enquiries to GE Croad Ltd (Funeral Directors), 89 Don Rd, St Helier, Jersey C.I., Tel: 0534 35530.

RHENBERG - On October 10th, suddenly whilst on holiday in Italy, Margaret Ann, the dear wife of Leslie. Funeral Service at All Saints Church, Langton Green, On Friday October 23rd at 2.15 pm. Flowers may be sent to E.R. Hickmott & Son, 41 Grove Hill Road, Tunbridge Wells, Kent.

RHODES - On October 10th 1987, at home, Ealasaidh Ogilvie-Rhodes. Much loved mother of Shane, Lachy, Carolyn and Belinda. Funeral Service at The Catholic Church of Our Lady of Compassion, Castle Street, Saffron Walden at 11 am, Tuesday October 20th.

RIMMER - On October 13th, suddenly at Low Farm, Linton, Wetherby, aged 73 years, A.G.H. (Gerry), beloved husband of the late Joyce, and dearly loved father of Marian and Catherine. Service at Stonefall Crematorium, Harrogate, on Monday October 19th 1987, at 11.30 am. Family flowers only; no letters please. Donations in lieu if desired to The British Diabetic Association, 10 Queen Anne St., London, W1M 0BD.

SHEPARD - On October 12th, at home, dearest Patricia Ursula, beloved wife of Richard, loved mother of Simon and Olivia and a devoted grand mother to Sara, Benjamin, Andrew, Charlotte, George and Edward. Funeral service on Monday October 19th at Kimpton Parish Church at 3.30 pm, followed by private cremation. No letters please. Family flowers only. Donations, if desired, to Cancer Research.

STEURI-STEEL-MAITLAND - On October 8th 1987, peacefully at home with the family, Frances Margaret Drummond Henry, aged 77 years, younger daughter of the Rt. Hon. Sir Arthur Steel-Maitland Bt. Affectionately remebered by family and friends. Funeral at the Old Parish Church of St Ninian's, Stirling on Saturday 17th October at 9.30 am. Flowers to Thomas Cuthell and Sons, Bridgeness Road, Bo-Ness, West Lothian by Friday afternoon.

WEST - On October 9th, 1987, aged 78, Professor Sidney George West, O.B.E. sometime British Council Officer and Consultant. Cremated. No flowers or letters please, but donations in lieu may be sent to Imperial Cancer Research Fund, P.O. Box 123, Freepost, London WC2A 3BR.

MEMORIAL SERVICES

MGR SWABY - A Memorial Mass for Monsignor Mark Swaby, late National Director of the Pontifical Mission-Aid Societies, will be said in Westminster Cathedral in the presence of the Apostolic Pronuncio, on Tuesday 27 October at 11.00am.

IN MEMORIAM - PRIVATE

RAYMONDWAY - passed away 15th October 1981. Darling Raymond I remember. Deeply loved. Sadly missed. No day without tears in my heart. Such precious poignant cherished memories. Thank you for touching many lives."R is with believers well". " You a crown of life shall wear." Your wife Mary.

WORDEN - Alastair. A Memorial Service for Professor Alastair Worden will be held in St. Mark's Church, Barton Road, Cambridge, on Saturday 31st October, 1987, at 2.30pm.

PERSONAL COLUMNS

ANNOUNCEMENTS

ATTENTION
Well known U.S. Record Company presently auditioning girls aged 12-18 for recording an educational music series to be used in Great Britain Public & State Schools.-
QUALIFICATIONS:
Must have good singing voice and be well disciplined. No previous experience in the recording studio necessary, but helpful. The girls that are chosen will be paid well for their time. The project will last approximately 7 months. (parents are invited).
Phone 01 741 5952 for Appointment!!

LOVE Perfect Nose

MAJOR Claud John Myburgh - was born in Cheltenham on July 4th 1911. He was the son of Captain De-Freine Myburgh (s/worcestershire Regiment of Cape Town, South Africa and of Gertrude Alice Evans. He attended St. Lawrence College, Ramsgate. He then went on to The Royal Military Academy, Sandhurst, joining The Worcestershire Regiment in 1932 and serving with The 1st Battalion until the outbreak of war. In 1939 he was attached to The Palestine Police. In 1945 he joined The Staff College at Haifa and then he was posted to The 10th Battalion of The Worcester Regiment in England in 1944. He was then transferred to The King's Own Scottish Borderers as a cadet training officer and was wounded whilst serving in Normandy. He became a Brigade Major for 159 Infantry Brigade at Norton Barracks, Worcester, in 1950 he was at Northern Command. Finally he was a Staff Officer of Physical Training at The Anti-Aircraft Command in 1955 until his retirement on February 25th 1958 because of his disability. He played soccer and hockey for the Army, also obtaining an Army Blue for cricket. He played cricket for Devon in 1937. In 1965 he joined The London Stock Exchange, working for Cazenove and Co. until his retirement in September 1981. He leaves a widow, Diana Mary and two daughters.

MEATE - Could Mr Basil R S pise contact Mr Joseph Doorzaert, Insgemestraat 6 B-8810, Roeselare, Belgium.

THE FINAL STEP. The ultimate CV service. Faster service. 01-379-0846 or 379-0344.

THE NATIONAL SCHIZOPHRENIA FELLOWSHIP wishes to thank all who gave so generously on its flag-day held in London on 16 June 1987. The total of £5,722 was raised for the Fellowship, and expenses totalled £343. 1986-87 Annual Report now available from The Director, NSF, 78 Victoria Road, Surbiton, Surrey, KT6 4NS, 01-390 3651.

VERY ATTRACTIVE, cultured lady (37), (partly maintains Kashrut) - loves children and enjoys an unconspicuated social life as well as the home comforts - seeks an honest, straightforward, professional gentleman who has a good sense of humour, is sociable, outgoing but most of all, caring and equally affectionate - being able to express his feelings openly and sincerely - to form a close relationship/marriage. Written applications only (Please quote Ref DO-51) Helena International, 139 Inverness Terrace, 17 Hill St, Mayfair, London W1X 7FE.

YOUNG CHELSEA BRIDGE club and school (18-40 age group). Tel: 01-373 1666.

BIRTHDAYS

JOANNA RESTALL Happy 21st birthday yesterday. Love Mum, Dad, and Kina.

SERVICES

CAPITAL CVs for high quality curricula vitae. 01-607 7905.

FRIENDSHIP, Love or Marriage. All ages, areas. Dateline, Dept (Q16) 23 Abingdon Road, London W8. Tel: 01-938 1011.

FRIENDS/MARRIAGE: Postal introductions all areas/ages. Write to: Orion, Dept A2, Wadhurst, Grimsby.

SEATFINDERS. Best tickets for all soldout events incl Phantom, Les Mis, Covent Gdn etc. Our cheeks incl most major Co's. C.Cards accepted. 01 828 1678.

SELECT FRIENDS, Exclusive introductions for the unattached. 58 Maddox Street, London W1. Tel 01-493 9937

WRITERS! The LSJ can start you writing and earning with only 2/3 hours postal tuition per week. Prospectus from: The London School of Journalism (PT), 19 Hertford St, London W1. 01-499 8250.

WANTED

£ £ Instant cash for desks, tables, linen presses, bureaux. All antique furniture, paintings, china etc. Tel: 01-946 7683 (days), 01-789 0471 (eve).

ALL CROCODILE articles, old leather luggage, trunks etc. wanted. Tel: 01-229 9618(T)

JAMAICA 19th to Feb 2nd. Jamaica, Port Antonio. Private villa. Pool. Cook. Maid. £900 pw. Tel. 0482 770210.

OLD MASTER pictures Entries now being accepted for Bonhams selected sale in October. Contact Alexandra Lindsay, Bonhams, Montpelier St. London SW7 1HH. Tel 01 584 9161

FOR SALE

A1 PHANTOM, Les Mis, Cats, Follies + all sold out shows, pop, sport & events bought & sold. 01 930 1666

AAA's TICKETS - Phantom, Les Mis, Cats, Chess, Simply Red. All sold out events. Major CC's. 01-493 2646/2839.

ABSOLUTE A1 TICKETS bought and sold. Phantom, Les Mis, Follies, Cats, all sold out shows, Pop, Bruno Fight. Tel 01 926 2118/2119. C.Cards accepted

ACCESS TICKETS. Best service in town. Phantom, Follies, Les Mis, all theatre, sport and pop. 01 821 6616. 828 0495. All CC accepted.

ALL tickets. Phantom, Les Mis, Cats, Chess, Follies All major CCs Phone: 01 240 0818 / 379 4636 Office Hrs.

ALL BEST TICKETS. Phantom, Les Mis, Cats, All shows, Credit Card Accepted. Tel: 494 5226/T/E.

ANNOUNCEMENTS

Cancer
Together we can beat it.
We fund over one third of all research into the prevention and cure of cancer in the UK.
Help us by sending a donation or make a legacy to:
Cancer Research Campaign
2 Carlton House Terrace, (Dept15/10 London SW1Y 5AR.

British Heart Foundation
The heart research charity.
102 Gloucester Place, London W1H 4DH

CHRISTMAS GIFT GUIDE
The ideal market place for Christmas gifts, unusual gift ideas and Christmas fare.
Our Christmas Gift Guide runs on Saturdays in The Times and in the Sunday Times from October 31st until December 13. If you are thinking of advertising in our Christmas Gift Guide this year, then please call us on:
01-481-1920
We offer special discounts for 7 or more insertions.

ARTHRITIS RESEARCH
Grandparents – Help spare your grandchildren from the longest pain
Please, a donation to help Arthritis Research now: a legacy to help us in the future.
THE ARTHRITIS & RHEUMATISM COUNCIL FOR RESEARCH
Dept TT/P, 41 Eagle Street, London WC1R 4AR
Working to find an earlier cure

RENTALS

KEITH CARDALE GROVES
THE INDEPENDENT PROFESSIONALS
FURNISHED FLAT
KENSINGTON COURT PLACE, W8
CLOSE TO KENSINGTON GARDENS
within easy access to shopping facilities is a well decorated ground floor flat in the fine St Alban's Mansions Entrance Hall, Reception Room, Kitchen, Bedroom, Bathroom. £225 per week.
BROMPTON ROAD
KNIGHTSBRIDGE, SW7
FURNISHED APARTMENT which is excellently situated for all restaurants and shops in Knightsbridge. Entrance Hall, Reception, 2 Bedrooms, Bathroom, WC, Kitchen. 24 Hr Porterage offered. £300 per week.
01 629 6604

GREENE & CO
WEST HAMPSTEAD NW6 2 superb newly converted well appointed ground & 1st floor flats. 2 beds, ige recep, excellent kitchen & bathroom. Co let/overseas £300 pw each
GOLDERS GREEN NW11 Good family house in excellent position close to amenities 3 beds, 1 bath, dbl recep with patio doors to garden. Long let £200 pw ono
WEST HAMPSTEAD NW6 In mansion block spacious 2nd floor apartment 3 beds, ige recep, well fitd kitchen, lift & porter, garage, communal gardens.
6 months let £300 pw incl CH & HW
01 625 8611

BAKER ST. - Luxury 3 bedroom, 2 bath, fully-fitted kitchen, 2 reception, lifts, 24 hour porter. £425 pw.. Tel: 0836 619992

BARBICAN Smart ige 1 bed flat. Kit & Bath. Long Co let. £215pw incl CH & CHW. Hunter & Co. 01 837 7365

BARNES - attractive 1/farn, 2 bed flat, avail. immed. CH. £95 pw inclusive + £165 pw. Tel: 01 878 5738.

BATTERSEA VILLAGE Charming 2 bedroomed furnished flat. £115 pw. Tel: 01 884 3116.

BAYSWATER W2. Luxury flat. Dbl bed, recep, kit, diner, bath, ch. £180 pw. 01 2296597.

BENN & BUTCHART for luxury properties in St Johns Wood, Regents Park, Maida Vale, Swiss Cottage & Hampstead 01-586 7561

BELGRAVIA- adjacent Sloane Street. furnished bright 2 bedroom flat with balcony. short let, (no more than 6 months), £300 pw. Mrs. Whitmore Tel: 01 730 9202.

BELGRAVIA, SW1. Luxury recently dec 2 bed house situated 1 min from Sloane Square. FF kit. 2 recep rms. 2 ensuite bedrms, garden, garage. Exc value. Avail now £400 pw. 01-244 7366 (T)

BEST Selection of flats & houses in the City, Knightsbridge, Kensington, Wimbledon & other areas RH-B 01 724 7477.

BLOOMSBURY WC1 Newly refurbished 1st floor 1a p/b block. 3 beds, recep, k & b £225 pw Drury Estates 01 379 0344

CAMBERWELL 1 bed gdn flat. m/f. s/s. all amenities. 18 mins City, unrestricted parking. £225 pcm. Tel: 01-733 9208.

CAMBERWELL, M/f n/s to share ige bse. O/r. c/h All amenities. unrestricted parking £195 pcm Tel: 01-733 9208

CHELSEA - Person wanted to share large luxury 3 level maisonette. CH £125 pw each. Tel: 01 351 2279 after 6pm.

CLAPHAM - prof F/M, own dble room to share ige flat with 1 other. Nr Tube. £45 pw ex. Reply to BOX M33 loc 1st no.

CLAPHAM. Professional male/female to share house. Own room. £195 per month plus bills. Tel: 01-733 4704 (eves./weekends).

FIND-A-FLAT LTD Sharing/letting agency. Accommodation most areas. Tel: 01-229 7231/4 For appointment.

FLATMATES Selective Sharing. Well established introductory service. Pop in for appt: 01-589 8491. 313 Brompton Road, SW3

FULHAM - Luxury garden flat. Prof F. N/S. Own room. All mod cons. £55pw excl. Tel: 01 385 2611 evenings.

KNIGHTSBRIDGE Beautiful luxury mews cottage. m/f. Own single room. W/machine, tree parking. Colour TV, own telephone. £80 pw 01-235 1137

NR - spacious House. Prof F. 2 single rooms, own bathrm. £170 & £150 pcm incl. Tel. 01 348 2828 eves.

NW2 - N/S Fem. to share lux flt. O/R close to all amenities.£57 pw plus bills. Tel: 01 452 7807.

PROFESSIONAL female seeks own room in house/flat. W/NW/N areas considered. Tel: 0279 89193 11 am - 7 pm.

PUTNEY 2 prof females (own rooms) to share flat with 1 other DD. £182 pcm excl. Tel: 01-788 7645 or 788 4796 (6.30 - 8 pm)

RICHMOND Prof male to share luxury flat. Cleaner, Mod cons. Nr tube. £225 pcm. Tel: 01 948 0632 after 7.30 pm.

SE25 - Prof M/F non smoker required to share luxury flat. 15 mins VICT/Bge. £40 pw excl. Tel 01 669 6389 (eves)

SE8 - Prof. n/s. o/r to large shared house with garden and swimming pool. £190 pcm incl. Tel: 0474 350679.

SOUTHFIELDS SW18. Female. O/R. 3 bedrm maisonette. CH. Garden. £45 pw. Tel. 01 870 8788 after 7.30 pm.

SOUTHFIELDS young prof person to shr beautifully mod hse Lge O/R. close tube. £200 pcm excl Richard 01 583 2525 (day) 877 0509 (eve).

STREATHAM - Large room in house, all amenities. 20 mins Victoria. £50 pw exclusive. 01-764 9570, after 5 pm.

SW14 - 2 rooms in house - kit/Diner and Bed/Sit. 5 mins mainline station. Ideal for City. £60 pw inc. Tel: 01 878 1831.

SW20 - 2 mins BR. O/R in hse. Fem N/S. £170 pcm excl. Tel. 01 946 9731 X 348 (day) or 01 543 1032 (eves).

W1 - Prof, 30+, N/S. O/R. attractive private flat. £85 pw exclusive. 01-486 8201 9.30-5.30.

W5 - 1 room avail in fully mod. lux. flat, S.Ealing tube, £325 pcm. inc. Gas and Elec.Tel: 01 567 6011 after 6pm.

W9 - 5 mins tube, N/S, own room in bright flat with GCH. £160 pcm + bills. Tel: 01 831 1604 ext. 230 (day)

WANTED Spacious room in Fulham for young prof person. N/S. Upto £58pw. Tel: 01 731 2808 (day).

WANTED impecunious naval officer seeks week day B-S-I easy reach Whitehall. Tel: 01 888 2154 x4214.

WIMBLEDON Avail imm. prof f, n/s. own dbl room in lux house. £220 pcm incl. Tel: 01-942 6542 after 6 pm

HOLLAND PARK - Interior designers charming 1 bed flat with patio. GCH. £126 pw. Tel 01 373 0667.

KENSINGTON and surrounding areas. Always a good selection of flats and houses to rentals from £150 - £900 pw. Bentham & Reeves 01-938 3522.

KENSINGTON SW7. Penthouse flat overlooking quiet peaceful garden Square. 2 dble beds, ige sitting rm, kit & bath. Full CH. Newly decorated. £280 pw Long Co Let 01-937 3710 (T)

KERSLEY MEWS SW11 Fab 3-bed mews house. Open plan, fully modernised, some patio. Suit family only. Co let preferred. £960 pcm. Tel: Fowkes on 01 996 3076.

CLAPHAM 2 bed house. Gallery & large kitchen. Close Clap Junc. Newly decorated. Suits 4. £185pw. Buchanans 01 351 7767/01 362 7388.

COURTFIELD GARDENS. SW7 luxury 2 bed maisonette with large lounge, kitchen & cloaks, 2 bath (1 ensuite) newly decorated. A bargain at £360 pw. Tel 0001 863666 (daytime)

DULWICH SE22. Ideal for City. Exec new conv. Very high spec. many lux appliances. Dble bed, ige sitting rm, kit & bath. Co let £130 pw. Must Be Viewed. The Property Seat 01-693 1133

EARLS COURT MEWS Very large 3 bedroom furnished house, garage. £1,400 pcm Details : 04868 5792 T.

EC1. Immaculate 2 bedrm apt in newly refurbished block. Incls jacuzzi, sauna, solarium, gym, roof gdns & TV. Long Co Let £175 pw 01-244 7366.

FULHAM Nr Parsons Green. Luxury furnished house, 4 beds, 2 recps, 2 baths, cp, garden. £250 pw. Tel: 0425 478502

FULHAM. New superbly furnished interior designed 2 bed, 2 bath lux. mews house. Dw, patio gdn, long co/let/sublet. £375 per week. Tel: 09504 4427

F W GAPP (Management Services Ltd) require properties in Central, South and West London Areas for waiting applicants. Tel: 01 221 8938.

GOING ABROAD? We have both corporate and individual applicants looking for furnished/unfurnished 1-4 bed properties in Central and SW London 361 7767/ 362 7385 Buchanans

GRAND AVE. Hove. Ideal Company let. Spacious 1st floor flat. Unfurn, carpeted. 3D ft lounge, 2 beds, well appointed. Exc. rent includes full CH & CHW maintenance & porter. £80 pw. Over 40's only. Tel Brighton 732148 eves bes0

HAMPSTEAD Lux 4 Bed 2 Bath House, Garden, Garage. £400pw. CCS Estates 01 431 2666.

HAMPSTEAD. Super 1 dble bedrm flat. Lge recep/diner, fld kit, bath. All carpets. £175 pcm. Tel 01-435 6696 (T)

HAMPSTEAD HEATH NW3. Fully furn luxury 1st floor flat. 2 bedrms, bathrm. En suite shower rm. Fully fitted kitchen. Reception. Nr all amenities. Co let only. £235 pw. Tel. 01 435 5696 eves.

HENRY & JAMES Contact us now on 01-235 8861 for the best selection of furnished flats and houses to rent in Knightsbridge, Chelsea and Kensington.

HIGH ST KEN. Impressive newly dec Victor in quiet central local. 3 beds, 2 bath/shower. lge drawing rm, dining rm, study, fl kit all appliances. Roof terr & patio gdn. Int dec & exc furnished. Co Let £500 pw. 01-244 7366 (T)

HOLLAND PARK - Interior designers charming 1 bed flat with patio. GCH. £126 pw. Tel 01 373 0667.

KENSINGTON and surrounding areas. Always a good selection of flats and houses to rentals from £150 - £900 pw. Bentham & Reeves 01-938 3522.

KENSINGTON SW7. Penthouse flat overlooking quiet peaceful garden Square. 2 dble beds, lge sitting rm, kit & bath. Full CH. Newly decorated. £280 pw Long Co Let 01-937 3710 (T)

KERSLEY MEWS SW11 Fab 3-bed mews house. Open plan, fully modernised, some patio. Suit family only. Co let preferred. £960 pcm. Tel: Fowkes on 01 996 3076.

CLAPHAM 2 bed house. Gallery & large kitchen. Close Clap Junc. Newly decorated. Suits 4. £185pw. Buchanans 01 351 7767/01 362 7388.

COURTFIELD GARDENS. SW7 luxury 2 bed maisonette with large lounge, kitchen & cloaks, 2 bath (1 ensuite) newly decorated. A bargain at £360 pw. Tel 0001 863666 (daytime)

DULWICH SE22. Ideal for City. Exec new conv. Very high spec. many lux appliances. Dble bed, lge sitting rm, kit & bath. Co let £130 pw. Must Be Viewed. The Property Seat 01-693 1133

EARLS COURT MEWS Very large 3 bedroom furnished house, garage. £1,400 pcm Details : 04868 5792 T.

EC1. Immaculate 2 bedrm apt in newly refurbished block. Incls jacuzzi, sauna, solarium, gym, roof gdns & TV. Long Co Let £175 pw 01-244 7366.

FULHAM Nr Parsons Green. Luxury furnished house, 4 beds, 2 recps, 2 baths, cp, garden. £250 pw. Tel: 0425 478502

FULHAM. New superbly furnished interior designed 2 bed, 2 bath lux. mews house. Dw, patio gdn, long co/emslet/sublet. £375 per week. Tel: 09504 4427

F W GAPP (Management Services Ltd) require properties in Central, South and West London Areas for waiting applicants. Tel: 01 221 8938.

GOING ABROAD? We have both corporate and individual applicants looking for furnished/unfurnished 1-4 bed properties in Central and SW London 361 7767/ 362 7385 Buchanans

GRAND AVE. Hove. Ideal Company let. Spacious 1st floor flat. Unfurn, carpeted. 3D ft lounge, 2 beds, well appointed. Exc. rent includes full CH & CHW maintenance & porter. £80 pw. Over 40's only. Tel Brighton 732148 eves bes0

HAMPSTEAD Lux 4 Bed 2 Bath House, Garden, Garage. £400pw. CCS Estates 01 431 2666.

HAMPSTEAD. Super 1 dble bedrm flat. Lge recep/diner, fld kit, bath. All carpets. £175 pcm. Tel 01-435 6696 (T)

HAMPSTEAD HEATH NW3. Fully furn luxury 1st floor flat. 2 bedrms, bathrm. En suite shower rm. Fully fitted kitchen. Reception. Nr all amenities. Co let only. £235 pw. Tel. 01 435 5696 eves.

HENRY & JAMES Contact us now on 01-235 8861 for the best selection of furnished flats and houses to rent in Knightsbridge, Chelsea and Kensington.

HIGH ST KEN. Impressive newly dec Victor ian in quiet central local. 3 beds, 2 bath/shower. lge drawing rm, dining rm, study, fl kit all appliances. Roof terr & patio gdn. Int dec & exc furnished. Co Let £500 pw. 01-244 7366 (T)

HOLLAND PARK - Interior designers charming 1 bed flat with patio. GCH. £126 pw. Tel 01 373 0667.

KENSINGTON and surrounding areas. Always a good selection of flats and houses to rentals from £150 - £900 pw. Bentham & Reeves 01-938 3522.

KENSINGTON SW7. Penthouse flat overlooking quiet peaceful garden Square. 2 dble beds, lge sitting rm, kit & bath. Full CH. Newly decorated. £280 pw Long Co Let 01-937 3710 (T)

KERSLEY MEWS SW11 Fab 3-bed mews house. Open plan, fully modernised, some patio. Suit family only. Co let preferred. £960 pcm. Tel: Fowkes on 01 996 3076.

CLAPHAM 2 bed house. Gallery & large kitchen. Close Clap Junc. Newly decorated. Suits 4. £185pw. Buchanans 01 351 7767/01 362 7388.

COURTFIELD GARDENS. SW7 luxury 2 bed maisonette with large lounge, kitchen & cloaks, 2 bath (1 ensuite) newly decorated. A bargain at £360 pw. Tel 0001 863666 (daytime)

DULWICH SE22. Ideal for City. Exec new conv. Very high spec. many lux appliances. Dble bed, lge sitting rm, kit & bath. Co let £130 pw. Must Be Viewed. The Property Seat 01-693 1133

EARLS COURT MEWS Very large 3 bedroom furnished house, garage. £1,400 pcm Details : 04868 5792 T.

EC1. Immaculate 2 bedrm apt in newly refurbished block. Incls jacuzzi, sauna, solarium, gym, roof gdns & TV. Long Co Let £175 pw 01-244 7366.

FULHAM Nr Parsons Green. Luxury furnished house, 4 beds, 2 recps, 2 baths, cp, garden. £250 pw. Tel: 0425 478502

FULHAM. New superbly furnished interior designed 2 bed, 2 bath lux. mews house. Dw, patio gdn, long co/emslet/sublet. £375 per week. Tel: 09504 4427

F W GAPP (Management Services Ltd) require properties in Central, South and West London Areas for waiting applicants. Tel: 01 221 8938.

GOING ABROAD? We have both corporate and individual applicants looking for furnished/unfurnished 1-4 bed properties in Central and SW London 361 7767/ 362 7385 Buchanans

GRAND AVE. Hove. Ideal Company let. Spacious 1st floor flat. Unfurn, carpeted. 3D ft lounge, 2 beds, well appointed. Exc. rent includes full CH & CHW maintenance & porter. £80 pw. Over 40's only. Tel Brighton 732148 eves bes0

HAMPSTEAD Lux 4 Bed 2 Bath House, Garden, Garage. £400pw. CCS Estates 01 431 2666.

HAMPSTEAD. Super 1 dble bedrm flat. Lge recep/diner, fld kit, bath. All carpets. £175 pcm. Tel 01-435 6696 (T)

HAMPSTEAD HEATH NW3. Fully furn luxury 1st floor flat. 2 bedrms, bathrm. En suite shower rm. Fully fitted kitchen. Reception. Nr all amenities. Co let only. £235 pw. Tel. 01 435 5696 eves.

HENRY & JAMES Contact us now on 01-235 8861 for the best selection of furnished flats and houses to rent in Knightsbridge, Chelsea and Kensington.

HIGH ST KEN. Impressive newly dec Victor ian in quiet central local. 3 beds, 2 bath/shower. lge drawing rm, dining rm, study, fl kit all appliances. Roof terr & patio gdn. Int dec & exc furnished. Co Let £500 pw. 01-244 7366 (T)

HOLLAND PARK - Interior designers charming 1 bed flat with patio. GCH. £126 pw. Tel 01 373 0667.

KENSINGTON and surrounding areas. Always a good selection of flats and houses to rentals from £150 - £900 pw. Bentham & Reeves 01-938 3522.

KENSINGTON SW7. Penthouse flat overlooking quiet peaceful garden Square. 2 dble beds, lge sitting rm, kit & bath. Full CH. Newly decorated. £280 pw Long Co Let 01-937 3710 (T)

KERSLEY MEWS SW11 Fab 3-bed mews house. Open plan, fully modernised, some patio. Suit family only. Co let preferred. £960 pcm. Tel: Fowkes on 01 996 3076.

CLAPHAM 2 bed house. Gallery & large kitchen. Close Clap Junc. Newly decorated. Suits 4. £185pw. Buchanans 01 351 7767/01 362 7388.

COURTFIELD GARDENS. SW7 luxury 2 bed maisonette with large lounge, kitchen & cloaks, 2 bath (1 ensuite) newly decorated. A bargain at £360 pw. Tel 0001 863666 (daytime)

DULWICH SE22. Ideal for City. Exec new conv. Very high spec. many lux appliances. Dble bed, lge sitting rm, kit & bath. Co let £130 pw. Must Be Viewed. The Property Seat 01-693 1133

**EARLS COURT

Out of context

In America there is no such thing as a village: a small town is the correct term for a collection of homes in a rural area, such as Delano, Georgia, setting for the new mini-series *Chiefs* (Channel 4). When Delano sprang from the dirt in 1924, Charlton Heston's narration told us, the earliest citizens revealed their values by first building the bank, then the churches and last of all the police station.

However, a strange blindness to telling detail blunted the appeal of the idea. Long shots were almost all restricted to the town's unpaved streets; the landscape was seldom seen and never cele-

TELEVISION

brated. The lush production values which are mandatory in *American television drama* meant that all the starving farmers appeared 10 pounds *overweight, with* freshly shampooed hair and spotless, sweatless vests.

***Small-town America* is also the land of the early silent films; the rickety timber house that falls so neatly on Buster Keaton in one of his most famous gags would no doubt have been a familiar sight in Delano. The sequence was among many deftly employed in the three-part celebration of this great comedian, *Buster Keaton — A Hard Act to Follow* (Channel 4).**

There is, of course, a wealth of attractive visual material to illustrate Keaton's gifts; to this was added an exhaustive compilation of interviews. All the material was edited together *with superb skill* so that even long-familiar silent sequences attained a new freshness.

This concluding programme covered all Keaton's career after the advent of sound — alcoholism in the Thirties, gag-writing for the Marx Brothers, a television renaissance in the Fifties and a handful of glorious film cameos *before his death in 1966*. The writer-producers, Kevin Brownlow and David Gill, *steadfastly eschewed* sensationalism and instead took the sadly unfashionable cause of celebrating the cardinal qualities of this genius and most others — talent, professionalism and hard graft.

Celia Brayfield

Mastery of image in action

CINEMA

The Belly of an Architect (15)
Gate Notting Hill; Screen on the Hill

Beyond Therapy (15)
Cannons Haymarket, Tottenham Court Road

Private Investigations (18)
Cannons Oxford Street, Chelsea

The Love Child (15)
Metro; Cannon Chelsea

Dirty Dancing (18)
Cannons Oxford Street, Edgware Road

Snow White and the Seven Dwarfs (U)
Odeon Leicester Square

The Belly of an Architect has a more identifiable, human story than previous Peter Greenaway films. The architect *Kracklite* (*Brian Dennehy*) is an American who comes to Rome with his feckless wife, to build an exhibition commemorating the French architect Etienne-Louis Boullée (1728-1799). Boullée fits so neatly into the Greenaway pantheon that he might have been invented for it. In fact he actually lived: a sometime architect-in-chief to the King of Prussia, at the end of his life he produced visionary designs for vast monuments of geometric style that anticipated the architecture of Mussolini, Hitler and Stalin.

Kracklite, a sincere, pompous, bearded, overweight slob, is swiftly outsmarted by the elegant, Machiavellian Romans; and moreover learns he is suffering from terminal gut cancer. He lives long enough to see both his wife and his great Boullée project stolen by his assistant and fellow-architect Caspasian, played with reptilian charm by Lambert Wilson.

Even given a story, a Greenaway film is more in the nature of an elegant essay, a game of conceits. Here he is amused to play out a tale of trivial mortal ambitions and rivalries, against the monumental permanence of Roman architecture. All Rome, from the Parthenon and mist-draped dome of St Peter to the Victor Emmanuel monument, provides his stage; and the city has never looked more glamorous than in Sacha Vierny's photography.

Greenaway reveals new skill for action set-pieces. Kracklite's drunken outburst in a smart restaurant fronting the Parthenon is all done in a long, unbroken shot, with the background action skilfully orchestrated to the climax. In another scene Kracklite is enthroned on a chair perched up on his bed, as if to escape the flood of obsession encroaching all around — a rising tide of books and papers, a photocopier endlessly churning out enlarged images of a belly, the floor carpeted in a chequer-board of similar pictures.

Greenaway's interests and skills still lie more in making images, setpieces and cerebral dialogue than in character. While Brian Dennehy's naturally big personality gives dimension and humanity to Kracklite, the surrounding figures remain cardboard-thin symbols of the Greenaway humours.

Still fascinated by the problems of translation from stage to screen, Robert Altman turns Christopher Durang's Broadway success **Beyond Therapy** into a farcical *La Ronde, à l'américain*. Zizi is the mother of



All Rome provides the stage: Brian Dennehy in *The Belly of an Architect*

Robert who is the lover of Bruce who wants to make it with Prudence who is seduced by her psychoanalyst Stuart who regularly fornicates with Bruce's analyst Charlotte who fixes up her young son Andrew with Robert who . . . and so on. Every one of them is seriously disturbed, not least the dubious psychoanalysts (Stuart has a phoney Italian accent and Charlotte diagnoses homosexuals by their lisps).

Altman keeps the action moving deftly round his four sets — two consulting rooms, the split-level apartment shared by Robert and Bruce, and a French restaurant in which staff and guests are apparently going through much the same traumas as the principals.

The secret of Altman's filmed plays lies in the casting. Here he gets near-faultless comic performances from an ensemble of experienced hands — Jeff Goldblum and Julie Hagerty as Bruce and Prudence, vying in battiness; Tom Conti and Glenda Jackson as the analysts; and Christopher Guest and Geneviève Page as Robert and his mother.

Two first-time feature directors testify to the variety of new British talent. Nigel Dick has passed unscathed through the mill of British pop videos to make **Private Investigations** in Hollywood, with young American Film Institute alumni as his producers (Steve Golin and Sigurjon Sighvatsson) and writers (John Dahl and David Warfield). It is a knockabout, chase-about thriller, with an elemental plot on Hitchcock lines: corrupt killer-police hunt down the innocent hero who has accidentally come into possesssion of a piece of evidence to incriminate them (what Hitchcock called "the McGuffin").

What puts the film out of the ordinary is the verve and confidence and humour that carry the narrative along, defying disbelief; and the persuasive idiosyncracy of the characters. Baby-faced Clayton Rohner is a charming innocent, devoid of conventional heroic attributes. It is an unusual touch of realism that Rohner gets visibly messier and hungrier in the course of the adventure; and that, when he finally kills the villain, he is sickened. Ray Sharkey plays the nasty as just a dumb hoodlum who manages to foul up every contract to kill. The story may be wild, but you believe in the people.

It may be characteristic of the contemporary British genius to set fantastic stories among realistic characters and settings. **The Love Child**, directed by Robert Smith from a script by Gordon Hann, is a fairy-story — complete with talking lavatory pans and a happy ending — set in the urban wilderness of contemporary south London, with its council flats and decaying squats.

The hero Dillon — played by Peter Capaldi, a formidable comic actor with his lugubrious mien and adenoidal accent — comes from a proud dynasty of unmarried mothers. His parents were Sixties hippies and minor rock-stars who were killed when he was a baby, leaving him wondering if it was something they smoked that addled his brain. He lives with his eccentric gran (Sheila Hancock), has timid flings with girls from the local squats, and works as a cost accountant — the back-stabbing bonhomie of office life is nicely caught. The film was co-produced by the British Film Institute Production Department.

Dirty Dancing is a very engaging film that demonstrates the persistent gutsy eclecticism of American popular cinema. It combines the youth music film with the social pessimism of Theodore Dreiser and the humanist optimism of Frank Capra.

The story is set at the end of the Kennedy years, in an expensive Jewish holiday camp in the Catskills. The social divisions are rigid: the waiting staff are nice Ivy League boys on vacation jobs; the menial help and entertainers are segregated in their own insalubrious quarters. An idealistic young girl (Jennifer Grey, daughter of Joel) finds that her father's liberal principles are not equal to her romance with a dancer from the other side of the tracks. It is skilfully written by the novelist Eleanor Bergstein and fluidly directed by Emile Ardolino, who has previously directed dance documentaries.

Snow White and the Seven Dwarfs celebrates its golden jubilee with a revival at the Odeon Leicester Square. This is the most durable film in history: its first infant audiences are grandparents now; and several succeeding generations have grown up on it. Time has only added to the charm of its operetta form and Black Forest taste in décor; and some of the animation has never been surpassed.

David Robinson

On the margin

ROCK

John Martyn
Town & Country

The trouble with John Martyn is that he has spent the 21 years which his career now spans keeping his musical options open, a course which has boxed him into a pattern of diminishing returns. Thus his current show, which has generated the live *Foundations* album released this week, proved to be a jack-of-all-styles presentation not so much eclectic as chaotic.

Wearing a long brown raincoat, and with a band of able sessioneers around him providing slinky fretless bass and Billy Cobham drum sounds, Martyn dabbled in jazz-rock ("Mad Dog Days"), smoochy late-night soul ("Angeline") and jaunty Little Feat-style southern funk ("The River"), and ended with the sub-heavy metal "John Wayne" followed by a straight enough version of Judy Garland's "Somewhere Over the Rainbow".

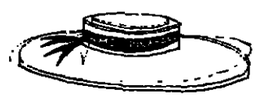
His unique singing style, with its pleading tone and garbled diction, welded the various parts into a semblance of unity, though with little sense of purpose, and one could not help wondering when the real John Martyn was going to appear.

Perhaps the moment came when, dispensing with the services of the band, he sang "Jellyroll Blues" and "May You Never", accompanying himself on an acoustic guitar which he picked with great precision and an idiosyncratic ferocity. Here was the folk-blues singer of the Sixties who built such a devoted following in the smoke-filled clubs of Glasgow. He then played a brief "I'd Rather Be the Devil", using a Les Paul electric guitar to generate a battery of echoing, looped sequences, another memorable trademark, this one developed in the Seventies.

Despite these flashes of his former brilliance, and the technical merits of the painstakingly detailed ensemble arrangements, the programme as a whole lacked drama and coherence, and Martyn seems likely to remain a marginalized force in British rock.

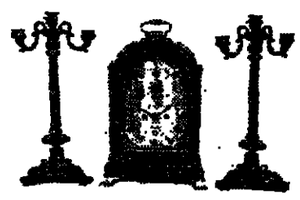
David Sinclair

New Sadler's Wells
OPERA
presents
Gilbert & Sullivan's
HMS PINAFORE
With Nickolas Grace as Sir Joseph Porter K.C.B.
'The funniest, slickest musical in town. It is not to be missed'. *Financial Times*.



Sponsored By
The Royal Bank of Scotland
Sadler's Wells Theatre
15th-24th October 1987
Evenings 7.30pm Saturday Matinée 2.30pm
Box Office: 01-278 8916
Ticket Agency: First Call 01-240 7200
(open 24 hours a day, 7 days a week, with booking fee)
BOOK NOW!

Rosebery's
LONDON'S NEW AUCTION HOUSE
Opening Sale of Antiques
27 October at 7.00 pm



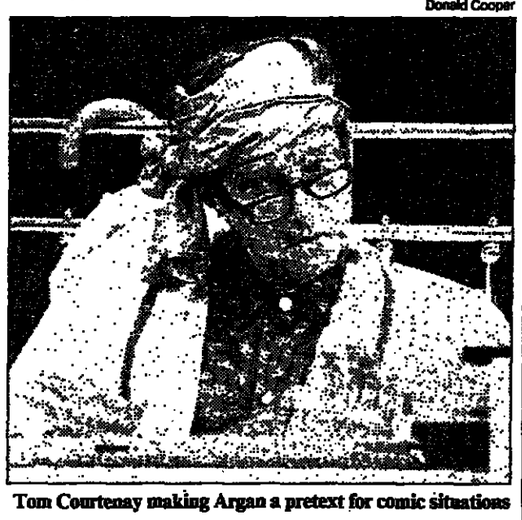
A pair of Victorian bronze candlesticks, est. £300-£400
A George III mahogany bracket clock by Samuel Day, est. £1500-£2000
● Lots from as little as £30
● Silver & plate, ceramics, works of art, pictures & furniture
● Regular monthly sales ● Sunday viewing
● Specialist, illustrated catalogues £3.50,
We are now accepting property for our November sale.
Ring Ian Cadzow or Phillip Knapper on
01-837 3418
Rusebery Fine Art Ltd, 3 & 4 Hardwick Street, London EC1R 4RB.

Molière goes private

Donald Cooper

THEATRE

The Hypochondriac
Lyric, Hammersmith



Tom Courtenay making Argan a pretext for comic situations

Nancy Meckler sets her production of Molière's last play on a medical cloud nine where fluxes and enemas meet the mysteries of modern private practice. Argan is happily cocooned in a giant isolation tent, where he sits up in bed working out the extortionate bills on a computer.

Otherwise, there is a strong atmosphere of Golders Green in the sight of Argan's puddingy daughters and their wicked stepmother, played by Marilyn Cutts with a graciously malicious smile. There is also the unclassifiable figure of Mary Maddox's Toinette, arms going like a windmill, asserting her independent role in the household by wearing trainers with her frilly apron.

It may be that Miss Meckler is out to show that Molière's strictures apply as strongly to the world of today's private clinics as to the quacks of his own time. But, if so, Alan Drury's translation and the performances of the company tell another story: that whatever serious content the play may have contained has drained out of it, although there is still some fun to be had with the empty shell.

Thus the discussion on the circulation of the blood takes place amid hoots of laughter; and, when Argan's rational brother arrives to drill some sense into him, it is in the person of Brian Glover as a cheeky chappie in broad checks who exclaims "let's let our hair down" while removing a pork-pie hat from his bald head. The tone is that of broad farce, artfully varied by Mr Drury's trick of switching from mongrel modern dialogue into the high formalities of 17th-century speech.

Kathryn Hunter, as Argan's elder daughter, is the chief mistress of this style: standing aghast in her print frock and owlish glasses at the news of his supposed death and remarking "Oh, heavens, what a cruel blow"; and then "What an agreeable surprise" when he comes to. She caps this with a wonderful sketch of the younger girl who is still playing doctors and nurses, and comes on lugging her Teddy to submit mutinously to parental cross-examination.

Tom Courtenay's Argan sets the tone. Like his previous farce performances it leaves you in no doubt that the actor finds the character ridiculous. Argan thus ceases to be a man in the grip of a dangerous obsession, and emerges simply as a pretext for comic situations. This is a very English approach to Molière, but in scenes such as his medical excommunication by the fearsome Dr Purgestool (*Jonathan Cecil*) or his gibbering rage at his wife's betrayal, it certainly raises laughs.

Irving Wardle

Hanky Park
Coliseum, Oldham

Opened in 1887, this warm and enterprising theatre has come up with the ingenious idea of setting up an endownment fund by raising £1,000 for every year of its history. So far it has reached 1903, which by happy chance is the year of the birth in nearby Salford of Walter Greenwood, author of *Love on the Dole*, and in 1970 this autobiographical excursion through his childhood. Hanky Park is the name he gave to the slum streets around Salford's Hankinson Way, a community of millworkers, dockers and small tradesmen uneasily dependent on vagaries in world trade.

Phil Swift's set consists of four rows of slender pillars stretching away from the auditorium and suggesting the deep space of an empty warehouse. They divide the stage into smaller acting areas that by lighting changes, sometimes jerkily applied, become streets and corners or small shops and living-rooms.

Greenwood starts off on a frosty morning on the eve of the Great War: the pubs open at 5.30 for rum and coffee; a nearby forge starts up; a hooter sounds and the stage is filled with people moving across to begin work. Sound-effects, used well if sparingly throughout Paul Elkins's production, give us the clatter of a thousand clogs.

Mean rent collectors, the workhouse and pranks around the outside privy occupy the first half-hour, by which time young Walter, played very likeably by Paul Slaci, has emerged as narrator. With his generous grin, enthusiastic features and socks slithering anklewards, he takes us into the Great War, where we stay until midway through Act II. After this come rapid glimpses of the slump, General Strike, red flags, blackshirts, until a publisher's letter arrives accepting *Love on the Dole*.

The trouble is, though incidentally dramatic, the storyline is content to dwell on the basic decent kindness of folk struggling to make ends meet and on the meanness of them as they turn capitalist and forget their slum roots. Despite the tableaux of riots the events increasingly seem to be painted in golden syrup. Nicely understated performance by Geoff Oldham as a womanish pawnbroker.

Jeremy Kingston

CONCERTS

CBSO/Rattle
Town Hall, Birmingham

Everybody is singing the same song at the moment, but there is really nothing else to be said other than that Simon Rattle's Birmingham concerts offer *music-making of a purposefulness*, candour and sheer pleasure terribly rare in the present orchestral world.

Mozart's G minor Symphony was the first work to be brought freshly to the platform on Tuesday, with an unerring sense for the weight and direction of phrases, a dynamism that somehow combined almost Beethovenian urgency with a feathery lightness (in the scherzo most especially), and great beauty in the woodwind playing.

This rather eccentric programme continued with Strauss's Four Last Songs, where Mr Rattle's most extraordinary achievement was to combine luminous mellowness with intense clarity of texture, to make an autumn landscape in which every leaf shone distinctly. Maria Ewing predictably took an independent stance against the serene background provided for her: the lack of visible effort in her singing often suggested a self-willed, determined expression more than the voicing of a swan-song, and her occasional use of raw tone for some ornament (there was a wonderful example in "Beim Schlafengehen") made the music more sexy than voluptuous.

Then there were Stravinsky's *Four Studies*, done with astonishing precision of ensemble and richness of character. In the clownish figures of the second piece, for instance, the players seemed to relish the humour and tang of their parts, and the "Cantique" benefited from a greater *onward* urge than *normal*.

Maybe John Adams's *Harmonium* would become bearable if the tempo were to be increased, perhaps by a factor of 10 or so. As it is, one's enjoyment of it depends on how willing one is to exchange half an hour of one's life for a magical, astral entry of a Donne poem and three or four powerful modulations. If one were stuck in a traffic jam it might be a fair transaction, but in the concert hall one expects to live more intensely, not to have banalities stretched out and amplified for large choral-orchestral forces.

Mr Rattle kept threatening to bring the thing to life and make something happen, and the singing of the CBSO Chorus and University of Warwick Chamber Choir was radiant, but Adams, like Philip Glass, was easier to accept before he started taking himself seriously. The later *Harmonielehre*, planned for next month's Huddersfield Festival, suggests a further sinking from bright arpeggios into Romantic rhetoric; next week will show whether Adams's original wit has returned in his Houston opera *Nixon in China*.

Paul Griffiths

Leningrad PO/ Yansons
Festival Hall

Our impression of Russian conductors has perhaps been falsely coloured by the fact that some who appear here most often are incorrigible showmen. Mariss Yansons sets the record straight: he appears to have technique, flair and intellect in excellent equilibrium. Moreover, in the Leningrad Philharmonic, he has an orchestra in his own image (and, as Mravinsky nears his 85th year, it is surely increasingly becoming Yansons's orchestra).

The slight overstraining that occasionally mars Russian fiddle sections has been erased here, without losing the characteristically sweet-bodied fullness. Similarly, the brass is crisper in delivery and straighter in pitch; though there is still something rather melancholy and quaint about some of the woodwind timbres. But in general this is a disciplined and well-balanced band, and the same could apply to Yansons's interpretations of Prokofiev's Fifth Symphony and Tchaikovsky's *Francesca da Rimini*.

In the Tchaikovsky he exploited a big dynamic range without crudity. The chromatic whirlpools were whipped up ferociously; the clarinet solo was done with masterful flexibility. The Prokofiev displayed Yansons's architectural sense, particularly the outer movements where the long paragraphs were carefully graded on an upward curve towards glorious finishes.

Sergei Stadler, a 25-year-old violinist (whose father was playing among this orchestra's violas), was the soloist in Mendelssohn's Concerto. On his British début he clearly wanted to dazzle, and at one level he did. His tone is big if rather all-purpose; his double-stoppings were immaculately sweet; his *spiccato* transition from cadenza to recapitulation in the first movement was outrageously showy but deniably virtuosic. The Andante, however, seemed too artful where it should have been artless. Stadler has plenty of sparky ideas; now they must mature and deepen.

One of his less good wheezes was to play *two* encores: nine minutes of unaccompanied Paganini. The orchestra finished with unscheduled Boccherini and Berlioz lollipops.

Richard Morrison

Blüthners
Conduit Street for all leading pianos
SALES · REPAIRS
TUNING
47 Conduit Street London W1 Tel 01-439 1166

Bösendorfer
LONDON PIANO CENTRE
"WIGMORE STUDIOS"
We regret to inform our customers that "Wigmore Studios" are now CLOSED.
However, there are still a number of ex-hire instruments (Grands and Uprights) to be sold at the special prices.
Please call for immediate assistance and information (adjacent to Wigmore Hall).
38 Wigmore Street, London W1
Tel: 01-486 3111 or 01-935 2165



THE TAVIANI BROTHERS'
GOOD MORNING, BABYLON
Starring VINCENT SPANO JOAQUIM DE ALMEIDA GRETA SCACCHI
DESIREE BECKER OMERO ANTONUTTI CHARLES DANCE
NOW SHOWING Lumière ST MARTIN'S LANE WC2 379 3014 & 836 0691

BOOKS

Between the races and the sexes

Victoria Glendinning reviews a story of lost souls of East and West

NOVEL *of the week*

THREE CONTINENTS
By Ruth Prawer Jhabvala
John Murray, £11.95

This is one of those agonizing books where the reader realizes quite soon who the villain is, and can only bite his nails as innocent people walk blindly into the trap. Harriet and Michael are the innocents – 19-year-old twins, scions of a prominent American family distinguished in business and public service. The solid family values have faded, divorces divide the clan, and only money and property remain. The twins are detached, purposeless, and alienated from their heritage.

"Everyone wants to have something or someone to believe in." Michael finds something, and Harriet finds someone. Michael falls hook, line and sinker for Transcendental Internationalism, a mystical movement to build a new and better "Fourth World". He draws Harriet in; she is sceptical until she falls in love, as passionately and blindly as only an idealistic young person can. She is seduced by Crishi, the irresistibly attractive aide to the leader Rawul, the prince of a forgotten Indian kingdom, and his consort Rani. Harriet and Michael are easily persuaded to hand over the family mansion to the movement, in fact they think it's their own idea. The takeover is gradual but inexorable. "Followers", who act as servants and henchmen to the unholy trinity, have to be accommodated too. It's funny but frightening, and the unworldly twins' acquiescence is painfully believable.

Harriet is telling the story, and although Michael's brainwashed servitude is disturbing, it is Harriet we mind about most. The movement and its devotees move on to London, and thence to India, where Michael finally becomes disillusioned. Even naive Harriet realizes that some of the faithful joined the movement to escape from themselves and from their constricting home backgrounds, only to find themselves bound even more tightly by something worse. It's clear that the Rani and Crishi are running an international crime ring, using the followers as couriers.

One of the cleverest things about the writing is the way Ruth Prawer Jhabvala shows how on one level Harriet is aware of everything that is happening, while never admitting it to herself. She cannot afford to. She is besotted with Crishi: sexually in his thrall. So long as he comes to her sometimes at night, she will believe whatever he says. She even believes that he loves her; she would die if she let herself be disabused.

I'm afraid she may die anyway, conniving in her own destruction. Crishi and his friends are just waiting for the twins' twenty-first birthday, when they will inherit the family fortune. The end of this book is sad and terrible, but it stops short of what may be an even more terrible denouement. Ruth Prawa Jhabvala evokes real evil and real dread in her last pages.

But it's more than just a good story. There is an animated cast of variously displaced persons, most of them of mixed race, mixed culture, and mixed sexuality. There is subtlety in the way genuine idealism is combined, even in the same character, with predatory ruthlessness. The mentality of the "typical" American, or Englishman, or Indian, does not escape humorous scrutiny either. It's a book full of urgent messages about East and West, about the need to belong somewhere, and the sinister pressures of the modern world. I could go on – and the author does. There's a profusion of material here, and a certain laxity of expression which makes it necessary to read some sentences twice in order to understand them. Maybe that's what prevented this outstanding novel from appearing on the Booker shortlist, which is, nevertheless, where it ought to be.

Glynn Boyd Harris



FICTION

Nicholas Shakespeare

HER MOTHER'S DAUGHTER
By Marilyn French
Heinemann, £10.95

BELOVED
By Toni Morrison
Chatto & Windus, £11.95

LAST CALL
By Harry Mulisch
Translated by Adrienne Dixon
Collins Harvill, £10.95

THE END OF THE TRAGEDY
By Rachael Ingalls
Faber, £10.95

Of the three sexes – men, women, and American women – Marilyn French is a stalwart apostle of the third; a transatlantic Simone de Beauvoir, who charts at some length the problems of being born female in the land of the free, the brave, and the square tomato.

At 757 pages, *Her Mother's Daughter* has a biblical ring. "I am trying to tell the truth," says Stacey Stevens, a wilful, world-famous photographer; but the truth she discovers for herself is not so much earth-wobbling as infuriating. Namely that girls are destined to repeat the sins of their mothers (and grandmothers). Trying to rebel, Stacey ends up only imitating. But then, as she explains: "The relationship between mothers and children is maybe more profound and important than anything else in life." Almost on a par, indeed, with the world's other great mystery, which is "why men don't care about their children".

With rampant honesty, Stacey documents the tribulations of one immigrant family over four generations. There is a superabundance of tragedy, pain, and misery (which makes one suspect the novel's real intention is to explain why women cry so much); also a good deal of very minute but not very absorbing detail. Among the many things afflicting Miss French is the belief that absolutely anything to do with her characters is of interest, from tonsilitis to insurance policies. As in Stacey's chosen profession, the novel could have benefited from some mammoth cropping. But for all its imperfections this book is alive. Miss French has a voice that wells from her gut. She excels at vivisecting what it is that breaks her heart – usually men – and showing how relationships go off the rails and why.

As for snapping at the heels of truth, I am not so sure. She pulls off mattress after mattress in her quest for it. Only to discover something that is rather pea-shaped: the fact is that it is not men who are at the root of all her problems, but the human condition. I am not convinced either by the impending lesbian affair at the end.

Would that we had a Toni Morrison writing in this country. In *Beloved*, it is a difficult world she brings into being, much more so than in *Tar Baby*; but anyone who enters it will be swayed by the sheer calypso power of her dialogue and imagery.

Years have gone by when Paul D., a hazelnut singer, turns up at the haunted home of his old friend Sethe. He kisses Sethe's scarred back and shares her bed. Until his arrival the future had been a matter of keeping the past at bay. Now it returns, awfully, not only in Paul D.'s reminiscences but also in the full-bodied ghost of Beloved, the daughter Sethe thought she had murdered to save her from white men's clutches. For Sethe death was preferable to life and the terrible, emaciating knowledge that "anybody white could take your whole self for anything that came to mind".

Once upon a time Paul D. had an iron bit in his mouth. He never talked about it. "Sang it sometimes, but I never told a soul." This is a novel propelled by the cadences of such songs – the first singing of a people hardened by their suffering, people who have been hanged and whipped and mortgaged at the hands of whitepeople – the men without skin. From Toni Morrison's pen it is a sound that breaks the back of words, making *Beloved* a great novel.

The Dutch have a rotten time of it in England. They buy our books and sometimes, as in Ian McEwan's case, even publish our novelists before we do. But do we reciprocate the interest? Are we to be spotted in a queue for the latest Maarten 't Hart? Sadly not; although, as one reads Maarten 't Hart, one can understand why.

Harry Mulisch deserves attention however not just because the film of his novel, *The Assault*, won an Oscar; nor because Amsterdam happens to be the 1987 cultural capital of Europe. His latest novel, *Last Call*, is a stimulating account of a minor comic actor who at the end of his life is invited to perform a lead part. The drama is about a great Dutch actor in the role of Prospero, and the overall effect of a play within a play is that of an Escher drawing: in a roundabout way, the role landed by the minor actor turned out to be his own life.

Mulisch's characters may be a trifle too cold and exact for Anglo-Saxon tastes. Fortunately his ideas about the nature of drama and its practitioners are a good deal livelier.

Rachael Ingalls takes drab men and women and strips them down into forked animals. *The End of the Tragedy* is a collection of superior modern horror stories; but it would be nice to see Ingalls tackling Beauty as well as the Beast.

NEW HARDBACKS

The Literary Editor's selection of interesting books:

Broken Blood, by Simon Blow (Faber, £14.95) Rags to riches, rise and fall of the Tennant clan by a lively clansman.

Britannia, by Sheppard Frere (Routledge & Kegan Paul; £19.95) History of Roman Britain with much new archaeology.

Child of Change, by Garry Kasparov (Hutchinson, £14.95) *Glasnost* frank and mildly controversial life of the dashing chess star with help of the editor of *The Observer*.

Dance and Skylark, by Naomi Sim (Bloomsbury, £12.95) Memoirs of 50 years of marriage to Alastair Sim.

Easy Money, by David Spanier (Secker & Warburg, £12.95) Digging around inside the mind of the besotted casino gambler with dice and cards by a keen punter who can write.

Prince of Publishers, by Jenifer Glyn (W.H. Allen, £14.95) Life of George Smith, founder of *Cornhill Magazine*, *DNB*, publisher of Charlotte Brontë, and most of the other eminent Victorians.

Round Ireland in Low Gear, by Eric Newby (Collins, £12.95) Witty exploration of the Republic, but foolishly not Ulster, on his "bolke" by first-division travel writer.

Sculpture Since 1945, by Edward Lucie-Smith (Phaidon, £19.95) The avant-garde classified in all its forms, from bricks to wrappings of public buildings, from kinetic to minimal.

The Essays of Virginia Woolf, vol. 2 1912-1918, edited by Andrew McNeillie (Chatto & Windus, £25) Much uncollected before, on everything from Greek to Rupert Brooke.

To the End of the Rhine, by Bernard Levin (Cape, £12.95) Bernardo keeps on walking: this time down the wide flood of European history, legend, music, and art, with inimitable enthusiasm, horror, and quirky, innocent eye.

Veil: The Secret Wars of the CIA 1981-1987, by Bob Woodward (Simon & Schuster, £14.95) How much is faction?

Eagle's eye picture

Chaim Raphael

THE TIMES ATLAS OF THE BIBLE
Edited by James B. Pritchard
Times Books, £25

This delightful atlas of the Bible abandons the usual pattern of a consecutive story linked to conventional map projections. Instead it offers brief essays on every topic of the Old and New Testaments, centred on personalized and very informative maps. With these comes a vast range of illustrations from the period discussed, together with a concise text, which covers the subject itself, and links it to the general themes that underlie the approach of the book as a whole.

With the *The Times Atlas of World History* an explicit aim was to counter the "Eurocentricity" that had marked the historical atlases of earlier generations. In one sense there is a cognate spirit in the *Bible Atlas*: it is pervaded by a determination to reach out from a preoccupation only with the biblical text, and to take in the history and cultures of the vast empires in relation to which the Holy Land might have seemed merely a crossing-point, a pawn of little consequence. This broad focus of the new atlas is of absorbing interest. The discovery of biblical parallels that have flowed out of the unending archaeological researches over the whole of the Middle East during the last century can be both startling and satisfying to Bible readers.

The maps of the atlas are amazingly up-to-date on this research. To take one example, the very recent opening-up of the Ebla Mound near Aleppo is drawn on not only to illustrate (in discussing ancient cities) Ebla's rich, literate civilization of the third millenium BC, but for good measure, to print tiny red spots on a huge map from Egypt to Mesopotamia to show cities now known to have been engaged in trade with it.

But if the background is fascinating, the impulse for its revelation came from the teachings that this tiny people produced. The 19th-century "zealous invaders" of the Holy Land (as Naomi Shepherd calls them in a new book) were motivated by a religious drive. No one guessed that this passion would become a key to discovery over the whole of the Middle East, now interpreted for us in this superbly produced atlas.

Did we go wrong?

Woodrow Wyatt

RULING PERFORMANCE
British Governments from Attlee to Thatcher
Edited by Peter Hennessy and Anthony Seldon
Blackwell, £25

Until 1964 Conservatives more or less became Socialist. They accepted nationalization, they turned their eyes away from restrictive practices and corrupt and undemocratically chosen trade union leaders misrepresenting their members' views. The conventional wisdom was that dependence on the state was good, and independence of the individual was bad. As Anthony Seldon shows, Churchill's continuing brilliance was the iridescence of decay.

As the Wilson governments believed in dependence on and direction by the state, they were downhill all the way; and Heath's attempts to galvanize the economy by throwing money about fuelled the inflation that battered the bewildered Wilson and Callaghan governments of the Seventies. They could have halted the slide only if they had reversed the socialism that was sacrosanct to their followers and accepted by their opponents.

This was left to the clear-headed Mrs Thatcher, though she was much too slow in pushing through the trade union reform not yet completed. She has a better sense of history than all the historians writing in this book. She knew that wealth is created by individual initiative, as in the Industrial Revolution, not by collapsing collectives. Surprisingly John Vincent, while appreciating much of what Mrs Thatcher has done, has not grasped this point. He concludes his piece with the strange proposition: "The measure of her achievement is that she has made Thatcherism unnecessary." It is just beginning.



Premier birds of a feather?

I had never heard of the Institute of Contemporary British History until I saw this book. I shuddered. Another worthy organization dissecting corpses still warm and bodies still alive, in search of the answer to what went wrong with post-war Britain, supposing, as most of the 13 contributors to this first publication of the Institute think, that things did go wrong.

The more I read, the more interested I got. Though the contributors were influenced by their prejudices, they managed a remarkable degree of objectivity, even when it went against them. They supplied useful facts and entertaining ideas, and almost produced, unwittingly, a coherent theme.

Paul Addison, who wrote the illuminating book *The Road to 1945*, calls his essay "The Road from 1945". He has a lively bash at Correlli Barnett's theory that instead of setting in train the post-war welfare state, the wartime coalition should have committed most of our resources to the reconstruction of our industry, which the war had proved to be already obsolete. But it would not have been possible. There was a general conviction that too much inequality had not merely squashed talents potentially valuable to the individual and the state, but was also an affront to any reasonable sense of justice.

By 1945 universal war service, military and civil, had brought a feeling of camaraderie which many sensible but naive people thought would be translatable after the great wartime ordeal, in which few sought personal profit, into a just society motivated by dedication to the common good. So there had to be mild socialism plus a welfare state. Because British industry had not been shattered, exports and full employment roared ahead, retarding the realization that our industrial base was not what we thought it was. The awakening came later when those who lost the war busily built modern industries while ours stood still.

Peter Hennessy gives credit to Attlee for the efficient way he scrambled through the difficulties at home and abroad in the immediate post-war years, taking on board the burden of Beveridge, without sinking the boat. It was the Churchill administration in 1951 that allowed deterioration to gallop. By this time the percipient knew that British industry could not climb out of an enveloping bog without trade union reform.

"Brilliant ... a 'Citizen Kane' of a novel"
David Holloway *Daily Telegraph*

WILLIAM BOYD

THE NEW CONFESSIONS

"Boyd has written funny novels and clever novels. *The New Confessions* one can confidently call a great novel"
John Sutherland *The Listener*

"Paced and plotted with sinewy unfailing skill ... rich, ripe and immensely enjoyable."
Bernard Levin *Sunday Times*

"Magnificent feat of storytelling and panoramic reconstruction"
Peter Kemp *Observer*

"He is simply the best realistic story-teller of his generation ... a novelist of real talent"
Sebastian Faulks *The Independent*

£11.95
HAMISH HAMILTON

TLS
The Times Literary Supplement
OFFER TO NEW SUBSCRIBERS

"This substantial and attractive book should be warmly welcomed. A. R. Maxwell-Hyslop's translation of *The Dictionary of Classical Mythology* by Pierre Grimal, originally published in French in 1951, is a work at once authoritative and complete. Anyone who has ever lost his way in the complex genealogies of the Greek gods and heroes will value the forty genealogical tables; scholars will appreciate the superbly detailed references to the ancient sources for each entry, as well as the helpful (and modernized) table of sources, in which care has been taken to list the editions which are most easily accessible for English readers (especially and relevantly, the Loeb Classical Library), and there is a full index.... The black-and-white illustrations are copious and pertinent."
J. H. C. Leach *TLS* 8th August 1986

THE DICTIONARY OF CLASSICAL MYTHOLOGY
by Pierre Grimal. Translated by A. R. Maxwell-Hyslop
FREE

Take out an annual subscription to The *TLS* and we will send you 52 issues plus a copy of The Dictionary of Classical Mythology published by Blackwell (worth £22.50) free. Simply complete the coupon below and send it with your remittance to the address shown.
** Annual subscription rates: UK £50; Europe (incl. Eire) $72; USA & Canada US$90; Rest of the World (Surface Mail) £66, (Air Mail) £80.*

Please send me a year's subscription to *The Times Literary Supplement* plus my free copy of The Dictionary of Classical Mythology.
Name _____ (CMT)
Address _____
_____
_____ Postcode/Zip Code _____
a) I enclose my cheque for £/U.S.$ _____ made payable to *The Times Supplements*.
b) Please charge my credit card £/U.S.$ _____ Date _____
Signed _____ Expiry date _____
VISA ☐ AMERICAN EXPRESS ☐ ☐ ☐
Please send this coupon together with your payment to: Linda Bartlett, *The Times Literary Supplement*, Priory House, St. John's Lane, London EC1M 4BX, England.
Offer is open to new subscribers only and closes on December 31 1987. Please note that delivery outside the UK can take up to 28 days.

ADVERTISEMENT
AUTHORS WANTED BY N.Y PUBLISHER
Leading subsidy book publisher seeks manuscripts of all types, fiction, non-fiction, poetry, juvenile, scholarly and religious works, etc. New authors welcomed. Send for free booklet KSS, Vantage Press, 516 W. 34th St., New York, N.Y., 10001 U.S.A.

TRAIL OF HAVOC
IN THE STEPS OF LORD LUCAN
PATRICK MARNHAM



An absorbing reappraisal of the mysterious disappearance of Lord Lucan, and the trail of havoc it left through the social and political life of the 1970's.

£10.95
VIKING

NOT IN THE INTERESTS OF NATIONAL SECURITY

"If Reagan, Gorbachev, Thatcher and Mitterand manage only one book this year, they could do a lot worse than pick up Phillip Knightley's and discover what imbecilities are committed in the hallowed name of intelligence." JOHN LE CARRÉ

THE SECOND OLDEST PROFESSION

THE SPY AS PATRIOT, BUREAUCRAT, FANTASIST AND WHORE

Phillip Knightley

'stands out as one who knows all about espionage' *THE SUNDAY TIMES*

Pan Books OUT NOW IN PAPERBACK £3.50

THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, *PO Box 7, 1 Virginia Street, London* E1 9XN

BOOKING KEY
☆ Seats available
★ Returns only

(D) Access for disabled

THEATRE

LONDON

☆ **ALLO, ALLO:** Return of last year's stage version of the television show.
Prince of Wales Theatre, Coventry Street W1 (01-839 5987). Tube: Piccadilly Circus. Mon-Thurs 8-10.20pm, Fri and Sat 8.40-11pm, mats Fri and sat 5.30-7.50pm, £7.50-£14.

☆ ***BEYOND REASONABLE DOUBT:*** Frank Finlay, Wendy Craig and others in Jeffrey Archer courtroom drama.
Queen's Theatre, Shaftesbury Avenue W1 (01-734 1166). Tube: Piccadilly Circus. Mon-Fri 8-10.15pm, Sat 8.30-10.45pm, mats Thurs 3-5.15pm and Sat 5-7.15pm, £5-£13.50.

☆ **THE BIG KNIFE:** Clifford Odets operates on the Hollywood system. *With Martin Shaw, Gayle Hunnicut.*
Albery Theatre, St Martin's Lane WC2 (01-836 3878). Tube: Leicester Square. Mon-Fri 8-10.30pm, Sat 8.15-10.45pm, mats Thurs 3-5.30pm, Sat 5-7.30pm, £3.50-£11.50.

☆ **CONVERSATIONS ON A HOMECOMING:** The excellent *Druid Theatre Company* from Galway on their international tour with Tom Murphy's saloon bar play.
Donmar Warehouse, 41 Earlham Street WC2 (01-240 8230). Tube: Leicester Square/Covent Garden. Tonight 8-9.50pm, tomorrow 7-8.50pm. *Then Mon-sat 8-9.50pm,* £5-£10.50.

☆ **ENTERTAINING STRANGERS:** Peter Hall's promenade production of life, drink and religion in mid-Victorian Dorchester. With Judi Dench and *Tim Pigott-Smith.*
National Theatre (Cottesloe), South Bank SE1 (01-928 2252). *Tube:* Waterloo. Tonight 7.30pm, £7.50.

☆ **FOLLIES:** Sondheim's musical, in London at last, has *Diana Rigg* and Julia McKenzie leading a starry cast.
Shaftesbury Theatre, Shaftesbury Avenue, WC2 (01-379 5399). Tube: Holborn/Tottenham Court Road. Mon-Sat 7.45-10.15pm, mats Wed and Sat 3-5.30pm, £10-£20.

☆ **GIRLFRIENDS:** Hazel O'Connor and *David Easter in Howard Goodall's* World War Two musical about the WAAF; re-opening a theatre long used as a BBC studio.
Playhouse Theatre, Northumberland Avenue WC2 (01-839 4401). Tube: Embankment. Today 8-11pm. First night tomorrow 7-10pm. £5-£14.50.

☆ **THE HYPOCHONDRIAC:** Tom Courtenay heads strong cast in Molière's classic comedy.
Lyric Theatre, King Street W6 (01-741 2311). Tube: Hammersmith.

Mon-Sat 7.45pm, mats Wed 2.30pm and Sat 4pm. £5-£10. (D)

☆ **KING OF ENGLAND:** Errol John plays a London tube driver, about to retire to Jamaica, who treats his family to a smart Soho dinner. New *Barrie Keeffe play.*
Theatre Royal, Gerry Raffles Square, Stratford E15 (01-534 *0310). Tube: Stratford.* Mon-Sat 8-10pm, £2.50-£6.50. (D)

☆ **KISS ME KATE:** After its national tour the RSC production is now in town with Paul Jones and Nichola McAuliffe.
Old Vic Theatre, Waterloo Road, SE1 (01-928 7616). Tube: Waterloo. Mon-Fri 7.30-10.20pm, Sat 7.45-10.35pm, mats Wed 2.30-5.20pm and Sat 4-6.50pm. £8-£19. (D)

☆ **A LIE OF THE MIND:** Fine acting team in new Sam Shepard play exploring family tensions in the Mid West.
Royal Court Theatre, Sloane Square SW1 (01-930 1745). Tube: Sloane Square. Previews until Oct 19, 7.30pm. Then Mon-Sat 7.30pm, £4-£12. (D)

☆ **SEPARATION:** David Suchet and Saskia Reeves in another two-hander by Tom Kempinski, author of *Duet For One.*
Hampstead Theatre Club, Swiss Cottage Centre, NW3 (01-722 9224). Tube: Swiss Cottage. Mon-Sat 8-10.15pm, mats Sat 4.30-6.45pm, £8-£7. (D)

LONG RUNNERS: ☆ ***The Business*** **Of Murder:** Mayfair Theatre (01-629 3036). . . ☆ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079). . . ☆ **Chess:** Prince Edward Theatre (01-734 8951). . . ☆ **42nd Street:** Drury Lane Theatre Royal *(01-836 8108/9/0).* . . ☆ ***Les Liaisons Dangereuses:*** Ambassadors Theatre (01-836 6111, cc 01-836 1171). . . ☆ **Me And My Girl:** Adelphi Theatre (01-240 7913/4) . . . ☆ **Les Misérables:** Palace Theatre (01-434 0909). . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443) . . ☆ **Phantom Of The Opera:** Her Majesty's *Theatre* (01-839 2244). . . ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216). . . ☆ **Startight Express:** Apollo Victoria Theatre (01-828 8665).

OUT OF TOWN

GLASGOW: ☆ **Joan of Arc:** Robert David Macdonald's production of his own new version of Schiller.
Citizens' Theatre, Gorbals (041-429 5561), Mon-Sat 7.30pm, £3.

GUILDFORD: ☆ **Pride and Prejudice:** Ian Carmichael in *attractive* adaptation of Jane Austen.
Yvonne Arnaud Theatre, Millbrook (0483 60191), Mon-Thurs 7.30pm, Fri and Sat 8pm, mats Thurs 3.00pm and Sat 5pm, £6.50-10. (D)

NOTTINGHAM: ☆ ***Back with a Vengeance:*** Barry Humphries, Dame Edna Everage and Sir Les Patterson.
Theatre Royal, Theatre Square, (0602 411871), Mon-Fri 7.30pm, Sat 8pm, mat Sat 2.30pm, £4-£12.50. (D)

BEST SELLING BOOKS

For the week ending Oct 10

FICTION

1	**Hot Money,** Dick Francis	Michael Joseph	£10.95
2	**The Colour of Blood,** Brian Moore	Cape	£10.95
3	**The New Confessions,** William Boyd	Hamish Hamilton	£11.95
4	**Chatterton,** Peter Ackroyd	Hamish Hamilton	£10.95
5	**Anthills of The Savannah,** Chinua Achebe	Heinemann	£10.95

NON-FICTION

1	**Oscar Wilde,** Richard Ellmann	Hamish Hamilton	£15.00
2	**Secret Wars of The CIA,** Bob Woodward	Schuster	£14.95
3	**Round Ireland in Low Gear,** Eric Newby	Collins	£12.95
4	**Danziger's Travels,** Nick Danziger	Grafton	£14.95
5	**Letters From School,** John Rae	Collins	£10.95

PAPERBACKS

1	**Night of the Fox,** Jack Higgins	Pan	£ 2.95
2	**Redback,** Howard Jacobson	Black Swan	£ 3.95
3	**A Misalliance,** Anita Brookner	Grafton	£ 2.95
4	**No Enemy But Time,** Evelyn Anthony	Arrow	£ 2.95
5	**Floyd On France,** Keith Floyd	BBC	£ 6.95
6	**Another Voice,** Auberon Waugh	Fontana	£ 3.95
7	**Ramage At Trafalgar,** Dudley Pope	Fontana	£ 2.95
8	**The Shorter Pepys,** Samuel Pepys	Penguin	£ 9.95
9	**The Complete Hedgehog,** Les Stocker	Chatto	£ 6.95
10	**O-Zone,** Paul Theroux	Penguin	£ 3.95

Source: Hatchards, 187 Piccadilly, London W1

FILMS

■ *Also on national release*
☎ Advance booking possible

ANGEL HEART (18): Mickey Rourke's down-at-heel detective pursues a missing person to the voodoo underworld of New Orleans. Pulp stuff, directed by Alan Parker in slam-bang style
Leicester Square Theatre (01-930 5252). Progs 1.45, 5.00, 8.20.

■ **LA BAMBA (15):** Conventional biography of the Mexican-American rock legend Richie Valens, dead at 17. Directed by Luis Valdez (100 min).
Cannon Chelsea (01-352 5096). Progs 2.30, 5.40, 8.35.
Cannon Haymarket (01-839 1527). Progs 1.10, 3.35, 6.00, 8.30.
Cannon Tottenham Court Rd (01-636 6148). Progs 1.15, 3.35, 6.00, 8.25.

■ ***BEVERLY HILLS COP II (15):*** Eddie Murphy repeats his performance as the brazen Detroit *cop on a job in* Los Angeles. Tony Scott directs.
Cannon Baker Street (01-935 9772). Progs 1.45, 4.00, 6.15, 8.30. (D)
Cannon Bayswater (01-352 5096). Progs 1.05, 3.25, 5.45, 8.25.
Cannon Edgware Road (01-723 5901). Progs 1.35, 3.50, 6.05, 8.30.
☎ **Cannon Fulham Road** (01-370 2636). *Progs 2.00, 4.30, 7.00, 9.30.*
Cannon Oxford Street (01-636 0310). Progs 1.30, 3.50, 6.10, 8.30.
☎ **Plaza** (01-437 1234). Progs 12.15, 2.30, 4.45, 7.00, 9.15, 11.30. (D)

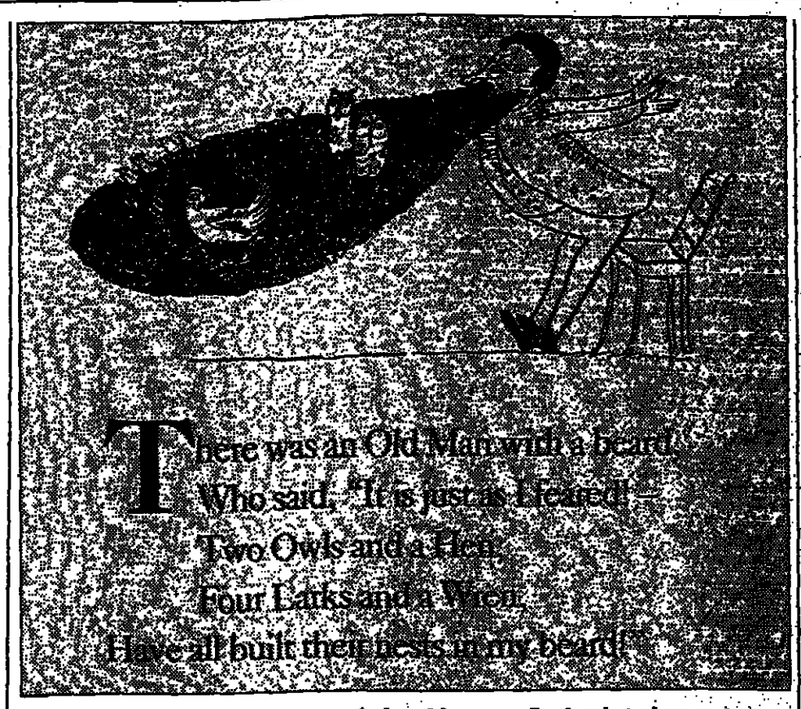
■ **FULL METAL JACKET (18):** Stanley Kubrick's meticulously filmed Vietnam drama, following *Matthew Modine and other recruits* from basic training to combat. *Platoon* may have taken the edge *off some of the material,* but Kubrick's clinical eye for human behaviour is still unbeatable (115 min).
☎ **Cannon Fulham Road** (01-370 2636). Progs 2.10, 6.10, 9.20.
Cannon Oxford Street (01-636 0310). *Progs 1.10, 3.25, 5.50, 8.15.*
☎ **Screen on Baker Street** (01-935 2772). Progs 4.15, 6.35, 8.45. (D)
☎ **Warner West End** (01-439 0791). Progs 1.05, 3.35, 6.05, 8.35.

HOPE AND GLORY (15): John Boorman's *autobiographical* account of an ordinary family living through the extraordinary days of *the London blitz. Vivid, anecdotal;* with Sebastian Rice-Edwards and Sammi Davis (113 min).
Cannon Chelsea (01-352 5096). Progs 2.15, 5.25, 8.20.
☎ **Odeon Haymarket** (01-839 7697). Progs 2.30, 5.30, 8.30.

■ **THE LIVING DAYLIGHTS (PG):** Timothy Dalton follows in distinguished footsteps when he assumes the mantle of James Bond. A globe-trotting plot of East-*West intrigue, embracing* Gibraltar, Vienna, Tangier and Afghanistan. John Glen directs his fourth Bond *film* (130 min).
Cannon Chelsea (01-352 5096). Progs 2.00, 5.10, 8.05.
Odeon High Street Kensington (01-602 6644). Progs 1.15, 4.15, 8.00.

■ **OUTRAGEOUS FORTUNE (15):** Two ladies as alike as chalk and cheese find themselves in love with the same man. Formula material, *given a special sparkle by Shelley* Long and Bette Midler. Directed by Arthur Hiller (100 min).
Odeon High Street Kensington (01-602 6644). Progs 1.15, 3.45, 6.10, 8.40.
Odeon Leicester Square (01-930 6111). Progs 1.15, 4.30, 7.45.
Odeon Swiss Cottage (01-722 5905). Progs 2.00, 4.10, 6.15, 8.40. (D)

■ **RADIO DAYS (PG):** Woody Allen's *sweet, delicate* tapestry of Brooklyn families, broadcasters and Manhattanites sharing hopes and dreams at the end of the 1930s. With Mia Farrow, Dianne Wiest and Seth Green (89 min).
☎ **Minema** (01-235 4225). Progs 3.00, 5.00, 7.00, 9.00. (D)
☎ **Cannon Panton Street** (01-930 0631). Progs 2.10, 4.10, 6.10. (D)
Odeon Swiss Cottage (01-722 5905). Progs 2.15, 4.30, 6.30, 8.45. (D)



Travellers on the London tube who grow tired of trying to solve *The Times* crossword, or staring into space, can amuse themselves with Edward Lear's limerick and drawing (above) from his *A Book of Nonsense.* "There was an Old Man with a Beard" is one of five new verses *which can be seen in tube carriages* from today thanks to Poems on the Underground, a co-operative venture between London Regional Transport, Faber (which designs the posters), the British Council, Queen Mary College and charitable foundations. Lear's fellow poets in the latest batch are John Milton, who is represented with the expulsion from Eden from *Paradise Lost;* Gerard Manley Hopkins, the 19th century Jesuit priest whose poetry was published posthumously; and two 20th century writers, Derek Mahon from Belfast and the American, Carolyn Forché. Apart from the 1,000 posters which are going into the tube, another 3,000 are being circulated to schools, libraries, prisons and hospitals. There are similar projects in Dublin, Melbourne and Stuttgart, while in the United States the San Francisco poet, George Evans, had been awarded a £40,000 grant from the National Endowment for the Arts to display poems on buses in 12 cities. Information from Poems on the Underground, 124 Mansfield Road, London NW3. *Peter Wayman*

CONCERTS

LUNCHTIME

☆ **CARD GAME:** the Guildhall Chamber Orchestra is conducted by Paul Daniel in Stravinsky's *Jeu de Cartes* ballet music and Beethoven's Symphony No 4.
Barbican Centre, Silk Street, London EC2 (01-628 8795, cc 01-*638 8891). 1-1.55pm, free.*

☆ **ZEPHYRUS:** The Zephyrus trio plays Telemann's *Concerto a Tre.* Reinecke's Trio Op 188, Halstead's Three Poems, a Fantasy by Hue, a Romance by Saint-Säens.
St George's Charlotte Street, Brandon Hill, Bristol (0272 230359), 1-2pm, £1.80, £2.50

☆ **LOUD MUSIC:** Winner of, among other things, the Ivor Walsworth Memorial Prize, Nicola Loud offers *Mozart's Violin Sonata* K304, the Tartini-Kreisler Corelli Variations, a Bach Gavotte, a Wieniawski *Romance and* Sarasate's *Zigeunerweisen.* Elizabeth Ellwood is at the piano.
Institute of Education, 20 Bedford Way, London WC1 (01-636 1500), 1.30-2.15pm, free

EVENING

☆ ***RATTLE/CBSO:*** *Simon Rattle* conducts the City of Birmingham Symphony Orchestra in Mozart's Symphony No 40 and Stravinsky's complete *L'Oiseau de Feu* ballet music. Maria Ewing sings Richard Strauss's *Four Last Songs.*
Barbican Centre, 7.15-9.15pm, £3.50-£13.50

☆ **ALL ROSTROPOVICH:** The LSO is conducted by Maxim Shostakovich in Leonard Bernstein's *Slava!* Overture dedicated to Rostropovich , who then solos in Dvorak's Cello Concerto and Britten's Symphony for Cello and Orchestra.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-*928 8800), 7.30-9.35pm.* £3.50-£17.50

☆ **FULLY MAPPED:** Richard Mapp begins an interesting series titled "The Compleat Pianist" with a solo recital including the Bach-Busoni Chaconne, Liszt's Sonata and a Chopin group.
Blackheath Concert Halls, 23 Lee Road, London SE3 (01-463 0100), *7.30, £3-£4.*

☆ **BORODIN'S BORGOIN:** The Borodin Quartet plays Borodin's *Quartet No 1,* Shostakowich's Quartet No 1, Tchaikovsky's Quartet No 3.
Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.45pm, £5-£12.50.

JAZZ

☆ **PAUL BLEY:** Canadian pianist links up with John Surman, Bill Frisell and Paul Motian.
Royal Northern College of Music, 124 Oxford Road, Manchester (061 273 4504), 8pm, £5.

☆ **STEVE LACY:** Master of the modern soprano saxophone, backed by Loose Tubes drummer Steve Arguelles.
Bluecoat Arts Centre, School Lane, Liverpool 1 (051 709 5297), *8pm, £3.50.*

☆ **DON CHERRY'S NU:** Ornette Coleman's old associate leads a band of first rate improvisers.
University of Warwick Arts Centre, Gibbet Hill Road, Coventry (0203 *417417) 8pm, £5.*

☆ **DAVE O'HIGGINS:** Saxophonists who graduated with honours from the National Youth Jazz Orchestra.
Bass Clef, 35 Coronet Street, *London N1 (01-729 2476), 8.45,* £3.50.

ROCK

☆ **WET WET WET:** One of the more enjoyable live bands from among the current crop of pop "sensations".
Hammersmith Odeon, Queen Caroline Street, London W6 (01-748 4081), 7.30pm, £5-£6.

☆ **DOCTOR AND THE MEDICS:** The psychedelic revivalists headline a seven and a half hour show also featuring Batfish Boys, Flying Tractor Band and the magnificent James Taylor Quartet.
Astoria, 157 Charing Cross Road, London WC2 (01-434 0403), 7.30pm, £5.50.

☆ **BOB DYLAN WITH TOM PETTY & THE HEARTBREAKERS:** The Batman and Robin of the rock'n'roll league of fading superheroes.
Wembley Arena, Empire Way, Middlesex (01-902 1234), 7.30pm, £13-£15.50, also tomorrow and Saturday.

DANCE

☆ **ROSAS:** (See caption)
Riverside Studios, Crisp Road, Hammersmith, London W6 (01-748 3354), 8pm, £5. (D)

☆ **GRACE AND GLITTER:** A new all-woman production for



Anne Teresa de Keersmaeker (above) is a young Belgian dancer-choreographer who has caused a stir during previous Dance Umbrella seasons by the rigour and imagination with which she marshals minimal movement into excitingly theatrical accumulations. She returns to London tonight with her four-strong group Rosas (see listing), to give the British première of a new programme, *Bartok/Aanzekeningen,* performed to excerpts from Bartok's String Quartet No 4.

Exemporary Dance Theatre.
Gulbenkian Studio Theatre, *Newcastle upon Tyne* (091 232 9974). (D)

☆ **LA SYLPHIDE:** London City ballet give a new production of the famous romantic ballet together with display dances from *The Nutcracker and Laurencia.*
Churchill Theatre, High Street, Bromley (01-460 6677), 7.45-10pm, £6-£7.50.

OPERA

☆ **LA BOHEME:** The Royal Opera's production, revived with Luis Lima, Ilona Tokody and Thomas Allan.
Royal Opera House, Covent Garden, London WC2 (01-240 1066), *7.30-10.30pm,* £2-£70.

☆ **THE PEARL FISHERS:** Bizet's Opera in Philip Prowse's somewhat austere production and with Valerie Masterson and Sergei Leiferkus strong in their roles.
English National Opera, Colliseum, London WC2 (01-836 3161), 7.30-10.15pm, £2-£21.50. (D)

☆ **HMS PINAFORE:** First night of revival of Christopher Renshaw's *popular production* for New Sadler's Wells Opera, as they start their London run before going on tour.
Sadler's Wells Theatre, Rosebery Avenue, London EC1 (01-278 8916), 7.30-10pm, £3.50-£16.50. (D)

☆ **THE MAGIC FLUTE:** Kent *Opera's handsome* production, now revived, with Andrew Shore's irresistible Papageno, as part of *their autumn tour.*
The Marlowe, Canterbury (0227 767246), 7.15-10.15pm, £4-£17.50.

☆ **FIDELIO:** Welsh National's production by Harry Kupfer, now with Mary Lloyd-Davies in the title role and Woldemar Nelsson conducting.
Hippodrome, Birmingham (021 622 746) 7.15-9.45pm, £8-£19. (D)

GALLERIES

MANNERS AND MORALS: Works by William Hogarth (1697-1764) and his contemporaries.
Tate Gallery, Millbank, London SW1 (01-821 1313), Mon-Sat 10am-5.50pm, Sun 2-5.50pm, £3, until January 3.

DAVID BEGBIE: New sculpture by an artist who works *wire mesh into* elegant configurations initiates this new gallery.
Salama-Caro Gallery, 5/6 Cork Street, London W1 (01-734 9179), free, until November 14.

FLOWERS: Prints, photographs, drawings and paintings by contemporary artists such as Leonard McComb, Hockney, Procktor, Hamilton and Maggi Hambling.
Anne Berthoud Gallery, 10 Clifford Street, London W1 (01-437 1645), Mon-Fri 10am-5.30pm, Sat 10am-1pm, free, until November 21.

ROBERT COLQUHOUN (1914-1962): Works on paper by the Scottish romantic painter. To commemorate the 25th anniversary of his death.
Rozelle Park, Monument Road, Alloway, Ayr (0292 45447), *Mon-Sat* 11am-5pm, free, until October 25.

ACQUISITION IN FOCUS: A portrait of Dutch diplomat Jacobus Blauw by Jacques-Louis David (1748-1825) gets the scholarly treatment.
The National Gallery, *Trafalgar* Square, London WC2 (01-839 3321), Mon-Sat 10am-6pm, Sun 2-*6pm, free, until November 15.*

PAUL MASON: Multi-textured stone carvings in organic shapes which the public, and particularly blind people, are encouraged to touch.
Wolverhampton Art Gallery, Lichfield Street, Wolverhampton (0902 312032), Mon-Sat 10am-6pm, free, until November 7.

TALKS

THE GLOVER LECTURE: On *architecture, by Terry Farrell,* president of the Urban Design Group.
St Thomas's Church, Newcastle-Upon-Tyne (091 232 7734), 7pm, free.

DEXTER GORDON: *By Stan Britt,* author of a forthcoming biography of the saxophonist.
National Sound Archive, 29 Exhibition Road, London SW7, (01-589 6603/4), 7.30pm, £2.50.

WALKS

THEATRICAL AND LITERARY COVENT GARDEN: meet Covent Garden tube, 11am, £2.25.

VISIT TO WESTMINSTER: meet Westminster tube, 2pm, £2.25.

SAXON, VIKING AND NORMAN LONDON: meet Museum of London, 2.30pm, £2.25.

PHANTOM FOOTSTEPS IN SECRET SOHO: meet Goodge Street tube, 11am, £2.50.

THE FAMOUS SQUARE MILE: meet St Paul's tube, 11am, £2.50.

OTHER EVENTS

VICTORIAN FLOWER FESTIVAL: 90 arrangements all made according to Victorian tradition.
Patton Park, Knutsford, Cheshire (0565 54822). Today until 6pm, noon-5pm. £1.90, child 95p.

ANTIQUE ARMS AND ARMOUR: A rare cased Adams revolver, pistols and a Georgian presentation sword dated 1813 are included in the sale.
Phillips Blenstock House, 7 Blenheim Street, New Bond Street, London W1 (01-629 6602). Viewing from 9am, sale at 2pm.

GARDEN DEMONSTRATIONS: The *maintenance of established* lawns.
RHS Gardens, Wisley, Nr Woking, Surrey. (0483 224163). 2pm-3.30pm. £2, child £1.

MUSEUM WORKSHOP: A closer look at Zoetropes and Magic Lanterns.
Museum of London, London Wall, London EC2 (01-600 3699). 1.10pm. Free.

EMBROIDERY 1987: Exhibition with two accompanying lectures. Today 2pm *Approach to Design* with Jan Beaney. Sat 2pm, *Scottish Ecclesiastical Embroidery* with *Hannah Frew Paterson.*
Exhibition Hall, Paradise Circus Complex, Chamberlain Square, Birmingham. (021 235 4079) Exhibition until October 18, 10am-6pm, £2.50 includes catalogue, accompanying child £1. Lectures £2.

BOOKINGS

FIRST CHANCE

LUNCHTIME AT THE BARBICAN: Series includes performances by *John Lill,* John Ogdon, Paul Crossley, Prometheus Ensemble, Los Angeles Piano Quartet and Bournemouth Sinfonietta. Subscriptions available. Now-June.
Barbican, Silk Street, London EC2. (01-638 8891/628 8795)

THE EARLY ROMANTICS: Anthony Pleeth and Melvyn Tan play sonatas by Beethoven and Mendelssohn on British tour, visiting Coventry, Norwich, Milton Keynes, Worcester, Crawley, Ottery St Mary, and Cambridge. Oct-April.
Details: Early Music Centre, Charles Clore House, 17 *Russell* Square, London WC1 (01-580 8401)

CAPTURED CYCLES: Dancer Rosemary Lee, set against works by her photographer sister Catherine Heatherington. Also Miriam Bird dances *Charlie Pigg,* to Charles Ives's *Dreams.* Nov 21.
Camerawork, 121 Bethnal Green Road, London E2 (01-980 6256)

LAST CHANCE

SOVIET CINEMA POSTERS: *Graphics by Rodchenko* and others. Also Chinese picture stories and Japanese comics.
Museum of Modern Art, 30 Pembroke Street, Oxford. (0865 728608) Ends Sunday.

STATES OF SEIZURE: Work by Hanlyn Davies, large prints placed together to form vast panorama.
Glynn Vivian Art Gallery, Alexandra Road, Swansea. (0792 55006/51738). Ends Saturday.

Theatre: Jeremy Kingston; **Films:** Geoff Brown; **Concerts:** Max Harrison; **Opera:** Hilary Finch; **Rock:** David Sinclair; **Jazz:** Clive Davis; **Dance:** John Percival; **Galleries:** David Lee; **Walks and Talks:** Greta Carslaw; **Other Events:** Judy Froshaug; **Bookings:** Anne Whitehouse.

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 638 8891/628 8795 Tom't 7.15 **CITY OF BIRMINGHAM SYMPHONY ORCHESTRA** Simon Rattle (cond) Maria Ewing (soprano)

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258. **ENGLISH NATIONAL OPERA** Tom't 7.30 The Pearl Fishers. Tomor 7.30 Werther.

LONDON PALLADIUM 437 7373 CC First Call 240 7200 (bkg fee) Oct 26 - Nov 6 Eves 7.30, Wed Mats 2.30 (no Sat perfs)
SHANGHAI KUNJU THEATRE
Thrill to the feats and acrobatics of the Chinese Opera

ROYAL OPERA HOUSE 240 1066/1911. Stdy Info 836 9303. CC 65 stalls seats avail on the day.
Tom't 7.30 **THE ROYAL OPERA** La Bohème. Tomor 7.30 **THE ROYAL BALLET** Swan Lake. Ballet casting info: 01 240 2815.

SADLERS WELLS 278 8916 First Call CC 24hr 7 day 240 7200 From Tomor until 24 Oct Eves 7.30 Sat Mats 2.30. New Sadler's Wells Opera in HMS PINAFORE with Nicholas Grace.

ALBERY 836 3878 cc 379 6565/ 4444 Open All Hrs/240 7200/ 741 9999 Groups 836 3962
MARTIN SHAW
"A PERFORMANCE OF POWER. ACHIEVEMENT & DISTINCTION" BBC Radio London
GAYLE HUNNICUTT
JAMES E. JURINO
Lieutenant Howard Hunter of 'Hill Street Blues' "Exceedingly plays the studio chief" Sun
THE BIG KNIFE
"RAZOR-SHARP DRAMA" N.of W.
"YOU MUST SEE THIS PLAY...IT LETS ONE'S HEART TO SEE SUCH ACTING IN THE WEST END" S.Tms.
Eves 8.0. Thu mat 3.0. Sat 5.0 & 8.15
FINAL 2 WEEKS!

ALDWYCH 01 836 6404/0641 cc 01 379 6233. 01 741 9999
JULIE COVINGTON
SUSAN ENGEL
HARRY TOWB
in
NEIL SIMONS
BRIGHTON BEACH MEMOIRS
Directed by MICHAEL BENNAH
A National Theatre Production
"Humour at its best, a rich and loving production" Daily Mail "A heartstirring tragedy, hilarious family comedy" Times " It will run for a long time" Time Out
Eves Mon - Fri 7.30 Mats Weds 3.0 Sats 5.00 & 8.30 First Call 24 hr 7 day cc 01 240 7200 (no bkg fee) Open All Hours 379 4444 (no bkg fee) Grp Sales 01 930 6123. **GIVEN 2000 PERFORMANCES LAST TWO WEEKS**

ALBERY 836 3878 CC 379 6565/ 4444 Open All Hrs/240 7200/ 741 9999 Groups 836 3962
MARTIN SHAW
"A PERFORMANCE OF POWER. ACHIEVEMENT & DISTINCTION" BBC Radio London
GAYLE HUNNICUTT
JAMES E. JURINO
Lieutenant Howard Hunter of 'Hill Street Blues' "Exceedingly plays the studio chief" Sun
THE BIG KNIFE
"RAZOR-SHARP DRAMA" N.of W.
"YOU MUST SEE THIS PLAY...IT LETS ONE'S HEART TO SEE SUCH ACTING IN THE WEST END" S.Tms.
Eves 8.0. Thu mat 3.0. Sat 5.0 & 8.15
FINAL 2 WEEKS!

ALDWYCH 01 836 6404/0641 cc 01 379 6233. 01 741 9999
JULIE COVINGTON
SUSAN ENGEL
HARRY TOWB
in
NEIL SIMONS
BRIGHTON BEACH MEMOIRS
Directed by MICHAEL BENNAH
A National Theatre Production
"Humour at its best, a rich and loving production" Daily Mail "A heartstirring tragedy, hilarious family comedy" Times " It will run for a long time" Time Out
Eves Mon - Fri 7.30 Mats Weds 3.0 Sats 5.00 & 8.30 First Call 24 hr 7 day cc 01 240 7200 (no bkg fee) Open All Hours 379 4444 (no bkg fee) Grp Sales 01 930 6123. **GIVEN 2000 PERFORMANCES LAST TWO WEEKS**

ALBERY 836 3878 cc 379 6565/ 379 4444 & 741 9999. Groups 836 3962
"IN THE BEST TRADITION OF SPITTING IMAGE" Obs
JOHN SESSIONS
In his own hit show
THE LIFE OF NAPOLEON
directed by Kenneth Branagh
"VERY, VERY FUNNY" Times
From 27 Oct for 6 weeks only!

ALDWYCH 01 836 6404/0641 cc 379 6233/741 9999 First call 240 7200 (bkg fee) FROM 3 NOV FOR A LIMITED SEASON ONLY
RICHARD GARSON in The National Theatre production of
A VIEW FROM THE BRIDGE
By Arthur Miller
Directed by Alan Ayckbourn
Red Price Previews from Oct 29
Mon-Fri 7.30. Sats 5.00 & 8.30

AMBASSADORS 01-836 6111/2 cc 836 1171. First Call (24 hrs/7 days) 240 7200 (bkg fee). Eves 7.30. Wed mat 3. Sat 4 & 8
Royal Shakespeare Company's
LES LIAISONS DANGEREUSES
Winner of 5 "PLAY" awards. Some tickets avail Mats
NOW BOOKING TO MARCH '88

APOLLO Shaftesbury Ave. 437 2663 cc 434 3598 First Call 240 7200 (bkg fee) CC18 741 9999 (No bkg fee) Group Sales 930 6123.
DOROTHY TUTIN
EILEEN ATKINS
SIAN PHILLIPS
in
THURSDAY'S LADIES
are "TRIUMPHANT" Times
"SUPERB" Standard
"SUPERLATIVE" S.Tel
Eves 8.00 Sat 5.30 & 8.30
Mats Thurs 3.00
LAST THREE WEEKS

APOLLO VICTORIA 8S 828 8665 CC 630 6262 Party Bkgs 828 6188 CC 1st Call 240 7200 Open All Hours 379 4444/ K Prowse 741 9999 Grps 930 6123. Eves 7.45 Mats Tue & Sat 3.0
"OVERWHELMING" D.Tel.
STARLIGHT EXPRESS
Music by
ANDREW LLOYD WEBBER
Lyrics by RICHARD STILGOE
Directed by TREVOR NUNN
SOME SEATS AVAIL THIS WEEK
GAPs £5 on Tues Mats
NOW BOOKING TO MARCH 88

BARBICAN THEATRE 01 638 8891 cc 0400-Sun 10(Mat-Sept) **ROYAL SHAKESPEARE COMPANY** Today 2.0 & 7.30.
THE WINTER'S TALE
"A fascinating production" F. Times. **A MIDSUMMER NIGHT'S DREAM** runs 16 Oct. **THE BALCONY** runs 19 Oct.
THE PIT Tom't 7.0, Tomor, Wed 7.30, Thurs 2.0 & 7.30. **DEATH/WAIT/THE BARDS** by Genet. **THE ART OF SUCCESS** runs 16 Oct. Student standby £4.50.

BOULEVARD, Walker Court, Brewer St. W1. 437 2661 cc 741 9999
THE KING'S HEAD THEATRE production of
DIARY OF A SOMEBODY
Joe Orton's Diaries
Dramatised by John Lahr
Mon-Sat 7.30 Fri & Sat Late Night 10.30
ENDS SAT 24 OCTOBER

COTTESLOE 'S' Box Office 928 2252 CC (National Theatre's Small Auditorium) Opens Tom't 7.00. Tomor 7.30 **ENTERTAINING STRANGERS** a new play by David Edgar (Promenade perf). Mon, Tues 7.30, Wed 2.30 & 7.30 **THE TAMING MUSE** Mon-Sat 7.45pm, mats Wed 2.30pm and Sat 4pm. £5-£10. (D)

☆ **KING OF ENGLAND:** Errol John plays a London tube driver, about to retire to Jamaica, who treats his family to a smart Soho dinner. New *Barrie Keeffe play.*
Theatre Royal, Gerry Raffles Square, Stratford E15 (01-534 *0310). Tube: Stratford.* Mon-Sat 8-10pm, £2.50-£6.50. (D)

☆ **KISS ME KATE:** After its national tour the RSC production is now in town with Paul Jones and Nichola McAuliffe.
Old Vic Theatre, Waterloo Road, SE1 (01-928 7616). Tube: Waterloo. Mon-Fri 7.30-10.20pm, Sat 7.45-10.35pm, mats Wed 2.30-5.20pm and Sat 4-6.50pm. £8-£19. (D)

☆ **A LIE OF THE MIND:** Fine acting team in new Sam Shepard play exploring family tensions in the Mid West.
Royal Court Theatre, Sloane Square SW1 (01-930 1745). Tube: Sloane Square. Previews until Oct 19, 7.30pm. Then Mon-Sat 7.30pm, £4-£12. (D)

☆ **SEPARATION:** David Suchet and Saskia Reeves in another two-hander by Tom Kempinski, author of *Duet For One.*
Hampstead Theatre Club, Swiss Cottage Centre, NW3 (01-722 9224). Tube: Swiss Cottage. Mon-Sat 8-10.15pm, mats Sat 4.30-6.45pm, £8-£7. (D)

LONG RUNNERS: ☆ ***The Business*** **Of Murder:** Mayfair Theatre (01-629 3036). . . ☆ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079). . . ☆ **Chess:** Prince Edward Theatre (01-734 8951). . . ☆ **42nd Street:** Drury Lane Theatre Royal *(01-836 8108/9/0).* . . ☆ ***Les Liaisons Dangereuses:*** Ambassadors Theatre (01-836 6111, cc 01-836 1171). . . ☆ **Me And My Girl:** Adelphi Theatre (01-240 7913/4) . . . ☆ **Les Misérables:** Palace Theatre (01-434 0909). . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443) . . ☆ **Phantom Of The Opera:** Her Majesty's *Theatre* (01-839 2244). . . ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216). . . ☆ **Startight Express:** Apollo Victoria Theatre (01-828 8665).

DOMINION THEATRE 580 9845 580 9662. Tkt CC bkgs FIRST CALL 24hr 7 day 836 3428 **NO BKG FEE** CC 741 9999 or 379 4444 (no bkg fee) Grp Sales 930 6123 **DAVE CLARK's**
TIME
THE ULTIMATE EXPERIENCE
DAVID CASSIDY
AS "THE ROCK STAR"
IN THE PORTRAYAL OF 'AKASH'
BY
LAURENCE OLIVIER
Mon-Fri 7.30 Sat 4 & 8.15
SPECIAL CONCESSIONS at £7 all perfs except Fri & Sat eves for OAPs, UB40's, students & under 16's avail from 3pm (Sat from 12 noon)
**SEATS AVAIL FOR PERF TON'T NOW BOOKING

TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

BBC1

6.00 Ceefax AM.
6.35 Edgar Kennedy in Good Housewrecking (b/w). **6.55 Weather.**
7.00 Breakfast Time includes national and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25.**
8.40 Open Air. Susan Rae and Mike Shaft receive viewers' comments on yesterday's television programmes. To participate ring 061-814 0424. **8.55** Regional news and weather.
9.00 News and weather followed by **Neighbours** (r). **9.20 Kilroy.** Robert Kilroy-Silk chairs a studio discussion on a topical matter.
10.00 News and weather followed by **Going for Gold.** General knowledge quiz (r). **10.25 Children's BBC.** Andy Crane with programme details and birthday greetings followed by **Play School** (r) and **Gran** (r).
10.55 Five to Eleven. Robert Glenister with a thought for the day **11.00 News** and weather **11.05 Open Air** with Eamonn Holmes and Susan Rae.
12.00 News and weather followed by **Dr Kildare.** Episode three (r). **12.25 Only Fools and Horses. . .** An old flame returns to Del and Rodney and Grandad do their best to douse the flames of desire (r) **12.55** Regional news and weather.
1.00 One O'Clock News with Michael Buerk. Weather **1.30 Neighbours.** Shane takes to the bottle **1.50 Going for Gold.** International quiz.
2.15 Film: I Know Where I'm Going (1945) starring Wendy Hiller and Roger Livesey. A headstrong young woman, on her way to marry an elderly, wealthy businessman, is stranded on the Isle of Mull where she falls for an impecunious laird. Directed by Michael Powell and Emeric Pressburger. **3.40 Cartoon.**
3.50 Wizbit, with Paul Daniels **4.05 Batty Adventures 4.20 Beat the Teacher.** Quiz game presented by Bruno Brookes **4.35 Thundercats.**
4.55 Newsround 5.05 Blue Peter. Mark Curry visits a "young pioneer" camp in Russia **5.35 The Flintstones** (r).
6.00 Six O'Clock News with Nicholas Witchell and Philip Hayton. Weather.
6.25 London Plus.
7.00 Top of the Pops introduced by Gary Davies and Peter Powell.
7.30 EastEnders. Donna is delighted to receive an unexpected invitation. (Ceefax)
8.00 Tomorrow's World includes items on robot jockeys; antigenes; and horizontal spectacles.
8.30 Only Fools and Horses. . . Del finds himself on the horns of a dilemma when he is offered a chance to earn real money in Australia. How can he leave Rodney to fend for himself? (r). (Ceefax)
9.00 Nine O'Clock News with Martyn Lewis and Debbie Thrower. Regional news and weather.
9.30 Blackadder the Third. Bankruptcy faces the devious butler of the Prince Regent and so he decides to marry his master off to a rich woman. If this fails his contingency plan is to become a second Robin Hood, only keeping the loot for himself rather than for the poor. (Ceefax)
10.00 Question Time. Sir Robin Day's guests are Sarah Harrison and MPs Menzies Campbell, Harriet Harman and David Mellor
11.00 The Untouchables (b/w). Eliot Ness and his team bring public enemy number two, George Moran, to heel when he tries taking control of a truckers' union.
11.50 Save a Life. Emergency resuscitation advice from Dr Alan Maryon Davis (r). (Ceefax)
12.00 Weather.

BBC2

9.00 Ceefax 9.25 Daytime on Two: Austrian apprentices **9.42** Youth and age as represented by the media **10.15** Science: materials (2) **10.38** Observation in science **11.00** Thinkabout **11.15** A local park **11.35** Do 5E want democracy? **12.05** Chemical analysis **12.25** What use is art? **12.50** Microtechnology **1.20** For the very young **1.38** Sounds of the voice **2.00 News** and weather **2.02** Early entertainment.
2.15 International Golf. First round action in the Suntory World Matchplay Championship. Includes news and weather at **3.00** and **3.50.**
4.00 The Task of Mankind. Marion Foster, on the eve of World Food Day, reports from Bangladesh and Nepal.
4.40 International Golf. The Suntory World Matchplay Championship.
5.30 Gardeners' World from Burghfield, Berkshire (r).
6.00 Battlestar Galactica. Space age adventures.
6.50 Starshot. A semifinal of the Daihatsu Pro-Celebrity Clay Pigeon Shooting Championship. Derek Bell and the Belgian champion, Marc Polet, meet Anthony Andrews and a former world and European champion, Duncan Lawton.
7.20 Miniature Worlds. The seashore at low tide. (Ceefax)
7.30 Ebony. This week includes a discussion on the practice of female circumcision.
8.00 Call My Bluff. Arthur Marshall, Pamela Armstrong and James Botam play Frank Muir, Diana Quick and Bryan Forbes.
8.30 Top Gear. William Woollard tests the Citroën Traction Avant; Chris Goffey the Mazda 626; and Sue Baker the car that took the Duke and Duchess of Windsor into exile.
9.00 Alas Smith and Jones. A new series of comedy sketches and deep and meaningful conversations from Mel and Griff.
9.30 Taming the Dragon. The real worth of Britain's nuclear power.
10.20 Newsnight 11.05 Weather.
11.10 International Golf. Highlights of the first round of the Suntory World Matchplay Championship from Wentworth. Ends at **12.05.**

ITV/LONDON

6.00 TV-am introduced by Kay Burley and Richard Keys.
7.00 Good Morning Britain includes news at **7.00, 7.30, 8.00, 8.30** and **9.00**; cartoon at **7.25**; sport at **7.40**; and pop music at **7.55.** After Nine includes advice from Claire Rayner on personal matters.
9.25 Thames news headlines.
9.30 Runway. Travel quiz game presented by Chris Serle **10.00 Santa Barbara.** Unspeakable American soap **10.25 News** headlines **10.30 The Time. . . The Place. . .** Mike Scott chairs a discussion on whether or not we are a nation of pet lovers.
11.10 Puddle Lane. Puppet series (r) **11.25 Thames** news headlines. **11.30 Look Good, Feel Great.** Today, exercises for the young **12.00 The Sullivans.** Drama serial about an Australian family during the 1940s.
12.30 News with Julia Somerville **12.50 Thames news.**
1.00 Superbowl. The Liverpool Victoria Insurance Superbowl indoor bowls tournament introduced by Elton Welsby **2.00 That's My Dog.** Canine quiz and aptitude tests, presented by Derek Hobson.
2.30 All Our Yesterdays. Bernard Braden with clips from newsreels of a quarter of a century ago. **3.00 Take the High Road 3.25 Thames** news headlines **3.30 Sons and Daughters.** Australian family drama serial.
4.00 Flicks. Christopher Lillicrap with the tale of *The Mysterious Tadpole* **4.10 The Adventures of Tintin 4.20 Chish 'n' Fips.** The adventures of two garden gnomes (r) **4.45 Professor Lobster** examines tents.
5.15 Blockbusters.
5.45 News with Alastair Stewart **6.00 Thames news.**
6.25 Help. The third programme on the Children's Country Holiday Fund.
6.35 Crossroads.
7.00 Emmerdale Farm. Amos tries to act as go-between in trying to get Kathy and Jackie back together.
7.30 Only When I Laugh. Comedy series set in a men's ward of a hospital. Starring James Bolam, Peter Bowles and Christopher Strauli (r).
8.00 Strike It Lucky. Quiz game using up-to-the-minute technology.
8.30 This Week: No Time to Lose. An examination of the kind of medical care Britain's crash victims receive in the vital minutes between life and death and compare it with that given to victims in the Munich area.
9.00 The Equalizer. A priest learns in the confessional of an assassination plot and refuses to give McCall any details. (Oracle)
10.00 News at Ten with Alastair Burnet and Sandy Gall. Weather followed by Thames news headlines.
10.30 The City Programme. As BP names its price, is the price of privatization too low? Plus, news of how Wall Street computers decide when to "buy and sell" shares.
11.00 Superbowl. Further coverage of the Liverpool Victoria Insurance Superbowl.
12.15 Prisoner Cell Block H. Drama series set in an Australian women's prison.
1.05 A Problem Aired. Emotional problems tackled by a trained therapist.
1.40 Jessie. A young girl prostitute witnesses a murder.
2.30 News headlines followed by **Too Close for Comfort.** American comedy series
3.00 Film: Night of the Juggler (1979) starring James Brolin as an ex-policeman, now a trucker, whose 15-year-old daughter is kidnapped because of a case of mistaken identity. Directed by Robert Butler.
5.00 ITN World News 5.30 CNN Headline News. Ends at **6.00.**

CHANNEL 4

9.30 Schools.
12.00 Business Daily. Business and financial news service.
12.30 Just 4 Fun. For the very young.
1.00 Powerbase. Part four of a five-programme series about the mysterious properties of electricity. (Oracle)
1.30 The Business of Excellence. A discussion between Dr Kenichi Ohmae, managing director of McKinsey & Co, Tokyo, and David Simon, managing director of BP, in which Dr Ohmae asserts that national boundaries have disappeared for the international businessman (r). (Oracle)
2.00 Film: Squadron 992 (1940, b/w). A Second World War documentary examining the role of barrage balloons. Directed by Harry Watt.
2.30 Channel 4 Racing from Newmarket. Brough Scott introduces coverage of the 2.35, 3.05, 3.40 and 4.10 races.
4.30 Countdown.
5.00 Marco Polo. Episode six (r).
6.00 Can't It Be Anyone Else? An award-winning documentary about the lives of three young leukaemia sufferers (r).
7.00 Channel 4 News with Peter Sissons and Sue Carpenter.
7.50 Comment and Weather.
8.00 Equinox: Now Eat This. a documentary following the development of an idea for a new food designed for a society which is abandoning traditional dining habits for what have been termed "eating episodes" (r). (Oracle)
9.00 Body Moves. Set in rural Jamaica, the story of a schoolteacher who falls in love with a Rastafarian broom seller.
10.05 Avoiding Armageddon. (see Choice)
11.40 Michelangeli Plays Beethoven. Arturo Benedetti Michelangeli plays Beethoven's Piano Concerto No 3 in C minor, Op 37, with the Vienna Philharmonic Orchestra conducted by Carlo Maria Giulini (r).
12.25 Film: Stella (1955, b/w) starring Melina Mercouri in her screen debut as a cafe singer whose involvement with two men leads to tragedy. Directed by Michael Cacoyannis. Ends at **2.15.**

Playing brinkmanship

TELEVISION CHOICE



The American team who tackle an imaginary East-West crisis in Avoiding Armageddon: Channel 4, 10.05pm

● On a lovely Washington evening 25 years ago ,the American defence secretary, Robert McNamara, left a meeting with President Kennedy, walked across the White House lawn and wondered whether he would live to see another Saturday. It was the high point of the Cuban missile crisis, a superpower confrontation that came as close to nuclear war as the world has ever been. **Avoiding Armageddon** (Channel 4, 10.05pm) looks back on the events of October 1962 and asks what would happen if a crisis of similar gravity were to occur now. The Cuban affair is portrayed as the product of misjudgements on both sides. The Russians thought Kennedy too weak and inexperienced to regard bases on Cuba as a serious threat. The American government encouraged this naivity by refusing to believe that the Russians would actually do it. The holocaust was averted, the programme maintains, more by luck than good management. To discover whether such a crisis would be better handled today, *Avoiding Armageddon* gets two teams of experts to impersonate the Russian and American leaderships and invites them to construct their reaction to rising tension between East and West Germany. Though not without interest, the exercise takes a long time to illustrate the simple point that superpower crises can, despite the utmost caution on both sides, assume an escalatory logic of their own. Dr Henry Kissinger says it all in a couple of minutes: World War III is most likely to start like World War I with a local crisis, trivial in itself, which pulls the big powers in and then develops beyond their control.

Peter Waymark

Radio 1

MW (medium wave). Stereo on VHF (see below). News on the half-hour from **6.30am** until **8.30pm**, then at **10.00** and **12.00** midnight
5.30 Adrian John **7.00** Mike Smith's Breakfast Show **9.30** Simon Bates **12.30pm** Newsbeat **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brookes **7.30** Janice Long **9.00** Peeling Back the Years (John Peel talks to John Walters) **10.00-12.00** Andy Kershaw. **VHF** Stereo Radios 1 and 2:- **4.00am** As Radio 2 **10.00pm** As Radio 1 **12.00-4.00am** As Radio 2.

Radio 2

MW (medium wave). Stereo on VHF (see Radio 1). News on the hour. Sports Round-Up **8.50am.**
4.00am Colin Berry **5.00** Ray Moore **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05pm** David Jacobs **2.05** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn **7.00** Country Club **9.00** Rhythm and Blues **10.00** Ken Dodd's Palace of Laughter **10.30** Al Read — A Tribute (see Choice) **11.00** Round Midnight **1.00am** Nightride **3.00-4.00** A Little Night Music.

WORLD SERVICE

Times in GMT. Add an hour for BST
6.00am Newsdesk **6.30** Londres Matin **7.00** News **7.09** 24 Hours **7.30** Best of British **7.45** Network UK **8.00** News **8.09** Reflections **8.15** Sportsworld **8.30** John Peel **9.00** News **9.09** Review of British Press **9.15** World Today **9.30** Financial News, Sport **9.45** Training for Tomorrow **10.00** News **10.01** Savoy Operas **10.30** Don't Stop Now. It's Fundation **11.00** News **11.09** News About Britain **11.15** New Ideas **11.25** Letter from England **11.30** Londres Mes **12.00** Radio Newsreel **12.15pm** Multitrack 2 — Top Twenty **12.45** Sports Roundup **1.00** News **1.09** 24 Hours **1.30** Network UK **1.45** The Spinners and Friends **2.00** Outlook **2.45** Write On... **3.00** Radio Newsreel **3.15** The Pleasure's Yours **4.00** News **4.09** Commentary **4.15** Assignment **4.45** World Today **5.00** News **5.09** Letter From England **5.15** English by Radio **5.45** Londres Soir **6.30** Heute Aktuell **8.00** News **8.09** 24 Hours **8.30** Business Matters **9.00** News **9.01** Book Choice **9.05** In the Meantime **9.15** Jolly Good Show **10.00** News **10.09** World Today **10.25** Letter From England **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** News **11.09** Commentary **11.15** Merchant Navy Programme **11.30** Time For Verse **11.40** Farming World **12.00** News **12.09am** News About Britain **12.15** Radio Newsreel **12.30** Music Now **1.00** News **1.01** Outlook **1.30** The Spinners and Friends **1.45** Book Choice **1.50** In the Meantime **2.00** News **2.09** Review of British Press **2.15** Tech Talk **2.30** Soft at 75 **3.00** News **3.09** News About Britain **3.15** World Today **3.30** Business Matters **4.00** Newsdesk **4.30** Six Four Eight **4.35** Financial News **4.45** Morgenmagazin **5.45** World Today

Radio 3

6.55 Weather **7.00** News
7.05 Morning Concert: Sibelius (Nightride and Sunrise: Philharmonia), Colin Matthews arrangement of Stephen Foster's Beautiful Dreamer (Marilyn Horne, contralto, with ECO), Rachmaninov (Vocalise: Berlin PO), Schubert (Symphony No 2: Academy of St Martin-in-the-Fields)
8.00 News
8.05 Concert (contd): Britten (Matinees musicales: National PO). Purcell (Music for a while: Kathleen Battle, soprano, with James Levine, piano). Debussy (Rapsodie for sax and orchestra: Claude Delangle, sax, and Monte Carlo National Opera Orchestra). Mozart (String Quintet in E flat, K 614: Grumiaux, Gerecz, Janzer, Lesueur and Czako)
9.00 World Service News
9.10 This Week's Composer: John Field. La Danse des Ours: Andante in C minor (David Branson and Andrew Davies, pianos). Concerto No 5 in C (John O'Connor, piano, and New Irish CO under Furst). Nocturne No 11 in E flat (John McCabe, piano). Rondo in A flat (Eckart Sellheim, fortepiano, and Collegium Aureum)
10.00 Belgian Piano Trio: Ysayë (Poème nocturne Op 29). Beethoven (Trio in E flat major Op 1 No 1)
10.50 Stravinsky Miniatures:Scherzo à la russe (Philharmonia under Michael Tilson Thomas). Suite for small orchestra Nos 1 and 2 (Academy of St Martin-in-the-Fields), Circus Polka (CBC SO under Stravinsky)
11.15 Six Continents: foreign radio broadcasts, monitored by the BBC
11.35 Scarlatti Sonatas: Maggie Cole (harpsichord) plays the D major, Kk 387; the D minor, Kk 18: in G major, Kk 144; the E major, Kk 380; the E major, Kk 132
12.05 BBC Scottish SO under Jerzy Maksymiuk, with John Ogdon (piano). John Maxwell Geddes (Voyager), Rachmaninov (Piano Concerto No 1), Tchaikovsky (Romeo and Juliet fantasy overture) **1.00** News
1.05 Birmingham Concert: Coull String Quartet play Simpson's String Quartet No 10, and Haydn's String Quartet in C Op 33 No 3, (The Bird)
2.00 Dorati conducts Brahms: Berlin Radio SO in a performance of Ein deutsches Requiem, with Edith Mathis (soprano) and Andreas Schmidt (baritone) and Berlin Philharmonic Choir
3.25 Mozart: Endymion Ensemble play the Oboe Quartet in F major, K 370; the Sonata in B flat major for bassoon and cello, K 292; and Serenade in E flat major for wind octet, K 375
4.20 Fauré Piano Music: Eric Parkin plays a programme that includes the Nocturne No 11 in F sharp minor, Op 104 No 1; the Nocturnes Nos 12 and 13; and the Barcarolles Nos 10, 11 and 13
5.00 World Service News
5.10 Mainly for Pleasure: Richard Baker with recorded music
6.25 Bandstand: British Aerospace Wingates Band, under Geoffrey Brand. Thomas Wilson (Sinfonietta: Refrains and Cadenzas)
6.55 News
7.00 The Art of History: Colin McLaren in conversation with Simon Schama, Professor of History at Harvard University, author of The Embarrassment of Riches
7.30 The Pearl Fishers: English National Opera production of the three-act opera by Bizet. Sung in English. Live from the Coliseum, London. Charles Mackerras conducts the English National Opera Orchestra. The principals: Adrian Martin, Valerie Masterson, Sergei Leiferkus, and Mark Richardson. Acts one and two
8.50 Reasons for Attendance: verse sequence, compiled by Jane Wilson. Read by Bob Peck, Richard Derrington, Susie Brann, and Pauline Letts
9.10 The Pearl Fishers: third act of the Bizet opera
9.55 Saint-Saens: Groupe Instrumental de Paris play the Septet Op 65 for trumpet, string quintet and piano
10.15 Music in Our Time: Brian Ferneyhough's cycle Carceri d'Invenzione, introduced by Justin Connolly. South West German Radio SO under Arturo Tamayo, and solo instrumentalists and singers including Martin Derungs (harpsichord), Taco Kooistra (cello), and Brenda Mitchell (mezzo)
11.45 First Night: David Edgar's Entertaining Strangers at the Cottesloe Theatre, London, is reviewed by Michael Goldfarb
11.57 News **12.00** Closedown





Jelina Mercouri in Stella: C4, 12.25am. And Tony Robinson in Blackadder the Third: BBC1, 9.30pm

BBC1 **WALES:** 5.35pm-6.00 Wales Today **6.35-7.00** Keen on the Pass **12.00-12.05am** News and weather. **SCOTLAND:** 10.50am-11.00 Dotaman **6.35pm-7.00** Reporting Scotland **11.50-12.05am** The 64th National Mod **12.05-12.15** Save a Life **12.15-12.20** Weather. **NORTHERN IRELAND:** 5.35pm-5.40 Today's Sport **5.40-6.00** Inside Ulster **6.35-7.00** Ye Tell Me That **8.30-9.00** Spotlight **12.05-12.05am** News and weather. **ENGLAND:** 6.35pm-7.00 Regional news magazines.

ANGLIA As London except:12.50pm-1.00 News **6.00-6.35** About Anglia **7.00-8.00** Magnum **10.30-11.00** Woburn at War **12.15am** Donahue **1.15-2.30** Glastonbury Festival **5.00** Once Upon a Time...Man **5.30** Easy Street **6.00** Close

BORDER As London except:12.50-1.00 Border News **3.00** Clegg's People **3.30-4.00** Young Doctors **6.00-6.35** Lookaround **10.30-11.00** Alfred Hitchcock Presents **12.15am** Closedown

CENTRAL As London except:12.00-12.30pm The Young Doctors **12.50-1.00** News **6.00-6.35** News **10.30-11.00** ECO **12.15am** Sportsworld **1.15** Euro Cops **2.15** Dateline **3.15** News, Jobfinder

CHANNEL As London except:12.00-12.30pm

VARIATIONS

Young Doctors **12.50-1.00** News **2.00-2.30** The Sullivans **3.30-3.30** Child's Play **6.00** Channel Report **6.30-6.35** Home Cookery Club **10.30** Prisoner Cell Block H **11.30** Superbowl **12.15** Wendy Jackson **12.20am** Man in a Suitcase **1.15** Close

GRANADA As London except:12.50-1.00 Granada Reports **3.30-4.00** Young Doctors **6.00** Granada Reports **6.20** This is Your Right **6.25** Superbowl **6.30-7.00** Crossroads **10.30-11.00** 9 to 5 **12.15am** Closedown

HTV WEST As London except:6.00-6.35 News **10.30** West This Week **11.10** Superbowl from Granada **12.15am** Closedown

HTV WALES As HTV West except:6.00pm-6.35 Wales at Six **10.30** Wales This Week **11.00-12.15am** Superbowl

TSW As London except:12.50pm-1.00 News **2.00-2.30** Different Strokes **6.00** Today **6.25** That's My Dog **6.55** Televiews **7.05-7.30** East Street **10.32** Prisoner Cell Block H **11.30** Superbowl **12.15am** Postscript, Closedown

TVS As London except:12.00-12.50pm The Young Doctors **12.50-1.00** News **2.00-2.30** The Sullivans **3.00-3.30** Child's Play **6.00-6.35** Coast to Coast **10-30** Prisoner: Cell Block H **11.30** Superbowl **12.15am** Employment Action! **12.20am** Man in a Suitcase **1.15** Company, Closedown

TYNE TEES As London except:12.50pm-1.00 News **6.00-6.35** Northern Life **10.32-11.00** First Edition **12.15am** Discovery, Closedown

ULSTER As London except:12.50pm-1.00 Newsnine **3.30-4.00** Bygones **6.00** Sx Tonight **6.20** Police Six **6.25-6.35** Cartoon **10.30-11.00** Counterpoint **12.15am** Finding Fax Future **1.15** Closedown

YORKSHIRE As London except:12.00-12.30pm Lunchtime Live **12.50-1.00** News **6.00-6.35** Calendar **10.30-11.00** James Galway Invites **12.15am** Jimmy's **1.15** To the Devil a Daughter **2.55** Jobfinder **3.55** Closedown

S4C Starts:9.30am Schools **12.00** Business Daily **12.30pm** Countdown **1.00** Open College **2.00** Helen Chadwick: of Mutability **2.30** Racing **4.00** Ffalabalam **4.15** Hamner Dwsn **4.25** Hatoc **5.00** Changing Times **5.30** I Dream of Jeannie **6.00** Brookside **6.30** 4 What It's Worth **7.00** Newyddion Saith **7.30** Rosalind a Myrddin **8.00** Cefn Gwlad **8.35** Stid **9.35** Hill Street Blues **10.30** Chiefs **12.35am** Stella **2.15** Closedown

EUROPE'S No 1

HOME IMPROVEMENT PRODUCT NOW AVAILABLE IN BRITAIN

CORDULA ROLLER SHUTTERS POSITIVE PRODUCT BENEFITS

POSITIVE INSULATION
"5,000,000 BTU'S LOST EACH YEAR THROUGH THE WINDOWS AND DOORS OF YOUR HOME"
CORDULA SHUTTERS DRASTICALLY REDUCE HEAT LOSS
Cordula Foam-Filled Exterior Shutters dramatically reduce heat loss keeping your home warm in winter, yet cool in summer by keeping out radiant heat.



POSITIVE SOUND PROOFING
"1,000,000'S OF HOURS SLEEP LOST EACH YEAR BY UNWANTED NOISE"
CORDULA SHUTTERS DRASTICALLY REDUCE UNWANTED NOISE
When fully closed Cordula Exterior Shutters can dramatically reduce external noise such as Traffic, Aircraft, Road Drills, etc.

FITS ANY KIND OF DOOR OR WINDOW



POSITIVE PROTECTION
"1,000,000 BURGLARIES LAST YEAR"
CORDULA SHUTTERS DRASTICALLY REDUCE THE CHANCE OF BEING BURGLED
Cordula Exterior Shutters lock automatically when fully closed securing your home against intruders. *Phone Office for details



MILLIONS OF HOMES WILL BE UNCOMFORTABLE THIS WINTER — CORDULA FOAM-FILLED SHUTTERS WILL KEEP YOU WARM

PHONE ACTIONLINE NOW!
24 HOURS 7 DAYS A WEEK
0270 255660
REGIONAL OFFICES—Daytime
Manchester 061 737 2299
Sevenoaks—Kent 0732 458781

FREEPOST TODAY No Stamp Needed
Please send me a brochure and fact sheet
NAME
ADDRESS
POSTCODE TEL NO
Post to:- CORDULA Freepost Crewe CW1 1BR
CORDULA ROLLER SHUTTERS

Radio 4

LW (long wave). (s) Stereo on VHF.
5.55 Shipping Forecast **6.00** News Briefing **6.10** Farming **6.25** Prayer
6.30 Today, incl **6.30, 7.30, 8.30** News **6.45** Business News **6.55, 7.55** Weather **7.00, 8.00** News **7.25, 8.25** Sport **7.45** Thought for the Day
8.42 Earth to Earth, written and read by John Cornwell (final part of the true story of three deaths on a Devon farm) **8.57** Weather; Travel
9.00 News
9.05 Face the Facts: John Waite and his team of investigators tackle another complaint from listeners
9.30 The Natural History Programme: Fergus Keeling visits a rhino ranch in northern Kenya
10.00 News; Medicine Now with Geoff Watts. The history and achievements of the National Institutes of Health, the biomedical association in the US (r)
10.30 Morning Story: A Weekend by the Sea, by Ruth McLaughlan. Read by Denys Hawthorne
10.45 An Act of Worship
11.00 News; Travel; Analysis: Grey Matters. Peter Hennessy chairs a discussion on the future of higher education in Britain (r)
11.47 School Reports: Written and read by Alex Ferguson who plays a headmaster making his spring report to his school governors
12.00 News; You and Yours, presented by John Howard
12.25 After Henry: Bittersweet comedy series with Prunella Scales, Joan Sanderson and Benjamin Whitrow (s) (r) **12.55** Weather
1.00 The World At One
1.40 The Archers **1.55** Shipping
2.00 News; Woman's Hour: with Jenni Murray. Includes an interview with the Governor of the Bank of England, Robin Leigh-Pemberton. Also episode 9 of The Fashion in Shrouds
3.00 News; The Elephant Plays: Last of three plays. A Slight Case of Gratitude, by John Graham. With Jonathan Taller, Zelah Clarke and Roshan Seth in the cast. The setting: India, in 1911 (s)
4.00 News
4.05 Bookshelf: with Nigel Forde. Writer Ruth Prawer Jhabvala is interviewed
4.35 Kaleidoscope: last night's edition repeated
5.00 PM. **5.50** Shipping **5.55** Weather
6.00 News, incl Financial Report
6.30 Counterpoint: Musical knowledge quiz chaired by Ned Sherrin (r) (s)
7.00 News
7.05 The Archers
7.20 Any Answers? A chance to air your views on some of the subjects raised in last week's Any Questions? Introduced by Derek Jones
7.30 Love and Fame: The life and work of American poet John Berryman, with Joss Ackland as Berryman.
8.15 The Best Hope: Sir Brian Urquhart, recently retired from the UN, examines the way that the UN has handled the Gulf War over the past seven years. Including an interview with Javier Perez de Cuellar
9.00 Does He Take Sugar? Magazine of special interest to the disabled
9.30 Barry Fantoni's Chinese Horoscopes. Barry tests the accuracy of the Chinese theory about relationships with Anneka Rice and her agent Catherine Kanyon.
9.45 Kaleidoscope: Includes items on The Hypochondriac at the Lyric, Hammersmith; and Maggi Hambling exhibition at the Serpentine Gallery
10.15 A Book at Bedtime: Beyond the Pale, by Rudyard Kipling. Read by Garard Green **10.29** Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Everyone Wants to Win: The evolution and growing popularity of street hockey
12.00 News; Weather **VHF** as above except: **9.05-10.45am** For Schools. **9.05** Preview **9.10** Together — An Assembly for Schools **9.30** Living Language **9.50** First Steps in Drama **10.10** Something to Think About **10.20** Discovery **10.30** Talkwaves **11.00-12.00** For Schools. **11.00** Teachers' Talk **11.05** In the News **11.30** Stories from Our Street **11.50** Listening and Reading **1.55-3.00pm** For Schools **1.55** Listening Corner **2.05** Looking at Nature **2.20** Let's Make a Story! **2.30** Pictures on Your Mind **2.40** Listen! **5.50-5.55** PM (continued) **11.30** Open University: **11.30** Open Forum **11.50** Organic Chemistry **12.30-1.10** Schools Night-Time

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m;VHF-90-92.5; Radio 4: 200kHz/1500m; VHF-92-95; LBC:1152kHz/261m; VHF 97.3; Capital: 1548kHz/194m; VHF95.8; BBC Radio London: 1458kHz/206m; VHF 94.9; World Service: MF. 648kHz/463m.

RADIO CHOICE



Al Read: Radio 2, 10.30pm

● **Al Read — A Tribute** (Radio 2, 10.30pm) makes no attempt to analyse the comic gift of the Northerner whose death last month must have saddened many radio listeners who, during the years his humour was in vogue, were invited to roam through his world and laughed uproariously as they instantly recognized characters from *their* world. Nobody comments on Read in this radio tribute because Read says it all for himself in the excerpts Mike Craig has compiled from the comedy shows. The familiar figures are all here — the know-alls, the battle-axe wives, the crushed husbands, the jelly-fish petitioners, the Jeremiahs, and the kids that nag on and on like a rotten tooth; the ghastly fellow-patient in the doctor's waiting room who wants to know: "Have you always been that funny colour?"; the gardener's comforter who leans over the fence and says: "You'll get no sun there. What you could really do with is your home turning right round." And, quintessentially Readian, the father who contemplates the unwelcome proximity of his prospective son-in-law, and grumbles to himself: "I don't like his attitude — standing with his back to the fire and airing his knowledge."

Peter Davalle

HEARING AID PRICES REVIEW

To help the Public achieve a better understanding of the costs involved in purchasing a hearing aid, a review of the majority of aids dispenced privately in Great Britain is now available.

This covers the categories of hearing aid by type, including the very tiniest in-the-ear models, and gives prices also for accessories and batteries. It is compiled by Britain's largest manufacturing and dispensing hearing aid Company.

Price lists of the major manufacturers and suppliers have all been used in compiling " Hearing Aid Price Review 1987" which will be sent free on application to interested readers.

To: Ultratone Ltd; Freepost 18, London, WIE 1YZ.
Please post me a free copy of "Hearing Aid Price Review 1987" and details of products and services.
NAME .....
ADDRESS .....
.....
or call at 30 Wigmore St. W1. Tel: 01-580 6894 or 16 Mount St. Manchester. Tel: 061 834 2983. TI 15/10 MAR

Crowded sky 'will lead to planes being turned back'

By Harvey Elliott, Air Correspondent

Aircraft may be turned back from Britain's air space as the skies reach saturation point, a conference of air traffic controllers was told yesterday.

Delegates heard that the growth in air traffic was so rapid that the Civil Aviation Authority was considering limiting the number of flights allowed, especially in the South-east. One report claimed that only good luck and the skill of air controllers had prevented a disaster at Gatwick.

Mr Christopher Tugendhat, the CAA chairman, said that any technical improvements in air traffic control techniques and equipment could contain the increases only for so long.

"Ultimately the volume will have to be tapped, though the timing of this will depend on how quickly technology evolves and on the environmental restraints placed on airport operations", he said, referring to the lobby against plans for more night flights at Heathrow and Gatwick.

Controllers are coming under increasing mental and physical stress as they cope with the flood of flights trying to use British air space. In July 1985, the main London control centre near Heathrow handled just over 93,000 aircraft movements. By July this year that had risen to 108,000.

Speaker after speaker said that the system was close to its maximum possible usage. Some controllers, it was claimed, were avoiding turning up for duty because they feared they may be responsible for the "big one" when aircraft collide.

The likelihood of this at Gatwick was underlined in an anonymous report – alleged to have been written by a group of pilots – which was distributed at the conference.

It called Gatwick the danger spot in British aviation, saying that "only consistent good luck combined with high skills is enabling a serious airliner accident to be avoided". Aircraft were now landing and taking off from Gatwick's one runway within 20 seconds of each other and that could lead to collisions if aircraft overshot and had to go round again.

Although some details in the report were rejected by the Guild of Air Traffic Control Officers, which organized the conference, Mr Christoper Stock, the chairman, agreed there were serious problems.

"Gatwick is at a stage where it cannot take any more traffic", he said. "It is taking 15 million passengers a year and the projected level is 25 million. But there is no way that we can cope with that without very major changes."

He argued that the decision to scrap plans for a second runway had been wrong and that lifting restrictions on jet movements at night was the only way to increase its capacity. Gatwick is now the busiest single runway airport in the world but, because of the restrictions, aircraft often stack up to 20 deep around London waiting for the curfew to be lifted at 6am.

Mr John Deane, an air traffic controller at West Drayton, said airlines would have enough aircraft in the future but people would not be able to use them or fly to their intended destination because of overcrowding.

"The pressure on runways will increasingly mean that airlines will be denied the use of the airport of their choice and the times they wish to use them", he said. "Unless radical and decisive changes are made in the way that airspace over the south-east of England is managed, the system will not cope with customer demand."

Zoo celebrates its little Miracle



Mirus, Britain's first home grown and fully fledged Toco toucan with Kim Simmons at Linton Zoo and, below, his unprepossessing learly self



The beady eye of the Toco toucan has fixed upon generations of Britons to persuade them of the pleasures of a certain brand of stout, but the bird had never actually managed to be born in Britain – partly because it is such a clumsy creature. Now, the first Toco toucan to peck its way out of an egg in this country has been successfully reared at Linton Zoological Gardens, Cambridge. The bird is notoriously difficult to breed in captivity and the new arrival, Mirus (Greek for miracle), almost did not makes its historic appearance. Mirus's parents, Pablo and Bonita, had inadvertently cracked the shell and it had to be patched with antiseptic gel before the egg could be put in an incubator. The pterodactyl-like creature which emerged quickly grew to its familar form to be proudly shown off by Kim Simmons, the zoo's co-owner and director.

(Photographs: Ros Drinkwater).

Thatcher rift with Hawke over Fiji

Continued from page 1

be on the point of making the first move.

Sources from the Pacific region said they understood that her private secretary, Sir William Heseltine, had telephoned her representative in Fiji, Ratu Sir Penaia Ganilau, the Governor-General. Sir William was said to have told him that it would be "acceptable" to the Commonwealth if he resigned.

The sources believe that Ratu Ganilau's loyalty to the Queen has prevented him from stepping down following the proclamation of a republic by the coup leader, Colonel Sitiveni Rabuka, but his role is now seen as an obstacle to a Commonwealth or Pacific Forum initiative. Mr Hawke has said here that there can be no solution until Ratu Ganilau clarifies his position.

The sources encouraged speculation in the Australian press that the Governor-General's resignation would be followed by a brief statement from the Queen, probably this week, ending her role as head of state in Fiji.

This in turn would clear the way for the Commonwealth to make a statement in its final communiqué when the Heads of Governments Conference ends on Saturday.

Mrs Thatcher, however, is understood to oppose any attempt to force the pace in Fiji. Journalists following the Prime Minister were told that nothing was likely to happen during the conference, and that there was no great pressure from other delegations for a quick solution. This was the exact opposite of what Australian journalists were led to believe.

The Australians were also given indications that Mr Hawke and the Queen found their views "at one" during an audience at her hotel on Tuesday. Hints were dropped suggesting that she might be more favourable to Mr Hawke's views than those of Mrs Thatcher.

● SUVA: Fiji's military regime would be prepared to relinquish power to an elected government under the presidency of Ratu Sir Penaia Ganilau, as part of the deal to remain in the Commonwealth, an authoritative source said here last night (Gavin Bell writes).

BR employees to buy engineering workshop

Continued from page 1

managing director of the new company, RFS Industries. It is understood that he and three colleagues have raised about £9 million from City and other sources, of which it is thought that about £6 million will go to British Rail.

Mr Malcolm Hurlston, an adviser to Unity Trust, said last night that it was not the first time that British Rail had privatized parts of its operations. Esops is approved by the Government and Labour Party, and Mr Nigel Lawson, Chancellor of the Exchequer, is believed to be studying draft legislation to ease the scheme into the tax system.

It is some years since British Rail sold off its hotels and cross-Channel ferries. British Transport Advertising was the subject of a management buy-out this summer, and many Travellers' Fare catering sites on stations are being put out to tender.

Until last April, the 22-acre Doncaster works was part of British Rail Engineering Ltd, which has seen its workforce reduced by more than half since 1982, with another 3,000 to be lost before next spring.

In contrast the new company at Doncaster is thought to be hoping to increase its workforce by about 10 per cent and achieve a turn-over in its first year of £24m.

Ministers and backbench Tory MPs last night expressed delight at the proposed buy-out (Our Political Reporter writes).

Mr Michael Grylls, chairman of the Conservative backbench trade and industry committee, said: "This is the best and most effective form of private enterprise, bringing owner-managership to the masses on a wide scale."

Hint of extra cash for Hotol

By Pearce Wright
Science Editor

Extra cash may be made available for the Hotol space plane project, Mr John Butcher, the junior industry minister, indicated yesterday.

The hint came during private talks with Mr Alan Bond, the Hotol designer, but it was made clear that there would be no rethink on money for an expanded European space programme, which the Government has labelled inefficient and too costly.

Hotol is a space plane which can take off and land at a normal runway, cutting the cost of launching satellites by a fifth, according to Mr Bond.

He created a stir by threatening to take his expertise abroad if support was refused by the Government and industry.

He said yesterday: "I am more optimistic. But I have not changed my mind if support is withdrawn."

Asked whether there would be more money, Mr Butcher said: "That is something which will be looked at".

He said British Aerospace, Rolls-Royce and other companies involved would be having talks with the Department of Trade and Industry this month.

Later Mr Butcher attempted to split the 13 countries in the European Space Agency.

He was anticipating a meeting next month in The Hague to agree a 70 per cent increase in spending from £900 million a year to £1,600 million a year.

Mr Butcher made clear the Government's opposition to the increase when he addressed the "British Day in Space" event at the International Astronautics Federation conference in Brighton.

Repeating the determination to freeze spending on research, he said Britain was providing more than £100 million a year.

"We think the ESA's proposals are very expensive and that not all need to be decided now. We believe they should rethink their proposals and see if they can instill a more commercial slant into their operations.

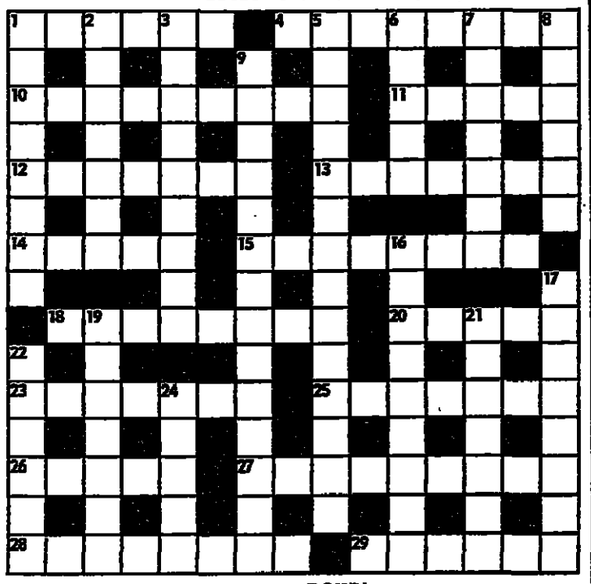
"We don't think we are alone in this. We are saying publicly what other governments are saying privately. The time has come for Europe to review its space activities against likely future demands of the market."

He was speaking about the three main components of the European Space Programme which call for spending on the next generation of Ariane launch vehicles; the French-inspired mini-shuttle, Hermes; and the European contribution to the American space station in a series of projects code-named Columbus.

Mr Butcher made clear the main objections were to the Hermes spacecraft, the costs of which have soared in the past year from £1.5 million to more than £4.5 million.

Mr Butcher said the space industry's ies views would be presented to a special meeting of the Cabinet's Advisory Committee on Science and Technology on Monday.

The Times Crossword Puzzle No 17,488



ACROSS

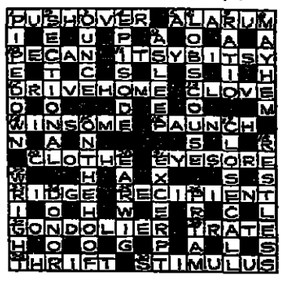
1 A new scale on map of France (6).
4 Undertaker for Scrooge (8).
10 Problem for observer entangled in tree, say (3-6).
11 A literary pseudonym or two (5).
12 Plaudits for a century? Right (7).
13 Having legal validity among policemen (2,5).
14 Flynn at home in swashbuckler role (5).
15 Odd thing – birdie one's reluctant to turn in (5,3).
18 Want little time (8).
20 In two cases, this character starts helping Holmes (5).
23 Veteran replaced in New Deal (3,4).
25 Unsuccessful contestant was a smuggler as well (4-3).
26 Brass animals (5).
27 Flexible arrangement for relatives (9).
28 Unexpected bonus some musicians decline (8).
29 Girl's name, in fact (6).

DOWN

1 State, over long period, provides the means (8).
2 Jacket for philosopher – or poet, say (7).
3 Perhaps a Persian visitor is noisy protester (3-6).
5 Engineers' double sculls race? Overhaul without stopping (7,7).
6 Thomas turned over Kipling's work for theme (5).
7 Bird's disputes (7).
8 Fellow closely resembling sexton (6).
9 In vain, lad tames awfully fierce animal (9,5).
16 Move to another place in express, understandably (9).
17 Court's uncertain without king or queen (8).
19 Emperor gives 20 to Pope (7).
21 Period at home one finally ends (7).
22 Appropriate author (6).
24 Apart from a simpleton, turned up (5).

Concise crossword, page 14

Solution to Puzzle No 17,487



WEATHER

Most of England and Wales will start bright although thickening cloud will soon affect the far south-west and this cloud and accompanying rain will spread quickly north-eastwards. Southern and eastern districts will see several hours of continuous rain, occasionally heavy, and it will become windy here too with gale force southerly winds affecting coasts and channel crossings. Scotland will start overcast with rain though brighter conditions will spread from the south during the afternoon. It will be windy in the far north. Outlook for tomorrow and Saturday: remaining unsettled with showers, particularly in the north and west.

ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

		C	F			C	F
Ajaccio	f	22	72	Malaga	s	23	73
Akrotiri	f	26	79	Malta	c	23	73
Alex'dria	c	26	79	Medi'rne	f	20	68
Algiers	s	24	75	Mexico C*	s	19	66
Amst'dm	s	13	55	Miami*	c	29	84
Athens	s	24	75	Milan	c	15	59
Bahrain	f	33	91	Montreal*	s	11	52
Barbados*	f	30	86	Moscow	c	8	46
Barcelna	s	21	70	Munich	f	13	55
Belgrade	s	16	61	Nairobi	s	30	86
Berlin	c	13	55	Naples	f	22	72
Bermuda*	s	28	82	N Delhi	s	33	91
Biarritz	r	19	66	N York*	s	12	54
Borde'x	r	14	57	Nice	f	20	68
Brussels	f	13	55	Oslo	r	9	48
Budapst	c	14	57	Paris	c	13	55
Cairo	s	29	84	Perth*	r	15	59
Cape Tn	s	21	70	Prague	f	14	57
C'blanca	s	22	72	Reykjvik	c	5	41
Chicago*	s	17	63	Rhodes	s	24	75
Cologne	c	13	55	Rio de J	f	25	77
C'phagn	c	11	52	Riyadh	s	38	100
Corfu	f	22	72	Rome	f	23	73
Dubrovnik	f	18	64	S F'risco*	c	15	59
Faro	s	19	66	Santiago*	f	18	64
Florence	r	18	64	S Paulo*	d	18	64
Frankfurt	c	13	55	Seoul	c	27	70
Funchal	s	24	75	Sing'por	th	28	82
Geneva	c	13	55	Srkholm	c	11	52
Gibraltar	s	23	73	Strasb'rg	r	13	55
Helsinki	c	8	46	Sydney	f	17	63
Hong K	f	29	84	Tangier	s	21	70
Innsbruck	f	11	52	Tel aviv	s	27	81
Jeddah	s	35	95	Tenerife	s	25	77
Jo'burg*	s	24	75	Tokyo	s	23	73
Karachi	s	33	91	Toronto*	s	11	52
L Palmas	s	25	77	Tunis	s	25	79
Le Tquet	f	13	55	Valencia	f	24	75
Lisbon	c	19	66	Vanc'ver*	s	12	54
Locarno	c	10	50	Venice	f	16	61
L Angels*	c	20	68	Vienna	s	16	61
Luxmbg	c	10	50	Warsaw	c	11	52
Madrid	s	17	63	Wash'ton*	s	14	57
Majorca	f	23	73	Zurich	c	11	52

* denotes Tuesday's figures are latest available

AROUND BRITAIN

	Sun hrs	Rain in	Max C	Max F	
Scarboro	7.2	-	11	52	sunny
Bridlington	7.2	-	12	54	sunny
Cromer	6.7	-	13	55	sunny
Lowestoft	6.2	-	13	55	sunny
Clacton	4.5	-	13	55	sunny
Southend	4.1	.02	12	54	shower
Margate	-	.03	12	54	shower
Folkestone	1.1	.07	12	54	rain
Hastings	1.4	.41	13	55	shower
Eastbourne	1.7	.51	14	57	hail
Brighton	0.9	.19	12	54	rain
Worthing	-	.48	13	55	rain
Littlehampton	0.4	.49	13	55	rain
Bognor R	0.6	.32	13	55	shower
Southsea	0.8	.50	13	55	rain
Sandown	-	.72	13	55	rain
Shanklin	0.2	.30	13	55	rain
Bournemth	0.5	.22	13	55	rain
Poole	0.2	.22	13	55	rain
Swanage	-	.27	13	55	shower
Weymouth	1.0	.12	14	57	rain
Exmouth	-	.33	12	54	rain
Teignmouth	-	.46	13	55	rain
Torquay	-	.41	12	54	rain
Falmouth	-	.45	11	52	rain
Penzance	-	.58	13	55	rain
Scilly Isles	0.5	.61	13	55	rain
Jersey	-	.39	13	55	rain
Guernsey	-	.38	13	55	rain
Newquay	-	.41	11	52	rain
Ilfracombe	-	.25	11	52	rain
Minehead	0.1	.30	11	52	rain
B'pool Airpt	4.3	.28	13	55	shower
Morecambe	3.6	1.00	12	54	thundr
Douglas	-	.02	12	54	bright
B'ham Airpt	4.5	-	11	52	bright
Bristol (Ctr)	1.2	.11	11	52	rain
Carlisle	2.0	.48	11	52	shower
N'cstl-n-Tyne	3.4	.04	11	52	shower
Nottingham	4.9	-	12	54	sunny
Anglesey	5.5	.09	13	55	sunny
Cardiff (Ctrl)	0.2	.45	10	50	rain
Cotwyn Bay	4.8	.07	13	55	sunny
Tenby	0.8	.29	12	54	rain
Aberdeen	5.7	-	11	52	sunny
Aviemore	3.4	.02	11	52	shower
Edinburgh	1.8	-	12	54	bright
Eskdalemuir	2.2	.24	9	48	hail
Glasgow	3.3	.42	11	52	shower
Kinloss	4.2	.01	13	55	shower
Lerwick	4.3	.71	11	52	shower
Prestwick	3.7	.14	11	52	shower
Stornoway	3.5	.01	11	52	shower
Tiree	4.2	.50	12	54	thundr
Wick	6.0	-	11	52	sunny
Belfast	6.6	-	12	54	sunny

* Denotes figures not available

Buying The Times overseas
Austria Sch 29; Belgium B Frs 50; Canada $2.75; Canaries Pes 200; Cyprus 80 cents; Denmark Dkr 12.00; Finland Mkk 9.00; France F 9.00; W Germany DM 3.50; Gibraltar 70p; Greece Dr 200; Holland Gl 3.50; Irish Republic 40p; Italy L 2,700; Luxembourg Lf 45; Maderia Esc 200; Malta 35c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 18; Portugal Esc 200; Singapore $5.50; Spain Pes 200; Sweden Dkr 12.00; Switzland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 1,000.

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	7.29	5.7	8.19	5.6
Aberdeen	7.59	3.1	8.10	3.2
Avonmouth	12.25	9.3	12.39	9.1
Belfast	2.42	3.7	3.01	3.0
Cardiff	12.10	6.7	12.24	6.6
Devonport	11.37	4.3	—	—
Dover	5.04	5.2	5.51	4.8
Falmouth	11.07	4.1	11.55	3.8
Glasgow	6.47	3.9	6.44	4.2
Harwich	5.21	3.1	6.11	3.0
Holyhead	4.43	4.1	5.13	4.2
Hull	—	—	12.49	5.1
Ilfracombe	11.59	6.4	—	—
Leith	9.15	4.2	9.44	4.2
Liverpool	5.17	6.6	5.49	6.9
Lowestoft	3.25	2.1	4.56	2.0
Margate	5.44	3.9	6.43	3.8
Milford Haven	—	—	12.25	4.9
Newquay	11.23	5.0	—	—
Oban	—	—	12.06	2.8
Penzance	10.51	4.3	11.43	4.0
Portland	11.23	1.5	—	—
Portsmouth	5.44	3.7	6.02	3.6
Shoreham	5.03	4.7	5.34	4.4
Southampton	5.16	3.5	5.29	3.4
Swansea	—	—	12.26	7.0
Tees	10.28	4.1	10.49	4.2
Wilton-on-Nze	5.26	3.3	6.20	3.2

Tide measured in metres: 1m=3.2808ft.
Times are BST

THE POUND

	Bank Buys	Bank Sells
Australia $	2.375	2.255
Austria Sch	21.35	20.75
Belgium Fr	64.15	61.55
Canada $	2.235	2.125
Denmark Kr	11.94	11.34
Finland Mkk	7.53	7.131
France Fr	10.33	9.83
Germany Dm	3.11	2.95
Greece Dr	238	223
Hong Kong $	13.35	12.65
Ireland Pt	1.157	1.097
Italy Lira	2240	2130
Japan Yen	246	234
Netherlands Gld	3.49	3.32
Norway Kr	11.40	10.80
Portugal Esc	244	232
South Africa Rd	4.15	3.45
Spain Pts	204.50	194.50
Sweden Kr	10.90	10.35
Switzerland Fr	2.575	2.445
USA $	1.725	1.645
Yugoslavia Dnr	1720	1520

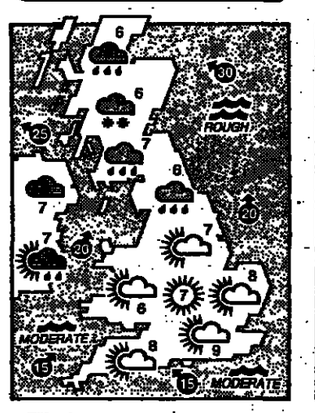
Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Retail Price Index: 102.4 (September)

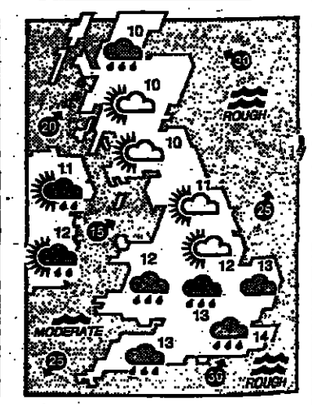
London: The FT index closed down 12.7 at 1834.7.

©TIMES NEWSPAPERS LIMITED 1987. Printed by London Post (Printers) Limited of 1 Virginia Street, London E1 9XN, telephone 01 481 4100, and by News Scotland Ltd., 124 Portman Street, Kinning Park, Glasgow G41 1EJ, Thursday, October 15 1987. Registered as a newspaper at the Post Office.

AM



PM



MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 11C (52F); min 6 pm to 6 am,8C (43F) Rain: 24hr to 6 pm, 0.02 in. Sun: 24 hr to 6 pm, 5.4 hr.

LONDON

Yesterday: Temp: max 6 am to 6 pm, 13C (55F); min 6 pm to 6 am,8C (46F) Humidity: 6 pm, 83 per cent. Rain: 24hr to 6 pm, 0.01 in. Sun: 24 hr to 6 pm, 4.0 hr. Bar. mean sea level, 6 pm, 994.1 millibars, falling. 1,000 millibars=29.53in.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

		C	F			C	F
Belfast	s	11	52	Guernsey	c	12	54
B'mingham	s	10	50	Inverness	f	6	46
Blackpool	f	10	50	Jersey	c	12	54
Bristol	f	10	50	London	s	12	54
Cardiff	f	10	50	M'chester	s	10	50
Edinburgh	c	10	50	Newcastle	r	9	48
Glasgow	f	10	50	R'sdeway	f	11	52

HIGHEST & LOWEST

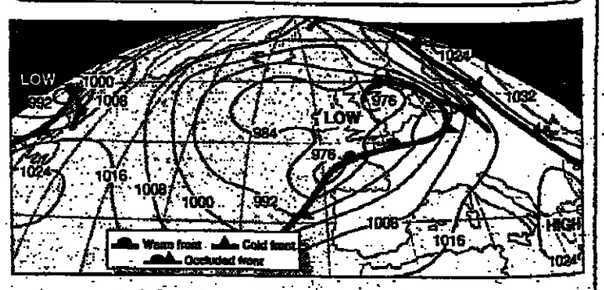
Tuesday: Highest day temp: Bournemouth (Hum) and Poole, Dorset, and Southampton, Hampshire, 15C (59F); lowest day max: Aviemore, Highland, 9C (48F); highest rainfall: Marston, Kent, 1.22 in; highest sunshine: Stornoway, Outer Hebrides, 6.9 hr.

Sun rises: 7.24 am
Sun sets: 6.09 pm
Moon sets: 4.03 pm
Moon rises: 11.49 pm
New Moon October 22

LIGHTING-UP TIME

London 6.39 pm to 6.55 am
Bristol 6.48 pm to 7.05 am
Edinburgh 6.44 pm to 7.15 am
Manchester 6.44 pm to 7.07 am
Penzance 7.02 pm to 7.15 am

NOON TODAY



Information supplied by London Weather Centre

PART 2

THURSDAY OCTOBER 15 1987

THE TIMES

BUSINESS AND FINANCE 25-30
SPORT 44-48

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1834.7 (–12.7)

FT-SE 100
2322.9 (–27.3)

Bargains
35468 (37493)

USM (Datastream)
228.93 (–0.28)

THE POUND

US dollar
1.6540 (+0.0080)

W German mark
2.9937 (–0.0020)

Trade-weighted
73.3 (same)

Huge deficit hits Wall St

$15.68bn figure brings fears for dollar

From Bailey Morris, Washington

Financial markets moved sharply lower yesterday on news of a higher than anticipated US trade deficit in August which amounted to $15.68 billion (£9.48 billion), down from a record $16.47 billion the month before.

Long-term interest rates on Wall Street went above the psychologically important 10 per cent level and shares in New York and London fell sharply.

Analysts had predicted a stronger improvement in the August deficit which was forecast to range from a low of $13 billion to a high of no more than $15.5 billion. But continued increases in the dollar volume of imports and another reduction in US exports, which declined by 3.7 per cent, pushed the deficit above the highest level forecast.

The data, which have the most significant impact on exchange rates, raised strong concern over the future course of interest rates and the dollar.

There were unconfirmed reports yesterday of large-scale intervention by central banks to stabilize the dollar which dropped sharply after the trade figures were released.

Mr Clayton Yeutter, the US Trade Representative, gave warning yesterday that the trade figures should not be used to justify protectionist measures in the US Congress which is currently deliberating a massive Trade Bill.

"It would be a tragic mistake to give in to protectionism at a time when the real trade deficit is declining and we are putting more Americans to work than ever before," Mr Yeutter said in a statement.

Earlier, Mr Alan Greenspan, the Federal Reserve Board chairman, echoed the same theme. He said there was an "extraordinary shift currently under way" in the US trade balance, even though it has yet to show up in the nominal trade figures because of higher prices for imports.

Mr Robert Heller, a member of the Federal Reserve Board, which acts as the central bank, said in a prior statement that in spite of market rumours, the Fed did not feel constrained to raise interest rates further to calm inflation and dollar fears.

The Administration has presented a united front in suggesting that the dollar has fallen far enough and should be stabilized at current levels. But private economists, citing the urgent need for greater improvement in the trade balance, have estimated that the dollar must fall by an additional 10 per cent to 12 per cent. "The trade figures were bad and the outlook for the dollar is bearish," a Wall Street trader said yesterday.

Mr Yeutter urged patience and cautioned against reading too much into the trade figures which fluctuate significantly on a monthly basis.

Brewery bid is rejected

Manchester brewers Boddingtons' last night threw out the £226 million takeover approach from Midsummer Leisure, the pubs to disco group.

The board has the support of the Whitbread Investment Company and Britannic Assurance which, with the directors' own holding, speak for 34 per cent of the equity.

On Monday Midsummer Leisure proposed an all-paper offer valuing the Boddington shares at 239p, provided the board of the brewing group would recommend it.

Harrisons rise

Harrisons & Crosfield increased pretax profits from £25.6 million to £35.6 million for the half year to end-June. An interim dividend of 10p (4.5p) was declared in a move to even out the disparity between interim and final payments. Tempus, page 26

UEI jumps

UEI, the Cosworth engines to Quantel broadcast equipment group, reported pretax profits of £11.1 million against £7.2 million for the six months to end July. Earnings per share are 10.5p (8.4p), and the interim dividend is 2.3p (2.1p). Tempus, page 26

City 'myth'

Industry allegations that the City hampers industrial investment because of its short-term attitude are largely a myth, says a CBI City/-industry task force.

Comment, page 27
Details, page 28

BP sell-off price around 330p

By David Young, Energy Correspondent

The new breed of small shareholder which has been created by the Government will be able to buy more than half of the Government's 31.5 per cent holding in BP at a price of about 330p, compared with the closing market price of 351p last night.

The price will be officially announced to the Stock Exchange at around 9am and two hours later a team of seven Royal Marines will abseil down the front of the 32-storey BP headquarters in the City, unveiling a banner announcing the price.

The offer price was settled last night by the Treasury and the Government's financial advisers, merchant bankers NM Rothschild, after a day in which the BP price fell from 362p.

The discount offered to the public was always predicted to be approximately 5 per cent, but the Government's determination to increase the sale's attractiveness to the small investor has, it is understood, led it to set a price which will offer a slightly higher discount.

Fuller details of the offering, the size of the minimum allotment, and precise details of methods of payments will be announced later today by Mr Norman Lamont, the Financial Secretary to the Treasury.

By offering such a discount, a minimum allocation and the ability to pay for the shares in three equal payments, the City already calculates that small investors will be able to make an instant profit of 30 per cent.

However, the Government hopes that the small investors will hold on to their shares for three years, and will reward them for doing so by giving one loyalty share for every 10 held, up to a maximum of 150 shares.

The small investors' enthusiasm for the shares will inevitably mean that institutional and overseas investors, who will have to submit tenders for shares on the afternoon fo October 28 when public applications close, will be allocated fewer than they want.

This in turn will enable the Government to extract a higher price from the institutions, offsetting the slight loss in revenue caused by setting the price lower than had been expected.

Industry recovery continues

By David Smith
Economics Correspondent

Manufacturing output in Britain continued to rise strongly in August, increasing by 0.5 per cent, according to official figures.

Manufacturing output rose by 1.8 per cent in the latest three months to 5.8 per cent, up on its level a year earlier. The underlying growth rate of manufacturing is officially estimated to be running at a robust 5 to 5.5 per cent.

And new estimates from the Treasury, published in the monthly *Economic Progress Report*, suggest that the rate of unemployment in Britain has fallen below the European Community average.

The Treasury estimates, based on figures from the Organization for Economic Co-operation and Development, suggest that Britain's unemployment rate in August, on a standardized OECD basis, was 9.8 per cent.

The strong recovery in manufacturing output over the summer reflects the fact that output has been sustained at a time of year when there is normally a running down

Some charges common to Ronson and Saunders



At court yesterday: Gerald Ronson

Guinness: one trial likely

By Lawrence Lever

It appears increasingly likely that the Fraud Squad is intending to hold one major trial of all the defendants who have been or will be charged in connection with the Guinness affair.

At yesterday's remand hearing for Mr Gerald Ronson, Mr Victor Temple of the Crown Prosecution Service sought to have Mr Ronson's next appearance in court set for November 3 — the day that Mr Saunders and Sir Jack Lyons are next due to appear.

In the event, Mr Ronson's counsel successfully persuaded the magistrate to agree to a November 6 hearing for his client. He said that Mr Ronson was not due to return from an important business trip to Japan until after November 3.

A number of the charges levelled by the Fraud Squad are common to both Mr Ronson and Mr Saunders. Several are also common to Mr Saunders and Sir Jack Lyons.

The 37 charges against Mr Saunders include five in which Morgan Grenfell and its property arm, Morgan Grenfell Laurie, are named.

These all relate to three invoices which were sent to Guinness on November 19 1986, two weeks before the Department of Trade and Industry investigation began.

They were paid by Guinness on December 30 1986, which, quite coincidentally, was the day that Mr Roger Seelig, the star corporate financier, resigned.

The two invoices from Morgan Grenfell Laurie state that they were for property work carried out for Guinness in relation to the disposal of two hotels after the Guinness bid succeeded. They total approximately £575,000.

The single invoice from Morgan Grenfell is for £1.8 million

The two-page invoice lists approximately seven items, including the £275 million buy-back scheme whereby Guinness repurchased the 14.9 per cent stake in Distillers which had been built up by Morgan Grenfell.

It is understood that Morgan Grenfell forwent £10 million of profit that it was making on paper on the Distillers shares, charging Guinness the cost of the shares plus carried interests, rather than the then market value.

The invoice also itemized two business disposals effected by Guinness

The Fraud Squad charges show, however, that it considers the payments made under these invoices, or at least part of them, were in fact to indemnify losses which Morgan had allegedly incurred in buying back Guinness shares from two of its supporters — LF Rothschild and Henry Ansbacher.

Lawyers on the winning side

By Frances Gibb
Legal Affairs Correspondent

The Guinness affair is good news for one group of participants: the lawyers. Already the multi-million pound share-price support operation has produced a bonanza of legal work in the City.

The trial is likely to see an unprecedented line-up of legal eagles from some dozen leading City firms; a range of eminent QCs and hundreds of witnesses that will guarantee a total legal bill probably running to millions of pounds.

Mr Ernest Saunders, who faces charges of theft of some £24 million, has Mr Stephen Ralph backed by a team from Payne Hicks and Beach as his solicitors and Mr John Mathew QC as counsel.

Lord Mishcon of Victor Mishcon and Co is representing Mr Gerald Ronson who faces charges of stealing £5.8 million paid to companies within the Heron Group — but later repaid — for their role in supporting the Guinness share price. His counsel is Mr Timothy Cassel.

Sir Jack Lyons, the businessman, who was charged last week, has hired the City firm Stephenson Harwood. His solicitor is Mr Michael Wilson and his counsel Mr Graham Boal QC.

For the Crown, there will be a team of four barristers: John Chadwick QC, Barbara Mills QC; Victor Temple and Miss Elizabeth Gloster.

Other firms involved include Freshfields in its own right, as the solicitor which advised Guinness during the takeover; Herbert Smith, probably the City's best known firm for litigation, which is now acting for Guinness ; Clifford Chance, the biggest City firm, is acting for Argyll, which lost in the takeover battle.

Midland and CU in insurance link

By Richard Thomson
Banking Correspondent

Midland Bank yesterday announced a joint venture with Commercial Union, the composite insurance group, which will enable the clearing bank to provide its own insurance products under the terms of the Financial Services Act.

A new company, 65 per cent owned by Midland and 35 per cent by CU, is being set up to offer retail insurance products under the Midland name.

Midland will be responsible for sales, marketing and fund management, while CU will handle the administration of the insurance schemes.

Midland will sell the products through its network of more than 2,000 branches.

The move will give Midland a ready-made range of insurance products, which it does not have at present.

It was the only one of the big four clearing banks not to have its own insurance company until National Westminster sold its in-house insurance operation for £40 million last month.

The venture follows Midland's decision during the summer to sell only its own insurance products through its branches in compliance with the Securities and Investments Board rules on polarization.

This requires institutions to sell only their own insurance products or only those of other companies, but not both.

Mr Peter Axten, director of Midland's personal financial services division, said that Lautro, the insurance industry's self-regulating agency, had agreed that the joint venture complied with the polarization rules.

Initially, Midland expects to offer mainly mortgage-related insurance policies, although other policies will also be available. Later its own in-house unit trusts will also be linked to insurance products.

Guthrie leaps to £9.8m

A sharp fall in the interest charge was the main factor contributing to the 39 per cent increase in pretax profits — to £9.3 million — by Guthrie Corporation, the industrial conglomerate, for the half-year to end-June.

Operating profits showed a respectable 13 per cent increase and trading margins widened from 5.5 per cent to 5.7 per cent. Turnover rose from £148.7 million to £162.4 million. An interim dividend of 2.3p was declared, the first since the group returned to the market.

Guthrie has invested £60 million in its core activities over the past five years. The group is actively seeking acquisitions in Europe, North America or Australia.



Jock Green-Armytage

Mr Jock Green-Armytage, managing director, said the second half had started well. City analysts are forecasting pretax profits of about £22 million, compared with last year's £19.7 million.

Equiticorp go-ahead

The Bank of England has decided not to oppose the purchase by Equiticorp, the New Zealand investment company, of Guinness Peat Group under the terms of the Banking Act which came into force this month.

The Banking Act gives the Bank powers to force a large shareholder to sell his holding in a bank if he does not meet the bank's approval.

It is the first time the Bank has had to make a decision under the Act about whether the controlling shareholder of a bank was "fit and proper" and confirms the Bank's willingness to let foreigners buy British banks.

The decision was made shortly before the speech on Monday by Mr Robin Leigh-Pemberton, the Governor of the Bank, outlining who would be deemed appropriate to own a bank.

Equiticorp, which owns nearly 60 per cent of Guinness Peat, launched its bid before the Banking Act came into force, so there was always a theoretical danger that the Bank might decide against the New Zealanders even if they won the takeover battle.

Under the terms of the Act the Bank does not give a positive go-ahead to bank shareholders but decides not to serve "notice of objection" under section 24 of the Act.

CBI and unions join forces in call for more investment

Great jobs divide 'is widening'

By Edward Townsend
Industrial Correspondent

Industry leaders told ministers and trade union leaders yesterday that the prospects for reducing unemployment outside the South-east were remote without an internationally competitive manufacturing base.

In a paper submitted to the quarterly meeting of the National Economic Development Council, chaired for the first time by Lord Young, the Secretary of State for Trade and Industry, the Confederation of British Industry said that while southern Britain gained one service industry job for every one lost in manufacturing between 1979 and 1986, the rest of the country had gained only one for every four or five manufacturing jobs lost.

The growth in self employment had been concentrated in the South in recent years.

During a discussion marked by agreement between the CBI and TUC on the need for greater investment, particularly in research and development and in people, Lord Young stressed that the Government "loves manufacturing as well as the service industry."

The CBI, which earlier published its wide-ranging document on City/industry relations that also called for higher investment, gave warning of the dangers of complacency at a time of improving economic growth.

"Though business has created a solid platform for growth, the momentum will not be sustained without much higher levels of investment, in R&D and training as well as fixed capital.

"Unfortunately, despite the recent progress of manufacturing industry, average productivity and profitability still lag behind our main competitors. Britain remains, relatively, a low-pay, low-productivity and low-profit economy."

The National Economic Development Office is now to draw up a list of international comparisons on investments and Lord Young said he would spread the message of investment need to the Chancellor, Mr Nigel Lawson.

The CBI paper said that figures showing Britain's "painful adjustment" in manufacturing could not reveal the "greater sense of realism, a recognition of the importance of good quality management and willingness to link pay to performance which underlies much of the recent improvement.

"Improved productivity growth has led to a greater control over unit labour costs, which in turn has contributed to higher profitability. The declining trend in Britain's share of world trade has been halted and is beginning to be reversed."

But, said the CBI, if business was to undertake the investment "so evidently needed", it must be allowed to deploy more of the surplus it generates. "This not only increases the resources available for investment, but also improves incentives by allowing companies to keep more of the proceeds of their investments.

"If the Government wishes to see private-sector initiatives in areas where traditionally the public sector has taken the lead — education, urban renewal, sponsorship of the arts — it must reduce the national overhead burden on business."

In its submission, the TUC said that recent investment had been aimed at increasing efficiency at existing output levels rather than expanding capacity — in effect adjusting to the recession — and that British manufacturing was not keeping pace in the key, high-technology areas.

It called on the NEDC to identify the new products and industries of the future and reiterated unions' view that the feasibility of tax measures to stimulate private company R&D investment should be examined.

SUMMARY

STOCK MARKETS

New York	
Dow Jones	2464.26 (–43.9)*
Tokyo	
Nikkei Average	26646.43 (+245.80)
Hong Kong:	
Hang Seng	3844.48 (+3.20)
Amsterdam: Gen	301.9 (–0.8)
Sydney: AO	2184.9 (+18.0)
Frankfurt:	
Commerzbank	1946.9 (+9.7)
Brussels:	
General	4972.9 (+34.2)
Paris: CAC	387.4 (–1.1)
Zurich: SKA Gen	639.4 (+3.2)
London:	
FT–A All-Share	1199.58 (–11.29)
FT–"500"	1308.65 (–10.45)
FT. Gold Mines	438.2 (–9.4)
FT. Fixed Interest	91.67 (–0.6)
FT. Govt Secs	85.65 (–0.13)

Recent Issues Page 28
Closing prices Page 29

MAIN PRICE CHANGES

RISES:

Ruberoid	199p (+10p)
Trent Holdings	228p (+10p)
Barratt Devs.	247p (+12p)
Slebe	468p (+12p)
Ash & Lacy	765p (+35p)
Caffyns	630p (+27p)
Really Useful	615p (+22p)
Bowater	543p (+12p)
Redfearn	594p (+24p)
Rothmans	485p (+12p)
Yorks. Chemicals	357p (+10p)
H Young Holdings	177p (+13p)
M & G Group	447p (+15p)
Space Planning	120p (+12p)

FALLS:

First Leisure	672p (–18p)
Medminster	327p (–18p)
Mersey Docks	398p (–17p)
Willis Faber	395p (–13p)
Morgan Grenfell	569p (–18p)
Reuters	788p (–48p)

Prices are as at 4pm

INTEREST RATES

London: Bank Base: 10%
3-month interbank 10⅜–10⅛%
3-month eligible bills: 9²⁷/₃₂–9²⁵/₃₂% buying rate
US: Prime Rate 9½%
Federal Funds 7⅛%*
3-month Treasury Bills 7.19–7.17%*
30-year bonds 88²²/₃₂–88²⁵/₃₂*

CURRENCIES

London:	New York:
£: $1.6540	£: $1.6535*
£: DM2.9937	$: DM1.8115*
£: SwFr2.4835	$: SwFr1.5017*
£: FFr9.9744	$: FFr6.0350*
£: Yen235.77	$: Yen142.70*
£: Index73.3	$: Index100.5
ECU £0.693861	SDR £n/a

GOLD

London Fixing:
AM $459.45 pm-$460.80
close $460.25-460.75 (£278.00-278.50)
New York:
Comex $458.90-459.40*

NORTH SEA OIL

Brent (Nov) pm $18.75bbl ($18.85)
* Denotes latest trading price

Bus Summary 26 | Traded Opts 28
Stock Market 26 | Share Prices 29
Tempus 26 | Money Mrkts 30
Comment 27 | Foreign Exch 30
City Diary 27 | Unit Trusts 30
Wall Street 28 | Commodities 30
Co News 28 | USM Prices 30

☆☆☆☆☆☆

We practise what we teach.

The vital ingredient in Urwick Management Centre courses is the business experience of our tutorial staff.

They are practising Price Waterhouse consultants in their own right and so have up-to-date and practical experience of the everyday problems encountered by management.

Some of the courses we are running in the next three months are:

– Elements of Business Strategy "A Mini MBA"
– The Process of Strategy Formulation.
– Controlling Information Technology: a course for the policy maker.
– Presentation Skills.
– Negotiation Skills Workshop.
– Leadership in the Management of Change.
– An Introduction to Organisation Development.

If your company is interested in training which is about business practice rather than academic theory, contact Ruth Drahota at the Urwick Management Centre, Baylis House, Stoke Poges Lane, Slough, Berks. SL1 3PF. England. Tel. 0753 34111.

Price Waterhouse

URWICK MANAGEMENT CENTRE

BUSINESS SUMMARY

Dowty Group pays $40m for US firm

Dowty Group, the aerospace engineering concern, is paying $40.1 million (£24.3 million) as an initial consideration for Datatel, a private New Jersey-based information technology company that makes multiplexers and modems in the US. The deal will be financed by a vendor placing of 9.3 million new Dowty ordinary shares, which represent 4.3 per cent of the group's share capital.

Additional profit-related payments totalling $9 million may be payable over the next three years. The initial payment represents a price-earnings multiple of 18.5 times. But the company points out that the additional payments are based on substantial growth targets. The achievement of these could make a considerable reduction in the exit price-earnings multiple.

De La Rue £50m issue

De La Rue, the banknote printer, is establishing a £50 million commercial paper programme. Barclays de Zoete Wedd and Midland Montagu have been appointed dealers. Barclays Bank is the issue and payment agent. Notes will be issued with maturities of between seven and 364 days. De La Rue may also issue dollar denominated notes.

Allebone in the black

Allebone & Sons, which runs the Tandem shoe shop chain, made a pretax profit of £396,000 in the first six months of this year compared with a £300,000 loss previously. Turnover rose from £8.6 million to £15.2 million. The company says the integration of the Focus shops into Tandem is now virtually complete. The shares gained 5p at 93p.

Helene profit up 49%

Helene of London, the fashion wear group, reports a strong recovery in first-half profits for the six months to June 30. These climbed 49 per cent to £715,851 on sales just 6 per cent up at £13.159 million. But Mr Monty Burkeman, the chairman, warns that it is too early to make a forecast for the year as a whole. The autumn season had started slowly, he said, probably due to the poor spring and summer weather.

He said that the acquisitions of Targatex Fabrics and Arrow Textiles, which had just been completed, would be of great benefit to the group in future years and would make a great contribution to earnings per share in 1988. Shareholders are to receive an interim dividend of 0.5p per share, the same rate as in the previous year but on capital increased by the two recent rights issues.

Turriff leaps to £682,000

Pretax profits at Turriff Corporation, the construction group, rose to £682,000 from £394,000 in the six months to June, with turnover up 36 per cent to £33.72 million. After missing a half-time dividend last year, an interim payment of 3.3p is being made. Turriff is also topping up its finances with a one-for-three rights issue at 325p to raise £4.94 million.

Yule Catto in £4m buys

Yule Catto, the speciality chemicals, building products and plantations group, is paying £3.6 million for Nijs en Vale, a leading Dutch manufacturer of architectural façade systems. At the same time, Reabrook Holdings, Yule Catto's speciality chemicals arm, is buying SPAN Express Parcels, a haulage company, for an initial £475,000.

Jewellery trade cheer

The jewellery trade could be looking for bumper sales, given the amount of gold and silver items they submitted for hallmarking in the third quarter, the Assay Office said yesterday.

Of the nearly 5.75 million articles submitted, gold accounted for 4.8 million, an increase of 5.4 per cent on the same period last year, while silver rose by 7 per cent to 917,130 items. Weights were also substantially higher. An Assay Office spokesman said: "The figures reflect a buoyant market and augur well for the run-up to Christmas."

STOCK MARKET

Equities slide as dealers fear rise in interest rates

By Michael Clark and Geoffrey Foster

A gloomy set of US trade figures combined with another sharp fall on Wall Street yesterday to pull the rug out from under investors on the London stock market.

Share prices in London went into a nosedive after a cautious start as investors quickly made for the sidelines to digest the worse-than-expected August figures, showing a deficit of almost $16 billion. In early trading, the Dow Jones industrial average fell by more than 40 points as fears of another rise in US prime rates grew. Last week, Wall Street suffered its biggest-ever, one-day fall when the Dow average tumbled by 90 points. Confidence among investors in New York has been steadily eroded by the weakness of the dollar and the American economy and it looks increasingly likely that only the prospect of dearer money can resolve the situation.

Dealers in London, fearing a knock-on effect on the interest rate front, quickly marked prices sharply lower, although the level of selling pressure remained low. The FT index of 30 shares lost an early 5.8 lead, to finish slightly off the bottom with a loss of 12.7 at 1,834.7. The broader FT-SE 100 closed at its lowest level of the day, 27.3 points down at 2,322.9.

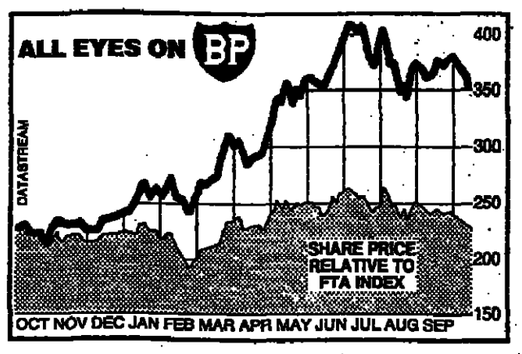
Much of the shake-out stemmed from dealers marking prices lower rather than any real weight of selling. But, with the BP sale looming, conditions are naturally nervous. Sentiment was also affected by talk of another programme trade. Smith New Court, the broker, is reckoned to have sold several lines of stock, including 450,000 GUS "A" shares, 4p lower at £13.95. There was also a line of BET around as the price slipped 3p to 306p.

Glaxo remained in the doldrums, falling by a further 16p to £14.41, in the wake of Monday's disappointing profits news.

Worried by the prospect of dearer money, gilts suffered losses of £¼ at the longer end of the market.

The words of warning from Mr Robin Leigh-Pemberton, the Governor of the Bank of England, to would-be predators considering a bid for one of the banks appear to have been heeded. He has made it clear that he would need "some pursuading" before letting a commercial or industrial company take control of a bank. He fears conflicts of interest.

His warning succeeded in eliminating some of the takeover froth that has built up among several of the clearing banks in recent months. **Midland Bank**, where Hanson already owns a 6.2 per cent stake and Mr Robert Maxwell, the publisher, has almost 3 per cent of the equity, fell 35p to 518p as almost 10 million shares changed hands. The others marked lower in sympathy included **Barclays Bank**, 8p to 614p, **National Westminster Bank**, 10p to 750p, **Lloyds Bank**, 6p to 351p, **Royal Bank of Scotland**, 9p to 422p and **Bank of Scotland**, 5p to 638p.



Standard Chartered, the international banking group and the subject of an abortive takeover bid by Lloyds last year, is still regarded as vulnerable in some quarters. Several white knights, including Mr Robert Holmes à Court's Bell Group and Tan Sri Khoo Teck Puat, the Far Eastern businessman, still hold more than 20 per cent of Standard's shares between them.

But the shake-out among the clearers also spilled over into the merchant banks. **Kleinwort Benson**, often tipped as a likely takeover target, fell by 26p to 625p along with **Morgan Grenfell**, 18p to 569p. Mr Robert Holmes à Court holds 5 per cent of Morgan Grenfell through Dewey Warren, the Lloyd's insurance broker. A 3 per cent stake is also held by Hanson Trust.

BP spent a nervous time, sliding by 11p to 351p ahead of today's pricing of the Government's remaining tranche of shares in the company. There was talk in late trading yesterday that one seller was trying to dump 5 million shares on the market which would force the Government's financial advisers to pitch the offer lower than had been originally intended. Late last night, an offer price of 335p a share seemed the most likely bet with an initial down payment for investors of 110p or 115p. But some dealers are still worried about the market's recent volatility which, they claim, may cause them problems in getting BP away successfully.

Trusthouse Forte, the hotel and leisure group, which has been the subject of intense speculation in recent weeks, firmed by 4p to another new peak of 291p. Earlier this month, there was talk that a consortium of Spanish businessmen, led by the Sol Hotel Group, was building a stake before launching a full bid. The Sol Hotel Group recently bought Spanish properties which were owned by Caledonian Holdings and not, as we originally reported, Copthorne Hotels.

Marks and Spencer advanced to 254p at one stage, before closing only 1p dearer at 250p, as more than 12 million shares changed hands.

Its interim results are expected later this month and are expected to make pleasant reading.

Citicorp-Scrimgeour Vickers, the broker, is going for interim pretax profits of £175 million.

Rival Phillips & Drew is reckoned to be a big buyer of the shares, but suggestions that it is about to publish a "buy" circular were denied. There was also plenty of turnover in the shares on the options market with brokers Cazenove and James Capel both active.

Redfearn National Glass, the glass and plastic container manufacturer, jumped 25p to 595p as hopes rose that Mr Ron Brierley, the New Zealand entrepreneur who has a sizeable stake in the company, will eventually launch a bid.

S&W Berisford, the sugar and commodity group — and currently the target of a £767 million bid from Associated British Foods — regained its composure and rallied by 10p to 418p.

Pearson, the *Financial Times* to Lazards merchant bank conglomerate, breached the £10 mark again, closing 6p higher at £10.10.

They have now risen by nearly £2 since Mr Rupert Murdoch's News Corporation surprised the market by announcing that it had built up a near-15 per cent stake.

Reuters, the news agency and computerized information specialist, bore the brunt of further heavy selling, closing 51p lower at 785p, making a two-day relapse of 109p.

However, market gossip that numerous Reuters' monitor trading sets at Salomon Brothers and Chemical Bank are now surplus to requirements is wide of the mark, according to a spokesman at Reuters yesterday.

● Shares of Powerscreen, the energy sources and crushing equipment group, surged 7p to a new peak of 195p yesterday. There is talk that BM Group, the mechanical engineer, has bought a near 5 per cent stake in Powerscreen which unveils figures later this month.

● Fitch Lovell, the food distributor, which has been hitting new heights recently on hopes of a bid soon from Mr Tony Millar's Albert Fisher, eased 2p to 370p. County NatWest, the broker, claims the shares are 10 per cent overpriced and is urging clients to sell some of their shares.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
Abbey	1,057	Coats	481	Land Sec	5,663	Royal Bank	1,587
Allid-Lyons	4,531	CU	6,756	Laporte	50	Royal Ins	1,845
Amstrad	477	Cons Gold	659	L&G	1,327	Saatchi	2,465
ASDA	4,684	Cookson	1,083	Lloyds	2,650	Sainsbury	631
AB Foods	841	Courtaulds	1,082	Lonrho	3,980	Scot & N	2,723
Argyll	2,713	Dalgety	565	Lucas	2,041	Sears	2,902
BAA	2,872	Dee	5,403	Magnet	416	Sedgwick	709
BET	2,251	Dixons	564	M&S	12,948	Shell	1,333
BTR	3,181	ECC	1,042	MEPC	1,468	Smith & N	1,064
BAT	3,530	Enterprise	1,729	Metal Box	1,498	STC	3,565
Barclays	1,658	Ferranti	4,522	Midland	9,744	Stan Chart	229
Bass	460	Fisons	5,579	NatWest	1,288	Storehse	2,363
Beecham	2,237	Gen Acc	248	Next	854	Sun Alince	720
Beazer	57	GEC	7,249	Nth Food	2,121	T & N	2,285
BICC	120	Glaxo	4,314	P&O	135	Tarmac	2,390
Blue Circle	613	Globe	671	Pearl	1,455	Tate & Lyle	306
BOC	1,198	Granada	457	Pearson	493	TSB	4,402
Boots	1,736	Grand Met	1,395	Pilkington	2,873	Tesco	2,158
BPB	1,281	GUS 'A'	5,219	Plessey	2,546	Thorn EMI	4,724
Br Aero	582	GRE	422	Prudential	249	Trafalgar	4,666
Br Airways	4,536	GKN	802	Racal	2,989	THF	13,038
Br Comm	396	Guinness	2,941	Rk Hovis	3,684	Ultramar	2,355
Br Gas	7,766	Hamm 'A'	196	Rank	802	Unigate	1,614
Br Petrol	7,911	Hanson	3,126	R&C	218	Unilever	1,347
BPCC	471	Hawker	933	Redland	2,356	United Bis	3,327
Br Telecm	3,165	Hawley	1,221	Reed	1,336	Utd News	429
Britoil	2,631	Hillsdown	1,514	Reuters	5,860	Wellcome	2,226
Bunzl	3,794	IMI	3,037	RMC Gp	839	Whitbrd	276
Burmah	506	ICI	1,295	RTZ	964	Willis Fab	665
Burton	5,975	Jaguar	1,759	R-Royce	4,682	Woolworth	2,019
C&W	5,514	Lasmo	264	Rothmn 'B'	3,510		
Cadbury	4,297	Ladbroke	7,025	Rowntree	1,201		

Equities page 29

TEMPUS

Abbey is ready for new life

Preparations for the implementation of the new financial services legislation next year, including compliance, are keeping everybody busy at Abbey Life.

Abbey is designing several new personal pensions products, and will launch a free-standing AVC (additional voluntary contributions) product at the beginning of next year followed by other new products in the middle of the year.

The recruitment of new salesmen has undergone a shake-up. At the beginning of the year, Abbey devised a new method of testing and sifting new applicants, and following an initial dip in numbers, the sales force is now growing strongly again.

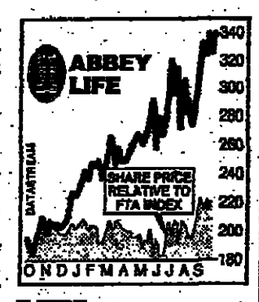
This direct sales force makes Abbey particularly well placed to take advantage of the expected surge in the pensions market when the Government sanctions personal pensions in the middle of 1988.

As the new financial services regulations take effect, the market for life and pensions products is widely expected to split into two groups — those with the best performance record and those with the best sales effort.

Into the former category come the mutual funds, who traditionally sell their policies through the insurance brokers, but can offer the best returns because they have no need to pay out dividends because they have no shareholders.

Abbey Life falls into the latter category. With shareholders to look after, it is unlikely to beat the performance of the mutual life offices. But its dedicated sales force has the twin incentives of only one company's products to sell, Abbey's, and only one source of income, commission from those sales.

Despite a strong rise following takeover speculation, the share price fairly reflects the prospects of the group.



UEI

In the past five months the UEI shares appear to have come in from the cold, rising three times faster than the market after under-performing earlier in the year.

Observers were thrown by the aborted attempt at a merger with Oxford Instruments at the beginning of the year. Was UEI turning into a mega-bidder, and was this because organic growth was faltering?

Not so, then or now. UEI's half-year profits of £11.1 million show 25 per cent underlying growth after stripping out contributions from newly-acquired businesses, and the group acquisition policy now is to concentrate on small bolt-on companies, rather than to buy big.

And why not? UEI is now worth £350 million, operates in five high-tech fields, and claims to lead the world in all of them.

Its Quantel equipment is responsible for most of the graphics you see on your television screens. The audio equipment business, on which half the Top Twenty pop music chart is recorded, has won important film industry contracts this year, and its Cosworth engines are now being fitted by Mercedes and Ford.

All five divisions have record orders and 1987 should easily produce profits of £25 million. Further more, UEI's undoubted inventiveness in its own niche markets is capable of sustaining the 25 per cent growth demanded by the board.

Steady Harrisons

Commodity prices now affect less than a fifth of Harrisons & Crosfield's business, but their volatility makes all the difference when forecasting group results.

Wrong-footed optimists dragged the share price down as full-year estimates were downgraded after unremarkable interims. Both rubber and palm oil prices have been firm, but are unlikely to rise much further in the short term.

Chemicals manufacturing, which accounts for more than three quarters of divisional profits, is growing steadily, and is performing better in the US. Harrisons' significant US tax losses make this a likely hunting ground for acquisitions.

Pressure on agricultural margins at Pauls was just offset by better maltings results. Building supplies fared well in a buoyant market.

Harrisons' strategy is to invest in the four main businesses, while at the same time looking for suitable acquisitions.

The momentum of profits should continue into the second half, giving pretax profits of about £85 million.

The shares are selling at a generous premium to the market, which is more a function of the above average yield and the group's historic affiliation with the overseas traders sector than with its present configuration and medium-term prospects.

However, as long as the dividend remains safe, the rating is unlikely to adjust.

BIL

BRIERLEY INVESTMENTS LIMITED

A YEAR OF STRONG GROWTH

Turnover up 114.7%
Profit before tax up 70.2%
Profit after tax and minorities up 90.7%
Earnings per share up 61.0%

Highlights from statement made by BIL Chief Executive, Mr. Paul Collins.

"Underlying the real substance of this years' results are the investments which have been made for the future and which constitute over half the Group's assets ..."

These include:

- Creation of major drinks group through the merger of Magnum Corporation Ltd (formerly Rothmans) with Dominion Breweries Ltd and Quill Humphreys Ltd.
- Full acquisition of Winstone Ltd.
- Subscription for a 15% interest in privatisation of Petroleum Corporation of New Zealand Ltd.
- Full integration of Auckland Gas Company Ltd and East Coast Gas Supply Ltd with Welgas Holdings Ltd.
- Increase in NZI Corporation Ltd shareholding to 32%.
- Major investment in Woolworths Ltd of Australia.
- UK investments in Ocean Transport & Trading plc, Molins plc and Equity & Law plc.
- Major investments by IEP in Union Discount Co. of London plc, CalMat Co., Diamond Crystal Salt Co., Everest & Jennings Inc., Oglebay Norton Co., Smith International Inc., Union Special Inc. and Wrather Corporation.

"... The next phase of the company's growth is to consolidate this position and build on the investment base already established offshore ..."

SUMMARY OF RESULTS

	Year to 30th June 1987 £ million	*Year to 30th June 1986 £ million*	*Percentage Change*
Turnover	2,650.7	1,234.6	+114.7
Profit before tax	250.6	147.2	+70.2
Profit after tax	223.7	127.9	+74.9
Profit after tax and minorities	126.7	66.4	+90.7
Adjusted earnings per share	12.22p	7.59p	+61.0

Audited results. Exchange rate £1 = $ NZ 2.699

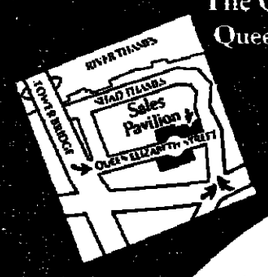
THE CIRCLE
TOWER BRIDGE

Apartments of exceptional quality in a magnificent new building on the doorstep of the City.

The New Measure of London Living.



The Circle Sales Pavilion and Show Apartment
Queen Elizabeth Street, Tower Bridge, London SE1



OPENS 11am-7pm from SUNDAY OCTOBER 18th

ALL ENQUIRIES
01-403-6311

- The Circle Brasserie Restaurant
- The Circle Spa Health Club
- The Circle Business Centre
- 24hr Uniformed Porters
- Bulthaup Kitchens
- Marble Bathrooms
- Video Entryphones
- Underground Parking

Studios, 1 & 2 Bedroom Apartments, 2 & 3 Bedroom Penthouses from £105,000–£425,000

10% NOW COMPLETION AUTUMN 1989

A development by JACOBS ISLAND COMPANY plc
SAVILLS
R.A.SHAW

Bull market helps lift UK takeovers to record level

By Colin Narbrough

Takeover-mania is sweeping Britain, with record activity in the first nine months of this year, as the bull market rages on, making it easy for companies to fund acquisitions, *Acquisitions Monthly* reported yesterday.

But the publication noted that while the number of takeovers from January to September rose to 1,332 from only 915 deals in the same period last year, the total value fell almost £2 billion to £18.4 billion.

Megabids for publicly quoted companies, so prevalent last year, only made a late appearance this year with the offers for Sir Terence Conran's Storehouse Group, and the market's opposition to hostile bids softened in the course of the year, Mr Philip Healey, the editor, said.

British companies' appetite for US acquisitions grew apace. In the first nine months they bought 190 companies worth $25.5 billion (£15.5 billion), over three times the amount spent in America in the corresponding months of 1986.

On present performance, the outlook for the whole year was 260 to 275 acquisitions in the US, valued at well over $30 billion, Mr Healey predicted.



Service with a smile: Martin Sorrell of WPP and Tony Berry of Blue Arrow made US buys

While the average value of deals in the US jumped to $134 million from $61.4 million, British companies made 11 transatlantic acquisitions worth $500 million-plus in the first nine months.

Big American deals were by no means the prerogative of big names, such as Hanson Trust and ICI. Swift-footed service groups, such as WPP, led by Mr Martin Sorrell, and Blue Arrow, headed by Mr Tony Berry, also looked to the US for major expansion.

Mr Healey attributed the increase in takeover activity in the United Kingdom to the large number of purchases of private companies and divestments, which totalled 1,176 in the first nine months, more than during the whole of last year and compared with 779 during the first nine months of 1986.

The total value of this type of takeover between January and September was nearly £2 billion higher at £8.91 billion.

Despite the surge in private company deals, large bids were never totally out of favour. In the first nine months there were 25 bids for British public companies with price tags of more than £100 million, one more than in the same period last year.

A recent, and perhaps significant, trend to emerge was the increase in foreign bidders for British companies, Mr Healey said. "Of 20 new public takeovers announced in September, seven were from overseas, with Antipodean predators much in evidence."

Investor law gets welcome in City

By Colin Narbrough

Lord Young, the Secretary of State for Trade and Industry, yesterday went half way to meet City demands for a one-year delay in the implementation of the part of the Financial Services Act that allows investors to sue a company if it causes them loss by breaking the rules of its self-regulatory organization.

He also gave a firm commitment to keep the new regulatory framework flexible, with regular assessments in the first year or two of its impact on business.

In a speech to a conference organized by the Securities Association, the SRO that led the lobbying for holding back Section 62 of the new legislation, Lord Young said that implementation would be delayed for six months from April next year, the target for bringing the Act into force.

Mr Andrew Large, chairman of the Securities Association, who saw the controversial section creating a lawyers' paradise, immediately welcomed Lord Young's decision as reassurance that the Government had accepted the need to be flexible on implementation.

"It is better to begin the new system without continuous threat of legal action from the start."

The respite would give regulators, practitioners and investors more time to get used to the system.

Mr Large said his SRO would have preferred a longer postponement, but accepted the legal and political factors the Government had to take into consideration.

Lord Young, who underlined his duty to protect investors in a world of increasingly wider share ownership, said he decided on the delay "in the interests of introducing the new regime as smoothly as possible."

But this was only a "temporary breathing space" to allow companies operating under the new rules to sort out any teething problems. Section 62 was an exception and the April target for bringing in the main provisions of the Act was "a firm one."

He confirmed consumer group fears that a delay would mean that investors would not enjoy as much protection under the new SROs as originally visualized, but pointed out that this would only be temporary.

The system was coming into force at a time of rapid change in the City, he said.

COMMENT Kenneth Fleet

CBI's cosy taskforce lets sleeping dogs lie

The report of the CBI's City/Industry taskforce will disappoint only those who had naïve expectations of its purpose. Sir David Nickson, the CBI President, had essentially set up a peace conference between high-level representatives from the CBI's members in finance and manufacturing or commerce to defuse the testy row at last year's CBI conference.

The conflict could have offered powerful ammunition to Roy Hattersley and Neil Kinnock in an election year. It stemmed from the crescendo of takeover bids, which ran last year at more than half the total rate of private capital investment.

Industrialists saw that the pressures of increasing competition among merchant banks and investment managers, selling their performance to investors in unit-linked funds, had transformed the takeover bid into a growth industry in its own right. The fees and commissions had become a vital source of profits; takeover premiums boost fund performance.

City salesmen drummed up takeover bids to generate income. And the industry spawned its own army of freelance, sub-contracting speculators, who built up stakes in companies to "put them in play."

Takeovers have always served megalomania. They have a creative role in reviving ailing companies, consolidating industries to face international competition and assembling parts for more ambitious enterprise. Converting economically important companies into mere tradeable paper paper was something else.

Emotional indignation in industry was bolstered by the Establishment concern, voiced by Bank of England director David Walker. He gave a warning of the danger that short-term thinking in the financial markets might oblige companies to follow suit and eschew long-term projects, product development or spending on research vital to future competitiveness.

The report to be presented to next month's CBI conference analyses the problems well enough, but leaves most of them hanging unresolved. It concludes, in the tradition of the Wilson report on the City, that the new model vehicle is basically good at doing its job, though the ashtrays could be improved.

This is hardly surprising. Most takeover bids were and are generated not by the City, but by the CBI's own industrial and commercial members. The CBI president himself, as head of Scottish & Newcastle, is currently making his third bid in as many years for Matthew Brown — unedifying, though not short-term thinking.

The "short-term City" slogan was always an oversimplifaction, rightly exposed by the taskforce. High interest rates are a greater deterrent to long-term investment than the threat of takeover bids.

The atmosphere has also become much calmer over the intervening period. The failure of the Sir Owen Green's bid for Pilkington — only through poor timing — proved the high point of that phase of takeover mania. A generation of speculators have been chastened by the disgrace of Ivan Boesky and the unfolding of the Guinness affair — though others are filling the gaps. And the takeover focus has shifted to the financial sector, where the Bank of England acts as schoolmaster, newly-armed with a Banking Act cane.

So it is fair to put some emphasis on the taskforce's modest but useful suggested reforms. These principally follow Mr Walker's calls for improved communications between companies and their big institutional shareholders and for reforms in accounting.

The taskforce's strictures on merger accounting are particularly valuable in putting some beef behind the accountancy bodies' search for improved standard practice.

Demands for disclosure of shareholdings above 3 per cent (instead of 5) and more transparency during takeover bids knock on an open door. And the suggestion (for further discussion) that taxation of capital gains should concentrate on the short-term, chimes in well with the lobby to abolish long-term gains tax. This is one to watch in the Budget.

The taskforce has agreed the "level playing field" argument for not tilting the Takeover Panel rules. But it does not seem to have understood that the playing field has already been tilted in favour of bidders by the arbitrageurs and improved techniques. It even suggests tilting the field further by making monopoly references more predictable. Freedom of dealing in shares of the rival parties during bids — the source of the Guinness scandal — is unaccountably accepted.

The taskforce has equally failed to come to grips with the central issue: changing the structure of relationships between big shareholders and industrial companies so that market forces can operate freely without the malign effects seen last year. The loosening of mutual commitment is at the heart of the problem. And it is by no means only on the City's side, as the row over rights issues has shown.

The big danger of the taskforce's essentially complacent view is that there will be another resurgence of unpopular merger-mania in time for the next election. In that eventuality, it will be plain that the securities industry and industrialists have no effective alternative to the anti-market controls that will be on offer.

CRH's big overseas expansion

By Alexandra Jackson

CRH, the Irish building materials company, plans to double the size of its European activities with the proposed purchase of Catalan Concrete Group for Ir£62.6 million (£56.1 million), including Ir£22.2 million of debt.

This will be the group's largest overseas acquisition.

Catalan Concrete serves the growing market in north-east Spain.

CRH already has interests in Holland and has for some time been looking to expand.

Last year, CRH made 12 per cent of its trading profits in mainland Europe compared with 36 per cent in Eire, 38 per cent in the United States and 14 per cent in Britain and Northern Ireland.

Japan expected to win gilts go-ahead

By David Smith, Economics Correspondent

The Bank of England, in consultation with the Treasury, will come to a decision in the next fortnight on the principle of allowing Japanese securities houses to become gilt-edged market-makers.

The indications are that the British authorities will take the view that enough progress has been made in liberalizing the Japanese financial markets and will be prepared, in principle, to accept Japanese gilt market-makers.

But each individual application will be considered on its merits and the process of examining applications could take up to three months.

Up to three applications for licences, from Nomura, Daiwa and Nikko, are expected to be submitted to the Bank on or after October 27, the end of the period for which the Bank guaranteed no additional competition for the original 27 market-makers.

But Mr Archibald Cox, managing director of Morgan Stanley in London, said yesterday that his firm would not be applying to become a gilt market-maker.

The prospect of additional competition in the gilt market from Japanese houses will cause discomfort among existing market-makers. Of the present 26, only six are showing a profit after the first year of the new-style market, and four are carrying heavy losses.

The Japanese houses, in their discussions with the Bank, are expected to emphasize that, with their client base in Japan, their entry would increase market turnover significantly.

Eleco in surge to £3.6m

By Joe Joseph

Strong gains in all its main areas helped Eleco Holdings, the construction to electrical engineering group, to raise pretax profits from £2.72 million to £3.6 million in the year to June. Turnover grew to £34.24 million. The final dividend is 3.5p, making 5.5p for the year (4.6p).

Eleco's construction and property development division — an increasingly important area for the company — accounted for the bulk of the group's business, making record profits of £1.9 million.

The purchase in May of Stramit Industries from Australia's Ada Corporation has strengthened and broadened Eleco's range of building products, but made only a small contribution to profits.

LME may look at new tin contract

By Our City Staff

Mr Christopher Green, chairman of the London Metal Exchange, says the exchange may consider reintroducing a tin contract in its efforts to enhance its role as the world's premier base metals market.

The exchange suspended trading in tin in 1985 when the International Tin Council's buffer stock failed, leaving a £900 million trail of debt.

In a speech to the exchange's annual dinner, Mr Green said the tin crisis had not gone away. "We are witnessing the unedifying spectacle of governments wriggling and squirming it seems to evade their financial and moral obligations, if not their legal ones."

The LME would meanwhile seek to strengthen links with international trade and industry. It was seeking more formal dialogue with the aluminium and zinc industries and proposed setting up a small international liaison group, or groups, including leading figures from industry.

Mr Green said the exchange was looking at the structure of a number of contracts. It was consulting with industry on the future of the standard copper contract, lead and zinc contracts had to be looked at with a view to improvements, and "a new contract for tin may come under closer discussion, but obviously there will be full consideration with members and the trade."

Abbey Life Group increases dividend

By Carol Ferguson

Abbey Life Group, the financial services company, has announced a 20 per cent increase in its interim dividend, from 2.5p to 3p net.

The company also said that it was experiencing an accelerating growth rate in new initial commissions during the third quarter, compared with growth of 15 per cent in the first six months of the year.

The company said that the agency division was leading the way. Sales of regular premium life products have been particularly buoyant, helped by continued growth in mortgage business and, more recently, by Living Assurance.

This is a newly launched product which pays out a capital sum not only on death, but also on the diagnosis of certain severe illnesses.

Mr David Baggaley, Abbey's finance director, said that the company's sales force was about the same size as it was at the end of 1986, when it numbered 2,710 salesmen.

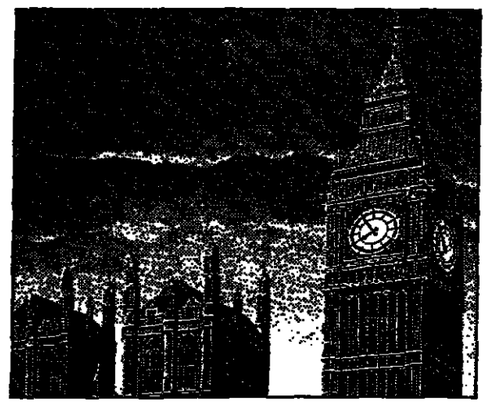
"At the beginning of the year, we instituted a new method of testing and sifting new applicants," he said.

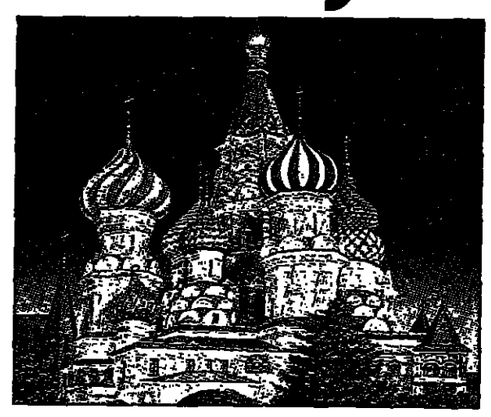
"If we succeed, salesmen should stay longer, but initially it led to a dip in numbers. Between now and the year-end, the sales force will grow reasonably well", he added.

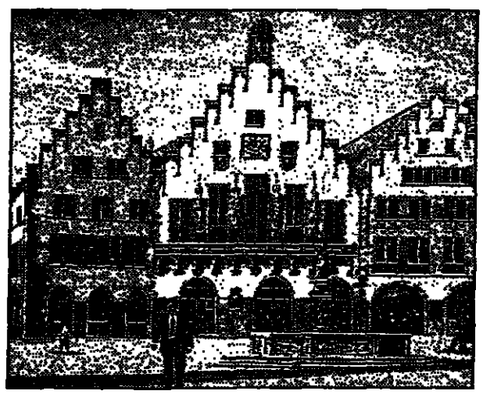
Tempus, page 26

ADMARCO

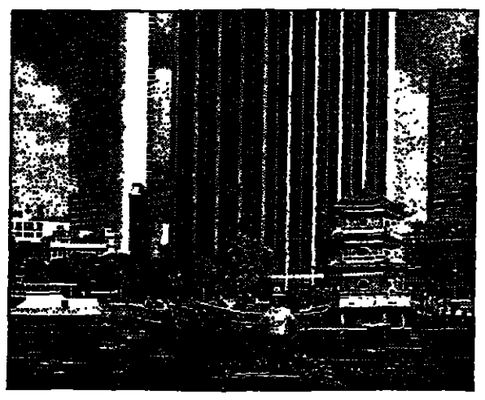
Come to Italy.











A warm welcome from MPS Banking Group.

With its international network, expertise and tradition, the MPS Banking Group is prepared to handle your every banking need anywhere in the world.

Our offices in New York, London, Paris, Moscow, Frankfurt, Singapore, Cairo and Sao Paulo offer you all the advantages and services that only a large banking group can provide.

Our group figures need no comment. They speak for themselves: total deposits of 64,596 billion liras, profits of 372 billion liras, over 16,000 employees and 773 branches throughout Italy.

Wherever you find Monte dei Paschi di Siena, Banca Toscana, Credito Commerciale, Credito Lombardo and Italian International Bank, you can be sure to find a highly professional and reliable banking organization. And you're welcome at any of our offices. Welcome to Italy.

MPS BANKING GROUP

This one will run and run

The decision by restaurant chain Aberdeen Steak Houses to pay £38,000 to settle claims from its former employees that they were underpaid, should have been the end of a long-running and far-from-happy affair. It should have satisfied the company's former accountant, Aziz Suleman, who resigned on the eve of Aberdeen's flotation on the USM in 1985, because he had reservations about the prospectus and the legal claims then pending. Since then two more directors have resigned, as has the company's stockbroker, Fiske & Co. So does Aziz feel vindicated? "Yes," he tells me, "but I am not leaving it there. I am now asking the Stock Exchange to carry out an official inquiry into the conduct of certain individuals involved in Aberdeen's flotation. It is an offence for anyone to knowingly fail to disclose material information or provide misleading information in a public prospectus." So it looks as if Aberdeen might still have some further explaining to do.

BP flying high

A huge canvas sheet, handpainted with BP's logo and covering almost one entire side of Britannic House, the company's Moorgate headquarters, was strung up yesterday morning. With spotlights on the roof of M&G's building opposite, the centre of the enormous banner, designed to carry the share price, will be lit up after dark today. But investors hoping for a sneak preview will be disappointed — the price will be announced at 11am with abseilers adding the missing numbers to the banner only after the official announcement has been made. Should be entertaining to watch, nevertheless.

THE TIMES CITY DIARY

Discreetly dead-pan

Helpful suggestions have been flooding in for the smaller companies team at Wood Mackenzie, the broker, still discreetly holding funeral directors Great Southern and Hodgson Holdings under its "miscellaneous" sector, in preference to the "freight and transport" classification which is used by the Stock Exchange. Favourite choice seems to be the "leisure" sector, with a reader from West Kirby, Merseyside, revealing that Wirral County Council lists cemeteries and crematoria alongside parks, museums and public baths under the heading "leisure". "The nomenclature is firmly entrenched", he observes. A vicar, the Rev John Giles from St Mark's, Broomhill, Sheffield — who ought to know about such things — agrees. He tells me that Sheffield City Council lists cemeteries and crematoria as part of its "recreation department". At least it makes it sound like something to look forward to.



"Fancy a second-hand Porsche?"

Guinnless

At the Waldorf Hotel on Tuesday, Ernest Saunders — who had just emerged from Bow Street — was clearly showing the strains of the past year. The aim of his hastily arranged "family tea party", as he called it, was to tell the world of the pressures both he and his family have been under. Did he ever, I asked the former Guinness boss, take a swig of the old dark stout to keep his strength up, as hospital patients used to do? "I can honestly say I will never drink another drop," he said.

● Spilt cups of coffee which ruin floppy disks will soon be a thing of the past. In the US, Eastman Kodak has announced that it intends to start coating disks with Teflon.

Financial jungle

The vogue for new financial instruments in the various markets of the Square Mile has spawned its own language .... The COPS, led by PIP FOX, burst into the Circus Swap unannounced, scattering the Bunny Bonds and the CATS into the four corners of the CAMPS. "OK you lot, get dressed," PIP growled at the Naked Warrants who were wearing only CAPS and Flip Flop Notes and had gone quite PINC with embarrassment. "And you, CLEO (a more modestly Covered Warrant), round up the ZEBRAs, LIONs, COLTs, TIGRs and COUGRs or there will be Heaven and Hell Bonds to pay." Smashing the ICONS on the wall by the DARTS board, FOX SPOTs Duet Bonds playing CARDS in the corner. "They look like a pair of Harmless Warrants to me," said one of the COPS, "Don't be RUF on them." "They deserve nothing less than a Bullet Deposit in the head," PIP leered, and began firing his gun crazily on both Cylinder Options. Then suddenly all the COPS shouted "The STARS and STRIPs forever" before getting into their CARS for a SPIN. If you think you need any of these exotic items to make your business more fun to run, they are all fully described in *The Financial Jungle*, a guide to financial instruments published by accountants Coopers & Lybrand at £75 — though it's free to their clients.

Carol Leonard

Tay builds profits up to £3m

Tay Homes, the Leeds-based housebuilder, pushed pretax profits from £1.8 million to just over £3 million last year. The company sold 540 homes compared with 510 the previous year and is now spreading out of its traditional base – in the North of England, and Scotland – into Plymouth.

Tay Homes is sitting on a land bank of some 2,000 plots. The average selling price of its houses rose during the year from £33,000 to £40,000. On the stock market the shares responded to the figures with a 10p jump to 468p.

Wagon buy

Wagon Industrial Holdings has acquired Prescion Engineering, a Birmingham-based manufacturer of components for the computer and electronics industries, for £2.75 million. A further £250,000 will be paid if profit targets are met over the next two years.

Pochin's rises

Pochin's, the Cheshire builder and civil engineer, lifted pretax profits from £835,250 to £1.42 million in the year to May, with earnings per share up from 58.16p to 99.88p. Turnover rose from £21.74 million to £26.68 million. A final dividend of 12p makes 16p overall, 2p more than in the previous year.

Gulf between industry and City is a myth, says CBI

By Edward Townsend
Industrial Correspondent

The year-long inquiry into relations between industry and the City of London initiated by the Confederation of British Industry has found that the gulf is largely a myth.

While it is accepted that companies do have problems with the City's alleged short-term attitude towards the return on investment, the report maintains that such perceptions are not supported by facts. "They were part of a pervasive mythology that needs to be debunked in the interests of both City and industry alike."

Referring to the controversy that surrounds most takeover bids, the report calls into question the giving of "exclusive" information by company officials to journalists. City rumour can distort share prices, it says, contributing to the perception of short-term pressures.

The report, due to be debated at the CBI annual conference in Glasgow next month before becoming official CBI thinking, has been drawn up by a top-level, 30-man task force chaired by Sir David Nickson, the CBI president.

It followed concern among business leaders that industrial competitiveness was being held back by the short-term views taken by investors, the rash of takeovers and mergers and by the perceived lack of understanding by financial backers of industry's long-term problems.

But the 65-page report draws attention to the "unpalatable realities", described yesterday by Mr John Banham, the CBI director-general, who said Britain remained a low wage, low profit and low productivity economy compared with West Germany.

The report's executive summary said the task force found that "many British companies have given insufficient weight to long-term development, but this does not arise primarily from City pressures. It arises mainly from underlying economic and political factors including inadequate profitability."

The report's conclusion is that any gulf between industry and the City is a problem of communication rather than inherent inability to appreciate industry's difficulties. Sir David denied that the report was "bland and predictable"; it was a unanimous report and no single large issue had been ducked because of lack of agreement.

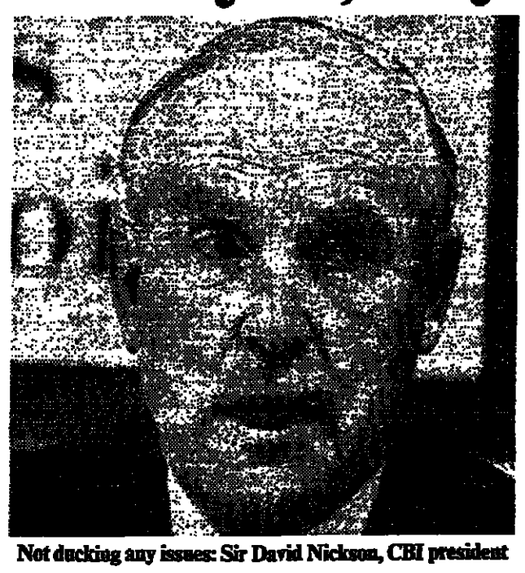
It lists 12 recommendations of which the first is that "companies should organize themselves efficiently in terms of designating responsibility for carrying out investor relations."

Companies should keep the market informed about long-term strategy, appoint more non-executive directors, encourage secondment between City and industry, and that pension fund trustee arrangements should be reviewed.

The report endorses self-regulation in the City but calls for a strengthening of the Takeover Panel. "The Big Bang has increased competition, bringing new pressures and greater potential rewards. Inevitably, some will be tempted to cut corners.

"They must be ruthlessly exposed."

The report reserves particular criticism for some City financial analysts, whose quality is said to be "dangerously uneven".



Not ducking any issues: Sir David Nickson, CBI president

APPOINTMENTS

Barratt Developments chief

Barratt Developments: Mr John Swanson has been named group managing director from January 1. Mr Micheal Norton becomes chairman, UK Northern subsidiaries, with Mr Michael Pattinson as group sales and marketing director from January 1. Mr Thomas Hartley becomes chairman, UK Southern subsidiaries, with Mr Frank Eaton as chairman, UK Central Region, also from January 1.

Simon-Gala: Mr Allan Brace has been appointed finance director.

Banro Industries: Mr John Hooper has been elected deputy chairman. Mr Alan Pitcher becomes group manufacturing director.

Shandwick Public Affairs: Mr Keith Lockwood has been named managing director with Ms Louise Harvey as a director.

AB Electronic Products Group: Mr Ivor Cohen becomes a non-executive director.

Seagram Europe: Mr Paul Breach is now area vice-president for Britain, Belgium and The Netherlands. Mr Alain Trocqueme becomes area vice-president for Spain and Portugal. Signor Giovanni Marotti becomes vice-president of Seagram Italia.

Declan Kelly: Mr Robert Taylor has been appointed development director for the London area.



John Hooper: takes over as deputy chairman at Banro

Jardine Insurance Brokers International: Mr Bobby Llewellyn joins the board and becomes chairman of the aviation division. Mr John Westoby and Mr Jeremy Birtwistle become directors and Mr Nick Woolley and Mr Constantine Pilavachi become associate directors, all of the aviation division.

ERF: Mr Martin Harper, Mr Alan Forster, Mr Graham Adams, Mr Mel Staddon and Mr Jim Sinclair join the board.

Vigers: Mr Neil Borrett and Mr Paul Watson join the partnership.

EW Payne (International): Mr HO Collingwood becomes a director.

MIM: Mr Nicholas Johnson is elected managing director.

Rylands-Whitecross: Mr Michael Hodlin, Mr Edwin Sanderson and Dr Ian Melton join the board.

Martin Currie: Mr JM Lindesay-Bethune has been made a non-executive director. Mr James Fairweather and Mrs Marianne Hay become executive directors of Martin Currie Investment Management.

Simon Container Machinery: Mr Marcus Park is made managing director.

MacDonald Orr: Mr David Young joins the board of Standard Property Investment and Mr Ian Macdonald joins the boards of MacDonald Orr and Scottish Property Investment.

Ajax Insurance Holdings: The Earl of March becomes chairman.

Rex Stewart and Associates: Mr TS Corrigan has been named chairman.

AAH Holdings: Mr Peter Werling joins the board of AAH Pharmaceuticals. Mr Les Southworth becomes assistant director and also joins the board of AAH Pharmaceuticals. Mr David Taylor becomes managing director of Vestric. Mr Ron Vizard joins the board of AAH Pharmaceuticals as divisional finance director.

Keith Bayley Rogers & Co: Mr Howard Drummon joins the partnership.

WALL STREET

Dow hit by big August trade gap

New York (Agencies) – Shares showed wide, heavy losses in early trading yesterday after the report of a bigger-than-expected US visible trade deficit in August. Although down on July's record, the August figure was well above Wall Street's projections. US bonds and the dollar also declined.

The Dow Jones industrial average tumbled by 43 points to 2,465.16. Declining shares outnumbered rising ones by five to one and trading was active.

Blue chips were the most active issues, with IBM 2¾ lower at 146⅛, ATT off by ⅝ to 33¼, General Electric, 58⅛, down 1¼ and Exxon, ¾ lower at 48¾. Teledyne slipped by 1⅝ to 373¼ in spite of reporting a higher third-quarter profit.

On Tuesday, the Dow average rose 36.72 to 2,508.16.

● New York – Weakness in the car sector may have more than offset any gains in September's retail sales, analysts reported here.

US retail sales are expected to have decreased by 0.6 per cent in September, after a 1.3 per cent gain in August, according to the average of forecasts of 12 economists surveyed by Dow Jones Capital Markets Report.

Excluding the car component, September's retail sales are seen rising by 0.3 per cent.

	Oct 13	Oct 12		Oct 13	Oct 12		Oct 13	Oct 12
AMR Cp	53¾	52¾	Firestone	42¼	42¾	Pepsico	38¼	36⅞
ASA	61¼	63½	Fst Chicago	28⅜	27⅜	Pfizer	65⅝	65⅝
Aetna Life	61¼	60½	Fst Int Bncp	52⅜	52½	Phelps Dod	55⅝	54
Allied Signal	43⅜	41¾	Fst Penn C	10¼	10⅜	Philip Mor	114⅜	109⅝
Allis Chim	2	1⅝	FT Wachvia	39¾	40	Philip Pet	16⅜	15⅝
Alcoa	58⅝	60⅜	Ford Motor	95⅝	93½	Polaroid	31⅞	30¾
Amax Inc	27⅝	26	GAF Cp	61⅞	62⅝	Primerica	47¾	47⅞
AMR Hess	33⅛	32¼	GTE Cp	43¾	42⅛	Procr Gmb	98⅝	97⅞
Am Brands	58	55½	Gen Cp	101¾	102¼	Pub S E G	26⅝	25⅞
Am Cyanmd	49¾	48½	Gn Dynam	68⅝	66¾	Raytheon	79⅜	78⅛
Am Ele Pwr	29	27⅞	Gen Electric	59⅝	58½	Rynlds Metl	57⅜	57⅜
Amexs	35⅝	35¼	Gen Inst	41¼	40⅝	Rockwell Int	23½	23⅜
Am Home	63⅝	62¼	Gen Mills	53⅜	52⅝	Royal Dutch	127⅜	127⅞
Am Int Grp	79¾	78	Gen Motors	75⅝	73¾	SFE Sopac	60¾	62¾
Am Stand	49½	48¾	Gen Pub Ut	27⅞	27	Sara Lee	41	41
Am Telph	33⅜	32⅝	Genesco	5⅞	5⅝	Schlumb	45⅝	44¾
Amoco Cp	80⅛	79¾	Georgia Pac	42⅛	41⅞	Scott Pap	83¾	82¾
Armco Steel	14⅜	13⅝	Gillette	41¾	41⅜	Seagram	72⅜	71¼
Asarco Inc	33⅜	32	Goodrich	54¼	55	Sears Roeb	47⅞	47⅜
Ashland Oil	65⅛	64⅜	Goodyear	68½	67¾	Shell Trans	88⅝	88⅝
Atl Richfld	91¼	90¾	Gould Inc	22⅝	22½	Singer	52⅛	51⅝
Avon Prod	33⅜	32⅞	Grace Co	65½	63	Smkln Beck	60⅛	59⅝
Bk Boston	30¼	29⅝	Grt Atl Pac	44⅜	43½	Sony Cp	38⅜	37⅜
Bank NY	42	41¾	Greyhnd	37⅛	37⅜	Sth Cal Edi	33¾	31⅝
Bankamer	11⅞	11¼	Gruman	27⅝	26⅝	SW Bell	44	42⅞
Bkrs Tst NY	45⅝	44	Gulf & West	65⅝	65⅝	Squibb	92⅛	90
Baxter	27	27	Heinz	46⅛	46½	Sterl Drug	58⅛	58
Beth Steel	19¼	18	Hercules	59⅜	59⅛	Stevens JP	47⅛	45⅝
Boeing	48⅝	48¾	Hewlett Pk	67¾	66⅝	Sun Comp	57⅝	57
Boise Casc	81	80	Honeywell	76	76¼	TRW Inc	60¼	60
Borden	56¾	55	IC Ind	38	37⅜	Teledyne	375¾	372¾
Brist Meyr	48¼	47⅜	ITT Cp	64⅝	63¾	Tenneco	58	58⅜
BP	71	71⅜	INCO	23¾	22½	Texaco	39¼	39⅝
Brunswick	27	26½	Ing Rand Wi	41½	40¾	Tex Eastn	35½	34¾
Burl Ind	n.a	n.a	Inland Steel	32¼	31¾	Texas Inst	76¼	75¼
Burl Nth	77¾	77½	IBM	148⅝	149¾	Tex Util	31⅜	30½
CBS	216¾	211¼	Int Paper	50¼	47¾	Textron	32¾	32
CMS Engy	16⅝	16¾	Irving Bk	74¾	74¾	Travelers	45⅝	45
CPC Int	51¾	52¾	Jhsn & Jhsn	90¾	90½	USG	53⅜	52¾
CSX Cp	37⅜	37¾	K Mart	37¾	37¾	USX Cp	37¼	36
Cmpbell Sp	65	64⅜	Kaisertech	20⅝	20½	Unilever Plc	40¾	40⅜
Can Pacific	21	21	Kerr McGee	43⅞	44	Un Carbide	30⅝	29⅝
Caterpillar	70	68¼	Kimbrly Clrk	54⅝	53¾	Un Pac Cp	74¼	74¼
Comnl SW	33⅜	32	Kraft	55	54½	Unisys Cp	44¾	43¾
Champion	41⅜	40¾	Kroger	33½	33¼	Utd Brands	39⅛	39½
Chase Man	37¾	37¼	LTV Cp	3¾	3⅝	Utd Tech	54½	53⅝
Chem NY	37⅞	36¾	Litton	96⅝	97¼	Unocal	37¾	38
Chevron	52⅛	51½	Lockheed	54½	53⅝	Walter Jim	59⅝	59⅝
Chrysler	37¾	36¼	Lucky Str	33½	33	Warn Lamb	82⅞	79
Citicorp	57⅛	56	Man H'nwr	36⅝	35¾	Wells Far	54¼	53½
Clark Eq	33¾	33	Manville	3½	3⅜	Westg El	67¾	66¾
Coca Cola	46⅝	44¾	Mapco	58⅞	56½	Weyerhsr	50⅝	50¼
Colgate	47¾	47½	Marine Mid	82¼	82¼	Whirlpool	35	34⅝
Columb Gas	49¾	49½	Mt Marriotz	52⅜	52⅜	Woolworth	48	46¾
Cmb'tn Eng	43	42¾	Masco	30½	29⅝	Xerox Cp	75⅛	75
Cmwith Edi	31⅜	30¾	Mcdonalds	48¾	47½	Zenith	26⅛	25¼
Cons Edis	45⅝	44⅜	McDonnell	73½	72¾			
Consol Ng	40¾	39¾	Mead Cp	45¼	44¾			
Cont Data	34¼	33¾	Merck	198¼	195½			
Corning Gl	66	65¾	Minsa Mng	76½	75¾			
Crane	32¼	30¾	Mobil	46½	46¼			
Curtiss Wrt	61⅞	62	Monsanto	94¾	94¾			
Data Gen'l	33¾	33¾	Morgan Jp	46¾	45⅝			
Deere Co	39¼	38⅝	Motorola	67¼	65½			
Delta Airl	51⅛	50⅜	NCR	77⅜	75¾			
Detroit Edi	14⅜	14⅜	NL Indstrs	10¼	9¾			
Digital Eq	189¼	186¾	Nat Distil	79¾	79½			
Disney	74⅛	72⅜	Nat Md Ent	25⅞	25			
Dow Chem	105¼	100⅜	Nat Semi	20⅛	19¾			
Dressr Ind	30⅜	30⅜	Norfolk Sth	33¾	33½			
Dupont	114½	112	NW Bancrp	46½	45			
Duke Pwr	49	47¾	Occd Petl	33⅝	32¾			
East Kodak	100⅝	101	Ogden Cp	33½	33⅜			
Eaton Cp	94⅜	93½	Olin Cp	52	51⅜			
Emerson El	38⅛	38¼	PPG Ind	44¾	43¾			
Emery Air	9	9	Pac Gas El	19¼	18⅞			
Exxon	48⅝	47¾	Pan Am	4¾	4½			
Farah Inc	14	13½	Penney JC	56	55⅞			
Fedders	9⅛	8⅝	Pensacol	71½	72⅝			

CANADIAN PRICES

Agnco Eag	35⅞	36¾
Alcan Alum	46	46
Algoma Stl	21⅜	22
Can Pacific	27½	27¼
Cominco	20½	20⅝
Con Bathrst	21¾	22¼
Hawk S Can	26¼	26¼
Hud Bay M	23¼	23¾
Imasco	30¾	31½
Imperial Oil	74½	75¾
Int Pipe	45½	48
Royl Trstco	15	15¼
Seagram	94¾	94
Shelco 'A'	25¾	26½
Thmsn N 'A'	29	29
Vanty Cp	4.30	3.95
WCT	17¼	17¼
Weston	37	37

Copper over-supply in 1988, says Shearson

By Colin Narbrough

The copper market, which has seen prices testing six-and-a-half-year highs this week, looks set to revert to over-supply next year, after four years of considerable shortfalls. This is the prediction of Shearson Lehman Brothers, the metal-broking arm of American Express.

In its annual review of the world copper industry, published yesterday, Shearson says a surge in production will be the main factor generating over-supply, and downward pressure on prices can be expected next year. But Shearson foresees no return to the weak-price days of 1984-86.

Even as the pace at which stocks are used up slows, temporary market squeezes will support rallies to about 90 cents a pound, compared with the current 85.5 cent level.

Bouts of weakness may still take the price down to 70 cents, but that is still a far cry from the 55-60 cents seen in the mid-1980s.

The report anticipates an average price of 73 cents next year, easing to 68 cents in 1989. For this year it expects an average 71 cents.

Refined copper stocks held by the non-communist countries are expected to fall by 330,000 tonnes next year and 550,000 tonnes in 1989. This year they dropped by only 90,000 tonnes.

Total refined copper production, boosted by recovering output in Asia, is this year expected to reach 7.69 million tonnes, climbing to 8.09 million next year and 8.27 million in 1989.

Shearson predicts demand will fall from 7.76 million tonnes this year to 7.70 million in 1989.

New plant bolsters Cradley

Cradley Print, the West Midlands colour magazine printer, continues to reap the benefits of its investment in new plant and its lessening dependence on the medical and computer magazines which three years ago provided half its turnover.

Yesterday, the company reported a rise in pretax profits from £1.2 million to £1.5 million on sales of £11.4 million for the year to June. The final dividend is fractionally better at 0.6p.

Cradley has taken full advantage of the regional grants available in the Midlands and has built up a diversified clientele which ranges from *Penthouse* magazine to such comics as *Cindy*, *Thundercat* and *Care Bears*.

Brown & Jackson

Turnover of Brown & Jackson dipped to £9.17 million (£9.55 million) in the first half of this year. Pretax profit climbed to £1.77 million (£177,000), but this includes an extraordinary profit of £1.45 million (nil). Earnings per share are 0.70p (loss 0.40p). As previously reported, Brown sold its 50.05 per cent shareholding in EGH (Holdings) on May 7. The extraordinary profit of £1.45 million is attributable to this disposal. No capital gains tax is payable on this profit because of the availability of brought-forward capital gains tax losses. Trading was generally satisfactory during the first half.

Halifax in Jersey

The Halifax Building Society announced yesterday that it has been registered under the Jersey Depositors' and Investors' Law and has been granted a licence to set up a branch office there. Simultaneously, the Halifax has acquired part of the deposit-taking arm of Westpac Bank (CI) Ltd. This gives the society a nucleus of staff and deposits on which it aims to build through the expatriate market. The office is not expected to become fully operational before the end of the year.

Shareholders in Charles Baynes, a laundry company which last week launched an agreed, £34 million bid for Technical Component Industries, a specialist engineering group, are being offered the opportunity to subscribe for new Baynes shares on a one-for-two basis. A maximum of 19.6 million shares will be available at 112p each, depending on how many TCI shareholders choose the cash alternative being offered by Baynes under its bid terms.

Erskine House

Erskine House has acquired Western Bureau Business Equipment which distributes and services Canon photocopiers and electronic office equipment at Worcester. The consideration is a maximum of £500,000, payable in two tranches and dependent on pretax profits of at least £110,000 in the year to July 31, 1988.

Deficit reduced

Aberdeen American Petroleum reports a greatly reduced pretax loss of £32,181 for the first half of this year compared with a loss of £1.29 million last time. Turnover contracted to £482,765 (£1.18 million).

Cluff Oil

Cluff Oil Holdings' turnover was almost unchanged at £1.12 million (£1.13 million) in the six months to June 30. But the pretax loss on ordinary activities rose to £625,000 (£347,000 loss). The loss per share increased to 1.5p (1.0p).

W Collins issue

William Collins's rights issue brought acceptances for 95.3 per cent of the 5.14 million new ordinary shares and 94.1 per cent of the 12.09 million new "A" ordinary shares offered. The new shares not taken up have been sold at a premium of about 109p per new ordinary and 25p per "A" ordinary above the subscription price. The acquisition of the 50 per cent interest in the Harper & Row Group is expected to be completed shortly.

Bray payout up

Bray Technologies is paying an interim dividend of 1.2p (1.1p) for the half-year to June 30. Turnover advanced to £4.49 million (£4.28 million), but pretax profit slipped to £515,000 (£550,000). Earnings per share were 5.63p (5.87p). The board reports order books at record levels in all of the group's operating companies.

Macfarlane buy

Macfarlane Group (Clansman) has purchased three packaging companies in the Manchester, Birmingham and Gwent areas at a cost of £1.37 million cash from the Dolan Packaging Group.

Merger referred

The proposed merger of enterprises by, or under the control of, Chappell & Co Inc with enterprises by, or under the control of, Warner Communications is to be referred to the Monopolies and Mergers Commission.

Tudor lifts interim

Tudor is raising its interim payment to 1.5p (1p) for the six months to June 30. Pretax profit jumped to £226,000 (£128,000) on turnover of £5.22 million (£4.18 million). Earnings per share were 6.0p (3.3p).

Willaire Systems

On an increased turnover of £2.38 million (£1.96 million), Willaire Systemsmade a pretax profit of £132,000 (£80,000) in the six months to June 30. Earnings per share were 0.24p (0.14p).

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
October 5	October 16	January 7	January 18

Call options were taken out on: 14/10/87 Ossory Estates, Eagle Trust, Dares Estates, Elswick, Tele. Services Inest., Blue Arrow, Tarmac, Sheffbank, Raine, Pleasurama, Control Secs., Tramwood, J Crowther, Blacks Leisure, Wheway, Northern Foods, Excalibur, Underwoods, Atlantic Res., Tootal, Singer & Friedlander, Pentland, Hawtin, J Michael Design, BDMS, Martin Ford, Brooke Tool, Fine Art Devs., Barratt Devs., TR Energy, Greenwich Res., Holmes Protection, Marshall T Loxley, Noble & Lund, Astra Trust, Monarch Res., RTZ.
Put: Control Secs.
Puts & Calls: Knobs & Knockers, Pleasurama, Metal Box, Barratt Devs., Greenwich Res., Noble & Lund.

RECENT ISSUES

EQUITIES

Alba	153 –2
Alexander Walter	261 –2
Anglo Leasing	235
Banner Homes (105p)	148 –5
Butte Mining (100p)	158 –12
Cauldon	44½ +½
Corporate Prop	110 –1
Dolphin Packg (106p)	148 –2
Econ Forestry	123
Explaura	50
Glamar Gp	238
Gurdehouse	115 –2
Kingston Oil (100p)	136 +3
Knobs Knockers	132 –6
Lancaster (165p)	216
March Group	185 +1
Marcol Group	123
Premark Intl	£17⅞ +½
Richards	98
Rolls-Royce (170p)	208 +1
Ross Consumer (165p)	223 –2
Rural Plan	111
Sec Archives	250 –3
UPL Gp	207 –1
URS Intl	90 +1
USDC Inv	186 –3
WSP Hldgs	83 –1
Zetters Leis	166

RIGHTS ISSUES

Bowthorpe N/P	31 +1
Cowie T N/P	9 –2
Haywood N/P	38 –1
Martin Albert N/P	14 +1
New England N/P	13 –1
Quarto N/P	48
Siebe N/P	74 +9
Sketchley N/P	83
Tod W&J N/P	23 +1
Warrington N/P	25
Williams Rex N/P	72 –1

(Issue price in brackets).

THIRD MARKET

1987 High	Low	Company	Price Bid	Offr	Chg
440	180	Abelscot Gp	400	430	n/c
54½	10	Aberdeen AP	43	46	n/c
150	110	Allied Ins	140	150	n/c
285	121	Broadcast C	274	284	n/c
104	36	Catalyst C	99	103	–1
150	24	Corton Beach	125	130	+4
63	10	Egerton Or	25	27	n/c
41	8	Do Warrant	17	19	+1
82	17	Publishing H	54	57	+1
65½	45½	Thems Hdgs	83	86	+6
141	112½	Unt Group	128	133	–2

LONDON TRADED OPTIONS

	Series	Calls Oct	Jan	Apr	Puts Oct	Jan	Apr
Allid Lyon	390	45	55	67	2	5	12
(*434)	420	17	33	48	2½	16	25
	460	1	15	27	30	40	43
Bass	850	17	63	98	12	43	58
(*958)	1000	3	42	70	50	75	95
	1050	1½	23	50	97	113	120
Brit Air	190	32	—	—	1	—	—
(*220)	200	22	34	44	1	9	11
	220	4	20	33	5	17	21
Brit Coal	480	67	85	92	2	6	9
(*525)	500	27	55	70	3	12	20
	550	1½	28	45	28	37	47
Brit Gas	165	5½	16	—	1	7½	—
(*169)	180	½	9½	15	12	16	18
	200	⅛	4	8	32	32	34
BP	330	23	40	48	1	9	14
(*352)	360	3	19	30	10	21	28
	390	1	10	2039½	44	49	
Britoil	300	16	38	48	1¼	16	25
(*315)	330	1	23	33	17	30	41
	360	1	12	21	47	50	59
Cons Gold	1450	8	115	180	45	105	140
(*1420)	1500	2	95	135	90	140	170
	1550	2	75	115	140	175	200
Courtauld	420	94	100	—	½	2	—
(*511)	460	54	66	88	½	7	13
	500	17	43	62	4	22	30
	550	2	28	38	40	58	62
Cons Union	330	125	135	140	1	2	3
(*454)	360	96	105	112	1	3	4
	390	66	79	88	1	4	8
C & W	390	110	123	140	½	2	4
(*498)	420	80	98	120	1	5	12
	460	40	65	88	1	10	12
	500	6	40	65	9	27	37
GEC	200	39	46	58	1	3	6
(*238)	220	19	31	38	1	6	11
	240	3¼	19	28	5½	13	19
Glxo	330	83	95	101	½	2	5
(*412)	360	53	70	77	½	7	10
	390	23	43	56	1½	14	21
	420	5	29	39	14	26	35
Grand Met	460	125	137	—	1	1	—
(*582)	500	85	98	107	1	3	9
	550	35	60	70	1½	17	25
	600	2	30	40	20	37	45
ICI	1450	155	205	228	½	12	27
(*1602)	1500	105	155	190	⅝	22	40
	1550	65	130	155	3	34	57
	1600	25	100	125	18	52	77
Jaguar	500	88	105	115	½	6	13
(*565)	550	36	67	82	1	18	25
	600	4	37	52	20	40	45
Land Sec	350	35	58	75	1	20	28
(*588)	600	4	30	45	22	40	48
	650	1	18	27	70	77	78
M & S	220	31	37	47	1	3	7
(*250)	240	12	24	34	1	12	14
	260	2	15	23	12	21	25
R-Royce	185	23	29	36	½	2½	7
(*208)	195	13	22	30	½	7	10
	205	4	17	23	2	11	17
Shell	215	1	11	—	9	18	—
(*1333)	1350	15	77	115	27	68	87
	1400	3	60	100	70	97	120
	1450	1	42	77	120	128	155
Storehse	360	40	55	73	2	15	23
(386)	390	13	38	55	5	25	33
	420	4	25	40	27	45	52
	460	1	17	27	65	70	77
Trafalgar	360	70	75	90	1	3	6
(*428)	390	40	48	63	1	10	15
	420	11	26	43	4	20	30
TSB	130	21	25	27	½	1¾	3
(*150)	140	11	17	20	1	4	7
	150	2	12	15	3	7	12
Woolworth	325	50	—	—	1	—	—
(*370)	330	—	57	70	—	9	13
	350	25	—	—	1	—	—
	375	10	35	—	12	23	—

	Series	Calls Dec	Mar	Jun	Puts Dec	Mar	Jun
Amstrad	160	19	29	35	7	14	17
(*158)	180	11	19	26	20	28	30
	200	5	11	20	35	40	44
Barclays	580	77	100	115	3	13	17
(*615)	600	45	65	85	20	37	39
	650	20	37	55	45	65	57
Beecham	480	107	—	—	1	—	—
(*557)	500	70	83	—	5	12	—
	550	32	53	67	20	28	33
	600	12	25	45	52	55	58
Boots	280	38	48	47	6	11	15
(*299)	300	16	28	38	16	20	28
	330	7	16	24	35	38	39
BTR	330	40	52	57	7	12	15
(*356)	360	23	35	42	18	23	28
	390	9	20	29	38	40	45
Blue Circ	460	—	65	78	—	20	28
(*485)	500	25	45	55	35	43	48
	550	8	20	—	68	73	—
De Beers	1100	520	—	—	8	—	—
(*1710)	1200	520	—	—	15	—	—
	1300	420	—	—	50	—	—

	Series	Calls Dec	Mar	Jun	Puts Dec	Mar	Jun
De Beers	1400	330	—	—	—	—	—
Dixons	330	72	80	—	2	6	—
(*393)	360	46	58	72	7	14	17
	390	26	42	52	18	26	28
Glaxo	1650	15	50	85	220	220	220
(*1447)	1700	9	40	72	265	265	265
	1750	7	30	60	315	315	315
	1800	5	22	50	365	365	365
Hanson	140	42½	—	—	½	—	—
(*178)	160	24	25½	—	1⅜	3½	—
	180	9¼	14	18½	7	11	13
	200	3	6½	10½	21½	24	25½
Lonrho	280	—	83	—	—	2	—
(*353)	300	59	65	72	2	6	7
	330	36	44	54	9	12	16
	360	16	24	36	20	24	31
Midland	485	55	77	—	7	18	—
(*520)	522	30	—	—	18	—	—
	550	17	38	52	35	50	62
Sears	140	32	38	—	1	2	—
(*170)	160	16	23	27	4	6	10
	180	4½	13	17	12	14	18
Tesco	197	25	—	—	1	—	—
(*189)	183	14	23	—	6½	8	—
	200	6	16	22	14	18	20
Thorn EMI	650	97	120	140	6	15	22
(*729)	700	57	82	105	18	30	40
	750	30	57	77	45	60	65
	800	12	35	—	77	80	—
THF	240	54	60	68	1½	4	7
(*250)	260	38	44	51	3	8	10
	280

Portfolio Gold

From your portfolio card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Brown (N)	Drapery,Stores	
2	Swire Pacific 'A'	Industrials S-Z	
3	Davy	Industrials A-D	
4	RHM (as)	Foods	
5	Trade Indemnity	Insurance	
6	Oxford Instruments	Electricals	
7	Shiloh	Industrials S-Z	
8	Brunning Group	Industrials A-D	
9	Dominion Int	Industrials A-D	
10	BTR (as)	Industrials A-D	
11	Mitel	Electricals	
12	News International	Newspapers,Pub	
13	Bodycote	Industrials A-D	
14	Robinson (Thomas)	Industrials L-R	
15	Richardson West	Industrials L-R	
16	Hunterprint	Paper,Print,Adv	
17	ERF	Motors,Aircraft	
18	Siebe	Industrials S-Z	
19	Drummond	Textiles	
20	Lowe HS & B	Paper,Print,Adv	
21	Ranger	Oils,Gas	
22	T & N (as)	Industrials S-Z	
23	Banzl (as)	Paper,Print,Adv	
24	Radiant Metal	Industrials L-R	
25	Ford Motor	Motors,Aircraft	
26	Wintrust	Banks,Discount	
27	Brunning	Paper,Print,Adv	
28	AGB Research	Industrials A-D	
29	Davidson Pearce	Paper,Print,Adv	
30	Evode	Chemicals,Plas	
31	Atlantic Comp	Electricals	
32	DRG	Paper,Print,Adv	
33	Close Bros	Banks,Discount	
34	Cable Wireless (as)	Electricals	
35	Logica	Electricals	
36	Vibroplant	Building,Roads	
37	Lec Refrigeration	Electricals	
38	Avon Rubber	Industrials A-D	
39	SEET	Textiles	
40	Manganese Bronze	Industrials L-R	
41	Imry 1st	Property	
42	Hill Samuel	Banks,Discount	
43	Derwent Hldgs	Property	
44	Rentokil	Chemicals,Plas	
	© Times Newspapers Ltd.	Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £16,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

STOCK EXCHANGE PRICES

Sellers predominate

ACCOUNT DAYS: Dealings began on Monday. Dealings end October 23. §Contango day October 26. Settlement day November 2. §Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (as) denotes Alpha Stocks. (VOLUMES PAGE 26)

Portfolio Gold

© Times Newspapers Limited
DAILY DIVIDEND
£4,000
Claims required for
+56 points
Claimants should ring 0254-53272

BREWERIES

BUILDING, ROADS

FINANCE, LAND

FINANCIAL TRUSTS

CINEMAS, TV

FOODS

CHEMICALS, PLASTICS

DRAPERY, STORES

HOTELS, CATERERS

INDUSTRIALS A-D

ELECTRICALS

E - K

L - R

S - Z

MINING

NEWSPAPERS, PUBLISHERS

OILS, GAS

BANKS, DISCOUNT, HP

OVERSEAS TRADERS

INSURANCE

LEISURE

MOTORS, AIRCRAFT

PAPER, PRINT, ADVERTISING

PROPERTY

SHIPPING

SHOES, LEATHER

TEXTILES

TOBACCOS

BRITISH FUNDS

1987 High	Low	Stock	Price	Chge	Int. only yield %	Gross Red. yield %
SHORTS (Under Five Years)						
99⅝	95⅞	Treas 7¼%	1986-88	99⅞		7.8 9.286
99⅛	94⅛	Exch 10½%	1988	100⅛		10.5 10.137
101⅜	96⅛	Treas C9¾%	1988	99⅝		3.1 7.897
97⅛	83¼	Treas 3%	1978-88	99⅝		8.6 10.070
101⅜	94⅞	Treas 8½%	1988	99⅝		11.5 10.267
102⅛	95⅞	Treas 11¾%	1988	103⅛		10.5 10.137
104⅛	95⅞	Treas 10¾%	1988	101⅛		10.3 10.278
103⅜	95⅛	Exch 10%	1988	99⅝		10.1 10.278
106	95⅛	Exch 10¼%	1988	100⅝		16.2 9.911
105⅝	95⅛	Exch 11%	1988	101⅛		10.9 10.257
99⅜	89⅛	Treas 9%	1986-88	99⅝		5.4 8.857
102⅛	93⅛	Treas C9¾%	1989	99⅝		9.8 10.179
94⅝	85⅝	Treas 3%	1989	83⅝		7.612
117	103⅛	Treas 13%	1989	105⅝		12.5 10.178
106⅛	95⅛	Exch 12¼%	1989	101⅛		11.9 10.261
105⅛	94⅛	Treas 11¾%	1989	101⅛		10.5 10.117
105	94⅛	Treas 10%	1989	99⅝		10.1 10.275
89⅜	80⅛	Fund 3½%	1999-04	84⅝		4.2 7.849
110⅜	98⅛	Exch 12¾%	1989	104⅝		10.9 10.252
110⅜	102⅛	Treas 13¼%	1991	109⅛		11.3 10.331
98⅜	87	Fund 3½%	1986-91	89⅝		6.4 9.470
107⅜	91⅞	Conv 11%	1991	102⅝		10.7 10.278
98⅜	79⅛	Treas 3%	1991	85⅝		8.5 10.299
93⅜	91	Treas 8%	1991	92⅝		8.6 10.299
FIVE TO FIFTEEN YEARS						
116⅛	107⅜	Treas 12¾%	1992	108⅛		11.8 10.285
108⅛	95⅞	Treas 10%	1992	99⅝		10.1 10.230
106⅞	95⅞	Treas C10½%	1992	99⅝		10.6 10.277
95⅜	79⅛	Treas 3%	1992	79⅝		3.8 8.296
95⅜	89⅛	Treas 9%	1992-96	95⅝		8.7 10.211
117	100⅜	Exch 12¼%	1992	107⅛		11.4 10.349
121	104⅝	Exch 13%	1992	107⅛		12.1 10.358
107⅜	93⅛	Treas 10%	1993	99⅝		10.1 10.277
118⅛	98⅛	Treas 12%	1993	109		11.5 10.358
95⅛	81⅛	Fund 3%	1989-93	85⅝		8.8 8.715
135⅛	113⅛	Treas 13¾%	1994	114⅝		12.0 10.335
135⅛	113⅛	Treas 14½%	1994	119		12.2 10.335
124⅛	103⅛	Exch 13¼%	1994	109⅝		11.4 10.476
124⅛	106⅛	Exch 13¼%	1994	114		11.8 10.467
101⅜	85⅛	Treas 8%	1994	87⅝		8.5 10.314
107⅛	89⅛	Treas 9%	1994	93⅝		10.2 10.312
118⅛	98⅛	Treas 12%	1995	107⅝		11.2 10.442
84⅛	75⅛	Gilt 3%	1995-96	79		3.8 6.691
108⅛	97⅛	Exch 10½%	1995	103⅝		10.2 10.345
123⅛	108⅛	Exch 12¼%	1995	112⅝		11.3 10.414
130⅛	117⅛	Treas 14%	1996	119⅛		11.8 10.540
102⅜	88	Treas 9%	1992-96	96⅝		9.6 10.079
130⅛	118⅛	Treas 15¼%	1996	124⅛		12.1 10.539
127⅛	108⅛	Exch 13½%	1996	115⅝		11.5 10.488
88⅜	80	Rings 3%	1996	84⅝		3.6 8.9
108⅜	96⅛	Conv 10%	1998	102⅝		10.2 10.368
126⅛	115	Treas 13%	1997	119⅝		11.4 10.473
111⅜	95	Exch 10½%	1997	105⅝		10.4 10.345
101	86⅛	Treas 8¾%	1997	91⅝		9.6 10.173
140	121	Exch 15%	1997	135⅝		11.9 10.638
89⅜	79⅛	Treas 8¾%	1997-00	79⅝		9.1 10.173
94⅜	81⅛	Treas 9%	1998	84⅝		10.1 10.591
145⅛	123⅛	Treas 15¼%	1998	131⅝		11.5 10.591
122⅜	106⅛	Exch 12%	1998	109⅝		10.9 10.457
105⅜	89⅛	Treas 9¾%	1998	95⅝		10.2 10.336
124⅜	107	Exch 12¾%	1998	112⅝		10.9 10.442
113	98	Treas 10½%	1999	101⅝		10.4 10.315
111⅛	97⅜	Conv 10½%	1999	99⅝		10.3 10.314
98⅛	86⅛	Treas 8¾%	2000	88⅝		9.9 10.065
131⅛	116⅛	Treas 13%	2000	117⅝		11.1 10.493
103⅜	88⅛	Conv 9%	2000	93⅝		9.9 10.115
110⅜	94⅛	Treas 10%	2001	99⅝		10.1 10.173
108⅜	92	Conv 9½%	2001	97⅝		10.1 10.166
134⅛	120⅛	Treas 14%	1998-01	121⅝		11.5 10.894
OVER FIFTEEN YEARS						
103	88⅛	Exch 9%	2002	91⅝		9.8 10.041
110⅜	97⅛	Conv 10%	2002	101⅝		10.1 10.165
122⅜	108⅛	Exch 12%	2002-12	108⅝		10.9 10.165
109	93⅛	Treas 10%	2003	101⅝		10.0 10.104
111⅜	94⅛	Treas 10%	2003	103⅝		10.1 10.165
136⅛	121⅛	Treas 13¾%	2003-05	122⅝		11.2 10.468
131⅛	105	Treas 11¾%	2001-04	109⅝		10.8 10.268
117⅜	94⅛	Treas 10%	2004	99⅝		10.1 10.093
58⅜	51⅛	Fund 3½%	1999-04	53⅝		6.6 10.233
107⅜	91⅞	Conv 9½%	2004	97⅝		9.8 10.033
109⅜	90⅜	Conv 9½%	2004	97⅝		9.8 10.010
115⅜	96⅛	Exch 10½%	2005	104⅝		10.1 9.966
135⅛	116⅛	Treas 12¾%	2003-05	118⅝		10.5 10.171
94⅜	79⅛	Treas 8%	2003-05	83⅝		9.6 9.871
110⅜	93⅛	Conv 9½%	2005	97⅝		10.0 9.843
111⅜	91⅛	Treas 11¼%	2007-07	111⅝		10.1 10.174
99⅛	85⅛	Treas 9%	2007	93⅝		9.6 9.543
142	121⅛	Treas 13½%	2004-08	139⅝		10.7 10.133
104⅜	89⅛	Treas 9%	2008	93⅝		9.7 9.804
104⅜	89⅛	Treas 9%	2008	93⅝		9.7 9.804
94⅜	80⅛	Treas 8%	2009	84⅝		9.5 9.765
101⅜	91⅜	Conv 9½%	2011	97⅝		9.7 9.788
98⅜	82⅛	Treas 8¾%	2008-12	91⅝		9.6 9.778
95⅜	79⅛	Treas 8¾%	2012-17	91⅝		9.6 9.778
134⅛	117⅛	Exch 12%	2013-17	119⅝		10.1 10.068
UNDATED						
45⅜	39⅛	Consols 4%				4.4
45⅜	34⅛	War Ln 3½%		38⅛		9.2
49⅛	45	Conv 3½%		47⅝		7.4
34⅜	29⅛	Treas 3%		33⅝		9.0
29⅜	24⅜	Consols 2½%		28⅝		8.8
28⅜	24⅛	Treas 2½%		27⅝		9.1
INDEX-LINKED						
132	104⅝	Treas IL 2%	1988	132		2.6 2.268
117⅜	108⅛	Treas IL 2%	1990	114⅝		2.2 1.889
99⅛	93⅛	Treas IL 2½%	1992	99⅝		2.5 2.791
129⅛	117⅛	Treas IL 2%	1996	124⅝		2.2 1.617
101⅞	88⅛	Treas IL 2½%	2001	100⅝		2.5 2.491
125⅜	96⅛	Treas IL 2½%	2003	97⅝		2.5 2.588
118	98⅛	Treas IL 2½%	2006	98⅝		2.5 2.588
137⅛	98⅛	Treas IL 2½%	2011	98⅝		2.5 2.588
95⅛	78⅛	Treas IL 2½%	2016	95⅝		2.5 2.588
169⅜	28⅜	Treas IL 2½%	2020	28⅝		2.5 2.588
89⅜	71⅛	Treas IL 2½%	2024	89⅝		2.5 2.588

BANKS, DISCOUNT, HP

1987 High	Low	Company	Bid	Offer	Chge	Price	Gross div p	Yld %	P/E
273	228	Allied Irish	268	268	+2		20	10	7.3
268	244	Ambanker (Hong)	268	268			25	9.1	31.2
268	146	Anz New Z	268	268			21.0	9.1	
174		Bankamerica	171						
246	178	Bank of Ireland	225	230			17.0	7.1	
15	11	Bank of Scotland	14						
330	230	Barclays Bank	320	322			17.0	5.3	11.2
344	265	Barclays Bk Int	320	322			17.0	5.3	11.2
1		Barclays Bk Of Qatar							
1		Barclays Bk Of Scotland							
1		Barclays Bk Of Zambia							
1		Barclays Bk Of Zimbabwe							
1		Barclays Merchant Bk							
1		Barclays Overseas							
1		Barclays Trust Co							
1		Barclays Un Dev Bk							
1		Barclays Un Int Fin							
1		Barclays Un Int Hldgs							
1		Barclays Un Int Ltd							
1		Barclays Un Int Nom							
1		Barclays Un Int Sec							
1		Barclays Un Leasing							
1		Barclays Un Ltd							
1		Barclays Un Nominees							
1		Barclays Un Pension							
1		Barclays Un Property							
1		Barclays Un Trustees							
1		Barclays Un Unit Tst							
1		Barclays Un Unit Tst Mgrs							
1		Barclays Un Unit Tst Sec							
1		Barclays Un Unit Tst Trust							
1		Barclays Un Unit Tst Trustee							
1		Barclays Un Unit Tst Unit							
1		Barclays Un Unit Tst Unit Mgrs							
1		Barclays Un Unit Tst Unit Sec							
1		Barclays Un Unit Tst Unit Trust							
1		Barclays Un Unit Tst Unit Trustee							
1		Barclays Un Unit Tst Unit Unit							
1		Barclays Un Unit Tst Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Sec							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trust							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Trustee							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Unit Mgrs							
1		Barclays Un Unit Tst Unit Unit Unit Unit Unit Unit Unit Unit Un

THE TIMES UNIT TRUST INFORMATION SERVICE

Bid Offer Chng Yld

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AA
0345 717373 (Dealing)
Gilt & Fixed 118.0 116.2e +0.1 10.82
Hi Inc Equity 150.9 160.5e -0.6 5.00
Worldwide Gth 180.8 192.3 +0.5 0.04
American Gth 177.1 188.3 +0.6 0.35
Asian Pacific 105.6 112.3 +0.8 1.37
Assets & Eams 201.9 214.7 +0.7 0.54
Capital Fd 73.5 78.2 +0.2 1.97
Comm. Energy 188.4 200.4 -1.0 ..
Euro Capital 93.5 99.4 +0.1 0.75
General 157.2 205.7 +0.5 2.15
Japan 95.7 101.8e +0.4 ..
UK Gth Inc 200.2 212.9e +0.9 1.22
Do Acc 203.5 312.0e +1.5 0.00
US Emerg Co 36.3 38.6e +0.1 0.00
Income Gth 205.4 246.7 +0.2 2.23
Mancha Acc 91.7 97.5 +0.2 3.15
American Inc 82.8 88.2 +0.1 2.45
Ethical Tst 47.6 50.6 +0.1 2.50

AETNA UNIT TRUSTS LTD
401, St. John Street London EC1V 4QE
01-837 6424
Euro Gth Acc 134.5 143.2 +0.5 1.24
Exempt 488.5 510.8e +0.7 3.56
Far Eastern 270.8 289.7e +1.4 0.10
Fin & Prop 116.4 123.3 +0.5 1.62
Hi Yield 91.6 97.0e -1.8 3.70
Income & Gth 377.0 399.4e +0.4 3.92
Int Earnings 242.2 256.6e +0.4 1.71
Int Growth Inc 122.5 130.5e .. 0.33
Japan Gth Acc 145.3 158.2 +0.6 0.39
N Amer Gth Inc 150.3 160.6 +0.6 0.48
Preference Inc 121.4 128.6e -0.1 9.77
Smlr Co Div Inc 115.2 122.0 +1.2 2.53
Smlr Co Gth 437.2 463.1e +5.7 0.55
Spec Sits Inc 208.8 221.2 +1.4 0.52
UK Growth 460.2 510.3e -0.9 2.29

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre, Swindon SN1 1EL
0793 28291 dealing 0793 610386
High Income 357.2 369.2e -1.6 3.65
Equity Inc 214.2 227.0 -0.1 3.25
High Yield 215.9 228.8e -0.7 3.50
Balanced 520.6 551.8 +1.7 2.47
Amer Inc 31.7 33.6 +0.4 3.88
World Ass Val 30.9 32.8 +0.2 0.73
Japan 163.5 152.8 +1.5 0.01
Stec of Amer 232.6 247.9 +1.5 0.00
Allied Value 368.9 392.0 -1.1 1.96
O'seas Earn 270.3 286.5 .. 1.95
Recovery 132.4 140.3e -1.6 1.82
Pen Mngd Sit 245.6 257.4e -0.1 1.49
Smlr Co 239.9 254.3 +0.5 1.64
Capital 318.3 337.4e +0.2 2.02
Amer Spec Sit 69.7 74.2e +0.6 0.04
International 113.2 120.0 +0.7 0.55

BALTIC TRUST MANAGERS
20, Clothworkers Street, London EC1
01-374 6881
Accession 53.4 56.8 +0.5 1.53
Australian 33.6 35.8 +0.3 0.95
Japan & Gen 162.8 174.3 +0.9 0.03
High Income 72.7 77.4e +0.2 3.98
International 130.5 138.8 +0.2 2.41
Growth & Inc 79.3 84.4 +0.4 3.29
Gilt/Fixed Int 21.4 22.8e .. 10.92
Global Inc 46.0 51.1 .. 3.62
Spec Sit 88.2 93.9c +0.6 0.97

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7
01-534 5544
Capital 101.1 105.9e +0.1 2.09
Euro Gth Inc 78.7 83.2 +0.1 1.11
Extra Income 118.4 123.1e .. 3.57
Growth 213.4 225.2e +0.3 0.19
Gilt & Fixed Int 51.8 54.6e +0.1 10.03
Income Tst 502.5 532.1 +0.9 2.73
Int Income 59.3 62.8 +0.4 3.91
Smlr Co Inc 55.0 58.2 +0.4 0.91

BARING FUND MANAGERS
PO Box 156, Beckenham, Kent BR3 4RG
01-658 3602
Australia 125.1 134.8 +0.8 0.08
Eastern 123.1 131.8e -0.4 0.00
Equity Inc 84.1 89.4c -0.5 4.10
Europe 158.4 168.5 -0.1 0.30
Exempt Tst 68.6 74.0 .. 3.00
Growth & Inc 91.5 97.3e .. 1.97
Global Gth 91.3 97.1 +0.7 1.50
Japan Spec 143.1 153.0 +0.9 0.10
Japan Sun 146.1 156.2e +1.7 0.00
First Europe 117.8 126.5 +1.1 0.00
First Japan 111.2 118.9e +0.8 0.20
First N Amer 53.5 56.9 +0.7 1.10
First Smlr Co 130.7 139.0c +0.6 1.80
N Amer Spec 46.5 52.6 +0.6 0.00

BROWN SHIPLEY
5-17, Perrymount Rd, Haywards Heath
0444 458144
Financial 252.5 268.5e .. 1.00
Smlr Co Gth 515.2 518.0e .. 0.00
Do Inc 267.7 287.7e .. 0.56
High Income 107.2 114.9e .. 3.78
Income 127.8 136.0e .. 2.98
Man Portfl Inc 127.4 136.5 .. 0.77
Do Acc 215.9 229.3 .. 0.77
Nth American 64.1 68.2 .. 0.50
Orient 122.3 130.1 .. 0.23
Strategy 392.3 417.3 .. 2.42
Recovery 89.8 109.5 .. 0.78
German 31.6 33.6 .. 0.63
Technology 167.1 177.8c .. 0.24
Europe 24.0 25.58 .. 1.03

BUCKMASTER MANAGEMENT
The Stock Exchange London EC2P 2JT
01-588 2868
Fellowship Inc 76.5 81.4e -0.3 0.77
General Inc 4 350.7 366.5 .. 2.00
Do Acc 4 556.1 596.5 .. 2.00
Income Fd 3 166.2 166.7c -0.1 3.34
Do Acc 3 280.0 300.6 -0.1 3.34
Int Inc 2 170.4 178.1e .. 0.50
Do Acc 2 228.0 239.3 .. 0.50
Smlr Inc 5 136.5 136.1 .. 1.84
Do Acc 138.4 145.6 .. 1.84

CANNON FUND MANAGERS
1, Olympic Way, Wembley Middx HA9 0NS
01-902 8876
Growth 42.0 44.1e +0.2 2.07
Income 50.1 53.0e +0.3 3.12
Far East 32.1 34.2e .. 0.16
Nth American 32.3 34.5e +0.1 0.82
Gilt/Fixed 59.8 63.3e +0.3 9.54
European 55.5 58.7e +0.3 0.91
Japan 63.0 67.3e +0.1 0.14

CAPEL (JAMES) MANAGEMENT
PO Box 551 Bevis Marks London EC3 7JO
01-621 0011
Capital 522.6 556.0e +1.5 1.23
Income 431.0 458.5e -2.9 3.50
Nth Amer 306.0 325.8 +2.7 1.47

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fore Street, London EC2Y 5AQ
01-588 1815
Investment 561.45 .. .. 3.57
Fixed Int 136.6 .. .. 10.23
Deposit 100.0 .. .. 9.50

CHARITIES OFFICIAL INVESTMENT FUND
2, Fore Street, London EC2Y 5AQ
01-588 1815
Income 527.87 .. .. 3.85
Acc 2176.0899 .. .. ..
Deposit 100.0 .. .. 9.46

CHASE MANHATTAN FUND MNGRS
77/73, Basinghall St, London EC2V 5DP
01-606 6527
S/C Spec Sit 85.5 90.5 .. 0.50

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH
0800 373393
Amer Gth 29.0 28.5 .. 0.00
Asso. Gth 29.8 29.8 .. 0.00
Dragon Gth 33.4 35.4 .. 0.00
Equity Hi Inc 71.3 75.5e +0.2 3.50
European Gth 33.0 35.0e .. 0.00
Gen Equity 54.8 58.0 +0.1 3.50
Gilt/ Intrnl Gth 29.6 29.6 +0.2 6.40
Gth & Fixed Inc 34.6 34.9e -0.1 9.34
Int Income Tst 28.5 28.5 +0.2 4.40
Japan Gth 37.9 40.1 +0.1 0.00
Pedigree Gth 57.0 60.2 +0.1 3.40
Special Sits 53.3 53.3e .. 0.90

COMMERCIAL UNION TRUST MANAGERS
St Helen's, 1, Undershaft, London EC3P 3DQ
01-283 7500 Dealing 01-626 9816
UK & Gen Inc 68.9 73.3 .. 1.62
Do Acc 69.1 73.5 .. 1.62
Income Inc 70.8 75.4e +0.3 2.29
Worldwide Inc 69.8 65.1 -0.1 0.03
Do Acc 69.8 65.1 -0.1 0.03
Gamma Inc 49.7 52.9 +0.3 0.88
Far East .. ..
Amer Gth .. ..
Euro Gth .. ..

COUNTY UT MANAGERS 0252 [illegible]
SHAFTESBURY
CROWN UNIT TRUST SERVICES LTD
Crown House, Woking GU21 1XW
04862 5833
Amer Tst 140.0 148.9 +1.5 0.67
Canada Gth 72.5 23.5 -0.2 1.50
European Tst 140.3 149.3 +0.4 ..
International 48.4 51.5 -0.3 3.50
N Amer Gth 48.2 49.2 .. 1.00
Pacific Gth 71.2 75.6 +0.4 0.40
UK Gth Acc 94.2 100.2e -0.1 0.50
Do Dist 92.6 97.9e -0.1 0.50
UK Income 72.6 77.3e -0.5 4.50

ERM UNIT TRUST MANAGERS
4, Melville Crescent, Edinburgh
031-226 3999
American Fd 75.8 80.7 +0.9 1.24
Capital Fd 172.7 183.9 +0.2 0.92
Eurofund 29.5 31.5 +0.2 1.98
Growth & Inc 29.3 233.7 +1.5 2.09
High Dist Fd 190.7 203.0 +0.3 3.37
International 258.8 272.2 +3.6 0.00
Pacific Fd 58.3 62.1 .. 0.00
Resources Fd 36.0 38.2 .. 0.00
Smlr Cap Co 41.4 44.0 +0.3 ..
Tokyo Fd 282.6 217.9e +1.5 0.00
Ex Amer 2 161.3 170.7e .. 0.15
Ex Smlr Co 2 234.5 241.3c .. 0.10

EAGLE STAR UNIT TRUST MANAGERS
Bath Road, Cheltenham, Gloucester GL53 7LQ
0242 221311
UK Eaton Inc 107.6 114.2 -0.1 1.88
Do Acc 111.2 118.0 -0.1 1.82
UK Gth Acc 161.7 171.6 -0.3 1.24
UK High Inc 122.1 129.5 +0.4 2.90
N Amer Acc 79.5 84.6 +1.0 0.62
Far East Acc 144.2 153.0 +0.7 0.00
European Acc 90.1 96.2e .. 0.00
UK Gt/Fl Inc 54.5 57.8 .. 7.69
Do Acc 59.8 63.4 +0.1 7.01
Int Spec Sits 53.1 56.6 +0.5 1.15

ENDURANCE FUND MANAGEMENT LTD
Admin Centre Hexagon House Romford RM1 3LB
0708 68668
Endurance 148.8 158.3e -0.7 0.84

EQUITABLE UNITS ADMINISTRATION
Walton Street Aylesbury, HP21 7QW
0296 431488
Equit Pelican 115.2 122.6e +0.3 2.46
High Income 113.7 124.2 +2.0 3.58
Gt/Fxd Interst 50.0 54.2 .. 7.84
Tst Of Inv Tsts 110.4 117.5e +0.6 1.27
Spec Sits Tst 125.5 133.6e +0.5 1.76
Nth Amer Tst 69.4 70.7e +0.7 1.25
Far East Tst 127.2 135.4e +0.1 0.30
Int Growth 95.1 70.4 +0.4 1.14
European Tst 51.2 54.5 -0.2 1.28

EQUITY & LAW
St. George Hse Corporation St. Coventry
CV1 1BD
0203 553231
UK Gth Acc 216.9 230.7e -0.3 2.39
Do Inc 182.0 193.6e -0.2 2.39
Higher Inc Acc 352.1 417.4e +0.5 3.26
Do Inc 300.6 319.9e +0.3 3.26
Gilt/Fixed Acc 104.4 109.9e .. 9.54
Do Inc 81.1 85.3e .. 9.54
N Amer Acc 151.8 161.4e +0.8 0.00
Far East Acc 218.4 233.3e +1.6 0.00
Euro Tst Acc 170.7 183.5 +1.0 0.00
Gen Fd 324.5 345.2e -0.3 2.55
Brit Excel 49.8 53.2 .. 2.09

F & C UNIT MANAGEMENT
1, Laurence Poultney Hill, London EC4R 0BA
01-623 4680
US Smlr Co 73.8 78.5e .. 0.14
UK Inc Fd 112.8 120.0e -0.6 3.45
Far East Fd 102.4 109.0e +0.4 0.00
Overseas Inc 77.3 82.3 +0.6 3.26
Fxd Interest 54.9 58.5 .. 10.32
Assetnet Res Fd 69.9 74.4 -0.2 7.86
European Inc 75.5 84.6 .. 2.84
Financials Fd 61.5 65.5 -0.3 2.38
Int Tech Fd 137.0 145.8e +1.1 0.14

FS INVESTMENT MANAGERS
188, West George St, Glasgow G2 2PA
041-332 3132
Baton Gth Acc 96.9 103.1e +0.4 ..
Do Inc 94.6 100.6e +0.4 0.60
Hi Yield Acc 38.0 40.4e +0.1 ..
Do Inc 36.9 39.2e +0.1 5.10
Inc Gth Acc 74.4 79.1 +0.4 ..
Do Inc 67.9 72.2 +0.3 4.00
Serv Co Acc 107.0 113.8 +0.3 ..
Do Inc 105.0 111.7 +0.3 0.30
Amer Gth Acc 26.5 28.2 +0.3 ..
Do Inc 26.5 28.2 +0.3 1.00
Euro Gth Acc 24.8 26.4 .. 1.00
Do Inc 24.8 26.4 .. 1.00

FIDELITY INVESTMENT SERVICES LTD
Rivar Walk, Tonbridge, TN9 1DY
Calltree 0800 414161
American 122.9 131.5 +2.0 0.57
Amer Equ Inc 34.1 36.5 +0.5 3.81
Amer Spec Sit 54.0 57.8 +0.5 0.14
Australian 30.0 33.2c -0.6 1.10
European 74.3 79.1e +0.7 ..
European Inc 34.8 26.5 -0.3 8.72
Global Conv 70.8 75.4 .. 0.00
Far East Inc 42.4 45.2 +0.2 2.99
Gt/Fxd Interest 28.6 .. .. 10.04
Growth & Inc 147.7 158.0 +0.7 3.25
Japan Spec Sit 67.3 71.6 .. ..
Japan 165.5 176.7 +0.5 0.26
Man Inc Equity 139.4 145.2 +0.3 3.57
Famous Name 54.2 58.0 +0.1 1.95
SE Asia 93.0 99.5 -0.2 0.12
Special Sits 350.0 374.6e +0.11 0.33
Eastern Opps 34.1 25.4 .. ..

FRANKLINSTON UNIT MANAGEMENT
2-3, London Wall Bldgs, London Wall, London EC2M 5NQ
01-628 5181
Amer/Gen Inc 219.0 232.0e +0.9 ..
Do Acc 229.5 242.8 +1.7 1.88
Amer Turn Inc 229.1 241.9 +1.8 1.03
Do Acc 268.1 283.9 +1.8 1.03
Capital Inc 261.1 282.1e +0.9 1.46
Do Acc 444.9 470.7e +1.2 1.46
Conv/Gth Inc 120.5 127.5 -0.5 4.10
Do Acc 164.4 175.0 +0.6 4.10
European Inc 74.2 78.5 -0.1 0.75
Do Acc 74.5 78.8 -0.1 0.75
Extra Inc Inc 291.6 297.9 +0.5 3.06
Do Acc 313.5 331.8 +0.6 3.06
Foreign Acc 55.2 58.4e +0.1 0.79
Do Inc 54.0 56.2e +0.1 0.79
Income Tst 199.9 211.5 +0.2 3.40
Do Acc 216.3 228.9 +0.2 3.40
Int Growth Inc 165.9 168.7e +1.1 ..
Japan Gth Inc 131.7 138.3 -0.8 ..
Do Acc 133.1 140.8 -0.7 ..
Monthly Inc Fd 153.0 161.9e +0.5 5.26
PEP 87 78.7 84.8 +0.5 1.77
Recovery 231.6 245.0 +0.9 0.79
Do Acc 253.1 267.8 +0.2 0.81

FRIENDS PROVIDENT MANAGERS
Pixham End, Dorking, Surrey
0306 885055
Equity Dist 300.2 316.6 +1.0 1.85
Do Acc 511.0 542.4 +1.8 1.85
Fxd Interest Di 113.8 121.1 .. 10.04
Do Acc 120.7 147.5 -0.5 10.04
Stewardship Dist 290.0 312.6e +0.6 0.94
Do Acc 307.0 325.8 +0.6 0.94
Nth American 140.6 148.7 +2.1 1.78
Pacific Basin 299.1 321.1 +0.9 0.17

GT UNIT MANAGERS
8th Floor, 5, Devonshire Sq, London EC2M 4YJ
01-283 2575 Dealing 01-626 9431
Amer Spec Sit 71.2 75.0 +0.4 0.50
UK Cap Inc 161.9 172.3 +0.6 1.88
Do Acc 236.3 251.4 +0.8 1.88
Income Fd 180.2 187.9e +0.7 3.50
International 205.9 219.1 +1.2 0.30
US & General 57.1 60.6 +0.3 0.00
Japan & Gen 313.1 333.4 +1.0 0.10
Far East Gen 177.9 189.3 +1.1 0.40
European Fd 267.3 277.0 +0.3 0.34
Guernsey Fd 72.6 77.5e +1.3 0.00
Inc Inc Fd 59.2 64.1 +0.3 4.60
Wld Spec Sit 62.8 66.1 +0.7 1.00

GARTMORE FUND MANAGERS
Gartmore House, 16-18 Monument St, London EC3R 8AJ
01-623 1212 Dealing 01-623 5765 Dealing
01-623 5865
American Tst 66.6 94.3 +1.0 0.70
Australian Tst 39.6 40.4 +0.2 0.00
British Inc 97.5 103.6 -1.1 1.39
Do Dist 83.3 88.7 -0.9 1.39
Common Stock 113.4 120.7 .. 1.39
European Tst 57.6 61.2 +0.5 3.43
Extra Income 76.4 81.3 +0.6 0.60
Far East Tst 190.5 202.7e +0.6 0.60
Fxd Interest Fd 27.7 29.5c .. 8.74
Frontier Mkts 36.1 38.5 +0.1 0.30
Int Fxd Interest 23.8 25.1e +0.1 9.66
Global Fd Acc 223.4 239.8 +0.9 0.40
Do Inc 214.1 227.7 +0.9 0.40
Gold Shares Tst 29.7 31.6 +0.2 0.07
Hedged Amer 40.1 42.7 +0.8 0.50
High Income 39.8 39.2e +0.1 4.15
Hong Kong Tst 52.4 55.8 +0.1 0.80
Income Fd 126.9 135.1 -1.3 2.24
Japan Tst 135.1 143.7 +0.5 0.00
Managed Expt 358.9 373.9e -1.1 1.70
Oil & Energy 55.9 59.5 -0.2 0.73
Spec Sit Tst 178.7 188.9e -1.0 0.75
UK Sm Co Rec 150.6 160.5e -0.9 0.50
Cheltenham UK 30.6 32.1 .. 1.92

GOVETT (JOHN) UNIT MANAGEMENT
Shackleton Hse, 4, Battle Bridge Lane, London SE1 2HR
01-378 7979 Dealing No. 01-588 8626
Im Gth 121.5 129.2 +0.3 0.81
American Gth 76.7 81.5 +0.6 2.09
American Inc 73.0 77.9e +0.6 4.58
European Gth 62.2 66.8e +0.4 0.85
Gold & Mnrls 104.4 111.0 -0.2 0.31
Japan Gth 82.7 88.7e +0.2 ..
Pacific Inc 105.9 111.7 -0.4 2.77
Pacific Strat 72.5 77.1 -0.1 0.41
UK Prec Inc 93.3 99.4 +0.6 3.10
UK Spec Opps 227.2 241.7 +1.3 0.42
Gt British 49.0 52.1 +0.4 1.70

GRE UNIT MANAGERS
Royal Exchange, EC3P 3DN
01-588 9863
Gt/Fxd Interest 114.2 118.7 +0.4 9.36
Gth Equity 324.3 343.5 +0.7 1.37
Guardhill 400.9 415.3 +1.5 2.07
N American 166.1 169.5c -1.2 0.66
Pacific 357.7 380.2c -0.7 0.00
Prop Shares 529.2 560.0 +2.8 0.71
Smaller Co 385.6 408.1c +1.5 0.53
European Tst 294.7 311.9 -3.6 0.83

GUINNESS MAHON UNIT TRUST MANAGERS
PO Box 442, 32 St. Mary-at-Hill, London EC3P 3AJ
01-623 9333
Global Gth 52.1 55.5 +0.2 0.80
High Income 100.3 106.6e -0.1 3.57
N Amer Tst 119.8 127.5e +0.9 0.61
Pacific Gth 58.7 60.4 -0.2 0.50
Recovery 429.9 452.9e +2.4 1.12
St Vincent Inc 130.9 134.3 .. 3.97
St Vinc US Gth 77.2 80.4 +1.0 0.71
Temp B Sm Co 330.2 348.4 .. 2.12
Euro Gth Tst 54.2 57.0e -0.1 0.80

HAMBROS BANK UNIT TRUST MANAGERS
Admin: 5, Rayleigh Rd, Hutton, Brentwood, Essex.
Enquiries 0277 227300 Dealing 0277 251616
Amer Eqty Inc 66.2 69.2 +1.1 4.26
Canadian Tst 58.2 61.6c -1.3 0.21
Capital Gth 135.1 143.3 +0.6 0.00
European Tst 110.6 117.3 +0.6 0.76
High Income 100.3 108.4e +0.1 4.06
Int Sits Tst 84.3 88.4 -0.3 0.34
Japan/Fr East 150.0 159.1c +1.0 0.01
Nth Amer Tst 70.9 75.2 +0.4 0.52
Res & Assets 94.0 99.7 -0.3 0.41
Scandinavian 86.5 165.9e -0.4 0.72
Smlr Co 48.7 51.7e +0.1 1.01
UK New Gen 51.4 54.5 +0.1 0.82
Accum Spec Sit 54.0 57.8 +0.5 0.14
Australian 30.0 33.2c -0.6 1.10
European 74.3 79.1e +0.7 ..
European Inc 34.8 26.5 -0.3 8.72
Global Conv 70.8 75.4 .. 0.00
Far East Inc 42.4 45.2 +0.2 2.99
Gt/Fxd Interest 28.6 .. .. 10.04
Growth & Inc 147.7 158.0 +0.7 3.25
Japan Spec Sit 67.3 71.6 .. ..
Japan 165.5 176.7 +0.5 0.26
Man Inc Equity 139.4 145.2 +0.3 3.57
Famous Name 54.2 58.0 +0.1 1.95
SE Asia 93.0 99.5 -0.2 0.12
Special Sits 350.0 374.6e +0.11 0.33
Eastern Opps 34.1 25.4 .. ..

HENDERSON Pension Mgt Administration Advsrs & Trustees
Rayleigh Rd, Hutton, Brentwood, Essex.
0277 261010
Ranmore Fd 109.2 117.0 +1.5 0.50
Amer Smlr Co 49.6 53.1e +0.4 0.00
Australian 134.7 144.8e +0.4 0.00
Cap Gth Inc 84.7 90.7e +0.1 1.56
Do Acc 87.7 93.9e .. 1.56
Eurotrust 238.1 301.6c -0.6 0.00
Euro Inc Tst 47.7 51.1e +0.1 0.00
Euro Smlr Co 107.9 115.5e -0.4 0.00
Extra Income 238.1 255.0e +1.6 2.84
Famous Name 88.1 208.1e +0.5 0.00
Financial Tst 265.0 273.3 -1.1 1.34
Fxd Interest 51.8 54.9e .. 9.55
Gilt Tst 41.2 43.7 .. 9.55
Global Health 91.1 97.6e +0.6 0.00
Global Inc/Gth 73.7 78.9e -0.6 0.00
Global Recov 132.1 140.7 +1.2 0.14
Global Tech 93.1 100.2 -0.7 0.00
Gold 96.9 104.2 -0.7 0.00
High Income 308.9 321.9 +1.3 3.84
Hong Kong 90.1 96.4 +0.1 0.00
Japan Gth 397.1 423.3 +0.7 2.14
Pacific Smlr Co 111.0 118.8e +0.4 0.00
Prof & Gen 54.4 57.9e .. 0.00
Recovery Tst 201.9 214.9e +0.6 0.00
Smlr Co Inc 91.1 93.7 +0.2 0.14
Smlr Co Gth 237.3 228.5 +1.9 2.54
Spec Sits Inc 248.7 265.7e +0.2 0.70
Do Acc 262.0 279.6e +1.1 0.70
Worldwide 224.0 238.9e +0.8 0.04
Dollar Gth 135.6 142.9e +0.5 1.52
Gilt Tst Acc 97.0 102.2 +0.5 0.00
Global Inc Acc 127.0 135.0e +0.5 0.00
Pacific Inc 116.6 200.8e +4.0 0.44
Do Acc 213.4 227.0e +1.1 0.44
Planned Invest 166.0 167.7e +0.9 2.05
Sterling Inc 93.3 165.2 +0.1 0.00
Do Acc 165.9 167.6 +0.1 0.93
UK Eq Gth Inc 48.8 44.9 -0.3 0.17
Do Acc 70.1 74.6 .. 0.17
Wld Tech Inc 69.3 73.6e +0.6 0.00
Do Acc 65.9 70.1e +0.6 0.00

HILL SAMUEL UNIT TRUST MANAGERS
NLA Tower, Addiscombe Road, Croydon
01-686 4355 01-628 8011
British Units 78.5 84.2e +0.1 2.99
Capital Units 144.6 152.1 .. 1.24
Gilts 204.8 216.8e -1.7 1.24
European 154.2 163.2e -0.6 0.00
Far East 151.7 160.3 -1.7 1.48
General 130.5 137.9e -1.3 2.17
Growth 155.8 164.9e +0.5 1.41
US Smlr Co 28.6 28.2 +0.1 0.91

HSBC FUND MANAGERS
36, Queen Street London EC4 1DN
01-248 4080
Income Fd 180.0 190.5 +0.6 1.24
Inc Plus 57.6 62.8e .. 2.80
Inc Prop 89.8 94.3e .. 2.80
Cap Gth 105.0 111.2 .. 0.97

KEY FUND MANAGERS
66, High Street Hythe Kent CT21 5AJ
0303 64778
Equity & Gen 77.6 83.0 +0.4 0.64
Gt/Fxd Interest 68.9 73.4e +0.2 9.65
Higher Inc 154.2 167.1 +0.2 2.55
Income 109.3 108.8 +0.2 2.49
International 67.0 71.7e .. 0.45

KLEINWORT BARRINGTON LIMITED
20 Fenchurch St London EC3
01-623 8000 Dealers 01-623 0778
Income Funds
Gilt Yield Inc 102.5 105.7 -0.3 8.83
Do Acc 151.5 157.4 -0.6 8.83
Gilt Inc Tst 75.1 78.2 -0.1 8.31
Do Acc 393.4 322.8 -0.1 4.31
High Yield Inc 138.5 147.3e +0.7 3.90
Do Acc 289.4 307.9e +1.4 3.90
Capital Gth Funds
Am Sm Co Inc 62.8 66.5 +0.4 0.62
Do Acc 64.7 68.5 +0.5 0.62
N American Inc 53.3 56.8 -0.3 0.51
Do Acc 54.8 58.3 -0.3 0.51
European Inc 110.1 117.1 -0.2 1.50
Do Acc 136.7 145.4 -0.3 1.50
Fd Of Invest Inc 31.6 33.6d +0.2 1.21
Do Acc 32.0 34.0 +0.2 1.21
General Inc 246.9 262.7 +1.2 2.29
Do Acc 343.5 365.4 +1.7 2.29
Int Recov Inc 161.8 171.9 +0.9 1.05
Do Acc 161.1 171.1 +0.8 1.05
Japan Inc 290.0 298.7 +2.9 0.20
Do Acc 294.0 302.1 +3.0 0.20
Jap Spec Inc 129.7 134.8 +0.8 0.04
Do Acc 127.4 135.5 +1.0 0.04
Managed Inc 116.0 122.7e +0.4 1.41
Pacific Inc 185.6 200.8e +4.0 0.44
Do Acc 213.4 227.0e +1.1 0.44
Planned Invest 166.0 167.7e +0.9 2.05
Sterling Inc 93.3 165.2 +0.1 0.00
Do Acc 165.9 167.6 +0.1 0.93
UK Eq Gth Inc 48.8 44.9 -0.3 0.17
Do Acc 70.1 74.6 .. 0.17
Wld Tech Inc 69.3 73.6e +0.6 0.00
Do Acc 65.9 70.1e +0.6 0.00

LAS UNIT TRUST MANAGERS
53, George Street, Edinburgh
031-225 4566
Im Gth 49.9 53.1e +0.2 0.44
Income & Gth 80.7 85.8e +0.1 3.60
N Amer Equity 31.2 33.3 +0.2 0.00
UK Equity 71.4 75.9e +0.3 1.43
Japan 56.9 60.5e +0.6 0.00
European 50.7 53.9 .. 0.69
Extra Income 29.19 30.90e +0.15 5.11
Far Eastern 28.6 28.3e +0.2 0.00

LEGAL & GENERAL UNIT TRUST MANAGERS
5, Rayleigh Road, Brentwood Essex
Enquiries: 0277 227300 Dealing: 0277 261010
Equity Dist 387.3 412.0e -0.2 1.77
Do Acc 664.3 664.2e -0.2 1.77
Do Income 96.5 102.6e +0.7 2.68
European 84.8 90.0e +0.1 0.76
Far Eastern 166.3 175.8e +1.1 0.19
Gilt 77.6 82.1e .. 7.86
Gilt Inc Fd 101.1 107.0e +0.7 10.05
General Fd 121.3 129.0e +0.2 1.21
N American 94.0 100.0 +0.9 0.98
UK Spec Sits 118.4 126.0 +0.7 2.51
International 42.4 45.1 .. 0.00
Pref & Fxd Int 57.7 61.4 +1.3 10.88
Managed Tst 59.7 62.4 +0.6 1.01

LLOYDS BANK UNIT TRUST MANAGERS
Registration Dpt, Goring-By-Sea, Worthing, W Sussex
0634 830209
Balanced 288.1 293.0 +0.6 3.10
Do Acc 484.7 515.7 +0.6 2.91
Con Euro Gt 50.8 54.0 -0.2 0.20
Do Acc 52.8 56.2 -0.2 0.20
Dollar Gth 57.8 61.5 +0.5 0.14
Equity & Gen 77.6 83.0 +0.4 0.64
Gt/Fxd Interest 68.9 73.4e +0.2 9.65
Higher Inc 154.2 167.1 +0.2 2.55
Income 109.3 108.8 +0.2 2.49
International 67.0 71.7e .. 0.45

MIM BRITANNIA UNIT TRUST MANAGERS LTD
74/78, Finsbury Pavement, London EC2A 1QN
01-588 2777 Dealing Only: 0800 010733
UK Special Trusts
Gth Gen 69.4 73.4 .. 0.52
Smaller Co 274.3 292.6e .. 0.17
Special Tests 169.7 179.9e .. 0.17
Do Acc 177.3 189.1e .. 0.16
General Fds
UK Growth 59.3 63.3 .. 0.84
Asst/Elem Di 70.4 75.1 .. 1.07
Dis Acc 70.9 75.6 .. 1.06
Managed Inv 69.3 73.9 .. 0.57
High Income Fds
Extra Income 83.9 89.5 .. 4.87
Gth 34.8 35.1 .. 9.33
Income / Gth 109.1 116.4e .. 5.44
Nat High Inc 320.0 320.0e .. 5.44
Prof Shares 20.7 22.1d .. 6.31
Sector Special Fds
Commod 232.0 247.5 .. 0.10
Financial Sec 65.1 70.5 .. 0.39
Gold 97.8 105.4e .. 0.00
Do Acc 101.8 109.5e .. 0.00
Int Leisure 71.1 75.8 .. 0.00
Prop Shares 118.0 125.9e .. 0.00
Univ Energy 65.4 69.8 .. 0.77
World Tech 48.1 51.3e .. 0.00
Exempt Fds
Exempt 138.5 145.1 .. 2.28
Overseas Gth Fd
American Gth 106.1 113.2e .. 1.07
Australian Gth 113.3 120.9e .. 0.00
Euro Perf 97.3 98.5e .. 0.38
Gold Fd Inc 71.0 76.3e .. 0.00
Euro Smlr Co 18.7 19.9e .. 0.22
Far East 76.8 81.9e .. 0.94
French Gth 42.2 45.0 .. 0.00
Hong Kong 59.4 63.3 .. 2.14
Int Equity 44.5 47.6e .. 0.00
Int Recovery 132.1 140.9e .. 0.00
Japan Perf 93.9 100.2 .. 0.00
Do Acc 93.9 100.2 .. 0.00
Japan Smlr Cos 37.9 40.0e +0.1 0.73
Ship Assoc Inc 46.1 51.3 .. 1.55
Do Acc 46.1 51.3 .. 1.55
US Smlr Co 70.0 74.7 .. 0.00
Do Acc 70.6 75.5 .. 0.00
Overseas Income Fds
Int Inc/Gth 66.0 70.4e .. 2.96
US Income 55.1 58.9e .. 4.19
Do Acc 61.7 65.8e .. 3.74
NEL Trusts
Nelstar Gth 68.9 76.7e .. 8.62
Britannia Arrow (Formerly County Unit Trusts)
Europe 77.5 82.6e .. 0.84
Extra Inc 281.0 278.4e .. 3.48
Financial 281.0 297.1 -0.1 1.37
Global Inc 69.3 73.3e -0.1 0.12
Gth Co 422.1 457.2 +0.3 1.93
Income Gth 85.7 88.3 +0.2 2.54
Int Recovery 185.1 196.8 +0.6 1.18
Japan Gth 251.1 266.7e +1.4 0.29
N Amer Gth 122.0 129.1 +0.5 0.57
Ster Inc 448.5 468.1e +0.5 0.57
SE Asia 103.8 109.9 +0.8 0.74
Spec Sit Acc 491.0 519.5 +2.2 1.21

MIDLAND BANK GROUP UNIT TRUST MANAGERS
Courtwood Hse, Silver St. Head, Sheffield S1 3RD
0742 768682
Capital Inc 137.9 146.4 .. 1.85
Do Acc 189.5 202.2 .. 1.85
Command / Gen 197.4 209.5 +0.4 1.29
Do Acc 281.7 298.9 +0.7 1.29
Extra Hi Inc 78.2 80.6e .. 4.23
Do Acc 78.2 80.6e .. 4.23
Gilt/Fxd Int 51.8 54.2e +0.2 8.52
Do Acc 82.1 86.2e +0.3 8.52
High Yield 118.4 125.6 -1.0 3.85
Do Acc 418.6 444.2 -1.0 3.85
Income 283.5 279.5 .. 2.56
Do Acc 447.3 474.5 .. 2.56
Int Hi Inc Di 92.8 98.4 -0.3 1.75
Do Acc 92.8 98.4 -0.3 1.75
Japan / Pacific 354.4 376.1e +3.3 0.16
Do Acc 354.4 376.1e +3.3 0.16
Managed Inc 119.2 126.4e +0.4 1.81
Do Acc 119.2 126.4e +0.4 1.81
Recovery Inc 95.0 100.8 +0.1 2.50
Do Acc 95.0 100.8 +0.1 2.50
Smlr Co Inc 121.7 129.1e +0.7 0.91
Do Acc 121.7 129.1e +0.7 0.91
Trustee Fd Inc 723.2 773.0 +4.5 2.88
Do Acc 723.2 773.0 +4.5 2.88
Chanbd Inc 3 108.0 +0.4 10.88
Chanbd Inc 2 619.8 639.6 .. 2.93
High Energy 1 728.5 746.8 .. 2.93
Nestl Inc 3 46.7 .. .. 7.73
Do Acc 3 625.2 .. -0.5 7.73

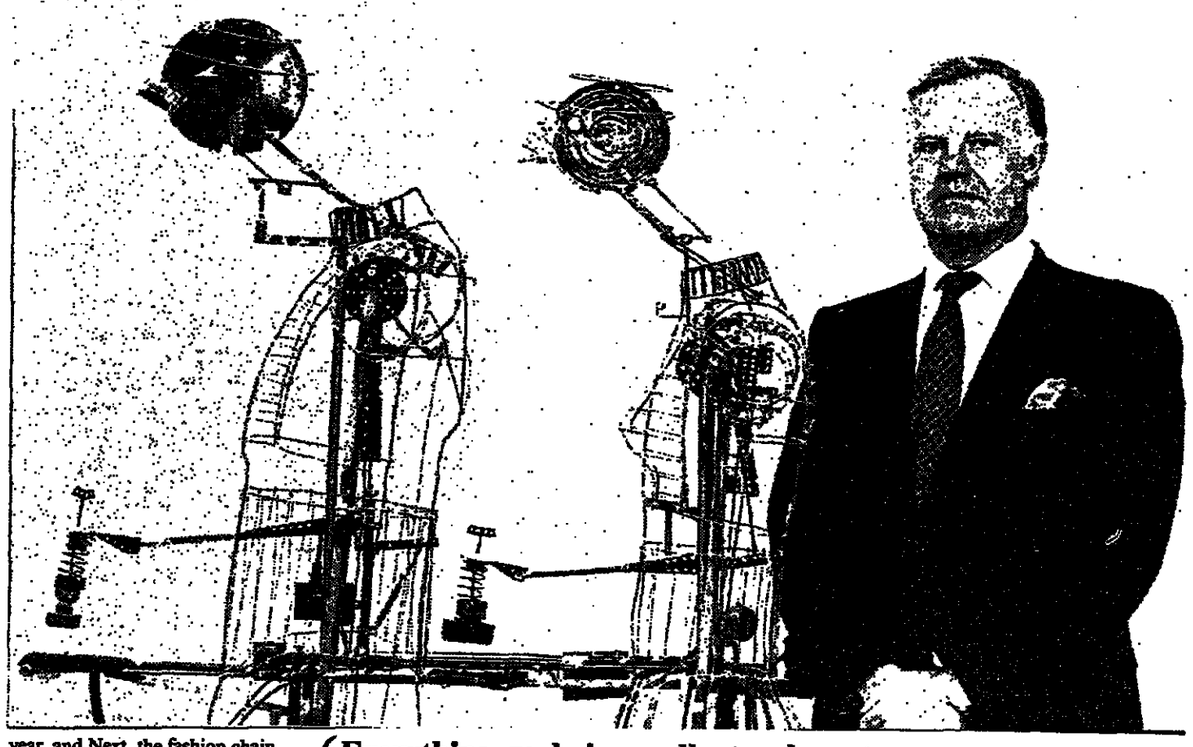
MIM BRITANNIA UNIT TRUST MANAGERS

MURRAY JOHNSTONE UNIT TRUST MANAGEMENT
163, Hope Street, Glasgow G2 2UH
041 221 5252
American 129.9 138.5 +0.1 2.72
European 232.6 267.7e +1.9 1.28
Equity Income 127.1 135.5 +0.1 3.23
Do Acc 310.9 334.3 +1.7 2.98
High Yield Inc 118.4 127.3e +1.1 4.91
Do Acc 211.1 226.9e +3.0 4.91
Int Income 107.9 116.0 -0.1 0.97
Do 5% Yield 94.5 102.5 -0.1 0.97
Managed Fd 78.9 84.9 .. 1.75
Preference Inc 38.5 38.2e +0.1 7.46
Do Acc 137.5 137.2e -0.4 7.45
Smaller Co 131.5 141.5 +0.1 0.00
Do Acc 135.4 145.6 +0.1 0.00

A thriving design for excellence

This year the RCA, Britain's only post-graduate institution entirely devoted to the study of art, design and communication, celebrates its 150th anniversary. Here, Philippa Toomey reports on its progress.

Arthur Forster



Sixty per cent of the academic staff are new, or in new posts. I hope that's it; we have a very good team, but I don't think anyone realises how fundamental this change is," says Jocelyn Stevens as he enters his fourth year as rector.

When he first got a letter from Lord Howard of Henderskelfe, the treasurer of the college and chairman of the BBC, suggesting that he might be interested in the job, he thought for a moment that it was one of those letters in the wrong envelope. "I even went back to look in the waste-paper basket – but then I put on a dirty mac and walked around the college for two days asking people what they did."

He was impressed by the students but thought they deserved a better deal. Some of them claimed they hadn't seen their professor for three years. John Hedgecoe, professor of photography and pro rector, arranged meetings with key members of staff. Mr Stevens applied for the job, and got it.

"I was used to industry and commerce, and fond of art and design, but I had no idea how much had to be done," he says.

Drills and hammers now resound all over the building as the college moves from a number of buildings in the south Kensington area in a capital programme costing £8 million for building and equipment.

The brilliant white open space that is the Henry Moore Gallery on the ground floor is now filled all the time with exhibitions. Not every visitor can wander about the building any more as everyone needs a security card with which to dial themselves in. A thief once removed two of the set of prints by Hockney from his series *A Rake's Progress* – irreplaceable artists' proofs.

These are the visible changes of a shake-up that has reduced the number of departments from 20 to 17, with 14 new heads of department. Mr Stevens, (everyone appears to call him Jocelyn), used to the mayhem of Fleet Street industrial relations (he was managing director of Express Newspapers until 1981, after founding and editing *Queen* magazine from 1957 to 1968), was surprised and delighted that the redundancies and departures were, for the most part, by agreement. The people leaving were the bright young men that Robin Darwin, a former principal, had recruited in the great shake-up of 1948.

"The only point in this place, which is the only post-graduate college of art and design and communication in the country," he says, "is that everything we do is excellent and must be in the forefront, the leading edge of all the new technologies and talent."

He points to the light transmission holograpy unit, which only the RCA has, and says that the college needs not professional teachers, but teachers who are professionals – world leaders in their own fields who can bring with them their expertise, not only in theory but in practice.

"They are successful people who can gather round them staff who teach from the real world of experience."

The course has been cut from three to two years, but the content has been kept the same, enabling the college to increase the number of students from 200 to 325 at no extra cost. It is now harder to get a place at the college – applications have risen by 30 per cent. Students must have a positive assessment to continue to the second year and some of them have failed the tougher finals.

When the students came to see the rector about this they had three requests: could they stay on later at night, could they work weekends and in the holidays? "That's something I'd never been asked by a trade union. The answer was a triple Yes".

All this takes money. "I spend my time begging and selling," says Mr Stevens, pointing out that more than £1 million has come into the college through sponsorship. British Steel, Balfour Beatty and Plessey have supported The Great Engineers exhibition this year, and Next, the fashion chain, has funded all the degree shows – a vital showcase for the work of the college and the students – for three years.

The students are brighter, cleverer and more hard-working every year, but they have their problems. Alan Linn, past-president of the students union, with a BA in illustration from Dundee and a degree in printmaking from the RCA, is now working on the 150th anniversary celebrations as a special project.

Six years studying art has left him with a wish to learn about art management, and dealing with people – "You learn that fairly quickly in meetings with Jocelyn." Student grants are never adequate – often parents cannot contribute their share – and accommodation is always difficult, especially so since the college hall of residence had to be closed because of dry rot.

It seems a paradox that there is capital for the buildings in which poverty-stricken students work.

"Everything we do is excellent and must be in the forefront, the leading edge of all the new technologies and talent"

Jocelyn Stevens, above, rector of the RCA

It's not a political college. Protests – notably the student body's doubts about relations with Iain Sinclair, the former head of the industrial design department who has since left – are made through the proper channels.

David Hamilton, professor of ceramics and glass, is chairman of the policy committee, made up of senior members of the staff to look at issues and present papers to the senate on such subjects as closing a department, starting new courses, discussing the best use of financial resources, reviewing the use of equipment and the building. "Sometimes we have to sacrifice things we think are worthwhile for others which are more worthwhile," he says.

He has been at the college since 1974 and agrees that changes had to be made. "Being efficient is a moral virtue," he says. "There can be an elegance to a design which enables a machine, or a system, to work more efficiently. If you are designing an object, or a system, and find a solution that is elegant the odds are it is the right one."

People still think of design as something rather effete. "What will make the difference," he says, "are the design millionaires, such as Terence Conran and Saatchi and Saatchi; when there's an obvious sucess, design enters into a different world."

The students have changed. "Most of them live with some aspect of social security and many of them have been on the dole – it's a pretty unpleasant life and we encourage them to address their futures as part of their lives here".

It's not all seriousness; there have been some notable student parties and Alan Linn is looking forward to the year end "Arena of Ideas" theme party in July. But, as the rector says, if it is recognized as a centre of excellence "a master's degree from here will get a student on to a short list. But what is right now can't be right in five years time; you have to stay in the forefront.

"In other colleges at post-graduate level there is work going on that is as good as ours. That offends me; why aren't we better?"

In his own mind he has fallen behind the schedule he has set; others are astonished by what he has achieved in the time.

Man at the sharp end of reality

Professor Nick Butler is bringing a new era to the RCA department of industrial design following his appointment on September 1, after a short reign by Iain Sinclair (brother of Sir Clive), and is building a new tutorial team.

"What design needs is a practising professional; someone who understands the sharp end," says Professor Butler, who 20 years ago founded BIB Design Consultants, the international company that designed the Minolta 7000 camera and the sing-wing drill for Black and Decker.

Before starting in business, Professor Butler studied at the RCA "in the golden days of

INDUSTRIAL DESIGN

Mischa Black", leaving with a first class honours degree, and an IBM scholarship to the United States. More recently, he was a member of the RCA visiting committee (a Government-appointed body to make recommendations, especially on funding), and then external assessor for industrial design.

With that record, he is in a position to criticize the tendency of students to use the advance of high-tech as an excuse to design futuristic products for "when this might be possible".

"I don't mind anticipating, but the reality must be around the corner", says the professor. "The public want design which is highly pleasing and fit for the purpose".

His track record should impress British companies to think seriously about the opportunities at the college. "BIB's orders come from Japan, Australia, America; around the world. Only 30 per cent of our work is for British companies. The newly-ordered faculty will reintegrate transport (hived off for a few years) and strengthen bridges with architecture. The result should be ranges of products on their way to high-street sales, and to satisfy the needs of specialists, such as doctors and builders, requiring well-designed, practical equipment.

Ann Hills



Gerd Hildebrand, Pinky Lai and Simon Lunn (pictured above with their classmates) developed their design skills in the Automotive Design Unit at the Royal College of Art. They are just three from a successful line of Ford sponsored students, under a scheme that goes back twenty years.

Ford, in fact, were founder members of the Transport Design Unit back in 1967, when there was a shortfall in automotive design skills. The resulting unit has enabled many students to gain their Master's Degree in Automotive Design since then.

Ford don't only build cars. They build careers too.

The rewards of this pioneering venture can be seen in the significant contribution Ford's RCA graduates have made to so many models. Indeed, they have been associated with two Design Awards winners – the Escort and Fiesta – as well as having an input on the Sierra, Scorpio and New Transit.

In fact from Ford's point of view, helping people on the way to the top seems to be the best way of ensuring that the company stays there.

Cars with a future Ford

ROYAL COLLEGE OF ART/2

FOCUS

Hidden creators who work everyday magic

COMMUNICATION

The faculty of communication at the RCA is a child of the 1980s. When Richard Guyatt, rector from 1979 to 1982, joined the staff in 1948 his title was professor of publicity design. "I disliked it intensely," he says, "so I dreamed up the word 'graphics'. Nobody knew what it meant so I was able to plot a much wider course, including illustration, bookbinding, typography, print-making, calligraphy."

He created the photography and film school, and he introduced computer graphics to the college by housing the cartographic unit for the Oxford University Press.

He says: "I love the discipline of design. Head, heart and hand has been the basis of my teaching. You have to start with your emotions, but they must be disciplined by the head to make them work and that can come about only by the skill of the hand. You can teach head and hand, but you can't teach heart; you can only be something of a midwife."

You can, however, teach presentation, something Derek Birdsall, founder of Omnific design studios and newly appointed visiting professor of graphics, knew all about at the age of 11. In exams he used to break his nib deliberately so that he was given a new one, which made his handwriting look better.

"Everyone became presentation-conscious in the 1960s," he says. "For the first time pop artists achieved enough power to dictate to the record companies. If the Rolling Stones wanted a zip on the front of their record sleeves and they were going to sell two million, they got zips. Today technology has advanced so that anybody can print anything on anything, but then you had to have economic clout.

"Graphic design is essentially ephemeral, so it can afford to be witty and fun. But the RCA gives designers something extra because it is one of the last art schools where they can mix with painters and sculptors, architects, print-makers, photographers and illustrators."

The symbiotic relationship between graphics and illustration — two separate departments now within the faculty of communications — is acknowledged by Quentin Blake, who was head of illustration from 1978 to 1986 and is now combining tutoring with his own practice. But, he adds, illustrators are more like fine artists in their approach.

Last year the college acquired one of the best computer-graphics facilities in Europe. It has also started a two-year research project with Canon UK, using the company's largest laser colour copying machines.

"But," says Dan Fern, present head of illustration, "these projects are interesting only if you've good artists with a background of drawing, paintings and sculpture."

Beryl Downing

A broad route to success

Professor Christopher Frayling, head of the RCA department of cultural history, is working on a new series for Channel 4, *Busting the Block*, about the mass appeal of books, films, music and videos, *writes Ann Hills*.

Professor Frayling's media career fits comfortably into the department where a new breed of students is taught the realities of the job market.

Each year, the RCA intake of about 310 students comes into Professor Frayling's orbit where all first-year students are allotted to courses tailored to particular disciplines, from painting to photography or industrial design. Furniture and architecture students are among those who share a course. The 16 courses in the first term are whittled down to 10 in the second term.

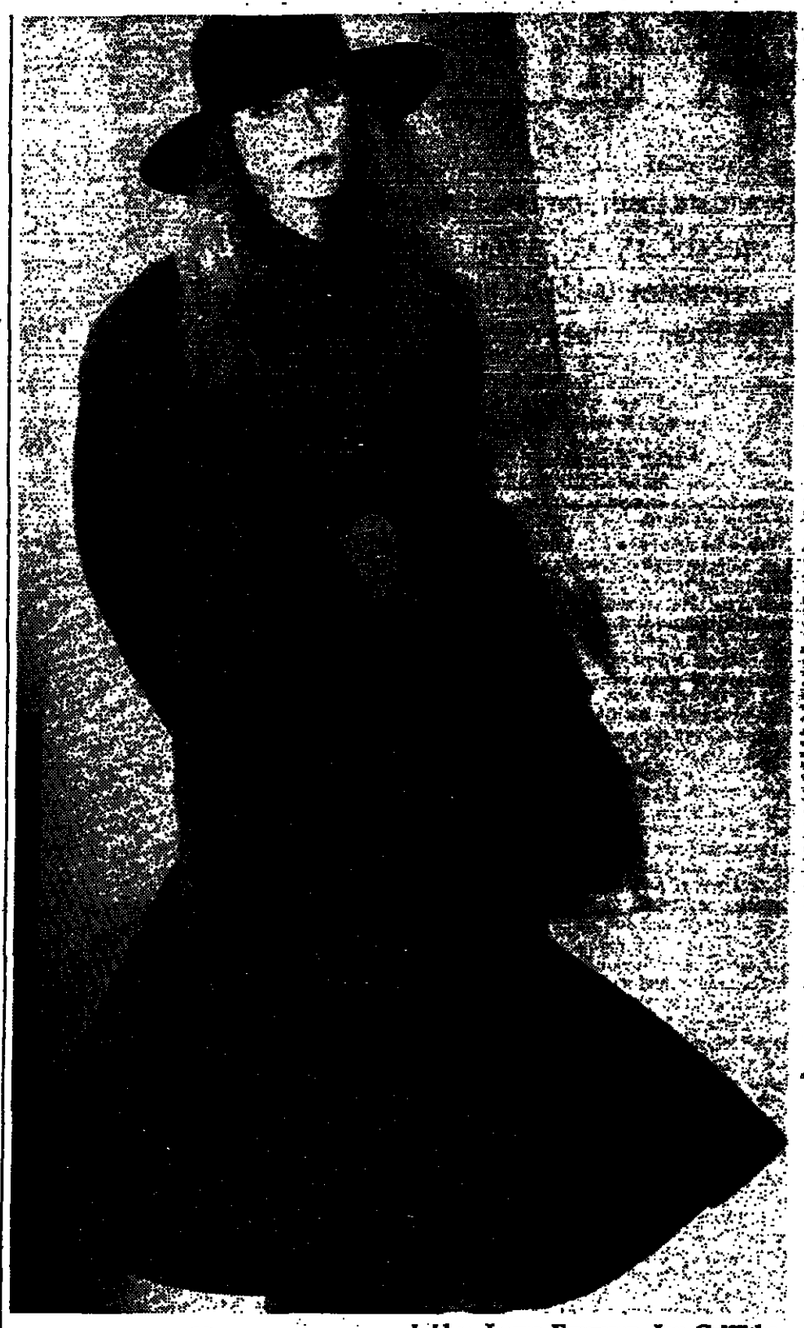
CULTURAL HISTORY

The broad approach, enlisting top tutorial staff to prompt critical understanding in the worlds of art, design and communication, results in an essay, followed, in the second year, by courses in business and management in three categories: the individual entrepreneur running a small business and working for a big firm.

VAT, tax, pricing work and negotiating with outlets is taken seriously, often using problems already encountered. The department also has full-time courses, enabling mid-careerists to change tack.

"They may lack a degree, but produce a great book", says Professor Frayling. "One chap, who spent his life teaching design in Bradford, wanted to write a textbook. He came here and revelled in the opportunity. It is about to be published and he is now a senior lecturer in Ulster."

● *The Royal College of Art: one hundred and fifty years of art and design*, by Professor Frayling, will be published by Barrie and Jenkins, (£19.95 & £12.95, out soon).



FASHION

Professor Joanne Brogden, former professor of fashion, and Anne Tyrrell, senior tutor at the RCA, encouraged 10 second-year students — Julie Cambridge, Lorna Ferguson, Ian Griffiths, Karen Hall, Fiona Henderson, Gillian Millar, Deborah Palmer, Claire Saunders, Francine Seward and Lynne Tieman — to design the Royal College of Art Wool Collection, 20 pieces selected by the International Wool Secretariat, a generous sponsor of the college, and Stephen Marks as manufacturer-distributor. The collection, in pure wool,

Talented teachers show the way

ARCHITECTURE

Derek Walker, a professor of architecture, had jetted in from Hong Kong — not "lagged"; he is used to punishing schedules, *writes Ann Hills*. His own practice has offices in London, Los Angeles and Hong Kong. He is about to start work on the £190 million Wonderful World of Corby, a proposed fun park in Northamptonshire.

In his two years with the RCA, Professor Walker has ensured that tutors are, like himself, successful practitioners. Among the well-known staff names are prize-winners Kit Allsop of Sebire Allsop and Trevor Denton of Denton, Tunley and Scott. Of the 50 applicants for the 22 places this year, half the students already had first-class degrees.

The professor is making maximum use of the talent within the college as managing director of a new company, RCA Design Group. With Jocelyn Stevens as chairman, the group provides opportunities for staff and postgraduates to take on design contracts. The prime idea is to provide work experience.

The company has already been commissioned to work on internal alterations in the college premises, the Darwin building, and to design the Great Engineers exhibition, sponsored by Balfor Beatty, British Steel and Plessey and which runs from November 25 to January 29 to celebrate the last 150 years of British engineers, spanning a trio of industrial revolutions from the earliest train to the latest aeronautical developments.

Two months later, the public is likely to applaud the British Gas "intelligent house of the future" called "Vision 2020" at the Ideal Home Exhibition '88. Sponsored by British Gas, the £150,000 project is being created at the RCA which is pooling talents among students from half a dozen departments.

Each year students have other commissions and competitions: currently a shop-window design for Harvey Nicholas and an interior design for a film producer's office, but the British Gas house is particularly apt. It symbolizes Professor Walker's second aim: extending students' experience into all types of three-dimensional design. They might, after all, be seeking careers in the cinema, theatre, or retailing.

He wants to produce "the cream of the profession" with adaptable, versatile skills once students have passed their exams and are ready to take on commissions, and the design group exists to give them the best possible professional practice, producing outlines and supervising projects with their teachers.

The Professor also believes in attracting research contracts.

KING EDWARD'S HOSPITAL FUND FOR LONDON
(The King's Fund)
President
HRH The Prince of Wales KG KT GCB PC

The King's Fund congratulates the Royal College of Art on its 150th Anniversary.

We look forward to continuing the close collaboration with the RCA which commenced with the design of the King's Fund Bed for hospital patients during the 1960s.

The King's Fund
14 Palace Court
London WC2 4HT Tel: 01-727 0581

WESTGATE CONSTRUCTION LTD

Congratulate the Royal College of Art on the occasion of their 150th Anniversary and look forward to a continued good working relationship in respect of all future building contracts undertaken.

IWS

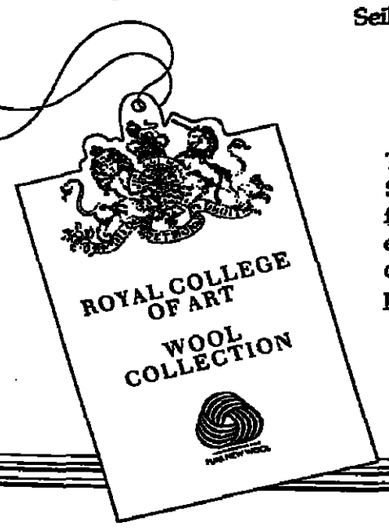
THE INTERNATIONAL WOOL SECRETARIAT
Congratulates
THE ROYAL COLLEGE OF ARTS
on its 150th Anniversary

The IWS is particularly pleased
that in this special year
its close co-operation with
the Fashion Department
resulted in the highly acclaimed

ROYAL COLLEGE OF ART WOOL COLLECTION

which is shortly to be marketed internationally
for Autumn 1987 with five leading retail stores:

Au Printemps, Paris Harvey Nichols, London
Bergdorf Goodman, New York La Rinescente, Milan
Seibu, Tokyo



The IWS also wishes to thank Stephen Marks (London) Limited for their major contribution to ensuring the commercial success of this design linked to industry project.

150th Anniversary of The Royal College of Art

It is fitting that the RCA should mark this occasion with a celebration of the achievements of famous engineers during the period of its history.

These great men demonstrated a high regard for excellence and a strong entrepreneurial spirit.

Balfour Beatty is pleased to be associated with the important events planned to mark this historic occasion.

Balfour Beatty seeks to conduct its worldwide business in accordance with the high standards set by the distinguished engineers honoured in the celebrations and to carry these traditions into the next century.

BB
7 Mayday Road
Thornton Heath
Surrey CR4 7XA

A BICC Company

FOCUS

ROYAL COLLEGE OF ART/3



at Harvey Nichols, in fashionable shades of navy, grey, and brown, has also been bought by Bergdorf Goodman, New York, Printemps, Paris, La Rinascente, Milan, and Seibu, Tokyo. Another collection is planned for next year which it is hoped will be larger, and be taken by more stores — a hard act to follow. Shown in the picture at left are a loose-fitting, raglan-sleeved coat in fine wool gabardine, over a short, button-through skirt, with matching long peplum jacket with tan belt. Above, for evening, a navy wool satin dress with short swing skirt, part of a lively collection, which is marching off the rails in all stores that stock it.

● The photographs, by Walter Kober, appeared in *Vogue's* September issue

Professor learns the fund-raising art

FILM

La Boule, a short film which tells the story of a five-year-old boy who thinks he has killed his playmate, has won a clutch of awards, reaping praise at the Cannes Film Festival, *writes Ann Hills.*

Shot in the South of France, *La Boule* was produced by Simon Eden, the first student at the RCA on a Goldcrest Film and Television scholarship, for creative producers

Another of his achievements, a 30-minute film, *The Act* — a love story about Irene, prepared to face a knife-thrower for £50 a week, shown recently on BBC2 — won the Gold Plaque at the Chicago International Film Festival last year.

The RCA film department, founded in 1958, is professional, and pioneering. Since Dick Ross became professor in 1980, his students have raked in 100 awards, half of them international.

Film, says Professor Ross, is "the most expensive form of creative education. I spend 70 per cent of my time in contact with the industry raising money". The basic department budget — £220,000 in the past academic year — is expected to reflect a rise in the numbers of students to 27 in 1987-88, but "low budget" is the key phrase.

Animation has been hived off and a television course has been mothballed. The professor intends that this should reopen. His own background is in television as editor of the BBC's main news programme in 1974; and he had been involved in features varying from the moon walk to the Arab-Israeli and Vietnam Wars.

" This year we are introducing a three-course structure with film-making, concentrating in the first year on advertising commercials and pop promotions.

"The second part is developing the skills of entrepreneurial producers.

"Third, we will emphasize design for film and television, including sets, costume and location, building on the craftsmanship side, as distinct from the skills of writers and directors."

Peter Goodchild, head of plays at the BBC and an external examiner at the RCA, admits to being "most impressed". He says: "The industry is switching from allowing an amateur approach to a more positive, practical attitude."

The College, he believes, is taking the right lead by stressing the importance of the producer as a leading figure, and the spirit behind films. In addition, "I'm delighted that films I examine are complete: not always the case in the past."

Professor Ross is not on the lookout for "brilliant, individual prima donnas because students have to work as a team; as a crew". With an average age in the mid-20s, they rapidly become commercially-viable independent film-makers with a thorough knowledge of their craft.

Simon Eden is central to the new wave and so, too, is Joy Perino. Last term, she completed her post-graduate MA course. Her success, *The Sluggard*, is about a woman who eats, sleeps and doesn't look after her dog. Then the cleaning man comes into her life. Natural sounds are here, but no voice.

This department never closes, except after graduation. Somewhere an RCA team is making another inexpensive success.

Hot on the trail of another David Hockney

PAINTING

Paul Huxley, the professor of painting, pointed to large, bright canvases at the diploma show and said: "We like overseas students: we believe in a healthy cultural mix, whatever the political mood. She's Japanese, he's Indian; others are Mexican and Canadian, *writes Ann Hills.*

"I've 70 students, 55 of them painters. The others are doing tapestry or visual Islamic arts — both new areas. Tapestry grew out of the textile department.

British students may continue studying abroad: Sarah Lee, who left in July, is in Rome, thanks to an Abbey Major scholarship. Mr Huxley, himself an established painter, came as a visiting lecturer and, after a decade, was appointed professor a year ago. He is now the only full-time member of staff in the department.

He believes in fostering dedication rather than commercialism.

He adds: "Discipline in working regular hours doesn't have to be enforced. If students want to work late in the evening, as I do, I don't object. The studios are also left open through the summer."

Students selected for the RCA are not necessarily the most talented.

"We take those who will benefit most",says Professor Huxley. "They must be receptive to new ideas. Currently, the tendency is to improvise, whether figurative or abstract — there's little preparatory work. You can see a new wave of figuration — some with narratives drawn from classical and Biblical themes, a reaction against minimal and conceptual art."

Painting is, perhaps, the most intuitive and oldest of arts. But it has to live in a world of budgets, and Professor Huxley gets satisfaction from adding up grants and prizes gleaned from the outside world, often hoping to find another talent in the David Hockney league.

There is a celebratory exhibition of paintings at the RCA next March and April, sponsored by Jaguar and Christie's. About 80 famous past students will be represented, with an early and later work, among them Hockney, Bridget Riley and Peter Blake.

Sleek car design with the knobs on

TRANSPORT DESIGN

Nigel Chapman, head of the Department of Transport Design, has no difficulty in the equation RCA = good design = increased sales, *writes Beryl Downing.* He simply produces an 11-page list of his graduates who are employed in the design studios of the world's leading car manufacturers. Some are in-house, some are consultants, several are chief designers. All are associated with the top names in the business, including Rolls- Royce, Jaguar, Porsche, BMW and Lotus.

If you sponsor a student to the tune of £10,000, donate special equipment and send your own engineers to tutor students in specialized aspects of car design, you expect an employable graduate in return.

The British subsidiary of Ford were the first to cooperate with Misha Black in setting up the Automotive Design Unit at the RCA in 1967.

Since then, with the continuing support of Ford and other sponsors, including notably Chrysler, Toyota, Nissan, Jaguar, Talbot, Austin Rover, Renault, Audi, Citroën and Peugeot, 110 graduates have passed through the unit.

Outstanding successes have included David Arbuckle, a design chief with Talbot UK, Geoff Matthews, second-in- command at Citroën design studios in Paris, and Martin Smith, who won acclaim for the Audi Quattro and is now chief designer of passenger cars with BMW.

"A lot of people make the criticism that education doesn't do anything for industry butwe have a tremendous rapport with our industrialists and they come from all over the world, not just to see what their own students are doing but to support the unit.

"Until recently the interior was considered the Cinderella of car design. Everybody concentrated on exciting body shapes but not on the instruments and the gear knobs and the seats. Ergonomics has only been seriously considered since the late 60s — car seating could be one of the next great steps forward."

The department does not only deal with cars. One second year student last year concentrated on magnetic levitation trains which run silently at 200 mph just above the rails and Chapman has also been discussing research

"New engineering developments will enable us to fly non-stop from London to Sydney in 20 hours. That's a pretty horrible idea, but it's a wonderful opportunity for a miniature version of the between-the-wars ocean liner.

"The latest concept is post-experience. Instead of taking in people who are continuing a superior form of undergraduate activity, we would interrupt the process, send graduates out into industry and then with the help of that industry send them back to work in the college's post-experience course.

"It is our responsibility also to satisfy the other need of preparing the best possible type of person for industry."

IN THE 21ST CENTURY, WE'LL STILL BE VERY MUCH AT HOME.

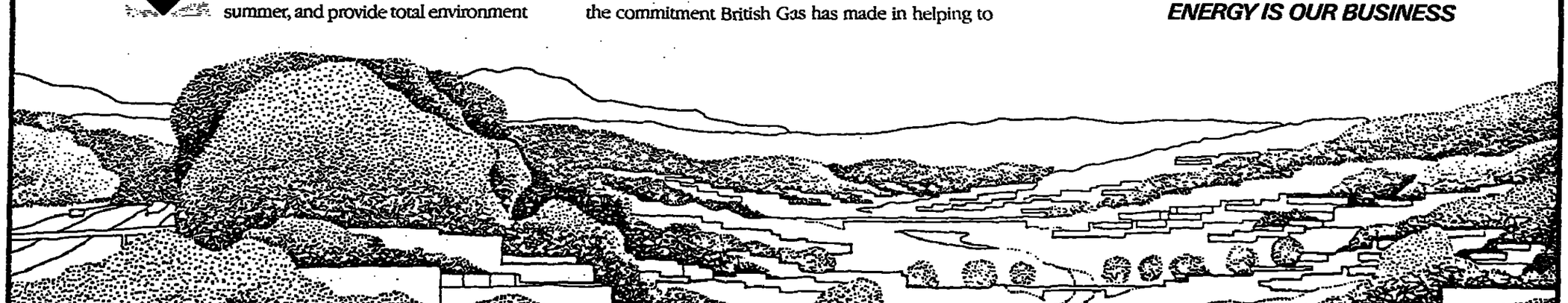
Apart from sponsoring the Royal College of Art's 'House of the Future', gas also fuels its heating system. Just as it does in 10 million homes today.

In our vision of 2020 gas will keep everyone cosy in winter, cool in summer, and provide total environment control with maximum economy.

The 'House of the Future' is an innovative project, designed by some of Britain's top architects, designers and students to celebrate the RCA's 150th Anniversary. So the choice of gas is a fitting tribute to the commitment British Gas has made in helping to develop new technology for today's domestic environment. And tomorrow's.

Rest assured, in the year 2020 you'll still find us very much at home.

British Gas
ENERGY IS OUR BUSINESS



ROYAL COLLEGE OF ART/4

FOCUS

Christopher Frayling tells the intriguing history of the college, below, and **Beryl Downing** collects some reminiscences

Long battle for originality

HISTORY

The Government School of Design was established in 1837 as the result of a surprise government decision to make the training of designers for industry a national responsibility. After taking advice from architects, sculptors, painters, ornamentists and industrialists, a Select Committee recommended in summer 1836 "affording manufacturers an opportunity of acquiring a competent knowledge of the fine arts in so far as these are connected with manufacture".

Initially housed in three

'Ungovernable' reputation

apartments at Somerset House in central London, its curriculum — the "History, Principles and Practice of Ornamental Design" (the students slavishly copied "from the flat" and "from the antique", all day and every day) — was embodied in a collection of plaster casts and works of decorative art.

For the first 15 years, the School of Design refused to settle down. In autumn 1837 there were 15 daytime students and 45 evening class students — average age 15 — most of them on day-release from what were known as "the decorative trades". In the 1840s, these were supplemented by fee-paying students whose main purpose was to become society painters.

The Government School of Design and, later, the National Art Training School, gained the popular reputation for being "ungovernable"; it hosted the first ever sit-in in 1845 over the vexed question of whether "life drawing" was permissible, and had an unusually rapid turnover of staff.

Nevertheless, some distinguished designers attended the school, either as students or teachers, including industrial designer Christopher Dresser, sculptor Alfred Stevens (appointed, in his own words, "professor of everything"), architect Gottfried Semper, garden designer Gertrude Jekyll, illustrator Kate Greenaway and architects Edwin Lutyens and Detmar Blow.

Some equally distinguished painters shared their ill-equipped and over-crowded studio space; among them Luke Fildes, the first national scholar, Hubert von Herkomer of *Last Muster* fame, Elizabeth Thompson of *Scotland for Ever!* fame and George Clausen, who won a school prize for the decoration of a horse-tramcar but who never did anything else like that after he had passed his exams.

By 1900, the Royal College of Art had become the centre of a nationwide network of regional art and design colleges — by providing most of the teachers and administrators for them. But it was only with the delayed impact of the Arts and Crafts Movement, under the guidance of Walter Crane, William Lethaby and such lecturers as the calligrapher Edward Johnston and furniture-maker George Jack that originality was encouraged for the first time.

Students included Sylvia Pankhurst, who designed a suffragette tea service as well as arranging for questions to be asked in the Commons about the male chauvinism of the college authorities, Charles Sargeant Jagger, designer of the Royal Artillery Monument at Hyde Park Corner, and most of the future design staff of Minton's pottery.

Throughout the 1920s, under the principalship of William Rothenstein, there was a noticeable swing towards fine art — or rather, as Rothenstein argued, a breaking-down of "the separation between craftsmen and artists . . . for each has lessons of value to learn from the other".

In the "Sculpture School", the years 1920-6 saw the birth of the modern school of British sculpture, led by Barbara Hepworth and Henry Moore: contemporaries included Edward Bawden, Edward Burra, John Piper and Eric Ravilious.

The "Painting School" dropped the adjective "decorative" and the "Design School" became more concerned with producing work for the Bond Street galleries — under teachers such as the artist-potter William Staite Murray and painter Paul Nash.

This new orientation was not well received by the design establishment and it was only the outbreak of the Second World War in 1939, and the evacuation of the RCA to Ambleside in the Lake District, that saved the college from direct and drastic action by the Board of Education.

With the appointment of Robin Darwin as principal in 1948 and the adoption of the new corporate image of the Phoenix, there was a renewed effort to recall the college to its original purposes.

In the Festival of Britain era, the buzz-word was professional. Public interest in design for industry had greatly increased; industrialists were starting to expect a great deal from fully-trained designers and the independent consultant designer was becoming a force to be reckoned with. There was a great expansion of the college's accommodation

'Ultimate bed' for health service

and technical facilities. In 1962 most of the design departments, together with the administration, moved to new buildings at Kensington Gore and Jay Mews. The RCA became involved in high-profile public commissions such as the Lion and Unicorn Pavilion on the South Bank, the stained-glass windows in Coventry Cathedral and the "off-duty Britain" area of the Brussels World Fair.

The automotive design unit, heavily supported by the car industry, and the design research unit, which produced the influential "optimal hospital bed" for the NHS, revealed that there was a great deal of confidence in the direction the college was taking.

A new generation of consultant designers, including silversmiths David Mellor and Robert Welch, furniture designers Robert Heritage and Ronald Carter and textile designers Pat Albeck and Audrey Levy rubbed shoulders with graphic designers (another new phrase) Alan Fletcher, Brian Tattersfield and Ridley Scott.

In the 1960s, the artificial distinctions between the fine and the applied arts again began to dissolve. Zandra Rhodes adapted motifs from David Hockney's student paintings, while the painter Derek Boshier did the lettering for Pauline Fordham's new boutique, Palisades, in Carnaby Street. Barbara Brown designed op-art-inspired fabrics for Heals, and students in the furniture department experimented with throwaway furniture that looked like sculpture. Peter Blake did his famous album sleeve for the Beatles.

By 1967, in recognition of Robin Darwin's achievement, the RCA had been granted a royal charter. From then on it was an independent institution of university status with the power to grant its own degrees, directly funded through the Department of Education and Science.

The charter recognized the college as the nation's premier institution for the advanced training of designers for industry and the place it had won in the education of fine artists. The main theme of the charter was, and is, the unique connection between the two.

The last 20 years have seen many important changes as the RCA has adapted itself to its new role as the only university institution in Britain entirely devoted to the study and practice of art, design and communications.

Today, under its rector, Jocelyn Stevens, the RCA is again re-appraising its contribution to the teaching of art and design.

Professor Frayling is head of the RCA cultural history department.



● College design: from left, Ossie Clark in *Vogue*, 1965; Martin Smith's styling for Audi Quattro; book jacket by John Minton, 1948; Henry Moore, Standing Woman, 1923; fabric design, Cressida Bell, 1986; book illustration, Walter Crane, 1873



Arthur Forster

Start with first principles: Brian Collier, lecturer in industrial design passes on some of his knowledge to two of his students. The college makes a point of using lecturers who are also practitioners

The star quality students

The prestige of the RCA may have fluctuated over its 150 years, but the effect it has had on generations of students is remarkably consistent.

Ron Carter, the leading furniture designer and chairman of the Royal Society of Arts new concept development committee, which matches graduates to industrial positions, was there in 1949.

He recalls: "There weren't enough hours in the day. The college was full of people who had been deprived by the war of doing anything for six years and there was enormous fervour — we had to make up for lost time. Industry was virtually non-existent and we all thought that by designing we could recreate society. We were dedicated, loyal and very proud to be there."

David Mellor, who virtually single-handedly re-established the cutlery industry in Sheffield, arrived a year later.

"We all unquestioningly thought the college was the greatest thing on earth," he said. "Everyone and everything was new and exciting. The Festival of Britain was under way and all the professors were involved in it — Guyatt, Gooden, Russell. It was a milestone.

"We were idealists and we thought we were designing for a world that still wanted silver teapots. Even in my day no one managed to bring the fine art and the technical aspects of the college together. But I was always obsessed by the idea of getting things made. I still get a kick out of having tea at somewhere like the General Trading Company and stirring it with one of my spoons."

The artist R.B. Kitaj was there in the early 1960s along with David Hockney.

"We were a spirited bunch and some were very gifted indeed," he says. "They thought I was a rich American because I was an ex-soldier on a US study grant of $150 a month and I had a car.

"Many of us were influenced by American abstraction and although there were some fine painters teaching at the college we were too full of ourselves to accept much instruction."

MEMORIES

Brian Godbold, executive head of design in charge of all clothing at Marks & Spencer, was an RCA student from 1964 to 1966.

He says: "It was the perfect time. The standard was amazingly high and the atmosphere incredibly competitive — we had people of real genius there like Ossie Clarke and Zandra Rhodes.

"Because of the whole Sixties thing when stars were made overnight, it gave you a certain arrogance but some really brilliant people couldn't sustain it when things got difficult. That made you learn about tenacity."

David and Elizabeth Emanuel, the royal dressmakers, were the college's first married couple in 1975. They say: "The atmosphere was bubbling when we were there and there was tremendous competition to get in. The college gave you two years to develop your own handwriting, and you had wonderful opportunities as the most amazing people were always wandering through looking for assistants.

"Where else would you get student designs shown by top models at a gala evening attended by top store buyers and the national press? It was the ultimate showcase, and it still is."

Rodney Fitch, of the design consultants Fitch & Co, is unequivocal about the contribution the college has made to commerce and industry.

"Twenty years ago the place was good and it has a hope of being so again," he says. "But during the past 10 years it has had no influence at all. It has been totally irrelevant to society at large.

"Good material went in at one end and came out with a do-my-own-thing attitude — and to hell with market forces. That's why the polys and other art schools have caught them up — they had a more gritty background."

But Kenneth Grange, of Pentagram, the internationally respected product designer, who is president of the Chartered Society of Designers, offers a word of caution: "You can lose flair altogether by being too concerned with function, but if you are going to do the unlikely you have to combine it with excellence, which recent RCA degree shows have not produced.

"Too much intellectual input — the Japanese approach — can mean lack of excitement. Too much flair and you've got to spend a lot of time explaining to customers what you're about."

WHSMITH ARTS PROGRAMME

THE WH SMITH ARTS PROGRAMME

Opens doors for young people.
Encourages the young to practise and appreciate the arts.
Builds bridges between the arts and a new audience.

THE WH SMITH ARTS PROGRAMME

INCLUDES

◇ W.H.Smith/Youth & Music Cushion Concerts ◇ The Poetry Society's W.H.Smith Poets in Schools ◇ W.H.Smith INTERACT with the National Theatre (workshops in schools on all aspects of theatre) ◇ The W.H.Smith Annual Young Writers' Competition

THE WH SMITH ARTS PROGRAMME

ALSO INCLUDES

◇ W.H.Smith Illustration Awards with the Victoria and Albert Museum ◇ The Design Council's newspaper for primary schools: 'The Big Paper'

Myton

MAIN CONTRACTOR FOR THE REFURBISHMENT OF THE DARWIN BUILDING CONGRATULATE ROYAL COLLEGE OF ART ON THEIR 150TH ANNIVERSARY

TAYLOR WOODROW

CONTACT: Bob Gorringe
Myton Ltd
West Africa House
Ashbourne Road
Ealing W5 3QP
Telephone: 01-998 2311

Rotaflex

The Rotaflex Group of Companies congratulates the Royal College of Art on 150 years of achievement and service to Britain's manufacturing industries and looks forward to its continued close association with the College.

GTE Rotaflex 241 City Road London EC1V 1JD

THE ACTION BANK · THE ACTION BANK · THE ACTION BANK

We are pleased to congratulate The Royal College of Art on its 150th Anniversary

THE ACTION BANK · NatWest · THE ACTION BANK

Marks & Spencer
Marks & Spencer
Marks & Spencer
Marks & Spencer
Marks & Spencer
Marks & Spencer
Marks & Spencer

Congratulations to the Royal College of Art.

In 150 years you've turned education into an art.

St Michael

THE TIMES

GENERAL APPOINTMENTS

October 15, 1987

The headhunter also needs to be headhunted



Tim Chenevix-Trench, who writes today's article, operates as an independent headhunter after three years with one of the top international search firms and previous experience of management and consulting in business, technology and Government. He says: "Hi-tech or low-tech business, it's all equally fulfilling and the success or failure of a business always goes back to its leaders. This is what search is all about"

Making a really good senior management appointment is as difficult as it is important. Appointing a chief executive officer may be the most important single decision a chairman takes in the whole of his tenure of office, and it can be done well or badly; one of the key measures of a chief executive officer's success is the quality of the senior executive managers he appoints. Even at middle management level a local general manager can be gathering the top management team of five years' time.

Success in getting high-quality managers will depend critically on how well the client manager chooses and uses his headhunter. The client's aim can vary from filling a job with a capable yes man to finding a "rainmaker" — a true business leader with vision and the abilities to fulfil it.

Working in search, one observes an extraordinary difference in quality between the managers of companies working on a world stage, keenly competitive and bent on profitable growth (the companies do not have to be large) and the rest — many of whose managers would not stand a chance in the former organizations.

Hi-tech or low-tech, the story is the same. The key issue is whether the client really wants and can attract that extra degree of quality, and whether he selects a headhunter who will deliver it.

Headhunting is at its best when a top manager with vision meets a headhunter who understands this vision, who possesses judgment and an intense interest in client and candidate alike, and who has the persistence to bring home the right man. This emphasis on quality is what should dominate the search for a headhunter; if you find him, use him to the full.

One general manager said to me recently: "I feel as sad when I lose a good supplier, especially in this field, as when I lose a good customer."

The headhunting community is like any other so-called profession in the variability of what one can buy. Among the search firms there are some very able people indeed. It is a rewarding business, financially, in human interest and involvement, and in the level and breadth of business involvement. It therefore attracts many people, the best of whom develop deep insights into business, industry and the people who make them tick, insights that I believe are inadequately made use of.

But in this as in any business there is a world of difference between the few who are the best, and the ordinary; and there are a number of traps for the unwary.

The variations lie in the quality and make-up of individual search consultants and in the drives and motivations generated in them by their firms. To see why, look at the components of the job: selling; comprehending what the job is all about; trawling the business community, finding and attracting candidates; interviewing and appraising them in relation to the job; ensuring that the chosen candidate is genuinely committed; ensuring that the final negotiation in all its aspects produces a result satisfactory to all concerned.

Selling is included because it is what earns money for the search consultant or partner and takes up most of his time — it is a very competitive business. The search firms want members who are business developers, but the client wants a consultant who is actually very good at search. These attributes are rarely found in the same person. The aggressive personal qualities needed to sell competitively to directors or chairmen will often conflict at a deep psychological level with the strong interest in people that makes for good insights and a successful selection.

There is nothing sentimental about this interest. It is a characteristic needed to do the search job well. Without this interest and the insights that go with it, you can have a top headhunter manager and brilliant salesman who will lack the patience, thoroughness and tolerance to handle any but the prestige and stylish assignment that leads to other orders.

Increasingly, headhunters are becoming younger and thus do not have much business or management experience. Their understanding of a job therefore becomes largely theoretical. They are like carriers of someone else's message rather than able to communicate from within themselves what the job is really about. Few are trained in interviewing and even fewer have had any behavioural science training to support even at a superficial level the appraisal of character and personality.

Similarly, the much vaunted research departments can be a snare and a delusion. The consultant will say to his research assistant, recently graduated or from a business information unit, "Give me a short-list", while he goes out selling. The research department and hierarchical approach of the search companies is necessary to make the business and the expensive offices viable. And a top search man does not want to have to do his own spadework.

'This is a rewarding profession, financially, in human interest, and in the degree of involvement'

But the really successful candidate can come from an unexpected source that would be missed by a young researcher. And more subtly, the successful candidate will be one of the 100-200 people contacted by telephone. A wrong inflexion by a junior consultant or a researcher, a lack of awareness of what the other man's achievements represent in relation to the client's job, or a lack of awareness of how the job spec could be changed for an exceptional man, will lose him.

Individuals and smaller companies with the right qualities can do as good a job as the larger firms, and often much less expensively. The larger firms' computer systems are often only a marginal help. Their main use is for sourcing information rather than finding candidates. And for a high-quality headhunter on his own to have to do his own networking may result in more late evening work for him, but can also produce a more imaginatively searched result.

Individuals and smaller companies can charge much less than the £20,000-plus minimum fee, including "expenses", charged by the larger search firms. This also makes it economic to use the search approach to find high-quality individuals for middle-level jobs. These can be just as difficult to fill, if one is looking for quality management succession or for a strong second-tier operating team. And at this level it is still true that the really able and settled people will probably not see the advertisements and would not respond if they did.

The search for quality and the need for imaginative searching and good judgment is perhaps at its most difficult in finding experienced chief executives to run ambitious start-ups or new ventures. A very interesting area of search is finding top-level research managers, which requires an understanding of the research culture you are finding candidates for, as well as insights into the research cultures that candidates are coming from.

The principles are the same, but the headhunter must have an extra degree of mental equipment and interest to handle this more difficult arena.

Every search consultant, however good, has the occasional failure, sometimes puts up wrong people before he gets it right, and very occasionally fails to get on with his client. And as in every job, many assignments are routine. Yet the good headhunter, like the good manager, lawyer or priest, can never afford to regard any assignment as routine. It is the client and the quality he demands that bring the best out of the search process and produce the special result.

APPOINTMENTS PHONE: 01-481 4481 — APPOINTMENTS PHONE: 01-481 4481

The Quebec Government Office in London is seeking qualified applicants for the newly created position of

INVESTMENT OFFICER

The successful candidate's main responsibility will be to develop and implement a comprehensive programme aimed at industrial and trade circles throughout the UK, with a view to promoting Quebec as a major area for industrial cooperation, investment and expansion.

This position requires an innovative, well-structured and entrepreneurial approach, and a personality able to work in a team and to deal with people at all levels.

Applications are invited from university graduates in business administration or equivalent, with at least 5 to 10 years' experience in business or related circles, preferably in development activities; and with a good knowledge of the industrial structure of the U.K. Some travel in the U.K. and occasionally to Quebec will be necessary.

A working knowledge of spoken and written French would be useful; salary offered is currently in the range of £17,000 to £22,000. Please send detailed C.V. to:

The Economic Counsellor
Quebec Government Office
59 Pall Mall
London SW1Y 5JH

MAJOR INTERNATIONAL FINANCE CORPORATION

BUSINESS SYSTEMS ANALYST

- ASSET BASED FINANCE
- TOTAL SYSTEMS SOLUTIONS
- SALARY C. £30K + BENEFITS

An innovative Business Systems Analyst who can can provide direction and produce tangible results is needed to strengthen our client's central team responsible for Information Technology throughout Europe.

An in-depth understanding of their business is essential as is the ability to manage the involvement of disparate user groups on common projects. Whilst the role covers all aspects of systems development from business and technical analysis, systems design, systems building using 4GL tools, through to implementation, the major emphasis is on the initial analysis and ensuring that the implementated systems are fully utilised.

A sound knowledge of the accounting aspects of commercial lending and a breadth of experience of Organisation and Methods, or structured systems analysis, are prerequisites. A demonstrable track record of delivering results in a fast moving environment is also required. Fluency in French and/or German would be a definate advantage.

If interested please respond quickly by calling Anne Gilbert on (01) 629 8070, or alternatively by sending a detailed curriculum vitae to her quoting Ref. L255, at Slade Consulting Group (UK) Limited, Metro House, 58 St James's Street, London SW1A 1LD. All applications will be treated in strickest confidence.

INTERNATIONAL CONSULTING ENVIRONMENT AND INDUSTRY

Our client is a distinguished International Consultancy Group, specialising in Pollution Control, Environmental Assessment and Management.

Due to dramatic expansion in activities, they are seeking to recruit a Group manager to be responsible for Industrial Environment and Safety Assignments. Responsibilities include the management of teams undertaking Environmental Audits and Risk Assessments.

To meet this challenging role, candidates should be educated to a minimum 1st Degree level and have proven experience in one or more of the Environmental Control Sectors. They must also demonstrate self motivation, flair and the desire to succeed. Direct experience of consulting in Continental Europe would be advantageous.

Please apply in confidence to Wendy Kelso,
Malla Executive Recruitment,
334 Euston Road, London NW1 3BG.

MALLA
01-387 4599

THE UK'S BEST SOFTWARE ENGINEERING TEAM

Kewill Systems plc, a leader in manufacturing management systems is forming a new software engineering team from existing and new staff. We now need to recruit the following people to develop generic product for the nineties:

PROJECT MANAGER
£25-33K + Normal Benefits

The successful applicant will be a leader and organiser with at least 3 years' experience of managing teams of more than 10 people working in complex systems development. Management skills and formal training are essential. He/she will also have had at least 3 years' prior experience as a team leader of smaller groups. Significant experience of any of the following technologies will also be taken into account in selection:

Generic Applications Development; UNIX/C; MAP/TOP; OSI; IGES; X.25; X.400; LANs; Ethernet; WANs; WIMPS; CAPM; CIM; MRPII; JIT.

UNIX/NETWORKING SPECIALISTS
£13 - 18K + Normal Benefits

Successful applicants must have at least 2 years' experience using either UNIX/C or LAN technology for applications development. They should also have previous experience of either systems engineering or systems programming. Additional knowledge of the following will be taken into account when making selections: POSIX; AIX; 9370; PS2; 6150 RISC; MAP/TOP; 8802.3; X.25; X.400; IGES; MS Windows.

MARKET ANALYST/PLANNER
£12 - 18K + Normal Benefits

The successful candidate will lead a team to research product specifications for the manufacturing sector market. He/she will have at least 2 years' experience in a classical marketing role with either a computer vendor or a supplier of systems solutions to manufacturers.

Experience of market modelling/segmentation is essential and additional training in product specification will be provided if necessary. Applicants should be ready to control a substantial research budget, represent the company on international committees and provide leadership for a team comprised mainly of technical specialists.

PLEASE PHONE TODAY
David Pepe or Derek McAra-Brown on 0932-248328
or write with brief details to:
Derek McAra-Brown
Kewill Systems plc
Ashley House, 20-32 Church St.,
Walton on Thames
Surrey KT12 2QS

Kewill systems
Kewill Systems PLC
Ashley House, 20-32 Church Street

DESIGN COUNCIL SCOTLAND

CHIEF EXECUTIVE

Up to £25,000

The Design Council exists to stimulate better design in all aspects of British industry. The Chief Executive, who will be based in Glasgow, will be one of the Council's senior management team, and will be responsible to the Director for the implementation of agreed policies and the management of the Council's activities in Scotland.

Applications are invited from men and women who are knowledgeable and enthusiastic about design. They should have relevant qualifications and experience; communication skills; and the ability to manage a range of advisory, promotional and educational activities, including the Scottish Design Centre.

For further details and an application form please contact
Miss Prue Beard, Personnel Manager, or write to her with CV at
The Design Council
28 Haymarket
London SW1Y 4SU
Telephone 01-839 8000 ext 4039

An equal opportunities employer

THE DESIGN COUNCIL

Reserve Bank of New Zealand

Applications are invited for the position of:

Adviser — Economic Research

The position involves conducting original economic research with applicability to the Reserve Bank. The research will generally relate to the areas of monetary and macro-economic policy, liquidity management policy, exchange rates, financial structure and prudential supervision. (Recent examples include a theoretical analysis of the transactions role of banks; empirical analysis of mark-up pricing in New Zealand; and ongoing macro-economic modelling using both structural and VAR models.)

In addition to undertaking research, the holder will keep abreast of recent theoretical developments in related areas and be able to analyse current policy issues in the context of these developments.

The successful applicant will have a sound academic background in economics (preferably to PhD level) with proven research skills. He/she will be working with, and possibly managing, a small group of other highly qualified researchers.

The Bank pays a competitive salary (which is dependent on experience and qualifications) and offers a range of attractive fringe benefits.

The working environment is of a high standard and the position is located in Wellington.

The Bank will pay a contribution to relocation expenses.

For further information, please contact:

Barry Norton — Manager
Recruitment & Staff Development
Personnel Department
Reserve Bank of New Zealand
P.O. Box 2498 Wellington NEW ZEALAND
Telephone (04) 722-029

ADV 1565

Are you a Recruitment Specialist?

Our client is looking for someone who is an expert in the recruitment market — who can service existing accounts and gain new ones. If you have tenacity, a creative flair, plus the personality and ability to sell, then ring us. High-tech experience and the desire to work with the computer industry is desirable but not essential. There is an excellent salary and benefits package plus on-going individual and group training.

Ring Lisa Garland on 01-637 9611 to make an appointment

Q Advertising
Albany House
324 Regent Street
London W1R 5AA

EXCITING OPPORTUNITIES IN EDGEWARE ROAD

Are you a motivated individual keen to make a successful, highly paid career for yourself within the leading UK Employment Recruitment Consultants?

We can offer you support through training, encouragement, recognition of your worth and pride at belonging to a successful team.

We have two positions available:

* **TEMPORARIES CONTROLLER c£13,000**
* **RECRUITMENT CONSULTANT c£12,000**

The above salaries are based on an excellent basic salary plus realistic bonus.

Please contact Sarah Myland on 402 6651 to arrange an appointment. All applications will be treated in the strictest confidence.

Ask ALFRED MARKS

RING 01-434 9664

EXCITING CHALLENGE IN RECRUITMENT

If you are over 25, with 'O' level standard of education and possess a proven Sales track record, Kingsway Recruitment Consultants are currently looking for Recruitment Counsellors within Central London.

Are you intelligent and like to act on your own initiative? Ideally you would enjoy total involvement in a fast moving, fascinating and often frustrating business and not be interested in a 9-5 job.

To the right person we will offer a very competitive salary with commission package and excellent promotion prospects.

For an immediate interview please call Annie Nicholas.

KINGSWAY RECRUITMENT CONSULTANTS 145 Oxford St (Opp. Selfridges) London W1R 1TB

SENIOR SALES NEGOTIATOR
SPANISH PROPERTY
O.T.E. c. £20,000

Outstanding opportunity to join the Spanish Sales team of Prudential International Property, UK market leaders in the sale of overseas residential property and part of the fast-growing Prudential Property Services Group.

Aged 20-30. You will have an impressive track record of personal selling in a similar service or leisure field.

You speak Spanish and probably know the Costa del Sol well — this job will entail some travel.

Above all, you are a profit-conscious, results orientated personality who enjoys selling in an international environment.

If this sounds like you, then please write with full details to:
Paul Madden, National Sales Manager,
Prudential International Property,
116 Kensington High Street, London W8 7RW. Tel: 01-937 7244.

PRUDENTIAL
Property Services

GENERAL APPOINTMENTS

01-481 4481 01-481 4481

The Industrial Society

ONE OF BRITAIN'S LEADING ADVISORY AND TRAINING BODIES IN PEOPLE MANAGEMENT

MANAGEMENT AND TRAINING ADVISERS

Salary c. £12,600 + car

The Industrial Society promotes the fullest involvement of all people in their work in order to increase the effectiveness of organisations and the satisfaction of individuals.

The Health Department of The Industrial Society requires two additional Management Advisers – one to be based in the Liverpool/Manchester area, the other to be based in the Bristol area.

The successful applicant will be keen to promote the services of The Industrial Society to the Health Service and Health related organisations nationwide. He/she, therefore, should be prepared to travel extensively throughout the UK.

It is likely that the successful applicants will:

- Preferably be aged from 28-50 years of age.
- Have a proven track record in management at various levels, that can be related to The Society's campaign for involving people in their work.
- Have the capability to advise and identify training requirements, submit proposals and carry out the work.
- Demonstrate commitment to achieving effective leadership and communication at all levels.
- Be prepared to work away from home.

Please write with career details to:

Amanda Nicholls, Health Department
The Industrial Society
6 Vicarage Road
Edgbaston, Birmingham B15 3ES

SALES EXECUTIVES

c. £12,000 + CAR + COMMISSION

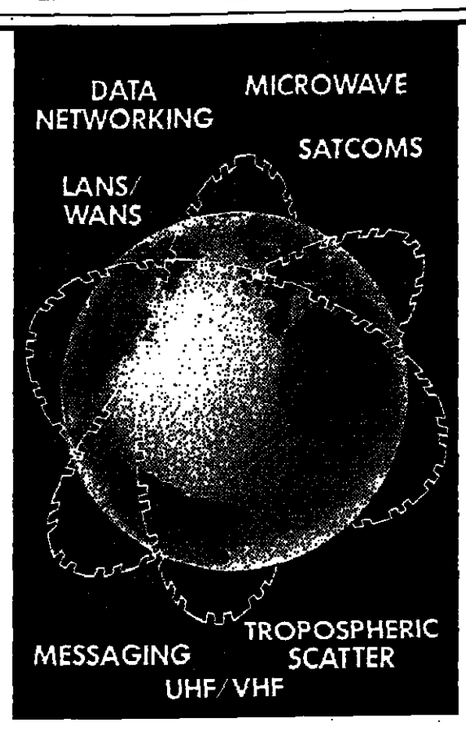
Parceline Limited is one of the nation's leading high quality parcel distribution companies. With nearly 150 years of experience behind us, we're now entering a new phase of massive investment, with new hub centre, new vehicles and brand new depots.

It's the kind of business that relies for it's success on the expertise and commitment os its sales staff.

On top of the salary of c. £12,000 there's the opportunity to earn an additional 20% commission and a company car is provided.

Currently we have a vacancy based at our woodford location, covering the area of East and South East London.

Parceline Send your CV or write for an application form to: Liz Crother, Parceline Ltd, Unit 1, Woodford Trading Estate, Southend Road, Woodford Green, Essex, IG8 8HF.



Exciting challenges using some of the world's most advanced technology.

One of the world's leading energy companies, Conoco relies on advanced voice and data communications to keep our operations around the world in touch with one another and on the competitive edge.

From our expanding operations in North Sea oil and gas to the activities of subsidiaries in Europe and Africa, our International Telecommunications Division provides the expertise to evaluate, plan, implement and support complex state-of-the-art voice and data communication systems.

One of the foremost developers of energy resources, we are investing substantially in the latest technology, creating several career positions.

INTERNATIONAL COMMUNICATIONS ENGINEERING

Network Planning & Operations

Our North European, North American and offshore centres are linked together via a data communications network utilising the latest digital equipment. Your challenge will be to provide the leadership and technical expertise necessary to ensure that this network continues to employ the best technology to meet the user's needs. Tasks will include the development of network strategy, equipment selection, implementation and day-to-day support.

In order to accomplish this, we need a Senior Engineer with at least 5 years experience and an Engineer with over 2 years experience. You are likely to be degree qualified and have experience in the following: Case DCX equipment; LAN/ WAN's; modems and multiplexors; communications protocols etc. An outgoing personality and man-management potential will be essentials.

Engineering & Special Projects

Recommending and implementing a digital transport network in Europe or providing remote exploration sites with voice and data communications is a test for the most capable engineer. These are just two of the typical challenges that will face you.

We require engineers with a degree in Electrical Engineering or commensurate experience plus 3-10 years practical experience of VHF/UHF/HF and microwave technology. You must be willing to travel and able to work effectively with senior managers and Government representatives. Previous experience with an oil company, a communicatons manufacturer or the armed forces would be ideal.

Salaries to £22,000

You will enjoy wide-ranging project responsibility and technically interesting work on major developments. Salaries will range from £15,000 to £22,000 plus a comprehensive benefits package which includes a stock ownership plan, non-contributory pension scheme, free staff restaurant, interest free season ticket loan and assistance with relocation if appropriate.

If you have the skills we seek, telephone 01-408 6996 on Thursday or Friday between 12.00 and 19.00 and ask for:

- Gary Lewis (Network Planning & Operations)
- John Rowlands (Engineering & Special Projects)

Or, send your curriculum vitae to Ms. Terri McNerney, Conoco (UK) Limited, 116 Park Street, London W1Y 4NN.

conoco

Conoco is a subsidiary of the Du Pont Company

SELLING EXPERIENCE? SELF MOTIVATED? GOOD WITH PEOPLE?

Could you make a career as a Lettings Negotiator?

We are London's largest Lettings Agent and have created a vacancy at our fast growing Docklands office through internal promotion.

BUSINESS DEVELOPMENT EXECUTIVE ACQUISITIONS c. £12,000

Our Record: Quadrupled the number of our offices in the last year.

Our Task: To triple our current number of offices (33) before the end of 1988.

Can you assist in achieving this challenge, made to our small but very active Business Development section? Our last achiever was promoted within Prudential Property Services, London's largest estate agency group.

You will be between 23 and 26, hold a University Degree in Business Studies or equivalent and be fully conversant with the use of microcomputers.

Your career progression and rewards will be limited only by motivation and ability.

SECRETARY Maida Vale and other Central London locations Up to £10,000 p.a.

Looking for a job that will stretch your abilities to the full?

Then you will find the work in one of our lettings offices challenging and rewarding.

As London's largest letting agent we can offer you the chance to use your excellent audio and typing skills as a springboard to a career.

IF YOU ARE INTERESTED IN ANY OF THE ABOVE VACANCIES PLEASE APPLY WITH FULL C.V. TO: DAVID GORDON, PERSONNEL MANAGER, PRUDENTIAL PROPERTY SERVICES, 40 CONNAUGHT STREET, LONDON W2 2AB.

01-262 5060.

PRUDENTIAL Property Services

Computer Network Designers

Develop the network technology of the future
M4 corridor to £28,000 + car

Our client is one of the world's most successful computer companies. It has established a dominant position in the computer network market through its innovative design and development strategies.

You will be responsible for designing, developing and promoting network architectures which allow product development to take place in a communications environment built largely upon standards. In addition, you will have the opportunity to represent the company's views on international standards committees to ensure that effective standards are agreed which will benefit the computer and communications industry as a whole. This is an opportunity to establish a reputation as an expert in the field of computer network systems. You will be called upon to offer your expertise internationally both inside and outside the company.

You will have a good degree and several years' experience designing, developing and implementing large-scale computer networking systems software. In addition you will have a broad knowledge of computer communication networks with an in-depth knowledge of some of the key areas in the field.

This is an immensely challenging rôle but the rewards are high in a company which is engineering-led and places a very high value on the quality of its engineers.

Please write with full career details to David Shaw, Ref: 1751/DS/T Alternatively, call him on 01-235 6060 (office) or 01-567 7461 (evenings and weekends).

PA

PA Personnel Services

Executive Search · Selection · Psychometrics · Remuneration & Personnel Consultancy

Hyde Park House, 60a Knightsbridge, London SW1X 7LE.
Tel: 01-235 6060 Telex: 27874

UNLIMITED EARNINGS WITH THE PORCHESTER GROUP

The Porchester Group is a highly successful group specialising in financial services for private investors and companies throughout Britain.

To meet our continuing expansion programme we urgently require trainee financial advisors male or female aged 23-30 with the drive and initiative to thrive in a highly competitive environment. No previous financial experience is necessary as we will give you full technical and sales training.

Working in our West End office, you will have every opportunity to build up your own business from your own client base, and your remuneration will reflect your results. This way there is scope for unlimited earnings right from the start, plus outstanding prospects for career advancement.

To find out more about this exceptional opportunity, please telephone Jonathan Baker on 01-240 0581 to arrange a confidential interview now.

E.F.L. TEACHERS FOR JAPAN

It's A Very Secure Job!

Wanted for one of Japan's leading English language schools. We are offering a secure job on the basis of one year contracts (with the option to renew) to 20 professional teachers. Starting dates will be negotiated on an individual basis.

Benefits include

- A high salary
- Less than 10% income tax
- Initial accommodation provided
- Health insurance
- Overtime allowance
- 8 weeks holiday per year

Requirements

- Applicants must have a bachelor's degree
- Applicants will preferably have teaching experience and or teaching qualifications (R.S.A. preparatory certificate is acceptable).
- Applicants should be motivated, creative, outgoing and have a professional approach to work.

Interviews will be held in London in November. Please reply with c.v., recent photo and covering letter stating reasons for wanting to teach in Japan to the following address (Applications should be postmarked no later than October 30th):

Interview dates will be announced by November 21st.

KK ASA STAFF CENTER

PALM House Hatsudai 1407 1-28-2 Hon-cho Shibuya-ku Tokyo Japan

---

ARE YOU .....

BRIGHT, DYNAMIC HARDWORKING, ENTHUSIASTIC AND DETERMINED ?

If so, you could be just who we are looking for.

Our Classified department is so successful, that during the last 18 months, we have more than doubled the amount of classified advertising we carry in our titles, and we're not going to stop there!

Due to promotions within the department, we are now looking for energetic salespeople to join our team.

You should be aged between 20 and 30, well educated, smart, with some commercial experience and able to type at least 35 wpm.

We will give you fully comprehensive training, a starting salary of £9,000 pa (reviewed after 3 months) and the opportunity to earn at least £3,000 pa bonus. Free Medical Insurance and generous holiday entitlement, together with many other benefits complete the package.

Ring me this afternoon between 2pm and 5pm, or during office hours next week, to tell me why you should be part of our winning team.

Pamela Hamilton-Dick

THE TIMES 01 822 9343 THE SUNDAY TIMES

Fersina

A multi-national company with 70 outlets turning over in excess of £50 million requires a

SALES MANAGER/ MANAGERESS

to recruit and manage a direct sales force. An attractive negotiable financial package to include salary plus bonus, company car, and private health.

Directorship available to the ambitious person having proved their capabilities.

Ring 0226 728310 and ask for Ian Woodward for details and interview.

A direct line to the executive shortlist

To secure the best appointments at a senior level needs more than good advice, accurate objectives and succinct presentation.

InterExec not only provides career advice, but also a unique service to bridge the critical gap between counselling and the right job.

Why waste time and money on unproductive letters?

InterExec clients do not need to find or apply for appointments. Over 50 full-time staff with over 5,000 unadvertised vacancies p.a., enable InterExec to offer the only confidential Executive placement service.

What is each unproductive day costing you?

For an exploratory meeting without obligation, Telephone InterExec on 01-930 5041/7

A member of the Career Development & Outplacement Division

InterExec SMI

Landseer House, 19 Charing Cross Road, London WC2H 0ES

The one who stands out

Due to continued expansion we require a

PERSONNEL OFFICER

to join our small but very busy office in Newbury, Berkshire.

You would have the opportunity to be involved in all aspects of personnel work, with special responsibility for salary structures and administration of salaries in conjunction with senior managers. Knowledge of computerised payroll procedures and company pension schemes would be an advantage.

You should be a graduate or equivalent, IPM qualified, with about 5 years of experience in industry. An ability to type would be useful although secretarial support would be provided.
An attractive salary will be offered to the right applicant.

Quantel Limited is a highly successful international company based in Newbury, Berkshire with subsidiaries in Europe, Japan and the USA and are renowned for the design, development and manufacture of a wide range of advanced electronic equipment used throughout the world in broadcast and other industries.

If you feel you have the necessary experience please write or telephone for an application form to:

The Personnel Manager,
Quantel Limited,
17-20 West Mills,
Newbury,
Berkshire RG14 5HG
Telephone: Newbury (0635) 48222

QUANTEL

SALES RESEARCH EXECUTIVES

Experienced Library Researcher or Graduate of any discipline are required to join an expanding colour stock Photographic Library, based in new offices in the Docklands Enterprise Zone.

The job involves all aspects of creative marketing/sales, negotiation, client contact - personal and telephone. Salary commensurate with age and experience.

Contact Mike Watson or Margaret Lane
Telephone 01 987 1212

ARE YOU A POTENTIAL MANAGER?

FPS (Management) Ltd, a leading firm of financial advisers in the UK are looking for

TRAINEE MANAGERS

Aged 21+ to join a successful and rapidly expanding operation. Our individual and corporate clients benefit from our specialist advice on personal and business finance, investments, pensions, taxation, mortgages, insurance etc.

We require professional, ambitious and self-motivated individuals who, with full training, will enjoy high income, valuable share participation and opportunity for management.

JEFFREY de SOUZA
01-248 5174

01-481 4481 **GENERAL APPOINTMENTS** 01-481 4481

Assistant Stock Control Manager

We are the leading retailer of educational toys, books and games for young children, with 140 shops throughout the U.K. and expansion already underway into Europe.

An exciting opportunity exists for a keen, hard working young person to join our Stock Control Department.

The successful applicant, in their twenties, will have gained experience of computerised stock control systems in a retail environment and will quickly be able to take over the day to day control of the stocking of both shops and warehouse.

A high degree of liaison with our suppliers is envisaged. Good management and communication skills are essential.

This appointment will be of interest only to those people who enjoy working under pressure and offers excellent prospects in a fast moving company. Salary £11,000 plus benefits.

Please apply in writing enclosing a C.V. to:

Steve Hogg,
Stock Control Manager,
Early Learning Centre,
Hawksworth, Swindon.
SN2 1TT.

JOIN A COMPANY THAT'S *Going Places*

Our client has consultancy and business development opportunities throughout England which are open to young professionals seeking an exciting career move.

Successful applicants (male or female) are likely to be graduates, under 35, and able to offer a range of abilities gained in a commercial environment, together with specialist skills in one or more of the following areas: Research, Marketing, Business Analysis, IT, Sales.

An attractive remuneration package and company car await successful applicants.

Apply in confidence with a detailed C.V. and a covering letter that states why you should be selected for one of these rare opportunities.

David Clarke Associates
323 Stratford Road, Shirley, Solihull,
West Midlands, B90 3BL

THE UNIVERSITY OF BIRMINGHAM

REGISTRAR AND SECRETARY

The University of Birmingham has conducted a major review of its administration, and following this review is to restructure its administration under a single post, that of Registrar and Secretary. The Registrar and Secretary will be directly responsible to the Vice-Chancellor, and will be the officer to whom the other administrative officers will report.

This is a new and pivotal appointment in one of Britain's largest civic universities. The University has Faculties of Arts; Commerce and Social Science; Education; Engineering; Law; Medicine and Dentistry; and Science.

The initial salary is unlikely to be less than £33,000 per annum. The successful candidate will take up office before 30 September 1988.

Further particulars may be obtained from Professor M W Thompson, Vice-Chancellor and Principal, The University of Birmingham, Birmingham B15 2TT. (Closing date for applications, 31 October 1987.)

We have the following vacancies for people who can cope with a really demanding job, from early December to late April to work in ski resorts in the Alps.

JOHN MORGAN Ski

GOURMET COOKS

Aged over 21 with cooking qualifications, experience and amazing culinary skills.

OVERSEAS REPRESENTATIVES

Aged over 25 with fluent German experience in catering is helpful.

Phone: Tessa Havard Taylor
John Morgan Travel
Tel 01-499 1911

RECRUITMENT CONSULTANTS

UCA are a well established Consultancy in Harrow within the fast moving Computer Sales Staff Recruitment field. Are you articulate, determined, well educated and under 27 with some valid Sales experience and now looking for a very rewarding career offering full training?

If so, contact Michael Popper now on 01 907 9777 days, or 01 958 3131 in the evenings.

RIGHT CAREER MOVES

No matter whether you are seeking another job or considering a new career, we can provide you with effective and professional help.

Our service is tailor-made to your needs and circumstances. With coverage of both, advertised and unadvertised vacancies, we aim for more success – in less time and at less cost.

For a free, confidential discussion, senior executives are invited to contact us at:

Mainland Executive Services
Elizabeth House, 22 Suffolk Street, Birmingham.
Birmingham 021-643 2224
Nottingham 0602-414500
Maidenhead 0628 72222
Guildford 0483-503555

HAVE YOU GOT WHAT IT TAKES?

Financial Services is one of the UK's fastest growing industries. If you like meeting people, have drive, enthusiasm and like rewards based on your efforts, you could have the qualities we seek at Allied Dunbar. We provide continuous training in the industry. To learn more, ring Guy Timpson on 01 831 0621. You must be over 24 and live within easy reach of London.

Allied Dunbar Assurance plc is an equal opportunities group. Applications are welcome regardless of sex, marital status, ethnic origin or disability.

THOMPSON FIELD SERVICES INTERNATIONAL, Limited

A fully-owned subsidiary of the French advanced electronics firm, THOMPSON-CSA

- Specialized in electronic systems installation, operation, maintenance, technical assistance, start-up assistance, training and site supervision.

SEEKS

For its PARIS office :

1 International Personnel Director
- International personnel management and expatriation experience.
- Knowledge of international labor, tax and social laws.
- Top quality in organization and communication with expatriates.

International Sales Engineers
- Their customers : THOMPSON'S divisions and subsidiaries, final clients and other large international coporations.
- Export sales experience in advance electronics and related services. -Business development and diversification.

Technical Assistants
- Acting as project managers for the recruitment, training, mobilization and follow-up of international technical manpower. - Experience on international job sites.
- Coordination with the customer.
- Computerized management of identified human resources, manning schedules and phasings.

These persons must have initiative, be fluently bilingual (French-English), hard working, open to international issues and be able to team with colleagues . Attractive package.

For its international job-sites :
- Field Engineers, Technicians and Senior Engineers specialized in ELECTRONICS : Defence Systems, telecommunications, radars, navigation aids, telephone, aerials, avionic, radio and TV transmission and production, applied computers, automation,...
- Field Engineers and Technicians specialized in ELECTROMECHANICS : Hydraulics, pneumatics, turrents,...
- Installation technicians (wireman, and foreman).
- Storekeepers with computer experience.
- Training Instructors.

For the above positions, 2 to 10 years of successful experience in installation and/or maintenance related with sophisticated equipment.

One-year renewable contract, with usual expatriation benefits. French language is an asset.

If interested, please send your CV with a cover letter, photograph, address and telephone number to :
TFSI, 147 rue Yves Le Coz, 78000 Versailles, France.

laura ashley

Business Analyst
Up to £18k plus car Maidenhead based.

We are looking for a young, accomplished analyst to fulfil a highly visible and influential role which can offer enormous prospects within our fast expanding company.

Reporting to the UK Retail Division's Business Analysis Manager, your role in the Company will call for the ability to cope with market and product evaluations, regular in-depth reviews of efficiency as well as medium to long term strategy appraisals.

Our pen picture suggests you are probably in your 20's with a business related degree and possibly a post graduate qualification. It is essential that you have both relevant professional experience of advanced statistical techniques and a strong appreciation of marketing, management, accountancy, economics and computer modelling.

Familiarity of similar consumer market sectors and strong interpersonal skills will be considered important strengths.

Please write quoting ref BA01 to the Personnel Manager, UK Retail Divison, Laura Ashley Ltd., Braywick House, Braywick Road, Maidenhead, Berkshire SL6 1DW.

TOURISM AND LEISURE CONSULTANTS

A. Y. Grant Limited is a rapidly expanding group of management consultants providing specialist advice to clients in the tourism and leisure industry.

We now require two more consultants to further our expansion. Applicants should have a proven background in the tourism and leisure industry in either a consulting or operational role, should be highly motivated and preferably hold an MBA or equivalent qualification. Salary levels are negotiable dependent on qualifications and experience.

If you believe you can match these requirements please apply, enclosing your C.V., to:

Mrs. C. Gervais,
A. Y. Grant Limited,
19/20 Grosvenor Street,
London W1X 9FD

LA COMISION DE LAS COMUNIDADES EUROPEAS organiza concursos de méritos reservados a nacionales españoles (m/f) para 2 puestos de

JEFE DE DIVISION (A3)

(Formación universitaria indispensable, 15 años de experiencia profesional).

Para los detalles solicitar los anuncios de concurso a:

A COMISSÃO DAS COMUNIDADES EUROPEIAS organiza concursos documentais reservados a nacionais portugueses (m/f) para 1 lugar de

CHEFE DE DIVISÃO (A3)

1 lugar de

CONSULTOR (A3)

(Formação universitária indispensável, 15 anos de experiência profissional).

Para mais informações peça o aviso de concurso a:

Commission des Communautés européennes, Division Recrutement, rue de la Loi 200, B-1049 BRUXELLES. Tel.: 02 / 235.11.11.

IF YOU THINK YOU CAN, YOU CAN

FRUSTRATED?
DISILLUSIONED?
LOST YOUR MOTIVATION AND DIRECTION?
ENERGETIC?
ACCOMPLISHED BUT UNFULFILLED?

If you have a proven record of success but feel the need to change direction you are probably questioning which way to look. The Financial Services industry could provide you with the opportunity of an exceptional career, but you lack the information to make a decision.

To help dispel the myths, London Financial Services are running a series of informal evening seminars designed to illustrate what we do, and why. The company is looking for individuals of the highest quality, determined achievers not necessarily experienced in this field.

PLACES ARE STRICTLY LIMITED

TELEPHONE JERRY FORBES OR RICHARD SLOLEY 01-245 1061

IF YOU THINK YOU CAN'T, YOU'RE RIGHT

RECRUITMENT CONSULTANT

Further expansion demands that we appoint another dynamic and enthusiastic achiever. This particular position requires you to have had several years experience in Sales/Marketing; Finance/Business or be an experienced recruiter.

You should have the personality, maturity and competence to deal effectively with Finance Directors and senior management in person and on the phone. There will be the opportunity for Client Development.

Preferred age is 26-32. Package will be £17000 to £30000 + car option. We offer a supportive environment, bonus scheme and profit share. Excellent career prospects exist within a developing group recruiting accountants for Commerce, Industry and the City.

If you would like to work in a professional but entrepreneurial enviornment telephone or write in confidence to Brian Ingram, Managing Director on 01-629 3555.

Brian Ingram Associates
70/71 New Bond Street, London W1 9DE

CJA

RECRUITMENT CONSULTANTS GROUP
3 London Wall Buildings, London Wall, London EC2M 5PJ
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

Highly challenging technical role for Unit Linked product specialist with opportunity to make a major impact on new product development for rapidly expanding markets.

CJRA

PENSIONS PRODUCT MANAGER

SOUTH OF M25 — £25,000–£30,000 + CAR + MORTGAGE SUBSIDY

LONG ESTABLISHED AND FAST DEVELOPING UK SUBSIDIARY OF ONE OF THE WORLD'S LARGEST FINANCIAL SERVICES ORGANISATIONS.

We invite applications from 'sales driven' graduates or professionally qualified individuals who must have had at least 8 years' Life and Pensions experience, ideally in Unit Linked products and including at least 5 years' managerial/supervisory exposure. The selected candidate, who will report to the Technical Services Director, will be responsible for providing technical knowledge on pensions products in support of the sales activity and for directing new product development. Specifically this responsibility will include: working with the sales teams on technical product mattters; product and market research for own established and competitor products as well as analysis, evaluation and design of new products. Essential qualities are an innovative and questioning approach; well developed communication skills, both spoken and written plus the credibility to discuss technical matters effectively with other professionals. Initial salary negotiable £25,000-£30,000 + car + mortgage subsidy + other large company benefits. Ref: PPM19881/TT.

Key appointment for Actuary who has the creativity and entrepreneurial flair to enhance product development by interpreting financial calculations in a business environment.

CJRA

ACTUARY – EMPLOYEE BENEFIT PRODUCT DEVELOPMENT

SOUTH OF M25 — £25,000-£30,000 + CAR + MORTGAGE SUBSIDY

This same client seeks applications from graduates or equivalent who have completed all actuarial exams of the Faculty or Institute of Actuaries and who must have had at least 5 years' demanding experience in Life/Pensions environment. The successful applicant, who will report to the Technical Services Director, will be responsible for providing actuarial analysis and playing a key role in the development of employee benefit products. In particular this will comprise: assisting in the creation of a strategic plan emphasising actuarial analysis of products and consequent financial implications; co-ordinating product development with other departments; evaluating and designing new products and pricing policies plus technical support to sales and other regular and ad hoc projects. Initial salary negotiable £25,000-£30,000 + car + mortgage subsidy + other large company benefits. Ref: AEB/19882/TT. Applications in strict confidence quoting appropriate reference number will be forwarded unopened to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager: CJRA.

Excellent opportunity to join dynamic, high growth organisation offering prospects for advancement in the short term.

CJA

SALES EXECUTIVE – SPECIFIER MARKETS

LONDON — C.£27,000 + CAR

EXPANDING MARKET LEADER – SPECIALIST QUALITY SUPPLIER TO THE CONSTRUCTION AND COMMERCIAL/INDUSTRIAL PROPERTY SECTORS

This appointment, the result of forecast growth and internal promotion, calls for high energy successful sales professionals, aged 25-35, with at least 3 years' experience ideally in specification selling to the construction and property markets; an f.m.c.g. sales background with a leader in this field will also be of interest. The successful candidate will be responsible for pioneering new business and for further development of an existing, strong professional client base and subsequent liaison with Field Management to ensure the effective closure of contracts. With training, the ability to master the technical aspects of a wide product range is essential. Key qualities are negotiating skills, commercial acumen, tenacity and the will to achieve objectives in a demanding sales environment, thereby warranting early promotion. Initial remuneration, by way of high basic salary plus performance related incentive, negotiable c.£27,000, car, contributory pension, life assurance, free BUPA and relocation expenses if necessary. Applications in strict confidence under reference SESM 4545/TT to the Managing Director: CJA.

3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-256 8501
ORGANISATIONS REQUIRING ASSISTANCE ON RECRUITMENT: PLEASE TELEPHONE 01-628 7539.

Ian Whitemoss ASSOCIATES

Recruitment Consultants

West End — **£ Excellent**

Are you an experienced Recruitment Consultant or do you feel your ability in speciality or computer sales could be used to recruit top quality personnel for our clients?

We are Ian Whitemoss Associates Ltd, a name that is fast becoming synonymous within the Recruitment industry for the placing of quality personnel in key roles within major blue chip companies.

Since our conception in June 1984 turnover has doubled annually, and this is a direct result of our consultants ability to understand their clients needs and use their knowledge of their particular marketplace to fulfill those needs.

Experienced in recruitment or not, this is a genuine opportunity to build an excellent career within this highly successful Company. We will offer one of the best recruitment packages around to the right applicant.

In the first instance please call Ian Whitemoss on 01-439 4911 (all calls in the strictest confidence), or send your C.V. to him at the address below.

REGENT HOUSE, 235-241, REGENT ST., LONDON W1R 8JU TEL: 01-439 4911

Director
Property Acquisition
£30,000 - £40,000 base - excellent bonus

Exceptional opportunity for an energetic negotiator. The task is to find and acquire sites for vehicle servicing. Very substantial rewards for success.

THE COMPANY
- ◇ A property acquisition company, London based; identifies and purchases sites for a sister company which operates specialist vehicle service centres.
- ◇ Rapidly growing-substantial cash resources. Successful track record.

RESPONSIBILITIES
- ◇ Total profit responsibility for the property company.
- ◇ Appointing and motivating site finders and agents.
- ◇ Selecting and acquiring sites. Negotiating with vendors, lawyers, local authorities.
- ◇ Developing and selling surplus assets.

QUALIFICATIONS
- ◇ Drive, ambition, energy, common sense. Able to work alone.
- ◇ Good negotiating skills. Motivator and people manager.
- ◇ Property experience desirable, not essential.
- ◇ Age 30's. Possible former service officer.

COMPENSATION
- ◇ Negotiable base, good car, outstanding bonus opportunity.

N·B SELECTION LTD

Please write quoting Reference F4103 to:
37 Dover Street, London W1X 3RB

SALES CO-ORDINATOR
FOR POLYCOS LTD - COSMETIC MANUFACTURER

An exciting appointment based in Rochdale for a young, pleasant-mannered and intelligent person who has had some experience of sales organisation and who is both articulate and numerate.

Salary negotiable with real promotion prospects for the right person.

Apply in writing with CV to:

JOHN MAYBANK
POLYCOS LTD.
Dale Mill, Roch Street, Rochdale,
Lancs OL16 2UQ.

EXPERIENCED FRENCH TEACHER REQUIRED

To A level standard. Full or partime at leading London Independent 6th form college

Tel 835 1291

GENERAL APPOINTMENTS

01-481 4481 01-481 4481

IT Project Management

London

To £35,000 + car

Do you, like us, appreciate that not everyone who has managed a project is a project manager?

We consider project management and project control as professions in their own right. We are now seeking project management and project control professionals from all industries to join our IT Project Management group. This team is being established as a centre of excellence in its field and we are looking for people of the highest quality.

- Are you a professional project manager or project control specialist?
- Would you like to join a fast growing team and participate in its development?
- Do you have the following qualifications:
  - a good appreciation of modern project management concepts
  - in-depth knowledge of project control techniques
  - knowledge of project management software packages
  - experience of project management or project control
  - a degree or professional qualification.

Coopers & Lybrand is one of the UK's leading firms of chartered accountants and management consultants, and has firmly established itself at the forefront of Information Technology Consultancy.

Successful candidates, who are likely to be aged 35 or under, can expect rapid merit-based progression backed up by excellent formal training and a wide variety of challenging assignments.

To apply in confidence, please send a C.V. to our advising consultant, Jenny Riley MA MBCS at the address below quoting reference ST 3979. Alternatively she can be contacted on 01-629 7594 (or 01-660 8665 after 8.30 p.m.).

Coopers & Lybrand

Barry Latchford Associates International Recruitment Tel: (01) 10, Sedley Place, Mayfair, London W1R 1HG 629 7594

MAKE A CAREER WITH ALLDERS...

TRAINING MANAGER

Salary package up to £16,000 pa

There is an excellent opportunity with Allders of Croydon, the third largest Department Store in the UK, for a training professional who will report to the Personnel & Training Controller providing a full training and development service to 1500 empolyees.

The key tasks in this role will include planning, delivery, administration and budgetary control of a range of in-house courses designed to meet short and long term needs with emphasis on management development.

To succeed in this challenging position you will need up to date knowledge of training techniques and technology, preferably gained within a retailing environment.

Applications should give full details of experience, qualifications, age and current salary to:

Patricia Davies,
Personnel & Training Controller,
Allders of Croydon,
North End,
Croydon CR9 1SB.



ALLDERS OF CROYDON
01-681 2577
A HANSON TRUST COMPANY

GRADUATES

WE'RE LOOKING FOR A GRAND SLAM, NO TRUMPS.

If you have an analytical mind, an aptitude for solving thorny problems and highly-developed reasoning powers, you could be a very good bridge player. We might also offer you a career as a Tax Inspector.

We are looking for people who can analyse complex circumstances. We don't pretend that learning the necessary skills and diplomacy to agree tax liabilities, investigate evasion and negotiate settlements is an easy undertaking, but it could hold a very promising future. After a few months training you will be accepting your own casework, and making your own decisions. Subject to successful progress, you can expect your first promotion within 4-5 years. Eventually, you can look forward to running your own tax district.

You must be under 36 with a first or second class honours degree in any subject or an acceptable equivalent. Final year students may apply.

Salary according to qualifications and experience starts from £8000 rising to £25,330. Working in Central London you would receive £19,695 on your first promotion. Beyond this there are opportunities for promotion to the most senior levels in the Civil Service. Salaries are higher in London. Training can normally begin at an office in the area of your choice.

To find out more and for an application form please write to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). **Please quote ref: A/88/320/132.**

Applications from disabled persons are welcome.

The Inland Revenue is an equal opportunities employer and is committed to equal opportunities. Applications are welcomed from all suitably qualified individuals irrespective of sex, colour or racial origin.

TAX INSPECTORATE

Recruitment Officer

Riyadh

We are seeking an experienced professional for a Maintenance Company, with its headquarters in Riyadh, currently employing some 4,500 staff kingdom-wide.

You will need the ability to monitor manpower levels, ensuring all requirements are met, largely utilising overseas employment agencies and associated European-based company offices.

With at least 3-5 years recruitment (or related administrative) experience in construction or an associated field, you will also possess an appropriate University Degree.

We can offer an excellent tax-free salary and an attractive benefits package including free meals and accommodation, thirty days annual leave and twice yearly all expenses paid trips back to the UK. Employment will be on the basis of a one year renewable contract.

Please write with full career details, or telephone the Personnel Department on 01-493 8050.

SAUDI OGER SERVICES (UK) LTD
93 Park Lane, London W1Y 3TA (AGY)

HAVE YOU GOT TIME TO SPARE? WHY NOT HELP THE AGED IN YOUR COUNTY IT CAN BE REWARDING

Help the Aged is undertaking a wide variety of ambitious projects to benefit the elderly throughout the U.K. We are especially interested in enlisting Volunteer Organisers for our County Activity Campaigns, so that we can make the resources of a National Charity available at a local level. You will need to be mobile, have an outgoing personality, enormous enthusiasm and organisational ability. We have found that these positions are particularly suited to those with backgrounds in Marketing and Sales, Industry and Commerce, the Services, Professions and Government Service. The voluntary work requires a commitment of only two or three days per week and all expenses will be re-imbursed. Detailed training and local co-ordination is provided. Although the work is voluntary, the real reward is the intrinsic job satisfaction of helping the elderly to retain their independence and to improve the quality of the lives that they lead.

For fuller details of how you can help please write to: Claire Potzesny, Help the Aged, St James's Walk, London EC1R 0BE, or telephone 01-253 0253, ext. 361.

Volunteers required urgently in the following areas: Derbyshire, Nottinghamshire, South Yorkshire, Humberside, Lincolnshire, Northumberland, Tyne & Wear, Co. Durham, Northamptonshire, East Anglia, Northern Home Counties.

Help the Aged

Top Executives

earning over £25,000 a year

Can you afford to waste over £2,000 a month in delay? Minster Executive specialises in solving the career problems of top executives. The Minster programme, tailored to your individual needs and managed by two or more partners, is your most effective route to those better offers, 75% of which are never advertised.

Our clients have an impressive record of success; many blue chip companies retain our services in the redeployment of their top people.

Telephone or write for a preliminary discussion without obligation—or cost.

MINSTER EXECUTIVE LTD.
28 Bolton Street, London WIY 8HB. Tel: 01-493 1309/1085

HIGH FLYING CITY BRANCH MANAGER SPREAD YOUR WINGS

We are retained by the world's leading temporary staff bureau to find an outstanding manager for an existing City branch.
The position is Challenging, Demanding, Exciting and very Rewarding.
Applications will only be considered from those who can demonstrate:
A knowledge of the City, Financial Practices and proven people management skills.
In addition, experience of Recruitment is desirable.
Aged 25+ you will command £23k+ OTE and executive benefits.

Write with career history quoting CN041/TM please to:
SUCCESS DYNAMICS LIMITED (Recruitment Division)
"Ramsbury", Woodmansterne Lane, BANSTEAD, Surrey, SM7 3HE.
(Search & Selection Consultants)
BUT HURRY!

STOKE POGES (1958) LTD.

This prestigious club invites applications for the post of :

SECRETARY/ MANAGER

Applicants must have sound management and administrative skills, proven experience + a good knowledge of golf. Successful applicants will be responsible for managing this busy, financially successful club and championship golf course where the highest standard is obtained. He will report to the board of directors. Genuine interest in this demanding and rewarding post is essential. The remuneration package will be in excess of £20,000 pa.

Previous applicants need not apply.

Please send c.v. and full details of relevant experience to:

John Telfer Manager,
Stoke Poges Golf Club,
North Drive,
Park Rd,
Stoke Poges,
Slough,
SL2 4PG

Recruitment Consultant

Bristol Attractive Package

We are an expanding, specialised Executive Recruitment Consultancy and wish now to add to our staff and to develop new business in areas of industry outside our existing speciality.

We wish to recruit an experienced and established Recruitment Consultant, who will be expected to develop his or her own client portfolio in either advertising or search based work.

Based in modern offices in the centre of Bristol, we can offer an attractive package, with good earnings, which are negotiable and will reflect success, plus a company car and other benefits. Future potential is very much up to the individual.

The ideal person would be in their thirties with a minimum of five years experience in recruitment and a demonstrable record of success in building business, either in a specialised market area or in general industry.

We would like to hear from you if you believe that you fit this bill. In the first instance why not 'phone and have a talk with DAVID PENDLETON on Bristol 297851.

David Pendleton Management Consultants Limited
Intercity House, 93-109 Victoria Street, Bristol BS1 6AX, England. Tel: Bristol (0272) 297851

TRAIN AS A FINANCIAL CONSULTANT

O.T.E. £25,000 p.a. Within 2 years

Following the huge success of F.P.S (Management) Ltd over the last year we urgently require trainee (or experienced) financial consultants to join our West End office.

No previous experience is needed as full technical and sales training is provided.

Candidates must be well spoken, well dressed, aged 23-55, able to show success in their previous employment and be able to assume a management role at an early stage.

FPS Call GREG BURNARD on 01-439 8431

ADMINISTRATIVE ASSISTANT

£10,000 p.a. plus attractive benefits

To work for the Assistant Directors of Training in this expanding Fraternal Benefit, Insurance Company which offers career development and occasional UK travel to the successful candidate.

You must be aged 23 to late 30's, educated to 'A' Level standard, have worked in an office environment, possess typing skills of 50 wpm and have operated a VDU. Someone who is a good organiser and used to working on own initiative and unsupervised would be ideal. Flexible attitude to working hours necessary, but good overtime rate paid.

RESPONSIBILITIES: Organisation of travel, meetings, accommodation etc., supporting trainers in setting up and running training courses, controlling training equipment, record keeping and monitoring industry press etc.

FULL DETAILS PLEASE, IN WRITING TO:

Personnel Officer, (REF ITD),
The Independent Order of Foresters
36-38 Peckham Road
London, SE5 8QR

Personnel £15,000 +

This expanding financial services company recognises the need for an IPM qualified graduate who will supplement the existing team in the development of their recently formed personnel department. Reporting to the Personnel Manager, you will be involved in recruitment and the setting up of formal job evaluation and staff appraisal systems.

This is a key position which would suit a flexible person who would enjoy the challenge of helping establish an effective personnel function. Age: 25-30.



RECRUITMENT COMPANY 5 GARRICK STREET COVENT GARDEN TEL: 01-831 1220

CLASSICAL MUSIC PUBLISHING WE WANT YOU TO BE JACK OF ALL TRADES AND MASTER AS WELL

Well, perhaps not quite, but the successful applicant will be familiar with praetorius's terpsichore as well as be happy to sit at a VDU, answer customer telephone enquiries and pick orders in the warehouse (not all at the same time, of course!). Seriously we require an energetic, enthusiastic and responsible person to do a multiplicity of jobs in our busy sales and distribution department in Kent.

Please write enclosing a CV to: Universal Edition (Alfed A. Kalmus Ltd), 38 Eldon Way Paddock Wood, Tonbridge Kent TN12 6BE

THE COMMISSION OF THE EUROPEAN COMMUNITIES
is organizing an open competition to constitute a reserve of

ENGINEERS (male or female)

to perform administrative tasks relating to action and research programmes in the following areas: 1. mining safety and safety in the steel industry (ECSC); 2. safety at work; 3. transport; 4. rational use of energy in the field of transport; 5. monitoring of operations funded by community aid to assist the mining industry in the developing countries of Africa, the Caribbean and the Pacific (ACP); 6. industrial affairs and completion of the internal market.

Conditions:
the candidates must satisfy the following requirements:
- ☐ be a national of one of the Member States of the Communities;
- ☐ have a thorough knowledge of one official Community language and a satisfactory knowledge of a second Community language;
- ☐ have been born after 16 November 1951;
- ☐ have completed a course of university education and obtained a degree in engineering;
- ☐ have at least two years' experience since obtaining the degree in one of the above mentionned areas.

The Commissions' policy is to ensure equal opportunities for men and women in all parts.

The full notice of the competition as well as the application form can be obtained by writing, preferably on a postcard, quoting the reference COM / A / 531, to:

- ☐ Commission of the European Communities, Recruitment Division, rue de la Loi 200, B-1049 Brussels;
- ☐ Press and Information Office, Commission of the European Communities, 8 Storey's Gate, London SW1 P 3 AT;
- ☐ Press and Information Office, Commission of the European Communities, Windsor House, 9 / 15 Bedford Street, Belfast BT2 7EG;
- ☐ Press and Information Office, Commission of the European Communities, 4 Cathedral Road, Cardiff CP1 9SG;
- ☐ Press and Information Office, Commission of the European Communities, 7 Alva Street, Edinburgh EH2 4PH.

CLOSING DATE FOR SUBMISSION OF APPLICATIONS: 18.11.1987.

LEASING/CONTRACT HIRE AGENTS

As a leading consultant with Ashfield you'll have the backup of one of this country's major leasing/contract hire companys behind you. And of course the benefit of our 50 years experience.

Whats more the leasing market is expanding. Our training is thorough and the potential unlimited.

As you'd expect commission is high, basic earnings guaranteed and the career opportunities are exceptional.

To apply write to: P. Fiore at the address below.

ASHFIELD LEASING
79 High Street, Walton-On-Thames, KT12 1DN.

Alkar Limited

PRODUCTION MANAGER

This vacancy exists within a progressive part of a major P.L.C., manufacturing and installing a wide range of supermarket and storage equipment.

Reporting to the Production Director, the successful candidate will head a new department and assume responsibility for around 100 employees.

Experience in all or some of the following processes is essential -Sheet Metal Work, Tube Bending, Mig Welding, Resistance Welding.

The remuneration package includes a competitive salary, car allowance, profit-sharing and a contributory pension scheme. Please write, stating how you meet your requirements, to:

Personnel Officer
Alkar Ltd.,
Hobson Industrial Estate,
Hobson,
Burnopfield,
Newcastle upon Tyne, NE16 6EA.

INTERNATIONAL PROPERTY

Trainee Sales Negotiator—Portugal

Self motivated? Enthusiastic? Sense of humour? Keen to learn fast? 20-25 years? Then you might fit our rapidly expanding International Division. Start c. £8,000 with good prospects. Knowledge of the Algarve an advantage but *not* essential.

Send C.V. to:
Prudential International Property,
116 Kensington High Street, London W8 7RW.
Tel: 01-937 7244.

PRUDENTIAL Property Services

CROWLEY FINANCIAL SERVICES LIMITED

£14,000 Per Annum & Bonus

Crowley Financial Services Limited is an established Knightsbridge company providing financial services to clients of leading "blue chip" estate agents. Any applicant would need to feel comfortable when dealing with both British and foreign clients, often of substantial wealth.

The ideal applicant would therefore be between the ages of 25 and 35 of exceptional appearance, and qualified with a minimum of two 'A' levels.

For interview please telephone Tim Crowley or Charles Barker on 01-235-9961

Sunday MAGAZINE

PICTURE RESEARCHER

We are looking for a picture researcher for our busy picture desk. The ability to work under pressure with speed and initiative is essential.

Please write to: Eva George, Picture Editor, Sunday Magazine, 18 Ogle Street, London W1P 7LG

01-481 4481 GENERAL APPOINTMENTS 01-481 4481

SALES CAREER

AGED 23-45

£1,000 PM PLUS COMMISSION

Genuine £20,000 - £35,000 PA PACKAGE

An International Sales and Marketing Company has 3 vacancies in its West London & Southampton offices for intelligent, attractive, and articulate saleswomen or salesmen. No direct experience is required as thorough training is provided.

This is a permenant prestige position with significant financial rewards. Media back-up and continuous promotional activity ensures strong interest at all levels of management and guaranteed repeat business.

The opportunity to transfer to an overseas branch in USA, CANADA, NEW ZEALAND or AUSTRALIA is available after an initial 8-month qualifying period.

The opportunity is unique, the rewards ample and the conditions excellent.

TELEPHONE: 01-940 9595 - WEST LONDON
0703 37412 Extn 203 - SOUTHAMPTON

SOUTHBANK DEVELOPMENTS LTD
37 Kew Road, Richmond, Surrey, TW9 2NQ

Receptionist/ Telephonist

Euston based

The Business & Technician Education Council – BTEC – a major national force in further and higher education need an experienced Receptionist/Telephonist to operate a Monarch 120 B Switchboard and provide an efficient reception service within a very busy environment.

As this position involves liaising with people at all levels, including some well known faces, applicants should be presentable with a lively personality and pleasant telephone manner.

Salary will be according to age and experience and the wide range of benefits include 26 days holiday, 35 hour week and interest free season ticket loan scheme.

For an application form telephone 01-388 3288 and ask for Bridget Shaw, Personnel Officer.

Closing date for return of completed application forms:
30th October 1987.

B/TEC

SALES TRAINEES

Hales Containers is London's leading waste disposal contractor, and is a member of the R.M.C. Group Plc. A wide range of competitively priced services requires energetic and enthusiastic sales personnel to promote these services to an extremely varied and interesting customer base which includes Industry, Retailing, Commerce, construction, Local and National Government Departments.

We have achieved considerable success with our person sales training programme for sales trainees, and we are now looking to further expand our sales force in London by the recruitment of additional sales trainees.

Reporting to our London Fields Sales Manager, you will have a company car and the benefits associated with a large Public Company.

If you live in London, (or within reasonable travelling distance) and consider you have the basic attributes to be a success in selling, please telephone Mrs Joyce Tomlin on 0992 27441 to obtain an application form.

INTERVIEWER

BANKING STAFF RECRUITMENT

Established Bond Street recruitment consultants wish to expand into banking and financial services. An opportunity exists for an ambitious man or woman with experience to help establish and manage this new division. Attractive salary and commissions/profit sharing.

Ring (01) 493-8346

YOUNG CHARTERED SECRETARY

Small firm of Chtd Secretaries close to Warren St/Euston Sq. tube require young CIS to deal with a wide variety of client companies. Computerised systems. Good remuneration package.

Write to Michael McHatton FCIS, McHatton Stuttaford Partnership 48 Grafton Way LONDON W1P 5LB

MANAGING DIRECTOR

Leading International Air Freight Forwarder Require Managing Director to head its London Subsidiary.

At Least 5 Years Experience with a background of Administration & Commercial skills.

Salary negotiable, plus car & share of profits.

Please send C.V. etc and telephone number where you can be contacted to arrange a personnel interview.

Reply to BOX M19

AT A CAREER CROSSROADS?

London & The Home Counties

Hill Samuel Investment Services is seeking executives, aged 25 to 50 and with experience in industry, commerce or the professions, to become Personal Financial Advisers. All necessary training and support (including office facilities) will be given to enable you to promote the renowned range of Hill Samuel personal financial products and services.

Contact Mike Benton, Divisional Manager on 01-404 0661 (quoting ref T/MB)
or send full CV to Hill Samuel Investment Services, 2nd Floor, International Buildings, 71 Kingsway, London WC2B 6DX

EXPERIENCED LETTING NEGOTIATOR

required for busy and expanding Mayfair Agency. Good rewards for the right person.

Marcia Green 493 1356

CITY BASED

Commodity brokers require trainee dealer. Needs to be accurate, numerate and able to work under pressure. 8.00am-7.30pm circa 10k per annum.

Tel: David Rycott on 480 5570

Human Resources: our most vital single asset

To £16,600 + car Essex

Premier Unit Trusts Administration, a member of the highly successful Allied Dunbar Group, is a well-established and fast-expanding company enjoying increasing success in the dynamic Unit Trust market. Our distinctive approach to human resources, and the outstanding quality of our staff, has been a keynote to our success, and we're now looking for a new Personnel Manager to join the Company's Management team and help us build on our business achievement.

A talented personnel all-rounder, you'll help us to make sure the company is fully equipped for the challenges of the future. This is very much a role at 'the sharp end', where you will put policy into practice working both on your own and with line management. You'll be involved in managing a full range of personnel activities, including recruitment, job evaluation, salary administration, training and development.

Our ideal candidate will be a bright, committed personnel professional, of graduate calibre and preferably with IPM membership. You'll have around five years' solid personnel experience, with the maturity to combine initiative, drive and personality to make your mark on our human resources function.

In return for your commitment to our future, we can offer the sort of salary and benefits package you would expect from a leading employer, including free life assurance, BUPA, non-contributory pension scheme, profit share and a generous relocation package if appropriate.

If you'd like to invest your personnel expertise in a company where human resources are a vital asset for our future success, write with full career details to Bill Gilroy, Premier Unit Trust Administration, 5 Rayleigh Road, Brentwood, Essex CM13 1AA.

We are an Equal Opportunities Group. Applications are welcome regardless of sex, marital status, ethnic origin or disability

Premier Unit Trust Administration PUT YOUR TRUST IN OUR SUCCESS

Avionic Systems and Software Engineers

Can you get a good idea airborne?

The Flight Control Systems department of Smiths Industries Aerospace and Defence Systems is involved in a number of leading edge avionics projects, two of the most important of which are DADC for Boeing and EH101 designs.

Systems Engineers

To maintain the high standards of innovation and development in this area, we are now seeking to recruit a number of Avionic Systems Engineers to strengthen the team.

You will work on the design, integration and testing of digital avionic systems, primarily in the civil field, for both fixed and rotary wing aircraft. Additionally, you'll take responsibility for customer and interdepartmental liaison, as well as becoming involved in writing specifications.

As you would expect, the people we're looking for will need some impressive systems experience in the avionics industry - five years is probably a minimum. Aged between 25 and 40, you should also have a degree in aeronautical, electronic or computer engineering to give you the necessary grounding in this challenging area.

Software Engineers

With experience of the design and test of embedded real time software for avionic applications, applicants will have used languages such as Pascal or perspective with 8086/80286 or M68000 processors.

You will work on the design, implementation, test and integration of embedded avionic software of high criticality, therefore it is essential that you have at least two years post-degree experience.

These vacancies have arisen due to a major expansion programme and will utilise up to the minute methods to ensure continued success of the company's products.

In return, as a company that has established an international lead in the aeronautical market, we can offer outstanding career prospects, as well as an excellent package of salary and fringe benefits.

To apply, please write with a full c.v. to the Personnel Department, Smiths Industries Aerospace & Defence Systems, Bishops Cleeve, Cheltenham, Gloucester GL52 4SF.

SMITHS INDUSTRIES
Aerospace & Defence Systems

SMITHS INDUSTRIES - AN INTERNATIONAL ORGANISATION COMPRISING SOME 40 SUBSIDIARY COMPANIES INVOLVED IN MANUFACTURING PRODUCTS FOR THE AEROSPACE & DEFENCE, MARINE, MEDICAL AND GENERAL INDUSTRIAL MARKETS
AN EQUAL OPPORTUNITIES EMPLOYER

RECRUITMENT CONSULTANCY

£23,000 + CAR OR £35,000 + CAR

Are you looking for the opportunity of being in total control of your earning potential? We are a highly professional and motivated Recruitment Consultancy specialising in the Computing Industry. With an enviable customer base our success within the Sales sector has created the need to expand our resources into this buoyant market.

Backed by a Company offering the very best in Consultancy services, you will be given full training and support to ensure your success. This is a demanding role, offering genuine career progression and unlimited earnings.

If you have the energy, commitment and sales ability to convert effort into rewards telephone now:

TONY MITCHELL
(0734 391122
(0734 789445 (eves)

COUSINS & PTNS.
62-66 LONDON ST
READING RG1 4SQ

A Sales Career with Sun Life of Canada

Offering an interesting and rewarding future combining security and real opportunity. Full training, unlimited prospects and executive income. Suitable applicants, aged between 24 and 49, can be employed in the area of their choice.

Telephone Bailey Abernethy at Basingstoke (0256) 841414 or write to him at Sun Life of Canada, Sentry House, Basingstoke, Hampshire, RG21 2QZ. Quote Reference T3

Join "TODAY"

for all your tomorrows

TELEPHONE SALES CANVASSERS

are required to join our bright enthusiastic hardworking Classified advertising team, based at our modern offices near Victoria, close to Pimlico Tube.

These positions offer a challenging and demanding opportunity to enter the exciting world of Newspaper Advertising. Full training will be given, therefore no experience is necessary although a knowledge of typing would be an advantage.

If you are aged around 22 years, and live in the London area, would like to receive a generous salary package in excess of £9,000 p.a. with 5 weeks annual holiday, and BUPA medical cover, then ring

Alison Cosburn on 01-630 1333 ext 375

Monday - Friday 9.30 a.m. - 5.00 p.m.

WHICH CAREER SUITS BEST?

Professional Guidance and Assessment for all ages:

15-24 yrs Courses, Careers
25-34 yrs: Progress, Changes
35-54 yrs. Review, 2nd Careers

Full details in free brochure –

CAREER ANALYSTS
90 Gloucester Place, W1
01 935 5452 (24 hrs)

MOVE INTO MANAGEMENT

We need people now to train into Management for our office in Central London.

If you are aged between 21 and 35 please telephone

437 8070

Expected income £17,000

EUROPEAN CONTRACT SALES ASSISTANT

Shuter Smith International, established in 1981, is amongst the leaders in the employment of Contract and Permanent Computer Personnel throughout Europe and Scandinavia. Our growing reputation and success has been built around a thoroughly professional and dedicated approach.

To handle the ever-growing demand for our services, we are seeking a Contract Sales Assistant to work closely in support of our European-based sales team in the continued development of our business within the Benelux region.

Based in Central London, the position will suit energetic and self-motivated individuals, aged 23-28, with a computer industry background in either sales, recruitment or programming. The work is interesting and challenging and will require good commercial awareness, a competitive approach and a genuine interest in Europe.

Career prospects will be first-class and could lead to a Senior Recruitment role or an overseas posting. We will offer training and a competitive benefits package linked to performance.

For a confidential discussion, please call **Ray Parker, Director,** on **01-580-8334,** or send your CV to him at **Shuter Smith International, 11 Gower Street, London WC1E 6HB.**

Shuter Smith International

Senior Fashion Accessories Buyer

excellent salary + bonus + car

Underwoods is a young company with a reputation for innovation and creativity. By encouraging new ideas from our people and then putting those ideas into action, we have maintained an enviable growth record throughout the 1980s.

The development of our product range demonstrates our philosophy of offering genuine customer choice, and that has led us into many product areas besides the traditional pharmaceuticals and perfumery.

We now require an experienced fashion accessories buyer to lead the team in the expansion and enhancement of our product range through creative and competitive buying policies. You will also develop Underwood own-label products.

In addition to a successful track record in sales development, you will have highly developed negotiating skills and strong man-management abilities. Naturally, you will be attuned to the young fashion buyer who form our prime target market.

The highly competitive salary package is supported by an excellent range of company benefits including a bonus scheme, company car and relocation assistance where appropriate.

Please send full career and salary details to Mary Connolly, Underwoods (Cash Chemists) Limited, White City Industrial Park, Wood Lane, London W12 7SJ. Tel: 01-743 7766.

UNDERWOOD

MANAGEMENT/ SYSTEMS ACCOUNTANT

HIGH WYCOMBE

Parker Knoll Plc an expanding group of companies in the furnishings market, offers an excellent opportunity at their head Office for a CIMA Finalist.

Reporting to the group Financial Controller and working in conjunction with Group Data Processing staff, the responsibilities in this newly created role will initially comprise the efficient transfer and improvement of our present accounting systems onto new distributive processing equipment using a 4th generation language.

We see this as a preliminary stage to becoming the Management Accountant of a prominent company in the group.

We therefore seek a versatile experienced accountant who has a strong data processing background.

A competitive salary commensurate with age and experience will be offered.

Please send full C.V. (including current salary) to Mr. D. Simpson F.C.M.A. Parker Knoll Plc, The Courtyard, Frogmoor, High Wycombe, Bucks HP13 5DJ.

DEEDS OF COVENANT CONTROLLER

This well established, national charity, based in SE London is seeking to recruit a man or woman to head a small section dealing with all aspects of Deeds of Covenant. The records are currently part manual and part computerised in the near future.

The ideal candidate will have a good working knowledge of Deeds of Covenant, some computer experience and supervisory/management skills gained in a charity or commercial setting.

A competitive salary will be offered according to age and experience. Flexi-time is in operation based in a 35 hour week. There is an optional contributory pension scheme, a subsidised canteen and ample car parking space.

Apply for further details and application form to John Turner, London Association for the Blind, 14-16 Verney Road, SE16 3DZ or phone 01-732 8771.

Senior Fashion Accessories Buyer

excellent salary + bonus + car

Underwoods is a young company with a reputation for innovation and creativity. By encouraging new ideas from our people and then putting those ideas into action, we have maintained an enviable growth record throughout the 1980s.

The development of our product range demonstrates our philosophy of offering genuine customer choice, and that has led us into many product areas besides the traditional pharmaceuticals and perfumery.

We now require an experienced fashion accessories buyer to lead the team in the expansion and enhancement of our product range through creative and competitive buying policies. You will also develop Underwood own-label products.

In addition to a successful track record in sales development, you will have highly developed negotiating skills and strong man-management abilities. Naturally, you will be attuned to the young fashion buyer who form our prime target market.

The highly competitive salary package is supported by an excellent range of company benefits including a bonus scheme, company car and relocation assistance where appropriate.

Please send full career and salary details to Mary Connolly, Underwoods (Cash Chemists) Limited, White City Industrial Park, Wood Lane, London W12 7SJ. Tel: 01-743 7766.

UNDERWOOD

HUNTSMAN OF SAVILE ROW

Require experienced sales person for high quality bespoke and ready to wear clothing. Smart appearance essential.

Hours 9-5.30 Mon-Fri. Pension scheme.

Apply C. Hammick, H. Huntsman & Sons Ltd, 11 Savile Row, London W1X 2PS.

Tel 01 734 7441

PICCADILLY AU PAIR AGENCY

requires cheerful, friendly, energetic...

Typist/interviewers
Office Junior typist 50 wpm
General assistant 80 wpm.

For immediate start, ANY AGE, call Miss Lucas

439 6534

between 1.00 & 5.00 pm.

ON SITE SALES NEGOTIATOR

required for new development. Basic salary plus bonus immediate start.

Telephone Baker Street Estates 01 486 1426

EXECUTIVE JOB SEARCH

EARNING OVER £20,000 p.a. AND SEEKING A NEW EXECUTIVE APPOINTMENT?

Connaught's team of professionals, all of whom have had experience at managing director level can help you.

Connaught's successful Executive Action Plan helps you find appointments quickly and discreetly, particularly in the area of unadvertised vacancies.

Contact us for an exploratory meeting without obligation. If you are overseas, ask for our Executive Expat Service.

32, Savile Row, London W1X 1AG
Tel 01-734 3879 (24 hours)

Connaught

F/D £30k 35 max

Audit/public exp W1
Finalist £22k + Co car
1 yr Corp tax commercial
30 max Wembley
P/D Acctn £13,500c
Mngmt Accts Harrow

REGENT ST PERSONNEL 01 439 4181

APPLICATIONS invited from semi-retired business executives to assist The Franchise Trade Association attain its aims and objectives in the UK. CVs to Mr J Atkins, 21 Davey Place, Norwich, NR2 1PJ.

SENIOR admin/ asst pensions manager. 5 years experience needed £14,000 pa. Call Sarah Kingsland Pers Cons 01 236 1686.

RE Insurance Technical Accounts Clerk. Age 18-21 yrs. 1-2 yrs exp req. Sal neg. Call Sarah Kingsland Pers Cons 01 236 1686.

RE Insurance Technical Clerk 2 yrs exp non marine across of loss. Sal neg. Call Sarah Kingsland Pers Cons 01 236 1686.

TRAINEE SALES BROKERS

Ambitious outgoing male and female, 20+ required for a career in the financial sales industry. Experience not essential, full training given. Early management opportunities available and the career will reward you for your results.

If you want to earn £15,000 + then call us on

01-439 2437

FUTURES/Commodity brokers require trainees. Candidates will have sound schooling and thoroughbred background. Humour, arrogance and an ability to produce are essential. Tel immediately for interview 403 7700.

ITALIAN/ English exp freight controller £12,000 Language Staff 488 8922.

LONDON EUROPEAN AIRWAYS

Requires additional BAC 1-11 Pilots

Please apply in writing to The Chief Pilot, London European Airways, Percival Way, Luton, Bedford LU2 9LY

CAREER COUNSELLING

For people who want to manage their own career, an individual approach is essential. We have successfully helped a wide range of clients with CV preparation, changes of career direction and planned job search strategy. Initial consultations are free and we stay with clients until they are installed.

Please write or telephone to

SCS
Chislehurst Business Centre
Sunnymead
1 Bromley Lane
Chislehurst, Kent. BR7 6LH
Tel: 01-467 0287

CURRICULA VITAE: skilfully written, superbly presented by Classic CVs. Call us in confidence on 0900 827297.

CV SERVICE based on telephone or personal interview. Berkhamsted (04427) 72809.

URGENTLY NEEDED Small busy progressive commodity trading company, West London, specialising in trading with the Far East, Middle East and Europe, requires General Manager for international trade work and to assist hard-pressed MD. Particular knowledge of edible nuts, dried fruit and tea. Specific knowledge and experience of business in the Indian Sub-continent particularly helpful, together with the ability to speak Indian ethnic languages. Salary negotiable in accordance with experience and ability. Reply with CV to Box M12 c/o The Times.

ASSISTANT required in top bespoke tailors shop. Could suit public school leaver needing work for the "gap" and a year's commercial experience. Apply in writing to the Managing Director, J. Dege & Sons Ltd. 16 Clifford Street, Savile Row, London W1X 2NS.

ALPINE Resort Managers Required 25+ Male/female speak french, excellent organisational abilities and sense of humour essential! Ski Whizz. 01 370 0977.

EXPORT MANAGER

Required to head department for carpet sales in Austria. To be fluent in German and experienced in the Austrian carpet trade. Please reply with full CV to Andrews Riedel Carpets Ltd, Abbey Business Centre, Units 35-40, 15-17 Ingate Place, London, SW8 3NS.

RESIDENTIAL ESTATE AGENCY

Competent and experienced residential sales negotiator required for this established independent estate agency in the Baker Street/Clapham area. Salary + commission + car expenses will be offered. Please apply in Douglas & Gordon 235 Battersea Park Road, London, SW11 Tel 01-720 8077.

BANKING & ACCOUNTANCY

01-481 4481 01-481 4481

CAPITAL MARKETS AND TREASURY

DC Gardner & Company, the world's leading specialist international banking consultancy is continuing to expand its Capital Market division with considerable success and in order to maintain this momentum is looking to appoint successful bankers in the following positions:

ASSISTANT DIRECTOR

This appointment involves identifying training needs in organisations, selling the solutions and developing and conducting training courses. We are particularly interested to hear from people with a Capital Markets and/or Treasury background. A relevant professional qualification would be an advantage.

RESEARCH CONSULTANT

This position requires researching into different areas of financial services and assisting with the writing and design of course material.

Both positions offer substantial opportunities and your success will depend on your ability.

An attractive remuneration package is available for the successful applicants. Please write in the first instance including a detailed Curriculum Vitae to:

Rodney Fetzer Divisional Director

DC Gardner & Company Ltd 5-9 New Street London EC2M 4TP

DC. GARDNER & CO.

LONDON, AMSTERDAM, SYDNEY

SUTER p.l.c.

LINCOLNSHIRE c.£25,000 PLUS CAR

Suter plc is a very profitable, high profile company with broadly based interests in distribution and engineering. The Company's remarkable success has been achieved through a combination of organic growth and an aggressive acquisition strategy. As a result of its continuous growth, the company has created two new financial positions, either of which could lead the right candidate into other career paths in the future.

TREASURY MANAGER

The Treasury Manager will be responsible for administering a multi-option facility, cash reporting and forecasting and advising operating companies on forward currency transactions. You will also be involved in banking and funding issues arising from future acquisitions. The successful candidate will have had a broad exposure to a range of Treasury functions. In addition they must have the ability to develop the Treasury function into a sophisticated contributor to profitability.

CORPORATE PLANNING MANAGER

Reporting to the Director of Corporate Planning, the Planning Manager will assist in the development of a strategic planning function. Apart from the formal Corporate Planning process, the successful candidate will be involved in the analysis and identification of further opportunities for corporate growth. The successful candidate will have spent a minimum of two years in industry as well as having experience of acquisitions and corporate planning.

If you have achieved a high level of academic and professional qualification and are interested in either of these two positions, please contact Mark Spickett (Corporate Planning) or Vivienne Hines (Treasury) on 01-629 3555 or write to 70-71 New Bond Street, London W1Y 9DE.

Brian Ingram Associates
70/71 New Bond Street, London W1 9DE

Outstanding Opportunities for Accounts Staff

(from School Leavers to Qualified Accountants)

Central London

up to £20,000 p.a.

Arthur Andersen & Co. is one of the fastest growing professional services organisations in the UK. Following a number of internal promotions and as a result of our rapid and continuous growth, there are several opportunities at varying levels within the London Office internal accounting function.

Management Accountants **c £17,000 p.a.**

You will be responsible for the management accounts of a region or division of Arthur Andersen & Co. We also have one position available which will be based in our Birmingham office.

All positions will involve budget preparation, variance analysis, computer development, co-ordinating divisional information and presenting to the senior management of the Firm.

You will be aged 23-29 and will have achieved at least Level II of the ACCA/ICMA and will be seeking a high profile position.

Payroll Supervisor **c £16,000 p.a.**

You will be responsible for the day to day management of this busy department requiring the supervision of 4 staff. You will be aged 28+, skilled in administration with previous supervisory experience and a proven record of success in a computer bureau payroll environment.

Payroll Clerk **c £10,000 p.a.**

Aged 20+, you will have a minimum of 3 years experience working in a large computerised payroll department. You will now be looking to take on a position offering significant responsibility.

Accounts Clerks **c £6,900 to £10,000 p.a.**

We are able to offer a variety of positions within the salary range quoted above. You will be aged 18+, educated to a minimum of GCE 'O' level standard which must include Mathematics and English and be able to offer 6 months to 3 years relevant work experience within an accounting function.

We believe that these openings will provide a first class opportunity to a number of ambitious individuals who wish either to make a planned career move or obtain a first job with exciting prospects. Professional training will be given.

Salaries will be within the range indicated above and will be reviewed annually. Prospects for increased responsibility and promotion within this dynamic and challenging environment are excellent.

All positions offer substantial benefits.

Applications in the form of a detailed curriculum vitae, which will be treated in the strictest confidence, should be sent to:-

Mrs Maggie Hennessy
Arthur Andersen & Co.
1 Surrey Street
London WC2R 2PS

Closing date for application -26/10/87.

Please quote a daytime telephone number and indicate the desired position on your application.

ARTHUR ANDERSEN & CO

YOUNG ACA – A SENIOR ROLE IN STOCKBROKING SERVICES

c.£30,000, Generous Bonus & Executive Car
City

Broker Services Limited is a major new joint venture between Barclays Bank and NMW Computers. Formed in May, 1986 to provide administrative and accounting services to securities houses on a worldwide basis, it has already reached its three-year target and increased its turnover eight-fold since formation.

As a result, they require an ambitious accountant to enter the finance department as number two. Initially establishing budgetary and control procedures, the position will involve considerable liaison throughout the company, together with involvement in high level special projects. In the short term the emphasis of the role will shift towards risk and balance sheet management.

Aged 28-35, you must have four/five years post-qualifying experience, probably in a similar rapidly changing environment, and ideally be an ACA. You should be prepared to become involved at all levels and should not be afraid of long hours and hard work. Regular UK travel is envisaged.

In return for your commitment, an excellent salary is offered, together with an executive car and a valuable range of benefits, including six weeks holiday, pension scheme, family health insurance and preferential loans. Prospects exist for very rapid career advancement as the company's phenomenal expansion continues.

For further information, please contact Jane Easton on 01-404 3155 or write to her at Alderwick Peachell and Partners Limited, 125 High Holborn, London, WC1V 6QA.

Alderwick and Peachell PARTNERS LTD

BROKER SERVICES LIMITED

SPOT F.X. DEALERS

Liechtenstein (U.K.) Limited, a wholly-owned subsidiary of Bank in Liechtenstein AC, is expanding its dealing activities and wishes to appoint two spot dealers, who are to trade principally Swiss Francs and Deutschmarks.

Aged between 22-28, applicants should have at least 2 years' active dealing experience in a major currency.

Salary will be commensurate with experience and track records. Normal banking benefits apply.

In the first instance send a C.V. to:

Faye Sinclaire
Liechtenstein (U.K.) Limited
1 Devonshire Square,
London EC2M 4UJ

SOUTH WEST

SENIOR MANAGER: PERSONAL TAX

C £19,000 + CAR + BENEFITS

An ACA or ATII in their thirties, trained and qualified with a national firm is required by our client.

The successful candidate will have had considerable experience in dealing with personal tax consultancy, financial planning, inheritance tax and domicile/residence changes. He/she will also be responsible for general servicing of clients and running their own department with responsibility direct to the Tax Partner.

SWAT

For this and other vacancies, both in practice and in industry or commerce, contact Mike Sturgess or Simon Deane.

0752 666376 (Evenings/weekends 0579 48722)

SWAT Limited, Lancastrian House, 8 Derrys Cross, Plymouth, Devon, PL1 2SG

ENGINEERING

MECHANICAL ENGINEER

The continued expansion of our excellent Chemical Manufacturing Site in North Wales now requires the appointment of a Mechanical Engineer. The successful applicant should have a proven record of experience in a demanding environment and be able to display strong leadership qualities. Reporting to the Works Manager, the Mechanical Engineer, will by leading an already established team of Engineering Personnel, assume responsibility for the maintenance of the Company's installed plant and equipment at the Mostyn Site.

The position will be demanding but offers high job satisfaction and excellent prospects within a rapidly expanding sector of the chemical industry. The remuneration package is flexible and will reflect the importance of the appointment. Where necessary relocation assistance to this attractive area of North Wales will be provided.

Applications giving full personal career and present remuneration details should be made to:

Mr. A. J. Saunders,
Works Manager,
Warwick International Limited,
Dock Road, Mostyn, Holywell,
Clwyd, CH8 9HE.

WARWICK

FIELD SALES ENGINEER

Senior Coleman Ltd, a market leader in the field of air distribution products, are seeking to recruit a Field Sales Engineer based at their sales office in Feltham, Middlesex. The job would entail promoting the company products, handling the technical sales aspects whilst calling on selected HVAC contractors and consultants in the South East of England. Similar experience would be a distinct advantage, however due consideration would be given to the candidates ability to generate new sales, general enthusiasm and professional attitude thus enabling them to operate with the minimum of supervision.

An attractive salary and bonus package will be offered along with a company car.

Please apply in the first instance to Mr. R. McCaughan, Regional Sales Manager, Senior Coleman Ltd, Rosser House, 622, Cranal Way, Feltham, Middlesex, TW14 0RX. Tel 01-751 4561.

SAUDI ARABIA MANAGEMENT

Due to existing and new contracts our Directors presently in Saudi Arabia have advised us of the following urgent vacancies.

ELECTRONIC MANAGERS
BUILDING PROJECT MANAGER
SITE O + M MANAGER
PROJECT MANAGER (TRAFFIC)
MEDICAL EQUIPMENT SYSTEMS
M + E PROJECT MANAGERS

Above required for various Design Construction O + M projects.

Please submit C.V. for their return to

NETWORK TECHNICAL RECRUITMENT
INTERNATIONAL DIVISION
Grosvenor Gardens House, 35/37, Grosvenor Gardens, London SW1W 0BS

FINANCIAL DIRECTOR DESIGNATE

Surrey, near M25 £25,000, plus car

An ambitious young qualified accountant, with five to six years post qualification experience, is sought by a leading incorporated firm of Chartered Architects, with a current annual turnover of £4 million and a staff of over one hundred personnel, to be the chief accountant/financial director designate.

The successful applicant will be expected to play a key role in developing the management information systems, in introducing further modern information technology and in the management of non-professional personnel.

The post requires a person with relevant managerial experience and with an understanding of the needs of a creative professional environment. He/she will be offered an attractive remuneration package, including a motor car. There are excellent prospects.

Applications, giving full details of previous experience and current salary, quoting reference C/2310, should be sent in complete confidence to P E Bailey at:

ANNAN IMPEY MORRISH LIMITED
Management Consultants
266 Bishopsgate, London EC2M 4QX

AIM

ASSISTANT CHIEF ACCOUNTANT

SW1 — £12 - 15,000

A very challenging role has arisen within the UK subsidiary of a large European Contractor. This key position entails computerised management/financial reporting and planning for UK operations. The company requires a motivated responsible part qualified accountant at mid stage of his/her professional studies seeking strong future prospects. Candidates should be aged 23 - 30 and be keen to contribute to decision making and staff management. Please contact the West End office on 01-409 2188 or write to Exel Accountancy Appointments, 48 Albemarle Street, London, W1X 3FE. Ref: LS917

US INVESTMENT BANK

CITY TO £15K + BANK BENS

Our client is one of the leading US investment Banks and a major name in London. Several very bright and ambitious part qualified accountants are sought for exciting opportunities to support business units. Successful candidates will provide financial analysis and management information, which are integral to profitable trading. You should be aged 21 - 26, studying CIMA/CACA/ICA with general accounting/reporting experience. Contact the City office on 01-929 2312 or write to Exel Accountancy Appointments, 7, Birchin Lane, London, EC3V 9BY. Ref: JW624.

EXEL ACCOUNTANCY APPOINTMENTS

PART OF THE HARRISON WILLIS GROUP

PRINCIPAL TECHNOLOGIST - ADVANCED MATERIALS

The Morgan Crucible Company plc, an International Group, renowned for its expertise in the field of technologically advanced materials, is seeking to appoint a Principal Technologist at its research and development company based in Stourport, Worcestershire.

The company, an effective R & D laboratory operating in the field of materials science, requires a Scientist of a high calibre to contribute to the management and direction of its programme of work. The position demands a person who is a practising scientist who wishes to continue a career in applied R & D of materials at a senior level, but who can work within relatively short time scales appropriate to commercially viable and profitable objectives.

The job demands a thorough understanding of the physics and chemistry of materials as they affect their properties and influence their performance. There will be a need for a feel for advanced manufacturing technology and a requirement to devise or enhance cost effective manufacturing processes. Experience with materials in the forefront of the electronics and ceramics industry will be essential. The successful candidate will need the skills to lead and inspire experienced graduates through demonstrable scientific ability.

The required level of ability is outstanding and it is doubtful if anyone with less than 7—12 years experience in the development and production of inorganic materials would qualify.

Prospects for personal growth and development will be substantial. Salary and conditions will be appropriate to the importance placed upon a position of this nature within an international Group.

Please write enclosing CV to:

Mr A McIntosh
Group Personnel Adviser
The Morgan Crucible Company plc
Chariott House
6—12 Victoria Street
WINDSOR, Berks SL4 1EP

Morgan

DIVISIONAL ANALYSTS

NW10 and FELTHAM c.£16,000 + car

TWO young and ambitious part qualified accountants are sought by a US market leader entering an exciting new phase in its growth and development.

Each position will report to a Divisional Controller and duties will include: the preparation of divisional budgets and plans, cash and profit forecasts, ad hoc financial analyses and regular presentations of information to management. Each role is highly visible and requires good analytical and communication skills plus commercial awareness.

If you are interested in these exceptional opportunities, please write briefly enclosing a C.V. or telephone for a personal history form, in either case quoting reference 4990, to Debbie Thorp, who is advising the clients on these appointments.

EXECUTIVE CONNECTIONS
RECRUITMENT SELECTION & ADVERTISING
3RD FLOOR, 43 EAGLE STREET
LONDON WC1R 4AP
TELEPHONE: 01-242 8103
or 549 5519 out of hours.

IPS

PROJECT MANAGER **£40,000**
Must be educated to degree level. Excellent communicator with sound experience of Financial Engineering/Capital Markets. Much overseas travelling for this first class banking name. C 5646

MARKET MAKER—TRADED OPTIONS **UP TO £50,000 NEG.**
US based Options firm urgently seeking Market maker familiar with reversals and conversions to join their new UK subsidiary. C 5652

EUROPEAN RESEARCH ANALYSTS **SALARY NEG.**
Well known North American Stockbroker now seeking to strengthen their European team with the addition of more Research Analysts. C 5643

SYNDICATED LOANS/CREDITS **£20,000 +**
Young dynamic personality to join young team in this International Bank. Applicants ideally should have two years marketing experience and have spent one year as Credit Analyst. C 5647

SWAPS TRADERS **£25,000**
Short/medium/long term Traders eagerly sought by two first class American Banks. Solid experience needed. Excellent prospects. C 5542

TREVOR JAMES & PARTNERS
62-64 Moorgate London EC2R 6EL
Tel: 01-920 9512

HORIZONS

A guide to career development

Chances when school is out

Teachers can develop their careers in many different ways, both within and outside the profession. All teachers, having been selected for a post in a school, begin as probationers and must complete their first year of teaching to the satisfaction of their supervisors before they can be accepted as fully qualified. Some education authorities provide special training to help trainees make the adjustment from study to full-time teaching.

All teachers begin their career as basic grade teachers. Many join the profession simply because they excel at teaching and do not seek any responsibilities outside the classroom. Others rise to higher grades within the profession by taking on responsibility for some aspect of the administration and management, which is essential to keep a school ticking over smoothly.

Many education authorities provide excellent in-service training facilities so that serving teachers can gain new skills, explore a range of advanced techniques or build on their current abilities. Opportunities also arise through the activities of organizations dedicated to furthering the teaching of certain subjects. One, the Association for Science Education, provides a forum for science teachers to discuss novel techniques, apparatus, and curriculum development within its sphere of influence.

Within any school opportunities soon arise to shoulder additional responsibilities, to teach subjects at many different levels or to make a contribution to the teaching of a subject which you may not have taught before.

School life, however, is not confined to teaching and as a teacher's career develops there will be more administrative work to do, taking on a special project or extra-curricular activity. Promotion to the higher grades happens when a teacher is given some special responsibility for an aspect of the school's life; becomes a head of department or a senior teacher.

Janet Jennings teaches at St Albans Girls' School where she is head of the English department. Her career began as a probationary teacher in a secondary modern school where she taught pupils of all levels, from the less able to O-level classes.

Organizing the school library was one of her early responsibilities and she took some lessons there so that pupils could be taught how to use it effectively. She also arranged short school visits to North Yorkshire for second year pupils. She was soon given the responsibility of chairing a local committee which was responsible for the co-ordination of CSE examinations in their area.

> Education has never offered such opportunities and as Neil Harris points out, they can be realized outside teaching

With these experiences behind her Janet Jennings was rapidly promoted to the next grade, but she soon moved to another school where she taught English only to O-level and gave up teaching CSE. There she was also asked to teach physical education to the girls throughout the school and ran a public speaking competition for pupils in the first three years.

Taking her third job as a teacher involved another promotion and her responsibilities switched back to teaching CSE English and organizing the school library.

At that stage in her career she gave up full-time teaching in schools in favour of part-time teaching in a college of Further Education. There she gained experience of teaching A-level as well as O-level. She also taught "Social Studies" to engineering students, which was a new experience.

Nine years into her teaching career, Janet Jennings moved to her present school where at first she was teaching on a part-time basis. They had wanted someone to teach A-level English, in which she had recently gained some experience.

After a year she was offered, and took a full-time appointment and a year later the opportunity arose for her to be promoted to Head of the English Department. Now her responsibilities include the supervision of five full-time, and some part-time teachers.

The departmental budget, selection and purchase of suitable teaching materials, and changes in the curriculum, are all a part of her brief. In addition there are school committees on language across the school curriculum, study skills and curriculum development in which she takes an active role, and she received training for these supervisory roles through a course on organization and management in the comprehensive school.

When Janet Jennings first arrived at the school, it was a grammar school, changing to become a comprehensive, and this required the introduction of CSE courses, an area in which she already had gained experience.

Recently the new GCSE courses have been introduced, another development in which the Head of Department takes responsibility for staff training, new materials and development of the syllabus. She first attended a training course herself on the introduction of GCSE and then trained her staff.

Some teachers become involved in training colleagues through in-service training courses, where they have the opportunity to pass on their expertise. Others assist examining boards with the development of the curriculum for certain courses or the methods of assessing how well pupils are progressing when compared with others.

For the ambitious and able the new step may be to seek a deputy headship, perhaps en route to gaining their own Headship. It is now recognized that teaching alone cannot provide the skills required to manage a large school, and many courses are offered, like the one Janet Jennings has taken, which help teachers to develop their management skills.

Others move towards a specialist career, perhaps as an adviser or inspector, working on behalf of the local authority and endeavouring to ensure that the teaching of their subject, the materials and equipment provided within the area are adequate, and that training courses are provided to keep teachers up to date. They also advise on the selection of suitable applicants for relevant teaching posts.

A few also work for the Department of Education and Science as inspectors of schools, comparing the standards, use of resources and teaching methods from one school to another and making recommendations for their improvement.

In recent years there has been a considerable outflow of teachers from the profession, proving — if proof were ever required — that teaching is not a job in which people are necessarily trapped for life.

Some have successfully moved into administrative work in the public sector, often related to education. Others have found a niche in selling, marketing and retailing. Some of those with scientific qualifications have moved back into the world of research and development and others have transferred into jobs in computing.

Teaching is a career which demands a wide range of skills and offers many opportunities to develop them within specialist work or in administration and management. The education of our children and ultimately the prosperity of our nation rely on good teachers. The profession has never experienced such rapid change as now and this should provide some excellent opportunities for career progression.

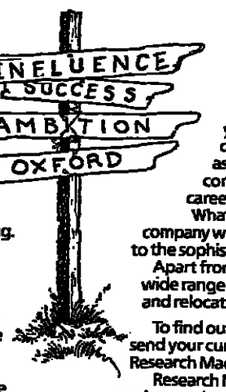
Forum to discuss novel methods in science

Some teachers move to administrative jobs

BANKING & ACCOUNTANCY

FINANCIAL ACCOUNTANT **c.£18,000 + CAR**

WHAT SIGNS SHOULD YOU BE LOOKING FOR IN A NEW CAREER?



Look to Research Machine's Financial Department and you'll be looking at a management team whose job it is not only to account for where we have been, but also to signpost where we are going.

And as one of the microcomputer industry's fastest growing success stories, we are going to some very interesting places indeed.

Very much a commercially driven role, you will provide the vital link between our Financial Department and such areas as Sales and Marketing.

There'll be alot of exposure to customers, financial institutions and senior management, so you mustn't be afraid of making important decisions. And taking responsibility for them.

Much of your efforts will be directed to man management and you'll be expected to motivate and manage the Accountancy Team, developing your personnel skills as we expand.

Day to day accountancy functions will also be important, and as the company quickly grows, you'll be directly influencing and developing new financial systems and structures.

Your input will have a fundamental effect on Senior Management decisions, and so our requirements are understandably stringent.

A graduate and qualified Accountant, you will have a minimum of 2 years post qualification experience. On a personal level astute commercial awareness will need to be combined with a strong desire to develop your career up to the highest level.

What we offer in return is the chance to work for a company whose future success will be directly attributable to the sophistication of its financial accounting policies.

Apart from the highly competitive salary, there's a wide range of benefits including a company car, B.U.P.A. and relocation assistance where necessary.

To find out more, call us on Oxford (0865) 726136, or send your curriculum vitae to The Personnel Department, Research Machines, Mill Street, Oxford OX2 0BW.

Research Machines is an equal opportunities employer and vacancies are open to all people irrespective of race, sex or disability.

RM RESEARCH MACHINES

INTERNATIONAL PUBLISHING DIVISIONAL CONTROLLERS

London **To £25,000 p.a. + car**

We have been retained to recruit a number of recently qualified accountants to undergo extensive training in all aspects of finance and management with a view to assuming overall responsibility for one of several operating divisions.

Our client is one of the most sought after employers in the publishing arena with a philosophy which encourages intimate involvement by financial managers in the profitable development of concepts and new titles.

The successful candidate will be a graduate qualified accountant aged 24-27 with a broad range of interests beyond accountancy and the intellectual strength to gain the respect of his/her peers in a highly entrepreneurial environment.

In the first instance please telephone on 01-488 4114 or write quoting reference A071 to Ian R. Hetherington or Simon Hewitt, consultants to the company, at Mervyn Hughes International Ltd., Management Recruitment Consultants, 63 Mansell Street, London E1 8AN.

Accountancy Personnel

Placing Accountants first

EXECUTIVE CHALLENGE

W1 **£18,000**

Our clients, a company in the preservation of British architectural heritage are seeking a financial controller. This central, decision-making role will involve the formulation of financial policies and playing an active part in the corporate management process. The successful candidate will combine sound technical abilities with good commercial acumen.

REF: JH510

79 New Bond St, W1. 01-493-3813

CHIEF ACCOUNTANT

C. LONDON **£22,000 + CAR**

Our client, a successful and expanding firm of Architects, urgently require a top-calibre professional for a challenging and rewarding role. Initial responsibilities include the preparation of financial and management accounts, and guidance in the installation of a new computerised system. You will also contribute towards strategic planning and be involved in ad hoc project work.

REF: C9055

307/308 High Holborn, WC2. 01-404 4561

Accounts Office Management

Nationwide **c.£12,250 + Car**

Nuffield Hospitals is a registered charity operating 32 independent hospitals throughout the UK.

Within each is a Hospital Secretary with immediate management responsibility for all book-keeping, accountancy and office administration. To ensure the continuity of this essential role during periods of holiday, sickness and new staff inductions we are seeking a capable person to act in a relief capacity.

This busy and demanding role requires sound experience of book keeping and cash handling as well as a flair for administration and the ability to supervise staff. A knowledge of computerised accounting systems with practical VDU experience is an essential requirement.

Above all, however, you will need great personal mobility since a large amount of travelling is involved – often necessitating long periods away from your head office base in London.

We offer an excellent package including a company car, pension scheme, Life assurance, mortgage subsidy, BUPA cover and study assistance where appropriate.

To apply, please send a comprehensive CV to Lesley Cain, Personnel Department, Nuffield Hospitals, Aldwych House, 71-91 Aldwych, London WC2B 4EE. Telephone 01-404 0601.

Nuffield Hospitals

Excellence through quality of care

EEC LAW

BRUSSELS AND LONDON

Clifford Chance has expanding teams of lawyers dealing with all aspects of EEC law, both in Brussels and London, especially in competition and international trade (in particular anti-dumping) law.

Those working in these areas also have an opportunity to work in other fields of the law and, in London, to deal with all aspects of U.K. competition law.

The work will involve travel and, for the right people who are willing to work hard, plenty of responsibility will be given. Prospects are good.

More people are needed, particularly in Brussels. While they may be U.K. lawyers, applications would also be welcome from lawyers qualified in other European countries. Experience would naturally be useful but is not essential.

Please write with full career details to either:

Ulick Bourke, Clifford Chance, Avenue Des Gaulois 20, 1040 Brussels,

or Michael Garner, Clifford Chance, Royex House, Aldermanbury Sq., London EC2V 7LD.

CLIFFORD CHANCE

THE MERGED FIRM OF COWARD CHANCE AND CLIFFORD-TURNER

BRUSSELS HONG KONG LONDON NEW YORK PARIS SINGAPORE UNITED ARAB EMIRATES

ASSOCIATED OFFICES AMSTERDAM BAHRAIN MADRID SAUDI ARABIA TOKYO

BOOKKEEPER/ LEGAL CASHIER

W1 firm of solicitors require competent bookkeeper to our computerised accounts department. Must be experienced in solicitors accounts, although training given on computer system.

Salary £10,000-12,000 depending upon experience.

Write with CV to Reid Minty & Co, 92 Seymour Place, W1, quoting ref:AR/BW.

MANAGEMENT ACCOUNTANT

Muddy Fox is the leading supplier of mountain bikes in the UK and Europe, with a subsidiary in California. The market and the company is expanding fast. We need an energetic management accountant to develop and monitor systems and to provide a full range of monthly management information. Reporting to the FD and managing a small team, you will probably be qualified, aged 25-30, computer literate, with at least four years relevant experience. Excellent salary and prospects.

Please send CV to J.J. Timms, Financial Director, 136-138 New Cavendish St, London W1M 7FG. 01-255 1036.

Property Management Accounts

Farrar Snead & Glyn, estate agents in Chelsea, require accounts person to run the accounts in their busy property management department. If you have a sound knowledge of bookkeeping and/or property management please ring 373 0060 for interview. Salary circa £10,500

INLAND REVENUE STAFF URGENTLY REQUIRED

We are currently dealing with a number of vacancies within the Tax Departments of Chartered Accountants in London and the Home Counties. The firms offer Competitive Salaries (T.O. c£10,000 T.O.H.G. c£14,000 Inspectors c£17,000) reviewed 6 monthly. Merit-based career progression. Full assistance and training for professional examinations.

For further details contact

DARRELL BOWIE at PERSONNEL RESOURCES on 01-242 6321 NOW

ALL BOX NUMBER REPLIES SHOULD BE ADDRESSED TO:

Box No. .....

C/o The Times

P.O. Box 484
Virginia Street
LONDON
E1 9DD

LEND US YOUR EAR

and listen to Personnel Resources 24hrs career Hotline.

01-831 7552
Fully Qualified in Commerce and Industry
01-831 7553
Newly Qualified "Top 20" or general practice
01-831 7554
Part Qualified in Public Practice
or contact our consultants during office hours on 01-242 6321

PERSONNEL RESOURCES

BANK OF WALES

A member of the Bank of Scotland Group

As a result of continuing expansion the bank has additional vacancies in South Wales for

APPOINTED OFFICERS

The bank is seeking to recruit a number of staff, ages 24-28, who have personal and commercial lending experience - ideally in a banking environment. These posts will only be offered to people who are intent on developing a career by hard work and using their enterprise to take advantage of the opportunities arising in a banking environment where expansion is taking place.

A competitive remuneration package will be available for the right applicants.

Please write giving details of career and interests to Mr. P.W. James, Assistant General Manager at the address below.

BANK OF WALES
BANC CYMRU

Head Office, Bank of Wales PLC, 114/116 St. Mary Street, Cardiff, CF1 1XJ

FINANCIAL ACCOUNTING DIVERSIFIED CONGOLMERATE CENTRAL LONDON to £23,000 + BENEFITS

THE COMPANY	A prominent British company which has successfully pioneered the niche markets it now dominates. These range from high technology bio-medical and pollution control products to decorative finishings.
THE JOB	This Head Office role has at its heart group financial accounting, but encompasses a contribution to the development of a state-of-the-art accounting data-base. In additions there will be considerable involvement in group-wide orientated with a vertical division of duties, the compact heirarchy will ensure a considerable element of senior management contact.
YOU	A qualified accountant aged 25-30 with a strong industrial background seeking an organisation responding to challenge.

Please write or telephone in confidence Richard Small, Senior Consultant. Telephone 01 256 5041 (out of hours 023 065 286).

Management Personnel
Recruitment Selection & Search
10 Finsbury Square, LONDON EC2A 1AD.

LA CRÈME DE LA CRÈME

01-481 4481 — 01-481 4481

FINANCIAL PR
£13,000
An exciting opportunity has arisen to work for the Deputy Chairman of one of the most successful PR companies in the City
As he handles all the large advertising accounts, his PA will become involved in liaising with the press and the Government, juggling his rapidly changing schedules and assisting with account administration.
If you have top-level secretarial experience and enjoy a fast-moving environment this position will give you a first-class insight into the world of financial PR
Age: 23-34 Skills: 90/60
CITY OFFICE
726 8491
ANGELA MORTIMER

INTERNATIONAL PLANNED PARENTHOOD FEDERATION

ADMINISTRATIVE ASSISTANTS

£11,570 p.a.

Would you like to make a contribution to an organisation dealing with one of the most foremost problems of our time.
Then come and work for the EPPF, and international ogranisation dealing with world-wide population problems. Working in the beautiful surroundings of Regent's Park, in a smoke free environement, you will work either for a Regional Bureau, East, South-East Asia and Oceania Regional Bureau, or an Assistant Secretary-General in charge of various Departments.
Duties will be varied and will require in addition to excellent shorthand/typing and WP skills, the ability to organise a wide variety of matters, and for one post, research and writing skills are required.
Applicants should have 'A' levels and for the Assistant Secretary General post, educated to degree level, RSA Stage III shorthand/typing or equivalent are essential. A minimum of four years senior secretarial/administrative experience is required.

BENEFITS
* 22 days Holiday
* Season Ticket Loan
* Flexi Time
* Pension Fund
* Refectory Facilities & Luncheon Vouchers
* Free Medical Insurance
* Life Assurance

Please send c.v. or telephone 01-486 0741 for application form:
Personnel Department, International Planned Parenthood Federation, Regent's College, Regent's Park, London NW1 4NS.
IPPF is an Equal Opportunities Employer.

Sales Assistant/ Secretary to Stockbroker

Required to assist a busy US equity institutional sales team at a major US brokerage house in London.
The position involves liaison with clients, in Europe and the U.K., together with administration of the brokers' books. Excellent secretarial, organisational and telephone skills, together with abilities to prioritise, work as part of a team, and to handle clients, are essential to suceed in this position.
Fluent Danish would be considered an advantage. On-the-job training will be provided to acquire professional qualifications.
We are offering a competitive package, including pension, LV's and free BUPA.
Please write or telephone explaining why you think you would be suitable for this post, to:
Mrs. Sally Fitzsimons, Dean Witter Reynolds Inc., 56 Leadenhall Street, London EC3A 2BH.
Tel: 01-480 8574.
DEAN WITTER REYNOLDS INC.

select APPOINTMENTS PLC

RECRUITMENT MANAGERS & CONSULTANTS
To c. £15,000 to start + Share Option

Select Appointments PLC is the UK's fastest growing recruitment consultancy. Opportunities are available at all the locations listed below (some are new offices about to open, others' expansion has created the need for new staff) and the earnings figure will vary with the position and location

Bracknell	Edgware	Peterborough	Stevenage
Bristol	Guildford	Portsmouth	Swindon
Crawley	Maidenhead	Reading	Watford
Croydon	Milton Keynes	Slough	
Ealing	Newbury	Southampton	

London – City & West End

Applicants should ideally be aged 25-35, be smart, enthusiastic and able to communicate with people at all levels as they will be providing a quality service to both clients and candidates.
While previous recruitment agency experience is not essential (90% of our staff come from other careers), a high degree of salesmanship is needed, as you will be dealing with potential as well as established clients
The work is both demanding and challenging, but successful candidates will enjoy a varied and interesting future with a positive career development programme to enable you to benefit from the opportunities which our growth affords.
The rewards package includes Share Option and Profit Sharing Schemes and, in return for a strong commitment, earnings that reflect your own success
If you feel you can make a positive contribution to our already highly successful company (we have also developed businesses in the USA and France), then please send a curriculum vitae indicating which location(s) would be of interest (to include a daytime telephone number which will be used with discretion, of course) to-

G. R. Rawes, Joint Managing Director, Select Appointments PLC
91 High Street, Crawley, Sussex RH10 1BA.
Tel: Crawley (0293) 515143

MD'S SECRETARY £12,500
Financial body is keen to recruit a PA to the MD. Excellent skills (including SH & WP) and a discrete, diplomatic manner will secure this executive role. 'A' level or graduate preffered.

INTERNATIONAL BANK SEC £10,000
Career opportunity awaits a bright O/A level educated SH/WP to work in the busy commercial banking department. A reliable, competant and helpfull manner is essential for this super position. Excellent benefits offered.

SENIOR SEC £11,000
Landing firm of chartered surveyors is urgently looking for a competent secretary with good audio and work processing skills. Plenty of responsibilty and challenge for the right applicant. Call us now for details.

PROFESSIONAL SECRETARY £12,000
Top notch position is offered to an efficient, professional secretary with good SH/Typing/WP skills. A most responsible post requiring plenty of commitment. Superb benefits are also to be gained.

FOR BILINGUAL SEC'S –
PLEASE CALL US WE HAVE MANY POSITIONS
Contact: Lesley, Liz or Sharon on
01-225 1777
Chartleigh Appointments
43 Brompton Road, Knightsbridge
SW3 1DE

Secretary/PA

c. £15,000 p.a. plus car

A first class secretary 'PA is required for the Chairman Chief Executive of one of the U.K.'s leading retail groups with high street department stores throughout the country.
For this excellent opportunity, the successful applicant will probably be aged in the late 20's or early 30's with good relevant experience at this level of responsibility
You will possess excellent secretarial skills, including shorthand, typing and word processing, together with the ability to record and interpret minutes of board level meetings, numeracy and the ability to use a personal computer will be an advantage
Although the position is London based it is envisaged that two three days a week will be spent in other company locations throughout the U K
It is required that applicants possess a full driving licence
Above all, energy, confidence and the ability to communicate at all levels are essential for this demanding but rewarding position
Employment conditions are excellent and include the provision of a company car
Please send your full c.v or write for an application form to:-
Kevin Brown
Clarendon Public Relations, Talbot House
39 Talbot Rd, Old Trafford, Manchester M16 0PW

Zarak Hay ASSOCIATES

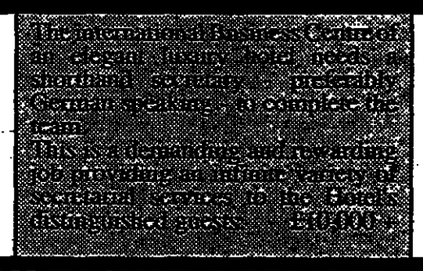
★ COLLEGE LEAVERS £10,000 PACKAGE ★
An excellent opportunity has arisen to enter this large prestigious bank working in their Executive Suite. Enjoy a varied role, using your acquired skills and your own initiative. There are excellent prospects within this fast-moving and dynamic environment. 80wpm shorthand/50 wpm typing skills and WP experience essential.

★ AUDIO PA c£13,000 ★
As PA to a dynamic Partner at this world famous International Management Consultancy you will enjoy a true 50/50 split. The company are renowned for the way their secretaries move up the ladder so if prospects are important to you this could be the job for you. Skills 55 wpm audio typing needed.

★ BILINGUAL IN BANKING ★
★ £10,000 + PACKAGE AT 21 YEARS! ★
Join this large International Banking organisation and use your fluent German on a daily basis. As Sec PA to a young dynamic Senior Executive and his team, arrange client presentations both here and on the continent, set up busy itineraries and take on more responsibility as you grow in the role. 80 shorthand, 55 typing plus fluent German needed.

Please contact **KAREN BETANCOURT/ANN GROVER/ CELIA AHLQUIST on**
01 588 6674 (Rec Cons)
6 BROAD STREET PLACE BLOMFIELD STREET LONDON EC2 7JH

THE ULTIMATE IN CLIENT CONTACT



BACH-ESCHER RECRUITMENT
01 493 2560

GRAPHIC DESIGN CONSULTANCY

Require three important people to join busy W11 studio.

RECEPTIONIST/PERSON FRIDAY - c£8,500
A friendly person with lots of initiative to answer telephone, greet clients and get involved in all aspects of running hectic office. Some typing an advantage but not essential.

SECRETARY/PA - c£10,000
Unflappable, confident secretary/PA for two design directors. Excellent typing organisational skills and WP experience essential. Lots of project involvement and client contact.

MARKETING ASSISTANT - c£10,000
A challenging career move for an intelligent self-starter to work for Marketing Director on new business and PR. Some secretarial work so typing essential.

Please write with CV to
Raye Roberts,
Tatham Pearce Ltd,
8 Lambton Place,
London W11 2SH

SECRETARY - MERCHANT BANKING

A City Merchant Bank requires a first-class secretary to work at Director level in its Advisory Division.

In addition to impeccable secretarial skills, it is envisaged that the successful candidate will be educated to 'A' level standard and possess sound common-sense and excellent organisational abilities. As the position is extremely demanding, with a heavy work-load, a flexible attitude to the duties involved and a willingness to work overtime when necessary is essential. In return we offer an attractive remuneration package, to include the normal banking fringe benefits.

Applications should be made in the first instance, enclosing a comprehensive c.v., to: Mrs. S. Harvey, Personnel Manager, Standard Chartered Merchant Bank Limited, 33/36 Gracechurch Street, London EC3V 0AX.

Today

Editorial Secretary

Salary £10,000 pa; generous holiday entitlement, Private Health Cover, Pension Scheme.

We require good secretarial skills, shorthand/typing, preferably with word processing experience. Ability to cope in a hectic environment.

Write, with C.V., to: Mr B.N. Clifford, Personnel Manager, News (UK) Ltd, Allen House, 70 Vauxhall Bridge Road, Pimlico, London SW1V 2RP.

Options

Personnel Consultants

MD'S PA £15,500 pckge
International W1 company require first class PA/Sec (30+) to assit their MD with business and personal affairs. Involvement with various charities, oversee company flats, arrange social functions and provide total support. (90/50 skills).

FASHION FLAIR £12,000 + 10% Bonus
Famous fashion group have an opening for a confident and well presented Sec/PA to assit their Chairmans Right Hand. You'll be 23+ have excellent secretarial skills together with Director level experience in order to take on this PR related role. (90/50).

45 New Bond Street, London W1Y 0QH
Telephone - 01 493 8969

CHESTERTON LALONDE CHARTERED SURVEYORS

SENIOR SECRETARY/PA

Chesterton Lalonde a leading firm of Chartered Surveyors are looking for a Senior Secretary/PA. Working for the Partner of our Professional and Valuation Department you will have accurate audio/WP skills and can cope with departmental administration and enjoy working under pressure. Experience of working at senior level is essential. We offer competitive salary, profit sharing, free lunches and an opportunity to join a fast moving firm.

Phone or write to Vivienne Babb
Marble Arch House,
66-68 Seymour Street,
LONDON W1H 5AF
01 262 1272

HOUSE OF LORDS

Applications are invited for a secretary to work in the Committee Office. Shorthand and typing required (100/50 wpm minimum) and a good education. Word processing experience preferred.
Salary £8,028 per annum-£10,450 per annum inclusive.
Opportunity to gain proficiency allowances.
Please write or telephone for application form to
Establishment Office
House of Lords
London SW1A 0PW
Telephone 01-219 3185

ST JAMES'S

International Development Company requires Personal Assistant with good shorthand and WP experience. Min 22 yrs. Spoken French an asset.
Salary - £11,000 pa + LV's
Please send CV to:
Sphere UK Ltd
25 St James's Street
LONDON SW1A 1HG

PERSONAL ASSISTANT MARKETING DIRECTOR

Competitive Salary Negotiable

The Marketing Department provides a busy environment, responsible for full PR, Advertising and Promotion of this rapidly expanding estate agency network.
The initial position will require full secretarial support for our Marketing Director working independently using your initiative to maintain the smooth running of the office. Audio typing, and shorthand experience are requested but more importantly dedication to see projects through is vital.
The expansion of the company provides potential for career development and your enthusiasm to progress would be fully supported.

For further details, apply to:
Mr K M Tracy, Prudential Property Services
40 Connaught Street, London W2 2AB. Telephone 01-262 5060

PRUDENTIAL Property Services

SALES & MARKETING ASSISTANT

German & French Speaker
£12,500

We are a three year old Joint Venture between a UK and US company, both of whom are leaders in their field. We sell throughout Europe and are now looking for an assistant to help our growing sales effort.
You will be involved both with the Company's internal functions as well as with our customers. Providing support to the small sales/marketing team will be your prime responsibility and this can lead to occasional travel in Europe.
We need someone who can speak and write German and French, as well as English.
Although we do have a secretary, an ability in German shorthand would be an advantage.
We are shortly relocating to a new office building in Wood Green.
Please telephone.

DIXIE

Janet Johnson on
01-802 4241.

WORLD'S LARGEST ADVERTISING AGENCY

PA £12,500

Using your good secretarial skills and administration ability, you will become fully involved in the running of this busy office. There will be work of a highly confidential nature and so someone mature and level headed is required. To arrange an interview please call Fiona Archery on 631 5262.

100 OXFORD STREET, LONDON W1N 9FB

Ask ALFRED MARKS

La Crème

SECRETARIAL RECRUITMENT CONSULTANTS

IS THERE LIFE AFTER A TIME-SHEET?
Career development doesn't have to stop just because you are temping. My aim is to give you assignments that will complement your skills and broaden your experience. Come and join a great team. Call me, Amanda, as soon as you can.
01-491 1868

AUDIO/WP SECRETARY

c£9,000 + BENEFITS

Steelcase Strafor (UK) Ltd is seeking an Audio/WP Secretary for their head office based in Swiss Cottage. Applicants should have a minimum of 2 year's secretarial experience and enjoy working in a lively environment. French would be an advantage, but not essential. In return we can offer an extensive benefits package and superb working conditions.
For further details contact Judy Corbett on 01-586 5933
(No agencies).

Steelcase Strafor

COLLEGE LEAVER

£7,750

Two years ago 3 Oxbridge graduates set up their own business offering a unique research service to stockbrokers and other financial institutions in the City. It is now a thriving company which has expanded four-fold and is proud to claim a complete staff aged under 30.
They are looking for a secretary to join their young, dynamic team working alongside one other PA. You will need to be bright and enthusiastic with good secretarial skills and an ability to organise both your own day and other peoples.
If you would enjoy a busy day and if you have a good sense of fun, then there will be no limits to your progress within this company.
Skills: 100/50
CITY OFFICE
726 8491
ANGELA MORTIMER

HEATON BENNETT

8 - 15K TO START

18 Yrs +

Right now, our clients are looking for capable secretaries (age of no importance) to enjoy positions which carry strong emphasis on variety. Excellent speeds are required and the ability to get totally involved in a fast moving environment. The offices of our clients are located in Chelsea, W1 and the City. We are interviewing over the next two days and expect the positions to fill quickly. Please telephone Carol/Lorna on 589 0868 or 581 5871 for further details.

HEATON-BENNETT
Stanley House 10 Milner Street London SW3 2PU
Rec. Con.

INTRODUCTION TO PERSONNEL

£12,500 & Mortgage

A well established and famous firm of stockbrokers is looking for team-minded secretaries for its large and busy personnel department.
Much of your daily work will involve maintaining & setting up office systems, getting involved in day-to-day administration and building relationships with agencies and candidates.
You must be prepared to promote the right image to both as you could become their first contact.
This job could provide an excellent entry, for a secretary with some experience, into personnel work. You would quickly learn enough to know whether this would be a career path you would ultimately wish to follow.
Age: 22-26 Skills: 80/50.
CITY OFFICE
01-600 0286
ANGELA MORTIMER

THE RITZ EXECUTIVE RECEPTION

£10,000 + exc bens

Elegance, professionalism and initiative are the prerequisites for this opening as senior receptionist within the luxurious executive suite of the large financial organisation. Expand your role to encompass varied admin tasks. 35wpm typing ess.

Contact
Jackie Tominey
on 01-629 4343
150 HANOVER STREET LONDON W1R 9HF
TELEPHONE 01-629 4343

AMBITIOUS?

£10,000

The chairman of an international city company is looking to recruit a bright, young secretary to assist him.
As well as providing full secretarial support you will rapidly learn to prioritise your day. You will become involved in all asepcts of client entertaining including social events such as Wimbledon, client lunches and promotional activities. You will be responsible for organising dining room/board room bookings, and the co-ordination of support staff.
This is an excellent opportunity for a young secretary to gain the necessary experience to work effectively at a senior level in the city.
Age: 19-26 Skills: 80/50
CITY OFFICE
01-600 0286
ANGELA MORTIMER

PA/SECRETARY FOR CHIEF EXECUTIVE

Responsible, interesting post for secretary with excellent SH typing and good educational background. Will join small team in West End offices. References required. Age 23+. Salary £11,500.
Phone Christine 439-8611

PA IN PR

to head of small energetic PR company specialising in book publishing, arts and music. Must be highly literate, organised and keen for responsibility.
£10,000 or according to qualifications.
Send CV to Belinda Harley Associates
43 Charterhouse Square, London EC1M 6EU.

SECRETARY

A busy and friendly design consultancy in W14 needs a secretary (age 22-26) who is experienced, efficient, able to work on own initiative, typing (50-60) and is able to work with WP/computer systems.
Working under a design administrator giving full secretarial support to the rest of the team, this will be a varied and rewarding position. Salary negotiable.
Call Debs on 01 381 6211

SECRETARY/PA

Required for MD of local printing company. Previous experience at director level required for this busy and challenging position.
Dealing with business and personal matters for the MD. Driving licence required. Hours 8.30 - 5.30. Salary according to age and experience. Age 25+.
Reply in writing with CV to Michele Casson, Carter Lithe Ltd, 396 Bath Road, Slough, Berkshire, SL1 6JA. Tel: (06286) 4811

PA/SECRETARY FOR MANAGING DIRECTOR

MAYFAIR, W1

Our MD controls a travel operation embracing Coach Tours, Car Parking etc. The successful applicant will be 25+, fully experienced and seeking involvement. Salary £10,500 (reviewed in January) plus benefits.
Please write to:
ARL Moss, 5 Tilney Street, London, W1Y 6JL.

Greater London Ecology Unit

PERSONAL ASSISTANT TO THE DIRECTOR

This is a key post in a small but influential unit promoting ecology and nature conservation in London. A well-organised and experienced PA with good secretarial and communications skills is required. Audio and WP experience needed. The job includes some PR work.
Salary £10,185 - £11,049 (inc LW). Office near Covent Garden. Season ticket loan available.
For further details and application form please send large self addressed envelope to Mr I Yarham, Ecology Unit, Berkshire House, 168 High Holborn, London WC1V 7AG.
Closing date for applications 30th October.
An equal opportunities employer.

MEDICAL SECRETARY

required by young Cons. Cardiologist to help run his private Harley Street practice. Previous med sec exp essential. Interesting new post with opportunity to organise own office. Salary starting at £9,000 pa.
Please call
935 3747

ASSISTANT SCHOOL SECRETARY

required for busy design school in Belgravia. Good shorthand and word processing essential.
Salary from £8,500 depending on age and experience.
Applications with CV to:
The Director of Administration,
Inchbald School of Design,
7 Eaton Gate,
London SW1W 9BA
Tel: 01-730 5508

RECEPTIONIST/ TELEPHONIST

£11,000

Leading property co W1. Experience ess. + smart and well spoken. Age 25-35 yrs.
WEST END STAFF BUREAU
01 629 0538

adventure

CAREER OPPORTUNITY
Well-known W1 Estate Agents are looking for a top PA/Sec for their MD and Marketing Director. You will be involved in Advertising, PR and Sponsorship Events. A real chance to grow with the company. Age 23ish, S/H please, to £10,500
Please ring Nikki Cowley at the agency
ADVENTURE PERSONNEL LTD
63 South Molton Street
London W1Y 1HH
Tel: 01-499 8992

SENIOR SEC IN TELEVISION

c£11,500

This is an extremely interesting position working at 'Director-level' for a well known T.V. Company. He deals primarily with the international market, so languages would be helpful. Enormous scope for involvement. Required skills 100/60. Age 25+.
Tel: 01 938 1846
MASTERLOCK RECRUITMENT

SEC DIRECTOR LEVEL

£11,000 - £12,000

S/H + WP. Varied and interesting duties in modern busy prestige company W1. Age 18-25.
WEST END STAFF BUREAU
01 629 0538

SPANISH SPEAKING SECRETARY

£13,000

Top secretarial and administrative skills required for this prestigious legal company in W1.
Call Raquel for more details at Modern Business Recruitment
01 734 5771

ADMINISTRATION SECRETARY

£12,000

Exciting opportunity for an experienced secretary with a flair for administration to embark upon a career in personnel. This is a new position for someone with initiative, personality, and an eye for detail. Ability to communicate confidently and handle pressure essential. Excellent prospects & rewards.

Jane Houlston Associates
RECRUITMENT CONSULTANTS
47 Davies Street, Mayfair, London W1Y 1FJ. Telephone: 01-499 7654

PERSONAL ASSISTANT

To Chartered Surveyor. Situated in Knightsbridge. 25 years+. Good telephone manner and personality. Typing ability 45 wpm approx. c£10,000 pa.
Telephone 581 8082

SECRETARY

Small friendly Solicitors office in Mayfair. Fast accurate audio typing on word processor required, but legal experience not essential. Good salary and benefits.
Phone 629-7735 or 493-2026.

PERSON FRIDAY

SMALL BUSY OFFICE IN FULHAM SUPPLYING TO THE DESIGN TRADE REQUIRES SOMEBODY FLEXIBLE, SOCIALLY CONFIDENT, WITH SOME SECRETARIAL SKILLS
PLEASE CONTACT ON
01 736 9323

GRADUATE PA TO MD SALARY NEGOTIABLE

A Croydon based computer company is seeking a graduate PA/Administrator for the Managing Director. As very little secretarial work is involved, the post is ideal for a person wishing to use their own initiative to become involved in all aspects of the business.
The successful candidate will be self-motivated, flexible, adaptable and willing to learn.
Training in the use of computers will be given.
Please send C.V. to:
E. Pride
FX International
14 Imperial Way
Croydon CR0 4RR

TORY MP

seeks full time PA/SECRETARY.
Early to mid 20's. c.£9,500.
For further details please call 01-219 4025.

Council discriminated against girls

Regina v Birmingham City Council, Ex parte Equal Opportunities Commission
Before Mr Justice McCullough
[Judgment October 14]

Birmingham City Council was in breach of its statutory duties in providing fewer grammar school places for girls entering secondary education than for boys.

Mr Justice McCullough so held in the Queen's Bench Division in granting a declaration to the Equal Opportunities Commission that the council's policy was unlawful under section 8 of the Education Act 1944 and section 23(1) of the Sex Discrimination Act 1975, as amended by section 21(4) of the Education Act 1981.

His Lordship dismissed an application for an order of *mandamus* requiring the council to consider without delay the means by which such unlawful discrimination was to be removed.

Mr David Pannick for the commission; Mr Michael Beloff, QC and Mr Richard McManus for the council.

MR JUSTICE McCULLOUGH said that the state of affairs was not desired by the council. The schools concerned were the former voluntary aided schools and the governors had refused to change the structure of their schools.

Under section 8 of the Education Act 1944 the Council was under a duty to provide secondary education and under section 23(1) of the Sex Discrimination Act 1975, as amended, was obliged to do so without sex discrimination.

The council had argued that because under section 8 it was not obliged to provide selective education there was no duty to treat girls equally. That could not be right.

In providing both selective and comprehensive education the council was acting under section 8 and was obliged to do so without sex discrimination: see *R v Secretary of State for Education, Ex parte Keating* ((1985) 84 LGR 469).

It was not necessary for the Equal Opportunities Commission to prove that comprehensive education was less good than selection in showing that girls were treated less favourably than boys. A commonsense approach was required: see *Gill v El Vino Co Ltd* ([1983] QB 425).

There were only two ways the Act could work realistically when the question asked involved an issue on which people had differing views.

One was to take the simple approach and consider loss of opportunity and the other was to ask what might be the view of a reasonable member of the class allegedly discriminated against: see the *dicta* of Lord Justice Brightman in *Ministry of Defence v Jeremiah* ([1980] QB 87). On either approach there could only be one answer: girls were treated less favourably.

The next question was whether it was on the ground of sex that girls were treated less favourably. That could only be answered in the affirmative.

The tenor of the Act as a whole was result directed not intent directed. Its purpose was to eliminate discrimination.

It was true that the imbalance was not the result of a deliberate policy to discriminate against girls and that there were legal, financial and administrative barriers to its removal but the fact was that in carrying out its functions under the 1944 Act the council was discriminating against girls and in breach of section 23 of the 1975 Act.

Solicitors: Mr J. A. Lakin, Manchester; Sharpe Pritchard & Co for Mr George Pitt, Birmingham.

Public interest outweighs private duty

Church of Scientology of California v Miller and Another
Before Mr Justice Vinelott
[Judgment October 9]

Public interest in the affairs of the Church of Scientology outweighed any private duty of confidence Mr Justice Vinelott held in dismissing in the Chancery Division an application by the church for an interim injunction, pending trial of an action against Mr Russell Miller and Penguin Books Ltd, to restrain them from distributing and publishing in connection with a biography entitled *Bare Faced Messiah*, two photographs of Mr L. Ron Hubbard, the founder of the church, and extracts from his diaries and from certain letter written by or to him. Publication of those was intended to be effected on October 26, in connection with a biography of the late Mr Hubbard written by Mr Miller.

Later in the Court of Appeal Penguin Books gave an undertaking that the book would not be published, sold or displayed to the public until after judgment in the plaintiff church's appeal, which is to be heard on October 19. But distribution of the book was allowed to proceed, wholesalers and retailers being notified of the terms of the undertaking.

Mr Alan Newman and Mr Jacques Algazy for the church; Mr Gavin Lightman, QC, Mr Michael Briggs and Mr Philip Jones for Mr Miller and Penguin.

MR JUSTICE VINELOTT said that the Church of Scientology of California was registered under Californian law as a religious organization, but its subsidiary or associated organization in the United Kingdom was a company which had not been registered as a charity, and it should therefore not be assumed that it would be recognized in England as established for the advancement of religion.

Mr Miller was an author with a reputation for investigative journalism. Proof copies of his biography of Mr Hubbard became available within a limited circle on August 5.

The plaintiffs obtained a copy, but precisely how or when was not clear from the evidence. The intended date of publication was October 26, and serialized extracts from the book were intended to appear in successive editions of *The Sunday Times*.

Distribution could not be delayed much longer if the intended date was to be adhered to. The plaintiff's writ and notice of motion seeking interim injunctions were served on September 29.

The injunctions were sought on three grounds:

First, it was said that the plaintiffs owned the copyright of two photographs, one of which, of the head and shoulders of Mr Hubbard, was to be used on the dust jacket and the other of Mr Hubbard with members of the plaintiff's staff, as an insert in the book.

Second, it was said, the book contained quotations and information derived from confidential letters which came in confidence to a Mr Armstrong while an employee of the plaintiffs and that they were entitled to protect that confidence.

Third, it was said that the documents in question were obtained by Mr Miller in breach of a sealing order made by the Superior Court of California in litigation to recover the documents from Mr Armstrong who had ceased to be employed by the plaintiffs.

Having considered the evidence as to the photographs, his Lordship concluded that, even if the plaintiffs owned the copyright in them, their use in breach of copyright could not possibly harm them, whereas the defendants' plans for launching the book would be grievously impaired if they could not be used and held that the plaintiffs were not entitled to interlocutory relief in respect of them.

The position as to the documents was that Mr Armstrong, a senior employee of the plaintiffs, had been engaged to protect and preserve Mr Hubbard's personal papers, while Mr Hubbard was still alive.

When Mr Armstrong left the church, he took with him a substantial amount of the archival material, which the plaintiffs then took proceedings to recover. In those proceedings the plaintiffs obtained a sealing order.

The documents included diaries kept by Mr Hubbard during the years 1927 to 1929, when he was 18 years old, a letter from his mother also in 1929, a letter to his first wife, and another letter from a Miss O'Brien.

The plaintiffs' case was that Mr Armstrong owed them a duty to keep the archival material confidential, and that their right to prevent disclosure by Mr Armstrong was binding on any person who came into possession of it directly or indirectly through Mr Armstrong.

The first difficulty confronting that argument was that the only person who could complain of a breach of confidence was the person to whom that duty was owed: see *Fraser v Evans* ([1969] 1 QB 349). The plaintiffs could not rely on the duty of confidence owed to Mr Hubbard.

It was argued that the material had been entrusted to the church of which he was the founder and which was the living embodiment of his belief and teaching and that in the unusual circumstances of this case the church could claim the duty of confidence in his place.

The affairs, doctrines and activities of the church were a matter of legitimate public interest and concern. An investigation into those matters was carried out by the late Sir John Foster many years ago, and following his report, entry into the United Kingdom by alien scientologists was barred.

The doctrines and activities of the church were also considered in a case where the parents of infants were deprived of their custody, because they were members of the church, which custody would otherwise have been given to them.

Mr Hubbard was the revered founder of the church, and his appearance on the Earth was treated by church members as an event of cosmic significance. It must follow that his life, his relationship to the church and the circumstances in which the church was founded were clearly matters in which the public had a legitimate public interest.

That did not mean that anyone had *carte blanche* to disregard a duty of confidence. But the public interest in maintaining the bond of confidence must be weighed against the legitimate public interest in the church's affairs and in the history of its founder.

His Lordship had read Mr Miller's biography and it was clear that the public interest far outweighed any duty of confidence that could conceivably be owed to Mr Hubbard or to the church.

The materials in question were essential if his early development and achievements were to be properly evaluated.

Shortly stated, the church was active and proselytising, and in its efforts to obtain converts, the personality, qualities, history and character of its founder were matters which the church itself relied upon, and the public had an interest in evaluating the image on which the church relied.

As to the order of the Californian court, his Lordship did not think it necessary to examine the foundation and limits of the principle on which the judgments of a foreign court could be enforced in this country.

The principle could have no application to an interlocutory decision of a foreign court sealing documents pending the hearing of an action. Public interest clearly also outweighed the order in the Californian proceedings.

The plaintiffs had become aware in May of Penguin's intention to publish the biography, but had taken no action until September 29 to seek to prevent publication. Their application was made at a time, whether calculated or not, when the greatest possible damage and inconvenience would be caused to Penguin Books.

In the absence of any sufficient reasons for the delay, the delay itself would operate as a bar to any claim to interlocutory relief. In his Lordship's view the application was oppressive, and was not brought to protect any legitimate interest. It was both mischievous and misconceived.

[On a later application to the Court of Appeal, Penguin Books gave an undertaking that the book would not be published, sold or displayed to the public until after judgment in the plaintiffs' appeal, to be heard on October 19. Distribution, however, could go ahead, the wholesalers and retailers being notified of the terms of the undertaking.]

Solicitors: Hamida Jafferji; Peter Carter-Ruck & Partners.

Waiting time elsewhere no ground for transfer

Morgan Guaranty Company of New York v Hadjantonakis and Another
Before Mr Justice Hirst
[Judgment October 12]

When considering important matters of procedure it was extremely important that the court should speak with one voice and avoid a state of uncertainty.

In view of Mr Justice Staughton's guidance as to the criteria for transfer of a case out of the Commercial Court given in *Zakhem International Construction Ltd v Nippon Kokkan KK (The Times* May 12) the application for transfer on the ground of a congested list would be refused.

Mr Justice Hirst so held in a reserved judgment in open court in the Commercial Court of the Queen's Bench Division after a hearing in chambers in dismissing the plaintiff's application for transfer from the Commercial list to the Chancery Division or the general Queen's Bench list.

Mr Samuel Stamler, QC and Mrs Catharine Ottoo-Goulder for the plaintiffs; Mr David Hunt, QC, for the defendants.

MR JUSTICE HIRST said the estimated duration of the trial of the case would be upwards of 10 working days. The probable date of trial would be summer 1988 in the Chancery Division, summer 1989 in the Queen's Bench Division and early 1990 in the Commercial Court.

At the forefront of Mr Stamler's argument on behalf of the plaintiffs was that they were entitled to the speediest possible trial of the action, and that to achieve that end the court should look favourably on an application for transfer unless there were special aspects of unfairness to the defendants, or of inconvenience to either court.

A similar application had come before Mr Justice Staughton in the case of *Zakhem*, where the judge stated that his practice was to consider whether a judge with experience of business disputes would try the case more efficiently than any other judge. It was not right to grant an application for transfer solely on the ground that waiting time was less elsewhere.

In applying those principles, Mr Justice Staughton made it perfectly clear that, for his own part, he regarded *Zakhem* as failing on its facts to qualify as a commercial action, but he felt precluded from ordering a transfer because of views attributed to the Court of Appeal in a note of the judgments they had recently delivered in the self-same case.

Later, when a full transcript of the Court of Appeal judgments became available, it transpired that the note was inaccurate and, as a result, at a resumed hearing, Mr Justice Staughton transferred the case from the Commercial list to the general Queen's Bench list, but made it clear that he still did not feel able to transfer it to the Chancery Division.

In the instant case, Mr Stamler's primary submission was that the case fell within the criteria for transfer laid down by Mr Justice Staughton and that his Lordship should accede to his application.

Mr Stamler's secondary submission was that if that were wrong, Mr Justice Staughton's approach was erroneous

So far as the second submission was concerned, his Lordship felt in view of the fact that Mr Justice Staughton's decision was given only five months ago, it was extremely important that the court should speak with one voice and avoid a state of uncertainty.

Quite apart from that powerful consideration, his Lordship wholeheartedly agreed with Mr Justice Staughton's reasoning.

His Lordship particularly wanted to stress Mr Justice Staughton's point as to the problem which would be created for other courts and as to the importance that such applications should be decided on justifiable principles.

If his Lordship were to adopt Mr Stamler's proposition, further applications of that kind would inevitably follow, and if they turned essentially on speed of trial, it was difficult to see why any distinction should be drawn once the precedent had been created.

So far as the exercise of his Lordship's discretion was concerned, Mr Stamler did not argue that the case raised issues which fell within the categories which were regarded as specially appropriate for trial in the Chancery Division but that the case was at least equally suitable for trial there.

Assuming that that was broadly correct, it was still subject to the important reservation that the background and context against which the facts of the case would have to be judged was within the banking and shipping world with which the Commercial Court customarily dealt.

Solicitors: Watson Farley & Williams; Constant & Constant.

Chewy bars are not confectionery

Commissioners of Customs and Excise v Quaker Oats Ltd
Before Mr Justice Kennedy
[Judgment October 13]

Quaker Oats Ltd's Harvest Chewy Bars, chocolate chip flavour and fruit and nut flavour, were not "chocolate, sweets or similar confectionery" under Schedule 5 to the Value Added Tax Act 1982 and were therefore zero rated for VAT purposes.

Mr Justice Kennedy so held in the Queen's Bench Division in dismissing an appeal by the Commissioners of Customs and Excise and upholding a decision of the London Value Added Tax Tribunal.

Mr John Laws for the commissioners; Mr David Milne, QC, for Quaker.

MR JUSTICE KENNEDY said that the question was whether the tribunal had misdirected itself when applying the tests for determining whether the bars were "similar confectionery" and in deciding that they were not had arrived at a conclusion which, on the facts of the case, no reasonable tribunal would have made.

The tribunal found that the ingredients of Harvest Chewy Bars were basically the same as the ingredients of Harvest Crunch breakfast cereal which was zero rated and that the bars had a low sugar content more akin to biscuits than the average sweet.

The appellants drew attention to an earlier decision of a differently constituted tribunal in which United Biscuits' Solar Bar, a similar product with the same sugar content, was found to be "similar confectionery" and liable to standard rate VAT. The appellants argued that the tribunal should have given express reasons for reaching a different conclusion.

Quaker Oats submitted that there were sufficient differences between the two bars to enable the tribunal to distinguish between them. The Solar Bar had a higher fat content, a higher fruit content, and unlike the Harvest Chewy Bar was not baked and did not look baked.

His Lordship accepted that the facts in this case were different in sufficient respects to enable the tribunal to reach a different conclusion. The tribunal did that which was required and having had regard to the relevant law and all the facts reached a decision on the facts of the case.

There were no grounds for interfering with the tribunal's decision and the only course open to the court was to dismiss the appeal.

Solicitors: Solicitor to Customs and Excise; Ashurst Morris Crisp.

Go ahead of the news with LAW MAGAZINE
Informed Analysis, Punchy Criticism, Profiles, Interviews
AND a sense of humour
Available on Newsstands at £1.25. Fortnightly.
Or on subscription.
Sweet & Maxwell North Way, Andover, Hants SP10 5BE
For a free copy ring (0264) 332424

01-481 4481 LA CRÈME DE LA CRÈME 01-481 4481

HIGH PROFILE CAREER
[redacted]
BACH-ESCHER RECRUITMENT
01 493 2560

· C I T Y ·
SECRETARIES

ADMIN MANAGER
£17,000 PACKAGE
This successful insurance brokers in EC3 need a good all-rounder to take over the role of Administration Manager. The duties include running the reception area, messengers, stationary and setting-up and getting involved in a new, exciting training centre. You will need to be keen, alert and really enjoy administration. Would suit a PA who is looking for more

JUNIOR SECRETARY
£12,000 PACKAGE
The Finance Director needs a bright, young junior PA to really get involved with his work. Some audio and copy typing (60 wpm). This is a chance to take on lots of responsibility and work alongside a senior PA who will guide you into a successful career.

PERSONNEL ASSISTANT
£14,000 PACKAGE
Are you working a large Personnel Department? Insurance Brokers, EC3 need some help. The Personnel Director is looking for an Assistant with some secretarial skills (60 wpm) with some personnel experience. The prospects are excellent, the client is keen and they offer first class training facilities.

For further details on these and many other positions please telephone Shirley Somers for an appointment on 929 2254.
City Secretaries (Rec Cons), Peek House, 20 Eastcheap, London EC3M 1EB.

EXECUTIVE CREME
CJES RECRUITMENT CONSULTANTS
3 London Wall Buildings, London Wall, London EC2M 5PJ
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501
Senior appointment with wide-ranging responsibilities.
SECRETARY TO CHAIRMAN
LONDON EC4 £10,000–£12,000 NEGOTIABLE
UK SUBSIDIARY OF INTERNATIONAL METAL TRADERS
For this senior appointment we invite applications from well-educated secretaries aged 25-45 with good shorthand and typing (word processing an advantage) and at least 2-3 years of working at director level, preferably in a City environment. As well as providing full secretarial support to the Chairman duties will include assisting with the office administration and personnel matters. There will be frequent contact on the telephone (arranging meetings, lunches etc) and the Chairman is happy to delegate as much as possible to the right candidate, who should be able to run his office in his frequent absence abroad. Good presentation and organisational skills are vital as is a calm, mature and flexible attitude, excellent telephone manner and the ability to deal tactfully with people at all levels. Initial remuneration is negotiable, according to age and ability, £10,000-£12,000 plus discretionary bonus, contributory pension, BUPA after a year, L.V.'s and season ticket loan. Applications in strict confidence under reference SC714/TT to the Managing Director:-
CAMPBELL-JOHNSTON EXECUTIVE SECRETARIES LIMITED (RECRUITMENT CONSULTANTS), 3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ. TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-256 8501

RECRUITMENT MANAGER
c£35,000 + COMPANY CAR
A well established City based recruitment consultancy is looking to appoint a highly experienced Manager/Consultant. Candidates should be self-motivated, sales orientated and professional. Excellent career progression as directorship will be a prime consideration for the right applicant.
CVs in strict confidence to BOX D31.

INTERNATIONAL classical music agents have exciting career prospects for secretary wishing to move out of secretarial. You will be part of a very friendly team and liaising with musicians and international concert halls. £9,000+. Age 21. Skills 90/60. The Recruitment Company 01-831 1220.

PR/MARKETING to £10,500 - superb opening with City-based professional company for young, outgoing, self-starter working alongside PR Manager your responsibilities will include liaising with ad agencies, organising conferences and gathering information for promotional literature. High admin content. The ability to prioritise essential. PR background useful. Accurate keyboard skills? Call 01 493 0713. Merryweather Selection.

SUPER SECRETARIES

ARCHITECTS and Designers - creative openings for 'sire for design secretaries. £8,000 - £12,000. Covent Garden Recruitment. 110 Fleet St. EC4. 353 7696.

BANKING Self-motivated PA with 'A's or Degree needed for 2 corporate financiers specialising in healthcare. Could be your own correspondence. Liaise with clients, occasionally help with research. Pharmaceutical or medical experience useful. Skills of 90/60, age range 24-35. Salary £12,500 + early review, paid overtime and bonus. Please call 588 5635 Orgee Corbitt Recruitment Consultants.

COLLEGE Leaver Secs - Interesting openings where you'll be appreciated in Publishing, Advertising and PR, Design, Media and Current Affairs. Immediate interviews now through Covent Garden Bureau, 110 Fleet St. EC4. 353 7696.

EUSTON - £12,000. Highly successful office services company want you to join them as secretary to one of their Board Directors. Your enthusiasm, flexibility and high standards will be fully utilised as you prepare documents, deal (often of a highly confidential nature), arrange meetings, liaise with other members of his team and generally provide full secretarial back-up. Good skills (90/60/WP) and Director level experience essential. Age 40+. Please call 434-4512 Orgee Corbitt Recruitment Consultants.

KNIGHTSBRIDGE - SHAW Ed. Agents need capable secretary. Telephone and word typing. £7,500 p.a. Reading 581 2277

FILM production £10,000 pa. Secretary/PA (20's) for production executive of American film company. Very interesting position - lots of international liaison; press advice etc. Adequate shorthand (70+). Phone Susie Merrilion Rec Cons 01 255 1656.

KISTON, Middx. Age 30-55. Secty/PA to MD. of investment Holding Co. in new modern offices. Shorthand 90+. No WP necessary. £11,000 plus and excellent benefits. Senior Secretaries, Knightsbridge. 589-4422 (Rec Cons).

LEISURE Group, Knightsbridge. Unusual opportunity has arisen for assistant secty. to Chairman's P.A. Good knowledge of French. 90+ shorthand and excellent telephone voice all essential. Age: 20, £8-10,000 according to skills and experience. Senior Secretaries, Knightsbridge. 589-4422 (Rec Cons)

NURSE required for general practice in London SW7. Some clerical duties requiring typing skills. Part time or full time considered. Tel 01 581 3040.

HOTELS/Restaurants PA/Sec to help the Chairman of this specialist company in Sw1 to market hotels and restaurants to demanding clients. Total involvement, initiative, adrenaline reactions, persuasive manner and sense of humour all very important. Age 25-35. Shad. 100. £11,000 plus. Senior Secretaries, Knightsbridge. 589-4422 (Rec Cons)

PR Co Mayfair need brilliant Sec to join team. £8,000 pa. 01 493 0713

SUPER SECRETARIES

PUBLISHING Secretary required for leading independent publisher in busy rights department involved in all aspects of publishing. Efficiency and ability to take initiative both vital. Ring Sarah Ledwens on 01 580 2746.

PUBLISHING Openings awaiting Editors in Educational Books side of Prestige House. To £8,500. No S/H, some Audio. Covent Garden Bureau, 110 Fleet St. EC4. 353 7696.

RECEPTIONIST £9,000 + bonus & perks for superb City Co. Lovely reception area. To work with one other. Age 21, with relevant experience. Margaret 408-5778 Kingsland Pers Cons.

SCHOOL Leaver. £6k. Internationally famous architectural company in W1 need a junior filing clerk to augment the administration of a project group. No experience necessary. Call Jill, Susan Beck Recruitment, 584-6742.

SECRETARY/P.A. required for fast moving successful financial management company. Would suit sensitive, self-motivated person with good typing skills and aged 20 - 28. Excellent prospects for the right person. Please apply in writing to Cleary Morris, Berkeley St. James's Financial Management Ltd. 2 Queen Anne's Gate Buildings, 2 Dartmouth Street, London SW1H 9BP.

SECRETARY £10-£11k. Good shorthand and typing skills with some WP experience to work for this small friendly team of Management Consultants. Informal busy atmosphere working at Director level. 2 annual reviews + free lunches. Susan Beck Recruitment 584-6742

LUXURY YACHT BROKERS IN W1
REQUIRE
JUNIOR TYPIST
Aged 18-25, with accurate typing and good telephone manner. Will be trained on word processor and audio. Varied duties in small office, assisting PA of busy Director. Good educational background and fluent French preferred. Hard work with promising future for right person. Salary negotiable. Please telephone 01-499 9186 for further details between 11.00am and 4.00pm.

SH SEC/PA
Housewares importers NW10 seek bright person to assist Director in hectic office. Lvs & staff discount.
Salary c£8,000
John 453 1222

SECRETARY £8.5k. Famous record producer needs bright and jolly secretary with good 60/4 and typing skills and a little WP experience. You'll be the first person to meet his very well known artists, so good appearance is essential. Lancaster Gate tutes Susan Beck Recruitment 584-6742.

SECRETARY To join others in small management consultancy. SW1. We work for Chairmen and Boards. In the context of an exceptionally collegiate atmosphere you will be part of a highly professional team. Our work is varied, demanding and fun. If you feel you would enjoy this sort of environment and are aged 22 - 28 we would like to hear from you. Please telephone Amanda Russell on 01 828 1123 or write to her at 24 Buckingham Gate, London SW1E 6LB

SENIOR Secretary who likes being a secretary - for busy MD of PR firm in high-tech City offices. Salary around £12,000. Tel: 628 5518 (No agencies).

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMSA specialist rec cons 01 734 0532

SPANISH Speaking Secretary to £11,700. Join a charming director of this major international organisation and use your Spanish daily to liaise with South American clients and translate documents into English. 90 wpm English shorthand. 55 typing and WP experience required. Please telephone Elizabeth Hurd Rec Cons 01-240 2561.

TO £14,000 - The two partners of this Property Development company in Knightsbridge are going places and want to take you with them if you have good secretarial skills, self-motivation and initiative to work on own. Age guide: 30-40. Senior Secretaries, Knightsbridge. 589-4422 (Rec Cons)

TRADERS Assistant If you are articulate forward thinking and enjoy working up front under pressure this is a superb opportunity to join the trading team at one of the leading investment banks. Typing essential. Shorthand useful. £26500 + excellent banking package including mort. sub. and free travel to work. Age 19-24. Tel 499 3531/3561. Finesse Appointments Ltd, Rec. Cons.

LEGAL LA CREME

ENTHUSIASTIC SECRETARY
Sought by Partner with leading US law firm. 'A' level education with excellent command of English essential. Top salary and excellent prospects for the right candidate.
Please reply to
Pepper, Hamilton & Scheetz,
21 Upper Brook Street,
London, W1Y 1PD
(Telephone 01 629 1076)

CAMERON FRANKL
2 LEGAL SECRETARIES
Required to work at partnership level in their expanding young practice in modern offices in High Holborn. Non smoker preferred.
£12,000 + according to experience
Tel: Debbie Moorfield 01-430 0211

PARTNERS SECRETARY
£10,500 neg
for young expanding West End Solicitors. Experience preferred. Friendly atmosphere and modern offices. 4 weeks vac.
Come and join us.
Call Michael Marcus on 734-7162

T.V. PRODUCTION
£12,000
The newly appointed and award winning Director of Television of this Independent Broadcasting Company needs a PA to join his team.
Working closely with him on broadcasting projects, your responsibilities will include attending meetings, liaising with freelance staff, updating schedules and projects, overseeing production teams, organising his diary and both admin and secretarial back-up
You should be of graduate calibre, have excellent organisational skills and enjoy working in a young, professional and growing company.
Age: 25-35
Speeds: 100/60
WEST END OFFICE
01-629 9686
ANGELA MORTIMER

THE ROYAL COLLEGE OF GENERAL PRACTITIONERS POSTGRADUATE TRAINING CLERK - EXECUTIVE OFFICER
Salary Scale £8,423-£11,923 pa (inc London Weighting) (According to qualifications and experience)
For the Joint Committee on Postgraduate Training for General Practice, the appointed national body concerned with the training and accreditation of doctors as general practitioner principals in the NHS
As Postgraduate Training Clerk you will be responsible for organising visits to training schemes throughout the UK and for servicing the Committee. The successful applicant will be well educated, numerate and at ease with professional people. Word processing and secretarial experience essential.
For further particulars please contact the Establishments Officer, RCGP, 14 Princes Gate, Hyde Park, London SW7 1PU. Telephone 01-581 3232 extension 255, please quote reference 40/HG.
Closing date: 30th October 1987

SECRETARY TO HEAD OF PUBLICITY AND APPEALS
Central London. Salary to £8,346pa inclusive (To £8,517pa inclusive from 1.2.88)
This is a new position in a forward thinking nationwide children's charity in the field of disability. Good shorthand and typing skills and a sense of humour very important. Knowledge of WP helpful.
For application forms contact
Alison Pack, ICAN,
186 City Road, London EC1V 2PH.
Tel: 608 2462.
Closing date 14th November, 1987.
ICAN
ICAN IS AN EQUAL OPPORTUNITIES EMPLOYER
INVALID CHILDREN'S AID NATIONWIDE

LONDON LEGAL BUREAU
LEGAL SEC
£12,000 + EXC BENEFITS
To work for senior partner of well renowned solicitors. Legal experience is needed coupled with ability to organise and deal with clients efficiently.
278 2555

MAYFAIR SOLICITORS SEEK EXPERIENCED LEGAL SECRETARY
Fast, accurate typing and working knowledge of word processor preferably IBM System II Displaywrite. Plenty of client contact. c.£12,000.
Telephone 0992 460461
Reference CP

TEMPTING TIMES

COVENT Garden Bureau is very busy with interesting work in Media, Communications, Publishers and Architects. WP, S/H and Audio People needed to begin Monday. Covent Garden Bureau, 110 Fleet St. EC4. 353 7696

TEMPS: Legal audio WP's needed urgently for immed bookings ...£8ph Tel 278 2565.

WANG operator (German useful) 4 wks booking £226.25 pw Link Appts 01 846 9743.

NON-SECRETARIAL

FULHAM Palace Pre Estate Agents and Surveyors require assistant or trainee to sales, some typing, Hrs 9.30 - 5.30. £6,000 pa plus & car allowance. Rutter & Rutter 731 7454

PART TIME VACANCIES

PART-TIME Secretary required South Kensington 10am to 2pm Monday to Friday. Skills 90/50 Salary £6,000 pa. Tel 01 244 7477.

PART-TIME PA/Sec required by small property development company in Kalensborough. Mornings only. Please write with CV to Graysbourne Properties, 186 Sloane Street, SW1.

PART-TIME PA for appeals secretary of charity. Long term booking, ad typing, 9.30 - 2pm Monday to Thursday. £6.50 ph. 846 9743. Link Appts.

RECEPTIONIST / secretary, Wanted for interesting work in pleasant office. 22½ hours per week. £5,000-£6,000. Applications to Mainland Executive Services, 39 Upper Brook

CRICKET: THE PAKISTAN DEBACLE LEAVES GATTING LITTLE MARGIN FOR ERROR IN REMAINING MATCHES

A lesson lies in defeat for England

From John Woodcock
Cricket Correspondent
Rawalpindi

After losing so wretchedly to Pakistan on Tuesday — it really was a match lost rather than won — England have left themselves with little margin for error if they are to reach the semi-finals of the World Cup. To do so, they must win three of their four remaining qualifying matches, and conceivably all of them. They are in action next on Saturday, against Sri Lanka in Peshawar.

To assume that England's defeat will have had a salutory effect is to presuppose that they can put things right, and I am not convinced of that. Apart from not being very good, they seem to me to be inflexible. Take, for example, the case of Robinson.

To have him in the side ahead of Athey is, in the first place, surprising. Athey's fielding having been such a feature of England's one-day successes in Australia last winter.

In choosing the original 14, the selectors gave a low priority to fielding, despite the dividends it pays in this sort of cricket, and now Athey's, which should have been an asset, is not being used. There was no point in bringing him unless it was going to be, because he is scarcely more of a one-day batsman than Robinson.

Putting Robinson in at No. 3 on Tuesday was like splitting a defence wide open at Twickenham, then looking round for your slowest runner and throwing him the ball. The warning was there at Gujranwala, where Robinson made 12 in 35 balls at a time when England needed to be accelerating. But it was not heeded.

This time, Robinson stayed longer (62 balls for 33 runs, 15 of these off 27 balls from the makeshift bowlers who were filling in for Imran) and it was expecting too much of Lamb to repeat last Friday's grand slam. If Robinson has to be in the side, it would be better to send him in with Broad, to lay a foundation, and to bat Gooch at No. 3, to quicken the tempo.

It is too late now to say that there are any number of batsmen back in England (Fowler, Fairbrother, Whitaker, Larkins, Metcalfe, Bailey, Barnett, Capel, Robin Smith, and Christopher Cowdrey to name a few) who would have come in more useful here.

We have got to make the best of those we have, and this, too, does not mean having Pringle at No. 6, ahead of Downton and Emburey, both of whom have more ingenuity and better recent batting records in England.

Because it has happened in several of the matches in this World Cup, there is a tendency to think that 100 runs from the last dozen overs of an innings should present no great problem so long as there are plenty of wickets in hand. But they are a problem and always will be, especially for a side with England's present batting.

Though suitably downcast after Tuesday's match, Gatting was prepared to believe that getting to within 18 runs of their target with eight balls left, the position when they lost their last wicket, could be seen as some justification of the weariness of Broad and Robinson's batting, and that they lost owing to a freak collapse.

This ignores the psychological aspect of the game, especially against such mercurial opponents, and gives insufficient credit to Qadir, who eventually won the match for Pakistan.

With Gooch still looking for his best form, and Lamb a slow starter, albeit an explosive finisher, and Broad, Robinson, Athey, Pringle, and Downton all limited as attacking players, and Gower and Botham far away, Gatting carries a very heavy burden. On top of which, every decision he takes in the burning, fiery furness which serves as the field, is potentially crucial.

His bowling changes worked well on Tuesday and his own fielding set a fine example. But in Australia a year ago the decision which proved the making of him was to bat at No. 3. It is worth his trying it again.

If the same side bats in the same order against Sri Lanka the day after tomorrow, and, by winning, thinks that they have had it right all along, their confidence may be bolstered but it will be at the expense of cricketing reason.

Imran on mend as Pakistan plot assault on final

Rawalpindi (Reuter) — The Pakistan captain, Imran Khan, who was unable to bowl during his team's win over England here on Tuesday because of food poisoning, is expected to be fit for the next World Cup match.

"He is recovering quickly, his fever has gone down and he will rest tomorrow and then practise the next day," the team manager, Hasib Ahsan, said yesterday. "He will definitely be fit for our next match against West Indies on Friday."

Imran decided to play against England, despite the food poisoning, but after scoring 22 runs he was too ill to take the field later. Even without him, Pakistan forged a thrilling victory as England collapsed, losing their last six wickets in the space of 15 runs after appearing set for victory. Abdul Qadir, the leg-spin bowler, took four wickets for 31 runs.

Imran Khan had already forecast after the side's opening group B fixture against Sri Lanka, when Qadir took two wickets for 30, that the wily wrist spinner, one of a dying breed, could make an even bigger impact as the tournament continued.

"He is so unlike any other bowler playing contemporary cricket that when he is in form, he can do wonders," Imran said. "He is the one man I believe can carry the Pakistan side into the final."

Qadir, who turned 32 last month, has now played 53 one-day internationals for Pakistan, taking 80 wickets. Tuesday was the sixth time he has taken four wickets in a match.

Spinners always tend to improve with age and even now Qadir still believes he is learning every time he bowls. His next challenge is against the West Indies and their in-form master batsman, Viv Richards, in Lahore tomorrow.

In Faisalabad a year ago, Qadir ripped the same opponents apart. He took six for 16 in the second innings as West Indies were dismissed for 53, their lowest Test score yet, and lost by 186 runs for only their fourth Test defeat in the 1980s.

● MADRAS (AFP) — The Australian captain, Allan Border, has defended his deputy, Geoff Marsh, over criticism that Marsh constantly drove the ball to fielders instead of taking singles during his innings of 62 against Zimbabwe on Tuesday. "Many times the deliveries were right up there in the slot and were begging to be hit," Border said. "You don't pat back a half volley and take one run."

● BANGALORE (AFP) — Posters protesting at the exclusion of the local wicketkeeper, Sadanand Viswanath, from India's World Cup squad greeted the holders as they arrived for their group A match against New Zealand here yesterday. Viswanath was left out despite having attended India's pre-World Cup training camp.

● MADRAS (AFP) — Don Arnott, the Zimbabwe manager, has stressed the need for batting improvement when his team take on India in Bombay today. "Batting is our age-old problem and it isn't helped by suicidal run-outs early in the innings," he said. Zimbabwe have suffered defeats against New Zealand and Australia in their first two World Cup games, despite impressive performances in the field.

A new star is born as India splutter into frenzied life

From Alan Lee, Bangalore

The World Cup would have lost much of its passionate identity if India had been beaten here. The locals are calling it the greatest sporting show on earth but that, you understand, applies only while their heroes keep a grip on their title. Yesterday they might easily have lost it.

Eventually, after another day of twists and tension, it was a good, old-fashioned Indian win, characterized by frenzied, uninhibited batting when it most mattered, secured by guileful slow bowling from no fewer than three spinners and accompanied by the deafening percussion of firecrackers and hysteria in a capacity 50,000 crowd.

There were, however, some moments of mournful depression early in the day as India batted largely without discipline in conditions which demanded it.

Put in to bat on a pitch of uncertain pace, they found themselves at 21 for three inside 10 overs. The men out were their most experienced players and New Zealand could not in honesty claim the credit.

The potential ramifications were too dreadful for most Indians to contemplate. Already beaten by Australia, another defeat here would have left them forlorn outsiders for a place in the last four. Although I consider them the best-balanced team in Group A, likely to beat all their rivals more often than not, this would have been scant consolation for all the burst bubbles.

Gavaskar and Srikkanth were run out and the eccentric Srikkanth must take the blame. He refused Gavaskar's call to dispose of his senior partner and then committed suicide, dawdling back to the non-striker's end with bat under his arm as Rutherford pounced.

One-day internationals are beginning to breed their own quaint statistics at last: this was only the third occasion in such cricket when both openers have been run out and Srikkanth has been involved twice. Enough said.

Vengsarkar was undone by the pitch, whereupon regrouping was essential. Navjot Singh Sidhu was the man for the moment. He had played strikingly well to make 73 against Australia and now, under pressure, he was still more impressive.

His patka hidden by his red helmet, his long arms hanging loose, there is a languid certainty about his footwork and his joyful, aerial driving. In 25 overs he scored 75 out of 103 and looked a star in the making.

When he miscued at last, giving the tidy expatriate Kenyan-Englishman, Dipak Patel, the second of three wickets, India were still in trouble at 114 for five. Now came the second substantial innings of the day. It was to win Kapil Dev the man of the match award and, undoubtedly, decided the game.

Shastri was becalmed for too long. Prabhakar went quickly. When More, the miniature wicketkeeper, joined his captain, eight overs remained and India were 170 for seven. New Zealand, sensing a marvellous chance, saw it demoralizingly disappear in a crazy half-hour as 82 runs were added, an inspired, inventive More matching Kapil shot for shot.

WORLD CUP CRICKET

Group A

	P	W	L	Pts	Rate
Australia	2	2	0	8	5.05
India	2	1	1	0	5.22
New Zealand	2	1	1	4	4.78
Zimbabwe	2	0	2	0	4.09

REMAINING MATCHES (India): Oct 17 (Bombay): India v Zimbabwe; Oct 18 (Indore): Australia v New Zealand; Oct 22 (Delhi): India v Australia; Oct 23 (Calcutta): New Zealand v Zimbabwe; Oct 26 (Ahmedabad): India v Zimbabwe; Oct 27 (Chandigarh): Australia v New Zealand; Oct 30 (Cuttack): Australia v Zimbabwe; Oct 31 (Nagpur): India v New Zealand.
Top two teams qualify for semi-finals.

New Zealand had begun this World Cup with the incalculable handicap of Richard Hadlee's absence. Now they were also without their enduring opener, Wright, who has a virus. It left rather too much in the lap of Martin Crowe and, for once, he could not produce.

Rutherford, a well-organized opener, and the inexperienced Andrew Jones, each played well enough for 75 and 64 respectively, but neither took command at any stage. Crowe had made only nine when he was lured out and beaten by the side's second Sikh, Maninder.

More, completing his supporting act, took the stumping chance and thereafter New Zealand were always too far behind the rate.

The day's most intriguing feature was that the spinners shared 28 of India's overs. They all bowled capably, Maninder outstandingly so.

This, apparently, will now be the Indian policy, and with Qadir bowling so fruitfully for Pakistan, Emburey influential for England and even the Australians resorting to two off-spinners, could it be that this World Cup is to uphold the traditions of the sub-continent and allow the slow men to dictate?

INDIA

K Srikkanth run out	9
S M Gavaskar run out	2
N S Sidhu c Jones b Patel	75
D B Vengsarkar c and b Watson	0
M Azharuddin c Boock b Patel	21
R J Shastri c and b Patel	22
*Kapil Dev not out	72
M Prabhakar c and b Chatfield	3
†K S More not out	42
Extras (lb 4, w 2)	6
Total (7 wkts, 50 overs)	252

Maninder Singh and L Sivaramakrishnan did not bat.

FALL OF WICKETS: 1-11, 2-16, 3-21, 4-86, 5-114, 6-165, 7-170.

BOWLING: Chatfield 10-1-39-1; Snedden 10-1-56-0; Watson 9-0-59-1; Boock 4-0-25-0; Bracewell 7-0-32-0; Patel 10-0-36-3.

NEW ZEALAND

M C Snedden c Shastri b Azharuddin	33
K R Rutherford c Srikkanth b Shastri	75
M D Crowe st More b Maninder	9
A Jones run out	64
*J J Crowe c Vengsarkar b Maninder	7
D N Patel run out	1
J G Bracewell c Maninder b Shastri	8
†I D S Smith b Prabhakar	10
S L Boock not out	7
W Watson not out	2
Extras (lb 9, b 5, nb 1, w 5)	20
Total (8 wkts, 50 overs)	236

E J Chatfield did not bat.

FALL OF WICKETS: 1-67, 2-86, 3-146, 4-168, 5-170, 6-189, 7-206, 8-225.

BOWLING: Kapil Dev 10-1-54-0; Prabhakar 8-0-38-1; Azharuddin 4-0-11-1; Sivaramakrishnan 8-0-34-0; Maninder 10-0-40-2; Shastri 10-0-45-2.

Man of the match: Kapil Dev.
Umpires: H D Bird (Eng) and D Archer (W Indies).



Humphrey Cottrill: associated with some outstanding horses

Abdulla empire founded on Cottrill wisdom

Khaled Abdulla, one of the world's leading owners, was introduced to racing by Humphrey Cottrill just 10 years ago. The successful former Newmarket trainer, now 81, talks to DICK HINDER

Warning, hot favourite for tomorrow's Dewhurst Stakes at Newmarket and next year's 2,000 Guineas, typifies the increasing strength of Khaled Abdulla's racing empire, built up during the past decade.

The Guy Harwood-trained classic hope is a direct descendant of Known Fact, who cemented the partnership between Abdulla and Humphrey Cottrill, the retired Newmarket trainer, by winning the 2,000 Guineas of 1980.

Cottrill, racing manager to the Saudi Arabian prince until 1982, is now happily based with his wife, Lola, in one of five apartments nestled behind the Jockey Club rooms, just off Newmarket's busy High Street.

He recalls clearly his years working with Abdulla. "We parted on the most amicable terms. He was a charming man to work for and we still keep in touch."

How Cottrill came to meet one of the most influential owners of the eighties is an entertaining story.

Cottrill moved to Newbury after retiring from training in 1974 and was invited to become a steward at the Berkshire course.

He had heard about a wealthy Saudi Arabian businessman keen to get into British racing from a mutual war-time friend, Cyril Reid, who had known both men in India.

Cottrill waited patiently for an introduction, but it did not materialize until 1977 at Newbury racecourse.

Let Cottrill take up the story. "We were soon chatting over a glass of wine and Mr Abdulla expressed an interest in getting involved in racing as an owner. Little did I know at that time to what extent.

On the same wavelength

"I was asked whether I would be interested in buying him some horses but it was when he casually said that he was eventually hoping to have between 100 and 150 horses in training that I started shaking."

"At our first meeting we immediately seemed to be on the same wavelength. The buying of yearlings presented no problem — a matter of hopeful selection. But we gave careful thought to the choice of a trainer. The conclusion was that Jeremy Tree was our man and what a marvellous choice he turned out to be."

Cottrill started in a modest way, buying four horses at the Newmarket sales, which all subsequently won.

Abdulla's new racing manager and the Beckhampton trainer really set about their business the following season, seeking top quality thoroughbreds at the Keeneland Sales.

"We were feeling our way a bit, but Tree spotted a most attractive colt, which we both liked and so bought what turned out to be Known Fact for $225,000. We had also considered another colt, Nureyev, but he seemed rather pricey."

It is part of racing's folklore that Nureyev, French-trained for Stavros Niarchos, was controversially disqualified, after finishing first in the 1980 2,000 Guineas, and the classic awarded to the runner-up, Known Fact.

The Abdulla dynasty expanded rapidly, and a high point was Dancing Brave's champion achievements in 1986.

Second in the leading owners' list last season, behind Sheikh Mohammed, Abdulla now has an empire of 180 horses in training, spread across England, France and the United States.

Abdulla certainly recruited wisely in his early days as Cottrill had a wealth of experience to fall back on. He served as an assistant to his father, Harry Cottrill, who trained at Seven Barrows, Lambourn, where Peter Walwyn is entrenched.

After his war service, in India and Burma, Cottrill acted as a stipendiary steward in South Africa, before returning to England, seeking a job training.

While working as assistant to Marcus Marsh (of Tulyar fame) he heard that the famous owner-breeder Major Lionel Holliday had fallen out with his private trainer Geoffrey Brooke and successfully applied for the position.

He started on June 1, 1952 and the following day, much to his amusement, because he was still unfamiliar with his string, saddled his first winner, Count Gallant, at Birmingham with a princely purse of 207 sovereigns.

Modest about his training record

Cottrill, searching back in his record books, pointed out that in 1956 he won 43 races for Major Holliday, with a total value of just £39,360.

"Compared with Henry Cecil's achievements, that wouldn't rate a mention in Comic Cuts," he added dryly. Nevertheless, it was still enough to put his patron top of both the owners and breeders' lists, while Cottrill finished third in the trainers' championship.

Cottrill is modest about his training record. He parted company with Major Holliday in 1957 and became a public trainer, having purchased the Beverley House stables in Exeter Road, now occupied by Hugh Collingridge.

Although never fortunate enough to capture an English classic, he was associated with some outstanding horses. Narrator (1954 Champion Stakes and 1955 Coronation Cup) was perhaps his best. Others which readily spring to mind include Noble Chieftain, Bride Elect, Your Highness (the 1961 Irish Derby winner), that tremendous sprinter Bleep Bleep, and St Pauli Girl, runner-up in the 1967 1,000 Guineas and Oaks.

It is now 13 years since Cottrill handed in his licence. A contemporary of Captain Sir Cecil Boyd-Rochfort and Sir Jack Jarvis, he quickly pointed out several marked changes in a sport reputedly slow to reform.

"Starting stalls, sponsorship, all-weather gallops — unheard of in my early days," he said.

"Training is so concentrated now. There is such an emphasis on speed. We would have horses out on the gallops for at least two hours a day, sometimes three in the case of a good stayer. Now you barely see them for an hour each morning.

Never more than 40 horses

"I must admit in my day training was a much more leisurely pursuit. I never had more than 40 horses a season to look after. If one became injured you jolly well had to be patient and nurse him back to fitness.

"The cast-off rate is far greater. We tried to win a small race with the most moderate horse in the yard. That was half the fun."

Cottrill's birthday was not his only cause for celebration last month. A week previously, the veteran horsemaster had taken great pride in the result of a Salisbury fillies' race, won impressively by the Guy Harwood-trained Connue.

She was the result of a mating between Known Fact and Metair, who was originally bought by Cottrill as a yearling for a friend and then passed on to Abdulla for his Juddmonte Stud in Berkshire.

"My old pal Bill Wightman, who trained Metair, phoned me with the news and I must admit it gave me a great deal of pleasure."

BADMINTON

Absentees a cause of concern

By Richard Eaton

Concern about the concentration of resources in Asia surfaced again yesterday on the eve of the British Airways Masters, as a leading English official launched a strong attack on the International Badminton Federation (IBF).

Tom Marrs, the events director of the Badminton Association of England, is upset about the absence from one of the world's leading tournaments, of Chinese and Korean players, as well as the late withdrawal of the Malaysian world doubles finalists, Razif and Jalani Sidek, apparently as punishment for poor performances in the World Cup.

"This is nonsense. The only way to have a strong Grand Prix tournament is to have everyone there," Marrs said. "If the IBF wants a proper Grand Prix it has got to stop adding to the number of tournaments. It's got to alter the points system so that players have to compete in a certain number of tournaments. It should not be possible, within 19 Grand Prix tournaments, to play three and still qualify for the finals.

"There are other things too. The World Cup was moved at short notice which affects the desire of players to enter events which follow. The number of tournaments has overtaken the number of good players. We feel the IBF is oblivious of the effect it is having. It is riding roughshod over a number of events. People are either naive enough not to know this effect, or ruthless enough not to care.

"What is the function of the IBF? It should not be just a commercial organization. We should congratulate it in building up the bank balance, but that is not the only thing it exists for."

Marrs has called for a meeting with other European countries at the Albert Hall on Saturday, believing that several are affected by the same problem.

Recently Craig Reedie, who is in charge of the game's commercial development, said that European associations would have to compete in world terms in prize-money and go out and sell events to sponsors and television. Once they did that they would have reason to complain if Asian players did not come.

Two of England's best players, Steve Butler and Helen Troke, will try to show how well they have recovered after months out through injury when the Masters gets under way at the Sobell Centre, before moving to the Albert Hall tomorrow.

SPORTS LETTERS

Stating the case on skating

From the Chairman of The Richmond Society

Sir, May I briefly add to and clarify the reported position of The Richmond Society on the key issues covered in your story "Fight to stop new ice rink", (October 8).

While we remain firmly opposed to the proposed building of a major indoor leisure complex, including, incidentally, a 24-lane bowling rink and other ancillary facilities, in addition to the replacement ice rink, on designated Metropolitan Open Land within that part of the Old Deer Park known as the Richmond Athletic Ground, and to the proposed building of a hotel and multi-storey car-park on the nearby Old Deer car park, this is not to suggest that The Richmond Society is opposed either to the development of sensitively scaled and designed hotel accommodation on appropriate sites within the Richmond area, or, indeed, and most importantly, to the provision of improved ice skating facilities on an appropriate site within this part of the borough.

In this particular connection, we are welcoming the prospective developer's assurances that the door is still very much open to the full consideration of sites other than the Old Deer Park for the relocation of the present ice rink, and stressing once again our continuing support for the provision of improved local facilities and amenities for visitors and residents alike, subject, of course, to the safeguarding of the unique character and residential amenity of this town.

Yours faithfully,
PAUL VELLUET,
Chairman, The Richmond Society,
Richmond-upon-Thames, Surrey.

A need to blend

From Mr Colin Dare

Sir, I must hasten comment on certain of the remarks made in *The Times* (October 8) regarding the location of a new ice rink and a new hotel. It is accepted by many officials, organizations and local residents in Richmond-upon-Thames that further hotel accommodation is essential, particularly at the "budget price level", and the statement "there is no obvious need" is not correct. Richmond as a town needs these visitors and tourists to come here and spend both time and money.

Ice skating is an excellent sport for all ages. Why not therefore a new rink at top international standards? The existing one won't in any case be economic to operate much longer. What better place than as a part of the "sports area" of Richmond at the edge of Old Deer Park?.

Regarding the proposed new hotel, many visitors do not come due to a shortage of bedrooms. With this proven demand, therefore, why ever not a well-planned hotel facility of 100 or so bedrooms blended into the overall development of this site? The comments about extra traffic chaos are again to my mind completely unfounded. Much better parking facilities can be arranged in this area and will keep the traffic problem well out of the centre of Richmond. Any small encroachment on the edge of his open space cannot outweigh all the advantages. Conservation does not mean "stand still" — we must blend new in with the old to maintain what we have.

Yours faithfully,
COLIN DARE,
Director,
Richmond Gate Hotels Ltd,
Richmond Hill, Surrey.
October 13.

Bleak prospect

From the Editor of Good Swim Guide

Sir, The article on the privatization of sports facilities, including swimming pools (September 30), included a diagram showing only 66 per cent of swimming pools in public hands. The implication is that out of 1,500 pools the 500 in private hands are suitable for sports use. This is just not so; of the pools over 25 metres, 95 per cent or more are in public hands. The 500 private pools are presumably mainly hotel pools, for there are thousands of private pools owned by home owners. The number of private pools of 25 metres and over is probably between 10 and 50, so that the true figure is not 66 per cent but 95 per cent.

The figures are further confused by the fact that leisure pools in which competitive or exercise swimming is not possible are still described as swimming pools, although that is their least function. These constitute the largest areas of public and private expenditure and benefit swimmers least. At the bottom end of beneficiaries is the exercise swimmer who, unlike the jogger, needs a special place to take his exercise. There are nearly a million swimmers who swim more than twice a week at least for exercise; the private sector provides very little for them at present, and their future if the big pools are privatized would be very bleak indeed. The effect on the nation's health, and therefore on the National Health Service alone, would be catastrophic.

Yours faithfully,
COLIN OSMAN,
Editor, Good Swim Guide,
19 Doughty Street, WC1.

Taking a new line on games

From Dr Harold Edwards

Sir, May the time have come to draw a distinction, nominally, between moneyed professional sports events and truly amateur ones? It seems increasingly absurd that the same word, "game", is used both for the ludicrous behaviour surrounding professional cricket, football and tennis, for example, and what happens on village greens, school playing fields, vicarage lawns and the like.

The several different meanings and usages of "game" in the Oxford English Dictionary are mostly, not all, appropriate to the amateur approach, including the adjectival one for the disabled limb. For the others I suggest "contest". The substantive versions of the word are described in the OED in terms fit for newspaper pages devoted to sport and indeed others when there is a newsworthy spillover.

Yours faithfully,
HAROLD EDWARDS,
Cardinal House,
The Green,
Hampton Court, Surrey.
October 9.

American support

From Mr Ted Hobson

Sir, Would you believe it if I told you the Americans I have talked to who attended the Ryder Cup matches were thrilled to see your team capture the cup.

Not only did the players exhibit enthusiasm, warmth and superb ability to finish on top . . . they were a delight to be around, and that includes our visitors from Britain.

To put it mildly, Americans are looking upon our professional golfers as a bunch of mollycoddled, no-personality zombies.

And that Ian Woosnam . . . holy snake, if he played here all the time he'd be so wealthy he could be a zombie, too, if he wanted to. But I doubt he would.

Yours faithfully,
TED HOBSON,
2121 Arlington Avenue,
Columbus, Ohio,
United States of America.
October 4.

Happy average

From Mr Paul S Laidlaw

Sir, With reference to the crowds staying away from National Football League games using strike breakers (October 6). I think any manager would be happy if an average 16,987 people turned up to watch a first division football match.

Yours faithfully,
PAUL S. LAIDLAW,
Strothers Lane,
Inverness, Scotland.
October 6.

SQUASH RACKETS

Soutter again iron lady of England

By Colin McQuillan

England retained the women's world team championship in Auckland yesterday, defeating Australia 2-1 in the final, with Lisa Opie, the British champion, outclassing Vickie Cardwell, the former world champion, and Lucy Soutter crushing Sarah Fitzgerald, the junior world champion.

Australia won the right to choose the order of play but immediately made what many will see as their second cataclysmic error of the championship. They elected to play a second-string rubber first, which put their in-form player, Robyn Friday, against England's Martine Le Moignan, and play their third strings at the end of the match.

Miss Le Moignan had what Alex Cowie, the England team manager, described as a "stinker," losing 9-5, 5-9, 9-0, 6-9, 9-5 to Miss Friday and, after Miss Opie's outstanding performance at first string, it fell to Miss Soutter to decide matters in England's favour.

The Australians would have done well to remember that it was Miss Soutter who clinched the last world team final at third string for England at the end of a far more testing month-long competition in Dublin two years ago.

Then aged 18, the diminutive Gloucester girl played non-stop every day through both the junior and senior individual and team events, emerging as the undoubted strong woman of the squad.

In Auckland she had the added incentive of impressing herself upon the young Australian girl who took over her junior world title last August.

Her 9-6, 9-3, 9-4 dismissal of Miss Fitzgerald highlighted the primary Australian mistake of deciding, against all logic and known capabilities, to drop their top-ranked player, Liz Irving, from their squad.

Miss Irving finished third behind Susan Devoy, of New Zealand, and Lisa Opie in the individual championship, rubbing salt in the Australian wound by thrashing Mrs Cardwell in the play-off.



Soutter: clinched title

Mrs Cardwell, who was one of the selectors responsible for ignoring Miss Irving, has returned to superb form this year, having retired to have a baby after winning the 1983 world title in Perth, Australia. But she lost a classic individual semi-final to Miss Opie in Auckland and yesterday failed to match the racket skill and the athleticism of the Nottingham-based Guernsey player.

"Lisa played the best squash I have ever seen from her," Cowie said. Miss Opie agreed that it was one of her better performances. "I have beaten both Susan and Vickie here now," she said.

RESULTS: England 2, Australia 1 (English names first): L Opie bt V Cardwell 9-3, 9-3, 6-9, 9-6; M Le Moignan lost to R Friday 5-9, 9-5, 0-9, 9-6, 5-9; L Soutter bt S Fitzgerald 9-6, 9-3, 9-4. Play-offs: third and fourth places: New Zealand 2, England 1 (NZ first): S Devoy bt M Byrne 9-5, 9-3, 9-7; J Williams lost to R Best 9-3, 3-9, 6-9, 9-4, 7-9; D Gurran bt M Burley 9-2, 9-4, 9-3. Fifth and sixth: Canada 3, Scotland 0 (Canada first): G Pimm bt A Cruickshank 9-5, 9-4, 6-9, 10-8; N Cranbury bt S Brown 9-5, 9-4, 9-4; J Maycock bt J Sutherland 9-5, 4-9, 9-3, 4-9, 9-5. Seventh and eighth: West Germany 2, The Netherlands 1. Ninth and tenth: Wales 2, Sweden 1 (Wales first): S Johnson bt S Nyberg 7-9, 9-5, 9-7, 9-5; S Stevenson bt T Backlund 9-3, 6-9, 9-7, 9-4; S Fury lost to L Friden 10-8, 3-9, 2-9, 7-9. Eleventh and twelfth: France 2, United States 1.

BASEBALL

Giants' costly mistake

St Louis (AP) — With their pitchers, John Tudor, Todd Worrell and Ken Dayley, shutting down the San Francisco Giants on six hits, St Louis Cardinals held on for a 1-0 victory on Tuesday, forcing the National League play-offs to a decisive seventh game to see who meets Minnesota Twins in the World Series.

The Giants' defence made one mistake, their right fielder, Candy Maldonado's slip on a line drive by Tony Pena, leading off the second, costing them the game. Maldonado sank to his knees, having possibly lost the ball in the lights, and it sailed over his head for a triple.

Jose Oquendo followed with a fly ball to Maldonado in medium right and Pena ran around catcher Bob Melvin's tag to score.

Members of a noisy crowd of 55,331 also got into the action, throwing a cowbell and a drink at the Giants' left fielder, Jeffrey Leonard.

هكذا من الاصل



NEWMARKET

Selections

By Mandarin	By Our Newmarket Correspondent
1.30 Sea Symphony.	1.30 Sea Symphony.
2.00 Bow Bloom.	2.00 Havon Will.
2.35 Highbrow.	2.35 Monfarid.
3.05 TAMARINDO (nap).	3.05 Belle Canticle.
3.40 Asteroid Field.	3.40 Midyan.
4.10 Totley Brook.	4.10 Totley Brook.
4.45 Failiq.	4.45 FAUX PAVILLON (nap).

By Michael Seely

3.05 APTITUDE (nap). 3.40 Midyan. 4.45 Surf Board.

Going: good to soft **Draw: no advantage**

1.30 EBF CHESTERTON MAIDEN STAKES (Div I: 2-Y-O: £4,630: 1m) (17 runners)

105	(11)	040	BLAKES SON 28 (BF) (E Moller) G Wragg 9-0	S Cauthen	● 89
106	(7)	4	CHECKPOINT CHARLIE 23 (Mrs C O'Donoghue) D Elsworth 9-0	W Carson	91
109	(12)	0	CHEROKEE BILL 15 (I Allan) L Cumani 9-0	R Cochrane	—
110	(9)	0	DAILY SPORT SOON 15 (Rokwale Ltd) N Callaghan 9-0	G Baxter(5)	—
113	(2)		FAME AND GLORY (Sheikh Mohammed) M Stoute 9-0	W R Swinburn	—
114	(10)		FRENCH DADDY 13 (Mrs C Straub-Rubens) C Brittain 9-0	M Wigham	—
118	(17)		IRISH SUCCESS (B Jones) B Hanbury 9-0	M Rimmer	—
119	(13)		KALA COMET (J Nash) J Hindley 9-0	M Hills	—
128	(4)		MJINSKY'S CROWN (R Popely) A Stewart 9-0	M Roberts	—
129	(14)	0	PATROCLUS 28 (A Clarke) R Voorspuy 9-0	S Whitworth	—
134	(1)		SEA SYMPHONY (Amerigroup Bloodlines Corporation) O Douleb 9-0	T Ives	—
136	(6)	00	SO GOOD 29 (Brig Sir J Darell) G Pritchard-Gordon 9-0	W Hood	—
139	(8)		STORMLINE (K Abdulla) G Harwood 9-0	Pat Eddery	—
140	(16)		STRATFORD PONDS (M Sanderson) E Eldin 9-0	R Curant	—
144	(5)		TRANSFUGE (J Beckwith) C Horgan 9-0	P Cook	—
146	(3)		WELSH GUIDE (M Jarvis) M Jarvis 9-0	B Raymond	—
147	(15)		BANKET (Lord Halifax) J Dunlop 8-9	C Asmussen	—

BETTING: 100-30 Fame And Glory, 4-1 Stormline, 6-1 Banket, Nijinsky's Crown, Sea Symphony, 8-1 Blakes Son, Checkpoint Charlie, Irish Success, 12-1 others.

1986: LADY BENTLEY 8-11 B Crossley (33-1) L Piggott 16 ran

FORM BLAKES SON has been an odds-on loser at Ayr (1m, good to soft) since finishing about 1¼l 4th (8-0) to Minster Son (9-0) at Newbury (7f, £4673, good to firm, Aug 15, 27 ran). CHECKPOINT CHARLIE should improve on a 6l Leicester 4th (9-0) to Rawnak (9-0) (7f, £2731, good, Sep 22, 15 ran). FAME AND GLORY (foaled Mar 14) is a half-brother to triple Classic winner Oh So Sharp. SEA SYMPHONY (foaled: Feb 9, cost: 1,800,000Fr) is out of a French middle distance winner. STORMLINE (foaled: Apr 27, cost: $250,000) is a half-brother to 3 winners. BANKET (foaled: May 3) is closely related to stable's very smart middle distance filly Gull Nook.

No Selection

2.0 BUCKENHAM SELLING STAKES (2-Y-O: £4,078: 6f) (27 runners)

202	(1)	000001	GOLDEN FANTASY 8 (D,G) (T Wong) M Britain 9-2	Pat Eddery	94
203	(24)	000	AFRICAN AFFAIR 91 (Mrs J Trotter) A Stewart 8-11	M Roberts	84
204	(13)	00	ANSTEY BOY 30 (C Allen) C Allen 8-11	G Bardwell (5)	—
205	(6)	000000	BEWITCHING WIND 23 (T Marshall) M Usher 8-11	D McKay	—
206	(12)	0000	BLUSHING EVENT 41 (B Schmidt-Bodmer) N Callaghan 8-11	B Raymond	80
207	(3)	000	CALM REEF 52 (B) (Mrs B Adkins) R Simpson 8-11	S Wilsworth	91
209	(7)	00	GOODBYE BLUES 59 (B) (Mrs G Houghton) R Johnson Houghton 8-11	J Reid	94
210	(14)	234300	GUNNER'S HILL 20 (Oakfair Engineering) K Stone 8-11	G Carter	96
211	(25)	00	GUY'S ALL HART 15 (M Moutray-Read) J Sutcliffe 8-11	M Hills	—
213	(10)	000	KAMPIZZA 127 (Newmarket Thoroughbred) P Haslam 8-11	S McKenna (7)	77
214	(15)	0	KINGSWIFT 48 (A Speyer) H Beasley 8-11	C Rutter	—
215	(20)	030000	MATSONG 16 (M D M Racing) M Brittain 8-11	J Lowe	91
216	(8)	4140	MING HO GOLD 29 (F) (Mrs M Taylor) P Howling 8-11	B Crossley	89
219	(5)	00000	ROYAL ACCLAIM 16 (V) (Mrs B Williamson) A Hide 8-11	T Ives	95
223	(19)	200	THATCHED COURT 44 (M Blanshard) M Blanshard 8-11	R Cochrane	● 99
225	(26)	0	ZARAFION 14 (Newmarket Thoroughbred) P Haslam 8-11	T Williams	—
226	(16)	0	ARDNAMARA 16 (Miss S St Leger) P Burgoyne 8-6	N Adams	—
227	(2)	000	BOW BLOOM 35 (F Sahadi) P Cole 8-6	T Quinn	83
228	(4)	0	CLEMCO BELLE 10 (M Clemence) P Burgoyne 8-6	R Curant	—
229	(22)	0	DEAR MIFF 10 (P Jolliffe) A Bailey 8-6	P Bloomfield	—
232	(18)	00	EPPIETTE 58 (V) (P Deal) M Usher 8-6	P Cook	91
233	(21)	2424	HAVON WILL 98 (BF) (W Jones) D Morley 8-6	Dale Gibson (7)	82
234	(23)	023300	KACHINA MAID 50 (A F Budge Ltd) R Hannon 8-6	B Rouse	93
235	(17)	0	LUCY'S LUCK 17 (Mrs N Lewis) G Lewis 8-6	G Sexton	—
238	(11)	00	OPERELLE 7 (Mrs C Antoniades) P Mitchell 8-6	A McGlone	—
239	(9)		PENSIVE BEAUTY (Mrs J Shine) W Musson 8-6	M Wigham	—
247	(27)	0030	SHELL BAY 48 (V) (I Glenton) R Stubbs 8-6		82

BETTING: 4-1 Havon Will, 5-1 Kachina Maid, 6-1 Calm Reef, Thatched Court, 8-1 Gunners Hill, Ming Ho Gold, Royal Acclaim, 10-1 others.

1986: GOOD POINT 8-11 M Hills (4-1) J Hindley 19 ran

FORM CALM REEF (9-0) never got in a blow when 7th to Gilded Youth (9-0) at Hamilton (5f Mdn, £959, good to firm, Aug 24, 11 ran) with GOLDEN FANTASY (9-0) out of the first 9. On latest start GOLDEN FANTASY (8-11) sprung a 20-1 shock when beating Causley (9-3) a length at York (6f Sell, £4068, good, Oct 7, 22 ran). GUNNER'S HILL'S (9-0) is best judged on length 2nd to Tenolus (8-8) at Catterick (7f Mdn Auc, £1813, firm, Jul 9, 9 ran) with HAVON WILL (8-6) another 3¾l behind in 4th. EPPIETTE (8-11) not disgraced on debut when 11½l 5th of 8 to Lively Pebbles (8-11) at Newbury (5f Mdn, £3438, good, July 17). KACHINA MAID (8-12) not disgraced on penultimate start when just under 4l 5th to Belvedere Court (9-7) in a nursery at Folkestone (6f, £1694, good to firm, Aug 11, 6 ran).

Selection: KACHINA MAID

2.35 EBF CHESTERTON MAIDEN STAKES (Div II: 2-Y-O: £4,630: 1m) (16 runners) C 4

301	(13)		ADJAMOUN (Aga Khan) M Stoute 9-0	W R Swinburn	—
302	(16)	0	AHOY 13 (R Sangster) B Hills 9-0	C Asmussen	90
311	(9)		DALMAHOY (Mrs A Sutton) J Watts 9-0	N Connorton	—
316	(14)	0	ICE COLONY 15 (J Allbritton) John FitzGerald 9-0	T Quinn	83
317	(4)	0	ILE DE CHYPRE 48 (A Christodoulou) G Harwood 9-0	G Starkey	80
321	(2)		KANSAS CITY (Mrs A Hill) N Callaghan 9-0	S Cauthen	—
323	(10)		LATE CUT (L Westbury) H Collingridge 9-0	A Barclay	—
324	(11)	00	MANSFIELD HOUSE 15 (M Sanderson) E Eldin 9-0	J Quinn (5)	78
326	(5)		MONFARID (Sheikh Ahmed Al Maktoum) L Cumani 9-0	R Cochrane	—
330	(12)		PRINCE OF RHEIMS (R Garland) P Mitchell 9-0	J Reid	—
332	(1)		ROYAL BOROUGH (Lord Chelsea) J Dunlop 9-0	T Ives	—
338	(3)	0	STAG PARLOUR 13 (B) (Duke of Devonshire) J Toller 9-0	B Rouse	—
342	(8)	0	SULCIS 34 (E Land) J Dunlop 9-0	Pat Eddery	—
345	(15)	00	TWO TOTAL 22 (E Vestey) G Pritchard-Gordon 9-0	G Carter	76
349	(6)		BRECKLAND GEM (H Wright) P Howling 8-9	N Adams	—
350	(7)	2	HIGHBROW 35 (The Queen) W Hern 8-9	W Carson	● 98

BETTING: 5-2 Highbrow, 5-1 Adjamoun, Ahoy, 6-1 Ile De Chypre, Monfarid, 15-2 Royal Borough, 8-1 Dalmahoy, 10-1 others.

1986: NINTH SAGA 9-0 C Rutter (66-1) M Francis 16 ran

FORM AHOY (9-0) promising 5l 6th to Charmer (9-0) here (7f, £5170, good to firm, Oct 2, 23 ran) with STAG PARLOUR (9-0) unplaced. DALMAHOY (foaled: Mar 1, cost: 80,000gns) is a half-brother to miler Totley Brook and to the 1985 Newhurst winner Huntingdale ICE COLONY (9-0) never threatened the principals when 6th of 25 to Chief Mole (9-0) here (1m, £5807, good to firm, Sep 30) with MANSFIELD HOUSE (9-0) making no show. MONFARID (foaled: Jan 1, cost: $300,000) is a half-brother to several winners. HIGHBROW (8-11) ran well in head defeat by Shirley Superstar (8-11) at Salisbury (7f, £2554, good to firm, Sep 10, 13 ran). She should come on for that.

Selection: HIGHBROW

2.5 A R DENNIS BOOKMAKERS NURSERY HANDICAP (2-Y-O: £8,363: 6f) (14 runners) C 4

401	(1)	432414	QUEEN'S PIPER 28 (G) (Lord Fairhaven) John FitzGerald 9-7	Pat Eddery	85
402	(2)	414400	GLAMGRAM'S BEST 13 (B,D,F,G) (Miss E Tully) R Boss 9-4	B Raymond	86
403	(3)	21	VAGUE DISCRETION 143 (F) (M Heinimann) R Williams 8-11	R Cochrane	84
404	(9)	042112	APTITUDE 14 (F,G) (Prince Yazid Saud) B Hills 8-10	C Asmussen	● 99
405	(13)	214010	FAG IN HAND 12 (D,F,G) (Mrs M Haggas) W Haggas 8-7	M Hills	94
407	(10)	301011	BELLE CANTICLE 7 (D,G,S) (T Lane) G Pritchard-Gordon 8-6 (7ex)	G Carter	94
408	(8)	0211	TAMARINDO 19 (D,F,S) (M Wickham-Boynton) M H Easterby 8-1 (7ex)	J Lowe	91
409	(14)	02140	JOIE DE ROSE 16 (D,S) (A Hall) M Blanshard 7-13	N Adams	88
410	(5)	400023	SHABANAZ 12 (N Abboobaker) R Hannon 7-12	W Carson	86
412	(7)	0002	PORTVASCO 33 (Mrs H Keswick) P Walwyn 7-10	N Carlisle	93
413	(12)	221404	ON NOTICE 22 (G) (I Kramer) W Hastings-Bass 7-10	NON—RUNNER	90
414	(11)	131003	WHAT A CHALLENGE 7 (D,F) (E Penfold) D Wilson 7-7	T Williams	93
416	(5)	123300	ELA-YIANNI-MOU 16 (F,G) (P Charalambous) M Britain 7-7	G Bardwell (5)	90
418	(4)	000004	BOLD PETER 17 (Mrs P Yong) W O'Gorman 7-7	P Bamard (7)	86

BETTING: 5-1 Tamarindo, 11-2 Aptitude, Belle Canticle, Shabanaz, 6-1 Fag In Hand, Vague Discretion, 7-1 Portvasco, What A Challenge, 10-1 others.

1986: PRINT 9-2 W Carson (6-4 fav) W Hastings-Bass 12 ran

FORM VAGUE DISCRETION is open to improvement, but has plenty of weight for a 7l Doncaster victory (9-0) over Bold Citadel (9-0) (5f, £2165, good to firm, May 25, 4 ran). APTITUDE steps back up to 6f after 5l victories and a short-head 2nd (9-7) to Sip And Stick (9-4) here (5f, £5936, good to firm, Oct 1, 15 ran). BELLE CANTICLE'S York victory last week (8-9) was gained under a 10lb penalty, and saw WHAT A CHALLENGE (8-0) beaten 2¼l into 3rd (6f, £3324, good, Oct 8, 8 ran). TAMARINDO (8-0) was hampered but still won well by 1½l over Calahonda Bay at Redcar (8-7) (6f, £3834, good to firm, Sep 26, 13 ran). She acts on soft ground. SHABANAZ chased home Harp Islet in an Ascot maiden, then was beaten a short-head and a head (8-1) by Mac's Fighter (7-7) over course and distance (10394, firm, Oct 3, 15 ran) with WHAT A CHALLENGE (7-10) was out of the first 9.

Selection: TAMARINDO

3.40 RICARD CHALLENGE STAKES (Group II: £27,391: 7f) (8 runners) C 4

501	(1)	462000	ERISIO 19 (CD,F,G,S) (Mrs M Lendt) J Dunlop 5-9-3	W Carson	97
502	(3)	13-10	FARAJULLAH 51 (D,F,G) (B Hamoud) G Huffer 4-9-8	Pat Eddery	94
504	(6)	200312	VAGUE SHOT 82 (D,F,G,S) (A Anthony) R Williams 4-9-0	R Cochrane	89
505	(5)	043031	ASTEROID FIELD 17 (D,F,G,S) (Sheikh Mohammed) B Hills 4-8-11	M Hills	97
506	(7)	134300	GENGHIZ 35 (D,F,G) (P Wetzel) L Piggott 3-8-10	T Ives	92
507	(4)	341222	MIDYAN 17 (D,BF,F,S) (Prince A A Faisal) H Cecil 3-8-10	S Cauthen	● 89
508	(2)	400100	WHIPPET 19 (F,G) (A Richards) C Brittain 3-8-10	W R Swinburn	76
509	(8)	300314	ABUZZ 40 (F,S) (Mrs C Britain) C Britain 3-8-7	M Roberts	94

BETTING: 5-2 Midyan, 11-4 Asteroid Field, 5-1 Farajullah, 8-1 Abuzz, Erisio, 12-1 Vague Shot, 14-1 Genghiz, Whippet.

1986: LUCKY WING 4-9-0 W Carson (20-1) W Hern 12 ran

FORM ABUZZ, poor 4th in lesser event, earlier won Hungerford Stakes (8-3) by ¾l over ERISIO (9-8) at Newbury (7f 60y, £20850, good to firm, Aug 14, 8 ran). FARAJULLAH, below form in Ireland (1m) last time, on reappearance, after 13 month lay off, (9-1) beat MIDYAN (8-12) a head in Beeswing Stakes at Newcastle (7f, £18960, good, Jul 27, 8 ran). VAGUE SHOT runner-up when last seen out in July over 5furs course and distance; earlier won Hunt Cup at Royal Ascot a month earlier, (9-5) beating Granny's Bank (8-1) ½l (1m, 220512, soft, Jun 17, 25 ran). ASTEROID FIELD, right back to best at Goodwood last time (8-5) snatching head victory on line from MIDYAN (8-8) (7f, £17955, good, Sep 26, 10 ran). MIDYAN, at his best in Jersey Stakes at Royal Ascot, (8-1) impressive 4l winner from Linda's Magic (8-12) (7f, £21240, soft, Jun 17, 13 ran).

Selection: MIDYAN

4.10 FORDHAM HANDICAP (£6,500: 7f) (19 runners) C 4

602	(13)	000000	ROTHERFIELD GREYS 8 (F,G) (Mrs D Gleason) J Pearce 5-8-10	R Cochrane	83
604	(15)	122-0	PROPENSITY 28 (BF,G) (G Leigh) G Harwood 3-9-6	G Starkey	65
605	(11)	300113	CAPTAIN HOLLY 21 (D,BF,G,S) (S Brewer) P Makin 3-9-6	J Reid	98
606	(19)	253100	JUST A FLUTTER 33 (F,G) (F Wilson) M Jarvis 3-9-4	B Raymond	94
607	(14)	030143	GOLD PROSPECT 21 (D,G,S) (H Speak) G Balding 5-9-3	S Cauthen	95
609	(3)	000000	DR BULASCO 26 (G,S) (D Brown) S Norton 3-9-3	M Roberts	92
612	(6)	3-220112	BAY WINDOW 23 (BF,G) (Lord Derby) J Winter 3-8-13	Pat Eddery	90
613	(9)	021	TOTLEY BROOK 33 (G) (Sheikh Mohammed) M Stoute 3-8-12	W R Swinburn	95
614	(8)	110310	STOCK HILL LASS 21 (F,G,S) (Mrs M Fairbairn) L Cottrell 5-8-10	N Adams	91
615	(10)	124124	INSHPOUR 7 (C,D,F,G,S) (P Halsall) H Wharton 5-8-9	J Quinn	96
616	(16)	021213	GILDERDALE 21 (D,F,G) (Avon Industries) N Vigors 5-8-6	P Cook	95
617	(18)	0-111110	BATH 89 (CD,BF,F,G,S) (Lady Aitken) J Toller 4-8-5	G Carter	89
618	(2)	300300	MYSTICAL MAN 7 (D,S) (B Schmidt-Bodmer) N Callaghan 4-8-5	G Bardwell (5)	93
619	(5)	344022	TRAVEL MAGIC 21 (D,F,S) (Mrs M Madden) B Hanbury 4-8-3	W Carson	97
625	(4)	431030	MASHBUB 21 (D,G) (Hamdan Al Maktoum) C Benstead 3-7-13	T Williams	96
626	(1)	003300	LIBRAN STAR 8 (B) (G Tee) H Candy 3-7-13	C Rutter	89
628	(7)	0-2102	FLORAL CHARMS 14 (BF,G) (R Holmes a Court) W H-Bass 3-7-9	Dale Gibson (7)	● 89
631	(12)	330004	ZAGAZIG 20 (V) (Mrs P Meynet) J Shaw 4-7-7	R Fox	93
633	(17)	200604	CORN STREET 5 (D,F,G,S) (M Wilkins) J Bosley 9-7-7	P Bamard (7)	84

BETTING: 5-1 Gilderdale, 11-2 Stock Hill Lass, Totley Brook, 6-1 Bay Window, Gold Prospect, Travel Magic, 8-1 Inshpour, Propensity, 12-1 others.

1986: MEET THE GREEK 3-8-11 B Thomson (10-1) D Laing 15 ran

FORM CAPTAIN HOLLY (9-4) 3rd, beaten under a length, to Wing Park at Ascot (7f, £10889, good, Sep 24, 13 ran), with STOCK HILL LASS (8-9) and MASHBUB (7-13) finished out of first 9. GOLD PROSPECT, effective at 7f and 1m, placed efforts since Haydock victory exclude (9-5) 1½ 4th to Freedom's Choice (9-0) at Doncaster, with JUST A FLUTTER (9-3) 3l 5th and DR BULASCO (9-2) 9th (1m, £13090, good, Sep 12, 13 ran). TOTLEY BROOK, improving and had plenty in hand when (9-7) beating BAY WINDOW (8-13) 2½l at Leicester (1m, £3408, good, Sep 22, 7 ran). TRAVEL MAGIC in apprentice race at Ascot last time (7f, £4045, good, Sep 24, 5 ran) when (8-9) running ¾l 2nd to Tanouma (8-8) with GILDERDALE (9-0) a length 3rd. BATH, prior to latest start at Newbury had improved with racing, 4th victory of the season coming at Kempton when (9-1) beating Kingsfold Flame (8-12) 2l (1m, £3434, good to soft, 11 ran). FLORAL CHARMS (8-10) running on when (8-10) 4l runner up to Clear The Stage (9-4) over 6f here (£6961, good to firm, Oct 1, 20 ran) and should appreciate trip today.

Selection: GILDERDALE

4.45 PARK PADDOCKS HANDICAP (3-Y-O: £5,590: 1m 6f) (12 runners)

1	(11)	010	SOUTHERN SPELL 48 (G) (Sheikh Mohammed) G Harwood 8-7	G Starkey	97
2	(10)	142002	SURF BOARD 15 (F) (Duke of Roxburghe) J Hindley 9-1	M Hills	● 99
3	(6)	013302	FATU HIVA 58 (G) (R Kaselowsky) John FitzGerald 8-11	P Cook	97
4	(12)	0-32111	PANAMA JACK 12 (D,F,S) (D MacPherson) P Calver 8-9 (5ex)	W R Swinburn	91
5	(8)	121000	FAILIQ 36 (F,G) (Hamdan Al Maktoum) P Walwyn 8-8	Pat Eddery	97
6	(5)	02122	GEORGIA LEIGH 12 (BF,G) (C St George) H Cecil 8-7	S Cauthen	94
8	(4)	013	SLY VIXEN 15 (G) (R Sangster) B Hills 8-4	C Asmussen	98
9	(3)	332411	EXORBITANT 28 (B,S) (Mrs J De Rothschild) R Johnson Houghton 8-2	W Carson	95
11	(2)	030121	FAUX PAVILLON 15 (C,F) (C Ring) A Hide 8-0 (5ex)	G Bardwell (5)	96
12	(1)	003230	THE REFRIGERATOR 10 (J Horgan) R Hannon 7-9	C Rutter	95
13	(9)	022422	CHECKPOINT 22 (R Richards) C Brittain 7-8	T Williams	95
14	(7)	313111	PENNY FORUM 10 (D,G) (R Sumdge) J Sutcliffe 7-7 (5ex)	NON—RUNNER	90

BETTING: 9-2 Faux Pavilion, 5-1 Exorbitant, Surf Board, 6-1 Georgia Leigh, 8-1 Panama Jack, Sly Vixen, Southern Spell, The Refrigerator, 12-1 others.

1986: PRELUDE 8-2 W Carson (14-1) W Hern 16 ran

FORM PANAMA JACK (9-4) held on well close home to beat GEORGIA LEIGH (9-7) 1½l at Haydock (1m 6f, £3527, good to soft, Oct 3, 8 ran). FAILIQ has gone off the boil since (7-13) getting up to beat How Very Touching (7-8) ½l at Newbury (1m 5f 60y, £8834, good, Jul 18, 7 ran). EXHORBITANT (8-10) got up on the line to beat Deftly (8-2) a head at Ayr (1m 7f, £3262, good to soft, Sep 17, 7 ran). FAUX PAVILLON (7-7) stayed on in good style to beat SURF BOARD (9-6) a neck at Newmarket (2m, £5590, good to firm, Sep 30, 12 ran) with SLY VIXEN (8-9) another ¾l behind in 4th. Previously SURF BOARD (8-8) not disgraced when 5½l 5th to Tabayaan (8-12) at Longchamp (1m 7f, £30513, soft, Jun 28, 7 ran). PENNY FORUM (8-1) beat Jabaraba (8-8) ½l at Wolverhampton (1m 4f, £3019, good, Oct 5, 7 ran).

Selection: SURF BOARD

Course specialists

TRAINERS	Winners	Runners	Per Cent
H Cecil	78	327	23.9
W Hern	32	205	15.6
M Stoute	50	316	15.8
G Harwood	44	314	14.0
H Candy	16	119	13.4
W O'Gorman	23	169	13.6

JOCKEYS	Winners	Rides	Per Cent
S Cauthen	83	535	15.5
Pat Eddery	62	454	13.7
W R Swinburn	48	356	13.5
M Wigham	7	52	13.5
S Whitworth	8	61	13.1
W Carson	57	469	12.2

Eddery retains lead of three

With 21 Flat racings days left, Pat Eddery still leads Steve Cauthen by three after each of the title protagonists had ridden one winner at Haydock Park yesterday.

The champion drew first blood when partnering Smart Roberto to victory in the first division of the Whitebeam Maiden Stakes.

The race developed into a contest between the odds-on favourite and Cauthen's mount, White Sapphire, but Eddery was always in command on Smart Roberto, who won by four lengths.

Eddery, now on the 180 mark, told John Dunlop's assistant Tony Couch that Smart Roberto, a $60,000 colt making his second appearance on a racecourse, handled the soft ground well. "He is a big horse and kept galloping through the mud," Couch said. Smart Roberto is the first horse Mr Saud Khaled has had in training at Arundel.

Cauthen brought his total for the season to 177 and Henry Cecil's tally to 170 when winning the Walnut Stakes on Inscription. Cauthen made most of the running on the Posse filly to beat market rival Naive Charm, the mount of Eddery, by three lengths.

Winter Measure lifts Pitman

Jenny Pitman, recovering from an operation last week, had the perfect tonic when Winter Measure landed the Burley Sport After Shave Novices' Chase by eight lengths at Plumpton yesterday.

It was her second winner in two days and a welcome one because Winter Measure, whom she has always held in high regard, had failed to get round in his last four starts. This time the 6-1 chance got everything right, jumping to the front four from home and going clear.

The trainer had an operation last Thursday to remove a lump from her back. She was allowed home on Friday and 24 hours later was up on the gallops supervising schooling.

Right-hand man, David Stait, who was supervising operations at Plumpton, said: "Jenny has always known Winter Measure had scope but he fell last time at Chepstow and then lost his confidence a bit."

Stait reports that Burrough Hill Lad, who had bony growth removed from an old injury in June, is in good heart and back in road work.

HAYDOCK PARK

Selections

By Mandarin	By Our Newmarket Correspondent
2.00 Amenaide.	2.00 Carroll Castle.
2.30 Count Trevisio.	2.30 Hypnology.
3.00 Woodpecker.	3.00 Woodpecker.
3.30 Red Guitars.	3.30 Red Guitars.
4.00 Achnahuaigh.	4.00 Feasible.
4.30 Joseph.	4.30 Joseph.

The Times Private Handicapper's top rating: 3.30 RED GUITARS.

Going: heavy **Draw: 6f-1m low numbers best**

2.0 ROWAN NURSERY HANDICAP (2-Y-O: £2,641: 5f) (9 runners)

1	(5)	1230	CARROLL CASTLE 14 (D,F) (G Carroll) D Morley 9-7	M Birch	87
2	(7)	1	AMENAIDE 24 (D,G) (Capt M Clark) H Candy 8-13	W Newnes	98
4	(9)	411140	MERE MELODY 9 (D,G,S) (M Britain) M Britain 8-10	K Darley	92
6	(3)	014020	EASTERN MELODY 45 (D,S) (J Collings) E Alston 8-8	A Culhane (5)	● 89
8	(4)	340402	ASHLAR BOY 12 (D) (S Reakes) R Hollinshead 8-4	R Hills	84
9	(2)	034100	ROSS SUNDAE 30 (D,S) (Mrs E Rhind) M W Easterby 8-6	Dana Mellor (7)	87
10	(1)	304003	WINDATURI 16 (F) (Mrs N Macauley) Mrs N Macauley 7-12	T Ives	90
11	(6)	110003	KARLA'S STAR 26 (D,F,S) (T Mowbray) G Moore 7-12	L Charnock	90
13	(8)	402010	QUICK OR BE DAMNED 9 (D,G) (C Dennis) D Chapman 7-8	S McKenna (7)	77

BETTING: 5-2 Amenaide, 4-1 Ashlar Boy, 5-1 Eastern Melody, 6-1 Mere Melody, 15-2 Karla's Star 8-1 Windaturi, 10-1 Quick Or Be Damned, 12-1 others.

1986: FATHER TIME 7-12 A Mackay (13-2) D Thom 8 ran

2.30 BEECH CLAIMING STAKES (£4,744: 1m) (18 runners)

2	(7)	30-	DUE DILIGENCE 40 (F,S) (Metropole Man Ser Ltd) K White 5-9-5	J Williams	—
4	(5)	003000	WENSLEYDALEWARRIOR 9 (D,F,G,S) (C Woods) G Moore 3-9-4	D Nicholls	● 99
5	(2)	402000	LOCHONICA 45 (G,S) (K Coxon) E Weymes 4-9-0	Kim Tinkler	89
9	(1)	000020	RUN FOR EVER 10 (G) (Full Circle Plc) N Tinkler 4-9-0	K Darley	87
11	(16)	2-32201	FEARLESS MAN 10 (D,F) (Mrs L Yong) J Etherington 3-8-13	D Atkinson	88
19	(15)	34000	SPHINX 7 (B) (F Salman) P Cole 3-8-11	G Duffield	91
20	(17)	30-1124	JELDAIRE 103 (C,D,S) (D White) N Tinkler 4-8-9	J Carroll (5)	88
21	(13)	104180	O I OYSTON 9 (D,F,G,S) (J Berry) J Berry 11-8-9	L Jones	85
22	(3)	000000	READY WIT 8 (V,D,F,G,S) (Mrs R Tennant) R Hannon 5-8-9	L Charnock	73
24	(9)	020004	WHAT A MOSS 10 (R Rodgers) D McCain 5-8-9	A Shoults (3)	95
25	(6)	040-001	COUNT TREVISIO 122 (B,S) (M Hartley) R Sheather 3-8-8	S Parks	89
26	(12)	140-000	URRAY ON HARRY 12 (C,BF,G) (D Copperthall) R Hollinshead 3-8-8	T Lucas	86
29	(4)	000300	SUPERLIFE 20 (Mrs P Yong) M Jarvis 3-8-6	W Newnes	74
30	(18)	3-300301	CROWN JUSTICE 24 (B,G,S) (N Callaghan) N Callaghan 3-8-5	R Hills	82
34	(8)	034000	EBONY PRIDE 9 (G) (Mrs G Popple) Pat Mitchell 3-8-3	R Lines (3)	86
36	(10)	220203	HYPNOLOGY 17 (V,BF) (Lord Derby) W Hastings-Bass 3-8-3	N Day	77
37	(14)	030212	MAYSPARK 85 (BF,F) (P Doherty) W Haigh 3-8-3		80
56	(11)	03-0000	LOMA BREEZE 12 (J James) D Moffatt 3-7-7		—

BETTING: 4-1 Count Trevisio, 9-2 Hypnology, 5-1 Crown Justice, 6-1 Fearless Man, 8-1 Jeldaire, 9-1 Mayspark, 10-1 Urray On Harry, 12-1 Superlife, 14-1 others.

1986: NO CORRESPONDING RACE

ALLIED DUNBAR HANDICAP (£5,134: 1m 4f) (8 runners)

1	(5)	241442	NEARLYWED 22 (B) (Kinderhill Corp) B Hanbury 3-9-10	G Baxter	89
7	(8)	0-32010	WOODPECKER 19 (F) (Mrs H Jones) H Thomson Jones 3-9-0	W Ryan	80
9	(1)	0-32221	OXYMERON 68 (B,D,F) (S Niarchos) H Cecil 3-8-11	A Clark	● 93
10	(7)	021003	CROSS-BENCHER 8 (F) (Mrs M Watson-Smyth) G Harwood 3-8-10	W Newnes	93
13	(4)	000000	LOVE TRAIN 12 (G) (M Oberstein) D Laing 3-8-1	G Duffield	84
14	(5)	000233	JAMES STANLEY 20 (S Threadwell) C Brittain 3-8-0	L Charnock	95
16	(3)	411120	DRESS UP 45 (B,D,BF,G) (T Kindon) M H Easterby 3-7-11	S Dawson	92
18	(2)	402100-	CASHEW KING 385 (G,S) (P Moss) B McMahon 4-7-8		82

BETTING: 5-2 Woodpecker, 7-2 Cross-Bencher, 9-2 Oxymeron, 11-2 Nearlywed, 6-1 Dress Up, 10-1 James Stanley, 14-1 Cashew King, 25-1 Love Train.

1986: SARONICOS 3-9-1 M Birch (11-2) C Britain 9 ran

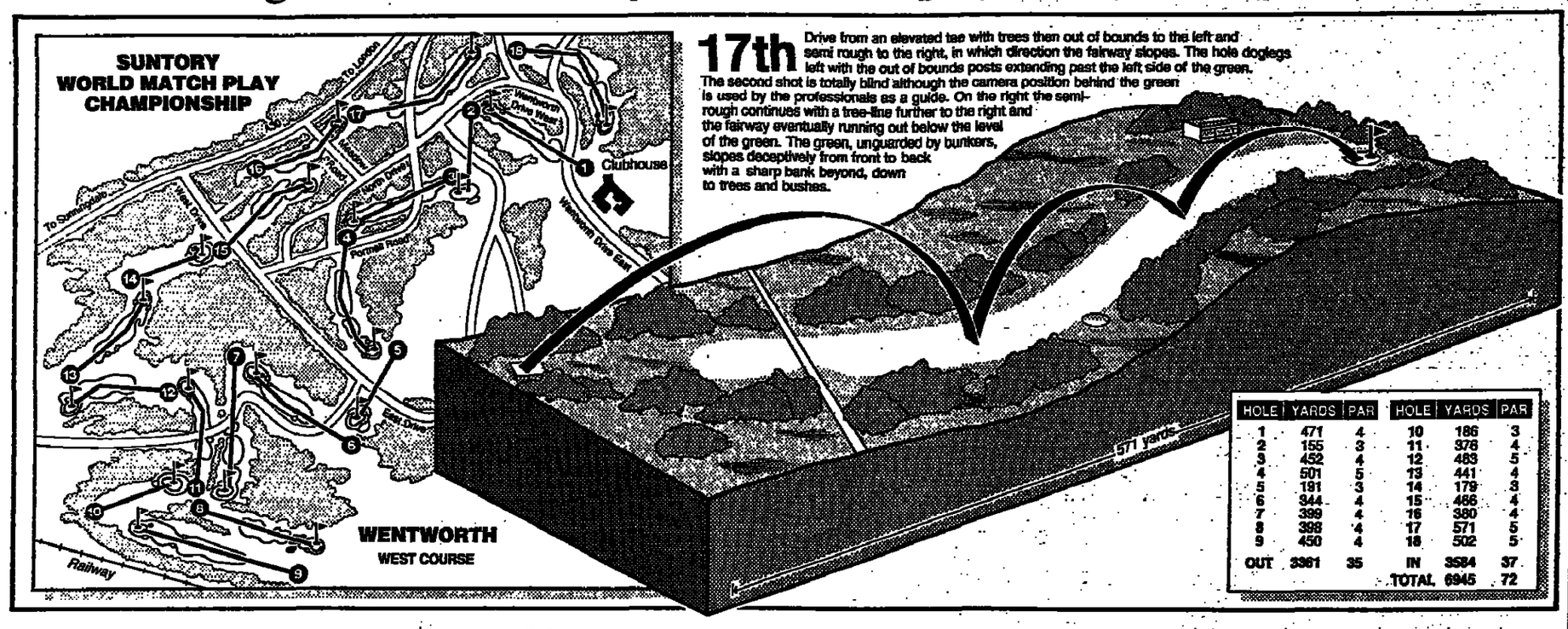
FORM AHOY (9-0), promising 5l 6th to Charmer (9-0) here (7f, £5170, good to firm, Oct 2, 23 ran) with STAG PARLOUR (9-0) unplaced. TWO TOTAL (9-0) never threatened the principals when 8th of 25 to Chief Mole (9-0) here (1m, £5807, good to firm, Sep 30) with MANSFIELD HOUSE (9-0) making no show. MONFARID (foaled: Jan 1, cost: $300,000) is a half-brother to several winners. HIGHBROW (8-11) ran well in head defeat by Shirley Superstar (8-11) at Salisbury (7f, £2554, good to firm, Sep 10, 13 ran). She should come on for that.

Selection: HIGHBROW

3.30 JOHN CANNON FILLIES STAKES (2-Y-O: £3,523: 7f) (7 runners)

|

The Times guide to the Suntory world match-play championship at Wentworth



HOLE	YARDS	PAR	HOLE	YARDS	PAR
1	471	4	10	186	3
2	155	3	11	378	4
3	452	4	12	483	5
4	501	5	13	441	4
5	191	3	14	179	3
6	344	4	15	466	4
7	399	4	16	380	4
8	398	4	17	571	5
9	450	4	18	502	5
OUT	3361	35	IN	3584	37
			TOTAL	6945	72

Heading for final showdown

By Mitchell Platts, Golf Correspondent

Severiano Ballesteros and Greg Norman have a final chance, in the Suntory world match-play championship, which starts at Wentworth today, to settle an argument intensified by fate and misfortune.

Golf's two most aggressive players of the 1980s have been on a collision course since Norman erupted last year with 10 victories against Ballesteros's six. It catapulted the Australian to the top of the Sony world rankings, leaving Ballesteros kicking his spikes in frustration.

What troubled Ballesteros even more was that the chance of taking on Norman head-to-head materialized then vanished in a cloud of uncertainty at the US Masters in April which left the Spaniard's confidence at its lowest ebb since he first struck shots at the age of seven.

He had dreamed all winter of taking on Norman at Augusta, and when both players found themselves in a play-off it seemed the script was going according to plan. Larry Mize, however, re-wrote it: initially with the assistance of Ballesteros, who took three putts at the first extra hole, then with the miracle chip which destroyed Norman at the next.

There were tears in Ballesteros's eyes. Norman, too, left with Georgia so etched on his mind that it has taken him the best part of the year to recapture the desire which has fortified him since he fell in love with the game as a teenager.

Both became victims of the unpredictable nature of golf, which can create such mental anxiety that the good fortune of an opponent can be as damaging to the morale as a self-inflicted wound.

Thus Ballesteros and Norman were shut out from the major championships throughout the summer by Scott Simpson (US Open), Nick Faldo (Open championship), and Larry Nelson (US PGA championship) although few, if any, would disagree that they are still the world's leading two golfers.

For instance, Jack Nicklaus, arguably the greatest golfer in the history of the game, insists: "I think Greg and Seve, talent-wise, are in a class by themselves. They haven't dominated this year, but then that is not an easy thing to do year after year."

Ballesteros agrees. He said: "Greg is not having a great year, but that doesn't mean he isn't a great talent. There are always good and mediocre years. We have both won only once this year, and you can't buy golf tournaments in the shops. There has been a lot of pressure on Greg this year, probably because he won 10 events last year, but like me he's found it harder."

Their admiration for each other's ability has existed from the days when they matured together on the European Tour. To Ballesteros it was a natural place to play, whereas Norman chose it as an obvious educational stop en route to the US Tour, where he was the No. 1 money-winner last year.

Even so, they have taken different routes as far as the United States is concerned, with Ballesteros holding out for a fairer deal for foreign players while Norman is quite happy to play there as he lives in Florida with his American wife, Laura, and their children, Morgan-Leigh and Gregory.

The difference extends beyond that, simply because Norman is now the doting family man, whereas Ballesteros remains single with his girlfriend, Carmen, mostly in the background.

Their styles, too, contrast to the extent that in a recent conversation Norman, who plays virtually every shot with the ball in line with the left heel, was amazed to learn from Ballesteros that the Spaniard moves the ball back in the stance club by club. Moreover, Norman hovers the clubhead off the ground, while Ballesteros lays it to rest behind the ball because he feels his forearms are more relaxed in that position.

Even in determining the target-line, Ballesteros and Norman are different. The Spaniard favours keeping his eye on the target, visualizing a tunnel between himself and the green, but the Australian looks for the apex of the shot that he is about to play.

At Wentworth, however, there is little to choose between them. They have dominated the last seven years of this glorious championship, with Ballesteros now requiring only one more win to equal Gary Player's record of five successes. Norman has three wins to his credit.

For Ballesteros it will not only be a test of his skill but also of his endurance, as he must play from the first round today, whereas Norman is, saved that ordeal, along with Faldo, Mize and Simpson, who are also seeded. With Howard Clark, Lyle and Ian Woosnam also competing, the chance of a first British success in the history of the championship must exist.

Yet as another series of classic confrontations unfold on Wentworth's West Course, which has rarely been in better condition, the hope as far as Ballesteros and Norman are concerned is that they will meet for the first time in the final. It would be worth the wait.

First round draw and tee-off times

M McNulty (SA) v H Clark (GB)
(8.30 and 1.00)
Winner to play G Norman (Aus)
A Lyle (GB) v D Ishii (US)
(8.45 and 1.15)
Winner to play L Mize (US)
S Ballesteros (Sp) v K Takahashi (Japan)
(9.00 and 1.30)
Winner to play S Simpson (US)
I Woosnam (GB) v S Randolph (US)
(9.15 and 1.45)
Winner to play N Faldo (GB)

TODAY ON TV
BBC2: 2.15-4.0 p.m. and 4.40-5.30 p.m. Highlights: 11.10 p.m.

Driving route to success on the great 17th

By Mitchell Platts

Greg Norman regards the 17th on Wentworth's West Course as "one of the best driving holes of any par-five anywhere in the world." He thinks it was a key hole in his world match-play final win against Sandy Lyle last year. And he says the qualities demanded by it, total accuracy and cool thinking, could be decisive again this week.

"It's a great match-play hole," Norman says. "One of the best ways that I've ever played it was against Jack Nicklaus last year. I took the bull by the horns and I eagled it to go one up. I had to go with the driver with my second shot and I knocked it on to 40 feet and made the putt.

"In the final, Sandy Lyle had got back to being only one down against me by winning the 15th and 16th holes. But at the 17th he paid the penalty of trying to hit it down the left and carry the trees. My view is you don't play with trouble. You keep away from it."

Norman describes the 17th with warmth and respect. "After the big tree fell down, the hole lost a little of its character. But it's still a classic among par-fives. If you don't hit the fairway, it's quickly a six or even a seven. If you do hit the fairway, and you hit it long, you have the opportunity of getting it on in two.

"The whole hole sets up with the tee shot. There is a wire fence protecting a house through the fairway on the right. I aim at the window just to the right of that and I try to hit straight.

"Other times I pick out a big birch tree to the right and I try to hit straight on that. If I turn a little bit, then I'm fine. But I never really try to draw the ball off that tee, not only because of the out of bounds on the left, but also because you can get a counter-kick and the ball could stay up there to the left, leaving a very tough second shot.

"If you hit the ball straight, then it is going to kick right and you'll have a clear shot into the green.

"They need to put down a few more birch trees — I think they have put some down already — to the right to stop the players peeling out there. The old big tree used to stop you doing that.

"I always take my driver. I never like to back off from a par-five even if my opposition is out of bounds. I just aim further right because out there it leaves you a clearer shot.

"In medium to dry conditions, you can chase it on to the green with a two-iron. But that has got to be after a really good tee shot. Other than that I've hit on numerous occasions the driver for my second shot. You've got to keep the ball low and you attempt to carry it approximately 210 yards and then let it run down.

"This second shot is just as daunting as the tee shot. The green slopes deceptively away from front to back, so if you're short of the green and you're pitching it on, then you have to be careful that you don't allow the ball to get away from you. The first 15 or 18 feet of the green is kind of crowned and after that it just gently runs to the back."

Severiano Ballesteros is equally admiring. "The 17th is a very difficult driving hole because the fairway rolls to the right," he says. "The best way is to hit the ball right to left, but that is very dangerous because of the out of bounds to the left, so it is very difficult to keep the ball on the fairway.

"The second shot is also very difficult, because even if you are on the fairway, the slope of the fairway means that you are standing above the ball. So you have a difficult shot. It is also a little bit blind, there is still that out of bounds to worry about, and the green is small. Usually with a good tee shot, it is still a very good three-wood to get there. So you have two very demanding shots.

"Also the green is a very difficult one on which to putt. From the front it goes flat and, although it does not look like it, the green then goes down a little bit."

BOXING

Brooding Biggs feeling the pressure

From Srikumar Sen
Boxing Correspondent
Atlantic City

Mike Tyson appeared quietly confident yesterday as he rehearsed the moves he will be making against Tyrell Biggs, of Philadelphia, at the Convention Centre here tomorrow. But Biggs, on paper very much a live challenger, was feeling the strain of a big fight build-up.

Biggs has been under unbearable pressure as American newspapers, with little or no malice aforethought, planted doubts in his mind about character and heart by reminding him of his drug addiction days and of a crushing defeat when an amateur by Teofilo Stevenson, of Cuba.

Biggs admitted to *USA Today*: "A lot of times I think about doing it. A lot of times I get an urge." Biggs, who still attends after-care support group meetings three times a week, said he became an addict shortly after winning the Olympic gold medal in Los Angeles and turning professional. "Doing base was the number one thing. I fitted boxing into my party life. It was sick. I almost killed myself."

Even now, whenever he becomes morose, his manager, Lou Duva, gives him a surprise dope test. He hasn't failed any. He says proudly: "I can talk about it and think about it but I won't give in. How did I get hooked? Well, it's something like you journalists having a drink after work."

But yesterday the 6ft 5in, baby-faced No. 1 contender was unable to finish his pancakes and syrup and as he read the papers became quieter and quieter. Even the attempts of his overweight and walnut-faced manager to lift him seemed of little avail.

"Hey Ty, the odds have got to be the most ridiculous since Japan was 10-1 over the USA after Pearl Harbour," Duva joked. "Ty, Ty, did you hear, that? Frank Bruno has so many muscles, like Tyson they slow him up in a fight." Biggs had the sad accepting look of a little boy being cuddled.

On the matter of the defeat by Stevenson, Biggs makes no excuses. After all, most American heavyweights feared the great Cuban. Even John Tate, who became world champion, was knocked out in one round in the Olympics by Stevenson. But both Biggs and Duva stoutly defended suggestions that he lacked heart.


Biggs: former drug addict

If anything he is too brave for his own good, as he proved when beating the hard-hitting Jeff Sims, despite having broken his collarbone in the bout, and coming back after a severe eye injury to knock out David Bey in six rounds.

Later in the day at his Trump Castle headquarters, Biggs wound down his training with two light rounds against a Tyson-shaped sparring partner. Biggs danced Ali-fashion and tested out Ali-type combinations but was unable to convey the confidence of the great man.

Duva has had talks with Tony Tucker, who went the distance with Tyson, on tactics and studied every video of the champion. "You should hear what Kevin Rooney and Tyson say to each other in the corner," he said. "They have arguments after each round. I call Rooney, Mickey Rooney."

Back at the Trump Plaza, the other end of town, Tyson practised body shots. Jose Torres, a former world light-heavyweight champion who like Tyson was a Cus D'Amato boy but is today commissioner of the New York State Athletic Commission, said: "He is practising body shots because you will remember Stevenson broke his ribs."

Tyson, with the legend on the back of his T-shirt "You got to have (blankety-blank-blank-blank-blank) to be a world champion", unleashed combinations of five to six body-breaking blows with frightening speed.

After each set-piece he stepped back, sucked at the thumb of his black glove like a comforter and then hit the heavy waterbag over and over again. "It's a special bag that feels like you are hitting a human body," Tyson's English sparring partner, Glen McCrory, said chillingly. "I want to hurt him bad," Tyson said.

Johnson leads in US event

Trish Johnson moved a step nearer her dearest wish when she led the Ladies' Professional Golf Association's final qualifying tournament at Sweetwater in Texas, on level par 72 (Patricia Davies writes).

She led 100 hopefuls by one stroke, while Caroline Pierce, an English player now living in Texas, and Liselotte Neumann, of Sweden, were well placed on 76. Miss Johnson, in seventh place in the Woolmark order of merit in her first year on the European tour, headed for Sweetwater a fortnight ago to have her game honed by David Clay, her Welsh coach.

Where team honour outweighs riches

By John Hennessy

Broome Park, a course established near Canterbury just seven years ago, gives the flourishing Women's Professional Golf Association the chance to widen its horizon this week.

It stages the first World Team Challenge, a competition between six teams of five players, representing England, Scotland, Australia, United States, Europe and the Rest of the World.

This is the first time that women professionals have had the chance to represent their countries. Personal aggrandisement comes second this week to pulling one's weight for the team — although there is still a prize of £10,000 to be shared by the winners.

They are likely to be England, in spite of the absence of Trish Johnson, who is in Texas seeking her player's card on the American tour. England still have four players in the top 10 of the order of merit and only the best three scores count on each of the four days. In any case, Penny Grice-Whittaker, the replacement, is hardly a make-weight.

The team, remarkably, includes the Open champions of both the United States and Britain, which would have been regarded as a distant dream when the season began.

But it is now a matter of record that Laura Davies won in the United States, and was succeeded as the British Open champion by Alison Nicholas. For Miss Nicholas the tournament satisfies a burning ambition, for, unlike most of the others, she was never chosen for her country as an amateur.

Dale Reid should be an inspiring captain for Scotland, since she leads the order of merit, and gathered round her are players more clannishly imbued with team spirit, perhaps, than the rest.

The Australians, led by Corinne Dibnah, seem to have struck form at the right time and Europe brings together a talented quintet, including Maureen Garner, from Northern Ireland. The United States and the Rest of the World look to be heavily outgunned.

TEAMS: England: L Davies, A Nicholas, K Douglas, D Dowling, P Grice-Whittaker. Scotland: D Reid, J Connachan, G Panton, G Stewart, M Thomson. Australia: C Dibnah, K Lunn, L Wilson, A Jones, L Mullard. Europe: M-L Taya, M Garner, F Dassu, K Espinasse, B Helbig. United States: S Moon, B Lunsford, P Conley, M Marshall, R Comstock. Rest of the World: A Sheard, R Hast, S Van Wyk, P Gonzalez, T Fernando.

AMERICAN FOOTBALL

Strike set to continue

New York (Agencies) — The chief negotiator for the National Football League (NFL) management council, Jack Donlan, has rejected the idea of letting the dispute with the players go to binding arbitration.

His refusal is likely to prolong the players' strike, which has already lasted three weeks, despite concessions to other union demands.

Donlan said that owners of the 28 NFL teams had agreed not to take any disciplinary action against strikers provided the union did not penalize those who crossed picket lines. The union has accepted these conditions.

ROWING

Serpentine setting for sprints

By Jim Railton

A very strong British men's team has been selected for this weekend's Westminster Serpentine Regatta, which will incorporate a four-nations international match between Great Britain, France, Italy and the Soviet Union.

While the names of top internationals from overseas have yet to be confirmed, the Great Britain team will include the Olympic gold medal winners, Steven Redgrave, Andy Holmes and Martin Cross.

There will be two separate four-nation internationals, on Saturday and Sunday, in which competitors will race over 500 metres. Basic rules mean that a competitor may not race in more than three events and not less than two.

Redgrave, Holmes and Adam Clift are entered for three races apiece. Clift is a world championships silver medal winner and Commonwealth Games champion in coxed fours. The match events are coxless pairs, coxed fours and eights, together with single, double and quadruple sculls.

But the regatta, sponsored by the London Electricity Board and the Westminster City Council, is much more than a four nations match. More than 1,000 competitors have applied for a wide range of categories from junior to international classes.

It will include trials for the Dragon world championships in Hong Kong next year and MPs and members of the House of Lords will also contest some events.

Family entertainment will be laid on and it will be interesting to see how the public respond to the event. No doubt weather will be a factor but the organizers and sponsors deserve success, having worked hard to stage these autumn sprint races.

GREAT BRITAIN: S Redgrave (Leander), A Holmes (Leander), M Cross (Thames Tradesmen), A Clift (Hollingworth Lake), J Maxey (Leander), J Garrett (Leander), S Hanaszan (London University), M Buckingham (Marlow), R Stanhope (Leander). Coxswain: P Sweeney (Thames Tradesmen).

ATHLETICS

Clampdown on Comrades

By Ian Stafford

Four British athletes were excluded from the Amateur Athletic Association (AAA) yesterday after an investigation into the participation of British runners in South Africa since it was barred in 1976.

Vic Gutteridge, Steve Sharp, Steve Hillier and Mike Gird are the first casualties of the AAA's crackdown and each will now need to apply for reinstatement if they wish to compete in Britain under the rules laid down by the AAA and the International Amateur Athletic Federation (IAAF).

The inquiry is aimed at all British athletes, but the AAA says the problem is most serious with 'ultra' runners, those who compete beyond the marathon distance. The four athletes expelled ran earlier this year in the South African Comrades (a 56-mile event between Durban and Pietermaritzburg) and were recently barred from taking part in the 53-mile London to Brighton race by the Road Runners Club.

"These athletes have broken the rule and have rendered themselves ineligible," Tony Ward, the AAA spokesman, said. "But the IAAF will give sympathy and quick consideration to those applying for reinstatement.

"This is not a witchhunt, but some runners consider themselves above the laws governing athletics. The action we have taken will indicate that they are not and athletes who compete in South Africa in future will probably find less sympathy.

"The London to Brighton race has highlighted a problem which has beset the sport for a number of years." The Road Runners Club seems to have turned a blind eye in the past and last year a South African won the event.

BASKETBALL

One man can bar the way

By Nicholas Harling

The ability of Eric Simpson, the American guard of Manresa, from Spain, stands between Sharp Manchester United and their first appearance in the last 16 of a European competition on Wednesday.

United's 94-80 lead in the first leg of their Korac Cup second-round tie would normally be regarded as a sufficient cushion but, with Simpson, Manresa are still in contention. He hit 37 points.

Chiefly through his efforts, Manresa reduced a 20-point deficit in the second half to one of eight, although United nearly doubled that by the end.

With five of his players in double figures, Joe Whelton, United's coach, not surprisingly attributed their success to "a great team effort."

Polycell Kingston extended an interval lead of 35-27 against Galatasaray to one of 51-36 in Istanbul before losing the first leg of their European Cup Winners' Cup second-round tie 67-57.

● Portsmouth have replaced Kenny Stancell, the American they dismissed last week, with Tony Karasek, a 6ft 10in centre

YACHTING

America's Cup yachts head for Arctic circle

By Barry Pickthall

Six 12-metre syndicates, including Graham Walker's BACC group, announced in Hamburg yesterday that they will stage the World championship inside the arctic circle next year as part of a European circuit for these America's Cup yachts.

The 10-day regatta will be held in the Baltic at Lulea, under Sweden's midnight sun, and among those who have confirmed their entries are syndicates from Denmark, Sweden, Italy, France, Britain and West Germany. The second major event will be a two-stage European championship, with a regatta in Kiel during August followed by a second event in the Mediterranean in October.

Britain is expected to host the first 12-metre regatta of the season in 1989.

● Indulgence, owned by Graham Walker and skippered by Harold Cudmore, which represented Britain in the Admiral's Cup, was named as the top Class I yacht by the Royal Ocean Racing Club yesterday.

The French-built yacht, designed by Andrieu, won the heavy-weather De Gtingand Bowl race earlier this season and finished top of her class in the Channel Race and Loujaine Cup.

Alan Gray's Farr-designed one-tonner, Jamarella, another of the Admiral's Cup team, took Class II honours.

The Class III championship was won by the 13-year-old Belgian-entered Contessa 35, Asterix, though she is beaten on age by Tom and Vicki Jackson's evergreen Class IV victor, Sunstone, and Dr Greville's Trocar, the Class V champion and a 1969 vintage Holman and Pye design.

The Channel Handicap division was won by the 'Howard's Way' boat, Barracuda of Tarrant.

RESULTS: Class I: Indulgence (G Walker). Class II: Jamarella (A Gray). Class III: Asterix (W Wallschlaeger). Class IV: Sunstone (T and V Jackson).Class V: Trocar (Dr Greville/D Munro-Kerr). Channel Handicap: Championship: Barracuda of Tarrant (R Fisher). Class VIII: Talisman (M Stephens). Class IX: Blondie. Solent Points Championship: Class I: Indulgence. Class II: Jane Bottomley (R Bottomley). Class III: Insatiable (M Healey). Class IV: Catch (J Allenby). Class V: Sunbeat IV (W Courtney). Junior Offshore Group: Championship: Jane Bottomley.Classes V-VII: Scorpio (P Gatrell).

ICE HOCKEY

Murrayfield are ready to make history

Murrayfield Racers are a step away from making British League history again tonight when they face Slavia Sofia in the first round of the European Cup in Edinburgh with an 8-5 advantage from Bulgaria last week (Norman de Mesquita writes).

That victory was a first win by a British team in the competition, but Mike Kelly, the Canadian player-coach, accepts the job is only half done.

"The Bulgarians," he said, "are very good, but we took away their strengths in the middle and we must do the same tonight."

Racers have the advantage over British clubs in past years when only two imported players were allowed, but now there is no restriction.

While the Canadians — Chris Kelland, Scott Orban and Kelly — are vital to the team, the coach also paid tribute to the contributions made to last week's success by the Scottish players. "Tony Hand is as good as a fourth import," he said, "and Paul Hand has developed into a top quality defenceman. Paul Pentland, Jock Hay, Callum Hastings and Steve Combe all helped us to control the game.

TODAY'S FIXTURES

7.30 unless stated.

FOOTBALL

CENTRAL LEAGUE: First division: Huddersfield v Bradford City.
BEAZER HOMES LEAGUE: Westgate Insurance Cup: First round: Stourbridge v Gloucester.
FA TROPHY: First qualifying round, third replay: Famborough v Walton and Hersham.
REPRESENTATIVE MATCH: Amateur Football Alliance XI v Cambridge University (at Broomfield FC, Palmers Green, 2.15).

OTHER SPORT

BADMINTON: British Airways Masters: Qualifying rounds (at Sobell centre, Islington).
BOWLS: Liverpool Victoria Insurance Superbowl (at Granada television centre, Manchester). County match: Essex v Hertfordshire (at Cheshunt).
GOLF: Suntory World matchplay championship (at Wentworth); WPGA World Cup (at Broome Park).
ICE HOCKEY: Murrayfield Racers v Slavia Sofia.
SPEEDWAY: Autumn Triangle: Arena Essex v Hackney v Rye House. Farewell Trophy: Middlesbrough. Challenge match: Peterborough v King's Lynn.
SQUASH RACKETS: ICI Perspex World open championship (at Edgbaston Priory club).

SPORT ON TV

BOWLS: Liverpool Victoria Insurance Superbowl from Manchester. ITV: 1.0 and 11.0 p.m.
INTERNATIONAL GOLF: Suntory World matchplay championship from Wentworth. BBC2: 2.15-4.0 p.m. and 4.40-5.30 p.m. Highlights: 11.10 p.m.
RACING: 2.35, 3.05, 3.40 and 4.10 races from Newmarket. C4: 2.30 p.m.
SHOOTING: Dalhatsu pro-celebrity championship: Second semi-final of the clay pigeon event from Littlecote, Berkshire. BBC2: 6.50 p.m.

PPA CERTIFIED DIVIDENDS
All dividends subject to rescrutiny. All matches for October 10th

LITTLEWOODS POOLS, LIVERPOOL
THE BIGGEST PAYOUT EVER!
£2,787,690
LONDON S.E. MAIN WINS £448,955
TWO OTHER TOP WINNERS EACH RECEIVE £287,000
PLUS 6 OTHER WINNERS OF £138,888 EACH
TREBLE CHANCE – Max. 22 Pts – NO CLIENT WITH 22 Pts.
TOP DIV. FOR ONLY 21½ Pts.
21½ PTS .... £138,888·60
21 PTS..... £3,787·85
20½ PTS ..... £643·70
20 PTS ..... £89·80
19½ PTS..... £22·75
19 PTS..... £7·20
Treble Chance dividends to units of 5p.
4 DRAWS..... £40·95
10 HOMES..... £16·25
4 AWAYS ..... £0·55
Above dividends to units of 10p
Expenses and Commission 26th September 1987 – 29·1%
FOR COUPONS PHONEFREE (24 HR. SERVICE) 0800 400 400

VERNONS POOLS, LIVERPOOL
This week's 1st Dividend is scooped by a syndicate of eleven engineers.
TREBLE CHANCE 22 Points £466,807.30 Paid for .206p stake. Balance of £35,835.70 divided Pro-Rata between other Treble Chance Dividends. (See Rule 9C).
22 pts (MAX.).....£502,643.00
21½ pts.....£3,426.20
21 pts.....£626.60
20½ pts.....£134.15
20 pts.....£22.75
Treble Chance Dividends to Units of 2/9p.
10 HOMES.....£18.40
(Nothing Barred)
5 AWAYS.....£0.90
(Nothing Barred)
TOP SHOTS.....£20.85
Above Dividends to Units of 10p.
Expenses and Commission for 26th September 1987 – 30.2%
For coupons Phone 01-200 0200

FOOTBALL: JOY FOR CHARLTON AS BULGARIA ARE BEATEN

Brady's sending off fails to dampen Ireland celebration

From Ian Ross
Dublin

Republic of Ireland 2
Bulgaria 0

Tears of remorse were Liam Brady's only reward for masterminding a superb victory when the cultured West Ham United midfield player succumbed to prolonged intimidation from the temperamental Bulgarians seven minutes from the final whistle and was dismissed.

Brady, sent off in his 67th appearance, said: "I went for the ball, but the Bulgarian player was too quick and I just caught him as I was running back. He threw out his arm and I turned round and retaliated. I've no complaints. It was my own fault."

His disgrace for elbowing Anyo Sadkov in the face was a sad and unnecessary footnote to a magnificent performance by Jack Charlton's team who would have booked their place in next summer's West German finals long ago had they performed throughout this European Championship campaign as they did yesterday.

Violence was simmering close to the surface for the entire match as the Bulgarians interwove neat football with a series of totally unpalatable challenges, on and off the ball. Their physical approach, with liberal smatterings of gamesmanship, brought powder to a potentially explosive contest and the Irish, on occasions, seemed inclined to a add the touch paper.

For the most part Jan Kaizer, the Dutch referee, was wise to the provocation, yet only collected one name in an opening half, that of Aldridge, Liverpool's forward.

That was one of numerous clear chances which the Irish forwards squandered in an opening 15 minutes as a disappointingly small Lansdowne Road crowd voiced approval.

But the early pressure came to nothing and how Stapleton contrived to miss his chance to celebrate a goal in the fourth minute, only he will fully understand. Aldridge's flicked cross from Lawrenson, his Liverpool team colleague, enabled Stapleton to face an empty net, save for a defender. But he failed when it mattered most.

As has happened so often in the past, the Republic were forced to rely on the opportunism of their defenders to break down the resiliance of a stubborn opponents. A massive advantage in possession was transformed into a goal after 52 minutes when McCarthy's cross from the right was parried by Valev, the substitute goalkeeper, and McGrath, raced in to drive a shot beneath the crossbar. The Republic clinched a thoroughly well-deserved victory after 83 minutes as Moran stooped to head home a sweet cross from Byrne.

The celebrations had barely died down when Brady's temper flared, but even that setback could not dampen Charlton. "The best result since I took over as manager. he said: "You would have a job to find a man of the match, everybody was magnificent."

REPUBLIC OF IRELAND: P Bonner (Celtic), P McGrath (Manchester United), R Whelan (Liverpool), K Moran (Manchester United), M McCarthy (Celtic), L Brady (West Ham United), M Lawrenson (Liverpool), R Houghton (Oxford United), F Stapleton (Ajax), J Aldridge (Liverpool), (sub: N Quinn, Arsenal), T Galvin (Sheffield Wednesday), (sub: J Byrne, Queen's Park Rangers).
BULGARIA: A Ananiev (Slavia Sofia), (sub: I Valev, Vratza), P Nikolov (Etropo), M Iliev (Vitocha Sofia), P Petrov (Vitocha Sofia), , G Dimitrov St Etienne), P Simeonov Slavia Sofia —, I Voynov (Vratza), (sub: P Alexandrov, Slav Sofia), A Sadkov (Locomotiv Plovdiv), H Stoitchkov (Sradetz Sofia), N Sirakov Vitocha Sofia), B Iskreasov (Vitocha Sofia).
Referee: J Keiser (Netherlands).

RUGBY UNION



Rutherford: cautious return but needs more work on injured knee

Whittle is back in Ulster side

By George Ace

The Ulster selectors have, in the main, given a vote of confidence to the side that comprehensively defeated the Bangor President's XV on Monday night.

Whittle, the Bangor flank forward, was unavailable for the Ulster team on that occasion owing to a mild attack of bronchitis, but he is almost certain to be in action against Portadown on Saturday and he is the only change from Monday night's team for the opening inter-provincial match against Munster at Ravenhill a week on Saturday.

Whittle comes in for McBride, a young man who cannot, for long, be denied an Ulster jersey in a fully competitive match. McBride has that essential asset for an open-side wing forward: he is fast. With Nigel Carr still not fully fit, there are few back-row forwards around — anywhere in Ireland — with McBride's speed and workrate.

Harbinson is preferred to John Hewitt, who played the centre against Yorkshire. Both are at London Irish, with Hewitt already established and Harbinson having had a third team outing last Saturday week.

One must have a certain sympathy for Hewitt in that he was unfortunate that David Irwin, the Ulster captain, was unavailable for the game at Morley. Irwin never fails to bring the best out of his centre partner at whatever level he plays.

The team shows four changes from that which defeated Yorkshire a few weeks ago: Irwin returns to the centre for Moles, Harbinson for Hewitt, Morrison for Rogers in the second row and Matthews for Duncan on the flank.

ULSTER: P Rainey (Ballymena); T Ringland (Ballymena), W Harbinson (London Irish), D Irwin (Instonians, capt), K Crossan (Instonians); P Russell (Instonians), R Brady (Ballymena); B McGibbon (Instonians). J McDonald (Malone), J McCoy (Bangor), P Matthews (Wasps), C Morrison (Malone), W Anderson (Dungannon), D Whittle (Bangor), D Morrow (Bangor).

● The Ulster branch of the Irish Rugby Football Union has ratified a recommendation from headmasters in the province that the age limit for pupils playing rugby be reduced from under-19 to under-18 in the interests of safety. This will take effect from November 1.

Ken Reid, the headmaster of Grosvenor High School who is also the chairman of the IRFU Games Development Committee, said: "In the current atmosphere everyone is concerned to do everything possible in the best interests of the safety of the sport." He added, however, that no boy going through the normal seven-year course at grammar school would be ineligible to play. "Only boys who return to school for an eighth year to repeat their A levels would be affected."

Chance for Scots to stake claims

By David Hands, Rugby Correspondent

Scotland, with a game against France last month already under their belts, will hold a squad training evening at Murrayfield next Wednesday with an eye primarily on candidates for the B international against Italy on December 5.

There are still many senior absentees from the Scottish club scene, either because of injuries or inclination, while next Wednesday's gathering also excludes the four players invited to appear for the Barbarians against Bristol that same evening, Iwan Tukalo, Matt Duncan, David Sole and Finlay Calder.

The likes of Scott Hastings, Doug Wyllie and Roy Laidlaw are all recovering from injury, as is John Rutherford, who gave his damaged knee a trial on Selkirk's behalf at the weekend but was forced to come off during the game against Kilmarnock. The experienced stand-off half will continue to work on building up the muscles round the knee before his next attempt.

In the absence of such luminaries, the bulk of the side which beat a French XV 15-12 at Galashiels is among the 30 players who will attend the Murrayfield session, led by Derrick Grant, Scotland's coach.

Tim Exeter, the Moseley centre, is one of them and he is joined by two of the threequarters who contributed to the Anglo-Scots' win over the French at Cupar, Lindsay Renwick and Tim Paterson-Brown, both of London Scottish.

The other Anglos comprise Graham Marshall, the Wakefield flanker, and the two locks, Damien Cronin, of Bath, and Chris Gray, of Nottingham.

There is a call-up, too, for Ian Ramsay, the Melrose full back who came into the Scottish XV against France at the eleventh hour and kicked the five penalties which won the match.

Scottish squad members will also come together this Sunday for the edification of some 1,000 schoolboys who are expected to attend the Scottish Rugby Union's first national youth open day at Murrayfield.

SCOTTISH TRAINING SQUAD: Full backs: P Dods (Gala), I Ramsay (Melrose). Wings: L Renwick (London Scottish), R Baird (Kelso), T Paterson-Brown (London Scottish), S Munro (Ayr). Centres: A Tait (Kelso), K Robertson (Melrose). S Scott (Stewart's Melville FP). T Exeter (Moseley) Stand-off halves: A Ker (Kelso). C MacGregor (Stewart's Melville FP). Scrum halves: G Armstrong (Jed-Forest). G Oliver (Hawick). Props: A Brewster (Stewart's Melville FP), I Milne (Heriot's FP). G McGuinness (Hawick), N Rowan (Boroughmuir). Hookers: G Callander (Kelso), K Milne (Heriot's FP). Locks: C Gray (Nottingham), D Cronin (Bath), A Campbell (Hawick), J Richardson (Edinburgh Academicals) Back row: J Jeffrey (Kelso), D White (Gala), D Turnbull (Hawick), S McGaughey (Hawick), D Leckie (Edinburgh Academicals), G Marshall (Wakefield).

● Nick Farr-Jones, the Australian scrum half, has torn knee ligaments and is unlikely to play again on the nine-match tour of South America. He is replaced by Ricky Stuart.

Pack set up another Bradford triumph

Schools rugby
by Michael Stevenson

Bradford GS 44
Cowley HS 3

Bradford Grammar School, not only unbeaten so far this season but not yet even extended, continued their triumphal progress yesterday when they defeated Cowley High School with almost embarrassing ease by five goals, two tries and two penalties to a penalty.

Viewed from a distance, Bradford do not appear to be a massive side, but they possess an awesomely solid front row, including Priestley, the England 18 Group prop, and the whole eight, predatory and mobile, hunt as a unit. It will take an exceptional side to beat them.

Cowley are merely a pale shadow of past glories. They now possess a sixth form of only 58 as opposed to more than 150 in their pomp, and were forced to include several young players who were out of their depth. In defeat they were particularly well served by the Dal Ferro brothers and Southward in the pack.

The game's pattern was discernable at its first maul, which started 30 yards out and ended almost on the Cowley line, to be closely followed by a pushover try, touched down by Mitchell.

Another followed, this time scored by Midgley, whose second try, following a blindside dart by Webster, stretched the lead to 18-0, with Mitchell converting all three.

At this stage it was clear that there could be only one result, but it was pleasing that the Bradford backs showed to greater advantage in the second half, the high spot of which was a dummy scissors move by Currie, up from full back, and crisp handling to make a try on the right for Stott.

SCORERS: Bradford GS: Tries: Mitchell, Midgley (2), Ravenscroft (2). Stott, penalty try. Conversions: Mitchell (5). Penalties: Mitchell (2). Cowley HS: Penalty: Wilkinson.
BRADFORD GRAMMAR SCHOOL: S Currie; A Stott, P Miles, A Harrison (rep: M Anderson), M Clayton; S Ravenscroft, A Webster; J Priestley, J Anderson, S Smith, J Mitchell, G Steiger, C Steiger, A Boag (rep: K Martin), R Midgley.
COWLEY HIGH SCHOOL: A Briggs; A Connor, A Kenyon, J Daw Ferro, A Daw Ferro; P Wilkinson, G Honey; A Jarman, N Measures, W Latham, C Davies, B White, P Banks, M Southwood, L Yates.
Referee: B Campsall (Yorkshire Society).

TENNIS

Jacques has work cut out to join the world's elite

By Rex Bellamy
Tennis Correspondent

Warren Jacques, who is taking over as coach and captain of Britain's Davis Cup team, has been fortunate in his timing. Next year Britain will play in the qualifying competition and are unlikely to win promotion to the 1989 first division.

It follows that Jacques will probably have two years in which to create a team strong enough to command a regular place among the 16-nation elite.

Next year Britain should win at home, on grass, against Belgium or Finland. The next tie would almost certainly be on clay in Austria, where Thomas Muster and Horst Skoff, two already prominent youngsters who can obviously improve, should be too good for them — especially on a surface that suits Austria better than it suits Britain.

Britain's first tie, little more than a week before Wimbledon, is scheduled to clash with the annual Stella Artois tournament at Queen's Club. Jacques said yesterday that he would do whatever he could to have the dates changed, possibly to the week before the French championships.

It would be unusual, but not unique, to move a tie outside a scheduled week and it would demand the agreement of both nations.

"This is a good way to start," Jacques said. "The draw is as good as we could get. It didn't matter who we played. We would still have to prove ourselves. There's some useful talent in Belgium — and in Finland, too, though I can't remember the names. We're going to have our work cut out."

That comment also applies to another nation in the qualifying competition, the United States. If the US are to return to the first division, where they belong, they must beat Chile or Peru and then probably Argentina.

This world team championship, sponsored by the NEC Corporation of Japan, has assumed slightly ridiculous trappings. The draw for any such competition should be straightforward.

But we have this annual ritual at London's Kensington Hilton Hotel, where an over-organized event has an over-organized draw — attended yesterday by about 150 assorted people, including a film crew, six secretarial and "platform" staff and five VIP administrators, all of whom did their best to give the impression that they knew what was happening.

What was happening, basically, was that a record entry of 75 nations was being split into nine different groups: the 16 nations who will contest the trophy in 1988, plus a rather bizarre mixture of qualifying events from which four nations will be promoted to the main event of 1989.

Jacques spoke for me and many others when he referred to 75 nations being drawn out of a hat "in a mysterious way." The trouble with bureaucrats is that they breed bureaucracy.

Davis Cup draw

WORLD GROUP (Feb 5-7): Sweden v New Zealand. Czechoslovakia v Paraguay. Mexico v Australia. Switzerland v France. West Germany v Brazil. Denmark v Spain. Italy v Israel. India v Yugoslavia.
EURO-AFRICAN ZONE: Group one: First round (May 6-8). Zone A: Finland v Belgium, Nigeria v Hungary. Byes: Great Britain, Austria. Zone B: Senegal v Bulgaria, Romania v Portugal. Byes: Netherlands, Soviet Union. Group two (European): First round (April 8-10): Norway v Malta. Byes: Poland, Luxembourg, Greece, Turkey, Monaco, Cyprus, Ireland. Group two (African): First round (Feb 5-7): Ghana v Kenya. Byes: Zimbabwe, Cameroon, Algeria, Ivory Coast, Tunisia, Morocco, Egypt.
AMERICAN ZONE: Group one: First round (Feb 5-7): Ecuador v Canada, Chile v Peru. Byes: Argentina, United States. Group two: First round (Feb 5-7): Cuba v Bolivia, Venezuela v Colombia; Jamaica v Haiti. Bye: Uruguay.
ASIA/OCEANIA ZONE: Group one: First round (Feb 5-7): Philippines v Japan; Indonesia v Thailand. Byes: China, Korea. Group two: First round (Feb 5-7): Syria v Saudi Arabia, Malaysia v Sri Lanka. Byes: Bangladesh, Hong Kong, Iraq, Singapore, Taiwan, Pakistan.

CRICKET

Alterations needed to Oval plans

By Ian Stafford

Raman Subba Row, chairman of Surrey's management board, met David Trippier, an under secretary at the Department of Environment, and Colin Moynihan, the Minister for Sport, yesterday in an attempt to avert the collapse of development plans at the Oval which could lead to the removal of cricket from the Kennington ground.

"I am pleased with today's meeting," Subba Row said. "For the first time both sides understand each other. We are genuinely seeking to solve a problem in a deprived area and not just a subsidy for professional sportsmen. I believe the DoE have accepted this."

The Government's refusal last week to give an urban development grant of £1 million towards development plans costing £4.5 million placed the future of the Oval in jeopardy.

"The DoE are not rejecting the Oval's application out of hand, but they will have to drastically re-structure their plans," Mr Trippier said. "The Oval application still does not conform to the grant guidelines." Mr Moynihan appears eager to save cricket at the Oval. "I have agreed to meet Mr Subba Row on Saturday to discuss revisions to private sector sponsorship," he said. "Obviously we cannot guarantee we can raise the money, but we will do all we can to meet the requirements of the Oval and to fulfil the needs of the local area."

Subba Row appeared more hopeful for the Oval's future. "I am pleased that the two ministers concerned listened to our argument," he said.

Parker is captain of Sussex

By Ivo Tennant

Sussex, who finished bottom in this year's county championship, yesterday appointed Paul Parker to be their third captain in as many years. He was the committee's unanimous choice.

Parker, aged 31, played once for England and is a former vice-captain of Sussex. He said that despite Ian Gould's resignation from the captaincy, he did not believe there were players who would make the job difficult for him.

"They are not an uncontrollable band. Ian was unlucky in not having a coach all summer but we have the basis of a good side.

"My first priority is to persuade Dermot Reeve to stay with the club. I intend to keep in touch with the players this winter. I understand Imran will want to play some three-day as well as one-day cricket but another priority must be to sign a further overseas player.

"We need spinners and a class batsman. We had a good side for eight or nine years but then key members such as Greig and Mendis left and without Imran last season the players knew we were not going to be such a force," he said.

"I have not conquered all the challenges batting offers but captaincy is something I have wanted to try for a number of years."

● Sussex will today make a formal offer to John Jameson, the former Warwickshire and England opening batsman, to take over as their coach. Since the dismissal of Stewart Storey in February, there has been no full-time coach at the county.

HOCKEY

Pearce limits the margin

By Sydney Friskin

St Albans 2
Cambridge University ... 0

St Albans opened their account in the Pizza Express London League with a victory over Cambridge University at Clarence Park yesterday, scoring a goal in each half.

By combining well and making good use of the open spaces, St Albans made deep inroads into the Cambridge defence which, however, stood up well, Pearce having a busy time in goal.

Cambridge, with five Blues from last season, were also well served at centre half by Castenskiold while Bell was fast and resourceful at centre forward.

St Albans took the lead from their third short corner, Rowley cleverly working the ball to Halliday, who scored. Their position should have been consolidated before half-time but shots by Halliday and Cuthill went astray.

Cambridge were by no means subdued but two quick short corners before the interval came to nothing for the want of an effective shot. They also lost their left back, Robinson, who was injured in a collision and was replaced by McKee.

Cambridge began the second half with a vigorous assault with Bell searching vainly for openings. But thereafter St Albans took command, forcing several short corners in quick succession — they had 10 altogether.

Many openings were missed before, in the 24th minute of the half, Halliday combined well with Ferns to set up a chance for Rowley to score the second.

After this it was a case of careless shooting and the superb goalkeeping of Pearce denying the home side further goals.

ST ALBANS: J Spicer; A Boetius (capt), J Shephaard, B Cuthill, G Wisher, S Port, R Ashby, A Ferns, K Rowley, A Halliday, G Hayward.
CAMBRIDGE UNIVERSITY: C Pearce (Dulwich College and St John's); *G Stimmon (KCS Wimbledon and Downing, captain), N Hooper (St Neots and Emmanuel), *M Partington (Millfield and Emmanuel), J Robinson (Bishop Vesey and Downing, substitute: D McKee, Bangor GS and Robinson), *J Stenner (The Perse and Magdalene), *E Castenskiold (Bedford and Magdalene), M Brayshaw (Regis School and Garton), G Higgin (Royal Belfast Technical Institute and Clare), *C Bell (Bedford and Magdalene), S McNally (St George's Weybridge and Sydney Sussex).
Umpires: F Lockhart, I C Roberts (Eastern Counties).
* denotes blue.

● Western Counties, the senior division champions, drew 2-2 with Malaysia at Bristol on Tuesday night. Andy Batchelor and Robert Skinner scored for Western Counties, Mohammed Zainul and Soon Mustafa replying for Malaysia, who squared the match two minutes from the end.

Rowell is available

The Brighton manager, Barry Lloyd, has transfer-listed the former Sunderland forward, Gary Rowell, at the player's request. Rowell has not started a first team match since appearing in the opening two games this season.

Trust donation

Manchester United will receive a cheque for £257,847 from the Football Ground Improvement Trust before the start of their first division match against Nottingham Forest on October 31, to help pay for improvements at Old Trafford over the last three years.

FOR THE RECORD

BADMINTON

ISLINGTON: British Airways Masters championships: Men's singles: First qualifying round: T Darlington (Hants) bt P Patel (Middx), scr; J Master (Scot) bt R Hanong (Surrey), 15-9, 15-1; T Ryan (Warwicks) bt Kum Wai Kok (Essex), 15-10, 8-15, 15-9; S Yates (Surrey) bt D Coombes (Oxon), 15-0, 15-0; A Spencer (Wal) bt J Robertson (Northants), 15-8, 15-8; C Rees (Wal) bt P Edevsing (Hants), scr; C Palmer (Essex) bt J Rawal (Surrey), 12-15, 15-5, 15-5; P Smith (Surrey) bt J Ford (Hants), 15-13, 15-6; K Middlemiss (Scot) beat M Elliott (Surrey), 15-9, 15-8; D Gregory (Kent) bt H Dyus (Surrey), scr; P Bush (Wilts) bt H Spare (Nor), 15-8, 15-12. Second qualifying ground: Darlington bt S Collier (York), 14-17, 18-16, 15-7; Baker bt Flynn, 15-13, 15-10; K Scott (Scot) bt Yates, 10-15, 15-11, 15-9; M Johnson (Devon) bt Spencer, 15-7, 15-6; Palmer bt Rees, 15-10, 18-17; A Gallagher (Scot) bt Smith, 15-9, 15-7; Middlemiss bt D Gregory (Kent), 15-2, 15-8; M Adams (York) bt Bush, 15-4, 15-8. Women's singles: First qualifying round: J Muggeridge (Kent) bt N Greenwood (York), 11-4, 11-1; G Merran (Scot) bt T Salmon (Essex), 11-5, 11-7. Second qualifying round: A Fishar (Essex) bt D Buddle (Middx), 11-0, 11-4; Martin bt L Magdalow (Notts), 11-2, 11-4; B Blair (Devon) bt T Groves (Sussex), 11-3, 11-8; C Palmer (Hants) bt S Wills (Oxon), 11-7, 11-0; S Louis (Devon) bt G Clarke (Yorks), 11-2, 11-4; S Hore (Hants) bt Muggeridge, 5-11, 11-5, 11-6; J Bradbury (Oxon) bt M De Boer (Neth), 11-8, 11-5; T Allwright (Essex) bt F Gallup (Surrey), 11-8, 11-9, 11-5.

BASEBALL

NORTH AMERICA: National League: Play-offs: St Louis Cardinals 1, San Francisco Giants 0. (Best of seven series level at 3-3).

BASKETBALL

EUROPEAN CUP WINNERS' CUP: Second round: First leg: Galatasaray (Tur) 67, Polycell Kingston 57 (Clack 17, Davis 13, Bontrager 13). Enad Nicosia (Cyp) 41, Scavolini Pesaro (It), Alvik Bromma (Swe) 89, Hapoel Galil Elyon (Is) 95, AB Contern (Lux) 67, Joventut Badalone (Sp) 83; Porto (Por) 91, Assebel Meuvemburg (Bel) 86; UBC Wels (Austria) 85, Novi Belgrade (Yug) 97.
KORAC CUP: Second round: First leg: Sharp Manchester United 94 (Gardner 18, Fogarty 18, Jones 17, Wright 17, Dyer 16), Maravesa (Sp) 80 (Simpson 37, Bajaras 12).

SNOOKER

BOLTON: Tennents UK Championship: Second round: D Roe bt K Owers 9-7; V Harris bt M Bennett 9-7; N Gilbert bt G Foulds 9-4.

BOARD SAILING

PORTLAND HARBOUR: Johnnie Walker International Speed Sailing championships: Qualification Trials: Qualifiers (all GB): Men's eight square metre class: 1, P Moira (Fr), 33.08kt; 2, J Stirt (New Cal), 30.50; 3, W Koppegan (Neth), 30.32. Women's eight square metre: 1, P Wokare (GB), 27.06; 2, B Gimenez (Fr), 26.37; 3 S John (GB), 24.85. A Class: M Prout/N Hance (GB), 24.02. B Class: Kasprowicz/Gilmore/Williams (GB), 14.86. C Class: A Grogono (GB), 23.11.

GOLF

EUROPEAN TOUR: Leading moneywinners (British unless stated): 1, I Woosnam, £253,717; 2, M McNulty (SA), £189,303; 3, N Faldo, £181,633; 4, G Brand jnr, £147,786; 5, B Langer (WG), £141,393; 6, S Ballesteros (Sp), £139,843; 7, P Senior (Aus), £126,050; 8, H Davis (Aus), £122,753; 9, H Clark, £122,534; 10, J Rivero (Sp), £119,822; 11, A Lyle, £116,713; 12, S Torrance, £111,455; 13, A Forsbrand (Swe), £98,915; 14, E Darcy (Ire), £92,398; 15, R Rafferty, £79,013; 16, M Mouland, £78,962; 17, J-M Canizares (Sp), £74,668; 18, M Lanner (Swe), £71,899; 19, O Sallberg (Swe), £68,594; 20, H Baiocchi (SA), £64,059.
LAMBERHURST: Golf Foundation Schools Championship: Qualifying round: 238: Tonbridge School (J Eldridge 78, C Lloyd 83, S Forbes 77). 259: Norton Knatchbull School (A Curd 83, I Maiden 85, S Paxton 90). 262: Sir Roger Manwoods School (B Ingleby 77, M Smith 93; J Adams 92). Individual score: J Eldridge, 78.

MOTOR RALLYING

TRRENNA: San Remo Rally (80 stages): 1, M Biasion (It) Lancia Delta 4hr 11min 11sec; 2, B Saby (Fr) Lancia Delta, 4min 10sec behind; 3=, J Ragnoli (Fr) Renault Turbo, D Auriol (Fr), Ford Sierra, at 8.11; 5, G Frequelin (Fr) Opel Kadett, at 9.24; 6, F Tabaton (It) Lancia Delta, at 10.38.

RUGBY FIVES

CLUB MATCHES: Old Blundelians (R Summerfield, S Worth, M Wicksteed and F Akerman) 56, Rugby Fives Association (D Barnes, M Alexander, W Gunyon and Q Martin) 84; Rugby Fives Association (Barnes, J Birch, Gunyon and J Porter) 114, Wessex Club (V Aldous, P Wrighton, M Summerhayes and Akerman) 86 (at Winchester).

RUGBY UNION

TOSHIBA COUNTY CHAMPIONSHIP: Leicestershire 3, North Midlands 15; East Midlands 24, Notts, Lincs, and Derbys 7.
COUNTY MATCH: Somerset 14, Berkshire 17.
WILLIAM YOUNGER FLOODLIT CUP: First Round: Thurrock 43, Esher Police 3.

SQUASH RACKETS

EDGBASTON: ICI Perspex world championships: First round (GB unless stated): C Walker bt R Zandvliet (Neth), 9-3, 9-3, 5-9, 9-0; J Gomerup (Swe) bt I Robinson, 9-4, 3-9, 9-3, 2-9, 9-6, K Smith (Aus) bt R Forde (Ire), 9-7, 9-5, 9-7, A Aderraga (Sp) bt A Jacobsen (Den), 9-3, 9-2, 1-9, 5-9, 9-3, Hickox bt M Wyatt, 9-3, 5-9, 9-6, 1-9, 9-3; D Stymer (Can) bt J Abyhoito (Nor), 9-4, 9-2, 9-2, M Zaman Gul (Pak) bt D Harris, 8-1, 9-5, 2-9, 9-1, B Martin (Aus) bt H Evans, 5-9, 9-4, 9-0, 6-9, 9-3; M Seaseta (Fin) bt M Lappage, 9-2, 9-3, 9-3; R Millington bt G Watts (Can), 4-9, 9-4, 9-5, 1-9, 9-3; J Crombie (Can) bt B Almstrom (Swe), 9-0, 4-9, 9-3, 9-3; P Pekkanen (Fin) bt M Vertogen (Neth), 9-0, ret, B Beeson bt F Elks, 9-2, 9-3, 9-1, N Stiles bt N Ryan, 6-9, 10-9, 9-8, 9-5, B Amr (Egypt) bt B Ferrera (Bra), 9-5, 9-0, 9-1, P Whitlock bt G Way (SA), 9-3, 9-5, 9-6, J Cornish bt J Ransome, 4-9, 9-5, 9-5, 9-0, D Meddings bt J Filho (Bra), 9-0, 9-0, 9-5; R Graham bt K Frisoni (Bra), 9-6, 9-0, 9-8; R Wan (NZ) bt D Walker, 10-8, 7-9, 9-4, 9-6; M Saad (Egypt) bt H Freiling (Neth), 10-8, 9-4, 9-1; Zarak Khan (Pak) bt M Turner (Pak), 9-4, 9-2, 9-5, 9-4; A Tahir (Egypt) bt R Glenfield, 9-7, 9-4, 9-1; A Danzey bt S Butt (Can), 9-5, 9-1, 5-9, 9-2; S Cunningham (NZ) bt M Robinson, 7-9, 9-7, 9-1, 9-5, 9-5; C Wilstrop bt M Greenslade, 9-3, 7-9, 9-5, 9-4, 9-5; A Wahstedt (Swe) bt M Coley, 7-9, 9-2, 9-6, 9-4, 9-0. Second round: Hickox bt Aderraga, 9-5, 9-4, 9-7, Meddings bt Cornish, 9-1, 10-9, 9-0, M Robberds (Aus) bt Qamar Zaman (Pak), 7-9, 9-4, 9-2, 9-7; G Williams bt Stymer, 9-2, 9-3, 9-3; R Martin (Aus) bt R Owen, 10-8, 9-3, 9-4; M Ahmed (Pak) bt P Hill (Sing), 9-0, 9-7, 9-2; Jones bt Gamal Awad (Egypt), 9-7, 3-9, 5-9, 9-5, 9-2, M Maclean bt S Hailstone (SA), 9-7, 1-9, 9-5, 9-4; R Norman (NZ) bt P Gregory, 9-2, 9-1, 9-2; P Kenyon bt D Pearson, 9-2, 9-7, 9-2; M Harvey bt J Nicols, 5-9, 9-1, 9-7, 9-7; H Martin (Aus) bt A Davies, 4-9, 9-1, 9-5, 9-0; H Jahan bt S Elopuro (Fin), 10-8, 9-4, 9-2; M Bodimeade bt S Taylor, 5-9, 9-7, 9-4, 5-9, 9-1; S Davenport (NZ) bt R Graham, 9-3, 9-2, 9-4.

TABLE TENNIS

NOVI SAD: European League: Super division: Yugoslavia 3, Bulgaria 4.

TENNIS

TOULOUSE: Grand Prix tournament: Men's singles, first round: P Kuhnen (WG) bt T Muster (Austria), 6-7, 6-3, 6-3; J Hasek (Swed) bt Dyrd de Miguel, 6-4, 7-6; J Gunarsson (Swe) bt D Perez (Uru), 6-3, 6-3; C Limberger (Aus) bt T Smid (Czech), 6-1, 6-3; T Wilkison (US) bt H De La Pena (Arg), 6-0, 6-1, L Mattar (Br) bt E Sanchez (Sp), 6-4, 6-4; G Forget (Fr) bt R Agenor (Haiti), 6-2, 6-2; T Reynolds (US) bt K Jones (US), 6-4, 6-3. Second round: R Osterthun (WG) bt C Limberger (Aus), 6-4, 6-2; L Mattar (Brazil) bt P Norval (SA), 7-6, 6-4, Wilkison bt M Woodforde (Aus), 5-7, 6-4, 7-6.
STUTTGART: Virginia Slims tournament: First round: M Navratilova (US) bt R Fairbank (SA), 6-1, 6-4; B Bunge (WG) bt I Cueto (WG), 7-5, 7-5; H Sukova (Czech) bt E Pfaff (WG), 6-7, 6-4, 6-1; I Demongeot (Fr) bt L Siewschenko (USSR), 6-3, 6-3, L Meshki (US) bt I Budarova (Czech), 6-4, 6-0; N Tauziat (Fr), bt V Ruzici (Rum), 7-5, 6-1; Z Garrison (US) bt E Burgin (US), 6-3, 6-3; J Novotna (Czech) bt A Henrickson (US), 3-6, 6-2, 7-5, M-L Fernandez (US) bt L Bonder (US), 6-3, 4-6, 6-4; G Sabatini (Arg) bt S Hanika (WG), 6-2, 6-1.
SYDNEY: Indoor grand prix tournament: First round: P Annacone (US) bt P McNamee (Aus), 2-6, 6-1, 7-5; I Lendl (Cz) bt P Doohan (Aus), 6-2, 6-4; B Becker (WG) bt T Pawsat (US), 6-4, 6-0. Second round: M Dees (US) bt S Barr (Aus), 6-4, 6-3; S Davis (US) bt D Cahill (Aus), 6-3, 3-6, 6-2; P Cash (Aus) bt J Frawley (Aus), 6-3, 7-5.
TEL AVIV: Grand Prix tournament: Men's singles: Second round: A Mansdorf (Isr) bt B Mereanasn (Isr), 6-0, 6-2; C Campbell (SA) bt S Eriksson (Swe), 6-2, 6-4; P Lundgren (Swe) bt E Masso (Arg), 7-6, 6-4; G Bloom (Isr) bt M Dickson (US), 6-4, 6-4; S Gilbert (US) bt S Perlos (Isr), 6-1, 6-3; J Connors (US) bt M Westphal (WG), 6-2, 6-4; H van Boeckel (Neth) bt J Bates (Engl), 4-6, 7-6, 7-5; W Popp (WG) bt A Castle (Engl), 6-7, 6-4, 6-2.

TUESDAY'S FOOTBALL RESULTS

EUROPEAN UNDER-21 CHAMPIONSHIP: Group four: England 1, Turkey 1. Group seven: Scotland 1, Belgium 0. Group eight: Spain 3, Austria 0. Group five: Hungary 2, Greece 2. Group eight: Netherlands 1, Luxembourg 0.
FREIGHT ROVER TROPHY: Preliminary round: Aldershot 3, Gillingham 1; Bolton 0, Preston 0; Cardiff 3, Wrexham 2; Carlisle 2, Chester 1; Colchester 3, Peterborough 2; Doncaster 0, Mansfield 1; Newport 2, Port Vale 0; Notts County 1, Northampton 0; Rochdale 0, Tranmere 0; Rotherham 1, Scarborough 0; Scunthorpe 2, Grimsby 0; Southend 1, Fulham 0; Torquay 2, Bristol Rovers 0; Wigan 2, Crewe 2; York 3, Darlington 4. Postponed: Bristol City v Swansea.
FA CUP: Third qualifying round: Berkhamsted 0, Barnet 3; Gravesend 2, Carshalton 0; Hayes 2, Fisher 0; Hertford 0, Aylesbury United 4; Macclesfield 0, Marine 0; Tooting and Mitcham 0, Basingstoke 0; Uxbridge 0, Great Yarmouth 2; Wembley 2, Leyton-Wingate 2; Southall 4, Molesey 2; Bracknell 4, Newport (IOW) 1. Third qualifying round replays: Barrow 3, Fleetwood 2; Bromley 1, Sutton United 2; Colwyn Bay 1, Alfreton 0; March 2, Letchworth Garden City 3 (aet); Wokingham 2, Tonbridge 1.
VAUXHALL-OPEL LEAGUE: Premier division: Bishop's Stortford 0, Hitchin 0; Kingstonian 4, Bognor Regis 2; St Albans City 2, Hendon 1; Windsor and Eton 3, Yeovil 1. First division: Basildon 3, Walthamstow Avenue 2; Billericay 0, Wolverton 0; Hampton 2, Kingsbury 2; Hanwell 3, Burton 1; Oxford City 5, Barnet 3. Second division north: Clapton 1, Collier Row 0; Finchley 0, Vauxhall Motors 1; Hornchurch 2, Aveley 2; Saffron Walden 2, Ware 2; Witham 0, Tilbury 1. Second division south: Banstead 1, Feltham 2; Chertsey 1, Epsom and Ewell 2; Dorking 0, Chatham 3; Peter 2, Newbury 0, Horsham 1; Southall 4, Molesey 2; Yeading 2, Ruislip Manor 3.
BEAZER HOMES LEAGUE: Westigate Insurance Cup: First round: Ashford 2, Hastings 0; Banbury 2, Witney 0; Bromsgrove 5, Forest Green 0; Chatham 1, Corinthian 1; Coventry Sporting 0, Atherstone 1; Dartford 3, Canterbury 0; Dorchester 6, Andover 0; Dover 2, Crawley 1; Gosport 0, Poole 1; Grantham 0, Corby 1; Kings Lynn 2, Cambridge City 2; Moor Green 2, Bedworth 1; Ruislip 1, Dunstable 4; Rushden 0, Leicester United 3; Sutton Coldfield 1, Shepshed Charterhouse 2; Willenhall 0, Redditch 1.
BASS - NORTH-WEST COUNTIES LEAGUE: Burscough 1, Darwen 3; Colne Dynamos 5, Thornby 1; Skelmersdale 1, Warrington 0; Vauxhall GM 2, Daisy Hill 1.
NORTHERN PREMIER LEAGUE: Premier division: Buxton 2, Wodesop 2; Frickley 1, Maslock 0; Gainsborough 0, Goole 3; Morecambe 4, Hyde 1; Southport 2, Bangor City 3. First division: Droylsden 2, Eastwood Hanley 2; Leek 2, Irlam 2.
CENTRAL LEAGUE: First division: Derby 6, Hull 0; Everton 4, Coventry City 0; Manchester United 3, Sheffield United 0; Sheffield Wednesday 1, Manchester City 4.
DRYBROUGHS NORTHERN LEAGUE: First division: Blyth 3, Tow Law 1. Second division: Seaham 1, North Allerton 0. Joshua Tetley Challenge Cup: Brandon 2 North Shields 1; Cleveland Bridge 0 Guisborough 3; Whitby 4 Evenwood 3.
SUNDAY MIRROR COMBINATIONS: Fulham 0, Portsmouth 1; Luton 7, Bristol Rovers 0; Queen's Park Rangers 1, Tottenham Hotspur 0; Reading 1, Southampton 1.
CHILE: World Youth Championship: Group A (Santiago): Chile 3, Togo 0. Group B (Concepcion): Canada 2, Italy 2. Group C (Valparaiso): Colombia 1, Bahrain 0. Group D (Antofagasta): West Germany 3, Saudi Arabia 0.
WEST GERMAN CUP: First round replay: Bochum 4, Oldenburg 1.
OLYMPIC QUALIFYING MATCH: Group three: West Germany 5, Poland 1.
ARGENTINIAN LEAGUE: Banfield 0, Racing de Cordoba 1; Boca Juniors 0, San Lorenzo 0; Talleres de Cordoba 1, Platense 1; Racing Club 1, Newell's Old Boys 1; Ferro Carril Oeste 0, Argentinos Juniors 0; Union de Santa Fe 0, Gimnasia y Esgrima 0; Estudiantes de La Plata 0, Independiente 1; Rosario Central 4, Instituto de Cordoba 0; Deportivo Armenio 1, River Plate 2; Velez Sarsfield 1, Deportivo Espanol 2. Leading positions: 1, Racing Club, 14

THE TIMES First published 1785

Irish get taste of what may be in store for English

From David Miller
Sarajevo

Yugoslavia 3
Northern Ireland 0

Yugoslavia's threat to England when they meet in Belgrade in their critical European Championship qualifying tie next month is likely to come where Bobby Robson's team is particularly suspect: through the middle.

The nation which has produced a profusion of fine players over 50 years stylishly showed here that injured absentees are no impediment to their quality. England could be in for a rough ride.

Fadilj Vokri, a stocky and mobile centre forward from Partizan, powerfully scored twice in the first 35 minutes against a fragile Northern Ireland to put added pressure on an England side less than convincing away from home.

Vokri gave a performance comparable to that by Voller which caused the centre of England's defence much difficulty in Düsseldorf in September. It was not the fault of McKnight, Celtic's goalkeeper, who was making his first appearance, that the Yugoslavs might have doubled their score.

Brimming with skill, Yugoslavia were too superior, even with a side depleted by injuries to at least eight players who had appeared at Wembley and Windsor Park last season, for an Irish formation more concerned with building for the next World Cup than rescuing their hapless European campaign.

There can be no doubt that Yugoslavia will, as at Wembley last season, have more ability than England on the ball. Whether they can make this tell remains to be seen. England will need character.

The light was fading on a glorious autumn evening in Zeljeznicar's charming little old-fashioned stadium as Billy Bingham's team lined up with a 10-man defence, hoping for the impossible. Ramsey was at right back, Donaghy at centre back for the sick McClelland, Worthington at left back and two Wilsons in the middle line of five.

A crowd of 27,000 were packed into the ground, with its backcloth of amber trees, the wooden grandstands set at the foot of the Trebevic hills where the Olympic bobsleigh was run three years ago.

"Only God can save you," proclaimed a Yugoslav banner in English on the terraces behind one goal. The national anthems were sung with passion and welcome amiability by both the loyal band of 200 in emerald and the eager and anxious Bosnians.

The pattern of the match was established within moments: Irish players chasing, covering, harrying, tackling when they thought they had a chance of winning the ball, as Yugoslavia rippled the ball back and forth with quick, confident first-time passing. They play with a lovely instinct for the game.

One or two chances had already come and gone when Cvetkovic, of Red Star, nominally a right winger but wandering constantly across the whole line, put the ball in from the left and Vokri, with a swift sidestep and turn, lashed the ball in off the left post.

Yugoslavia continued on the attack and, though Wales had steadied the flow by the twentieth minute, they were often in danger. A brilliant second goal by Vokri sealed the result.

Zlatko Vujovic, the captain and left winger, put a low cross into the penalty area, Vokri turned past Donaghy and in one movement hammered the ball from 20 yards into the top of the net.

Rogan came on for his first cap in place of Campbell early in the second half but the play continued to run away from the Irish.

McKnight made one of several useful saves at the feet of Cvetkovic but with 17 minutes to go Hadzibegic scored from a penalty after Donaghy felled Cvetkovic.

YUGOSLAVIA: M Ravnic (Rijeka); Zoran Vujovic (Bordeaux), M Baljic (Zeljeznicar), S Katanec (Partizan), F Hadzibegic (Sochaux), L Radanovic (Partizan), B Cvetkovic (Red Star), M Mitnaric (Dynamo Zagreb) (sub: D Brentovic, Titograd), F Vokri (Partizan) (sub: D Savicevic (Hadjuk), M Bazdarevic (Sochaux), Zlatko Vujovic (Bordeaux).

NORTHERN IRELAND: A McKnight (Celtic); P Ramsey (Leicester), N Worthington (Sheffield Wednesday), M Donaghy (Luton), A McDonald (QPR), D McCreery (Newcastle), D Campbell (Charlton) (sub: A Rogan, Celtic), D Wilson (Luton), C Clarke (Southampton) (sub: J Quinn, Swindon), B McNally (Shrewsbury), K Wilson (Chelsea).
Referee: K Peschel (East Germany).

England B win

Valletta, Malta (Reuter) — England B beat Malta 2-0 here yesterday. Mel Sterland, of Sheffield Wednesday, opened the scoring in the 33rd minute with a shot from the edge of the penalty area. Luton's Mick Harford added the second goal in the 59th minute, his shot going in off the bar.



Lift for Irish: Aldridge (right) putting Bulgaria under pressure during the Republic of Ireland's 2-0 win in their European Championship match in Dublin yesterday. Victory was marred, however, by the sending-off of Brady. Report, page 47

Cheer from Sexton has a false note

By Martin Searby

England's failure to beat Turkey leaves only the improbable task of beating Yugoslavia in their final match in Belgrade next month as an avenue to qualifying for the quarter-finals of the European under-21 championship.

But despite the 1-1 draw and a performance that makes a mockery of the world rankings at this level, Dave Sexton, the manager, produced a rationale bordering on complacency after the game. "We gave them too much room in the first half, but I was pleased with the way we fought back," he said.

"I took Beagrie off at half-time to give us more balance and to cover the gap between defence and attack. We created chances, but it is difficult when there are lots of bodies in the penalty area.

"We must definitely win in Yugoslavia and then hope that Turkey can draw to have any chance of getting through, but it's not all gloom. I thought our centre backs were sound and Parkin had a good game at left back. We are unlucky in being in a group of only three teams, as when there are more, you have a chance to recover."

Of England's embarrassing ability to score only once, Sexton added: "The goalkeeper did well and he had a good game against us over there."

In the eyes of a crowd of under 6,000, Turkey's fluent, free-flowing play and their ability to once string, 16 passes together contrasted sharply with England's moribund approach.

A substantial improvement is needed if England are to beat Yugoslavia, something beyond them in three attempts, twice at home, and survive in a contest they have won twice in five competitions.

It is interesting that in 10 years of under-21 football, England have picked 184 players who have gone on to win 746 full caps which makes it look worthwhile until a closer look reveals that six players, Wilkins (84), Sansom (76), Robson (59), Butcher (52), Hoddle (44) and Woodcock (42) were responsible for almost 48 per cent of them.

Tribunal turns Napoli defeat into victory

Milan, (AP) — Italy's football tribunal yesterday reversed a 1-0 defeat suffered by Napoli against Pisa three weeks ago, thus widening the defending champions' lead in the Italian League. The additional two points given to Napoli bring the team's total to 10, three points more than Roma, Fiorentina and Sampdoria.

The decision had been widely expected following an incident in the game on September 29 when the Napoli defender, Alessandro Renica, was hit by a coin, presumably thrown by a Pisa supporter.

Renica, bleeding from a cut head, left the field at half-time, was taken to the hospital and never returned to the game. Pisa scored their goal in the second half.

Yesterday the commission, ruling that the Pisa club was responsible for the behaviour of supporters, awarded Napoli a 2-0 win.

Napoli's manager, Ottavio Bianchi, and the Argentine forward, Diego Maradona, said after the match in Pisa that Napoli had not been at full stretch in the second half, as the players felt certain of being awarded a victory by the commission.

The loss was Napoli's only league defeat this season, although the team was eliminated from the European Cup by Real Madrid.

● **GENEVA** (Reuter) — West Germany's former captain, Karl-Heinz Rummenigge, made his debut for the Swiss club, Servette, on Tuesday when the Geneva side were thrashed 4-1 away by the champions, Neuchatel Xamax. Rummenigge, who had not played since he underwent an Achilles heel operation in May, came on after the interval.

● **BERNE** (Reuter) — UEFA has ordered the Greek Cup winners, OFI Crete, to play their next home European Cup Winners' Cup tie against Atalanta of Italy, at least 300 kms from their home ground. Rowdy OFI Crete supporters disrupted the home tie against Vitocha Sofia of Bulgaria, by throwing objects and hitting a linesman with a bottle. The Swiss club, Grasshoppers FC, were ordered to play their next European game 150 kms from home following misconduct by supporters at the UEFA Cup tie against Dynamo Moscow.

● **LISBON** (AFP) — Vitoria Guimaraes and their Brazilian manager, Rene Simoes, have parted company by mutual agreement. Simoes signed a two-year contract with the club at the start of the season but his departure had been rumoured for some time, despite strong denials by the club last week.

Guimares are eighth in the league, just three points behind the leaders, FC Porto.

● **AVELLINO** (Reuter) — Luis Vinicius de Menezes "Vinicio", the Brazilian manager of the floundering Italian first division club Avellino, has resigned. A club spokesman said the former Fiorentina manager, Eugenio Bersellini, had been recruited as an immediate replacement.

Gullit's double strike for The Netherlands

Poland 0
The Netherlands 2

Warsaw (Reuter) — Ruud Gullit, AC Milan's new signing, scored twice to give The Netherlands a well-deserved 2-0 victory over Poland in their European championship, group five, match yesterday.

Half an hour into an uneventful game, Gullit headed home a cross from Gerald Vanenburg from the right, and eight minutes later the Italian-based forward turned home a pass from the new cap, Barry Van Aerle.

Poland's only chance came in the first half when the right winger, Jaroslaw Araszkiewicz, dribbled past four Dutch players only to see his final shot parried by the Dutch goalkeeper, Hans Van Breukelen.

The victory maintained The Netherlands's unbeaten record in their group

POLAND: M Szczech; K Przybys, P Krol, M Kostrzewa, W Prusik, R Tarasiewicz, J Karas (sub: C Jelicelewicz), J Urban, D Dziekanowski, A Iwan, J Araszkiewicz (sub: R Robakiewicz).
NETHERLANDS: H Van Breukelen; A Van Tiggelen, R Koeman, R Spelbos, S Silloy, B Van Aerle, R Gullit, A Muhren, G Vanenburg, M Van Basten (sub: A Winter), J Van't Ship.

Quinn unhappy at Highbury

Niall Quinn, the Arsenal forward, wants to leave Highbury. Quinn, who came on as a second-half substitute during the Republic of Ireland's 2-0 victory against Bulgaria in Dublin yesterday, has been forced into Arsenal's reserves this season by the arrival of Alan Smith.

"I cannot see any future for myself at Highbury," Quinn said. "I'm ideal cover should Alan Smith get injured, but otherwise I'm not playing."

Quinn, who made 35 League appearances for Arsenal last season and also played in the Littlewoods Cup final victory over Liverpool, has already had a transfer request turned down by the manager, George Graham.

"If I'm not good enough to play for Arsenal I should be allowed to go somewhere else," Quinn said. "I shall be back in to see the manager shortly if things don't improve."

● **Plymouth Argyle**, of the second division, have had a offer of £80,000 for Glenn Pennyfather, the Southend Unitedmidfield player, turned down. Paul Clark, the Southend player-manager, said: "Plymouth made an inquiry about the player and then made an offer, but I had no hesitation in turning it down. My job is to strengthen the side, not to weaken it."

● Colin Hill, the former **Arsenal** defender, has been released at his own request by Maritimo, the Portugese first division club, and is looking for an English club. Hill, aged 24, who has been a member of the Northern Ireland squad, played 37 League games for Arsenal in the 1983-84 season

The £1 million forward goes across town for a pittance

By Chris Moore

Eight years after Aston Villa collected a British record transfer fee of £1,469,000 for Andy Gray, they sold him a second time for less than £10,000.

The former Scottish international, aged 31, completed what is likely to be the final move of his career by transferring his allegiance across Birmingham to West Bromwich Albion, where he has spent the last month on loan.

During that time the former Wolves and Everton centre forward scored four goals in seven games to convince the Albion manager, Ron Atkinson, that he still has something to offer. "I'm well pleased to have got him," Atkinson said.

"He's a most welcome acquisition to our squad, having already proved his worth to us. His presence here is good for everyone. Besides his experience he has a big heart, and his effort and endeavour are a good example to the rest."

But Notts County's hopes of signing the Nottingham Forest reserve forward, Phil Starbuck, on loan were dashed yesterday by Brian Clough.

"I would have loved to have helped John Barnwell out, but I just dare not take the risk of letting the lad go while we are so understaffed," Clough said.

"If we get any more injuries I will have to get on the phone to the Samaritans. At the moment I am suffering a recurring nightmare that we have more directors than players. But when I wake up I find that it's true.

"Under normal circumstances Starbuck could have gone to County with my blessing. It would have done him the world of good to get some league experience. But it's just not on at the present."

Birmingham City will today ask Sheffield United for permission to keep Peter Withe at St Andrews for another month.

The former England forward broke his arm on his debut for City and has not played since, apart from one comeback match in the reserves this week. Withe's loan runs out tomorrow, and with Steve Whitton starting a three-match suspension the following day, the Birmingham manager, Gary Pendrey, hopes to have the former Aston Villa forward in the squad for Saturday's away game with the second division leaders, Bradford City.

Yesterday's results

European Championship
Group four
YUGOSLAVIA (2) 3 N IRELAND (0) 0
Vokri 2, Hadzibegic

Group seven
REP IRE (0) 2 BULGARIA (0) 0
McGrath, Moran 26,000
OTHER RESULT: Group five: Hungary 3, Greece 0; Poland 0, Netherlands 2.

B international
MALTA (0) 0 ENGLAND (1) 2
Sterland, Harford

EUROPEAN UNDER-21 CHAMPIONSHIP: Group three: France 1, Norway 1. Group six: Czechoslovakia 4, Iceland 4.
OLYMPIC QUALIFYING MATCH: Spain 1, France 2.
MACBAR SOUTH-WEST COUNTIES LEAGUE: Plymouth Argyle 4, Shrewsbury 1. Postponed: Newport v Swansea; Cardiff v Bournemouth.
SUNDAY MIRROR COMBINATION: Ipswich 2, Oxford United 3.
SWISS LEAGUE: Aarau 2, St Gallen 1; Bellinzona 0, Lucerne 0; Grasshoppers Zurich 5, Basle 1; Lausanne 2, Young Boys Berne 0; Neuchatel Xamax 4, Servette Geneva 1; Sion 2, FC Zurich 0. Leading positions: 1, Grasshoppers Zurich, played 15, pts 20; 2, Neuchatel Xamax, 15, 19; 3, Aarau, 15, 19.

House £_____
Contents £_____
Savings £_____

If it adds up to more than £90,000 prepare yourself for a tax bill.

Contrary to popular belief, you don't have to own a mansion to be liable for the new Inheritance Tax.

If the total value of your home, its contents, your car, savings and life assurance exceeds the magic sum, you should be prepared.

A little planning now will save a lot of money later.

Hill Samuel offer personal advice and a range of plans to suit anyone faced with this tax liability.

So, it's not just *your* standard of living that we can help to maintain and improve. We'll look after your next generation, too.

If you'd like to know more, without obligation, simply post the coupon today.

To: David J. Riley, Hill Samuel Investment Services Limited, FREEPOST, Croydon CR9 9EH.
Telephone: 0800 100 100. Anytime. Free of charge.
I would like to know more about planning for Inheritance Tax.
Name_____ TI/15/10/87/1
Address_____
_____ Postcode_____
Business Tel:_____ Home Tel:_____

HILL SAMUEL
INVESTMENT SERVICES

Minister faces criticism on drug approach

Colin Moynihan, the minister for sport, and Sebastian Coe, the Olympic 1,500 metres champion, were accused last night of an unnecessary "strong arm" approach to the problem of drugs in British sport.

Peter Lawson, general secretary of the Central Council of Physical Recreation (CCPR), criticized their demands for a crackdown and for random testing. He said: "We have been gravely worried at the damage done to public and parental confidence by the prominence given to this problem.

"Despite requests, Mr Moynihan has failed to indicate the sports in which he feels the drug abuse problem exists.

"It is our understanding that he and Mr Coe wish to increase public funding of drug-testing procedures and to include a 'VAT inspector' type squad, available at any moment to invade the individual privacy of sportsmen and sportswomen and to demand drug-testing samples."

SPORT IN BRIEF

Marsh managing

Terry Marsh, the former International Boxing Federation light-welterweight champion who gave up his title because of epilepsy, has applied for a boxing manager's licence.

Marsh, who was undefeated in his professional career, will have his submission heard by the British Boxing Board of Control's southern area council next month. He is also considering offers in finance and publicity, as his fireman's job hinges on a medical decision.

Rain in Spain

Extensive flooding on the El Prat course has postponed next week's Barcelona Open golf tournament. It will be played in March.

League first

The first televised nine-a-side Rugby League competition will be held at Wigan on October 28. Two touring sides, Papua New Guinea and Auckland, join Castleford, Hull KR, Halifax, St Helens, Warrington and Wigan.



Shooting birdies: Durnian

Durnian's day

Dennis Durnian, the Manchester professional golfer, shot 11 birdies in an 11-under-par round of 57 to win the Equity and Law pro-am challenge at the Royal Mid-Surrey course yesterday. He earned a point for each birdie under the competition's scoring system, and ensured that his amateur partners, Donald Smith (handicap 15), from Crieff, and Martin Magill (18), from Edinburgh, collected the two subsidiary awards. Durnian won £375.

Swedish deal

The Swedish Tennis Federation announced its first major sponsorship yesterday. A Swedish paint firm — ironically named Beckers — will contribute almost £2 million over five years, most of which will be spent on youth and education programmes.

Italian leads

Massimo Biasion, the Italian driver, held a four-minute lead at the halfway mark at Tirrenia, Italy, in the San Remo rally yesterday. A win would give Biasion, driving a Lancia Delta, the lead in the world championship standings with one event — the RAC rally in Britain — to come.

Records tumble

Michel Rousse, of France, broke the SO2,000 class powerboat world speed record on Windermere yesterday with a run of 106.21 mph. Nicky Hood, of Southampton, broke her own new women's world record in the OS Class III (6 litre) group with an improved speed of 95.96 mph.

Lyle trying to end hoodoo at Wentworth

By Mitchell Platts
Golf Correspondent

Sandy Lyle, three times the beaten finalist, will seek to end a hoodoo by becoming the first British winner of the Suntory world match-play championship, which starts at Wentworth today.

Lyle, winner of last week's German Masters, said: "I'm playing and putting well again, so I fancy my chances."

An investment of £3,000 on Lyle at 10-1 caused City Index to revise their odds on him to 8-1. Severiano Ballesteros is the favourite, with the gross betting turnover expected to exceed a record £1 million.

Neil Coles, who lost to Arnold Palmer in the inaugural championship in 1964, and Nick Faldo are the only other British players to have reached the final.

LATEST ODDS (supplied by City Index): 3-1 S Ballesteros, 4-1 G Norman, 11-2 N Faldo, 8-1 A Lyle, L Mize, 10-1 T Woosnam, 12-1 M McNulty, S Simpson, 20-1 H Clark, 40-1 S Randolph, 50-1 D Ishii, 66-1 K Takahashi.

Wentworth preview, page 46

END COLUMN

Fighting finish to career of Awad

By Colin McQuillan

Gamal Awad, once the most entertaining and energetic of squash players and a few years back the closest challenger to Jahangir Khan's five-and-a-half-year undefeated reign, ended his competitive career in such a fit of frustrated anger in the second round of the ICI world open championships in Birmingham yesterday that it must stain both his reputation and the game he has cherished for 15 years.

Awad, long under pressure to maintain a presence on the developing international tournament circuit, lost an increasingly ugly and physical encounter 9-7, 3-9, 5-9, 9-5, 9-2 to Kerryg Jones, the Welsh No. 1, then threw his racket viciously at the referee, Paul Danby, before rushing up the back stairs to the gallery and launching a spitting, swearing and attempted physical attack upon the startled official.

"I am not sorry for my actions," said the little former Egyptian, who recently took up British citizenship and works as a coach in Belgium. "I decided before this tournament that I would retire afterwards from the tournament circuit because I lose money every time I travel.

"Now I stop with tournament squash. This referee is a very lucky man. Today I could have killed him. I am glad I argued with him and I am not sorry I attacked him on the balcony."

There was a chilling moment at the end of the match when it seemed that Awad might have realized his threat. His graphite racket was cast straight at Danby like a fighting axe from the hand of a berserk warrior. Luckily it smote the crowd rail on top of the back wall and bounced up in front of the referee's face.

Within seconds the man who used to be known as "Rubber Man" for his speed



Awad: stormy farewell

and flexibility on court was out of the playing area, up the back stairs and restrained from grappling with Dandy only by quick-witted spectators.

Throughout the episode Awad was screaming abuse at Danby in the most direct, personal and obscene four-letter terms.

Danby, a generally respected referee on the circuit, said later that he thought Awad was swearing at his decisions rather than himself and was amazed when the player erupted at the end.

"This is the worst incident I have ever been involved in but I have found Gamal a nice enough chap off court. His spring went today, I think." Awad later apologized to Danby and presented him with the racket in question. "That is good enough for me", Danby said.

Already penalized for crowding at 0-1 and warned for a savage shoulder charge to Jones's kidneys at 1-2, Awad lost another point under the player's code of conduct rule for swearing at Danby over a disputed let decision at 2-5.

He was penalized again for crowding at 2-7 and fired the last return of service straight to the tin before realigning his threats upon the official.

Jones, a vice-president of the 200-strong International Squash Players Association, was elated at his victory but saddened by the reaction of a man he regarded as one of the great figures of the game.

"Swearing is usually a forgivable sin in crisis points of all sports," he acknowledged later. "But there can be no excuse for Gamal's behaviour afterwards. I suppose the referee and I received the fury and the frustration that has been building for years."

Awad was world No. 2 behind Jahangir in the early 1980s. He kept the Pakistani maestro on court for a record two hours and 45 minutes in Chichester in 1983, a prodigious physical effort which many believe was the root of his subsequent slide down the rankings.

Yesterday's match lasted well over an hour and a half. "I did not think Gamal's barging was deliberate but the referee handled the crowding incidents very well," Jones said. "In the end it came down to guts and concentration."

Results, page 47

A S ★★★★★★ ☆☆☆☆☆☆